

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 20-F**

(Mark One)

- REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934
- OR
- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
- For the fiscal year ended December 31, 2012
- OR
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
- For the transition period from \_\_\_\_\_ to \_\_\_\_\_.
- OR
- SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of event requiring this shell company report \_\_\_\_\_.  
Commission file number 000-53445

**KB Financial Group Inc.**

(Exact name of Registrant as specified in its charter)

**KB Financial Group Inc.**

(Translation of Registrant's name into English)

The Republic of Korea

(Jurisdiction of incorporation or organization)

9-1, 2-ga, Namdaemoon-ro, Jung-gu, Seoul 100-703, Korea  
(Address of principal executive offices)

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Telephone No.: +82-2-2073-2844

Facsimile No.: +82-2-2073-2848

(Name, telephone, e-mail and/or facsimile number and address of company contact person)

Securities registered or to be registered pursuant to Section 12(b) of the Act.

Title of each class	Name of each exchange on which registered
American Depositary Shares, each representing one share of Common Stock	New York Stock Exchange
Common Stock, par value ₩5,000 per share	New York Stock Exchange*

Securities registered or to be registered pursuant to Section 12(g) of the Act.

None

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

None

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.

**386,351,693 shares of Common Stock, par value ₩5,000 per share**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  Yes  No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.  Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

U.S. GAAP  International Financial Reporting Standards as issued by the International Accounting Standards Board  Other

If "Other" has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow.  Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

**(APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PAST FIVE YEARS)**

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.  Yes  No

\* Not for trading, but only in connection with the registration of the American Depositary Shares.

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## PRESENTATION OF FINANCIAL AND OTHER INFORMATION

The financial statements included in this annual report are prepared in accordance with International Financial Reporting Standards, or IFRS, as issued by the International Accounting Standards Board, or IASB. As such, we make an explicit and unreserved statement of compliance with IFRS as issued by the IASB with respect to our consolidated financial statements as of December 31, 2011 and 2012 and for the years ended December 31, 2010, 2011 and 2012 included in this annual report. Unless indicated otherwise, the financial information in this annual report (i) as of and for the years ended December 31, 2010, 2011 and 2012 has been prepared in accordance with IFRS as issued by the IASB, and (ii) as of and for the years ended December 31, 2008 and 2009 has been prepared in accordance with generally accepted accounting principles in the United States, or U.S. GAAP, which is not comparable to information prepared in accordance with IFRS.

In accordance with rule amendments adopted by the U.S. Securities and Exchange Commission which became effective on March 4, 2008, we are not required to provide a reconciliation to U.S. GAAP.

Unless expressly stated otherwise, all financial data included in this annual report are presented on a consolidated basis.

We were established on September 29, 2008 pursuant to a “comprehensive stock transfer” under Korean law, whereby holders of the common stock of Kookmin Bank and certain of its subsidiaries transferred all of their shares to us, a new financial holding company, and in return received shares of our common stock. See “Item 4.A. History and Development of the Company—The Establishment of KB Financial Group.” The consolidated financial data included in this annual report are, as of dates and for periods prior to the date of the stock transfer, for Kookmin Bank and its subsidiaries, and as of dates and for periods from and after the date of the stock transfer, for us and our subsidiaries, including Kookmin Bank.

In this annual report:

- references to “we,” “us” or “KB Financial Group” are to KB Financial Group Inc. and, unless the context otherwise requires, its subsidiaries and, for periods of time prior to the establishment of KB Financial Group on September 29, 2008, Kookmin Bank and, unless the context otherwise requires, its subsidiaries as of such periods;
- references to “Korea” are to the Republic of Korea;
- references to the “government” are to the government of the Republic of Korea;
- references to “Won” or “₩” are to the currency of Korea; and
- references to “U.S. dollars,” “\$” or “US\$” are to United States dollars.

Discrepancies between totals and the sums of the amounts contained in any table may be a result of rounding.

For your convenience, this annual report contains translations of Won amounts into U.S. dollars at the noon buying rate of the Federal Reserve Bank of New York for Won in effect on December 31, 2012, which was ₩1,063.2 = US\$1.00.

## FORWARD-LOOKING STATEMENTS

The U.S. Securities and Exchange Commission encourages companies to disclose forward-looking information so that investors can better understand a company's future prospects and make informed investment decisions. This annual report contains forward-looking statements.

Words and phrases such as “aim,” “anticipate,” “assume,” “believe,” “contemplate,” “continue,” “estimate,” “expect,” “future,” “goal,” “intend,” “may,” “objective,” “plan,” “positioned,” “predict,” “project,” “risk,” “seek to,” “shall,” “should,” “will likely result,” “will pursue,” “plan” and words and terms of similar substance used in connection with any discussion of future operating or financial performance or our expectations, plans, projections or business prospects identify forward-looking statements. In particular, the statements under the headings “Item 3.D. Risk Factors,” “Item 5. Operating and Financial Review and Prospects” and “Item 4.B. Business Overview” regarding our financial condition and other future events or prospects are forward-looking statements. All forward-looking statements are management's present expectations of future events and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements.

In addition to the risks related to our business discussed under “Item 3.D. Risk Factors,” other factors could cause actual results to differ materially from those described in the forward-looking statements. These factors include, but are not limited to:

- our ability to successfully implement our strategy;
- future levels of non-performing loans;
- our growth and expansion;
- the adequacy of allowances for credit and investment losses;
- technological changes;
- interest rates;
- investment income;
- availability of funding and liquidity;
- cash flow projections;
- our exposure to market risks; and
- adverse market and regulatory conditions.

By their nature, certain disclosures relating to these and other risks are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains, losses or impact on our income or results of operations could materially differ from those that have been estimated. For example, revenues could decrease, costs could increase, capital costs could increase, capital investment could be delayed and anticipated improvements in performance might not be fully realized.

In addition, other factors that could cause actual results to differ materially from those estimated by the forward-looking statements contained in this annual report could include, but are not limited to:

- general economic and political conditions in Korea or other countries that have an impact on our business activities or investments;
- the monetary and interest rate policies of Korea;
- inflation or deflation;

- unanticipated volatility in interest rates;
- foreign exchange rates;
- prices and yields of equity and debt securities;
- the performance of the financial markets in Korea and globally;
- changes in domestic and foreign laws, regulations and taxes;
- changes in competition and the pricing environments in Korea; and
- regional or general changes in asset valuations.

For further discussion of the factors that could cause actual results to differ, see the discussion under “Item 3.D. Risk Factors” contained in this annual report. We caution you not to place undue reliance on the forward-looking statements, which speak only as of the date of this annual report. Except as required by law, we are not under any obligation, and expressly disclaim any obligation, to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

All subsequent forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this annual report.

**Item 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS**

Not applicable.

**Item 2. OFFER STATISTICS AND EXPECTED TIMETABLE**

Not applicable.

**Item 3. KEY INFORMATION**

**Item 3.A. Selected Financial Data**

The selected consolidated financial and operating data set forth below as of and for the years ended December 31, 2010, 2011 and 2012 have been derived from our audited consolidated financial statements, which have been prepared in accordance with IFRS as issued by the IASB. Our consolidated financial statements as of and for the years ended December 31, 2010, 2011 and 2012 have been audited by independent registered public accounting firm Samil PricewaterhouseCoopers.

You should read the following data together with the more detailed information contained in “Item 5. Operating and Financial Review and Prospects” and our consolidated financial statements included elsewhere in this annual report. Historical results do not necessarily predict future results.

## Consolidated statements of comprehensive income data

	Year Ended December 31,			
	2010	2011	2012	2012 <sup>(1)</sup>
	(in billions of Won, except common share data)			(in millions of US\$, except common share data)
Interest income	₩ 13,052	₩ 13,956	₩ 14,156	US\$ 13,314
Interest expense	(6,878)	(6,852)	(7,040)	(6,621)
Net interest income	6,174	7,104	7,116	6,693
Fee and commission income	2,482	2,830	2,779	2,613
Fee and commission expense	(777)	(1,035)	(1,186)	(1,115)
Net fee and commission income	1,705	1,795	1,593	1,498
Net gains on financial assets and liabilities at fair value through profit or loss	815	1,036	651	612
Net other operating income (expenses)	(1,068)	(1,092)	(1,455)	(1,369)
General and administrative expenses	(4,367)	(3,932)	(3,885)	(3,655)
<b>Operating profit before provision for credit losses</b>	3,259	4,911	4,020	3,779
Provision for credit losses	(2,871)	(1,513)	(1,608)	(1,512)
<b>Net operating profit</b>	388	3,398	2,412	2,267
Share of profit (loss) of associates and joint ventures	(211)	5	(14)	(13)
Net other non-operating income (expense)	(28)	(142)	(137)	(128)
<b>Net non-operating profit (loss)</b>	(239)	(137)	(151)	(141)
<b>Profit before income tax</b>	149	3,261	2,261	2,126
Tax income (expense)	71	(832)	(549)	(517)
<b>Profit for the year</b>	₩ 220	₩ 2,429	₩ 1,712	US\$ 1,609
Exchange differences on translating foreign operations	(7)	6	(26)	(24)
Change in value of financial investments	108	(240)	250	235
Shares of other comprehensive loss of associates and joint ventures	(2)	(1)	(44)	(42)
Cash flow hedges	—	(1)	(1)	(1)
<b>Other comprehensive income (loss) for the year, net of tax</b>	99	(236)	179	168
<b>Total comprehensive income for the year</b>	₩ 319	₩ 2,193	₩ 1,891	US\$ 1,777
<b>Profit attributable to:</b>				
Stockholders	₩ 147	₩ 2,373	₩ 1,703	US\$ 1,601
Non-controlling interests	73	56	9	8
	₩ 220	₩ 2,429	₩ 1,712	US\$ 1,609
<b>Total comprehensive income attributable to:</b>				
Stockholders	₩ 226	₩ 2,134	₩ 1,871	US\$ 1,759
Non-controlling interests	93	59	20	18
	₩ 319	₩ 2,193	₩ 1,891	US\$ 1,777
<b>Earnings per share</b>				
Basic earnings per share	₩ 427	₩ 6,461	₩ 4,408	US\$ 4.15
Diluted earnings per share	427	6,445	4,394	4.13

<sup>(1)</sup> Won amounts are expressed in U.S. dollars at the rate of ₩1,063.2 to US\$1.00, the noon buying rate in effect on December 31, 2012 as quoted by the Federal Reserve Bank of New York in the United States.

## Consolidated statements of financial position data

	Year Ended December 31,			
	2010	2011	2012	2012 <sup>(1)</sup>
	(in billions of Won)			(in millions of US\$)
<b>Assets</b>				
Cash and due from financial institutions . . . . .	₩ 6,830	₩ 9,178	₩ 10,568	US\$ 9,940
Financial assets at fair value through profit or loss . . . . .	4,014	6,326	6,299	5,925
Derivative financial assets . . . . .	2,595	2,449	2,025	1,904
Loans . . . . .	197,621	212,107	212,716	200,064
Financial investments . . . . .	36,190	35,432	36,897	34,703
Investments in associates and joint ventures . . .	723	892	1,035	974
Property and equipment . . . . .	3,150	3,186	3,104	2,919
Investment property . . . . .	53	52	53	50
Intangible assets . . . . .	505	468	500	470
Deferred income tax assets . . . . .	4	22	19	17
Assets held for sale . . . . .	9	10	36	33
Other assets . . . . .	7,077	7,479	8,755	8,234
<b>Total assets</b> . . . . .	<b>₩ 258,771</b>	<b>₩ 277,601</b>	<b>₩ 282,007</b>	<b>US\$265,233</b>
<b>Liabilities</b>				
Financial liabilities at fair value through profit or loss . . . . .	₩ 1,295	₩ 1,388	₩ 1,851	US\$ 1,741
Derivative financial liabilities . . . . .	2,236	2,059	2,069	1,946
Deposits . . . . .	179,862	190,337	194,403	182,840
Debts . . . . .	11,745	16,824	15,970	15,020
Debentures . . . . .	29,107	27,070	24,132	22,696
Provisions . . . . .	1,020	798	670	630
Defined benefit liabilities . . . . .	125	128	75	71
Current income tax liabilities . . . . .	30	589	265	249
Deferred income tax liabilities . . . . .	284	221	130	122
Other liabilities . . . . .	13,401	15,087	17,738	16,683
<b>Total liabilities</b> . . . . .	<b>₩ 239,105</b>	<b>₩ 254,501</b>	<b>₩ 257,303</b>	<b>US\$241,998</b>
<b>Total Equity</b>				
Capital stock . . . . .	₩ 1,932	₩ 1,932	₩ 1,932	US\$ 1,817
Capital surplus . . . . .	15,990	15,842	15,840	14,898
Accumulated other comprehensive income . . . .	431	191	360	339
Retained earnings . . . . .	2,621	4,953	6,377	5,998
Treasury shares . . . . .	(2,477)	—	—	—
Equity attributable to stockholders . . . . .	18,497	22,918	24,509	23,052
Non-controlling interests . . . . .	1,169	182	195	183
<b>Total equity</b> . . . . .	<b>₩ 19,666</b>	<b>₩ 23,100</b>	<b>₩ 24,704</b>	<b>US\$ 23,235</b>
<b>Total liabilities and equity</b> . . . . .	<b>₩ 258,771</b>	<b>₩ 277,601</b>	<b>₩ 282,007</b>	<b>US\$265,233</b>

<sup>(1)</sup> Won amounts are expressed in U.S. dollars at the rate of ₩1,063.2 to US\$1.00, the noon buying rate in effect on December 31, 2012 as quoted by the Federal Reserve Bank of New York in the United States.



## Profitability ratios and other data

	Year Ended December 31,		
	2010	2011	2012
	(Percentages)		
Profit (loss) attributable to stockholders as a percentage of:			
Average total assets <sup>(1)</sup> .....	0.05%	0.86%	0.59%
Average stockholders' equity <sup>(1)</sup> .....	0.76	10.07	7.06
Dividend payout ratio <sup>(2)</sup> .....	28.08	11.72	13.61
Net interest spread <sup>(3)</sup> .....	2.37	2.64	2.50
Net interest margin <sup>(4)</sup> .....	2.58	2.88	2.74
Efficiency ratio <sup>(5)</sup> .....	57.26	44.46	49.15
Cost-to-average assets ratio <sup>(6)</sup> .....	1.63	1.43	1.36
Won loans (gross) as a percentage of Won deposits .....	107.56	107.97	107.53
Total loans (gross) as a percentage of total deposits .....	111.96	113.25	111.10

<sup>(1)</sup> Average balances are based on daily balances for our banking, credit card and investment and securities operations and monthly or quarterly balances for our other operations.

<sup>(2)</sup> Represents the ratio of total dividends declared on common stock as a percentage of profit attributable to stockholders.

<sup>(3)</sup> Represents the difference between the yield on average interest earning assets and cost of average interest bearing liabilities.

<sup>(4)</sup> Represents the ratio of net interest income to average interest earning assets.

<sup>(5)</sup> Represents the ratio of general and administrative expenses to the sum of net interest income, net fee and commission income, net gain on financial assets and liabilities at fair value through profit or loss and net other operating income.

<sup>(6)</sup> Represents the ratio of general and administrative expenses to average total assets.

## Capital ratios

	Year Ended December 31,	
	2011	2012
	(Percentages)	
Consolidated capital adequacy ratio of KB Financial Group <sup>(1)</sup> .....	13.00%	13.90%
Capital adequacy ratios of Kookmin Bank		
Tier I capital adequacy ratio <sup>(2)</sup> .....	10.30%	10.87%
Tier II capital adequacy ratio <sup>(2)</sup> .....	3.25	3.53
Average stockholders' equity as a percentage of average total assets .....	8.58	8.42

<sup>(1)</sup> Under applicable guidelines of the Financial Services Commission, we, as a bank holding company, are required to maintain a minimum consolidated capital adequacy ratio of 8%. See "Item 5.B. Liquidity and Capital Resources—Financial Condition—Capital Adequacy."

<sup>(2)</sup> Kookmin Bank's capital adequacy ratios are computed in accordance with the guidelines issued by the Financial Services Commission. See "Item 5.B. Liquidity and Capital Resources—Financial Condition—Capital Adequacy."

## Credit portfolio ratios and other data

	As of December 31,		
	2010	2011	2012
	(in billions of Won, except percentages)		
Total loans <sup>(1)</sup> .....	₩201,377	₩215,555	₩215,985
Total non-performing loans <sup>(2)</sup> .....	1,612	1,180	1,516
Other impaired loans not included in non-performing loans .....	2,204	2,285	2,086
Total of non-performing loans and other impaired loans .....	3,816	3,465	3,602
Total allowances for loan losses .....	3,756	3,448	3,268
Non-performing loans as a percentage of total loans .....	0.80%	0.55%	0.70%
Non-performing loans as a percentage of total assets .....	0.62	0.43	0.54
Total of non-performing loans and other impaired loans as a percentage of total loans .....	1.89	1.61	1.67
Allowances for loan losses as a percentage of total loans .....	1.87	1.60	1.51

<sup>(1)</sup> Before deduction of allowances for loan losses.

<sup>(2)</sup> Non-performing loans are defined as those loans, including corporate, retail and other loans, which are past due by 90 days or more.

## Selected Statistical Information

### Average Balance Sheets and Related Interest

The following table shows our average balances and interest rates for the past three years:

	Year Ended December 31,								
	2010			2011			2012		
	Average Balance <sup>(1)</sup>	Interest Income <sup>(2)(3)</sup>	Average Yield	Average Balance <sup>(1)</sup>	Interest Income <sup>(2)(3)</sup>	Average Yield	Average Balance <sup>(1)</sup>	Interest Income <sup>(2)(3)</sup>	Average Yield
(in billions of Won, except percentages)									
<b>Assets</b>									
Cash and interest earning deposits in other banks	₩ 1,879	₩ 38	2.02%	₩ 2,299	₩ 75	3.26%	₩ 4,867	₩ 160	3.29%
Financial investment (debt securities) <sup>(4)</sup>	32,449	1,502	4.63	32,655	1,469	4.50	33,499	1,428	4.26
Loans:									
Corporate	92,018	4,938	5.37	94,486	5,132	5.43	102,083	5,283	5.18
Mortgage	44,322	1,958	4.42	43,790	2,172	4.96	44,439	2,161	4.86
Home equity	26,524	1,258	4.74	29,399	1,513	5.15	30,170	1,534	5.08
Other consumer	28,075	1,996	7.11	29,179	2,176	7.46	29,548	2,152	7.28
Credit cards <sup>(5)</sup>	11,924	1,293	10.84	12,378	1,342	10.84	12,072	1,346	11.15
Foreign	2,082	69	3.31	2,441	77	3.15	2,744	92	3.35
Loans (total)	204,945	11,512	5.62	211,673	12,412	5.86	221,056	12,568	5.69
<b>Total average interest earning assets</b>	<b>₩239,273</b>	<b>₩13,052</b>	<b>5.45%</b>	<b>₩246,627</b>	<b>₩13,956</b>	<b>5.66%</b>	<b>₩259,422</b>	<b>₩14,156</b>	<b>5.46%</b>
Cash and due from banks	6,731	—	—	7,267	—	—	7,653	—	—
Financial assets at fair value through profit or loss:									
Debt securities <sup>(3)</sup>	6,891	—	—	5,056	—	—	5,638	—	—
Equity securities	369	—	—	674	—	—	1,005	—	—
Other	20	—	—	20	—	—	36	—	—
Financial assets at fair value through profit or loss (total)	7,280	—	—	5,750	—	—	6,679	—	—
Financial investment (equity securities)	3,138	—	—	3,687	—	—	2,755	—	—
Investment in associates	744	—	—	764	—	—	968	—	—
Derivative financial assets	3,061	—	—	2,420	—	—	1,979	—	—
Premises and equipment	3,267	—	—	3,224	—	—	3,215	—	—
Intangible assets	454	—	—	477	—	—	546	—	—
Allowances for loan losses	(4,449)	—	—	(4,227)	—	—	(4,159)	—	—
Other non-interest earning assets	8,167	—	—	8,712	—	—	7,329	—	—
<b>Total average non-interest earning assets</b>	<b>28,393</b>	<b>—</b>	<b>—</b>	<b>28,074</b>	<b>—</b>	<b>—</b>	<b>26,965</b>	<b>—</b>	<b>—</b>
<b>Total average assets</b>	<b>₩267,666</b>	<b>₩13,052</b>	<b>4.88%</b>	<b>₩274,701</b>	<b>₩13,956</b>	<b>5.08%</b>	<b>₩286,387</b>	<b>₩14,156</b>	<b>4.94%</b>

	Year Ended December 31,								
	2010			2011			2012		
	Average Balance <sup>(1)</sup>	Interest Expense	Average Cost	Average Balance <sup>(1)</sup>	Interest Expense	Average Cost	Average Balance <sup>(1)</sup>	Interest Expense	Average Cost
(in billions of Won, except percentages)									
<b>Liabilities</b>									
Deposits:									
Demand deposits	₩ 48,919	₩ 212	0.43%	₩ 53,824	₩ 314	0.58%	₩ 56,191	₩ 336	0.60%
Time deposits	112,621	4,055	3.60	124,713	4,563	3.66	133,728	4,916	3.68
Certificates of deposit	11,044	442	4.00	1,746	68	3.89	1,734	67	3.86
Deposits (total)	172,584	4,709	2.73	180,283	4,945	2.74	191,653	5,319	2.78
Debts	15,494	306	1.97	18,475	399	2.16	21,957	464	2.11
Debentures	35,426	1,863	5.26	28,400	1,508	5.31	24,446	1,257	5.14
<b>Total average interest bearing liabilities</b>	<b>₩223,504</b>	<b>₩6,878</b>	<b>3.08%</b>	<b>₩227,158</b>	<b>₩6,852</b>	<b>3.02%</b>	<b>₩238,056</b>	<b>₩7,040</b>	<b>2.96%</b>
Non-interest bearing demand deposits	3,348	—	—	3,249	—	—	3,094	—	—
Derivative financial liabilities	2,591	—	—	2,064	—	—	1,921	—	—
Financial liabilities at fair value through profit or loss	1,783	—	—	1,847	—	—	1,724	—	—
Other non-interest bearing liabilities	15,938	—	—	16,093	—	—	17,292	—	—
<b>Total average non-interest bearing liabilities</b>	<b>23,660</b>	<b>—</b>	<b>—</b>	<b>23,253</b>	<b>—</b>	<b>—</b>	<b>24,031</b>	<b>—</b>	<b>—</b>
<b>Total average liabilities</b>	<b>247,164</b>	<b>6,878</b>	<b>2.78</b>	<b>250,411</b>	<b>6,852</b>	<b>2.74</b>	<b>262,087</b>	<b>7,040</b>	<b>2.69</b>
<b>Total equity</b>	<b>20,502</b>	<b>—</b>	<b>—</b>	<b>24,290</b>	<b>—</b>	<b>—</b>	<b>24,300</b>	<b>—</b>	<b>—</b>
<b>Total average liabilities and equity</b>	<b>₩267,666</b>	<b>₩6,878</b>	<b>2.57%</b>	<b>₩274,701</b>	<b>₩6,852</b>	<b>2.49%</b>	<b>₩286,387</b>	<b>₩7,040</b>	<b>2.46%</b>

- (1) Average balances are based on daily balances for our banking, credit card and investment and securities operations and monthly or quarterly balances for our other operations.
- (2) We do not invest in any tax-exempt securities.
- (3) Excludes interest income from debt securities at fair value through profit or loss.
- (4) Information related to investment securities classified as available-for-sale has been computed using amortized cost, and therefore does not give effect to changes in fair value that are reflected as a component of total equity.
- (5) Interest income from credit cards includes principally cash advance fees of ₩452 billion, ₩441 billion and ₩447 billion and interest on credit card loans of ₩464 billion, ₩484 billion and ₩457 billion for the years ended December 31, 2010, 2011 and 2012, respectively, but does not include interchange fees.

The following table presents our net interest spread, net interest margin, and asset liability ratio for the past three years:

	Year Ended December 31,		
	2010	2011	2012
Net interest spread <sup>(1)</sup>	2.37%	2.64%	2.50%
Net interest margin <sup>(2)</sup>	2.58	2.88	2.74
Average asset liability ratio <sup>(3)</sup>	107.06	108.57	108.98

- (1) The difference between the average rate of interest earned on interest earning assets and the average rate of interest paid on interest bearing liabilities.
- (2) The ratio of net interest income to average interest earning assets.
- (3) The ratio of average interest earning assets to average interest bearing liabilities.

**Analysis of Changes in Net Interest Income—Volume and Rate Analysis**

The following table provides an analysis of changes in interest income, interest expense and net interest income based on changes in volume and changes in rate for 2010 compared to 2011 and 2011 compared to 2012. Information is provided with respect to: (1) effects attributable to changes in volume (changes in volume multiplied by prior rate) and (2) effects attributable to changes in rate (changes in rate multiplied by prior volume). Changes attributable to the combined impact of changes in rate and volume have been allocated proportionately to the changes due to volume changes and changes due to rate changes.

	2011 vs. 2010 Increase/(Decrease) Due to Change in			2012 vs. 2011 Increase/(Decrease) Due to Change in		
	Volume	Rate	Total	Volume	Rate	Total
	(in billions of Won)					
<b>Interest earning assets</b>						
Cash and interest earning deposits in other banks . . . . .	₩ 10	₩ 27	₩ 37	₩ 84	₩ 1	₩ 85
Financial investment (debt securities) . . . . .	9	(42)	(33)	38	(79)	(41)
Loans:						
Corporate . . . . .	137	57	194	396	(245)	151
Mortgage . . . . .	(24)	238	214	32	(43)	(11)
Home equity . . . . .	142	113	255	41	(20)	21
Other consumer . . . . .	80	100	180	28	(52)	(24)
Credit cards . . . . .	49	—	49	(34)	38	4
Foreign . . . . .	11	(3)	8	10	5	15
Total interest income . . . . .	<u>₩ 414</u>	<u>₩490</u>	<u>₩ 904</u>	<u>₩ 595</u>	<u>₩(395)</u>	<u>₩ 200</u>
	2011 vs. 2010 Increase/(Decrease) Due to Change in			2012 vs. 2011 Increase/(Decrease) Due to Change in		
	Volume	Rate	Total	Volume	Rate	Total
	(in billions of Won)					
<b>Interest bearing liabilities</b>						
Deposits:						
Demand deposits . . . . .	₩ 23	₩ 79	₩ 102	₩ 12	₩ 10	₩ 22
Time deposits . . . . .	440	68	508	328	25	353
Certificates of deposit . . . . .	(362)	(12)	(374)	—	(1)	(1)
Debts . . . . .	62	31	93	74	(9)	65
Debentures . . . . .	(373)	18	(355)	(204)	(47)	(251)
Total interest expense . . . . .	<u>(210)</u>	<u>184</u>	<u>(26)</u>	<u>210</u>	<u>(22)</u>	<u>188</u>
Total net interest income . . . . .	<u>₩ 624</u>	<u>₩306</u>	<u>₩ 930</u>	<u>₩ 385</u>	<u>₩(373)</u>	<u>₩ 12</u>

## Exchange Rates

The table below sets forth, for the periods and dates indicated, information concerning the noon buying rate for Won, expressed in Won per one U.S. dollar. The “noon buying rate” is the rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York. Unless otherwise stated, translations of Won amounts into U.S. dollars in this annual report were made at the noon buying rate in effect on December 31, 2012, which was ₩1,063.2 to US\$1.00. We do not intend to imply that the Won or U.S. dollar amounts referred to herein could have been or could be converted into U.S. dollars or Won, as the case may be, at any particular rate, or at all. On April 26, 2013, the noon buying rate was ₩1,111.1 = US\$1.00.

	Won per U.S. dollar (noon buying rate)			
	Low	High	Average <sup>(1)</sup>	Period-End
2008	935.2	1,507.9	1,098.7	1,262.0
2009	1,149.0	1,570.1	1,274.6	1,163.7
2010	1,104.0	1,253.2	1,155.7	1,130.6
2011	1,049.2	1,197.5	1,106.9	1,158.5
2012	1,063.2	1,185.0	1,126.2	1,063.2
October	1,090.2	1,114.6	1,105.4	1,090.2
November	1,081.8	1,091.8	1,087.0	1,081.8
December	1,063.2	1,083.7	1,075.2	1,063.2
2013 (through April 26)	1,056.0	1,140.3	1,094.7	1,111.1
January	1,056.0	1,091.2	1,066.5	1,087.5
February	1,078.2	1,095.7	1,087.3	1,083.9
March	1,083.9	1,119.2	1,102.9	1,112.5
April (through April 26)	1,111.1	1,140.3	1,122.7	1,111.1

Source: Federal Reserve Bank of New York.

<sup>(1)</sup> The average of the daily noon buying rates of the Federal Reserve Bank in effect during the relevant period (or portion thereof).

### Item 3.B. Capitalization and Indebtedness

Not applicable.

### Item 3.C. Reasons for the Offer and Use of Proceeds

Not applicable.

### Item 3.D. Risk Factors

#### Risks relating to our retail credit portfolio

#### *Future changes in market conditions as well as other factors may lead to increases in delinquency levels of our retail loan portfolio.*

For most of the recent past, consumer debt has increased significantly in Korea. Our portfolio of retail loans, including mortgage and home equity loans, grew from ₩98,996 billion as of December 31, 2010 to ₩103,855 billion as of December 31, 2011, although it decreased slightly to ₩103,264 billion as of December 31, 2012. As of December 31, 2012, our retail loans represented 47.8% of our total lending. Within our retail loan portfolio, the outstanding balance of other consumer loans, which unlike mortgage or home equity loans are often unsecured and therefore tend to carry a higher credit risk, has increased from ₩27,281 billion as of December 31, 2010 to ₩28,275 billion as of December 31, 2011 and ₩28,804 billion as of December 31, 2012; as a percentage of total outstanding retail loans, such balance has also increased from 27.6% as of December 31, 2010 to 27.2% as of December 31, 2011 and 27.9% as of December 31, 2012. The growth of our retail lending business, which generally offers higher margins than other lending activities, contributed significantly to our interest income and profitability in recent years.

The growth of our retail loan portfolio, together with adverse economic conditions in Korea and globally in recent years, may lead to further increases in delinquency levels and a deterioration in asset quality. The amount of our non-performing retail loans (defined as those that are past due by 90 days or more) increased from ₩642 billion as of December 31, 2011 to ₩762 billion as of December 31, 2012. Higher delinquencies in our retail loan portfolio will require us to increase our loan loss provisions and charge-offs, which in turn will adversely affect our financial condition and results of operations.

Our large exposure to consumer debt means that we are exposed to changes in economic conditions affecting Korean consumers. Accordingly, a rise in unemployment, an increase in interest rates, deterioration of the real estate market or difficulties in the Korean economy may have an adverse effect on Korean consumers, which could result in reduced growth and further deterioration in the credit quality of our retail loan portfolio. See “Risks relating to Korea—Unfavorable financial and economic developments in Korea may have an adverse effect on us.” In order to minimize our risk as a result of such exposure, we are continuing to strengthen our risk management processes, including further improving the retail lending process, upgrading our retail credit rating system, as well as strengthening the overall management of our portfolio. Despite our efforts, however, there is no assurance that we will be able to prevent significant credit quality deterioration in our retail loan portfolio.

In light of adverse conditions in the Korean economy affecting consumers, in March 2009, the Financial Services Commission requested Korean banks, including us, to establish a “pre-workout program,” including a credit counseling and recovery service, for retail borrowers with outstanding short-term debt. The pre-workout program has been in operation since April 2009 and, following extensions by the Korean government, is expected to continue indefinitely. Under the pre-workout program, maturity extensions and/or interest reductions are provided for retail borrowers with total loans of less than ₩500 million who are in arrears on their payments for more than 30 days but less than 90 days. While we believe that our participation in such pre-workout program has not had a material impact on the overall credit quality of our retail loan and credit card portfolio or on our results of operations and financial condition to date, our future participation in such government-led initiatives to provide financial support to retail borrowers may lead us to offer credit terms for such borrowers that we would not otherwise offer, in the absence of such initiatives, which may have an adverse effect on our results of operations and financial condition.

***Our credit card operations may generate losses in the future, which could hurt our financial condition and results of operations.***

With respect to our credit card portfolio, our delinquency ratio (which represents the ratio of amounts that are overdue by 30 days or more to total outstanding balances) increased from 1.0% as of December 31, 2010 to 1.5% as of December 31, 2011 and then decreased to 1.3% as of December 31, 2012. In line with industry practice, we have restructured a portion of delinquent credit card account balances (defined as balances overdue by 30 days or more) as loans. As of December 31, 2012, these restructured loans outstanding amounted to ₩47 billion. Because these loans are not treated as being delinquent at the time of conversion or for a period of time thereafter, our delinquency ratios may not fully reflect all delinquent amounts relating to our outstanding loans. Including all restructured loans, outstanding balances overdue by 30 days or more accounted for 1.7% of our credit card receivables (including credit card loans) as of December 31, 2012. Delinquencies may increase in 2013 and in the future as a result of, among other things, adverse economic conditions in Korea and the inability of Korean consumers to manage increased household debt.

Despite our continuing efforts to sustain and improve our credit card asset quality and performance, we may experience increased delinquencies or deterioration of the asset quality of our credit card portfolio, which would require us to increase our loan loss provisions and charge-offs and adversely affect our overall financial condition and results of operations.

## Risks relating to our small- and medium-sized enterprise loan portfolio

*We have significant exposure to small- and medium-sized enterprises, and any financial difficulties experienced by these customers may result in a deterioration of our asset quality and have an adverse impact on us.*

One of our core businesses is lending to small- and medium-sized enterprises (as defined under “Item 4.B. Business Overview—Corporate Banking—Small- and Medium-sized Enterprise Banking”). Our loans to small- and medium-sized enterprises increased from ₩65,132 billion as of December 31, 2010 to ₩69,810 billion as of December 31, 2012. During that period, non-performing loans (defined as those loans that are past due by 90 days or more) to small- and medium-sized enterprises decreased from ₩686 billion as of December 31, 2010 to ₩373 billion as of December 31, 2011 but increased to ₩590 billion as of December 31, 2012, and the non-performing loan ratio for such loans decreased from 1.1% as of December 31, 2010 to 0.5% as of December 31, 2011 but increased to 0.8% as of December 31, 2012 and may further increase in 2013. According to data compiled by the Financial Supervisory Service, the delinquency ratio for Won-currency loans by Korean commercial banks to small- and medium-sized enterprises was 1.3% as of December 31, 2012. The delinquency ratio for loans to small- and medium-sized enterprise is calculated as the ratio of (1) the outstanding balance of such loans in respect of which either principal or interest payments are overdue by one month or more to (2) the aggregate outstanding balance of such loans. Our delinquency ratio for such Won currency loans has remained relatively stable at 1.1% as of December 31, 2010, 1.0% as of December 31, 2011 and 1.1% as of December 31, 2012 but may increase in 2013. In recent years, we have taken measures which sought to stem rising delinquencies in our loans to small- and medium-sized enterprises, including through strengthening the review of loan applications and closer monitoring of the post-loan performance of small- and medium-sized enterprise borrowers in industry sectors that are relatively more sensitive to downturns in the economy and have shown higher delinquency ratios, such as construction, hotels, retail and wholesale, restaurants and real estate. Despite such efforts, however, there is no assurance that delinquency levels for our loans to small- and medium-sized enterprises will not rise in the future. In particular, financial difficulties experienced by small- and medium-sized enterprises as a result of, among other things, adverse economic conditions in Korea and globally in recent years, may lead to a deterioration in the asset quality of our loans to this segment. Any such deterioration would result in increased charge-offs and higher provisioning and reduced interest and fee income from this segment, which could have a material adverse impact on our financial condition and results of operations.

In addition, many small- and medium-sized enterprises have close business relationships with the largest Korean commercial conglomerates, known as “*chaebols*,” primarily as suppliers. Any difficulties encountered by those *chaebols* would likely hurt the liquidity and financial condition of related small- and medium-sized enterprises, including those to which we have exposure, also resulting in an impairment of their ability to repay loans.

A substantial part of our small- and medium-sized enterprise lending comprises loans to “small office/home office” customers, or SOHOs. SOHOs, which we currently define to include sole proprietorships and individual business interests, are usually dependent on a limited number of suppliers or customers. SOHOs tend to be affected to a greater extent than larger corporate borrowers by fluctuations in the Korean economy. In addition, SOHOs often maintain less sophisticated financial records than other corporate borrowers. Although we continue to make efforts to improve our internally developed credit rating systems to rate potential borrowers, particularly with respect to SOHOs, and intend to manage our exposure to these borrowers closely in order to prevent any deterioration in the asset quality of our loans to this segment, we may not be able to do so as intended.

In light of the deteriorating financial condition and liquidity position of small- and medium-sized enterprises in Korea since the global financial crisis commencing in the second half of 2008, the Korean government introduced policies and initiatives intended to encourage Korean banks to provide financial support to small- and medium-sized enterprises. For example, in November 2008, we entered into a memorandum of understanding with the Financial Supervisory Service under which we were required to improve the liquidity position of small- and medium-sized enterprises and exporters by providing them with adequate financing and to endeavor to

alleviate burdens on low-income debtors by extending maturity dates or by delaying interest payments on loans owed to us. In addition, in October 2008, the Financial Supervisory Service requested Korean banks, including us, to establish a “fast track” program to provide liquidity assistance to small- and medium-sized enterprises on an expedited basis. Under the fast track program we established, which has been extended until December 31, 2013, we provide liquidity assistance to qualified small- and medium-sized enterprise borrowers applying for such assistance, in the form of new loans or maturity extensions or interest rate adjustments with respect to existing loans, after expedited credit review and approval by us. The overall prospects for the Korean economy in 2013 and beyond remain uncertain, and the Korean government may extend or renew existing or past policies and initiatives or introduce new policies or initiatives to encourage Korean banks to provide financial support to small- and medium-sized enterprises. Our participation in such government-led initiatives may lead us to extend credit to small- and medium-sized enterprise borrowers that we would not otherwise extend, or offer terms for such credit that we would not otherwise offer, in the absence of such initiatives. Furthermore, there is no guarantee that the financial condition and liquidity position of our small- and medium-sized enterprise borrowers benefiting from such initiatives will improve sufficiently for them to service their debt on a timely basis, or at all. Accordingly, increases in our exposure to small- and medium-sized enterprise borrowers resulting from such government-led initiatives may have a material adverse effect on our financial condition and results of operations.

***We have exposure to Korean construction and shipbuilding companies, and financial difficulties of these companies may have an adverse impact on us.***

As of December 31, 2012, we had loans outstanding to construction companies and shipbuilding companies (many of which are small- and medium-sized enterprises) in the amount of ₩4,486 billion and ₩1,209 billion, or 2.1% and 0.6% of our total loans, respectively. We also have other exposures to Korean construction and shipbuilding companies, including in the form of guarantees extended on behalf of such companies (which included ₩754 billion of confirmed guarantees for construction companies and ₩1,941 billion of confirmed guarantees for shipbuilding companies as of December 31, 2012) and debt and equity securities of such companies held by us. In the case of construction companies, such exposures include guarantees provided to us by general contractors with respect to financing extended by us for residential and commercial real estate development projects. In the case of shipbuilding companies, such exposures include refund guarantees extended by us on behalf of shipbuilding companies to cover their obligation to return a portion of the ship order contract amount to customers in the event of performance delays or defaults under shipbuilding contracts.

The construction industry in Korea has experienced a downturn in recent years, due to excessive investment in residential property development projects, stagnation of real property prices and reduced demand for residential property, especially in areas outside of Seoul, including as a result of the deterioration of the Korean economy commencing in the second half of 2008. In October 2008, the Korean government implemented a ₩9 trillion support package for the benefit of the Korean construction industry, including a program to buy unsold housing units and land from construction companies. The shipbuilding industry in Korea has also experienced a severe downturn in recent years due to a significant decrease in ship orders, primarily due to adverse conditions in the global economy and the resulting slowdown in global trade. In response to the deteriorating financial condition and liquidity position of borrowers in the construction and shipbuilding industries, which were disproportionately impacted by adverse economic developments in Korea and globally, the Korean government implemented a program in 2009 to promote expedited restructuring of such borrowers by their Korean creditor financial institutions, under the supervision of major commercial banks. In accordance with such program, 24 construction companies and five shipbuilding companies became subject to workout in 2009, following review by their creditor financial institutions (including us) and the Korean government. In addition, in June 2010, the Financial Services Commission and the Financial Supervisory Service announced that, following credit risk evaluations conducted by creditor financial institutions (including us) of companies in Korea with outstanding debt of ₩50 billion or more, 65 companies had been selected by such financial institutions for restructuring in the form of workout, liquidation or court receivership. Of such 65 companies, 16 were construction companies and three were shipbuilding companies. More recently, in July 2012, the Financial



Services Commission and the Financial Supervisory Service announced the results of subsequent credit risk evaluations conducted by creditor financial institutions (including us) of companies in Korea, in which 36 companies with outstanding debt of ₩50 billion or more (17 of which were construction companies and one of which was a shipbuilding company) were selected by such financial institutions for restructuring in the form of workout, liquidation or court receivership. However, there is no assurance that these measures will be successful in stabilizing the Korean construction and shipbuilding industries.

The allowances that we have established against our credit exposures to Korean construction and shipbuilding companies may not be sufficient to cover all future losses arising from these and other exposures. If the credit quality of our exposures to Korean construction and shipbuilding companies declines further, we may be required to take substantial additional provisions (including in connection with restructurings of such companies), which could adversely impact our results of operations and financial condition. Furthermore, although a portion of our credit exposures to construction and shipbuilding companies are secured by collateral, such collateral may not be sufficient to cover uncollectible amounts in respect of such credit exposures. See “—Other risks relating to our business—A decline in the value of the collateral securing our loans and our inability to realize full collateral value may adversely affect our credit portfolio.”

We also have construction-related credit exposures under our project financing loans for real estate development projects in Korea. In light of the general deterioration in the asset quality of real estate project financing loans in Korea in recent years, Korean banks, including Kookmin Bank, implemented a uniform set of guidelines regarding the evaluation of real estate development projects and asset quality classification of project financing loans for such projects in September 2010. Under these guidelines, which became effective from the third quarter of 2010, Korean banks are generally required to apply more stringent criteria in evaluating the asset quality of real estate project financing loans. As a result, we may be required to establish additional allowances with respect to our outstanding real estate project financing loans, which could adversely affect our financial condition and results of operations.

### **Risks relating to our financial holding company structure and strategy**

***We have a limited operating history as a financial holding company, and we may not succeed in implementing our strategy to take advantage of, or fail to realize the anticipated benefits of, our financial holding company structure.***

We were established as a new financial holding company in September 2008 pursuant to a “comprehensive stock transfer” under Korean law, following the completion of which Kookmin Bank, KB Investment & Securities Co., Ltd., KB Asset Management Co., Ltd., KB Real Estate Trust Co., Ltd., KB Investment Co., Ltd., KB Futures Co., Ltd., KB Credit Information Co., Ltd., and KB Data Systems Co., Ltd. became our wholly-owned subsidiaries. See “Item 4.A. History and Development of the Company—The Establishment of KB Financial Group.” In addition, as a part of our strategy to promote the growth of our credit card operations and enhance its synergies with our other businesses, we effected a horizontal spin-off of Kookmin Bank’s credit card business in March 2011. As a result, our credit card business is operated by a newly established wholly-owned subsidiary, KB Kookmin Card Co., Ltd.

One of our principal strategies is to take advantage of our financial holding company structure to become a comprehensive financial services provider capable of offering a full range of products and services to our large existing base of retail and corporate banking customers. The continued implementation of these plans may require additional investments of capital, infrastructure, human resources and management attention. This strategy entails certain risks, including the possibility that we may face significant competition from other financial holding companies and more specialized financial institutions in particular segments. If our strategy does not succeed, we may incur losses on our investments and our results of operations and financial condition may suffer.

Furthermore, our success under a financial holding company structure depends on our ability to realize the anticipated synergies, growth opportunities and cost savings from coordinating the businesses of our various subsidiaries. Although we are integrating certain aspects of our subsidiaries' operations into our financial holding company structure, our subsidiaries will generally continue to operate as independent entities with separate management and staff and our ability to direct our subsidiaries' day-to-day operations may be limited. For example, we may not be able to realize the anticipated benefits of the 2011 horizontal spin-off of the credit card business from Kookmin Bank into a new wholly-owned subsidiary, KB Kookmin Card Co., Ltd., due to various factors, including increased expenses arising from the operation of a separate credit card company, unexpected business disruptions, difficulties in reorganizing personnel and administrative functions and potential loss of customers.

In addition, one of the intended benefits of our financial holding company structure is that it enhances our ability to engage in mergers and acquisitions which we decide to pursue in the future as part of our strategy. For example, we may consider acquiring or merging with a financial institution in Korea, including one of the government-controlled financial institutions that becomes privatized in the future, or overseas. The integration of our subsidiaries' separate businesses and operations, as well as those of any companies we may acquire or merge with in the future, under our financial holding company structure could require a significant amount of time, financial resources and management attention. Moreover, that process could disrupt our operations (including our risk management operations) or information technology systems, reduce employee morale, produce unintended inconsistencies in our standards, controls, procedures or policies, and affect our relationships with customers and our ability to retain key personnel. The realization of the anticipated benefits of our financial holding company structure and any mergers or acquisitions we decide to pursue may be blocked, delayed or reduced as a result of many factors, some of which may be outside our control. These factors include:

- difficulties in integrating the diverse activities and operations of our subsidiaries or any companies we may merge with or acquire, including risk management operations and information technology systems, personnel, policies and procedures;
- difficulties in reorganizing or reducing overlapping personnel, branches, networks and administrative functions;
- restrictions under the Financial Holding Company Act and other regulations on transactions between a financial holding company and, or among, its subsidiaries;
- unforeseen contingent risks, including lack of required capital resources, increased tax liabilities or restrictions in our overseas operations, relating to our financial holding company structure;
- unexpected business disruptions;
- failure to attract, develop and retain personnel with necessary expertise;
- loss of customers; and
- labor unrest.

Accordingly, we may not be able to realize the anticipated benefits of our financial holding company structure, and our business, results of operations and financial condition may suffer as a result.

***We depend on limited forms of funding to fund our operations at the holding company level.***

We are a financial holding company with no significant assets other than the shares of our subsidiaries. Our primary sources of funding and liquidity are dividends from our subsidiaries, direct borrowings and issuances of equity or debt securities at the holding company level. In addition, as a financial holding company, we are required to meet certain minimum financial ratios under Korean law, including with respect to liquidity, leverage and capital adequacy. Our ability to meet our obligations to our direct creditors and employees and our other liquidity needs and regulatory requirements at the holding company level depends on timely and adequate distributions from our subsidiaries and our ability to sell our securities or obtain credit from our lenders.

The ability of our subsidiaries to pay dividends to us depends on their financial condition and operating results. In the future, our subsidiaries may enter into agreements, such as credit agreements with lenders or indentures relating to high-yield or subordinated debt instruments, that impose restrictions on their ability to make distributions to us, and the terms of future obligations and the operation of Korean law could prevent our subsidiaries from making sufficient distributions to us to allow us to make payments on our outstanding obligations. See “—As a financial holding company, we depend on receiving dividends from our subsidiaries to pay dividends on our common stock.” Any delay in receipt of or shortfall in payments to us from our subsidiaries could result in our inability to meet our liquidity needs and regulatory requirements, including minimum liquidity and capital adequacy ratios, and may disrupt our operations at the holding company level.

In addition, creditors of our subsidiaries will generally have claims that are prior to any claims of our creditors with respect to their assets. Furthermore, our inability to sell our securities or obtain funds from our lenders on favorable terms, or at all, could also result in our inability to meet our liquidity needs and regulatory requirements and may disrupt our operations at the holding company level.

***As a financial holding company, we depend on receiving dividends from our subsidiaries to pay dividends on our common stock.***

Since our principal assets at the holding company level are the shares of our subsidiaries, our ability to pay dividends on our common stock largely depends on dividend payments from those subsidiaries. Those dividend payments are subject to the Korean Commercial Code, the Bank Act and regulatory limitations, generally based on capital levels and retained earnings, imposed by the various regulatory agencies with authority over those entities. For example:

- under the Korean Commercial Code, dividends may only be paid out of distributable income, an amount which is calculated by subtracting the aggregate amount of a company’s paid-in capital and certain mandatory legal reserves as well as certain unrealized profits from its net assets, in each case as of the end of the prior fiscal period;
- under the Bank Act, a bank also must credit at least 10% of its net profit to a legal reserve each time it pays dividends on distributable income until that reserve equals the amount of its total paid-in capital; and
- under the Bank Act and the requirements of the Financial Services Commission, if a bank fails to meet its required capital adequacy ratio or otherwise becomes subject to management improvement measures imposed by the Financial Services Commission, then the Financial Services Commission may restrict the declaration and payment of dividends by that bank.

Our subsidiaries may not continue to meet the applicable legal and regulatory requirements for the payment of dividends in the future. If they fail to do so, they may stop paying or reduce the amount of the dividends they pay to us, which would have an adverse effect on our ability to pay dividends on our common stock.

***Although increasing our fee income is an important part of our strategy, we may not be able to do so.***

We have historically relied on interest income as our primary revenue source. While we have developed new sources of fee income as part of our business strategy, our ability to increase our fee income and thereby reduce our dependence on interest income will be affected by the extent to which our customers generally accept the concept of fee-based services. Historically, customers in Korea have generally been reluctant to pay fees in return for value-added financial services, and their continued reluctance to do so will adversely affect the implementation of our strategy to increase our fee income. Furthermore, the fees that we charge to customers are subject to regulation by Korean financial regulatory authorities, which may seek to implement regulations or measures that may also have an adverse impact on our ability to achieve this aspect of our strategy.

***We may suffer customer attrition or our net interest margin may decrease as a result of our competition strategy.***

We have been pursuing, and intend to continue to pursue, a strategy of maintaining or enhancing our margins where possible and avoid, to the extent possible, entering into price competition. In order to execute this strategy, we will need to maintain relatively low interest rates on our deposit products while charging relatively higher rates on loans. If other banks and financial institutions adopt a strategy of expanding market share through interest rate competition, we may suffer customer attrition due to rate sensitivity. In addition, we may in the future decide to compete to a greater extent based on interest rates, which could lead to a decrease in our net interest margins. Any future decline in our customer base or our net interest margins as a result of our future competition strategy could have an adverse effect on our results of operations and financial condition.

### **Risks relating to competition**

***Competition in the Korean financial industry is intense, and we may lose market share and experience declining margins as a result.***

Competition in the Korean financial industry has been and is likely to remain intense. Some of the financial institutions that we compete with have longer operating histories as financial holding companies, greater financial resources or more specialized capabilities than us and our subsidiaries. In the retail and small- and medium-sized enterprise lending business, which has been our traditional core business, competition has increased significantly and is expected to increase further. Most Korean banks have been focusing on retail customers and small- and medium-sized enterprises in recent years, although they have begun to generally increase their exposure to large corporate borrowers. In addition, the profitability of our retail and credit card operations may decline as a result of growing market saturation in the retail lending and credit card segments, increased interest rate competition, pressure to lower the fee rates applicable to our credit cards (particularly merchant fee rates) and higher marketing expenses. Intense and increasing competition has made and continues to make it more difficult for us to secure retail, credit card and small- and medium-sized customers with the credit quality and on credit terms necessary to achieve our business objectives in a commercially acceptable manner.

In addition, we believe that regulatory reforms and the general modernization of business practices in Korea will lead to increased competition among financial institutions in Korea. We also believe that foreign financial institutions, many of which have greater experience and resources than we do, will seek to compete with us in providing financial products and services either by themselves or in partnership with existing Korean financial institutions. Furthermore, a number of significant mergers and acquisitions in the industry have taken place in Korea over the past decade, including the acquisition of Koram Bank by an affiliate of Citibank in 2004, Standard Chartered Bank's acquisition of Korea First Bank in 2005, Chohung Bank's merger with Shinhan Bank in April 2006 and Hana Financial Group's acquisition of a controlling interest in Korea Exchange Bank in February 2012. We expect that consolidation in the financial industry will continue. In particular, the Korean government has announced that it plans to dispose of or reduce its controlling interest in Woori Finance Holdings Co., Ltd. (the financial holding company of Woori Bank), which may involve sales of its subsidiaries. Other financial institutions may seek to acquire or merge with such entities, and the financial institutions resulting from this consolidation may, by virtue of their increased size and business scope, provide significantly greater competition for us. Increased competition and continuing consolidation may lead to decreased margins, resulting in a material adverse impact on our future profitability. Accordingly our results of operations and financial condition may suffer as a result of increasing competition in the Korean financial industry.

### **Risks relating to our large corporate loan portfolio**

***We have exposure to chaebols, and, as a result, financial difficulties of chaebols may have an adverse impact on us.***

Of our 20 largest corporate exposures (including loans, debt and equity securities, guarantees and acceptances and other exposures) as of December 31, 2012, ten were to companies that were members of the 34 largest *chaebols*

in Korea designated as such by the Financial Supervisory Service based on their outstanding exposures. As of that date, the total amount of our exposures to such 34 *chaebols* was ₩21,130 billion, or 7.9% of our total exposures. If the credit quality of our exposures to *chaebols* declines, we could require substantial additional loan loss provisions, which would hurt our results of operations and financial condition. See “Item 4.B. Business Overview—Assets and Liabilities—Loan Portfolio—Exposure to Chaebols.”

We cannot assure you that the allowances we have established against these exposures will be sufficient to cover all future losses arising from these exposures. In addition, with respect to those companies that are in or in the future enter into workout or liquidation proceedings, we may not be able to make any recoveries against such companies. We may, therefore, experience future losses with respect to those loans.

***We have exposure to companies that are currently or may in the future be put in restructuring, and we may suffer losses as a result of additional loan loss provisions required and/or the adoption of restructuring plans with which we do not agree.***

As of December 31, 2012, our loans and guarantees to companies that were in workout, restructuring or rehabilitation amounted to ₩1,060 billion or 0.5% of our total loans and guarantees, most of which was classified as impaired. As of the same date, our allowances for credit losses on these loans and guarantees amounted to ₩669 billion, or 63.1% of these loans and guarantees. These allowances may not be sufficient to cover all future losses arising from our exposure to these companies. Furthermore, we have other exposure to such companies, in the form of debt and equity securities of such companies held by us (including equity securities we acquired as a result of debt-to-equity conversions). Our exposures as of December 31, 2012 with respect to such securities of companies in workout, restructuring or rehabilitation amounted to ₩116 billion, or less than 0.3% of our total exposures, but may increase in the future. In addition, in the case of borrowers that are or become subject to workout, we may be forced to restructure our credits pursuant to restructuring plans approved by other creditor financial institutions of the borrower, or to dispose of our credits to other creditors on unfavorable terms.

***We have exposure to member companies of the Kumho Asiana Group, and financial difficulties of these companies may adversely impact us.***

Several member companies of the Kumho Asiana Group, one of Korea’s largest *chaebols*, have been experiencing financial difficulties, including as a result of their heavily leveraged acquisition of Daewoo Engineering & Construction Co., Ltd. in 2006 and the subsequent global financial crisis commencing in the second half of 2008. In January 2010, Kumho Tires Co., Inc. and Kumho Industrial Co., Ltd. agreed with their creditors, including us, to begin an out-of-court debt restructuring program under the Corporate Restructuring Promotion Act. In addition, Kumho Petrochemical Co., Ltd. and Asiana Airlines announced that they would undergo a voluntary restructuring, in return for which their creditors, including us, agreed to a suspension of payments on the two companies’ debt until the end of 2010. These four companies are member companies of the Kumho Asiana Group. As of December 31, 2012, our aggregate loans and guarantees to Kumho Tires, Kumho Industrial, Kumho Petrochemical and Asiana Airlines amounted to ₩308 billion, none of which was classified as impaired. As of December 31, 2012, our allowances for credit losses with respect to such loans and guarantees amounted to ₩82 billion. Moreover, in 2012, we extended additional loans to Kumho Tires in the aggregate amount of approximately US\$6 million to provide additional liquidity in connection with its restructuring program. In 2010, we also converted an aggregate of ₩38 billion of our loans to Kumho Tires and ₩9 billion of our loans to Kumho Industrial into equity interests in connection with their restructuring programs. Our allowances may not be sufficient to cover all future losses arising from our exposures to these companies. Furthermore, in the event that the financial condition of these companies deteriorates further in the future, we may be required to record additional provisions for credit losses, as well as charge-offs and valuation or impairment losses or losses on disposal, which may have a material adverse effect on our financial condition and results of operations.

***A large portion of our credit exposure is concentrated in a relatively small number of large corporate borrowers which increases the risk of our corporate credit portfolio.***

As of December 31, 2012, our loans and guarantees to our 20 largest borrowers totaled ₩7,031 billion and accounted for 3.1% of our total loans and guarantees. As of that date, our single largest corporate credit exposure was to Hyundai Heavy Industries, to which we had outstanding credit exposures (most of which was in the form of guarantees and acceptances) of ₩1,547 billion, representing 0.7% of our total loans and guarantees. Any further deterioration in the financial condition of our large corporate borrowers may require us to record substantial additional provisions and may have a material adverse impact on our results of operations and financial condition.

#### **Other risks relating to our business**

***Difficult conditions in the global financial markets could adversely affect our results of operations and financial condition.***

While the rate of deterioration of the global economy since the commencement of the global financial crisis in 2008 has slowed, with some signs of stabilization and improvement, the overall prospects for the Korean and global economy in 2013 and beyond remain uncertain. Starting in the second half of 2011, the global financial markets have experienced significant volatility as a result of, among other things, the financial difficulties affecting many governments worldwide, in particular in Cyprus, Greece, Spain, Italy and Portugal. In addition, recent political and social instability in various countries in the Middle East and Northern Africa, including in Egypt, Libya, Syria and Yemen, have resulted in volatility and uncertainty in the global energy markets. Any of these or other developments could potentially trigger another financial and economic crisis. In light of the recent slowdown in Korea's growth and uncertain global economic prospects, the Bank of Korea reduced its policy rate to 3.00% in July 2012 and further reduced such rate to 2.75% in October 2012 to support Korea's economy. Furthermore, in response to China's slowing gross domestic product growth rates that began in 2011, the Chinese government implemented stimulus measures, including a decrease in the benchmark interest rate for deposits and loans as announced by the People's Bank of China in June 2012, but the overall impact of such stimulus measures remains uncertain. Although China's economy began to show signs of recovery in the fourth quarter of 2012, falling real estate price levels in certain urban areas, excess liquidity and China's investment-driven growth may lead to an economic correction. In light of the high level of interdependence of the global economy, any of the foregoing developments could have a material adverse effect on the Korean economy and financial markets, and in turn on our business, financial condition and results of operations.

We are also exposed to adverse changes and volatility in global and Korean financial markets as a result of our liabilities and assets denominated in foreign currencies and our holdings of trading and investment securities, including structured products. Since the second half of 2008, the value of the Won relative to major foreign currencies in general and the U.S. dollar in particular has fluctuated widely. See "Item 3.A. Selected Financial Data—Exchange Rates." A depreciation of the Won will increase our cost in Won of servicing our foreign currency-denominated debt, while continued exchange rate volatility may also result in foreign exchange losses for us. Furthermore, as a result of adverse global and Korean economic conditions, there has been significant volatility in securities prices, including the stock prices of Korean and foreign companies in which we hold an interest. Such volatility has resulted in and may lead to further trading and valuation losses on our trading and investment securities portfolio as well as impairment losses on our investments accounted for under the equity method, including our noncontrolling equity stake in JSC Bank CenterCredit, a Kazakhstan bank, the initial stake in which we acquired in 2008. See "Item 4.B. Business Overview—Capital Markets Activities and International Banking—International Banking."

***Our business may be materially and adversely affected by legal claims and regulatory actions against us.***

We are subject to the risk of legal claims and regulatory actions in the ordinary course of our business, which may expose us to substantial monetary damages and legal costs, injunctive relief, criminal and civil

penalties and regulatory restrictions on our operations, as well as significant reputational harm. In particular, in connection with certain amendments to standard loan policy conditions for mortgage loan agreements that were instituted by the Korea Fair Trade Commission in January 2008 (which require banks to be responsible for the payment of mortgage registration expenses when issuing mortgage loans and which were upheld by the Supreme Court of Korea in August 2010), a number of Kookmin Bank's customers have filed lawsuits in recent years seeking the return of mortgage registration expenses paid by such customers. See "Item 8A. Consolidated Statements and Other Financial Information—Legal Proceedings." We are unable to predict the outcome of these and other lawsuits and regulatory actions, and the total amount in dispute in these actions may increase during the course of litigation. Furthermore, adverse final decisions or resolutions in such actions could encourage other parties to bring similar claims and actions against us. Accordingly, the outcome of current and future legal claims and regulatory actions, particularly those (such as the lawsuits seeking repayment of mortgage registration expenses) for which it is difficult to assess the maximum potential exposure or the ultimate adverse impact with any degree of certainty, may materially and adversely impact our business if such claims and actions are determined against us.

***Our risk management system may not be effective in mitigating risk and loss.***

We seek to monitor and manage our risk exposure through a group-wide risk management platform, encompassing a multi-layered risk management governance structure, reporting and monitoring systems, early warning systems, a centralized credit risk management system for our banking operations and other risk management infrastructure, using a variety of risk management strategies and techniques. See "Item 11. Quantitative and Qualitative Disclosures about Market Risk." However, such risk management strategies and techniques employed by us and the judgments that accompany their application cannot anticipate the economic and financial outcome in all market environments, and many of our risk management strategies and techniques have a basis in historic market behavior that may limit the effectiveness of such strategies and techniques in times of significant market stress or other unforeseen circumstances. Furthermore, our risk management strategies may not be effective in a difficult or less liquid market environment, as other market participants may be attempting to use the same or similar strategies as us to deal with such market conditions. In such circumstances, it may be difficult for us to reduce our risk positions due to the activity of such other market participants.

***We are generally subject to Korean corporate governance and disclosure standards, which may differ from those in other countries.***

Companies in Korea, including us, are subject to corporate governance standards applicable to Korean public companies which may differ in some respects from standards applicable in other countries, including the United States. As a reporting company registered with the U.S. Securities and Exchange Commission and listed on the New York Stock Exchange, we are subject to certain corporate governance standards as mandated by the Sarbanes-Oxley Act of 2002. However, foreign private issuers, including us, are exempt from certain corporate governance requirements under the Sarbanes-Oxley Act or under the rules of the New York Stock Exchange. There may also be less publicly available information about Korean companies, such as us, than is regularly made available by public or non-public companies in other countries. Such differences in corporate governance standards and less public information could result in corporate governance practices or disclosures that are perceived as less than satisfactory by investors in certain countries.

***A decline in the value of the collateral securing our loans and our inability to realize full collateral value may adversely affect our credit portfolio.***

A substantial portion of our loans is secured by real estate, the values of which have fluctuated significantly in recent years. Although it is our general policy to lend up to 40% to 80% of the appraised value of collateral (except in areas of high speculation designated by the government where we generally limit our lending to between 40% to 60% of the appraised value of collateral) and to periodically re-appraise our collateral, the

downturn in the real estate market in Korea in recent years has resulted in declines in the value of the collateral securing our mortgage and home equity loans. If collateral values decline further in the future, they may not be sufficient to cover uncollectible amounts in respect of our secured loans. Any future declines in the value of the real estate or other collateral securing our loans, or our inability to obtain additional collateral in the event of such declines, could result in a deterioration in our asset quality and may require us to take additional loan loss provisions.

In Korea, foreclosure on collateral generally requires a written petition to a court. An application, when made, may be subject to delays and administrative requirements that may result in a decrease in the value realized with respect to such collateral. We cannot guarantee that we will be able to realize the full value on our collateral as a result of, among other factors, delays in foreclosure proceedings and defects in the perfection of our security interest in collateral. Our failure to recover the expected value of collateral could expose us to losses.

***The secondary market for corporate bonds in Korea is not fully developed, and, as a result, we may not be able to realize the full “marked-to-market” value of debt securities we hold at the time of any sale of such securities.***

As of December 31, 2012, we held debt securities issued by Korean companies and financial institutions (other than those issued by government-owned or -controlled enterprises or financial institutions, which include Korea Electric Power Corporation, the Bank of Korea, Korea Development Bank, Korea Finance Corporation and Industrial Bank of Korea) with a total carrying amount of ₩17,837 billion in our trading and investment securities portfolio. The market value of these securities could decline significantly due to various factors, including future increases in interest rates or a deterioration in the financial and economic condition of any particular issuer or of Korea in general. Any of these factors individually or a combination of these factors would require us to write down the fair value of these debt securities, resulting in impairment losses. Because the secondary market for corporate bonds in Korea is not fully developed, the market value of many of these securities as reflected on our statements of financial position is determined by references to suggested prices posted by Korean rating agencies or the Korea Securities Dealers Association. These valuations, however, may differ significantly from the actual value that we could realize in the event we elect to sell these securities. As a result, we may not be able to realize the full “marked-to-market” value at the time of any such sale of these securities and thus may incur losses.

***We may be required to make transfers from our general banking operations to cover shortfalls in our guaranteed trust accounts, which could have an adverse effect on our results of operations.***

We manage a number of money trust accounts through Kookmin Bank, our banking subsidiary. Under Korean law, trust account assets of a bank are required to be segregated from the assets of that bank’s general banking operations. Those assets are not available to satisfy the claims of a bank’s depositors or other creditors of its general banking operations. For some of the trust accounts we manage, we have guaranteed either the principal amount of the investor’s investment or the principal and a fixed rate of interest.

If, at any time, the income from our guaranteed trust accounts is not sufficient to pay any guaranteed amount, we will have to cover the shortfall first from the special reserves maintained in these trust accounts, then from our fees from such trust accounts and finally from funds transferred from our general banking operations. As of December 31, 2012, we had ₩89 billion as special reserves in trust account assets for which we provided guarantees of principal. There was no transfer from general banking operations to cover deficiencies in guaranteed trust accounts in 2010, 2011 and 2012. However, we may be required to make transfers from our general banking operations to cover shortfalls, if any, in our guaranteed trust accounts in the future. Such transfers may adversely impact our results of operations.



***Our activities are subject to cybersecurity risk.***

Our activities have been, and will continue to be, subject to an increasing risk of cyber attacks, the nature of which is continually evolving. Cybersecurity risks include unauthorized access to privileged and sensitive customer information, including passwords and account information of our retail and corporate customers. For example, many of our customers increasingly rely on our Internet banking services for various types of transactions and while such transactions are protected by encryption and other security programs, they are not free from security breaches. We have made substantial investments to build systems and defenses to address threats from cyber attacks and we are not aware of any significant breaches to our systems from such attacks to date. However, we may experience security breaches or unexpected disruptions in connection with our services in the future, which may result in liability to our customers and third parties and have an adverse effect on our business, reputation and results of operations.

***We may experience disruptions, delays and other difficulties from our information technology systems.***

We rely on our information technology systems for our daily operations including customer service, transactions, billing and record keeping. We may experience disruptions, delays or other difficulties from our information technology systems, which may have an adverse effect on our business and adversely impact our customers' confidence in us.

**Risks relating to liquidity and capital management**

***A considerable increase in interest rates could decrease the value of our debt securities portfolio and raise our funding costs while reducing loan demand and the repayment ability of our borrowers, which, as a result, could adversely affect us.***

Interest rates in Korea have been subject to significant fluctuations in recent years. In late 2008 and early 2009, the Bank of Korea reduced its policy rate by a total of 325 basis points to support Korea's economy amid the global financial crisis, and left such rate unchanged at 2.00% throughout 2009. In an effort to stem inflation amid improved growth prospects, the Bank of Korea gradually increased its policy rate in 2010 and 2011. However, the Bank of Korea reduced its policy rate to 3.00% in July 2012 and further reduced such rate to 2.75% in October 2012 to support Korea's economy in light of the recent slowdown in Korea's growth and uncertain global economic prospects. All else being equal, an increase in interest rates leads to a decline in the value of our portfolio of debt securities, which generally pay interest based on a fixed rate. A sustained increase in interest rates will also raise our funding costs, while reducing loan demand, especially among consumers. Rising interest rates may therefore require us to re-balance our asset portfolio and our liabilities in order to minimize the risk of potential mismatches and maintain our profitability.

In addition, rising interest rate levels may adversely affect the Korean economy and the financial condition of our corporate and retail borrowers, including holders of our credit cards, which in turn may lead to a deterioration in our credit portfolio. Since most of our retail and corporate loans bear interest at rates that adjust periodically based on prevailing market rates, a sustained increase in interest rate levels will increase the interest costs of our retail and corporate borrowers and could adversely affect their ability to make payments on their outstanding loans.

***Our funding is highly dependent on short-term deposits, which dependence may adversely affect our operations.***

We meet a significant amount of our funding requirements through short-term funding sources, which consist primarily of customer deposits. As of December 31, 2012, approximately 96.5% of our deposits had maturities of one year or less or were payable on demand. In the past, a substantial proportion of our customer deposits have been rolled over upon maturity. We cannot guarantee, however, that depositors will continue to roll over their deposits in the future. In the event that a substantial number of our short-term deposit customers withdraw their funds or fail to

roll over their deposits as higher-yielding investment opportunities emerge, our liquidity position could be adversely affected. We may also be required to seek more expensive sources of short-term and long-term funding to finance our operations. See “Item 5.B. Liquidity and Capital Resources—Financial Condition—Liquidity.”

***We may be required to raise additional capital if our capital adequacy ratio deteriorates or the applicable capital requirements change in the future, but we may not be able to do so on favorable terms or at all.***

Under the capital adequacy requirements of the Financial Services Commission, we, as a bank holding company, are required to maintain a minimum consolidated capital adequacy ratio, which is the ratio of equity capital as a percentage of risk-weighted assets on a consolidated basis, of 8.0%. In addition, pursuant to the capital adequacy requirements of the Financial Services Commission, Kookmin Bank, our banking subsidiary, is required to maintain a minimum Tier I capital adequacy ratio of 4.0% and a combined Tier I and Tier II capital adequacy ratio of 8.0%, on a consolidated basis. Tier II capital is included in calculating the combined Tier I and Tier II capital adequacy ratio up to 100% of Tier I capital. As of December 31, 2012, our consolidated capital adequacy ratio was 13.90%, and Kookmin Bank’s Tier I capital adequacy and its combined Tier I and Tier II capital adequacy ratio was 10.87% and 14.40%, respectively, all of which exceeded the minimum levels required by the Financial Services Commission. However, our capital base and capital adequacy ratios may deteriorate in the future if our results of operations or financial condition deteriorates for any reason, including as a result of a deterioration in the asset quality of our retail loans (including credit card balances) and loans to small- and medium-sized enterprises, or if we are not able to deploy our funding into suitably low-risk assets.

In December 2009, the Basel Committee on Banking Supervision introduced a new set of measures to supplement Basel II which include, among others, a requirement for higher minimum capital, introduction of a leverage ratio as a supplementary measure to the capital adequacy ratio and flexible capital requirements for different phases of the economic cycle. Additional details regarding such new measures, including an additional capital conservation buffer and countercyclical capital buffer, liquidity coverage ratio and other supplemental measures, were announced by the Group of Governors and Heads of Supervision of the Basel Committee on Banking Supervision in September 2010. After further impact assessment and observation periods, the Basel Committee on Banking Supervision will begin phasing in the new set of measures, referred to as Basel III, starting from 2013. In September 2012, the Financial Services Commission announced its plans to implement a new set of regulations that will, among other things, require Korean banks to comply with stricter minimum capital ratio requirements beginning in 2013 and additional minimum capital conservation buffer requirements starting in 2016. Under the proposed regulations, Korean banks will be required to maintain a minimum ratio of Tier I common capital (which principally includes equity capital, capital surplus and retained earnings less reserve for credit losses) to risk-weighted assets of 3.5% and Tier I capital to risk-weighted assets of 4.5% in 2013, which minimum ratios are to increase to 4.0% and 5.5%, respectively, in 2014 and 4.5% and 6.0%, respectively, in 2015. Such requirements would be in addition to the existing requirement for a minimum ratio of Tier I and Tier II capital (less any capital deductions) to risk-weighted assets of 8.0%, which will remain unchanged. The proposed regulations also contemplate an additional capital conservation buffer of 0.625% starting in 2016, with such buffer to increase to 2.5% by 2019. In December 2012, however, the Financial Services Commission announced that the implementation of the proposed Basel III measures in Korea will be delayed pending the implementation of Basel III in the European Union, the United States and other countries. Accordingly, the timing and scope of implementation in Korea of Basel III measures remain uncertain. The implementation of Basel III in Korea may have a significant effect on the capital requirements of Korean financial institutions, including us. See “Item 5.B. Liquidity and Capital Resources—Financial Condition—Capital Adequacy.”

We may be required to obtain additional capital in the future in order to remain in compliance with more stringent capital adequacy and other regulatory requirements. However, we may not be able to obtain additional capital on favorable terms, or at all. Our ability to obtain additional capital at any time may be constrained to the extent that banks or other financial institutions in Korea or from other Asian countries are seeking to raise capital at the same time. To the extent that we fail to comply with applicable capital adequacy ratio or other regulatory requirements in the future, Korean regulatory authorities may impose penalties on us ranging from a warning to suspension or revocation of our banking license.

## **Risks relating to government regulation and policy**

***The Korean government may promote lending and financial support by the Korean financial industry to certain types of borrowers as a matter of policy, which financial institutions, including us, may decide to follow.***

Through its policies and recommendations, the Korean government has promoted and, as a matter of policy, may continue to attempt to promote lending by the Korean financial industry to particular types of borrowers. For example, the Korean government has in the past provided and may continue to provide policy loans, which encourage lending to particular types of borrowers. It has generally done this by identifying sectors of the economy it wishes to promote and making low-interest funding available to financial institutions that may voluntarily choose to lend to these sectors. The government has in this manner provided policy loans intended to promote mortgage lending to low-income individuals and lending to small- and medium-sized enterprises. All loans or credits we choose to make pursuant to these policy loans would be subject to review in accordance with our credit approval procedures. However, the availability of policy loans may influence us to lend to certain sectors or in a manner in which we otherwise would not in the absence of such loans from the government.

In the past, the Korean government has also announced policies under which financial institutions in Korea are encouraged to provide financial support to particular sectors. For example, in light of the deteriorating financial condition and liquidity position of small- and medium-sized enterprises in Korea as a result of the global financial crisis commencing in the second half of 2008 and adverse conditions in the Korean economy affecting consumers, the Korean government introduced measures intended to encourage Korean banks to provide financial support to small- and medium-sized enterprise and retail borrowers. See “—Risks relating to our retail credit portfolio—Future changes in market conditions as well as other factors may lead to increases in delinquency levels of our retail loan portfolio.” The Korean government may in the future request financial institutions in Korea, including us, to make investments in or provide other forms of financial support to particular sectors of the Korean economy as a matter of policy, which financial institutions, including us, may decide to accept. We may incur costs or losses as a result of providing such financial support.

***The Financial Services Commission may impose burdensome measures on us if it deems us or one of our subsidiaries to be financially unsound.***

If the Financial Services Commission deems our financial condition or the financial condition of our subsidiaries to be unsound, or if we or our subsidiaries fail to meet applicable regulatory standards, such as minimum capital adequacy and liquidity ratios, the Financial Services Commission may order or recommend, among other things:

- capital increases or reductions;
- stock cancellations or consolidations;
- transfers of business;
- sales of assets;
- closures of subsidiaries or branch offices;
- mergers with other financial institutions; and
- suspensions of a part or all of our business operations.

If any of these measures are imposed on us by the Financial Services Commission, they could hurt our business, results of operations and financial condition. In addition, if the Financial Services Commission orders us to partially or completely reduce our capital, you may lose part or all of your investment.

## Risks relating to Korea

*Escalations in tensions with North Korea could have an adverse effect on us and the market price of our ADSs.*

Relations between Korea and North Korea have been tense throughout Korea's modern history. The level of tension between the two Koreas has fluctuated and may increase abruptly as a result of future events. In particular, since the death of Kim Jong-il in December 2011, there has been increased uncertainty with respect to the future of North Korea's political leadership and concern regarding its implications for political and economic stability in the region. Although Kim Jong-il's third son, Kim Jong-eun, has assumed power as his father's designated successor, the long-term outcome of such leadership transition remains uncertain.

In addition, there have been heightened security concerns in recent years stemming from North Korea's nuclear weapon and long-range missile programs as well as its hostile military actions against Korea. Some of the significant incidents in recent years include the following:

- In late March 2013, North Korea stated that it had entered "a state of war" with Korea, declaring the 1953 armistice invalid, and put its artillery at the highest level of combat readiness to protest the Korea-United States allies' military drills and additional sanctions imposed on North Korea for its missile and nuclear tests.
- North Korea renounced its obligations under the Nuclear Non-Proliferation Treaty in January 2003 and conducted three rounds of nuclear tests between October 2006 to February 2013, which increased tensions in the region and elicited strong objections worldwide. In response, the United Nations Security Council unanimously passed resolutions that condemned North Korea for the nuclear tests and expanded sanctions against North Korea, most recently in March 2013.
- In December 2012, North Korea launched a satellite into orbit using a long-range rocket, despite concerns in the international community that such a launch would be in violation of the agreement with the United States as well as United Nations Security Council resolutions that prohibit North Korea from conducting launches that use ballistic missile technology.
- In March 2010, a Korean naval vessel was destroyed by an underwater explosion, killing many of the crewmen on board. The Korean government formally accused North Korea of causing the sinking, while North Korea denied responsibility. Moreover, in November 2010, North Korea fired more than one hundred artillery shells that hit Korea's Yeonpyeong Island near the Northern Limit Line, which acts as the de facto maritime boundary between Korea and North Korea on the west coast of the Korean peninsula, causing casualties and significant property damage. The Korean government condemned North Korea for the attack and vowed stern retaliation should there be further provocation.

North Korea's economy also faces severe challenges. For example, in November 2009, the North Korean government redenominated its currency at a ratio of 100 to 1 as part of a currency reform undertaken in an attempt to control inflation and reduce income gaps. In tandem with the currency redenomination, the North Korean government banned the use or possession of foreign currency by its residents and closed down privately run markets, which led to severe inflation and food shortages. Such developments may further aggravate social and political tensions within North Korea. There can be no assurance that the level of tension on the Korean peninsula will not escalate in the future. Any further increase in tensions, which may occur, for example, if North Korea experiences a leadership crisis, high-level contacts between Korea and North Korea break down or military hostilities occur, could have a material adverse effect on the Korean economy and on our business, financial condition and results of operations and the market value of our common stock and ADSs.

***Unfavorable financial and economic developments in Korea may have an adverse effect on us.***

We are incorporated in Korea, and substantially all of our operations are located in Korea. As a result, we are subject to political, economic, legal and regulatory risks specific to Korea. The economic indicators in Korea in recent years have shown mixed signs of growth and uncertainty, and future growth of the economy is subject to many factors beyond our control.

In recent years, adverse conditions and volatility in the worldwide financial markets, fluctuations in oil and commodity prices and the general weakness of the U.S. and global economy have contributed to the uncertainty of global economic prospects in general and have adversely affected, and may continue to adversely affect, the Korean economy. See “Other risks relating to our business—Difficult conditions in the global financial markets could adversely affect our results of operations and financial condition.” Since the second half of 2008, the value of the Won relative to major foreign currencies in general and the U.S. dollar in particular has fluctuated widely. See “Item 3.A. Selected Financial Data—Exchange Rates.” Furthermore, as a result of adverse global and Korean economic conditions, there has been significant volatility in the stock prices of Korean companies in recent years, particularly in light of the financial difficulties affecting many governments worldwide, including Cyprus, Greece, Spain, Italy and Portugal. Future declines in the Korea Composite Stock Price Index (known as the “KOSPI”) and large amounts of sales of Korean securities by foreign investors and subsequent repatriation of the proceeds of such sales may adversely affect the value of the Won, the foreign currency reserves held by financial institutions in Korea, and the ability of Korean companies to raise capital. Any future deterioration of the Korean or global economy could adversely affect our business, financial condition and results of operations.

Developments that could hurt Korea’s economy in the future include:

- difficulties in the financial sectors in Europe and elsewhere and increased sovereign default risks in select countries and the resulting adverse effects on the global financial markets;
- adverse changes or volatility in foreign currency reserve levels, commodity prices (including oil prices), exchange rates (including fluctuation of the U.S. dollar, the euro or the Japanese yen exchange rates or revaluation of the Chinese renminbi), interest rates, inflation rates or stock markets;
- continuing adverse conditions in the economies of countries and regions that are important export markets for Korea, such as the United States, Europe, Japan and China, or in emerging market economies in Asia or elsewhere;
- further decreases in the market prices of Korean real estate;
- increasing delinquencies and credit defaults by retail or small- and medium-sized enterprise borrowers;
- declines in consumer confidence and a slowdown in consumer spending;
- increasing levels of household debt;
- difficulties in the financial sector in Korea, including the savings bank sector;
- the continued emergence of the Chinese economy, to the extent its benefits (such as increased exports to China) are outweighed by its costs (such as competition in export markets or for foreign investment and the relocation of the manufacturing base from Korea to China);
- social and labor unrest;
- a decrease in tax revenues and a substantial increase in the Korean government’s expenditures for fiscal stimulus measures, unemployment compensation and other economic and social programs that, together, would lead to an increased government budget deficit;
- financial problems or lack of progress in the restructuring of *chaebols*, other large troubled companies, their suppliers or the financial sector;
- loss of investor confidence arising from corporate accounting irregularities and corporate governance issues concerning certain *chaebols*;

- increases in social expenditures to support an aging population in Korea or decreases in economic productivity due to the declining population size in Korea;
- the economic impact of any pending or future free trade agreements;
- geo-political uncertainty and risk of further attacks by terrorist groups around the world;
- natural disasters that have a significant adverse economic or other impact on Korea or its major trading partners;
- the occurrence of severe health epidemics in Korea or other parts of the world;
- deterioration in economic or diplomatic relations between Korea and its trading partners or allies, including deterioration resulting from territorial or trade disputes or disagreements in foreign policy;
- political uncertainty or increasing strife among or within political parties in Korea;
- hostilities or political or social tensions involving oil producing countries in the Middle East and North Africa and any material disruption in the global supply of oil or increase in the price of oil;
- an increase in the level of tensions or an outbreak of hostilities between North Korea and Korea or the United States; and
- changes in financial regulations in Korea.

***Labor unrest in Korea may adversely affect our operations.***

Economic difficulties in Korea or increases in corporate reorganizations and bankruptcies could result in layoffs and higher unemployment. Such developments could lead to social unrest and substantially increase government expenditures for unemployment compensation and other costs for social programs. According to statistics from the Korea National Statistical Office, the unemployment rate was 3.7% in 2010, decreased to 3.4% in 2011 and further decreased to 3.2% in 2012. Future increases in unemployment and any resulting labor unrest in the future could adversely affect our operations, as well as the operations of many of our customers and their ability to repay their loans, and could adversely affect the financial condition of Korean companies in general, depressing the price of their securities. These developments would likely have an adverse effect on our financial condition and results of operations.

**Risks relating to our common stock and ADSs**

***We or our major stockholders may sell shares of our common stock or ADSs in the future, and these and other sales may adversely affect the market price of our common stock and ADSs and may dilute your investment and relative ownership in us.***

In September 2009, we issued 30,000,000 new shares of our common stock (including 2,775,585 new shares in the form of ADSs) at a subscription price of ₩37,250 per share (and US\$29.95 per ADS), pursuant to a rights offering to our existing shareholders. In July 2011, Kookmin Bank, our wholly-owned subsidiary, sold 34,966,962 shares of our common stock in a block sale. We have no current plans for any subsequent public offerings of our common stock, ADSs or securities exchangeable for or convertible into such securities. However, it is possible that we may decide to offer or sell such securities in the future. In February 2013, ING Bank N.V., one of our major stockholders that held 5.02% of our total issued common stock as of December 31, 2012, sold its entire stake in our company in a block sale. In addition, our major stockholder, the Korean National Pension Service, held approximately 8.58% of our total issued common stock as of December 31, 2012, which it may sell at any time.

Any future offerings or sales by us of our common stock or ADSs or securities exchangeable for or convertible into such securities, significant sales of our common stock by a major stockholder, or the public

perception that an offering or sales may occur, could have an adverse effect on the market price of our common stock and ADSs. Furthermore, any offerings by us in the future of any such securities could have a dilutive impact on your investment and relative ownership interest in us.

***Ownership of our common stock is restricted under Korean law.***

Under the Financial Holding Company Act, a single stockholder, together with its affiliates, is generally prohibited from owning more than 10.0% of the issued and outstanding shares of voting stock of a bank holding company such as us that controls a nationwide bank, with the exception of certain stockholders that are non-financial business group companies, whose applicable limit is 9.0%. To the extent that the total number of shares of our common stock (including those represented by ADSs) that a holder and its affiliates own together exceeds the applicable limits, that holder will not be entitled to exercise the voting rights for the excess shares, and the Financial Services Commission may order that holder to dispose of the excess shares within a period of up to six months. Non-financial business group companies are required to obtain approval from the Financial Services Commission in order to (i) become the largest shareholder of a bank holding company or (ii) acquire 4% or more of the issued and outstanding shares of voting stock of a bank holding company and participate in the management of such company in the manner prescribed in the Enforcement Decree of the Financial Holding Company Act. If non-financial business group companies hold voting stock of a bank holding company in excess of the foregoing limits as a result of unavoidable circumstances, such as sales by other stockholders' of their shareholding, such non-financial business group companies are required to obtain approval from the Financial Services Commission to hold the portion of shares that exceeds the limit, dispose of such portion or take measures so that they no longer fall under the definition of "non-financial business group companies" under the Financial Holding Company Act. Non-compliance with such requirement will prohibit non-financial business group companies from exercising their voting rights of the shares that exceed the limit and prompt the issuance of an order by the Financial Services Commission directing such non-financial business group companies to dispose of their shares that exceed the limit. Failure to comply with such an order would result in an administrative fine of up to 0.03% of the carrying amount of such shares per day until the date of disposal. See "Item 4.B. Business Overview—Supervision and Regulation—Principal Regulations Applicable to Financial Holding Companies—Restrictions on Ownership of a Financial Holding Company."

***A holder of our ADSs may not be able to exercise dissent and appraisal rights unless it has withdrawn the underlying shares of our common stock and become our direct stockholder.***

In some limited circumstances, including the transfer of the whole or any significant part of our business and the merger or consolidation of us with another company, dissenting stockholders have the right to require us to purchase their shares under Korean law. However, holders of our ADSs will not be able to exercise such dissent and appraisal rights if the depositary refuses to do so on their behalf. Our deposit agreement does not require the depositary to take any action in respect of exercising dissent and appraisal rights. In such a situation, holders of our ADSs must withdraw the underlying common stock from the ADS facility (and incur charges relating to that withdrawal) and become our direct stockholder prior to the record date of the stockholders' meeting at which the relevant transaction is to be approved, in order to exercise dissent and appraisal rights.

***A holder of our ADSs may be limited in its ability to deposit or withdraw common stock.***

Under the terms of our deposit agreement, holders of common stock may deposit such stock with the depositary's custodian in Korea and obtain ADSs, and holders of ADSs may surrender ADSs to the depositary and receive common stock. However, to the extent that a deposit of common stock exceeds the difference between:

- (1) the aggregate number of common shares we have deposited or we have consented to allow to be deposited for the issuance of ADSs (including deposits in connection with offerings of ADSs and stock dividends or other distributions relating to ADSs); and
- (2) the number of shares of common stock on deposit with the custodian for the benefit of the depositary at the time of such proposed deposit,

such common stock will not be accepted for deposit unless

- (A) our consent with respect to such deposit has been obtained; or
- (B) such consent is no longer required under Korean laws and regulations.

Under the terms of the deposit agreement, no consent is required if the shares of common stock are obtained through a dividend, free distribution, rights offering or reclassification of such stock. We have consented, under the terms of the deposit agreement, to any deposit to the extent that, after the deposit, the number of deposited shares does not exceed such number of shares as we determine from time to time (which number shall at no time be less than 100,000,000 shares), unless the deposit would be prohibited by applicable laws or violate our articles of incorporation. We might not consent to the deposit of any additional common stock. As a result, if a holder surrenders ADSs and withdraws common stock, it may not be able to deposit the stock again to obtain ADSs.

***A holder of our ADSs will not have preemptive rights in some circumstances.***

The Korean Commercial Code of 1962, as amended, and our articles of incorporation require us, with some exceptions, to offer stockholders the right to subscribe for new shares of our common stock in proportion to their existing shareholding ratio whenever new shares are issued. If we offer any rights to subscribe for additional shares of our common stock or any rights of any other nature, the depositary, after consultation with us, may make the rights available to holders of our ADSs or use reasonable efforts to dispose of the rights on behalf of such holders and make the net proceeds available to such holders. The depositary, however, is not required to make available to holders any rights to purchase any additional shares of our common stock unless it deems that doing so is lawful and feasible and:

- a registration statement filed by us under the U.S. Securities Act of 1933, as amended, is in effect with respect to those shares; or
- the offering and sale of those shares is exempt from or is not subject to the registration requirements of the Securities Act.

Similarly, holders of our common stock located in the United States may not exercise any such rights they receive absent registration or an exemption from the registration requirements under the Securities Act.

We are under no obligation to file any registration statement with the U.S. Securities and Exchange Commission or to endeavor to cause such a registration statement to be declared effective. Moreover, we may not be able to establish an exemption from registration under the Securities Act. Accordingly, a holder of our ADSs may be unable to participate in our rights offerings and may experience dilution in its holdings. If a registration statement is required for a holder of our ADSs to exercise preemptive rights but is not filed by us or is not declared effective, the holder will not be able to exercise its preemptive rights for additional ADSs and it will suffer dilution of its equity interest in us. If the depositary is unable to sell rights that are not exercised or not distributed or if the sale is not lawful or feasible, it will allow the rights to lapse, in which case the holder will receive no value for these rights.

***Dividend payments and the amount a holder of our ADSs may realize upon a sale of its ADSs will be affected by fluctuations in the exchange rate between the U.S. dollar and the Won.***

Our common stock is listed on the KRX KOSPI Market and quoted and traded in Won. Cash dividends, if any, in respect of the shares represented by the ADSs will be paid to the depositary in Won and then converted by the depositary into U.S. dollars, subject to certain conditions. Accordingly, fluctuations in the exchange rate between the Won and the U.S. dollar will affect, among other things, the amounts a holder of our ADSs will receive from the depositary in respect of dividends, the U.S. dollar value of the proceeds that it would receive upon sale in Korea of the shares of our common stock obtained upon surrender of ADSs and the secondary market price of ADSs. Such fluctuations will also affect the U.S. dollar value of dividends and sales proceeds received by holders of our common stock.



*The market value of an investment in our ADSs may fluctuate due to the volatility of the Korean securities market.*

Our common stock is listed on the KRX KOSPI Market, which has a smaller market capitalization and is more volatile than the securities markets in the United States and many European countries. The market value of ADSs may fluctuate in response to the fluctuation of the trading price of shares of our common stock on the KRX KOSPI Market. The KRX KOSPI Market has experienced substantial fluctuations in the prices and volumes of sales of listed securities and the KRX KOSPI Market has prescribed a fixed range in which share prices are permitted to move on a daily basis. The KOSPI declined from 1,897.1 on December 31, 2007 to 938.8 on October 24, 2008. The KOSPI was 1,944.6 on April 26, 2013. There is no guarantee that the stock prices of Korean companies will not decline again in the future. Like other securities markets, including those in developed markets, the Korean securities market has experienced problems including market manipulation, insider trading and settlement failures. The recurrence of these or similar problems could have a material adverse effect on the market price and liquidity of the securities of Korean companies, including our common stock and ADSs, in both the domestic and the international markets.

The Korean government has the potential ability to exert substantial influence over many aspects of the private sector business community, and in the past has exerted that influence from time to time. For example, the Korean government has promoted mergers to reduce what it considers excess capacity in a particular industry and has also encouraged private companies to publicly offer their securities. Similar actions in the future could have the effect of depressing or boosting the Korean securities market, whether or not intended to do so. Accordingly, actions by the government, or the perception that such actions are taking place, may take place or has ceased, may cause sudden movements in the market prices of the securities of Korean companies in the future, which may affect the market price and liquidity of our common stock and ADSs.

*If the Korean government deems that emergency circumstances are likely to occur, it may restrict holders of our ADSs and the depositary from converting and remitting dividends and other amounts in U.S. dollars.*

If the Korean government deems that certain emergency circumstances, including, but not limited to, severe and sudden changes in domestic or overseas economic circumstances, extreme difficulty in stabilizing the balance of payments or implementing currency exchange rate and other macroeconomic policies, have occurred or are likely to occur, it may impose certain restrictions provided for under the Foreign Exchange Transaction Law, including the suspension of payments or requiring prior approval from governmental authorities for any transaction. See “Item 10.D. Exchange Controls—General.”

*A holder of our ADSs may not be able to enforce a judgment of a foreign court against us.*

We are a corporation with limited liability organized under the laws of Korea. Substantially all of our directors and officers and other persons named in this document reside in Korea, and all or a significant portion of the assets of our directors and officers and other persons named in this document and substantially all of our assets are located in Korea. As a result, it may not be possible for holders of our ADSs to effect service of process within the United States, or to enforce against them or us in the United States judgments obtained in United States courts based on the civil liability provisions of the federal securities laws of the United States. There is doubt as to the enforceability in Korea, either in original actions or in actions for enforcement of judgments of United States courts, of civil liabilities predicated on the United States federal securities laws.

#### **Item 4. INFORMATION ON THE COMPANY**

##### **Item 4.A. History and Development of the Company**

###### **Overview**

We were established as a new financial holding company on September 29, 2008 pursuant to a “comprehensive stock transfer” under Korean law, whereby holders of the common stock of Kookmin Bank and

certain of its subsidiaries transferred all of their shares to us in return for shares of our common stock. We were established pursuant to the Financial Holding Company Act, which was enacted in October 2000 and which, together with associated regulations and a related presidential decree, has enabled banks and other financial institutions, including insurance companies, investment trust companies, credit card companies and securities companies, to be organized and managed under the auspices of a single financial holding company.

Our legal and commercial name is KB Financial Group Inc. Our registered office and principal executive offices are located at 9-1, 2-ga, Namdaemoon-ro, Jung-gu, Seoul, Korea 100-703. Our telephone number is 822-2073-7114. Our agent in the United States, Kookmin Bank, New York Branch, is located at 565 Fifth Avenue, 24th Floor, New York, NY 10017. Its telephone number is (212) 697-6100.

### **History of the Former Kookmin Bank**

The former Kookmin Bank was established by the Korean government in 1963 under its original name of Citizens National Bank under the Citizens National Bank Act of Korea with majority government ownership. Under this Act, we were limited to providing banking services to the general public and to small- and medium-sized enterprises. In September 1994, we completed our initial public offering in Korea and listed our shares on the KRX KOSPI Market.

In January 1995, the Citizens National Bank Act of Korea was repealed and replaced by the Repeal Act of the Citizens National Bank Act. Our status was changed from a specialized bank to a nationwide commercial bank and in February 1995, we changed our name to Kookmin Bank. The Repeal Act allowed us to engage in lending to large businesses.

### **History of H&CB**

H&CB was established by the Korean government in 1967 under the name Korea Housing Finance Corporation. In 1969, Korea Housing Finance Corporation became the Korea Housing Bank pursuant to the Korea Housing Bank Act. H&CB was originally established to provide low and middle income households with long-term, low-interest mortgages in order to help them purchase their own homes, and to promote the increase of housing supply in Korea by providing low-interest housing loans to construction companies. Under the Korea Housing Bank Act, up to 20% of H&CB's lending (excluding lending pursuant to government programs) could be non-mortgage lending. Until 1997 when the Korea Housing Bank Act was repealed, H&CB was the only entity in Korea allowed to provide mortgage loans with a term of longer than ten years. H&CB also had the exclusive ability to offer housing-related deposit accounts offering preferential rights to subscribe for newly-built apartments.

In July 1999, H&CB entered into an investment agreement with certain affiliates of the ING Groep N.V., a leading global financial services group. Through ING Insurance International B.V. and ING International Financial Holdings, ING Groep N.V. invested ₩332 billion to acquire 9,914,777 new common shares of H&CB representing 9.99999% of H&CB's outstanding common shares. As of December 31, 2012, ING Groep N.V. beneficially owned, through its consolidated subsidiary ING Bank N.V., 5.02% of our issued common stock. In February 2013, ING Bank N.V. sold all of its stake in our company in a block trade. For more details regarding our relationship with ING Groep N.V., see "Item 7.B. Related Party Transactions" and "Item 10.C. Material Contracts."

### **The Merger of the Former Kookmin Bank and H&CB**

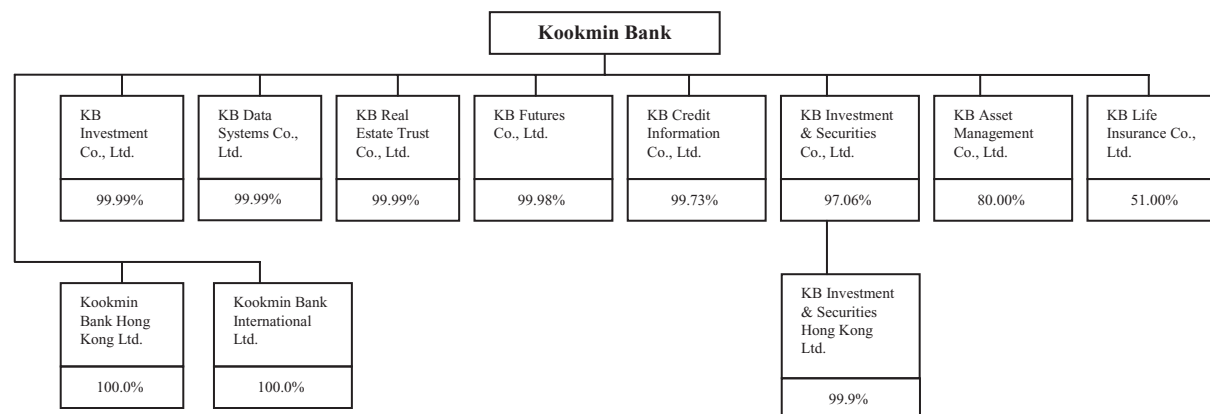
Effective November 1, 2001, the former Kookmin Bank and H&CB merged into a new entity named Kookmin Bank. This merger resulted in Kookmin Bank becoming the largest commercial bank in Korea. Kookmin Bank's ADSs were listed on the New York Stock Exchange on November 1, 2001 and its common shares were listed on the KRX KOSPI Market on November 9, 2001. As of October 31, 2001, H&CB's total

assets were ₩67,399 billion, its total deposits were ₩51,456 billion, its total liabilities were ₩64,537 billion and it had stockholders' equity of ₩2,849 billion. As required by U.S. GAAP, we recognized H&CB's total assets and liabilities at their estimated fair values of ₩68,329 billion and ₩64,840 billion, respectively. These amounts reflect the recognition of ₩562 billion of negative goodwill, which was allocated to the fixed assets, core deposit intangible assets and credit card relationship intangible assets assumed.

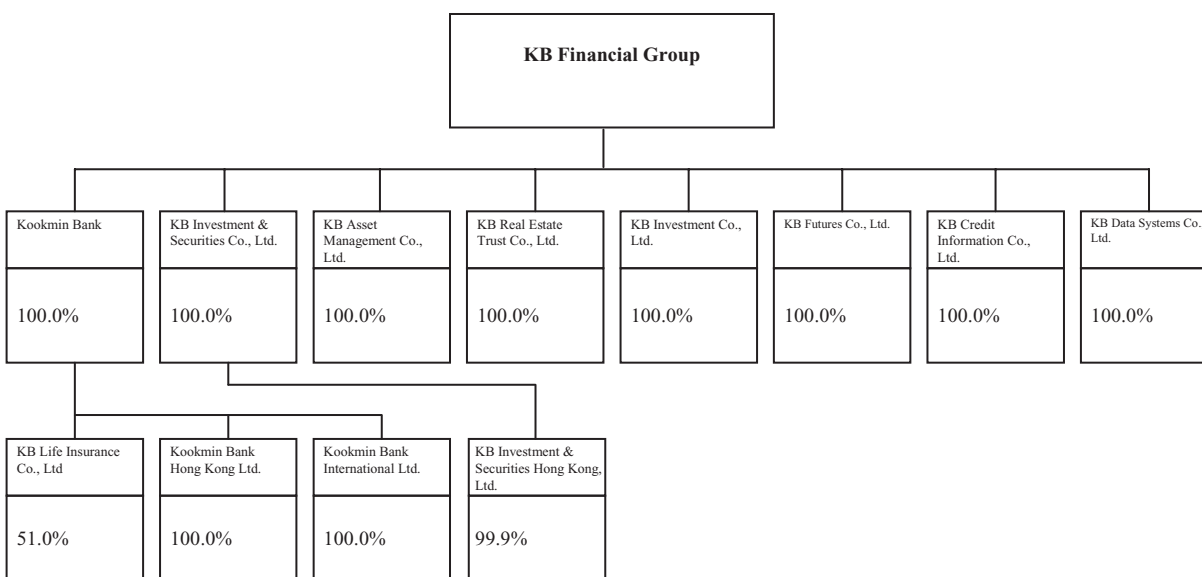
### The Establishment of KB Financial Group

We were established on September 29, 2008 pursuant to a "comprehensive stock transfer" under Article 360-15 of the Korean Commercial Code, whereby holders of the common stock of Kookmin Bank and certain of its subsidiaries transferred all of their shares to us, a new financial holding company, and in return received shares of our common stock. In the stock transfer, each holder of one share of Kookmin Bank common stock received one share of our common stock, par value ₩5,000 per share. Holders of Kookmin Bank ADSs and global depository shares, each of which represented one share of Kookmin Bank common stock, received one of our ADSs for every ADS or global depository share they owned. In addition, holders of the common stock of KB Investment & Securities Co., Ltd., KB Asset Management Co., Ltd., KB Real Estate Trust Co., Ltd., KB Investment Co., Ltd., KB Futures Co., Ltd., KB Credit Information Co., Ltd., and KB Data Systems Co., Ltd., all of which were Kookmin Bank's subsidiaries, transferred all of their shares to us and, as consideration for such transferred shares, received shares of our common stock in accordance with the specified stock transfer ratio applicable to each such subsidiary. Following the completion of the stock transfer, Kookmin Bank, KB Investment & Securities Co., Ltd., KB Asset Management Co., Ltd., KB Real Estate Trust Co., Ltd., KB Investment Co., Ltd., KB Futures Co., Ltd., KB Credit Information Co., Ltd., and KB Data Systems Co., Ltd. became our wholly-owned subsidiaries. The stock transfer was accounted for under U.S. GAAP as a transaction between entities under common control and, with respect to the transfer by noncontrolling stockholders of Kookmin Bank's subsidiaries included in the stock transfer, the acquisition by us of such noncontrolling interests of such subsidiaries was accounted for using the purchase method.

The following chart illustrates the organizational structure of Kookmin Bank prior to the completion of the stock transfer:



The following chart illustrates our organizational structure after the completion of the stock transfer:



The purpose of the stock transfer and our establishment as a financial holding company was to reorganize the different businesses of Kookmin Bank and its subsidiaries under a holding company structure, the adoption of which we believe will:

- assist us in creating an integrated system that facilitates the sharing of customer information and the development of integrated products and services by the different businesses within our subsidiaries;
- assist us in expanding our business scope to include new types of business with higher profit margins;
- enhance our ability to pursue strategic investments or reorganizations by way of mergers, acquisitions, spin-offs or other means;
- maximize our management efficiency; and
- further enhance our capacity to expand our overseas operations.

Following the stock transfer, our common stock was listed on the KRX KOSPI Market on October 10, 2008 and our ADSs were listed on the New York Stock Exchange on September 29, 2008.

In connection with the stock transfer, Kookmin Bank common stockholders who opposed the stock transfer were entitled to exercise appraisal rights and require Kookmin Bank to repurchase their shares in the event the stock transfer was completed. The purchase price for shares in respect of which appraisal rights were exercised was set at ₩63,293 per share. Kookmin Bank repurchased 38,263,249 shares of its common stock as a result of the exercise of appraisal rights by dissenting stockholders. In addition, prior to the stock transfer, Kookmin Bank executed a share buy back program, pursuant to which it repurchased 16,840,000 shares of its common stock. Accordingly, as a result of the transfer by Kookmin Bank of such treasury shares and the shares it held in its subsidiaries to us, Kookmin Bank received 73,607,601 shares of our common stock in the stock transfer, all of which it subsequently sold.

#### **Item 4.B. Business Overview**

##### **Business**

We are one of the largest financial holding companies in Korea, in terms of consolidated total assets, and our operations include Kookmin Bank, the largest commercial bank in Korea in terms of total assets (including loans). Our subsidiaries collectively engage in a broad range of businesses, including commercial banking, credit

cards, asset management, life insurance, capital markets activities and international banking. As of December 31, 2012, we had consolidated total assets of ₩282 trillion, consolidated total deposits of ₩194 trillion and consolidated stockholders' equity of ₩25 trillion.

We were established as a financial holding company in September 2008, pursuant to a “comprehensive stock transfer” under Korean law. See “Item 4.A. History and Development of the Company—The Establishment of KB Financial Group.”

On the asset side, we provide credit and related financial services to individuals and small- and medium-sized enterprises and, to a lesser extent, to large corporate customers. On the deposit side, we provide a full range of deposit products and related services to both individuals and enterprises of all sizes. We provide these services predominantly through Kookmin Bank.

By their nature, our core consumer and small- and medium-sized enterprise operations place a high premium on customer access and convenience. Our combined banking network of 1,193 branches as of December 31, 2012, one of the most extensive in Korea, provides a solid foundation for our business and is a major source of our competitive strength. This network provides us with a large, stable and cost effective funding source, enables us to provide our customers convenient access and gives us the ability to provide the customer attention and service essential to conducting our business, particularly in an increasingly competitive environment. Our branch network is further enhanced by automated banking machines and fixed-line, mobile telephone and Internet banking. As of December 31, 2012, we had a customer base of approximately 29.5 million retail customers, which represented over one-half of the Korean population.

The following table sets forth the principal components of our lending business as of the dates indicated. As of December 31, 2012, retail loans and credit card loans and receivables accounted for 53.3% of our total loan portfolio:

	As of December 31,					
	2010		2011		2012	
	(in billions of Won, except percentages)					
Retail						
Mortgage and home equity <sup>(1)</sup>	₩ 71,715	35.7%	₩ 75,580	35.1%	₩ 74,460	34.5%
Other consumer <sup>(2)</sup>	27,281	13.5	28,275	13.1	28,804	13.3
Total retail	98,996	49.2	103,855	48.2	103,264	47.8
Credit card	12,413	6.2	12,421	5.8	11,874	5.5
Corporate	88,275	43.8	97,239	45.1	98,922	45.8
Foreign	1,693	0.8	2,040	0.9	1,925	0.9
Total loans	₩201,377	100.0%	₩215,555	100.0%	₩215,985	100.0%

<sup>(1)</sup> Includes ₩1,022 billion, ₩991 billion and ₩942 billion of overdraft loans secured by real estate in connection with home equity loans as of December 31, 2010, 2011 and 2012, respectively.

<sup>(2)</sup> Includes ₩8,603 billion, ₩8,622 billion and ₩7,978 billion of overdraft loans as of December 31, 2010, 2011 and 2012, respectively.

We provide a full range of personal lending products and retail banking services to individual customers, including mortgage loans. We are the largest private sector mortgage lender in Korea.

Lending to small- and medium-sized enterprises is the single largest component of our non-retail credit portfolio and represents a widely diversified exposure to a broad spectrum of the Korean corporate community, both by type of lending and type of customer, with one of the categories being collateralized loans to SOHO customers that are among the smallest of the small- and medium-sized enterprises. The volume of our loans to small- and medium-sized enterprises requires a customer-oriented approach that is facilitated by our large and geographically diverse branch network.

With respect to large corporate customers, we continue to seek to maintain and expand quality relationships by providing them with an increasing range of fee-related services.

Since the former Kookmin Bank initiated the issuance of domestic credit cards in 1980, we have seen our credit card business grow rapidly over the past decade as the nationwide trend towards credit card use accelerated. In March 2011, we effected a horizontal spin-off of the credit card business from Kookmin Bank. As a result, our credit card business is operated by a newly established wholly-owned subsidiary, KB Kookmin Card Co., Ltd. As of December 31, 2012, we had approximately 10.5 million holders of KB Kookmin Card.

## **Strategy**

Our strategic focus is to become a world-class financial group that ranks among the leaders of the financial industry in Asia and globally. We plan to continue to solidify our market position as Korea's leading bank, enhance our ability to provide comprehensive financial services to our retail and corporate customers and strengthen our overseas operating platform and network. We believe our strong market position in the commercial banking area in Korea is an important competitive advantage, which will enable us to compete more effectively based on convenient delivery, product breadth and differentiation, and service quality while focusing on our profitability.

The key elements of our strategy are as follows:

### ***Providing comprehensive financial services and maximizing synergies among our subsidiaries through our financial holding company structure***

We believe the Korean financial services market has been undergoing and will continue to undergo significant change, resulting from, among other things, fluctuations in the Korean and global economy and the evolving social landscape in Korea, including the acceleration of population aging in Korea, the prevalence of smartphone usage, developments in digital and mobile technologies and the ensuing trend toward high-tech "smart banking" in the banking sector. In the context of such changes, we plan to become a comprehensive financial services provider capable of offering a full range of products and services to our large existing base of retail and corporate banking customers, as well as a global firm that can effectively compete with leading international financial institutions. To that end, we are continuing to implement specific initiatives including the enhancement of our group-wide integrated customer relationship management system to facilitate the sharing of customer information and the integration of various customer loyalty programs among our subsidiaries.

We believe our financial holding company structure gives us a competitive advantage over commercial banks and unaffiliated financial services providers by:

- allowing us to offer a more extensive range of financial products and services;
- enabling us to share customer information, which is not permitted outside a financial holding company structure, thereby enhancing our risk management and cross-selling capabilities;
- enhancing our ability to reduce costs in areas such as back-office processing and procurement; and
- enabling us to raise and manage capital on a centralized basis.

### ***Identifying, targeting and marketing to attractive customer segments and providing superior customer value and service to such segments***

In recent years, rather than focusing on developing products and services to satisfy the overall needs of the general population, we have increasingly targeted specific market segments in Korea that we expect to generate superior growth and profitability. We will continue to implement a targeted marketing approach that seeks to identify the most attractive customer segments and to develop strategies to build market share in those segments. In particular, we intend to increase our "wallet share" of superior existing customers by using our advanced

customer relationship management technology to better identify and meet the needs of our most creditworthy and high net worth customers, on whom we intend to concentrate our marketing efforts. For example, as part of this strategy, we operate a “priority customer” program called KB Star Club through four of our subsidiaries: Kookmin Bank, KB Investment & Securities, KB Life Insurance and KB Kookmin Card. We select and classify KB Star Club customers based on their transaction history with the four subsidiaries and provide such customers with preferential treatment in various areas, including interest rates and transaction fees, depending upon how they are classified. We also provide private banking services, including personal wealth management services through our exclusive brand “Gold & Wise,” to increase our share of the priority customer market and in turn increase our profitability and strengthen our position in retail banking.

We are also focusing on attracting and retaining creditworthy customers by offering more differentiated fee-based products and services that are tailored to meet their specific needs. The development and marketing of our products and services are, in part, driven by customer segmentation to ensure we meet the needs of each customer segment. For instance, we continue to develop hybrid financial products with enhanced features, including various deposit products and investment products, for which consumer demand has increased in recent years. We are also focusing on addressing the needs of our customers by providing the highest-quality products and services and developing an open-architecture strategy, which allows us to sell such products through one of the largest branch networks in Korea. In short, we aim to offer our customers a convenient one-stop financial services destination where they can meet their traditional retail and corporate banking requirements, as well as find a broad array of fee-based products and services tailored to address more specific financial needs, including in investment banking, insurance and wealth management. We believe such differentiated, comprehensive services and cross-selling will not only enhance customer loyalty but also increase profitability.

One of our key customer-related strategies continues to be creating greater value and better service for our customers. We intend to continue improving our customer service, including through:

- *Improved customer relationship management technology.* Management has devoted substantial resources toward development of our customer relationship management system, which is designed to provide our employees with the needed information to continually improve the level of service and incentives offered to our preferred customers. Our system is based on an integrated customer database, which allows for better customer management and streamlines our customer reward system. We have also developed state-of-the-art call centers and online Internet capabilities to provide shorter response times to customers seeking information or to execute transactions. Our goals are to continually focus on improving customer service to satisfy our customer’s needs through continuing efforts to deliver new and improved services and to upgrade our customer relationship management system to provide the best possible service to our customers in the future.
- *Enhanced distribution channels.* We also believe we can improve customer retention and usage rates by increasing the range of products and services we offer and by developing a differentiated, multi-channel distribution network, including branches, ATMs, call centers, mobile-banking and Internet banking. We believe that our leading market position in the commercial banking area in Korea gives us a competitive advantage in developing and enhancing our distribution capabilities.

***Focusing on expanding and improving credit quality in our corporate lending business and increasing market share in the corporate financial services market***

We plan to focus on corporate lending as one of our core businesses through attracting top-tier corporate customers and providing customized and distinctive products and services to build our position as a leading service provider in the Korean corporate financial market. To increase our market share in providing financial services to the corporate market, we intend to:

- promote a more balanced and strengthened portfolio with respect to our corporate business by developing our large corporate customer base and utilizing our improved credit management operations to better evaluate new large corporate and small- and medium-sized enterprise customers;

- develop and sell more varied corporate financial products, consisting of transactional banking products which provide higher margin and less risk;
- generate more fee income from large corporate customers through business-to-business transactions, foreign exchange transactions and derivative and other investment products, as well as investment banking services;
- strengthen our marketing system based on our accumulated expertise in order to attract top-tier corporate customers;
- focus on enhancing our channel network in order to provide the best service by strengthening our corporate customer management; and
- further develop and train our core professionals with respect to this market, including through programs such as the “Career Development Path.”

***Strengthening internal risk management capabilities***

We believe that ensuring strong asset quality through effective credit risk management is critical to maintaining stable growth and profitability and risk management will continue to be one of our key focus areas. One of our highest priorities is to improve our asset quality and more effectively price our lending products to take into account inherent credit risk in our portfolio. Our goal is to maintain the soundness of our credit portfolio, profitability and capital base. To this end, we intend to continue to strengthen our internal risk management capabilities by tightening our underwriting and management policies and improving our internal compliance policies. To accomplish this objective, we have undertaken the following initiatives:

- *Strengthening underwriting procedures with advanced credit scoring techniques.* We have centralized our credit management operations into our Credit Management & Analysis Group. Through such centralization, we aim to enhance our credit management expertise and improve our system of checks-and-balances with respect to our credit portfolio. We have also improved our ability to evaluate the credit of our small- and medium-sized enterprise customers through assigning experienced credit officers to our regional credit offices. We also require the same officer to evaluate, review and monitor the outstanding loans and other credits with respect to a customer, which we believe enhances the expertise and improves the efficiency and accountability of such officer, while enabling us to maintain a consistent credit policy. We have also, as a general matter, implemented enhanced credit analysis and scoring techniques, which we believe will enable us to make better-informed decisions about the credit we extend and improve our ability to respond more quickly to incipient credit problems. We are also focusing on enhancing our asset quality through improvement of our early monitoring systems and collection procedures.
- *Improving our internal compliance policy and ensuring strict application in our daily operations.* We have improved our monitoring capabilities with respect to our internal compliance by providing training and educational programs to our management and employees. We have also implemented strict compliance policies to maintain the integrity of our risk management system.

***Cultivating a performance-based, customer-oriented culture that emphasizes market best practices***

We believe a strong and dedicated workforce is critical to our ability to offer our customers the highest quality financial services and is integral to our goal of maintaining our position as one of Korea’s leading financial services providers. In the past, we have dedicated significant resources to develop and train our core professionals, and we intend to continue to enhance the productivity of our employees, including by regularly sponsoring in-house training and educational programs. We have also been seeking to cultivate a performance-based culture to create a work environment where members of our staff are incentivized to maximize their potential and in which our employees are directly rewarded for superior performance. We intend to maintain a professional workforce whose high quality of customer service reflects our goal to achieve and maintain global best practice standards in all areas of operations.



## Retail Banking

Due to Kookmin Bank's history and development as a retail bank and the know-how and expertise we have acquired from our activities in that market, retail banking has been and will continue to remain one of our core businesses. Our retail banking activities consist primarily of lending and deposit-taking.

### Lending Activities

We offer various loan products that target different segments of the population, with features tailored to each segment's financial profile and other characteristics. The following table sets forth the balances and the percentage of our total retail lending represented by the categories of our retail loans as of the dates indicated:

	As of December 31,					
	2010		2011		2012	
	(in billions of Won, except percentages)					
Retail:						
Mortgage and home equity loans . . . . .	₩71,715	72.4%	₩ 75,580	72.8%	₩ 74,460	72.1%
Other consumer loans <sup>(1)</sup> . . . . .	27,281	27.6	28,275	27.2	28,804	27.9
Total . . . . .	₩98,996	100.0%	₩103,855	100.0%	₩103,264	100.0%

<sup>(1)</sup> Excludes credit card loans, but includes overdraft loans.

Our retail loans consist of:

- *Mortgage loans*, which are loans made to customers to finance home purchases, construction, improvements or rentals; and *home equity loans*, which are loans made to our customers secured by their homes to ensure loan repayment. We also provide overdraft loans in connection with our home equity loans.
- *Other consumer loans*, which are loans made to customers for any purpose (other than mortgage and home equity loans). These include overdraft loans, which are loans extended to customers to cover insufficient funds when they withdraw funds from their demand deposit accounts with us in excess of the amount in such accounts up to a limit established by us.

For secured loans, including mortgage and home equity loans, our policy is to lend up to 100% of the adjusted collateral value (except in areas of high speculation designated by the government where we generally limit our lending to between 40% to 60% of the appraised value of collateral) minus the value of any lien or other security interests that are prior to our security interest. In calculating the adjusted collateral value for real estate, we use the appraisal value of the collateral multiplied by a factor, generally between 40% to 80% (40% to 60% in the case of mortgage and home equity loans). This factor varies depending upon the location and use of the real estate and is established in part by taking into account court-supervised auction prices for nearby properties.

A borrower's eligibility for our mortgage loans depends on the value of the mortgage property, the appropriateness of the use of proceeds and the borrower's creditworthiness. A borrower's eligibility for home equity loans is determined by the borrower's credit and the value of the property, while the borrower's eligibility for other consumer loans is primarily determined by the borrower's credit. If the borrower's credit deteriorates, it may be difficult for us to recover the loan. As a result, we review the borrower's creditworthiness, collateral value, credit scoring and third party guarantees when evaluating a borrower. In addition, to reduce the interest rate of a loan or to qualify for a loan, a borrower may provide collateral, deposits or guarantees from third parties.

### *Mortgage and Home Equity Lending*

The housing finance market in Korea is divided into public sector and private sector lending. In the public sector, two government entities, the National Housing Fund and the National Agricultural Cooperative Federation, are responsible for most of the mortgage lending.

Private sector mortgage and home equity lending in Korea has expanded substantially in recent years. We provide customers with a number of mortgage and home equity loan products that have flexible features, including terms, repayment schedules, amounts and eligibility for loans, and we offer interest rates on a commercial basis. The maximum term of mortgage loans is 35 years and the majority of our mortgage loans have long-term maturities, which may be renewed. Non-amortizing home equity loans have an initial maturity of one year, which may be extended on an annual basis for a maximum of five years. Home equity loans subject to amortization of principal may have a maximum term of up to 35 years. As of December 31, 2012, we had ₩23,698 billion of amortizing home equity loans, representing 80.1% of our total home equity loans, and ₩5,888 billion of non-amortizing home equity loans, representing 19.9% of our total home equity loans. Any customer is eligible for a mortgage or an individual home equity loan regardless of whether it participates in one of our housing related savings programs and so long as that customer is not barred by regulation from obtaining a loan because of bad credit history. However, customers with whom we frequently transact business and provide us with significant revenue receive preferential interest rates on loans.

As of December 31, 2012, 72.2% of our mortgage loans were secured by residential property which is the subject of the loan, 15.9% of our mortgage loans were guaranteed by the Housing Finance Credit Guarantee Fund, a government housing-related entity, and the remaining 11.9% of our mortgage loans, contrary to general practices in the United States, were unsecured (although the use of proceeds from these loans are restricted for the purpose of financing home purchases and some of these loans were guaranteed by a third party). One reason that a relatively high percentage of our mortgage loans are unsecured is that we, along with other Korean banks, provide advance loans to borrowers for the down payment of new housing (particularly apartments) that is in the process of being built. Once construction is completed, which may take several years, these mortgage loans become secured by the new housing purchased by these borrowers. For the year ended December 31, 2012, the average initial loan-to-value ratio of our mortgage loans, which is a measure of the amount of loan exposure to the appraised value of the security collateralizing the loan, was approximately 47.4%. There are three reasons that our loan-to-value ratio is relatively lower (as is the case with other Korean banks) compared to similar ratios in other countries, such as the United States. The first reason is that housing prices are high in Korea relative to average income, so most people cannot afford to borrow an amount equal to the entire value of their collateral and make interest payments on such an amount. The second reason relates to the “*jeonsae*” system, through which people provide a key money deposit while residing in the property prior to its purchase. At the time of purchase, most people use the key money deposit as part of their payment and borrow the remaining amount from Korean banks, which results in a loan that will be for an amount smaller than the appraised value of the property for collateral and assessment purposes. The third reason is that Korean banks discount the appraised value of the borrower’s property for collateral and assessment purposes so that a portion of the appraised value is reserved in order to provide recourse to a renter who lives at the borrower’s property. This is in the event that the borrower’s property is seized by a creditor, and the renter is no longer able to reside at that property. See “Item 3.D. Risk Factors—Other risks relating to our business—A decline in the value of the collateral securing our loans and our inability to realize full collateral value may adversely affect our credit portfolio.” In response to the implementation in recent years of various government initiatives designed to curtail extension of new or refinanced loans secured by housing (as described in “—Supervision and Regulation—Principal Regulations Applicable to Banks—Recent Regulations Relating to Retail Household Loans”), we have tightened our mortgage loan guidelines, principally by decreasing our maximum loan-to-value ratios and borrower debt-to-income ratios in accordance with the revised limits set forth in the related regulations.

The following table sets forth our unsecured and secured mortgage loans and home equity loans as of December 31, 2010, 2011 and 2012, based on their loan classification categories under IFRS and our internal credit ratings for loans (which are described in Note 4.2.4 of the notes to our consolidated financial statements):

As of December 31, 2010										
	Non-impaired					Past Due	Impaired			Total
	Not Past Due						Past Due up to 89 Days	Past Due 90 Days to 179 Days	Past Due 180 Days or More	
	Grade 1	Grade 2	Grade 3	Grade 4	Grade 5					
(In billions of Won)										
Mortgage										
Secured <sup>(1)</sup>	₩28,944	₩ 4,249	₩ 735	₩117	₩179	₩ 424	₩ 87	₩ 35	₩ 40	₩34,810
Unsecured	4,309	3,056	402	41	93	249	19	102	242	8,513
Home Equity										
Secured	23,349	3,827	589	69	158	275	67	29	29	28,392
Unsecured	—	—	—	—	—	—	—	—	—	—
Total	₩56,602	₩11,132	₩1,726	₩227	₩430	₩ 948	₩173	₩166	₩311	₩71,715
As of December 31, 2011										
	Non-impaired					Past Due	Impaired			Total
	Not Past Due						Past Due up to 89 Days	Past Due 90 Days to 179 Days	Past Due 180 Days or More	
	Grade 1	Grade 2	Grade 3	Grade 4	Grade 5					
(In billions of Won)										
Mortgage										
Secured <sup>(1)</sup>	₩33,606	₩ 4,205	₩ 440	₩136	₩ 87	₩ 650	₩ 57	₩ 30	₩ 40	₩39,251
Unsecured	4,297	1,108	105	75	85	188	12	74	325	6,269
Home Equity										
Secured	25,420	3,478	429	107	87	450	48	20	21	30,060
Unsecured	—	—	—	—	—	—	—	—	—	—
Total	₩63,323	₩ 8,791	₩ 974	₩318	₩259	₩1,288	₩117	₩124	₩386	₩75,580
As of December 31, 2012										
	Non-impaired					Past Due	Impaired			Total
	Not Past Due						Past Due up to 89 Days	Past Due 90 Days to 179 Days	Past Due 180 Days or More	
	Grade 1	Grade 2	Grade 3	Grade 4	Grade 5					
(In billions of Won)										
Mortgage										
Secured <sup>(1)</sup>	₩33,782	₩ 4,270	₩ 478	₩141	₩ 98	₩ 665	₩ 45	₩ 70	₩ 55	₩39,604
Unsecured	3,442	989	135	72	94	94	5	53	386	5,270
Home Equity										
Secured	25,081	3,269	472	106	102	452	44	30	30	29,586
Unsecured	—	—	—	—	—	—	—	—	—	—
Total	₩62,305	₩ 8,528	₩1,085	₩319	₩294	₩1,211	₩ 94	₩153	₩471	₩74,460

<sup>(1)</sup> Includes advance loans guaranteed by the Housing Finance Credit Guarantee Fund to borrowers for the down payment of new housing that is in the process of being built.

Our home equity loan portfolio includes loans that are in a second lien position. In addition to the underwriting procedures we perform when we issue home equity loans in general, we perform additional underwriting procedures with respect to home equity loans secured by a second lien to assess and confirm the value and status of any loans secured by security interests on the collateral which would be prior to our security interest under the second lien home equity loan. Under regulations implemented by the Financial Supervisory Service, our home equity loans are subject to maximum loan-to-value ratios (i.e., the ratio of the aggregate principal amount of loans, including first and second lien loans, secured by a particular item of collateral to the appraised value of such collateral) of between

40% and 60%. As such, for home equity loans, we do not lend more than an amount equal to the adjusted collateral value (i.e., the collateral value as discounted by the required loan-to-value ratio) minus the value of any loans secured by security interests on the collateral that are prior to our security interest. Accordingly, in order to ascertain the value of loans secured by security interests on the collateral which would be prior to our security interest and to confirm the status of such loans, we perform additional underwriting procedures including a review of the relevant title and security interest registration documents and bank documents and certificates regarding such loans. In addition, for purposes of calculating debt-to-income ratios applicable to loans secured by certain types of housing under regulations implemented by the Financial Supervisory Service (see “—Supervision and Regulation—Principal Regulations Applicable to Banks—Recent Regulations Relating to Retail Household Loans”), which we apply on a nationwide basis for our home equity loans, we perform additional adjustments in our debt-to-income ratio calculations with respect to second lien home equity loans to account for the value of loans secured by security interests on the collateral that are prior to our security interest.

Following the issuance of a home equity loan, we make use of the Korea Federation of Bank’s database of delinquent borrowers to generally monitor the compliance of our borrowers with their other loan obligations, including the compliance of our second lien borrowers with their first lien loans. If a borrower in Korea is past due on payments of interest or principal for more than three months on any of its outstanding loans to Korean financial institutions (including mortgage, home equity, other consumer and credit card loans), such borrower is registered on the Korea Federation of Banks’ database of delinquent borrowers, which we monitor on a daily basis. The information disclosed by such database, which includes the outstanding loan amount which is past due, the identity of the delinquent borrower and the name of the applicable lending institution for such loan, provides an early warning about such borrower to our loan officers at the branch level, who then closely monitor our outstanding loans to such delinquent borrower and take appropriate preventive and remedial measures (including requiring such borrower to provide additional collateral) as necessary. Upon the occurrence of a default in the first lien position, we treat the second lien home equity loan as part of our potential problem loans or non-performing loans. More specifically, upon learning of the occurrence of a default in the first lien position, we examine our second lien home equity loan to determine whether the loan should be re-classified as “precautionary,” “substandard” or “doubtful” according to the asset classification guidelines of the Financial Services Commission. Assuming that such second lien home equity loan is not delinquent, if the outstanding principal amount of the relevant first lien loan is less than ₩15 million, we classify the entire amount of the second lien home equity loan as “precautionary” and closely monitor it as a loan that may potentially become problematic. If the outstanding principal amount of the relevant first lien loan is ₩15 million or above or the borrower is undergoing, or preparing to undergo, foreclosure proceedings with respect to the underlying collateral, we classify the estimated recoverable amount of the second lien home equity loan as “substandard” and the rest of such loan amount as “doubtful.”

*Pricing.* The interest rates on our retail mortgage loans are generally based on a periodic floating rate (which is based on a base rate determined for three-month, six-month or twelve-month periods using our Market Opportunity Rate system, which reflects our internal cost of funding, further adjusted to account for our expenses related to lending). Our interest rates also incorporate a margin based among other things on the type of security, the credit score of the borrower and the estimated loss on the security. We can adjust the price to reflect the borrower’s current and/or expected future contribution to us. The applicable interest rate is determined at the time of the loan. If a loan is terminated prior to its maturity, the borrower is obligated to pay us an early termination fee of approximately 0.7% to 1.4% of the loan amount in addition to the accrued interest.

The interest rates on our home equity loans are determined on the same basis as our retail mortgage loans.

As of December 31, 2012, our three-month, six-month and twelve-month base rates were 2.89%, 2.88% and 2.89%, respectively.

As of December 31, 2012, 82.6% of our outstanding mortgage and home equity loans were priced based on a floating rate.

### *Other Consumer Loans*

Other consumer loans are primarily unsecured. However, such loans may be secured by real estate, deposits or securities. As of December 31, 2012, approximately ₩16,642 billion, or 57.8% of our consumer loans (other than mortgage and home equity loans) were unsecured loans (although some of these loans were guaranteed by a third party). Overdraft loans are also classified as other consumer loans, are primarily unsecured and generally have an initial maturity of one year, which is typically extended automatically on an annual basis and may be extended up to a maximum of five years. The amount of overdraft loans as of December 31, 2012 was approximately ₩7,978 billion.

In January 2012, we established KB Savings Bank to provide small-loan finance services to retail customers. KB Savings Bank was established in connection with our purchase of the assets of Jeil Savings Bank and assumption of its liabilities pursuant to a purchase and assumption agreement among Jeil Savings Bank, the Korea Deposit Insurance Corporation and us. In May 2012, pursuant to the purchase and assumption agreement, we transferred to the Korea Deposit Insurance Corporation a portion of the assets we purchased and related liabilities we assumed. In connection with such purchase and assumption (and after giving effect to the transfer to the Korea Deposit Insurance Corporation), we recognized an acquisition of ₩2,546 billion of assets and an assumption of ₩2,654 billion of liabilities and also ₩108 billion of goodwill. See Note 44 of the notes to our consolidated financial statements included elsewhere in this annual report.

*Pricing.* The interest rates on our other consumer loans (including overdraft loans) are determined on the same basis as on our mortgage and home equity loans, except that, for unsecured loans, the borrower's credit score as determined during our loan approval process is also taken into account. See "Item 11. Quantitative and Qualitative Disclosures about Market Risk—Credit Risk Management."

As of December 31, 2012, 97.4% of our other consumer loans had interest rates that were not fixed but were variable in reference to our base rate, which is based on the Market Opportunity Rate.

### *Deposit-taking Activities*

Due to our extensive nationwide network of branches, together with our long history of development and our resulting know-how and expertise, as of December 31, 2012, we had the largest number of retail customers and retail deposits among Korean commercial banks. The balance of our deposits from retail customers was ₩111,484 billion, ₩119,707 billion and ₩123,711 billion as of December 31, 2010, 2011 and 2012, respectively, which constituted 62.0%, 62.9% and 63.6%, respectively, of the balance of our total deposits.

We offer many deposit products that target different segments of our retail customer base, with features tailored to each segment's financial profile, characteristics and needs, including:

- *Demand deposits*, which either do not accrue interest or accrue interest at a lower rate than time deposits. Demand deposits allow the customer to deposit and withdraw funds at any time and, if they are interest bearing, accrue interest at a variable rate depending on the amount of deposit. Retail and corporate demand deposits constituted 30.7% of our total deposits as of December 31, 2012 and paid average interest of 0.60% for 2012.
- *Time deposits*, which generally require the customer to maintain a deposit for a fixed term, during which the deposit accrues interest at a fixed rate or a variable rate based on the KOSPI, or to deposit specified amounts on an installment basis. If the amount of the deposit is withdrawn prior to the end of the fixed term, the customer will be paid a lower interest rate than that originally offered. The term for time deposits typically ranges from one month to five years, and the term for installment savings deposits ranges from six months to ten years. Retail and corporate time deposits constituted 63.0% of our total deposits as of December 31, 2012 and paid average interest of 3.68% for 2012. Most installment savings deposits offer fixed interest rates.

- *Certificates of deposit*, the maturities of which typically range from 30 days to 730 days with a required minimum deposit of ₩5 million. Interest rates on certificates of deposit are determined based on the length of the deposit and prevailing market rates. Our certificates of deposit are sold at a discount to their face value, reflecting the interest payable on the certificates of deposit.
- *Foreign currency deposits*, which accrue interest at an adjustable rate and are available to Korean residents, non-residents and overseas immigrants. We offer foreign currency time deposits and checking and passbook accounts in ten currencies.

We offer varying interest rates on our deposit products depending upon average funding costs, the rate of return on our interest earning assets and the interest rates offered by other commercial banks.

We also offer deposits that provide the holder with preferential rights to housing subscriptions and eligibility for mortgage loans. These products include:

- *Housing subscription time deposits*, which are special purpose time deposit accounts providing the holder with a preferential right to subscribe for new private apartment units under the Housing Law. This law is the basic law setting forth various measures supporting the purchase of houses and the supply of such houses by construction companies. These products accrue interest at a fixed rate for one year, and at an adjustable rate after one year. Deposit amounts per account range from ₩2 million to ₩15 million depending on the location of the holder's current residence and the size of the desired apartment unit. These deposit products target high and middle income households.
- *Housing subscription installment savings deposits*, which are monthly installment savings programs providing the holder with a preferential subscription right for new private apartment units under the Housing Law. Account holders are also eligible for our mortgage loans. These deposits require monthly installments of ₩50,000 to ₩500,000, have maturities of between two and five years and accrue interest at fixed or variable rates depending on the term. These deposit products target low- and middle-income households.

In 2002, after significant research and planning, we launched private banking operations at Kookmin Bank's headquarters. Shortly thereafter, we launched a comprehensive strategy with respect to customers with higher net worth, which included staffing appropriate representatives, marketing aggressively, establishing IT systems, selecting appropriate branch locations and readying such branches with the necessary facilities to service such customers. As of December 31, 2012, we operated 23 private banking centers through Kookmin Bank.

The Monetary Policy Committee of the Bank of Korea (the "Monetary Policy Committee") imposes a reserve requirement on Won currency deposits of commercial banks based generally on the type of deposit instrument. The reserve requirement is currently up to 7%. See "—Supervision and Regulation—Principal Regulations Applicable to Banks—Liquidity."

The Depositor Protection Act provides for a deposit insurance system where the Korea Deposit Insurance Corporation guarantees to depositors the repayment of their eligible bank deposits. The deposit insurance system insures up to a total of ₩50 million per depositor per bank. See "—Supervision and Regulation—Principal Regulations Applicable to Banks—Deposit Insurance System." We pay a premium rate of 0.02% of our average deposits for each quarter and we paid ₩294 billion for 2012.

## **Credit Cards**

Credit cards are another of our core retail products. We issue most of our credit cards under the "KB Kookmin Card" brand. In March 2011, we effected a horizontal spin-off of the credit card business from Kookmin Bank. As a result, our credit card business is operated by a newly established wholly-owned subsidiary, KB Kookmin Card Co., Ltd.

The following table sets forth certain data relating to our credit card operations, on a non-consolidated basis, as of the dates and for the periods indicated:

	<b>As of and for the Year Ended December 31,</b>		
	<b>2010</b>	<b>2011</b>	<b>2012</b>
	(in billions of Won, except number of holders, accounts and percentages)		
Number of credit cardholders (at year end) (thousands)			
General accounts .....	10,169	10,364	10,112
Corporate accounts .....	341	407	424
Total .....	<u>10,510</u>	<u>10,771</u>	<u>10,536</u>
Number of merchants (at year end) (thousands) .....	2,114	2,265	2,024
Active ratio (at year end) <sup>(1)</sup> .....	74.0%	77.4%	81.0%
Credit card fees			
Merchant fees <sup>(2)</sup> .....	₩ 1,306	₩ 1,441	₩ 1,484
Installment and cash advance fees .....	629	648	683
Annual membership fees .....	51	51	66
Other fees .....	519	566	542
Total .....	<u>₩ 2,505</u>	<u>₩ 2,706</u>	<u>₩ 2,775</u>
Charge volume <sup>(3)</sup>			
General purchase .....	₩48,527	₩46,771	₩45,768
Installment purchase .....	10,790	11,644	12,153
Cash advance .....	12,262	12,220	11,606
Card loan <sup>(4)</sup> .....	4,535	4,306	3,800
Total .....	<u>₩76,114</u>	<u>₩74,941</u>	<u>₩73,327</u>
Outstanding balance (at year end)			
General purchase .....	₩ 4,684	₩ 4,410	₩ 4,533
Installment purchase .....	2,581	2,770	2,679
Cash advance .....	2,224	2,276	2,032
Card loan <sup>(4)</sup> .....	2,926	2,982	2,647
Total .....	<u>₩12,415</u>	<u>₩12,438</u>	<u>₩11,891</u>
Average outstanding balances			
General purchase .....	₩ 4,512	₩ 4,569	₩ 4,461
Installment purchase .....	2,457	2,579	2,728
Cash advance .....	2,192	2,238	2,134
Card loan <sup>(4)</sup> .....	2,756	2,996	2,759
Total .....	<u>₩11,917</u>	<u>₩12,382</u>	<u>₩12,082</u>
Delinquency ratios (at year end) <sup>(5)</sup>			
From 1 month to 3 months .....	0.73	1.00	0.94
From 3 months to 6 months .....	0.11	0.34	0.25
Over 6 months .....	0.18	0.17	0.13
Total .....	<u>1.02%</u>	<u>1.51%</u>	<u>1.32%</u>
Non-performing loan ratio .....	0.31%	0.50%	0.40%
Write-offs (gross) .....	₩ 389	₩ 413	₩ 541
Recoveries <sup>(6)</sup> .....	245	204	185
Net write-offs .....	<u>₩ 144</u>	<u>₩ 209</u>	<u>₩ 356</u>
Gross write-off ratio <sup>(7)</sup> .....	3.26%	3.34%	4.48%
Net write-off ratio <sup>(8)</sup> .....	1.21%	1.69%	2.95%

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- (1) The active ratio represents the ratio of accounts used at least once within the last six months to total accounts as of year end.
  - (2) Merchant fees consist of maintenance fees and costs associated with prepayment by us (on behalf of customers) of sales proceeds to merchants, processing fees relating to sales and membership applications, costs relating to the management of delinquencies and recoveries, provision for loan losses, general variable expenses and other fixed costs that are charged to our member merchants. We typically charge our member merchants fees that range from 1.5% to 2.7%.
  - (3) Represents the aggregate cumulative amount charged during the year.
  - (4) Card loans consist of loans that are provided on either a secured or unsecured basis to cardholders upon prior agreement. Payment on such a loan can be due either in one payment or in installments after a fixed period, in the case of principal payments, and will be due in installments, in the case of interest payments.
  - (5) Represents ratio of credit card balances overdue by one month or more to outstanding balance. In line with industry practice, we have restructured a portion of delinquent credit card account balances as loans. As of December 31, 2012, these restructured loans amounted to ₩47 billion. Because these restructured loans are not treated as being delinquent at the time of conversion or for a period of time thereafter, our delinquency ratios may not fully reflect all delinquent amounts relating to our outstanding balances.
  - (6) Does not include proceeds that we received from sales of our non-performing loans that were written off.
  - (7) Represents the ratio of gross write-offs for the year to average outstanding balance for the year. Our charge-off policy is generally to write off balances which have been overdue for four payment cycles or more or which have been classified as expected loss.
  - (8) Represents the ratio of net write-offs for the year to average outstanding balances for the year. Our charge-off policy is generally to write off balances which have been overdue for four payment cycles or more or which have been classified as expected loss.

In contrast to the system in the United States and many other countries, where most credit cards are revolving cards that allow outstanding amounts to be rolled over from month to month so long as a required minimum percentage is repaid, credit cardholders in Korea are generally required to pay for their purchases within approximately 14 to 44 days of purchase depending on their payment cycle. However, we also offer revolving payment plans to individuals that allow outstanding amounts to be rolled over to subsequent payment periods. Delinquent accounts (defined as amounts overdue for one day or more) are charged penalty interest and closely monitored. For installment purchases, we charge interest on unpaid installments at rates that vary according to the individual cardholder's membership level, which is based on, among others, transaction history, the length of the cardholder's relationship with us and contribution to our profitability.

We are committed to continuing to enhance our credit card business by strengthening our risk management and maximizing our operational efficiency. In addition, we believe that our extensive branch network, brand recognition and overall size will enable us to cross-sell products such as credit cards to our existing and new customers.

To promote our credit card business, we offer services targeted to various financial profiles and customer requirements and are concentrating on:

- strengthening cross-sales to existing customers and offering integrated financial services;
- offering cards that provide additional benefits such as frequent flyer miles and reward program points that can be redeemed by the customer for complementary services, prizes and cash;
- offering platinum cards, VVIP cards and other prime members' cards, which have a higher credit limit and provide additional services in return for a higher fee;
- acquiring new customers through strategic alliances and cross-marketing with retailers;
- encouraging increased use of credit cards by existing customers through special offers for frequent users;
- introducing new features such as travel services and insurance through alliance partners; and
- developing fraud detection and security systems to prevent the misuse of credit cards.

As of December 31, 2012, we had approximately 10.5 million cardholders. Of the credit cards outstanding, approximately 81.0% were active, meaning that they had been used at least once during the previous six months.



Our card revenues consist principally of cash advance fees, merchant fees, credit card installment fees, interest income from credit card loans, annual fees paid by cardholders, interest and fees on late payments and, with respect to revolving payment plans we offer, interest and fees relating to revolving balances. Cardholders are generally required to pay for their purchases within 14 to 44 days after the date of purchase, depending on their payment cycle. Except in the case of installment purchases, accounts which remain unpaid after this period are deemed to be delinquent.

We generate other fees through a processing charge on merchants, which ranges from 1.5% to 2.7%.

Under non-exclusive license agreements with overseas financial services corporations, we also issue MasterCard, Visa, American Express, JCB and China UnionPay credit cards.

We issue debit cards and charge merchants commissions that range from 1.0% to 2.0% of the amounts purchased using a debit card. We also issue “check cards,” which are similar to debit cards except that “check cards” are accepted by all merchants that accept credit cards, and charge merchants commissions that range from 1.0% to 1.7%. Much like debit cards, check card purchases are also debited directly from customers’ accounts with us.

In the second half of 2012, we (through KB Kookmin Card Co., Ltd.) commenced accounts receivable factoring activities in partnership with SK Telecom Co., Ltd., a leading Korean mobile telecommunications company, pursuant to which we purchase accounts receivable arising from SK Telecom’s installment sale of mobile handsets to its customers. The outstanding balance of factored receivables amounted to ₩1,215 billion as of December 31, 2012.

### Corporate Banking

We lend to and take deposits from small- and medium-sized enterprises and, to a lesser extent, large corporate customers. We had over 220,000 small- and medium-sized enterprise borrowers as of December 31, 2010 and over 230,000 small- and medium-sized enterprise borrowers as of December 31, 2011 and 2012, respectively, for Won-currency loans. As of December 31, 2010, 2011 and 2012, we had 993, 1,210 and 1,486 large corporate borrowers, respectively, for Won-currency loans. For 2010, 2011 and 2012, we received fee revenue from cash management services offered to corporate customers, which include “firm-banking” services such as inter-account transfers, transfers of funds from various branches and agencies of a company (such as insurance premium payments) to the account of the headquarters of such company and transfers of funds from various customers of a company to the main account of such company, in the amount of ₩112 billion, ₩117 billion and ₩115 billion, respectively. Of our branch network as of December 31, 2012, we had eight branches that primarily handled large corporate banking.

The following table sets forth the balances and the percentage of our total corporate lending represented by our small- and medium-sized enterprise business loans and our large corporate business loans as of the dates indicated, estimated based on our internal classifications of corporate borrowers:

	As of December 31,					
	2010		2011		2012	
	(in billions of Won, except percentages)					
Corporate:						
Small- and medium-sized enterprise loans . . . . .	₩65,132	73.8%	₩68,730	70.7%	₩69,810	70.6%
Large corporate loans . . . . .	23,143	26.2	28,509	29.3	29,112	29.4
Total . . . . .	<u>₩88,275</u>	<u>100.0%</u>	<u>₩97,239</u>	<u>100.0%</u>	<u>₩98,922</u>	<u>100.0%</u>

On the deposit-taking side, we currently offer our corporate customers several types of corporate deposits. Our corporate deposit products can be divided into two general categories: (1) demand deposits that have no restrictions on deposits or withdrawals, but which offer a relatively low interest rate; and (2) deposits from which withdrawals are restricted for a period of time, but offer higher interest rates. We also offer installment savings deposits, certificates of deposit and repurchase instruments. We offer varying interest rates on deposit products depending upon the rate of return on our income-earning assets, average funding costs and interest rates offered by other nationwide commercial banks.

The total amount of deposits from our corporate customers amounted to ₩65,079 billion as of December 31, 2012, or 33.5% of our total deposits.

### ***Small- and Medium-sized Enterprise Banking***

Our small- and medium-sized enterprise banking business has traditionally been and will remain one of our core businesses because of both our historical development and our accumulated expertise. We believe that we possess the necessary elements to succeed in the small- and medium-sized enterprise market, including our extensive branch network, our credit rating system for credit approval, our marketing capabilities (which we believe have provided us with significant brand loyalty) and our ability to take advantage of economies of scale.

We use the term “small- and medium-sized enterprises” as defined in the Small and Medium Industry Basic Act and related regulations. Under the Small and Medium Industry Basic Act and related regulations, an enterprise must meet each of the following criteria in order to meet the definition of a small- and medium-sized enterprise: (i) the number of regular employees must be fewer than 1,000, (ii) total assets at the end of the immediately preceding fiscal year must be less than ₩500 billion, (iii) paid-in capital at the end of the immediately preceding fiscal year must be less than ₩100 billion, (iv) average annual sales revenue for the most recent three fiscal years must be less than ₩150 billion, (v) the standards as prescribed by the Presidential Decree that are applicable to the enterprise’s primary business must be met and (vi) the standards of management independence as prescribed by the Presidential Decree must be met. Further, beginning in January 2012, a non-profit enterprise with no more than 300 regular employees and annual sales revenue of less than ₩30 billion that satisfies the requirements prescribed in the Small and Medium Industry Basic Act may also qualify as a small- and medium-sized enterprise.

Industry-wide delinquency ratios for Won-denominated loans to small- and medium-sized enterprises decreased in 2012 and further decreased in the first quarter of 2013. Our delinquency ratio for loans to small- and medium-sized enterprises may increase in the future as a result of, among other things, adverse economic conditions in Korea and globally. See “Item 3.D. Risk Factors—Other risks relating to our business—Difficult conditions in the global financial markets could adversely affect our results of operations and financial condition” and “—Risks relating to our small- and medium-sized enterprise loan portfolio—We have significant exposure to small- and medium-sized enterprises, and any financial difficulties experienced by these customers may result in a deterioration of our asset quality and have an adverse impact on us.”

### ***Lending Activities***

Our principal loan products for our small- and medium-sized enterprise customers are working capital loans and facilities loans. Working capital loans are provided to finance working capital requirements and include notes discounted and trade financing. Facilities loans are provided to finance the purchase of equipment and the establishment of manufacturing assembly plants. As of December 31, 2012, working capital loans and facilities loans accounted for 62.6% and 37.4%, respectively, of our total small- and medium-sized enterprise loans. December 31, 2012, we had over 230,000 small- and medium-sized enterprise customers on the lending side.

Loans to small- and medium-sized enterprises may be secured by real estate or deposits or may be unsecured. As of December 31, 2012, secured loans and guaranteed loans accounted for, in the aggregate, 80.9%

of our small- and medium-sized enterprise loans. Among the secured loans, 94.3% were secured by real estate and 5.7% were secured by deposits or securities. Working capital loans generally have a maturity of one year, but may be extended for additional terms of up to one year in length for an aggregate term of five years. Facilities loans have a maximum maturity of 15 years.

When evaluating the extension of working capital loans, we review the corporate customer's creditworthiness and capability to generate cash. Furthermore, we take credit guaranty letters from other financial institutions and use time deposits that the borrower has with us as collateral, and may require additional collateral.

The value of any collateral is defined using a formula that takes into account the appraised value of the property, any prior liens or other claims against the property and an adjustment factor based on a number of considerations including, with respect to property, the value of any nearby property sold in a court-supervised auction during the previous five years. We revalue any collateral on a periodic basis (generally every year) or if a trigger event occurs with respect to the loan in question.

We also offer mortgage loans to home builders or developers who build or sell single- or multi-family housing units, principally apartment buildings. Many of these builders and developers are categorized as small- and medium-sized enterprises. We offer a variety of such mortgage loans, including loans to purchase property or finance the construction of housing units and loans to contractors used for working capital purposes. Such mortgage loans subject us to the risk that the housing units will not be sold. As a result, we review the probability of the sale of the housing unit when evaluating the extension of a loan. We also review the borrower's creditworthiness and the adequacy of the intended use of proceeds. Furthermore, we take a lien on the land on which the housing unit is to be constructed as collateral. If the collateral is not sufficient to cover the loan, we also take a guarantee from the Housing Finance Credit Guarantee Fund as security.

A substantial number of our small- and medium-sized enterprise customers are SOHOs, which we currently define to include sole proprietorships and individual business interests. With respect to SOHOs, we apply credit risk evaluation models, which not only use quantitative analysis related to a customer's accounts, personal credit and financial information and due amounts but also require our credit officers to perform a qualitative analysis of each potential SOHO customer. With respect to SOHO loans in excess of ₩1 billion, our credit risk evaluation model also includes a quantitative analysis of the financial statements of the underlying business. We generally lend to SOHOs on a secured basis, although a small portion of our SOHO exposures are unsecured.

### *Pricing*

We establish the price for our corporate loan products based principally on transaction risk, our cost of funding and market considerations. Transaction risk is measured by such factors as the credit rating assigned to a particular borrower, the size of the borrower and the value and type of collateral. Our loans are priced based on the Market Opportunity Rate system, which is a periodic floating rate system that takes into account the current market interest rate. As of December 31, 2012, the Market Opportunity Rate was 2.89% for three months, 2.88% for six months and 2.89% for one year.

While we generally utilize the Market Opportunity Rate system, depending on the price and other terms set by competing banks for similar borrowers, we may adjust the interest rate we charge to compete more effectively with other banks.

### *Large Corporate Banking*

Large corporate customers include all companies that are not small- and medium-sized enterprise customers. Kookmin Bank's articles of incorporation provide that financial services to large corporate customers must be no more than 40% of the total amount of our Won-denominated loans. Our business focus with respect to large

corporate banking is to selectively increase the proportion of high quality large corporate customers. Specifically, we are carrying out various initiatives to improve our customer relationship with large corporate customers and have been seeking to expand our service offerings to this segment.

#### *Lending Activities*

Our principal loan products for our large corporate customers are working capital loans and facilities loans. As of December 31, 2012, working capital loans and facilities loans accounted for 79.5% and 20.5%, respectively, of our total large corporate loans. We also offer mortgage loans to large corporate clients who build or sell single- or multi-family housing units, as described above under “—Small- and Medium-sized Enterprise Banking—Lending Activities.”

As of December 31, 2012, secured loans and guaranteed loans accounted for, in the aggregate, 13.1% of our large corporate loans. Among the secured loans, 77.1% were secured by real estate and 22.9% were secured by deposits or securities. Working capital loans generally have a maturity of one year, but may be extended for additional terms ranging from three months to one year in length for an aggregate term of five years. Facilities loans have a maximum maturity of 15 years.

In our unsecured lending to large corporate customers, a critical consideration in our policy regarding the extension of such unsecured loans is the borrower’s creditworthiness. We assign each borrower a credit rating based on the judgment of our experts or scores calculated using the appropriate credit rating system, taking into account both financial factors and non-financial factors (such as our perception of a borrower’s reliability, management and operational risk and risk relating to the borrower’s industry). The credit ratings, along with such factors, are key determinants that inform our lending to large corporate customers. Large corporate customers generally have higher credit ratings due to their higher repayment capability compared to other types of borrowers, such as small- and medium-sized enterprise borrowers. In addition, large corporate borrowers generally are affected to a lesser extent than small- and medium-sized enterprise borrowers by fluctuations in the Korean economy and also maintain more sophisticated financial records. As of December 31, 2012, 81.1% of our large corporate customers had credit ratings of BBB- or above according to the internal credit rating system of Kookmin Bank, compared to 31.7% of our small- and medium-sized enterprise customers. A credit rating of BBB- is assigned to customers whose ability to repay the principal and interest on their outstanding loans is determined by us to be generally satisfactory but nonetheless subject to adverse effects under unfavorable economic conditions or during downturns in the business environment. Based on our internal analysis of historical data, we believe that the probability of default for loans extended to large corporate customers with a credit rating of BBB- or above is between 0.00% and 2.26%.

We monitor the credit status of large corporate borrowers and collect information to adjust our ratings appropriately. We also manage and monitor our large corporate customers through a dedicated Corporate Banking Branch and Kookmin Bank’s Large Corporate Business Department. In addition, Kookmin Bank’s Credit Risk Department manages the exposures to each large corporate customer and conducts in-depth analysis of various economic and industry-related risks that are relevant to large corporate customers.

As of December 31, 2012, in terms of our outstanding loan balance, 36.2% of our large corporate loans was extended to borrowers in the manufacturing industry, 23.4% was extended to borrowers in the financial institutions industry, and 20.8% was extended to borrowers in the service industry.

#### *Pricing*

We determine pricing of our large corporate loans in the same way as we determine the pricing of our small- and medium-sized enterprise loans. See “—Small- and Medium-sized Enterprise Banking—Pricing” above. As of December 31, 2012, the Market Opportunity Rate, which is utilized in pricing loans offered by us, was the same for our large corporate loans as for our small- and medium-sized enterprise loans.

## Capital Markets Activities and International Banking

Through our capital markets operations, we invest and trade in debt and equity securities and, to a lesser extent, engage in derivatives and asset securitization transactions and make call loans. We also provide investment banking services to corporate customers.

### *Securities Investment and Trading*

We invest in and trade securities for our own account in order to maintain adequate sources of liquidity and to generate interest and dividend income and capital gains. As of December 31, 2010, 2011 and 2012, our investment portfolio, which consists primarily of held-to-maturity financial assets and available-for-sale financial assets, and our trading portfolio had a combined total carrying amount of ₩40,926 billion, ₩42,650 billion and ₩44,232 billion and represented 15.8%, 15.4% and 15.7% of our total assets, respectively.

Our trading and investment portfolios consist primarily of Korean treasury securities and debt securities issued by Korean government agencies, local governments or certain government-invested enterprises and debt securities issued by financial institutions. As of December 31, 2010, 2011 and 2012, we held debt securities with a total carrying amount of ₩36,571 billion, ₩37,966 billion and ₩39,142 billion, respectively, of which:

- held-to-maturity debt securities accounted for ₩13,908 billion, ₩13,055 billion and ₩12,256 billion, or 38.0%, 34.4% and 31.3%, respectively;
- available-for-sale debt securities accounted for ₩19,126 billion, ₩19,734 billion and ₩21,833 billion, or 52.3%, 52.0% and 55.8%, respectively; and
- debt securities at fair value through profit or loss accounted for ₩3,537 billion, ₩5,177 billion and ₩5,052 billion, or 9.7%, 13.6% and 12.9%, respectively.

Of these amounts, debt securities issued by the Korean government and government agencies as of December 31, 2010, 2011 and 2012 amounted to:

- ₩6,340 billion, ₩5,436 billion and ₩4,449 billion, or 45.6%, 41.6% and 36.3%, respectively, of our held-to-maturity debt securities;
- ₩6,741 billion, ₩5,989 billion and ₩6,256 billion, or 35.2%, 30.3% and 28.7%, respectively, of our available-for-sale debt securities; and
- ₩743 billion, ₩1,508 billion and ₩1,672 billion, or 21.0%, 29.1% and 33.1%, respectively, of our debt securities at fair value through profit or loss.

From time to time we also purchase equity securities for our securities portfolios. Our equity securities consist primarily of marketable beneficiary certificates and equities listed on the KRX KOSPI Market or the KRX KOSDAQ Market. As of December 31, 2010, 2011 and 2012:

- equity securities in our available-for-sale portfolio had a carrying amount of ₩3,156 billion, ₩2,643 billion and ₩2,808 billion, or 14.2%, 11.8% and 11.4% of our available-for-sale portfolio, respectively; and
- equity securities in our trading portfolio had a carrying amount of ₩461 billion, ₩546 billion and ₩1,015 billion, or 11.5%, 8.6% and 16.1% of our debt and equity trading portfolio, respectively.

Our trading portfolio also includes derivative instruments. See “—Derivatives Trading.”

The following tables show, as of the dates indicated, the gross unrealized gains and losses on available-for-sale and held-to-maturity financial assets within our investment portfolio, and the amortized cost and fair value of the portfolio by type of financial asset:

	As of December 31, 2010			
	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Fair Value
(in billions of Won)				
<b>Available-for-sale financial assets:</b>				
Debt securities				
Korean treasury securities and government agencies	₩ 6,649	₩ 96	₩ 4	₩ 6,741
Financial institutions <sup>(1)</sup>	5,735	29	5	5,759
Corporate <sup>(2)</sup>	4,501	90	5	4,586
Asset-backed securities	1,822	9	—	1,831
Others	208	1	—	209
Subtotal	18,915	225	14	19,126
Equity securities	2,254	904	2	3,156
Total available-for-sale financial assets	<u>₩21,169</u>	<u>₩1,129</u>	<u>₩ 16</u>	<u>₩22,282</u>
<b>Held-to-maturity financial assets:</b>				
Korean treasury securities and government agencies				
Financial institutions <sup>(3)</sup>	₩ 6,340	₩ 191	₩ 4	₩ 6,527
Corporate <sup>(4)</sup>	1,216	45	—	1,261
Asset-backed securities	5,960	200	5	6,155
	392	6	1	397
Total held-to-maturity financial assets	<u>₩13,908</u>	<u>₩ 442</u>	<u>₩ 10</u>	<u>₩14,340</u>
	As of December 31, 2011			
	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Fair Value
(in billions of Won)				
<b>Available-for-sale financial assets:</b>				
Debt securities				
Korean treasury securities and government agencies	₩ 5,928	₩ 62	₩ 1	₩ 5,989
Financial institutions <sup>(1)</sup>	6,413	20	1	6,432
Corporate <sup>(2)</sup>	5,277	99	1	5,375
Asset-backed securities	1,762	1	6	1,757
Others	180	1	—	181
Subtotal	19,560	183	9	19,734
Equity securities	2,193	616	166	2,643
Total available-for-sale financial assets	<u>₩21,753</u>	<u>₩799</u>	<u>₩175</u>	<u>₩22,377</u>
<b>Held-to-maturity financial assets:</b>				
Korean treasury securities and government agencies				
Financial institutions <sup>(3)</sup>	₩ 5,436	₩240	₩—	₩ 5,676
Corporate <sup>(4)</sup>	1,125	30	—	1,155
Asset-backed securities	6,155	235	—	6,390
	339	2	—	341
Total held-to-maturity financial assets	<u>₩13,055</u>	<u>₩507</u>	<u>₩—</u>	<u>₩13,562</u>

	As of December 31, 2012			Fair Value
	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	
(in billions of Won)				
<b>Available-for-sale financial assets:</b>				
Debt securities				
Korean treasury securities and government agencies	₩ 6,171	₩ 87	₩ 2	₩ 6,256
Financial institutions <sup>(1)</sup>	7,436	40	—	7,476
Corporate <sup>(2)</sup>	6,391	138	3	6,526
Asset-backed securities	1,396	4	1	1,399
Others	175	1	—	176
Subtotal	21,569	270	6	21,833
Equity securities	2,164	648	4	2,808
Total available-for-sale financial assets	<u>₩23,733</u>	<u>₩918</u>	<u>₩ 10</u>	<u>₩24,641</u>
<b>Held-to-maturity financial assets:</b>				
Korean treasury securities and government agencies				
Financial institutions <sup>(3)</sup>	₩ 4,449	₩272	₩ 1	₩ 4,720
Corporate <sup>(4)</sup>	1,316	22	—	1,338
Asset-backed securities	6,213	285	—	6,498
	278	3	—	281
Total held-to-maturity financial assets	<u>₩12,256</u>	<u>₩582</u>	<u>₩ 1</u>	<u>₩12,837</u>

- (1) Includes debt securities issued by the Bank of Korea, Korea Development Bank, Korea Finance Corporation and Industrial Bank of Korea in the aggregate amount of ₩3,206 billion as of December 31, 2010, ₩3,601 billion as of December 31, 2011 and ₩5,702 billion as of December 31, 2012. These financial institutions are controlled by the Korean government.
- (2) Includes debt securities issued by Korea Electric Power Corporation, which is controlled by the Korean government, in the amount of ₩383 billion as of December 31, 2010, ₩344 billion as of December 31, 2011 and ₩393 billion as of December 31, 2012.
- (3) Includes debt securities issued by the Bank of Korea, Korea Development Bank, Korea Finance Corporation and Industrial Bank of Korea in the aggregate amount of ₩465 billion as of December 31, 2010, ₩405 billion as of December 31, 2011 and ₩986 billion as of December 31, 2012. These financial institutions are controlled by the Korean government.
- (4) Includes debt securities issued by Korea Electric Power Corporation, which is controlled by the Korean government, in the amount of ₩463 billion as of December 31, 2010, ₩483 billion as of December 31, 2011 and ₩432 billion as of December 31, 2012.

### Derivatives Trading

Until the full-scale launch of our derivatives operations in mid-1999, we had been engaged in limited volumes of derivatives trading, mostly on behalf of our customers. Since then, our trading volume significantly increased to ₩163,959 billion in 2010 and to ₩174,358 billion in 2011 and further increased to ₩191,594 billion in 2012. Our net trading revenue from derivatives for the year ended December 31, 2010, 2011 and 2012 was ₩570 billion ₩906 billion and ₩456 billion, respectively.

We provide and trade a range of derivatives products, including:

- Won interest rate swaps, relating to Won interest rate risks;
- cross-currency swaps, forwards and options relating to foreign exchange risks; and
- stock price index options linked to the KOSPI index.

Our derivatives operations focus on addressing the needs of our corporate clients to hedge their risk exposure and the need to hedge our risk exposure that results from such client contracts. We also engage in derivatives trading activities to hedge the interest rate and foreign currency risk exposures that arise from our own assets and liabilities. In addition, we engage in proprietary trading of derivatives within our regulated open position limits.

The following shows the estimated fair value of our derivatives as of December 31, 2010, 2011 and 2012:

	As of December 31,					
	2010		2011		2012	
	Estimated Fair Value Assets	Estimated Fair Value Liabilities	Estimated Fair Value Assets	Estimated Fair Value Liabilities	Estimated Fair Value Assets	Estimated Fair Value Liabilities
	(in billions of Won)					
Foreign exchange derivatives <sup>(1)</sup> . . . . .	₩1,821	₩1,330	₩1,450	₩1,087	₩ 846	₩ 957
Interest rate derivatives <sup>(1)</sup> . . . . .	726	735	796	737	1,101	1,040
Equity derivatives . . . . .	43	143	200	220	74	68
Credit derivatives . . . . .	2	—	—	—	—	—
Commodity derivatives . . . . .	—	—	1	—	—	—
Others <sup>(1)</sup> . . . . .	3	28	2	15	4	4
Total . . . . .	<u>₩2,595</u>	<u>₩2,236</u>	<u>₩2,449</u>	<u>₩2,059</u>	<u>₩2,025</u>	<u>₩2,069</u>

<sup>(1)</sup> Includes those for trading purposes and hedging purposes.

The following table shows certain information related to our derivatives designated as fair value hedges for the years ended December 31, 2010, 2011 and 2012:

	Year Ended December 31,								
	2010			2011			2012		
	Derivatives	Hedged Items	Hedge Ineffectiveness	Derivatives	Hedged Items	Hedge Ineffectiveness	Derivatives	Hedged Items	Hedge Ineffectiveness
	(in billions of Won)								
Foreign exchange derivatives . . . . .	₩(26)	₩ 28	₩ 2	₩ 67	₩(48)	₩19	₩(58)	₩ 74	₩ 16
Interest rate derivatives . . . . .	121	(107)	14	23	(19)	4	32	(25)	7
Other derivatives . . . . .	8	(8)	—	19	(18)	1	11	(11)	—
Total . . . . .	<u>₩103</u>	<u>₩ (87)</u>	<u>₩ 16</u>	<u>₩109</u>	<u>₩(85)</u>	<u>₩24</u>	<u>₩(15)</u>	<u>₩ 38</u>	<u>₩ 23</u>

The following table shows certain information related to our derivatives designated as cash flow hedges for the years ended December 31, 2010, 2011 and 2012:

	Year Ended December 31,								
	2010			2011			2012		
	Derivatives	Effective Portion	Ineffective Portion	Derivatives	Effective Portion	Ineffective Portion	Derivatives	Effective Portion	Ineffective Portion
	(in billions of Won)								
Foreign exchange derivatives . . . . .	₩—	₩—	₩—	₩23	₩23	₩—	₩(22)	₩(22)	₩—
Interest rate derivatives . . . . .	—	—	—	(1)	(1)	—	(5)	(5)	—
Total . . . . .	<u>₩—</u>	<u>₩—</u>	<u>₩—</u>	<u>₩22</u>	<u>₩22</u>	<u>₩—</u>	<u>₩(27)</u>	<u>₩(27)</u>	<u>₩—</u>

### Asset Securitization Transactions

We are active in the Korean asset-backed securities market. Based on our diverse experience with respect to product development and management capabilities relating to asset securitization, we offer customers a wide range of financial products and participate in various asset securitization transactions, including through our subsidiary KB Investment & Securities, to reinforce our position as a leading financial services provider with



respect to the asset securitization market. We were involved in asset securitization transactions with an initial aggregate issue amount of ₩1,858 billion in 2010, ₩1,380 billion in 2011 and ₩5,040 billion in 2012, all of which were public offerings of asset-backed securities. Most of these securities were sold to institutional investors through Korean securities houses.

### **Call Loans**

We make call loans and borrow call money in the short-term money market. Call loans are defined as short-term lending among banks and financial institutions either in Won or in foreign currencies with maturities of 90 days or less. Typically, call loans have maturities of one day. As of December 31, 2012, we had made call loans of ₩2,534 billion and borrowed call money of ₩2,597 billion, compared to ₩3,682 billion and ₩1,141 billion, respectively, as of December 31, 2011 and ₩921 billion and ₩605 billion, respectively, as of December 31, 2010.

### **Investment Banking**

We have focused on selectively expanding our investment banking activities in order to increase our fee income and diversify our revenue base. The main focus of our investment banking operations is project finance and financial advisory services. Our principal investment banking services include:

- project finance and financial advisory services for social overhead capital projects such as highway, port, power, water and sewage projects;
- financing and financial advisory services for real estate development projects;
- structured finance; and
- financing for mergers and acquisitions.

In 2012, we generated investment banking revenue of ₩143 billion, consisting of ₩40 billion of interest income and ₩103 billion of fee income.

### **International Banking**

We engage in various international banking activities, including foreign exchange services and derivatives dealing, import and export-related services, offshore lending, syndicated loans and foreign currency securities investment. These services are provided primarily to our domestic customers and overseas subsidiaries and affiliates of Korean corporations. We also raise foreign currency funds through our international banking operations.

The table below sets forth certain information regarding our foreign currency assets and borrowings:

	As of December 31,		
	2010	2011	2012
	(in millions of US\$)		
Total foreign currency assets	US\$13,185	US\$16,539	US\$14,638
Foreign currency borrowings:			
Debts	5,874	8,307	7,088
Debentures	3,439	3,409	2,974
Total borrowings	US\$ 9,313	US\$11,716	US\$10,062

The table below sets forth our overseas subsidiaries, branches and representative office currently in operation as of December 31, 2012:

<u>Business Unit <sup>(1)</sup></u>	<u>Location</u>
<b>Subsidiaries</b>	
Kookmin Bank Cambodia PLC	Cambodia
Kookmin Bank (China) Ltd.	China
Kookmin Bank Hong Kong Ltd.	Hong Kong
Kookmin Bank International Ltd.	United Kingdom
<b>Branches</b>	
Kookmin Bank (China) Ltd., Beijing Branch	China
Kookmin Bank (China) Ltd., Guangzhou Branch	China
Kookmin Bank (China) Ltd., Harbin Branch	China
Kookmin Bank (China) Ltd., Suzhou Branch	China
Kookmin Bank, Osaka Branch	Japan
Kookmin Bank, Tokyo Branch	Japan
Kookmin Bank, Auckland Branch	New Zealand
Kookmin Bank, New York Branch	United States
Kookmin Bank, Ho Chi Minh City Branch	Vietnam
<b>Representative Office</b>	
Kookmin Bank, Mumbai Representative Office	India
Kookmin Bank, Hanoi Representative Office	Vietnam

<sup>(1)</sup> Does not include subsidiaries and branches in liquidation or dissolution.

Our overseas branches and subsidiaries principally provide Korean companies and nationals in overseas markets with trade financing, local currency funding and foreign exchange services, in conjunction with the operations of our headquarters.

In March 2008, we entered into agreements to acquire shares of JSC Bank CenterCredit, a Kazakhstan bank, and acquired an initial equity stake of 29,972,840 common shares (equal to 23.0% of the then-outstanding voting shares) for approximately ₩528 billion in August 2008. Pursuant to the terms of such agreements, we acquired an aggregate of 14,163,836 additional common shares of JSC Bank CenterCredit in November and December 2008. In addition, in September 2009, we entered into agreements with International Finance Corporation and certain shareholders of JSC Bank CenterCredit pursuant to which we acquired 3,886,574 additional common shares and 36,561,465 non-voting convertible preferred shares of JSC Bank CenterCredit in January and February 2010. As of December 31, 2012, we held 29.6% of the outstanding common shares of JSC Bank CenterCredit. Our investment in JSC Bank CenterCredit is accounted for under the equity method from the initial acquisition date and we applied the purchase method to account for each acquisition.

In May 2009, we acquired 132,600 common shares of Khmer Union Bank, a Cambodian bank, for approximately ₩10 billion. As a result, we acquired 51% of the voting rights in Khmer Union Bank, which was renamed Kookmin Bank Cambodia PLC. In December 2010 and July 2012, we acquired an additional 37,602 common shares and 125,592 common shares of Kookmin Bank Cambodia PLC, respectively. As of December 31, 2012, we held 92.44% of the outstanding common shares of Kookmin Bank Cambodia PLC. We applied the purchase method to account for the initial acquisition of Kookmin Bank Cambodia PLC in May 2009. The subsequent acquisitions in December 2010 and July 2012 were accounted for as equity transactions.

#### ***Trustee and Custodian Services Relating to Investment Trusts and Other Functions***

We act as a trustee for 62 financial investment companies with a collective investment license, which invest in investment assets using funds raised by the sale of beneficiary certificates of investment trusts to investors. We

also act as custodian for 172 financial institutions and as fund administrator for 40 financial institutions with respect to various investments, as well as acting as settlement agent in connection with such services. We receive a fee for acting in these capacities and generally perform the following functions:

- holding assets for the benefit of the investment trusts or institutional investors;
- receiving and making payments in respect of such investments;
- acting as settlement agent in respect of such investments on behalf of the investment trust or institutional investors, in the domestic and overseas markets;
- providing reports on assets held in custody;
- providing certain foreign exchange services for overseas investment and foreign investors; and
- providing fund-related administration and accounting services.

For the year ended December 31, 2012, our fee income from our trustee and custodian services was ₩24 billion and revenue collected as a result of administration of the underlying investments was ₩5 billion.

## **Other Businesses**

### ***Trust Account Management Services***

#### *Money Trust Management Services*

We provide trust account management services for unspecified money trusts, which are trusts the assets of which we generally have broad discretion in investing. We receive fees for our trust account management services consisting of basic fees that are based upon a percentage of the net asset value of the assets under management and, for certain types of trust account operations, performance fees that are based upon the performance of the trust account operations. In 2012, our basic fees ranged from 0.1% to 2.0% of total assets under management depending on the type of trust account. We also charge performance fees with respect to certain types of trust account products. We receive penalty payments when customers terminate their trust accounts prior to the original contract maturity.

We currently provide trust account management services for 20 types of money trusts. The money trusts we manage are generally trusts with a fixed maturity. Approximately 10% of our money trusts also provide periodic payments of dividends which are added to the assets held in such trusts and not distributed.

Under Korean law, the assets of our trust accounts are segregated from our banking account assets and are not available to satisfy the claims of any of our potential creditors. We are, however, permitted to deposit surplus funds generated by trust assets into our banking accounts.

As of December 31, 2012, the total balance of our money trusts was ₩20,985 billion (as calculated in accordance with Statement of Korea Accounting Standard No. 5004, *Trust Accounts*, and the Enforcement Regulations of Financial Investment Services under the Financial Investment Services and Capital Markets Act, which we refer to as an “SKAS basis”). As for unspecified money trust accounts, we have investment discretion over all money trusts, which are pooled and managed jointly for each type of trust account. Specified money trust accounts are established on behalf of individual customers who direct our investment of trust assets.

The following table shows the balances of our money trusts by type as of the dates indicated. Under IFRS, we consolidate trust accounts for which we guarantee both the repayment of the principal amount and a fixed rate of interest, while we do not consolidate those trust accounts for which we guarantee only the repayment of the principal amount.

	As of December 31,		
	2010	2011	2012
	(in billions of Won)		
Principal and interest guaranteed trusts <sup>(1)</sup> .....	₩ 0.2	₩ 0.2	₩ 0.2
Principal guaranteed trusts <sup>(1)</sup> .....	2,954	2,892	2,919
Performance trusts <sup>(1)(2)</sup> .....	10,571	15,304	18,066
Total .....	<u>₩13,525</u>	<u>₩18,196</u>	<u>₩20,985</u>

<sup>(1)</sup> Calculated on an SKAS basis.

<sup>(2)</sup> Trusts which are primarily non-guaranteed.

The balance of our money trusts increased 15.3% between December 31, 2010 and December 31, 2012. As of December 31, 2012, the trust assets we managed consisted principally of securities investments and loans from the trust accounts. As of December 31, 2012, on an SKAS basis, our trust accounts had invested in securities in the aggregate amount of ₩10,689 billion, of which ₩9,119 billion was debt securities and derivative-linked securities. Securities investments consist of government-related debt securities, corporate debt securities, including bonds and commercial paper, equity securities, derivative-linked securities and other securities. Loans made by our trust account operations are similar in type to the loans made by our bank account operations. As of December 31, 2012, on an SKAS basis, our trust accounts had made loans in the principal amount of ₩170 billion (excluding loans from the trust accounts to our banking accounts of ₩1,051 billion), which accounted for 0.8% of our money trust assets. Loans by our money trusts are subject to the same credit approval process as loans from our banking accounts. As of December 31, 2012, substantially all loans from our money trust accounts were collateralized or guaranteed.

Our money trust accounts also invest, to a lesser extent, in equity securities, including beneficiary certificates issued by financial investment companies with a collective investment license. On an SKAS basis, as of December 31, 2012, equity securities in our money trust accounts amounted to ₩1,570 billion, which accounted for 7.5% of our total money trust assets. Of this amount, ₩1,531 billion was from specified money trusts and ₩39 billion was from unspecified money trusts.

We continue to offer pension-type money trusts that provide a guarantee of the principal amount of the investment. On an SKAS basis, as of December 31, 2012, the balance of the money trusts for which we guaranteed the principal was ₩2,919 billion.

If the income from a money trust for which we provide a guarantee is less than the amount of the payments we have guaranteed, we will need to pay the amount of the shortfall with funds from special reserves maintained with respect to trust accounts followed by basic fees from that money trust and funds from our general banking operations. In 2010, 2011 and 2012, we made no payment from our banking accounts to cover shortfalls in our guaranteed trusts. On an SKAS basis, we derived trust fees with regard to trust account management services (including those fees related to property trust management services) of ₩103 billion in 2010, ₩122 billion in 2011 and ₩135 billion in 2012.

#### *Property Trust Management Services*

We also offer property trust management services, where we manage non-cash assets in return for a fee. Non-cash assets include mostly securities, but can also include other liquid receivables and real estate. Under these arrangements, we render custodial services for the property in question and collect fee income in return.

In 2012, our property trust fees ranged from 0.001% to 0.3% of total assets under management depending on the type of trust accounts. On an SKAS basis, as of December 31, 2012, the aggregate balance of our property trusts decreased to ₩1,171 billion, compared to ₩1,354 billion as of December 31, 2011.

Under IFRS, the property trusts are not consolidated within our financial statements.

#### *Investment Trust Management*

Through KB Asset Management, we offer investment trust products to customers and manage the funds invested by them in investment trusts. As of December 31, 2012, KB Asset Management had ₩22,461 billion of assets under management.

#### ***Management of the National Housing Fund***

The National Housing Fund is a government fund that provides financial support to low-income households in Korea by providing mortgage financing and construction loans for projects to build small-sized housing. The operations of the National Housing Fund include providing and managing National Housing Fund loans, issuing National Housing Fund bonds and collecting subscription savings deposits.

In February 2013, the Ministry of Land, Infrastructure and Transport (formerly the Ministry of Land, Transport and Maritime Affairs) designated us as one of the managers of the National Housing Fund. During the five years preceding such designation, we chose not to participate in the bidding process to become a designated manager of the National Housing Fund and only managed pre-existing Fund accounts. In return for managing such pre-existing Fund accounts, we received quarterly fund management fees, calculated based on activity levels for the relevant quarter. In 2012, we received total fees of ₩28 billion for managing the National Housing Fund, compared to ₩172 billion in 2011 (of which ₩137 billion related to accrued but previously unpaid fees for the period from January 2007 to June 2010).

The financial accounting for the National Housing Fund is entirely separate from our financial accounting, and the non-performing loans and loan losses of the National Housing Fund, in general, do not impact our financial condition. Regulations and guidelines for managing the National Housing Fund are issued by the Minister of Land, Infrastructure and Transport pursuant to the Housing Act.

#### ***Bancassurance***

The Korean government's liberalization of the bancassurance market in Korea has allowed us to offer insurance products of other institutions since September 2003. We currently market a wide range of bancassurance products and hope to develop additional fee-based revenues by expanding our offering of these products.

Currently, our bancassurance business has alliances with 16 life insurance companies (including our subsidiary, KB Life Insurance) and nine non-life insurance companies and offers 68 different products through our branch network. These products are composed of 43 types of life insurance policies such as annuities, savings insurance and variable life insurance, and 25 types of non-life insurance products. In 2012, our commission income from our bancassurance business amounted to ₩247 billion.

#### **Distribution Channels**

##### ***Banking Branch Network***

As of December 31, 2012, Kookmin Bank operated a network of 1,193 branches and sub-branches in Korea, which was one of the largest branch networks among Korean commercial banks. An extensive branch network is important to attracting and maintaining retail customers, who use branches extensively and value convenience.

We believe that our extensive branch network in Korea and retail customer base provide us with a source of stable and relatively low cost funding. Approximately 37% of our branches and sub-branches are located in Seoul, and approximately 24% of our branches are located in the six next largest cities. The following table presents the geographical distribution of our branch network in Korea as of December 31, 2012:

<u>Area</u>	<u>Number of Branches</u>	<u>Percentage</u>
Seoul .....	439	36.8%
Six largest cities (other than Seoul) .....	282	23.6
Other .....	472	39.6
Total .....	<u>1,193</u>	<u>100.0%</u>

In addition, we have continued to implement the specialization of our branch functions. Of our branch network as of December 31, 2012, we had eight branches that primarily handled large corporate banking.

In order to support our branch network, we have established an extensive network of ATMs, which are located in branches and in unmanned outlets known as “autobanks.” As of December 31, 2012, we had 9,650 ATMs.

We have actively promoted the use of these distribution outlets in order to provide convenient service to customers, as well as to maximize the marketing and sales functions at the branch level, reduce employee costs and improve profitability. The following table sets forth information, for the periods indicated, regarding the number of transactions and the fee revenue of our ATMs:

	<u>For the Year Ended December 31,</u>		
	<u>2010</u>	<u>2011</u>	<u>2012</u>
Number of transactions (millions) .....	611	688	640
Fee revenue (in billions of Won) .....	₩ 76	₩ 74	₩ 58

### ***Other Distribution Channels***

The following table sets forth information, for the periods indicated, on the number of users and transactions and the fee revenue of the other distribution channels for our retail and corporate banking customers, which are discussed below:

	<u>For the Year Ended December 31,</u>		
	<u>2010</u>	<u>2011</u>	<u>2012</u>
<b>Internet banking:</b>			
Number of users <sup>(1)</sup> .....	10,924,849	12,262,689	14,049,444
Number of transaction (thousands) .....	3,061,468	3,517,163	4,117,653
Fee revenue (in millions of Won) .....	₩ 23,287	₩ 27,715	₩ 28,374
<b>Phone banking:</b>			
Number of users <sup>(2)</sup> .....	4,353,808	4,607,803	4,766,251
Number of transaction (thousands) .....	299,163	250,265	213,941
Fee revenue (in millions of Won) .....	₩ 11,605	₩ 12,284	₩ 13,297

<sup>(1)</sup> Number of users is defined as the total cumulative number of persons who have registered through our branch offices to use our Internet banking services.

<sup>(2)</sup> Number of users is defined as the total cumulative number of persons who have registered through our branch offices to use our phone banking services.

### *Internet Banking*

Our goal is to consolidate our position as a market leader in on-line banking. Our Internet banking services currently include:

- basic banking services, including fund transfers, balance and transaction inquiries, credit card transaction inquiries, pre-set automatic transfers, product inquiries, on-line bill payments and foreign exchange services;
- investment services, including opening deposit accounts and investing in funds;
- processing of loan applications, which allows us to quickly process and approve on-line loan applications;
- electronic certification services, which permit our Internet banking service users to authenticate transactions on a confidential basis through digital signatures; and
- wealth management and advisory services, including financial planning and real estate information services.

### *Phone Banking*

We offer a variety of phone banking services, including inter-account fund transfers, balance and transaction inquiries, credit card transaction inquiries, customer service inquiries and bill payments. We also have call centers, which we primarily use to:

- advise clients with respect to deposits, loans and credit cards and to provide our customers a way to report any emergencies with respect to their accounts;
- allow our customers to conduct transactions with respect to their accounts, such as balance and transfer inquiries, transfers or payments, opening or closing accounts, processing loans through automated systems and conducting credit card transactions;
- conduct telemarketing to our customers or potential customers to advertise products or services through phone, fax or text messaging; and
- provide automated banking services, mobile services or other services relating to affinity programs.

### *Mobile & Smartphone Banking*

Our mobile and smartphone banking services allow customers to use mobile phones and devices, such as smartphones, to conduct a number of financial transactions, including basic banking and investment activities. There are currently three mobile phone service providers in Korea, SK Telecom, KT and LG U+, and we provide our services in association with all three. Our mobile and smartphone banking services currently include:

- basic banking services, including fund transfers, balance and transaction inquiries, credit card transaction inquiries, bill payments and foreign exchange services;
- investment services, including investing in savings deposits that are designed specifically for and offered only to smartphone banking customers;
- processing of loan applications and bancassurance services; and
- mobile stock trading, through which mobile banking customers can use their devices to trade stocks.

### *Other Channels*

We provide cash management services, which include automatic transfers, connection services to other financial institutions, real-time firm banking, automatic fund concentration and transmittal of trading information. We have continued to develop our firm banking services and, as of December 31, 2012, we provided cash management services to over 1,771 large corporations and small- and medium-sized enterprises.

## **Competition**

We compete principally with other financial institutions in Korea, including other financial holding companies and nationwide commercial banks, as well as regional banks, development banks, specialized banks and branches of foreign banks operating in Korea and installment finance corporations for mortgage loan products. We also compete for customer funds with other types of financial service institutions, including savings institutions (such as mutual savings and finance companies and credit unions and credit cooperatives), investment institutions (such as merchant banking corporations), life insurance companies and financial investment companies. Competition in the domestic banking industry is generally based on the types and quality of the products and services offered, including the size and location of retail networks, the level of automation and interest rates charged and paid.

Competition has increased significantly in our traditional core businesses, retail banking, small- and medium-sized enterprise banking and credit card lending, contributing to some extent to the asset quality deterioration in retail and small- and medium-sized loans. As a result, our margins on lending activities may decrease in the future.

In addition, general regulatory reforms in the Korean financial industry have increased competition among banks and financial institutions in Korea. As the reform of the financial sector continues, foreign financial institutions, some with greater resources than us, have entered, and may continue to enter, the Korean market either by themselves or in partnership with existing Korean financial institutions and compete with us in providing financial and related services.

In addition, the Korean financial industry is undergoing significant consolidation. A number of significant mergers and acquisitions in the industry have taken place in Korea during the last five years, including the establishment of financial holding companies, which have reduced the number of nationwide commercial banks in Korea from 16 as of December 31, 1997, to seven banks and six financial holding companies as of December 31, 2012. Furthermore, a number of significant mergers and acquisitions in the industry have taken place in Korea over the past decade, including the acquisition of Koram Bank by an affiliate of Citibank in 2004, Standard Chartered Bank's acquisition of Korea First Bank in April 2005, Chohung Bank's merger with Shinhan Bank in April 2006 and Hana Financial Group's acquisition of a controlling interest in Korea Exchange Bank in February 2012. We expect that consolidation in the financial industry will continue. In particular, the Korean government has announced that it plans to dispose of or reduce its controlling interest in Woori Finance Holdings Co., Ltd. (the financial holding company of Woori Bank), which may involve sales of its subsidiaries. Other financial institutions may seek to acquire or merge with such entities, and the financial institutions resulting from this consolidation may, by virtue of their increased size and business scope, provide significantly greater competition for us. We intend to review potential acquisition opportunities as they arise. We cannot guarantee that we will not be involved in any future mergers or acquisitions.

For additional information, you should read the section entitled "Item 3.D. Risk Factors—Risks relating to competition."

## **Information Technology**

Pursuant to our establishment as a financial holding company, we are implementing various IT system-related initiatives and upgrades at the group and subsidiary level. We believe that continuous improvement of our IT systems is crucial in supporting our operations and management and providing high-quality customer service. Accordingly, we continue to upgrade and improve our systems through various activities, including projects to develop next generation banking systems for Kookmin Bank, further strengthen system security and timely develop and implement various new IT systems and services (including group-wide software) that support our business operations and risk management activities.



Our mainframe-based banking and credit card IT systems are designed to ensure continuity of services even where there is a failure of the host data center due to a natural disaster or other accidents by utilizing backup systems in disaster recovery data centers. In addition, through the implementation of Parallel Sysplex, a “multi-CPU system,” our bank and credit card systems are designed and operated to be able to process transactions without material interruption in the event of CPU failure. In 2010, we launched a next-generation banking and credit card IT system that is designed to ensure greater reliability in financial transactions and allow more efficient development of new financial products. We also launched a new disaster recovery system to ensure continuity of operations. In addition, we implemented new technologies, including Multi Channel Integration and Enterprise Application Integration systems, to standardize our IT system and better manage IT system operational risk.

In 2011, we launched a mobile weblink to provide online banking services for smartphone users. In addition, we implemented virtual storage technology for our server systems to achieve a more flexible and cost-effective information storage capability.

The integrity of our IT systems, and their ability to withstand potential catastrophic events (such as natural calamities and internal system failures), are crucial to our continuing operations. We currently test our disaster recovery systems on a quarterly basis. For additional information, see “Item 11. Quantitative and Qualitative Disclosures about Market Risk—Operational Risk Management.”

In 2012, we spent approximately ₩324 billion for our IT systems, including expenses related to the construction of new IT systems, implementation of hardware and software technologies and other new systems. As of December 31, 2012, we employed a total of approximately 843 full-time employees in our IT operations.

### **Assets and Liabilities**

The tables below set out selected financial highlights regarding our banking operations and individual assets and liabilities. Except as otherwise indicated, (i) amounts as of and for the years ended December 31, 2010, 2011 and 2012 are presented on a consolidated basis under IFRS, and (ii) amounts as of and for the years ended December 31, 2008 and 2009 are presented on a consolidated basis under U.S. GAAP and are not comparable to information prepared in accordance with IFRS.

### ***Loan Portfolio***

As of December 31, 2012, our total loan portfolio was ₩215,985 billion compared to ₩215,555 billion at December 31, 2011. As of December 31, 2012, 94.3% of our total loans were Won-denominated loans compared to 93.2% at December 31, 2011.

### Loan Types

The following table presents loans by type as of the dates indicated under IFRS. Except where we specify otherwise, all loan amounts stated below are before deduction of allowances for loan losses. Total loans reflect our loan portfolio, including past due amounts.

	As of December 31,		
	2010	2011	2012
	(in billions of Won)		
<b>Domestic:</b>			
Corporate			
Small- and medium-sized enterprise	₩ 65,132	₩ 68,730	₩ 69,810
Large corporate <sup>(1)</sup>	23,143	28,509	29,112
Retail			
Mortgage and home equity	71,715	75,580	74,460
Other consumer	27,281	28,275	28,804
Credit cards	12,413	12,421	11,874
Total domestic	199,684	213,515	214,060
<b>Foreign</b>	1,693	2,040	1,925
<b>Total gross loans</b>	<b>₩201,377</b>	<b>₩215,555</b>	<b>₩215,985</b>

<sup>(1)</sup> Large corporate loans include ₩53 billion, ₩35 billion and ₩33 billion of loans to the Korean government and government related agencies (including the Korea Deposit Insurance Corporation) as of December 31, 2010, 2011 and 2012, respectively.

The following table presents loans by type as of the dates indicated under U.S. GAAP. Except where we specify otherwise, all loan amounts stated below are before deduction of allowances for loan losses. Total loans reflect our loan portfolio, including past due amounts.

	As of December 31,	
	2008	2009
	(in billions of Won)	
<b>Domestic:</b>		
Corporate		
Commercial and industrial <sup>(1)</sup>	₩ 75,140	₩ 74,611
Construction	10,052	8,097
Other corporate	2,951	2,178
Retail		
Mortgage and home equity	69,924	70,678
Other consumer	27,592	26,949
Credit cards	11,523	11,368
Total domestic	197,182	193,881
<b>Foreign:</b>	2,455	2,344
<b>Total gross loans</b>	<b>₩199,637</b>	<b>₩196,225</b>

<sup>(1)</sup> Commercial and industrial loans include ₩19 billion and ₩29 billion of loans to the Korean government and government related agencies (including the Korea Deposit Insurance Corporation) as of December 31, 2008 and 2009, respectively.

### Loan Concentrations

On a consolidated basis, our exposure to any single borrower or any single *chaebol* is limited by law to 20% and 25%, respectively, of our “net aggregate equity capital,” as defined under the Enforcement Decree of the Financial Holding Company Act. See “—Supervision and Regulation—Principal Regulations Applicable to Financial Holding Companies—Financial Exposure to Any Individual Customer and Major Shareholder.” In addition, Kookmin Bank’s exposure to any single borrower or any single *chaebol* is limited by the Bank Act to 20% and 25%, respectively, of its total Tier I and Tier II capital.

### 20 Largest Exposures by Borrower

As of December 31, 2012, our 20 largest exposures totaled ₩11,273 billion and accounted for 4.2% of our total exposures. The following table sets forth, as of December 31, 2012, our total exposures to these top 20 borrowers or issuers:

Company <sup>(1)</sup>	Loans		Equity Securities	Debt Securities	Guarantees and Acceptances	Total Exposures	Amounts Classified As Impaired Loans
	Won Currency	Foreign Currency					
	(in billions of Won)						
Hyundai Heavy Industries Co., Ltd. . . . .	₩ —	₩ 85	₩ 24	₩ —	₩1,462	₩ 1,571	₩ —
POSCO . . . . .	—	46	577	197	—	820	—
Hyundai Steel Company . . . . .	425	157	4	41	66	693	—
Korea Securities Finance Corporation . . .	—	200	179	226	—	605	—
Shinhan Bank . . . . .	—	64	15	516	—	595	—
Woori Bank . . . . .	70	118	25	378	—	591	—
LG Electronics Inc. . . . .	530	—	6	51	—	587	—
Samsung Heavy Industries Co., Ltd. . . . .	—	89	—	10	467	566	—
Hyundai Capital Services Inc. . . . .	390	—	—	153	—	543	—
GS Caltex Corporation . . . . .	—	356	—	109	69	534	—
National Agricultural Cooperative Federation . . . . .	—	—	—	507	—	507	—
Daewoo Shipbuilding & Marine Engineering Co., Ltd. . . . .	77	96	2	20	294	489	—
SK Networks Co., Ltd. . . . .	235	193	—	—	47	475	—
Shinhan Financial Group . . . . .	—	—	—	420	—	420	—
Seoul Metropolitan Rapid Transit Corporation . . . . .	—	—	—	402	—	402	—
Bank of China . . . . .	—	397	—	—	—	397	—
Samsung Display Co., Ltd. . . . .	100	288	—	—	—	388	—
Gyeonggi Urban Innovation Corporation . . . . .	—	—	—	368	—	368	—
Woori Investment & Securities Co., Ltd. . . . .	—	350	2	10	—	362	—
Meritz Securities Co., Ltd. . . . .	—	360	—	—	—	360	—
<b>Total</b> . . . . .	<b>₩1,827</b>	<b>₩2,799</b>	<b>₩834</b>	<b>₩3,408</b>	<b>₩2,405</b>	<b>₩11,273</b>	<b>₩—</b>

<sup>(1)</sup> Excludes exposures to government-owned or -controlled enterprises or financial institutions, including Bank of Korea, Korea Housing Finance Corporation, Korea Land & Housing Corporation, Korea Deposit Insurance Corporation and Korea Development Bank.

As of December 31, 2012, ten of these top 20 borrowers or issuers were companies belonging to the 34 largest *chaebols* in Korea designated as such by the Financial Supervisory Service based on their outstanding exposures.

### Exposure to Chaebols

As of December 31, 2012, 7.9% of our total exposure was to the 34 largest *chaebols* in Korea designated as such by the Financial Supervisory Service based on their outstanding exposures. The following table shows, as of December 31, 2012, our total exposures to the ten *chaebol* groups to which we have the largest exposure:

Chaebol	Loans		Equity Securities <sup>(1)</sup>	Debt Securities	Guarantees and Acceptances	Total Exposures	Amounts Classified as Impaired Loans
	Won Currency	Foreign Currency					
	(in billions of Won)						
Samsung <sup>(1)</sup>	₩ 884	₩ 835	₩ 360	₩ 228	₩ 891	₩ 3,198	₩ —
Hyundai Motors <sup>(2)</sup>	916	635	46	397	349	2,343	—
Hyundai Heavy Industries <sup>(3)</sup>	—	156	45	1	1,799	2,001	—
SK <sup>(4)</sup>	560	563	223	257	315	1,918	—
LG <sup>(5)</sup>	1,105	429	28	127	23	1,712	—
POSCO <sup>(6)</sup>	89	144	577	283	382	1,475	—
GS <sup>(7)</sup>	134	424	7	170	269	1,004	—
Hanwha <sup>(8)</sup>	568	50	213	21	14	866	—
Lotte <sup>(9)</sup>	240	81	3	254	121	699	—
Kumho Asiana <sup>(10)</sup>	299	41	150	29	42	561	—
<b>Total</b>	<b>₩4,795</b>	<b>₩3,358</b>	<b>₩1,652</b>	<b>₩1,767</b>	<b>₩4,205</b>	<b>₩15,777</b>	<b>₩—</b>

- (1) Includes principally Samsung Heavy Industries Co., Ltd., Samsung Display Co., Ltd. and Samsung Investment Trust Management Co., Ltd.  
(2) Includes principally Hyundai Steel Company, Hyundai Capital Services Inc. and Hyundai Motor Company.  
(3) Includes principally Hyundai Heavy Industries Co., Ltd., Hyundai Samho Heavy Industries Co., Ltd. and Hyundai Corporation.  
(4) Includes principally SK Networks Co., Ltd., SK Energy Co., Ltd. and SK C&C Co., Ltd.  
(5) Includes principally LG Electronics Inc., LG Display Co., Ltd. and LG Chemical Ltd.  
(6) Includes principally POSCO, Daewoo International Corporation and POSCO Engineering & Construction Co., Ltd.  
(7) Includes principally GS Caltex Corporation, GS Engineering & Construction Corporation and GS Power Co., Ltd.  
(8) Includes principally Hanwha Engineering & Construction Corp., Hanwha Asset Management Co., Ltd. and Hanwha Corporation.  
(9) Includes principally Lotte Trading Co., Ltd., Lotte Card Co., Ltd. and Lotte Engineering & Construction Co., Ltd.  
(10) Includes principally Kumho Petrochemical Co., Ltd., Kumho Tire Co., Inc. and Asiana Airlines, Inc.

### Loan Concentration by Industry

The following table presents the aggregate balance of our domestic and foreign corporate loans, by industry concentration, as of December 31, 2011 and 2012:

Industry	As of December 31,			
	2011		2012	
	Amount	%	Amount	%
	(in billions of Won, except percentages)			
Services	₩36,306	36.6%	₩ 38,650	38.4%
Manufacturing	31,763	32.0	31,319	31.1
Wholesale and retail	15,639	15.8	15,125	15.0
Financial institutions	5,839	5.9	7,221	7.2
Construction	5,675	5.7	4,689	4.7
Public sector	311	0.3	520	0.5
Others	3,675	3.7	3,250	3.1
<b>Total</b>	<b>₩99,208</b>	<b>100.0%</b>	<b>₩100,774</b>	<b>100.0%</b>

### Maturity Analysis

We typically roll over our working capital loans and consumer loans (other than those payable in installments) after we conduct our normal loan review in accordance with our loan review procedures. Working

capital loans may generally be extended on an annual basis for an aggregate term of five years and consumer loans may generally be extended for another term of up to 12 months for an aggregate term of 10 years.

The following table sets out the scheduled maturities (time remaining until maturity) of our loan portfolio as of December 31, 2012. The amounts disclosed are before deduction of allowances for loan losses:

	1 Year or Less	Over 1 year But Not More Than 5 Years	Over 5 Years	Total
	(in billions of Won)			
<b>Domestic:</b>				
Corporate				
Small- and medium-sized enterprises . . . . .	₩ 52,290	₩13,211	₩ 4,309	₩ 69,810
Large corporate . . . . .	20,655	6,013	2,444	29,112
Total corporate . . . . .	72,945	19,224	6,753	98,922
Retail				
Mortgage and home equity . . . . .	7,928	6,774	59,758	74,460
Other consumer . . . . .	19,006	6,852	2,946	28,804
Total retail . . . . .	26,934	13,626	62,704	103,264
Credit cards . . . . .	10,913	788	173	11,874
Total domestic . . . . .	110,792	33,638	69,630	214,060
<b>Foreign:</b> . . . . .	1,406	440	79	1,925
Total gross loans . . . . .	<u>₩112,198</u>	<u>₩34,078</u>	<u>₩69,709</u>	<u>₩215,985</u>

#### *Interest Rate Sensitivity*

The following table shows, as of December 31, 2012, the total amount of loans due after one year, which have fixed interest rates and variable or adjustable interest rates:

	As of December 31, 2012 (in billions of Won)
Fixed rate <sup>(1)</sup> . . . . .	₩ 16,475
Variable or adjustable rates <sup>(2)</sup> . . . . .	87,312
Total gross loans . . . . .	<u>₩103,787</u>

<sup>(1)</sup> Fixed rate loans are loans for which the interest rate is fixed for the entire term.

<sup>(2)</sup> Variable or adjustable rate loans are loans for which the interest rate is not fixed for the entire term.

For additional information regarding our management of interest rate risk, see “Item 11. Quantitative and Qualitative Disclosures about Market Risk—Market Risk Management—Market Risk Management for Non-Trading Activities.”

#### *Credit Exposures to Companies in Workout, Restructuring or Rehabilitation*

Workout is a voluntary procedure through which we, together with the borrower and other creditors, restructure a borrower’s credit terms. Previously, workouts were regulated under the Corporate Restructuring Promotion Act, which was enacted in 2007 and expired on December 31, 2010. In April 2011, the National Assembly of Korea adopted a new Corporate Restructuring Promotion Act, or the New Corporate Restructuring Promotion Act, which became effective on May 19, 2011. Workouts that had been initiated under the Corporate Restructuring Promotion Act are also governed by the New Corporate Restructuring Promotion Act effective from May 19, 2011. Under the New Corporate Restructuring Promotion Act, which is similar to the Corporate

Restructuring Promotion Act, all creditor financial institutions of a financially troubled borrower are required to participate in a creditors' committee which is authorized to prohibit such creditor financial institutions from exercising their rights against the borrower, commencing workout procedures or approving a reorganization plan prepared by the borrower. Any decision of the creditors' committee requires the approval of creditor financial institutions holding not less than 75% of the total debt outstanding of a borrower. An additional approval of creditor financial institutions holding not less than 75% of the secured debt is required with respect to the borrower's debt restructuring. Once approved, any decision made by the creditors' committee is binding on all the creditor financial institutions of the borrower. Creditor financial institutions that voted against commencement of workout, debt restructuring or granting of new credit have the right to request the creditor financial institutions that voted in favor of such matters to purchase their claims at a mutually agreed price. In the event that the parties are not able to agree on the terms of purchase, a coordination committee consisting of experts would determine the terms. The creditor financial institutions that oppose a decision made by the coordination committee may request a court to change such decision. The New Corporate Restructuring Promotion Act is scheduled to expire on December 31, 2013.

Upon approval of the workout plan, a credit exposure is initially classified as precautionary or lower and thereafter cannot be classified higher than precautionary with limited exceptions. If a corporate borrower is in workout, restructuring or rehabilitation, we take the status of the borrower into account in valuing our loans to and collateral from that borrower for purposes of establishing our allowances for credit losses.

Korean law also provides for corporate rehabilitation proceedings, which are court-supervised procedures to rehabilitate an insolvent company. Under these procedures, a restructuring plan is adopted at a meeting of interested parties, including creditors of the company. Such restructuring plan is subject to court approval.

A portion of our loans to and debt securities of corporate customers are currently in workout, restructuring or rehabilitation. As of December 31, 2012, ₩861 billion or 0.3% of our total loans and debt securities were in workout, restructuring or rehabilitation. This included ₩462 billion of loans to and debt securities of large corporate borrowers and ₩399 billion of loans to and debt securities of small- and medium-sized enterprises.

The following table shows, as of December 31, 2012, our ten largest exposures that were in workout, restructuring or rehabilitation:

Company	Loans				Guarantees And Acceptances	Total Exposures	Amounts Classified As Impaired Loans
	Won Currency	Foreign Currency	Equity Securities	Debt Securities			
	(in billions of Won)						
Orient Shipyard Co., Ltd. . . . .	₩ 53	₩ 2	₩—	₩—	₩155	₩210	₩210
Kumho Tire Co., Inc . . . . .	34	37	83	—	—	154	—
Kumho Industrial Co., Ltd. . . . .	67	—	11	—	5	83	—
Dongmoon Construction Co., Ltd . . . . .	66	—	—	—	—	66	66
Samho international Co., Ltd. . . . .	40	—	—	6	—	46	40
Hanil Engineering & Construction Co., Ltd. . . . .	23	—	1	—	22	46	44
Dongil Construction Co., Ltd. . . . .	42	—	—	—	—	42	42
Hyundai Cement Co., Ltd. . . . .	28	3	—	—	—	31	31
Jung Ang Construction Co., Ltd. . . . .	26	—	—	—	—	26	26
Oriental Precision & Engineering Co., Ltd. . . . .	9	—	9	—	—	18	9
Total . . . . .	<u>₩388</u>	<u>₩ 42</u>	<u>₩104</u>	<u>₩ 6</u>	<u>₩182</u>	<u>₩722</u>	<u>₩468</u>

### *Provisioning Policy*

Under IFRS, we establish allowances for loan losses with respect to loans to absorb such losses. We assess individually significant loans on a case-by-case basis and other loans on a collective basis. In addition, if we determine that no objective evidence of impairment exists for a loan, we include such loan in a group of loans with similar credit risk characteristics and assess them collectively for impairment regardless of whether such loan is significant. For individually significant loans, allowances for loan losses are recorded if objective evidence of impairment exists as a result of one or more events that occurred after initial recognition. For collectively assessed loans, we base the level of allowances for loan losses on our evaluation of the risk characteristics of such loans, taking into account such factors as historical loss experience, the financial condition of the borrowers and current economic conditions. If additions or changes to the allowances for loan losses are required, then we record a provision for loan losses, which is included in impairment losses on credit loss and treated as a charge against current income. Credit exposures that we deem to be uncollectible, including actual loan losses, net of recoveries of previously charged-off amounts, are charged directly against the allowances for loan losses. See “Item 5.A. Operating Results—Critical Accounting Policies—Impairment of Loans and Allowances for Loan Losses.”

We consider the following loans to be impaired loans:

- loans that are past due by 90 days or more;
- loans that are subject to legal proceedings related to collection;
- loans to a borrower that has received a warning from the Korea Federation of Banks indicating that such borrower has exhibited difficulties in making timely payments of principal and interest;
- loans to corporate borrowers that are rated C or D according to Kookmin Bank’s internal credit ratings for large companies or small-and medium-sized enterprises;
- loans to corporate borrowers that are rated CC or below according to Kookmin Bank’s internal credit ratings for large companies or small-and medium-sized enterprises as a result of being subject to workout, court receivership, court mediation or similar proceedings; and
- restructured loans.

Under U.S. GAAP, we established loan loss allowances for corporate loans based on whether a particular loan was identified as impaired or not. Loan loss allowances were established for impaired loans, in general, by discounting the estimated future cash flow (both principal and interest) we expected to receive on such loans. Where the entire impaired loan or a portion of the impaired loan was secured by collateral or a guarantee, the fair value of the collateral or the guarantee payment was considered in establishing the level of the allowance. Alternatively, for impaired loans that were considered collateral-dependent, the amount of impairment was determined by reference to the fair value of the collateral. In addition, for certain foreign corporate loans that were considered impaired, the fair value was determined by reference to observable market prices, when available. We also established allowances for losses for corporate loans that had not been individually identified as impaired. These allowances were based on historical migration and loss information.

In the case of consumer loans, we established loan loss allowances under U.S. GAAP based on historical performance, previous loan loss history and charge-off information. Additional factors that management considered when establishing reserves for homogeneous pools of consumer loans included, but were not limited to, economic events, delinquencies and changes in underwriting and credit monitoring policies.

The actual amount of incurred loan losses may vary from loss estimates due to changing economic conditions or changes in industry or geographic concentrations. We have procedures in place to monitor differences between estimated and actual incurred loan losses, which include detailed periodic assessments by senior management of both individual loans and loan portfolios and the use of models to estimate incurred loan losses in those portfolios.

We regularly evaluate the adequacy of the overall allowances for loan losses and we believe that the allowances for loan losses reflect our best estimate of probable loan losses as of each balance sheet date.

#### *Loan Aging Schedule*

The following table shows our loan aging schedule (excluding accrued interest) as of the dates indicated under IFRS:

<u>As of December 31,</u>	<u>Normal Amount</u>	<u>%</u>	<u>Amount Past Due 1-3 Months</u>		<u>Amount Past Due 3-6 Months</u>		<u>Amount Past Due 6 Months or More</u>		<u>Total Amount</u>
			<u>%</u>	<u>%</u>	<u>%</u>	<u>%</u>			
(in billions of Won, except percentages)									
2010 .....	₩199,013	98.8%	₩752	0.4%	₩608	0.3%	₩1,004	0.5%	₩201,377
2011 .....	213,515	99.0	860	0.4	327	0.2	853	0.4	215,555
2012 .....	213,650	98.9	819	0.4	442	0.2	1,074	0.5	215,985

#### *Non-Accrual Loans and Past Due Accruing Loans*

We consider the following loans to be non-accrual loans:

- loans that are past due by 90 days or more;
- loans that are subject to legal proceedings related to collection;
- loans to a borrower that has received a warning from the Korea Federation of Banks indicating that such borrower has exhibited difficulties in making timely payments of principal and interest;
- loans to corporate borrowers that are rated C or D according to Kookmin Bank's internal credit ratings for large corporations or small-and medium-sized enterprises;
- loans to corporate borrowers that are rated CC or below according to Kookmin Bank's internal credit ratings for large corporations or small-and medium-sized enterprises as a result of being subject to workout, court receivership, court mediation or similar proceedings; and
- restructured loans.

However, we exclude from non-accrual status and continue to accrue interest on loans that are fully secured by cash on deposit or on which there are financial guarantees from the government, Korea Deposit Insurance Corporation or certain financial institutions.

We no longer recognize interest on non-accrual loans from the date the loan is placed on non-accrual status. We reclassify loans as accruing when interest and principal payments are up-to-date and future payments of principal and interest are reasonably assured. We generally do not recognize interest income on non-accrual loans unless collected.

Interest foregone is the interest due on non-accrual loans that has not been accrued in our books of account. For the year ended December 31, 2012, we would have recorded gross interest income of ₩309 billion compared to ₩336 billion for the year ended December 31, 2011 and ₩328 billion for the year ended December 31, 2010, in each case under IFRS, on loans accounted for on a non-accrual basis throughout the year, or since origination for loans held for part of the year, had we not foregone interest on those loans. The amount of interest income on those loans that was included in our profit for the years ended December 31, 2010, 2011 and 2012 under IFRS was ₩194 billion, ₩192 billion and ₩187 billion, respectively.



The following table shows, as of the dates indicated, the amount of loans that were placed on a non-accrual basis and accruing loans under IFRS which were past due 90 days or more. The category “accruing but past due 90 days” includes loans which are still accruing interest but on which principal or interest payments are contractually past due 90 days or more.

	As of December 31,		
	2010	2011	2012
	(in billions of Won)		
Loans accounted for on a non-accrual basis			
Corporate .....	₩2,466	₩2,021	₩1,762
Consumer .....	1,012	1,200	1,290
Sub-total .....	<u>3,478</u>	<u>3,221</u>	<u>3,052</u>
Accruing loans which are contractually past due 90 days or more as to principal or interest			
Corporate .....	5	4	84
Consumer .....	28	45	97
Sub-total .....	<u>33</u>	<u>49</u>	<u>181</u>
Total .....	<u>₩3,511</u>	<u>₩3,270</u>	<u>₩3,233</u>

Under U.S. GAAP, we generally placed loans on non-accrual status when payments of interest and/or principal became past due by one day. For the year ended December 31, 2009, we would have recorded gross interest income of ₩278 billion on loans accounted for on a non-accrual basis under U.S. GAAP in accordance with the foregoing throughout the year, or since origination for loans held for part of the year, had we not foregone interest on those loans, compared to ₩413 billion for the year ended December 31, 2008. Under U.S. GAAP, the amount of interest income on those loans that was included in our net income for the years ended December 31, 2008 and 2009 was ₩338 billion and ₩193 billion, respectively.

The following table shows, as of the dates indicated, the amount of loans that were placed on a non-accrual basis and accruing loans under U.S. GAAP which were past due one day or more:

	As of December 31,	
	2008	2009
	(in billions of Won)	
Loans accounted for on a non-accrual basis		
Corporate .....	₩1,986	₩2,243
Consumer .....	3,669	2,124
Sub-total .....	<u>5,655</u>	<u>4,367</u>
Accruing loans which are contractually past due one day or more as to principal or interest		
Corporate <sup>(1)</sup> .....	313	125
Consumer .....	226	124
Sub-total .....	<u>539</u>	<u>249</u>
Total .....	<u>₩6,194</u>	<u>₩4,616</u>

<sup>(1)</sup> Includes accruing corporate loans which are contractually past due 90 days or more in the amount of ₩20 billion and ₩40 billion as of December 31, 2008 and 2009, respectively.

### *Troubled Debt Restructurings*

The following table presents, as of the dates indicated, our loans that are “troubled debt restructurings” for which we, for economic or legal reasons relating to the debtor’s financial difficulties, grant a concession to the debtor that we would not otherwise consider. These loans consist principally of corporate loans that have been restructured (through the process of workout, court receivership or composition) and which are accruing interest at rates lower than the original contractual terms as a result of a variation of terms upon restructuring.

	<b>As of December 31,</b>				
	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>
	<b>(in billions of Won)</b>				
Loans classified as “troubled debt restructurings” . . . . .	₩187	₩116	₩573	₩412	₩465

For 2012, interest income that would have been recorded under the original contract terms of restructured loans amounted to ₩58 billion, out of which ₩35 billion was reflected as interest income during 2012.

### *Potential Problem Loans*

We classify potential problem loans as loans that are designated as “early warning loans” and reported to the Financial Services Commission. “Early warning loans” are loans extended to borrowers that have been (i) identified by our early warning system as exhibiting signs of credit risk based on the relevant borrower’s financial data, credit information and/or transactions with banks and, following such identification and (ii) designated by our loan officers as potential problem borrowers based on their evaluation of known information about such borrowers’ possible credit problems. Such loans are required to be reported on a quarterly basis to the Financial Services Commission. If a borrower’s loans are designated as “early warning loans” pursuant to the process described above and included in our quarterly report to the Financial Services Commission, we consider such borrowers to have serious doubt as to their ability to comply with repayment terms in the near future.

As of December 31, 2012, we had ₩3,255 billion of potential problem loans.

### *Other Problematic Interest Earning Assets*

We have certain other interest earning assets received in connection with troubled debt restructurings that, if they were loans, would be required to be disclosed as part of the non-accrual, past due or restructuring or potential problem loan disclosures provided above. As of December 31, 2008, 2009, 2010, 2011 and 2012, we did not have any debt securities received in connection with troubled debt restructurings on which interest was past due.

### *Non-Performing Loans*

Non-performing loans are defined as loans that are past due by 90 days or more. These loans are generally classified as “substandard” or below. For further information on the classification of non-performing loans under Korean regulatory requirements, see “—Regulatory Reserve for Credit Losses” below.

The following table shows, as of the dates indicated, certain details of our total non-performing loan portfolio under IFRS:

	<b>As of December 31,</b>		
	<b>2010</b>	<b>2011</b>	<b>2012</b>
	<b>(in billions of Won, except percentages)</b>		
Total non-performing loans . . . . .	₩1,612	₩1,180	₩1,516
As a percentage of total loans . . . . .	0.8%	0.5%	0.7%

The following table shows, as of the dates indicated, certain details of our total non-performing loan portfolio under U.S. GAAP:

	As of December 31,	
	2008	2009
	(in billions of Won, except percentages)	
Total non-performing loans . . . . .	₩1,068	₩1,365
As a percentage of total loans . . . . .	0.5%	0.7%

We have also issued securities backed by non-performing loans and collateralized bond obligations. Some of these transactions involved transfers of loans through securitizations where control of the loans has not been surrendered and, therefore, are not treated as sale transactions. Instead, the assets remain on our balance sheet with the securitization proceeds treated as secured borrowings.

*Analysis of Non-Performing Loans*

The following table sets forth, as of the dates indicated, our total non-performing loans by type of borrower under IFRS:

	As of December 31,					
	2010		2011		2012	
	Amount	%	Amount	%	Amount	%
	(in billions of Won, except percentages)					
<b>Domestic:</b>						
Corporate						
Small- and medium sized enterprise . . . . .	₩ 686	42.5%	₩ 373	31.6%	₩ 590	38.9%
Large corporate . . . . .	241	15.0	84	7.1	97	6.4
Total corporate . . . . .	927	57.5	457	38.7	687	45.3
Retail						
Mortgage and home equity . . . . .	478	29.7	510	43.2	625	41.2
Other consumer . . . . .	163	10.1	132	11.2	137	9.0
Total retail . . . . .	641	39.8	642	54.4	762	50.2
Credit cards . . . . .	39	2.4	62	5.3	47	3.1
Total domestic . . . . .	1,607	99.7	1,161	98.4	1,496	98.6
<b>Foreign:</b> . . . . .	5	0.3	19	1.6	20	1.4
Total non-performing loans . . . . .	₩1,612	100.0%	₩1,180	100.0%	₩1,516	100.0%

The following table sets forth, as of the dates indicated, our total non-performing loans by type of borrower under U.S. GAAP:

	As of December 31,			
	2008		2009	
	Amount	%	Amount	%
	<i>(in billions of Won, except percentages)</i>			
<b>Domestic:</b>				
Corporate				
Commercial and industrial	₩ 556	52.1%	₩ 899	65.8%
Construction	161	15.1	125	9.2
Lease financing	—	—	—	—
Other corporate	1	0.1	2	0.2
Total corporate	718	67.3	1,026	75.2
Retail				
Mortgage and home equity	216	20.2	211	15.4
Other consumer	86	8.0	79	5.8
Total retail	302	28.2	290	21.2
Credit cards	29	2.7	23	1.7
Total domestic	1,049	98.2	1,339	98.1
<b>Foreign:</b>	19	1.8	26	1.9
Total non-performing loans	<u>₩1,068</u>	<u>100.0%</u>	<u>₩1,365</u>	<u>100.0%</u>

#### Top 20 Non-Performing Loans

As of December 31, 2012, our 20 largest non-performing loans accounted for 23.2% of our total non-performing loan portfolio. The following table shows, as of December 31, 2012, certain information regarding our 20 largest non-performing loans:

	Industry	Gross Principal	Allowances
		Outstanding	for Loan Losses
		<i>(in billions of Won)</i>	
Borrower A	Manufacturing	₩ 55	₩ 37
Borrower B	Construction	39	22
Borrower C	Other	35	20
Borrower D	Manufacturing	29	7
Borrower E	Financial institutions	22	1
Borrower F	Other	17	4
Borrower G	Construction	17	3
Borrower H	Service	16	16
Borrower I	Construction	15	3
Borrower J	Service	14	1
Borrower K	Service	13	—
Borrower L	Construction	13	1
Borrower M	Other	11	1
Borrower N	Manufacturing	10	5
Borrower O	Other	8	—
Borrower P	Construction	8	2
Borrower Q	Service	8	1
Borrower R	Service	8	1
Borrower S	Construction	7	—
Borrower T	Service	6	1
Total		<u>₩351</u>	<u>₩126</u>

Most of our loans to companies in workout or restructuring were not classified as non-performing as of December 31, 2012 because such loans had been rescheduled and payments on such rescheduled loans were not past due by more than 90 days.

#### *Non-Performing Loan Strategy*

One of our primary objectives is to prevent our loans from becoming non-performing. Through our corporate credit rating systems, we believe that we have reduced our risks relating to future non-performing loans. Our credit rating systems are designed to prevent our loan officers from extending new loans to borrowers with high credit risks based on the borrower's credit rating. Our early warning system is designed to bring any sudden increase in a borrower's credit risk to the attention of our loan officers, who then closely monitor such loans. See "Item 11. Quantitative and Qualitative Disclosures about Market Risk—Credit Risk Management—Credit Review and Monitoring."

Notwithstanding the above, if a loan becomes non-performing, an officer at the branch level responsible for monitoring non-performing loans will commence a due diligence review of the borrower's assets, send a notice either demanding payment or stating that we will take legal action and prepare for legal action.

At the same time, we also initiate our non-performing loan management process, which begins with:

- identifying loans subject to a proposed sale by assessing the estimated losses from such sale based on the estimated recovery value of collateral, if any, for such non-performing loans;
- identifying loans subject to charge-off based on the estimated recovery value of collateral, if any, for such non-performing loans and the estimated rate of recovery of unsecured loans; and
- on a limited basis, identifying corporate loans subject to normalization efforts based on the cash-flow situation of the borrower.

Once the details of a non-performing loan are identified, we pursue early solutions for recovery. While the overall process is the responsibility of Kookmin Bank's Credit Analysis Group, actual recovery efforts on non-performing loans are handled at the operating branch level.

In addition, we use the services of our wholly-owned loan collection subsidiary, KB Credit Information Co., Ltd., which receives payments from recoveries made on charged-off loans and certain loans that are overdue for over three months (28 days on average in the case of credit card loans). KB Credit Information has over 570 employees, including legal experts and management employees. The fees that it receives are based on the amounts of non-performing and charged off loans that are recovered. In 2010, 2011 and 2012, the amount recovered was ₩329 billion, ₩468 billion and ₩589 billion, respectively.

Methods for resolving non-performing loans include the following:

- non-performing loans are managed by the operating branches of Kookmin Bank until such loans are charged off;
- a demand note is dispatched by mail if payment is generally one month past due;
- calls and visits are made by Kookmin Bank's operating branches to customers encouraging them to make payments;
- borrowers who are past due on payments of interest and principal are registered on the Korea Federation of Banks' database of non-performing loans;
- for unsecured loans other than credit card loans, the loans are transferred to KB Credit Information for collection on a case-by-case basis;

- for secured loans, actions to enforce or protect the security interests (including foreclosure and auction of the collateral) are commenced within four months of such loans becoming past due; and
- charged off loans are given to KB Credit Information for collection, except for loans where the cost of collection exceeds the possible recovery or where the statute of limitations for collection has expired.

In addition, credit card loans that are in arrears for over 28 days on average are transferred to KB Credit Information for collection.

If a loan becomes non-performing, it is managed by an operating branch of Kookmin Bank until such loan is charged off. However, in order to promote speedy recovery on loans subject to foreclosures and litigation, our policy is to permit the branch responsible for handling these loans to request one of Kookmin Bank's regional head offices for assistance with litigation proceedings and proceedings related to foreclosure and auction of the collateral.

In addition to making efforts to collect on these non-performing loans, we also undertake measures to reduce the level of our non-performing loans, which include:

- selling our non-performing loans to third parties, including the Korea Asset Management Corporation and Woori F&I Co., Ltd.; and
- entering into asset securitization transactions with respect to our non-performing loans.

We generally expect to suffer a partial loss on loans that we sell or securitize, to the extent such sales and securitizations are recognized under IFRS as sale transactions.

Pursuant to a memorandum of understanding among the Financial Supervisory Service and seven banks, including Kookmin Bank, a private equity fund was established in June 2011 to acquire approximately ₩1.2 trillion of non-performing bank loans to construction companies in workout, restructuring or rehabilitation. The general partner of the fund is United Asset Management Corp. and the limited partners consist of the seven banks and other investors. The fund purchases non-performing bank loans at market price and the funds required to purchase such loans are contributed or lent by the same banks that sell such loans to the fund. In June 2011, we agreed to make a capital commitment of ₩148 billion and provide a ₩109 billion revolving loan facility to the fund. From June to December 2011, we contributed the entire amount of our capital commitment to the fund in connection with its purchase of ₩148 billion of non-performing loans from us. In September 2012, we agreed to increase our capital commitment to ₩241 billion. From September to December 2012, we contributed ₩44 billion to the fund.

*Allocation and Analysis of Allowances for Loan Losses under IFRS*

The following table presents, as of the dates indicated, the allocation of our allowances for loan losses by loan type under IFRS. The ratio represents the percentage of allowances for loan losses in each category to total allowances for loan losses.

	As of December 31,					
	2010		2011		2012	
	Amount	%	Amount	%	Amount	%
(in billions of Won, except percentages)						
<b>Domestic</b>						
Corporate						
Small- and medium-sized enterprise . . . . .	₩2,028	54.0%	₩1,533	44.4%	₩1,234	37.7%
Large corporate . . . . .	863	23.0	910	26.4	999	30.6
Total corporate . . . . .	2,891	77.0	2,443	70.8	2,233	68.3
Retail						
Mortgage and home equity . . . . .	88	2.3	111	3.2	123	3.8
Other consumer . . . . .	432	11.5	524	15.2	564	17.2
Total retail . . . . .	520	13.8	635	18.4	687	21.0
Credit cards . . . . .	328	8.7	350	10.2	329	10.1
<b>Foreign</b> <sup>(1)</sup> . . . . .	17	0.5	20	0.6	19	0.6
Total allowances for loan losses . . . . .	₩3,756	100.0%	₩3,448	100.0%	₩3,268	100.0%

<sup>(1)</sup> Consists primarily of loans to corporations.

Our total allowances for loan losses were ₩3,756 billion as of December 31, 2010. During 2011, total allowances for loan losses decreased by ₩308 billion, or 8.2%, to ₩3,448 billion as of December 31, 2011. During 2012, total allowances for loan losses decreased by ₩180 billion, or 5.2%, to ₩3,268 billion as of December 31, 2012.

The following table analyzes our allowances for loan losses and loan loss experience under IFRS for each of the years indicated:

	Year Ended December 31,		
	2010	2011	2012
	(in billions of Won, except percentages)		
Balance at the beginning of the period	₩ 3,269	₩ 3,756	₩ 3,448
Amounts charged against income	2,464	1,645	1,653
Sale	(193)	(240)	(105)
Gross charge-offs:			
Domestic:			
Corporate			
Small- and medium-sized enterprise	1,541	1,274	943
Large corporate	55	204	260
Retail			
Mortgage and home equity	37	20	62
Other consumer	237	267	391
Credit cards	389	413	541
Foreign:	20	3	—
Total gross charge-offs	<u>(2,279)</u>	<u>(2,181)</u>	<u>(2,197)</u>
Recoveries:			
Domestic:			
Corporate			
Small-and medium-sized enterprise	133	162	149
Large corporate	1	6	9
Retail			
Mortgage and home equity	14	13	7
Other consumer	114	104	96
Credit cards	246	204	185
Foreign:	4	1	3
Total recoveries	<u>512</u>	<u>490</u>	<u>449</u>
Net charge-offs	(1,767)	(1,691)	(1,748)
Other charges	(17)	(22)	20
Balance, at the end of the period	<u>₩ 3,756</u>	<u>₩ 3,448</u>	<u>₩ 3,268</u>
Ratio of net charge-offs during the period to average loans outstanding during the period	0.9%	0.8%	0.8%



*Allocation and Analysis of Allowances for Loan Losses under U.S. GAAP*

The following table presents, as of the dates indicated, the allocation of our allowances for loan losses by loan type under U.S. GAAP. The ratio represents the percentage of allowances for loan losses in each category to total allowances for loan losses.

	As of December 31,			
	2008		2009	
	Amount	%	Amount	%
(in billions of Won, except percentages)				
<b>Domestic</b>				
Corporate				
Commercial and industrial	₩1,707	37.7%	₩2,165	38.1%
Construction	674	5.0	457	4.1
Other corporate	26	1.5	25	1.1
Total corporate	2,407	44.2	2,647	43.3
Retail				
Mortgage and home equity	107	35.0	125	36.0
Other consumer	271	13.8	336	13.7
Total retail	378	48.8	461	49.7
Credit cards	213	5.8	202	5.8
<b>Foreign</b> <sup>(1)</sup>	45	1.2	31	1.2
Total allowances for loan losses	₩3,043	100.0%	₩3,341	100.0%

<sup>(1)</sup> Consists primarily of loans to corporations.

The following table analyzes our allowances for loan losses and loan loss experience under U.S. GAAP for each of the years indicated:

	Year Ended December 31,	
	2008	2009
	(in billions of Won, except percentages)	
Balance at the beginning of the period	₩ 1,864	₩ 3,043
Amounts charged against income	2,142	2,216
Allowance relating to loans repurchased	3	7
Gross charge-offs:		
Domestic:		
Corporate		
Commercial and industrial	703	975
Construction	140	460
Other corporate	5	15
Retail		
Mortgage and home equity	63	33
Other consumer	279	329
Credit cards	375	571
Foreign:	—	—
Total gross charge-offs	(1,565)	(2,383)
Recoveries:		
Domestic:		
Corporate		
Commercial and industrial	98	54
Construction	13	10
Other corporate	2	1
Retail		
Mortgage and home equity	32	12
Other consumer	177	125
Credit cards	277	256
Foreign:	—	—
Total recoveries	599	458
Net charge-offs	(966)	(1,925)
Balance, at the end of the period	₩ 3,043	₩ 3,341
Ratio of net charge-offs during the period to average loans outstanding during the period	0.5%	1.0%

#### *Regulatory Reserve for Credit Losses*

If our allowances for credit losses is deemed insufficient for regulatory purposes, we are required to compensate for the difference by recording a regulatory reserve for credit losses, which is segregated within our retained earnings. The level of regulatory reserve for credit losses required to be recorded is equal to the amount by which our allowances for credit losses under IFRS are less than the greater of (x) the amount of expected loss calculated using the internal ratings-based approach under Basel II and as approved by the Financial Supervisory Service and (y) the required amount of credit loss reserve calculated based on guidelines prescribed by the Financial Services Commission. As of December 31, 2012, our regulatory reserve for credit losses was ₩2,138 billion.

The following tables set forth the Financial Services Commission’s guidelines for the classification of loans and the minimum percentages of the outstanding principal amount of the relevant loans or balances that the credit loss reserve must cover:

<u>Loan Classification</u>	<u>Loan Characteristics</u>
Normal . . . . .	Loans made to customers whose financial position, future cash flows and nature of business are deemed financially sound. No problems in recoverability are expected.
Precautionary . . . . .	Loans made to customers whose financial position, future cash flows and nature of business show potential weakness, although there is no immediate risk of non-repayment.
Substandard . . . . .	Loans to customers whose adverse financial position, future cash flows and nature of business have a direct effect on the repayment of the loan.
Doubtful . . . . .	Loans to customers whose financial position, future cash flows and nature of business are so weak that significant risk exists in the recoverability of the loan to the extent the outstanding amount exceeds any collateral pledged.
Estimated loss . . . . .	Loans where write-off is unavoidable.

<u>Loan Classifications</u>	<u>Corporate</u>	<u>Consumer</u>	<u>Credit Card Balances <sup>(1)</sup></u>	<u>Credit Card Loans <sup>(2)</sup></u>
Normal . . . . .	0.85% or above	1% or above	1.1% or above	2.5% or above
Precautionary . . . . .	7% or above	10% or above	40% or above	50% or above
Substandard . . . . .	20% or above	20% or above	60% or above	65% or above
Doubtful . . . . .	50% or above	55% or above	75% or above	75% or above
Estimated loss . . . . .	100%	100%	100%	100%

(1) Applicable for credit card balances from general purchases.  
(2) Applicable for cash advances, card loans and revolving credit card assets.

### ***Loan Charge-Offs***

#### *Basic Principles*

We attempt to minimize loans to be charged off by adhering to a sound credit approval process based on credit risk analysis prior to extending loans and a systematic management of outstanding loans. However, if charge-offs are necessary, we charge off loans subject to our charge-off policy at an early stage in order to maximize accounting transparency, to minimize any waste of resources in managing loans which have a low probability of being collected and to reduce our non-performing loan ratio.

#### *Loans To Be Charged Off*

Loans are charged off if they are deemed to be uncollectible by falling under any of the following categories:

- loans for which collection is not foreseeable due to insolvency, bankruptcy, compulsory execution, disorganization, dissolution or the shutting down of the business of the debtor;
- loans for which collection is not foreseeable due to the death or disappearance of the debtor;
- loans for which expenses of collection exceed the collectable amount;
- loans on which collection is not possible through legal or any other means;
- payments in arrears in respect of credit cards that have been overdue for four payment cycles or more and have been classified as expected loss (excluding instances where there has been partial payment of

the overdue balance, where a related balance is not overdue or where a charge off is not possible due to Korean regulations), and those that have been overdue for more than six months; and

- the portion of loans classified as “estimated loss,” net of any recovery from collateral, which is deemed to be uncollectible.

#### *Procedure for Charge-off Approval*

In order to charge off corporate loans, an application for a charge-off must be submitted to Kookmin Bank’s Credit Management Department promptly after the corporate loan is classified as estimated loss or deemed uncollectible. The Credit Management Department refers the charge-off application to Kookmin Bank’s Branch Audit Department for their review to ensure compliance with our internal procedures for charge-offs. Then, the Credit Management Department, after reviewing the application to confirm that it meets relevant requirements, seeks an approval from the Financial Supervisory Service for our charge-offs, which is typically granted. Once we receive approval from the Financial Supervisory Service, we must also obtain approval from our senior management to charge off those loans. For accounting purposes, we recognize charge-offs of corporate loans under IFRS prior to approval from the Financial Supervisory Service.

With respect to credit card balances and unsecured retail loans, we follow a different process to determine which credit card balances and unsecured retail loans should be charged off, based on the length of time those loans or balances are past due. We charge off unsecured retail loans deemed to be uncollectible and credit card balances which have been overdue for four payment cycles or more or which have been deemed to be uncollectible under IFRS.

#### *Treatment of Loans Charged Off*

Once loans are charged off, we classify them as charged-off loans and remove them from our balance sheet. These loans are managed based on a different set of procedures. We continue our collection efforts in respect of these loans, including through our subsidiary, KB Credit Information, although loans may be charged off before we begin collection efforts in some circumstances.

If a collateralized loan is overdue, we will, typically within one year from the time that such loan became overdue (or after a longer period in certain circumstances), petition a court to foreclose and sell the collateral through a court-supervised auction. If a debtor ultimately fails to repay and the court grants its approval for foreclosure, we will sell the collateral, net of expenses incurred from the auction.

#### *Credit Rehabilitation Programs for Delinquent Consumer Borrowers*

In light of the rapid increase in delinquencies in credit card and other consumer credit in recent years, and concerns regarding potential social issues posed by the growing number of individuals with bad credit, the Korean government has implemented a number of measures intended to support the rehabilitation of the credit of delinquent consumer borrowers. These measures may affect the amount and timing of our collections and recoveries on our delinquent consumer credits.

For example, in March 2009, the Financial Services Commission requested Korean banks, including us, to establish a “pre-workout program,” including a credit counseling and recovery service, for retail borrowers with outstanding short-term debt. The pre-workout program has been in operation since April 2009 and, following extensions by the Korean government, is expected to continue indefinitely. Under the pre-workout program, maturity extensions and/or interest rate adjustments are provided for retail borrowers with total loans of less than ₩500 million who are in arrears on their payments for more than 30 days but less than 90 days.

On March 29, 2013, in order to support low income consumer borrowers experiencing difficulty in repaying their unsecured long-term debt, the Financial Services Commission announced the establishment of a “National Happiness Fund” to provide one-time relief to such borrowers by:

- purchasing from creditors unsecured loans of individual borrowers not exceeding ₩100 million in principal amount in the aggregate, which loans have been in arrears for a period of six months or more as of February 28, 2013 and, if requested by the borrower, reducing the balance of such loans by up to 50% and/or extending the maturity of such loans to up to ten years based on the borrower’s expected ability to repay;
- purchasing from certain creditors student loans of individual borrowers, which loans have been in arrears for a period of six months or more as of February 28, 2013 and, if requested by the borrower, restructuring the balance and/or extending the maturity of such loans based on the borrower’s expected ability to repay or extending the maturity of such loans until the borrower is employed; and
- for individuals with annual income of ₩40 million or less with loans of a principal amount not exceeding ₩40 million in the aggregate and with an interest rate of 20% or higher, facilitating the refinancing of such loans at lower interest rates, provided that such loans have not been in default during the prior six months as of February 28, 2013.

To date, over 3,800 Korean financial institutions and private lenders, including our subsidiaries, Kookmin Bank, KB Savings Bank and KB Kookmin Card, have signed a memorandum of understanding with the National Happiness Fund to sell eligible loans to the fund. The price and volume of such loans to be sold are subject to further negotiations between the National Happiness Fund and such financial institutions and lenders. The National Happiness Fund plans to accept applications from individual borrowers to participate in such relief programs until October 2013.

## **Investment Portfolio**

### ***Investment Policy***

We invest in and trade Won-denominated and, to a lesser extent, foreign currency-denominated securities for our own account to:

- maintain the stability and diversification of our assets;
- maintain adequate sources of back-up liquidity to match our funding requirements; and
- supplement income from our core lending activities.

In making securities investments, we take into account a number of factors, including macroeconomic trends, industry analysis and credit evaluation in determining whether to make particular investments in securities.

Our investments in securities are also subject to a number of guidelines, including limitations prescribed under the Financial Holding Company Act and the Bank Act. Under these regulations, a bank holding company may not own (i) more than 5% of the total issued and outstanding shares of another finance-related company, (ii) any shares of its affiliates, other than its direct or indirect subsidiaries or (iii) any shares of a non-finance-related company. In addition, Kookmin Bank must limit its investments in equity securities and bonds with a maturity in excess of three years (other than monetary stabilization bonds issued by the Bank of Korea and national government bonds) to 60.0% of its total Tier I and Tier II capital amount (less any capital deductions). Generally, Kookmin Bank is also prohibited from acquiring more than 15.0% of the shares with voting rights issued by any other corporation subject to certain exceptions. Pursuant to the Bank Act, a bank and its trust accounts are prohibited from acquiring the shares of a major shareholder (for the definition of “major shareholder,” see “—Supervision and Regulation—Principal Regulations Applicable to Banks—Financial Exposure to Any Individual Customer and Major Shareholders”) of that bank in excess of an amount equal to

1% of the sum of the bank’s Tier I and Tier II capital (less any capital deductions). Further information on the regulatory environment governing our investment activities is set out in “—Supervision and Regulation—Principal Regulations Applicable to Financial Holding Companies—Liquidity,” “—Supervision and Regulation—Principal Regulations Applicable to Financial Holding Companies—Restrictions on Shareholdings in Other Companies,” “—Supervision and Regulation—Principal Regulations Applicable to Banks—Liquidity” and “—Supervision and Regulation—Principal Regulations Applicable to Banks—Restrictions on Shareholdings in Other Companies.”

The following table sets out the definitions of the four categories of securities we hold:

<u>Category</u>	<u>Classification</u>
Financial assets held for trading . . . . .	Financial assets bought and held for trading.
Financial assets designated at fair value through profit or loss . . . . .	Financial assets which were not bought and held for trading but are otherwise designated as at fair value through profit or loss.
Available-for-sale financial assets . . . . .	Non-derivative financial assets not classified as held-to-maturity, at fair value through profit or loss or loans and receivables.
Held-to-maturity financial assets . . . . .	Non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the Bank has the positive intent and ability to hold to maturity.

See “Item 5.A. Operating Results—Critical Accounting Policies—Valuation of Securities and Financial Instruments.”

We also hold limited balances of venture capital securities, non-marketable and restricted equity securities and derivative instruments.

### Carrying Amount and Market Value

The following table sets out the carrying amount and market value of securities in our securities portfolio as of the dates indicated:

	As of December 31,					
	2010		2011		2012	
	Carrying Amount	Market Value	Carrying Amount	Market Value	Carrying Amount	Market Value
	(in billions of Won)					
<b>Available-for-sale financial assets:</b>						
Equity securities	₩ 3,156	₩ 3,156	₩ 2,643	₩ 2,643	₩ 2,808	₩ 2,808
Debt securities						
Korean treasury securities and government agency securities	6,741	6,741	5,989	5,989	6,256	6,256
Debt securities issued by financial institutions	5,759	5,759	6,432	6,432	7,476	7,476
Corporate debt securities	4,586	4,586	5,375	5,375	6,526	6,526
Asset-backed securities	1,831	1,831	1,757	1,757	1,399	1,399
Others	209	209	181	181	176	176
Total available-for-sale	22,282	22,282	22,377	22,377	24,641	24,641
<b>Held-to-maturity financial assets:</b>						
Debt securities						
Korean treasury securities and government agency securities	6,340	6,527	5,436	5,676	4,449	4,720
Debt securities issued by financial institutions	1,216	1,261	1,125	1,155	1,316	1,338
Corporate debt securities	5,960	6,155	6,155	6,390	6,213	6,498
Asset-backed securities	392	397	339	341	278	281
Total held-to-maturity	13,908	14,340	13,055	13,562	12,256	12,837
<b>Financial assets at fair value through profit or loss:</b>						
<b>Financial assets held for trading</b>						
Equity securities	416	416	412	412	855	855
Debt securities						
Korean treasury securities and government agency securities	743	743	1,508	1,508	1,672	1,672
Debt securities issued by financial institutions	2,107	2,107	2,837	2,837	2,499	2,499
Corporate debt securities	459	459	586	586	749	749
Asset-backed securities	172	172	135	135	20	20
Others	56	56	111	111	112	112
Others	15	15	28	28	40	40
Sub-total	3,968	3,968	5,617	5,617	5,947	5,947
<b>Financial assets designated at fair value through profit or loss</b>						
Equity securities	46	46	134	134	159	159
Debt securities	—	—	—	—	—	—
Derivative-linked securities	—	—	575	575	193	193
Sub-total	46	46	709	709	352	352
Total financial assets at fair value through profit or loss	4,014	4,014	6,326	6,326	6,299	6,299
<b>Total securities</b>	<b>₩40,204</b>	<b>₩40,636</b>	<b>₩41,758</b>	<b>₩42,265</b>	<b>₩43,196</b>	<b>₩43,777</b>

## Maturity Analysis

The following table categorizes our debt securities by maturity and weighted average yield as of December 31, 2012:

	Within 1 Year	Weighted Average Yield <sup>(1)</sup>	Over 1 But within 5 Years	Weighted Average Yield <sup>(1)</sup>	Over 5 But within 10 Years	Weighted Average Yield <sup>(1)</sup>	Over 10 Years	Weighted Average Yield <sup>(1)</sup>	Total	Weighted Average Yield <sup>(1)</sup>
(in billions of Won, except percentages)										
<b>Available-for-sale financial assets:</b>										
Korean treasury securities and government agencies . . . . .	₩ 820	4.37%	₩ 4,727	3.92%	₩ 587	4.00%	₩ 122	4.49%	₩ 6,256	4.00%
Debt securities issued by financial institutions . . . . .	4,203	3.40	3,160	3.56	113	5.37	—	—	7,476	3.49
Corporate debt securities . . . . .	1,534	4.80	4,237	4.16	682	4.75	73	3.84	6,526	4.37
Asset-backed securities . . . . .	332	3.76	252	3.51	—	—	815	3.99	1,399	3.85
Others . . . . .	—	—	176	7.00	—	—	—	—	176	7.00
<b>Total</b> . . . . .	<b>₩6,889</b>	<b>3.84%</b>	<b>₩12,552</b>	<b>3.95%</b>	<b>₩1,382</b>	<b>4.48%</b>	<b>₩1,010</b>	<b>4.04%</b>	<b>₩21,833</b>	<b>3.95%</b>
<b>Held-to-maturity financial assets:</b>										
Korean treasury securities and government agencies . . . . .	₩ 315	3.86%	₩ 2,854	4.27%	₩1,168	5.46%	₩ 112	5.38%	₩ 4,449	4.58%
Debt securities issued by financial institutions . . . . .	765	4.22	531	5.07	20	4.05	—	—	1,316	4.56
Corporate debt securities . . . . .	1,336	4.85	4,186	4.90	671	5.24	20	5.12	6,213	4.92
Asset-backed securities . . . . .	130	3.66	148	4.14	—	—	—	—	278	3.92
<b>Total</b> . . . . .	<b>₩2,546</b>	<b>4.48%</b>	<b>₩ 7,719</b>	<b>4.66%</b>	<b>₩1,859</b>	<b>5.37%</b>	<b>₩ 132</b>	<b>5.34%</b>	<b>₩12,256</b>	<b>4.74%</b>
<b>Financial assets at fair value through profit or loss:</b>										
<b>Financial assets held for trading:</b>										
Korean treasury securities and government agency securities . . . . .	₩ 141	3.99%	₩ 1,212	3.28%	₩ 317	4.25%	₩ 2	4.13%	₩ 1,672	3.52%
Debt securities issued by financial institutions . . . . .	1,733	3.50	757	3.58	9	5.25	—	—	2,499	3.53
Corporate debt securities . . . . .	253	3.94	467	4.00	29	3.86	—	—	749	3.97
Asset-backed securities . . . . .	20	3.05	—	—	—	—	—	—	20	3.05
Others . . . . .	112	2.82	—	—	—	—	—	—	112	2.82
Sub-total . . . . .	₩2,259	3.54%	₩ 2,436	3.51%	₩ 355	4.24%	₩ 2	4.13%	₩ 5,052	3.58%
<b>Financial assets designated at fair value through profit or loss</b> . . . . .	<b>₩ —</b>	<b>— %</b>	<b>₩ —</b>	<b>— %</b>	<b>₩ —</b>	<b>— %</b>	<b>₩ —</b>	<b>— %</b>	<b>₩ —</b>	<b>— %</b>
<b>Total</b> . . . . .	<b>₩2,259</b>	<b>3.54%</b>	<b>₩ 2,436</b>	<b>3.51%</b>	<b>₩ 355</b>	<b>4.24%</b>	<b>₩ 2</b>	<b>4.13%</b>	<b>₩ 5,052</b>	<b>3.58%</b>

<sup>(1)</sup> The weighted average yield for the portfolio represents the yield to maturity for each individual security, weighted using its carrying amount (which is the amortized cost in the case of held-to-maturity financial assets and the fair value in the case of available-for-sale financial assets and financial assets at fair value through profit or loss).

## Concentrations of Risk

As of December 31, 2012, we held the following securities of individual issuers where the aggregate carrying amount of those securities exceeded 10% of our stockholders' equity at such date, which was ₩24,510 billion:

	Carrying Amount	Market Value
	(in billions of Won)	
Name of issuer:		
Korean government . . . . .	₩11,376	₩11,623
Bank of Korea . . . . .	5,468	5,468
<b>Total</b> . . . . .	<b>₩16,844</b>	<b>₩17,091</b>



The Bank of Korea is controlled by the Korean government.

## Funding

We obtain funding for our lending activities from a variety of sources, both domestic and foreign. Our principal source of funding is customer deposits. In addition, we acquire funding through long-term borrowings (comprising debentures and debts), short-term borrowings, including borrowings from the Bank of Korea, and call money.

Our primary funding strategy has been to achieve low-cost funding by increasing the average balances of low-cost retail deposits, in particular demand deposits and time deposits. We also have focused our marketing efforts on higher net worth individuals, who account for a significant portion of the assets in our retail deposit base. Customer deposits accounted for 81.5% of total funding as of December 31, 2010, 81.3% of total funding as of December 31, 2011 and 82.9% of total funding as of December 31, 2012.

Our borrowings consist of issuances of debentures and debt from financial institutions, the Korean government and government-affiliated funds. The majority of our debt is long-term, with maturities ranging from one year to 30 years.

## Deposits

Although the majority of our deposits are short-term, it has been our experience that the majority of our depositors generally roll over their deposits at maturity, providing us with a stable source of funding.

The following table shows the average balances of our deposits and the average rates paid on our deposits for the periods indicated:

	2010		2011		2012	
	Average Balance <sup>(1)</sup>	Average Rate Paid	Average Balance <sup>(1)</sup>	Average Rate Paid	Average Balance <sup>(1)</sup>	Average Rate Paid
(in billions of Won, except percentages)						
Demand deposits:						
Non-interest bearing . . . . .	₩ 3,348	—	₩ 3,249	—	₩ 3,094	—
Interest bearing . . . . .	48,919	0.43%	53,824	0.58%	56,191	0.60%
Time deposits . . . . .	112,621	3.60	124,713	3.66	133,728	3.68
Certificates of deposit . . . . .	11,044	4.00	1,746	3.89	1,734	3.86
Average total deposits . . . . .	<u>₩175,932</u>	<u>2.68%</u>	<u>₩183,532</u>	<u>2.69%</u>	<u>₩194,747</u>	<u>2.73%</u>

<sup>(1)</sup> Average balances are based on daily balances for our banking, credit card and investment and securities operations and monthly or quarterly balances for our other operations.

For a description of our retail deposit products, see “—Business—Retail Banking—Lending Activities—Mortgage and Home Equity Lending” and “—Business—Retail Banking—Deposit-Taking Activities.”

## Time Deposits and Certificates of Deposit

The following table presents the remaining maturities of our time deposits and certificates of deposit which had a fixed maturity in excess of ₩100 million as of December 31, 2012:

	Time Deposits	Certificates of Deposit	Total
(in billions of Won)			
Maturing within three months . . . . .	₩29,662	₩1,026	₩30,688
After three but within six months . . . . .	18,096	268	18,364
After six but within 12 months . . . . .	21,107	351	21,458
After 12 months . . . . .	1,300	45	1,345
Total . . . . .	<u>₩70,165</u>	<u>₩1,690</u>	<u>₩71,855</u>

### Long-term borrowings

The aggregate amount of contractual maturities of all long-term borrowings (comprising debentures and debt) as of December 31, 2012 was as follows:

	<u>As of December 31, 2012</u> (in billions of Won)
Due in 2013 .....	₩ 7,067
Due in 2014 .....	9,735
Due in 2015 .....	3,093
Due in 2016 .....	3,345
Due in 2017 .....	2,359
Thereafter .....	<u>3,911</u>
Gross long-term borrowings .....	29,510
Fair value adjustments .....	(48)
Discount .....	<u>(25)</u>
Total long-term borrowings, net .....	<u>₩29,437</u>

### Short-term borrowings

The following table presents information regarding our short-term borrowings (borrowings with an original maturity of one year or less) for the periods indicated:

	<u>As of and for the Year Ended December 31,</u>		
	<u>2010</u>	<u>2011</u>	<u>2012</u>
	(in billions of Won, except percentages)		
<b>Call money:</b>			
Year-end balance .....	₩ 605	₩ 1,141	₩ 2,597
Average balance <sup>(1)</sup> .....	1,810	2,676	4,785
Maximum balance <sup>(2)</sup> .....	1,959	2,491	5,043
Average interest rate <sup>(3)</sup> .....	1.38%	2.29%	2.38%
Year-end interest rate .....	0.40-3.20%	0.15-4.48%	0.15-2.72%
<b>Borrowings from the Bank of Korea: <sup>(4)</sup></b>			
Year-end balance .....	₩ 931	₩ 651	₩ 782
Average balance <sup>(1)</sup> .....	982	777	745
Maximum balance <sup>(2)</sup> .....	1,189	920	953
Average interest rate <sup>(3)</sup> .....	1.22%	1.44%	1.48%
Year-end interest rate .....	1.25%	1.50%	1.25%
<b>Other short-term borrowings: <sup>(5)</sup></b>			
Year-end balance .....	₩ 7,856	₩ 12,051	₩ 7,285
Average balance <sup>(1)</sup> .....	9,025	10,565	9,670
Maximum balance <sup>(2)</sup> .....	9,210	12,120	11,677
Average interest rate <sup>(3)</sup> .....	2.01%	2.00%	2.08%
Year-end interest rate .....	0.45-7.55%	0.53-5.96%	0.24-5.47%

<sup>(1)</sup> Average balances are based on daily balances for our banking, credit card and investment and securities operations and monthly or quarterly balances for our other operations.

<sup>(2)</sup> Maximum balances are based on month-end balances.

<sup>(3)</sup> Average interest rates for the year are calculated by dividing the total interest expense by the average amount borrowed.

<sup>(4)</sup> Borrowings from the Bank of Korea generally mature within one month for borrowings in Won and six months for borrowings in foreign currencies. These short-term borrowings were secured by securities totaling ₩960 billion as of December 31, 2012.

<sup>(5)</sup> Other short-term borrowings include securities sold under repurchase agreement, bills sold, borrowings and debentures. Other short-term borrowings have maturities of one year or less. Securities under repurchase agreements were secured by securities totaling ₩3,908 billion as of December 31, 2012.

## Supervision and Regulation

### *Principal Regulations Applicable to Financial Holding Companies*

#### *General*

The Financial Holding Company Act, last amended on June 8, 2010, regulates Korean financial holding companies and their subsidiaries. The entities that regulate and supervise Korean financial holding companies and their subsidiaries are the Financial Services Commission and the Financial Supervisory Service.

The Financial Services Commission exerts direct control over financial holding companies pursuant to the Financial Holding Company Act. Among other things, the Financial Services Commission approves the establishment of financial holding companies, issues regulations on the capital adequacy of financial holding companies and their subsidiaries, and drafts regulations relating to the supervision of financial holding companies.

Following the instructions and directives of the Financial Services Commission, the Financial Supervisory Service supervises and examines financial holding companies and their subsidiaries. In particular, the Financial Supervisory Service sets requirements relating to Korean financial holding companies' liquidity and capital adequacy ratios and establishes reporting requirements within the authority delegated under the Financial Services Commission regulations. Financial holding companies must submit quarterly reports to the Financial Supervisory Service discussing business performance, financial status and other matters identified in the Enforcement Decree of the Financial Holding Company Act.

Under the Financial Holding Company Act, a financial holding company is a company which primarily engages in controlling its subsidiaries by holding equity stakes in them equal in aggregate to at least 50% of the financial holding company's aggregate assets based on its balance sheet as of the end of the immediately preceding fiscal year. A company is required to obtain approval from the Financial Services Commission to become a financial holding company.

A financial holding company may engage only in controlling the management of its subsidiaries, as well as certain ancillary activities including:

- financially supporting its direct and indirect subsidiaries;
- raising capital necessary for investment in its subsidiaries or providing financial support to its direct and indirect subsidiaries;
- supporting the business of its direct and indirect subsidiaries for the joint development and marketing of new products;
- supporting the operations of its direct and indirect subsidiaries by providing access to data processing, legal and accounting resources; and
- any other businesses exempted from authorization, permission or approval under the applicable laws and regulations.

The Financial Holding Company Act requires every financial holding company (other than a financial holding company that is controlled by another financial holding company) and its subsidiaries to obtain prior approval from the Financial Services Commission before acquiring control of another company or to file a report with the Financial Services Commission within 30 days thereafter in certain cases (including acquiring control of another company whose assets are less than ₩100 billion as of the end of the immediately preceding fiscal year). In addition, the Financial Services Commission must grant permission to liquidate or to merge with any other company before the liquidation or merger. A financial holding company must report to the Financial Services Commission when certain events, including the following, occur:

- when its officers or largest shareholder changes;

- in the case of a bank holding company, when a major shareholder changes;
- when the shareholding of the controlling shareholder (i.e., the “largest shareholder” or a “principal shareholder,” each as defined in the Financial Holding Company Act) or a person who has a “special relationship” with such controlling shareholder (as defined in the Enforcement Decree of the Financial Holding Company Act) changes by 1% or more of the total issued and outstanding voting shares of the financial holding company;
- when it changes its corporate name;
- when there is a cause for its dissolution; and
- when it or its subsidiaries cease to control any of their respective direct or indirect subsidiaries by disposing of their shares of such direct or indirect subsidiary.

### *Capital Adequacy*

The Financial Holding Company Act does not provide for a minimum paid-in capital requirement related to financial holding companies. However, all financial holding companies are required to maintain a specified level of solvency. In addition, with respect to the allocation of net profit earned in a fiscal term, a financial holding company must set aside in its legal reserve an amount equal to at least 10% of its net income after tax each time it pays dividends on its net profits earned until its legal reserve reaches at least the aggregate amount of its paid-in capital.

Beginning on January 1, 2007, a bank holding company, which is a financial holding company controlling banks or other financial institutions conducting banking business as prescribed in the Financial Holding Company Act, is required to maintain a minimum consolidated capital adequacy ratio of 8.0%. “Consolidated capital adequacy ratio” is defined as the ratio of equity capital as a percentage of risk-weighted assets on a consolidated basis, determined in accordance with the Financial Services Commission requirements that have been formulated based on Bank of International Settlements (“BIS”) standards. “Equity capital,” as applicable to bank holding companies, is defined as the sum of Tier I capital, Tier II capital and Tier III capital less any deductible items, each as defined under the Regulation on the Supervision of Financial Holding Companies. “Risk-weighted assets” is defined as the sum of credit risk-weighted assets and market risk-weighted assets.

### *Liquidity*

All financial holding companies are required to match the maturities of their assets and liabilities on a non-consolidated basis in accordance with the Financial Holding Company Act in order to ensure liquidity. Financial holding companies must:

- maintain a Won liquidity ratio (defined as Won assets due within one month, including marketable securities, divided by Won liabilities due within one month) of not less than 100% on a non-consolidated basis;
- maintain a foreign currency liquidity ratio (defined as foreign currency liquid assets due within three months divided by foreign currency liabilities due within three months) of not less than 80% on a non-consolidated basis (except that such requirement is not applicable to a financial holding company whose foreign currency liabilities constitute less than 1% of its total assets);
- maintain a ratio of foreign currency liquid assets due within seven days less foreign currency liabilities due within seven days as a percentage of total foreign currency assets of not less than 0% on a non-consolidated basis (except that such requirement is not applicable to a financial holding company whose foreign currency liabilities constitute less than 1% of its total assets);
- maintain a ratio of foreign currency liquid assets due within a month less foreign currency liabilities due within a month as a percentage of total foreign currency assets of not less than negative 10% on a

non-consolidated basis (except that such requirement is not applicable to a financial holding company whose foreign currency liabilities constitute less than 1% of its total assets); and

- make quarterly reports regarding their Won liquidity and foreign currency liquidity to the Financial Supervisory Service.

*Financial Exposure to Any Individual Customer and Major Shareholder*

Subject to certain exceptions, the aggregate credit (as defined in the Financial Holding Company Act, the Bank Act, the Financial Investment Services and Capital Markets Act, the Insurance Business Act, the Mutual Savings Bank Act and the Specialized Credit Financial Business Act, respectively) of a financial holding company and its direct and indirect subsidiaries that are banks, merchant banks, financial investment companies, insurance companies, savings banks or specialized credit financial business companies (which we refer to as “Financial Holding Company Total Credit”) to a single group of companies that belong to the same conglomerate as defined in the Monopoly Regulations and Fair Trade Act will not be permitted to exceed 25% of net aggregate equity capital (as defined below).

“Net aggregate equity capital” is defined under the Enforcement Decree of the Financial Holding Company Act as the sum of:

(1) in case of a financial holding company, the capital amount as defined in Article 24-3(7), Item 2 of the Enforcement Decree of the Financial Holding Company Act;

(2) in case of a bank, the capital amount as defined in Article 2(1), Item 5 of the Bank Act;

(3) in case of a merchant bank, the capital amount as defined in Article 342(1) of the Financial Investment Services and Capital Markets Act; and

(4) in case of a financial investment company, the capital amount as defined in Article 37(3) of the Enforcement Decree of the Financial Holding Company Act;

(5) in case of an insurance company, the capital amount as defined in Article 2, Item 15 of the Insurance Business Act;

(6) in case of a savings bank, the capital amount as defined in Article 2, Item 4 of the Mutual Savings Bank Act; and

(7) in case of a specialized credit financial business company, the capital amount as defined in Article 2, Item 19 of the Specialized Credit Financial Business Act;

less the sum of:

(1) the amount of shares of direct and indirect subsidiaries held by the financial holding company;

(2) the amount of shares that are cross-held by each direct and indirect subsidiary that is a bank, merchant bank, financial investment company, insurance company, savings bank or specialized credit financial business company; and

(3) the amount of shares of a financial holding company held by such direct and indirect subsidiaries that are banks, merchant banks, financial investment companies, insurance companies, savings banks or specialized credit financial business companies.

The Financial Holding Company Total Credit to a single individual or judicial person may not exceed 20% of the net aggregate equity capital. In addition, the Financial Holding Company Total Credit to a shareholder holding (together with the persons who have a “special relationship” with the shareholder, as defined in the Enforcement Decree of the Financial Holding Company Act) in aggregate more than 10% of the total issued and outstanding voting shares of a financial holding company generally may not exceed the lesser of (x) 25% of the

net aggregate equity capital and (y) the amount of the equity capital of the financial holding company multiplied by the shareholding ratio of the shareholder (together with the persons who have a special relationship with the shareholder).

Further, the total sum of credits (as defined in the Financial Holding Company Act, the Bank Act, the Financial Investment Services and Capital Markets Act, the Insurance Business Act, the Mutual Savings Bank Act and the Specialized Credit Financial Business Act, respectively) of a bank holding company and its direct and indirect subsidiaries that are banks, merchant banks, financial investment companies, insurance companies, savings banks or specialized credit financial business companies as applicable (“Bank Holding Company Total Credit”) extended to a “major shareholder” (as defined below) (together with the persons who have a special relationship with that major shareholder) will not be permitted to exceed the lesser of (x) 25% of the net aggregate equity capital and (y) the amount of the equity capital of the bank holding company multiplied by the shareholding ratio of the major shareholder, except for certain cases.

“Major shareholder” is defined as:

- a shareholder holding (together with persons who have a special relationship with that shareholder), in excess of 10% (or in the case of a bank holding company controlling regional banks only, 15%) in the aggregate of the bank holding company’s total issued and outstanding voting shares; or
- a shareholder holding (together with persons who have a special relationship with that shareholder), more than 4% in the aggregate of the total issued and outstanding voting shares of the bank holding company controlling nationwide banks (excluding shares subject to the shareholding restrictions on non-financial business group companies as described below), where the shareholder is the largest shareholder or has actual control over the major business affairs of the bank holding company through, for example, appointment and dismissal of the officers pursuant to the Enforcement Decree of the Financial Holding Company Act.

In addition, the total sum of the Bank Holding Company Total Credit granted to all of a bank holding company’s major shareholders must not exceed 25% of the bank holding company’s net aggregate equity capital. Furthermore, any bank holding company that, together with its direct and indirect subsidiaries, intends to extend credit to the bank holding company’s major shareholder in an amount equal to or exceeding the lesser of (x) the amount equivalent to 0.1% of the net aggregate equity capital and (y) ₩5 billion, in any single transaction, must obtain prior unanimous board resolutions and then, immediately after providing the credit, must file a report to the Financial Services Commission and publicly disclose the filing of the report.

#### *Restrictions on Transactions Among Direct and Indirect Subsidiaries and Financial Holding Company*

Generally, a direct or indirect subsidiary of a financial holding company may not extend credits (excluding the amount of corporate credit card payments issued by a direct or indirect subsidiary of a financial holding company that is engaged in the banking business) to that financial holding company. In addition, a direct or indirect subsidiary of a financial holding company may not extend credits (excluding the amount of corporate credit card payments issued by a direct or indirect subsidiary of a financial holding company that is engaged in the banking business) to other direct or indirect subsidiaries of the financial holding company in excess of 10% of its capital amount on an individual basis or to those subsidiaries in excess of 20% of its capital amount on an aggregate basis. The subsidiary extending the credit must also obtain an adequate level of collateral depending on the type of such collateral from the other subsidiaries unless the credit is otherwise approved by the Financial Services Commission. The adequate level of collateral for each type of collateral is as follows:

(1) for deposits and installment savings, obligations of the Korean government or the Bank of Korea, obligations guaranteed by the Korean government or the Bank of Korea, obligations secured by securities issued or guaranteed by the Korean government or the Bank of Korea, 100% of the credit extended;

(2) for obligations of municipal governments under the Local Autonomy Act, local public enterprise under the Local Public Enterprises Act and investment institutions and other quasi-investment institutions

under the Basic Act on the Management of Government-Invested Institution or for obligations guaranteed by, or secured by the securities issued or guaranteed by, the aforementioned entities pursuant to the relevant regulations, 110% of the credit extended; and

(3) for any property other than those set forth in paragraphs (1) and (2) above, 130% of the credit extended.

Subject to certain exceptions, a direct or indirect subsidiary of a financial holding company is prohibited from owning the shares of any other direct or indirect subsidiaries (other than those directly controlled by that direct or indirect subsidiary) under the common control of the financial holding company.

Subject to certain exceptions, a direct or indirect subsidiary of a financial holding company is also prohibited from owning the shares of the financial holding company controlling that direct or indirect subsidiary. The transfer of certain assets classified as precautionary or below between a financial holding company and its direct or indirect subsidiary or between the direct and indirect subsidiaries of a financial holding company is prohibited except for:

(1) transfers to a special purpose company, or entrustment with a trust company, for an asset-backed securitization transaction under the Asset-Backed Securitization Act;

(2) transfers to a mortgage-backed securities issuance company for a mortgage securitization transaction;

(3) transfers or in-kind contributions to a corporate restructuring vehicle under the Corporate Restructuring Investment Companies Act; and

(4) transfers to a corporate restructuring company under the Industry Promotion Act.

#### *Disclosure of Management Performance*

For the purpose of protecting the depositors and investors in the subsidiaries of financial holding companies, the Financial Services Commission requires financial holding companies to disclose certain material matters including:

(1) financial condition and profit and loss of the financial holding company and its direct and indirect subsidiaries;

(2) fund-raising by the financial holding company and its direct and indirect subsidiaries and the appropriation of such funds;

(3) any sanctions levied on the financial holding company and its direct and indirect subsidiaries under the Financial Holding Company Act or any corrective measures or sanctions under the Law on Improvement of Structure of Financial Industry; and

(4) occurrence of any non-performing assets or financial incident that may have a material adverse effect, or any other event as prescribed in the applicable regulations.

#### *Restrictions on Shareholdings in Other Companies*

Generally, a financial holding company may not own (i) more than 5% of the total issued and outstanding shares of another finance-related company, (ii) any shares of its affiliates, other than its direct or indirect subsidiaries or (iii) any shares of a non-finance-related company.

#### *Restrictions on Shareholdings by Direct and Indirect Subsidiaries*

Generally, a direct subsidiary of a financial holding company may not control any other company other than, as an indirect subsidiary of the financial holding company:

- financial institutions established in foreign jurisdictions;

- certain financial institutions which are engaged in any business that the direct subsidiary may conduct without any licenses or permits;
- certain financial institutions whose business is related to the business of the direct subsidiary as described by the Enforcement Decree of the Financial Holding Company Act (for example, a bank subsidiary may control only credit information companies, credit card companies and financial investment companies with a dealing, brokerage, collective investment, investment advice, discretionary investment management and/or trust license);
- certain financial institutions whose business is related to the financial business as prescribed by the regulations of the Ministry of Strategy and Finance; and
- certain companies which are not financial institutions but whose business is related to the financial business of the financial holding company as prescribed by the Enforcement Decree of the Financial Holding Company Act (for example, a finance-related research company or a finance-related information technology company).

Acquisition of such indirect subsidiaries by direct subsidiaries of a financial holding company requires prior permission from the Financial Services Commission or the submission of a report to the Financial Services Commission, depending on the types of the indirect subsidiaries and the amount of total assets of the indirect subsidiaries.

Subject to certain exceptions, an indirect subsidiary of a financial holding company may not control any other company. If an indirect subsidiary of a financial holding company had control over another company at the time it became such an indirect subsidiary, the indirect subsidiary is required to dispose of its interest in the other company within two years from such time.

#### *Restrictions on Transactions between a Bank Holding Company and its Major Shareholder*

A bank holding company and its direct and indirect subsidiaries may not acquire (including through their respective trust accounts) shares issued by the bank holding company's major shareholder in excess of 1% of the net aggregate equity capital (as defined above). In addition, if those entities intend to acquire shares issued by that major shareholder in any single transaction equal to or exceeding the lesser of (x) the amount equivalent to 0.1% of the net aggregate equity capital and (y) ₩5 billion, that entity must obtain prior unanimous board resolutions and then, immediately after the acquisition, file a report to the Financial Services Commission and publicly disclose the filing of the report.

#### *Restriction on Ownership of a Financial Holding Company*

Under the Financial Holding Company Act, a financial institution generally may not control a financial holding company. In addition, any single shareholder and persons who have a special relationship with that shareholder may acquire beneficial ownership of up to 10% of the total issued and outstanding shares with voting rights of a bank holding company that controls nationwide banks or 15% of the total issued and outstanding shares with voting rights of a bank holding company that controls only regional banks, subject to certain exceptions. Among others, the Korean government and the Korea Deposit Insurance Corporation are not subject to this limit. "Non-financial business group companies" (as defined below), however, may not acquire the beneficial ownership of shares of a bank holding company controlling nationwide banks in excess of 9% of that bank holding company's outstanding voting shares unless they obtain the approval of the Financial Services Commission and agree not to exercise voting rights in respect of shares in excess of the 9% limit, in which case they may acquire beneficial ownership of up to 10%. Any other person (whether a Korean national or a foreign investor) may acquire no more than 10% of total voting shares issued and outstanding of a bank holding company controlling nationwide banks unless they obtain approval from the Financial Services Commission in each instance where the total holding will exceed 10% (or 15% in the case of a bank holding company controlling only regional banks), 25% or 33% of the total voting shares issued and outstanding of that bank holding company controlling nationwide banks.



Non-financial business group companies are required to obtain approval from the Financial Services Commission in order to (i) become the largest shareholder of a bank holding company or (ii) acquire 4% or more of the issued and outstanding shares of voting stock of a bank holding company and participate in the management of such company in the manner prescribed in the Enforcement Decree of the Financial Holding Company Act. If non-financial business group companies hold voting stock of a bank holding company in excess of the foregoing limits as a result of unavoidable circumstances, such as sales by other stockholders' of their shareholding, such non-financial business group companies are required to obtain approval from the Financial Services Commission to hold the portion of shares that exceeds the limit, dispose of such portion or take measures so that they no longer fall under the definition of "non-financial business group companies" under the Financial Holding Company Act. Non-compliance with such requirement will prohibit non-financial business group companies from exercising their voting rights of the shares that exceed the limit and prompt the issuance of an order by the Financial Services Commission directing such non-financial business group companies to dispose of their shares that exceed the limit.

Furthermore, in the case where a person (including Korean and foreign investors, but excluding certain persons prescribed under the Enforcement Decree of the Financial Holding Company Act) (i) acquires in excess of 4% of the total issued and outstanding voting shares of any financial holding company (other than a financial holding company controlling only regional banks), (ii) becomes the largest shareholder of such financial holding company in which such person has acquired in excess of 4% of the total issued and outstanding voting shares, or (iii) changes its shareholding in such financial holding company, in which it has acquired in excess of 4% of the total issued and outstanding voting shares, by 1% or more of the total issued and outstanding voting shares of such financial holding company, such person must file a report on such change with the Financial Services Commission within five days thereafter.

"Non-financial business group companies" as defined under the Financial Holding Company Act include:

- (1) any same shareholder group where the aggregate net assets of all non-financial business companies belonging to that group equals or exceeds 25% of the aggregate net assets of all members of that group;
- (2) any same shareholder group where the aggregate assets of all non-financial business companies belonging to that group equals or exceeds ₩2 trillion; or
- (3) any mutual fund where a same shareholder group identified in (1) or (2) above beneficially owns and/or exercises the voting rights of more than 9% of the total issued and outstanding voting shares of that mutual fund.

#### *Sharing of Customer Information among Financial Holding Company and its Subsidiaries*

Under the Act on Use and Protection of Credit Information, any individual customer's credit information must be disclosed or otherwise used by financial institutions only to determine, establish or maintain existing commercial transactions with them and only after obtaining written consent to use that information. Under the Financial Holding Company Act, a financial holding company and its direct and indirect subsidiaries, however, may share certain credit information of individual customers among themselves for business purposes without the customers' written consent. A subsidiary financial investment company with a dealing and/or brokerage license of a financial holding company may provide that financial holding company and its other direct and indirect subsidiaries information relating to the aggregate amount of cash or securities that a customer of the financial investment company with a dealing and/or brokerage license has deposited for business purposes.

#### ***Principal Regulations Applicable to Banks***

The banking system in Korea is governed by the Bank Act of 1950, as amended (the "Bank Act") and the Bank of Korea Act of 1950, as amended (the "Bank of Korea Act"). In addition, Korean banks come under the regulations and supervision of the Bank of Korea, the Monetary Policy Committee, the Financial Services Commission and its executive body, the Financial Supervisory Service.

The Bank of Korea, established in June 1950 under the Bank of Korea Act, performs the customary functions of a central bank. It seeks to contribute to the sound development of the national economy by price stabilization through establishing and implementing efficient monetary and credit policies. The Bank of Korea acts under instructions of the Monetary Policy Committee, the supreme policy-making body of the Bank of Korea.

Under the Bank of Korea Act, the Monetary Policy Committee's primary responsibilities are to formulate monetary and credit policies and to determine the operations, management and administration of the Bank of Korea.

The Financial Services Commission, established on April 1, 1998, regulates commercial banks pursuant to the Bank Act, including establishing guidelines on capital adequacy of commercial banks, and prepares regulations relating to supervision of banks. Furthermore, pursuant to the Amendment to the Government Organization Act and the Bank Act on May 24, 1999, the Financial Services Commission, instead of the Ministry of Strategy and Finance, now regulates market entry into the banking business.

The Financial Supervisory Service was established on January 2, 1999 as a unified body of the former Bank Supervisory Authority (the successor to the Office of Bank Supervision), the Securities Supervisory Board, the Insurance Supervisory Board and the Credit Management Fund. The Financial Supervisory Service is subject to the instructions and directives of the Financial Services Commission and carries out supervision and examination of commercial banks. In particular, the Financial Supervisory Service sets requirements both for prudent control of liquidity and for capital adequacy and establishes reporting requirements within the authority delegated to it under the Financial Services Commission regulations, pursuant to which banks are required to submit annual reports on financial performance and shareholdings, regular reports on management strategy and non-performing loans, including write-offs, and management of problem companies and plans for the settlement of bad loans.

Under the Bank Act, permission to commence a commercial banking business or a long-term financing business must be obtained from the Financial Services Commission. Commercial banking business is defined as the lending of funds acquired predominantly from the acceptance of deposits for a period not exceeding one year or subject to the limitation established by the Financial Services Commission, for a period between one year and three years. Long-term financing business is defined as the lending, for periods in excess of one year, of funds acquired predominantly from paid-in capital, reserves or other retained earnings, the acceptance of deposits with maturities of at least one year, or the issuance of bonds or other securities. A bank wishing to enter into any business other than commercial banking and long-term financing businesses, such as the financial investment business with a trust license, must obtain permission from the Financial Services Commission. Permission to merge with any other banking institution, to liquidate, to spin off, to close a banking business or to transfer all or a part of a business must also be obtained from the Financial Services Commission.

If the Korean government deems our financial condition to be unsound or if we fail to meet the applicable capital adequacy ratio set forth under Korean law, the government may order:

- capital increases or reductions;
- stock cancellations or consolidations;
- transfers of business;
- sales of assets;
- closures of branch offices;
- mergers with other financial institutions;
- suspensions of a part or all of business operation; or
- assignments of contractual rights and obligations relating to financial transactions.

### *Capital Adequacy*

The Bank Act requires nationwide banks, such as us, to maintain a minimum paid-in capital of ₩100 billion and regional banks to maintain a minimum paid-in capital of ₩25 billion. All banks, including foreign bank branches in Korea, are also required to maintain a prescribed solvency position. A bank must also set aside in its legal reserve an amount equal to at least 10% of the net income after tax each time it pays dividends on net profits earned until its legal reserve reaches at least the aggregate amount of its paid-in capital.

Under the Enforcement Detailed Rules on the Supervision of Banking Business, the capital of a bank is divided into two categories, Tier I and Tier II capital. Tier I capital (core capital) consists of, among other things, shareholders' equity, capital surplus, retained earnings and hybrid Tier I capital instruments. Tier II capital (supplementary capital) consists of, among other things, revaluation reserves, gains on valuation of investment securities (up to certain limits), allowances for loan losses set aside for loans classified as normal or precautionary (up to certain limits), perpetual subordinated debt, cumulative preferred shares and certain other subordinated debt.

All banks must meet minimum ratios of Tier I and Tier II capital (less any capital deductions) to risk-weighted assets, determined in accordance with Financial Services Commission requirements that have been formulated based on BIS standards. These standards were adopted and became effective in 1996, and were amended effective January 1, 2008 upon the implementation by the Financial Supervisory Service of Basel II. All domestic banks and foreign bank branches must meet a minimum ratio of Tier I and Tier II capital (less any capital deductions) to risk-weighted assets of 8%. In September 2012, the Financial Services Commission announced its plans to implement a new set of regulations that will, among other things, require Korean banks to comply with stricter minimum capital ratio requirements beginning in 2013 and additional minimum capital conservation buffer requirements starting in 2016. Under the proposed regulations, Korean banks will be required to maintain a minimum ratio of Tier I common capital (which principally includes equity capital, capital surplus and retained earnings less reserve for credit losses) to risk-weighted assets of 3.5% and Tier I capital to risk-weighted assets of 4.5% in 2013, which minimum ratios are to increase to 4.0% and 5.5%, respectively, in 2014 and 4.5% and 6.0%, respectively, in 2015. Such requirements would be in addition to the existing requirement for a minimum ratio of Tier I and Tier II capital (less any capital deductions) to risk-weighted assets of 8.0%, which will remain unchanged. The proposed regulations also contemplate an additional capital conservation buffer of 0.625% starting in 2016, with such buffer to increase to 2.5% by 2019. In December 2012, however, the Financial Services Commission announced that the implementation of the proposed Basel III measures in Korea will be delayed pending the implementation of Basel III in the European Union, the United States and other countries.

In November 2002, the Financial Services Commission amended the Enforcement Detailed Rules on the Supervision of the Banking Business to include a more conservative risk-weighting system for certain newly extended home mortgage loans, which set the risk-weighted ratios of Korean banks in respect of home mortgage loans between 50% and 70% depending on the borrower's debt ratio and whether the home mortgage loans are overdue. In June 2007 and in February 2012, the Financial Services Commission further amended the Enforcement Detailed Rules on the Supervision of the Banking Business and, as a result, the following risk-weight ratios must be applied by Korean banks in respect of home mortgage loans:

- (1) for those banks which adopted a standardized approach for calculating credit risk capital requirements, a risk-weight ratio of 35% and, with respect to high-risk home mortgage loans, 50%; and
- (2) for those banks which adopted an internal ratings-based approach for calculating credit risk capital requirements, a risk-weight ratio calculated with reference to the probability of default, loss given default and exposure at default, each as defined under the Enforcement Detailed Rules on the Supervision of the Banking Business.

### *Liquidity*

All banks are required to ensure adequate liquidity by matching the maturities of their assets and liabilities in accordance with the Rules on the Supervision of the Banking Business. Banks may not invest an amount exceeding 60% of their Tier I and Tier II capital (less any capital deductions) in stocks and other securities with a maturity of over three years. This stipulation does not apply to Korean government bonds or to Monetary Stabilization Bonds issued by the Bank of Korea. The Financial Services Commission also requires each Korean bank to:

- maintain a Won liquidity ratio (defined as Won assets due within one month, including marketable securities, divided by Won liabilities due within one month) of not less than 100% and to make monthly reports to the Financial Supervisory Service;
- maintain a foreign currency liquidity ratio (defined as foreign currency liquid assets due within three months divided by foreign currency liabilities due within three months) of not less than 85%;
- maintain a ratio of foreign currency liquid assets due within seven days less foreign currency liabilities due within seven days, divided by total foreign currency assets, of not less than negative 3%;
- maintain a ratio of foreign currency liquid assets due within a month less foreign currency liabilities due within a month, divided by total foreign currency assets, of not less than negative 10%; and
- submit monthly reports with respect to the maintenance of these ratios.

The Monetary Policy Committee of the Bank of Korea is empowered to fix and alter minimum reserve requirements that banks must maintain against their deposit liabilities. The current minimum reserve ratio is:

- 7% of average balances for Won currency demand deposits outstanding;
- 0% of average balances for Won currency employee asset establishment savings deposits, employee long-term savings deposits, employee house purchase savings deposits, long-term house purchase savings deposits, household long-term savings deposits and employee preferential savings deposits outstanding; and
- 2% of average balances for Won currency time and savings deposits, mutual installments, housing installments and certificates of deposit outstanding.

For foreign currency deposit liabilities, a 2% minimum reserve ratio is applied to time deposits with a maturity of one month or longer, certificates of deposit with a maturity of 30 days or longer and savings deposits with a maturity of six months or longer and a 7% minimum reserve ratio is applied to demand deposits and other deposits. A 1% minimum reserve ratio applies to offshore accounts, immigrant accounts and resident accounts opened by foreign exchange banks.

Furthermore, pursuant to the Regulation on Supervision of Banking Business, foreign exchange agencies, including our subsidiary, Kookmin Bank, are required to hold “foreign currency safe assets” in an aggregate amount that is not less than the lower of (i) the product of (x) its total foreign currency-denominated debt maturing in one year or less multiplied by 2/12 and (y) an amount equal to one minus the “lowest rollover ratio” and (ii) 2% of its total foreign currency-denominated assets as shown in the balance sheet for the immediately preceding quarter. The “lowest rollover ratio” of a foreign exchange agency means the ratio of (A) its total debt with a maturity of one year or less (excluding overnight money) incurred in a particular month to (B) its total debt with maturity of one year or less (excluding overnight money) payable in that particular month, and is calculated by taking the lowest three month average from a period to be designated by the governor of the Financial Supervisory Service. Under the regulation, foreign currency debt includes financial bonds, borrowings, call monies and repurchase selling denominated in foreign currencies and such other similar debt instruments denominated in a foreign currency as designated by the governor of the Financial Supervisory Service. “Foreign currency safe assets” are defined as cash denominated in foreign currency, deposits denominated in foreign currency with a central bank or financial institutions rated A or above, bonds issued or guaranteed by a

government or central bank rated A or above or corporate bonds issued or guaranteed by corporations rated A or above. Under the regulation, Kookmin Bank is also required to maintain a minimum “mid- to long-term foreign exchange funding ratio” of 100%. “Mid-to long term foreign exchange funding ratio” refers to the ratio of (1) the total outstanding amount of foreign exchange borrowing with a maturity of more than one year to (2) the total outstanding amount of foreign exchange lending with a maturity of one year or more.

#### *Financial Exposure to Any Individual Customer and Major Shareholder*

Under the Bank Act, the sum of large exposures by a bank—in other words, the total sum of its credits to single individuals, juridical persons or business groups that exceed 10% of the sum of Tier I and Tier II capital (less any capital deductions)—generally must not exceed five times the sum of Tier I and Tier II capital (less any capital deductions). In addition, banks generally may not extend credit (including loans, guarantees, purchases of securities (only in the nature of a credit) and any other transactions that directly or indirectly create credit risk) in excess of 20% of the sum of Tier I and Tier II capital (less any capital deductions) to a single individual or juridical person, or grant credit in excess of 25% of the sum of Tier I and Tier II capital (less any capital deductions) to a single group of companies as defined in the Monopoly Regulations and Fair Trade Act.

Amendments to the Bank Act which became effective on July 28, 2002 strengthened restrictions on extending credits to a major shareholder. A “major shareholder” is defined as:

- a shareholder holding (together with persons who have a special relationship with that shareholder) in excess of 10%; (or 15% in the case of regional banks) in the aggregate of the bank’s total issued voting shares; or
- a shareholder holding (together with persons who have a special relationship with that shareholder) in excess of 4% in the aggregate of the bank’s (excluding regional banks) total issued voting shares (excluding shares subject to the shareholding restrictions on “non-financial business group companies” as described below), where the shareholder is the largest shareholder or has actual control over the major business affairs of the bank through, for example, appointment and dismissal of the officers pursuant to the Enforcement Decree of the Bank Act. Non-financial business group companies primarily consist of: (i) any single shareholding group whose non-financial company assets comprise no less than 25% of its aggregate net assets; (ii) any single shareholding group whose non-financial company assets comprise no less than ₩2 trillion in aggregate; or (iii) any mutual fund of which any single shareholding group identified in (i) or (ii) above, owns more than 9% of the total issued and outstanding shares.

Under these amendments, banks may not extend credits to a major shareholder (together with persons who have a special relationship with that shareholder) in an amount greater than the lesser of (x) 25% of the sum of the bank’s Tier I and Tier II capital (less any capital deductions) and (y) the relevant major shareholders’ shareholding ratio multiplied by the sum of the bank’s Tier I and Tier II capital (less any capital deductions). In addition, the total sum of credits granted to all major shareholders must not exceed 25% of the bank’s Tier I and Tier II capital (less any capital deductions).

#### *Interest Rates*

Korean banks generally depend on deposits as their primary funding source. Under the Act on Registration of Credit Business and Protection of Finance Users, interest rates on loans made by registered banks in Korea may not exceed 39% per annum. Historically, interest rates on deposits and lending rates were regulated by the Monetary Policy Committee. Controls on deposit interest rates in Korea have been gradually reduced and, in February 2004, the Korean government removed restrictions on all interest rates, except for the prohibition on interest payments on current account deposits. This deregulation process has increased competition for deposits based on interest rates offered and, therefore, may increase a bank’s interest expense.

### *Lending to Small- and Medium-sized Enterprises*

In order to obtain funding from the Bank of Korea at concessionary rates for their small- and medium-sized enterprise loans, banks are required to allocate a certain minimum percentage of any quarterly increase in their Won currency lending to small- and medium-sized enterprises. Currently, this minimum percentage is 45% in the case of nationwide banks and 60% in the case of regional banks. If a bank does not comply with this requirement, the Bank of Korea may:

- require the bank to prepay all or a portion of funds provided to that bank in support of loans to small- and medium-sized enterprises; or
- lower the bank's credit limit.

### *Disclosure of Management Performance*

For the purpose of protecting depositors and investors in commercial banks, the Financial Services Commission requires commercial banks to publicly disclose certain material matters, including:

- financial condition and profit and loss of the bank and its subsidiaries;
- fund raising by the bank and the appropriation of such funds;
- any sanctions levied on the bank under the Bank Act or any corrective measures or sanctions under the Law on Improvement of Structure of Financial Industry; and
- except as may otherwise have been disclosed by a bank or its financial holding company listed on the KRX KOSPI Market in accordance with the Financial Investment Services and Capital Markets Act, occurrence of any of the following events listed below or any other event as prescribed by the applicable regulations:
  - (i) loans bearing no profit made to a single business group in an amount exceeding 10% of the sum of the bank's Tier I and Tier II capital (less any capital deductions) as of the end of the previous month (where the loan exposure to that borrower is calculated as the sum of substandard credits, doubtful credits and estimated loss credits), unless the loan exposure to that group is not more than ₩4 billion;
  - (ii) the occurrence of any financial incident involving embezzlement, malfeasance or misappropriation of funds in an amount exceeding 1% of the sum of the bank's Tier I and Tier II capital (less any capital deductions), unless the bank has lost or expects to lose not more than ₩1 billion as a result of that financial incident, or the governor of the Financial Supervisory Service has made a public announcement regarding the incident; and
  - (iii) any loss due to court judgments or similar decisions in civil proceedings in an amount exceeding 1% of the sum of the bank's Tier I and Tier II capital (less any capital deductions) as of the end of the previous month, unless the loss is not more than ₩1 billion.

### *Restrictions on Lending*

Pursuant to the Bank Act, commercial banks may not provide:

- loans directly or indirectly secured by a pledge of a bank's own shares;
- loans directly or indirectly to enable a natural or juridical person to buy the bank's own shares;
- loans to any of the bank's officers or employees, other than petty loans of up to ₩20 million in the case of a general loan, ₩50 million in the case of a general loan plus a housing loan or ₩60 million in the aggregate for general loans, housing loans and loans to pay damages arising from wrongful acts of employees in financial transactions;

- credit (including loans) secured by a pledge of shares of a subsidiary corporation of the bank or to enable a natural or juridical person to buy shares of a subsidiary corporation of the bank; or
- loans to any officers or employees of a subsidiary corporation of the bank, other than general loans of up to ₩20 million or general and housing loans of up to ₩50 million in the aggregate.

*Recent Regulations Relating to Retail Household Loans*

The Financial Services Commission implemented a number of changes in recent years to the mechanisms by which a bank evaluates and report its retail household loan balances and has proposed implementing further changes. Due to a rapid increase in the number of loans secured by homes and other forms of housing, the Financial Services Commission and the Financial Supervisory Service implemented regulations designed to curtail extension of new or refinanced loans secured by housing, including the following:

- as to loans secured by a collateral of housing located nationwide, the loan-to-value ratio (the aggregate principal amount of loans secured by such collateral over the appraised value of the collateral) should not exceed 60%;
- as to loans secured by collateral of housing located in areas of excessive investment as designated by the government, (i) the loan-to-value ratio for loans with a maturity of not more than three years should not exceed 50% and (ii) the loan-to-value ratio for loans with a maturity of more than three years should not exceed 60%;
- as to loans secured by collateral of housing located outside of Seoul, Incheon and Gyeong-gi province, which housing was offered for sale on or before June 10, 2008 and with respect to which a sale contract is executed and earnest money deposit paid during the period between June 11, 2008 and June 30, 2009, the loan-to-value ratio should not exceed 70%;
- as to loans secured by apartments located in areas of high speculation as designated by the government, (i) the loan-to-value ratio for loans with a maturity of not more than ten years should not exceed 40%; and (ii) the loan-to-value ratio for loans with a maturity of more than ten years should not exceed (a) 40%, if the price of such apartment is over ₩600 million, and (b) 60%, if the price of such apartment is ₩600 million or lower;
- as to loans secured by apartments with appraisal value of more than ₩600 million in areas of high speculation as designated by the government or certain metropolitan areas designated as areas of excessive investment by the government, the borrower's debt-to-income ratio (calculated as (i) the aggregate annual total payment amount of (x) the principal of and interest on loans secured by such apartment(s) and (y) the interest on other debts of the borrower over (ii) the borrower's annual income) should not exceed 40%;
- as to apartments located in areas of high speculation as designated by the government, a borrower is permitted to have only one new loan secured by such apartment;
- where a borrower has two or more loans secured by apartments located in areas of high speculation as designated by the government, the loan with the earliest maturity date must be repaid first and the number of loans must be eventually reduced to one; and
- in the case of a borrower (i) whose spouse already has a loan secured by housing or (ii) who is single and under 30 years old, the debt-to-income ratio of the borrower in respect of loans secured by apartment(s) located in areas of high speculation as designated by the government should not exceed 40%.

See "Item 3D. Risk Factors—Risks relating to government regulation and policy—Government regulation of retail lending, particularly mortgage and home equity lending, has recently become more stringent, which may adversely affect our retail banking operations."

### *Restrictions on Investments in Property*

A bank may not invest in securities set forth below in excess of 60% of the sum of the bank's Tier I and Tier II capital (less any capital deductions):

- debt securities (within the meaning of paragraph (3) of Article 4 of the Financial Investment Services and Capital Markets Act) the maturity of which exceeds three years, but excluding government bonds, monetary stabilization bonds issued by the Bank of Korea and bonds within the meaning of item 2, paragraph (6) of Article 11 of the Law on the Improvement of the Structure of the Financial Industry;
- equity securities, but excluding securities within the meaning of item 1, paragraph (6) of Article 11 of the Law on the Improvement of the Structure of the Financial Industry;
- derivatives linked securities (within the meaning of paragraph (7) of Article 4 of the Financial Investment Services and Capital Markets Act) the maturity of which exceeds three years; and
- beneficiary certificates, investment contracts and depositary receipts (within the meaning of paragraph (2) of Article 4 of the Financial Investment Services and Capital Markets Act) the maturity of which exceeds three years.

A bank may possess real estate property only to the extent necessary for the conduct of its business, unless the aggregate value of that property does not exceed 60% of the sum of the bank's Tier I and Tier II capital (less any capital deductions). Any property that a bank acquires by exercising its rights as a secured party, or which a bank is prohibited from acquiring under the Bank Act, must be disposed of within one year.

### *Restrictions on Shareholdings in Other Companies*

Under the Bank Act, a bank may not own more than 15% of shares outstanding with voting rights of another corporation, except where, among other reasons:

- that corporation engages in a category of financial businesses set forth by the Financial Services Commission; or
- the acquisition is necessary for the corporate restructuring of the corporation and is approved by the Financial Services Commission.
- In the above exceptional cases, the total investment in corporations in which the bank owns more than 15% of the outstanding shares with voting rights may not exceed 15% of the sum of Tier I and Tier II capital (less any capital deductions), or 30% of the sum of Tier I and Tier II capital (less any capital deductions) if the bank meets certain management conditions as set forth in the applicable rules adopted by the Financial Services Commission.

The Bank Act provides that a bank using its bank accounts and its trust accounts may not acquire the shares of another corporation that is a major shareholder of the bank in excess of an amount equal to 1% of the sum of Tier I and Tier II capital (less any capital deductions).

### *Restrictions on Bank Ownership*

Under the Bank Act, a single shareholder and persons who have a special relationship with that shareholder generally may acquire beneficial ownership of no more than 10% of a nationwide bank's total issued and outstanding shares with voting rights and no more than 15% of a regional bank's total issued and outstanding shares with voting rights. The Korean government, the Korea Deposit Insurance Corporation and bank holding companies qualifying under the Financial Holding Company Act are not subject to this limit. However, non-financial business group companies may not acquire beneficial ownership of shares of a nationwide bank in excess of 9% of that bank's outstanding voting shares, unless they obtain the approval of the Financial Services Commission and agree not to exercise voting rights in respect of shares in excess of the 9% limit, in which case they may acquire beneficial ownership of up to 10% of a nationwide bank's outstanding voting shares.



Non-financial business group companies are required to obtain approval from the Financial Services Commission in order to (i) become the largest shareholder of a bank or (ii) acquire 4% or more of the issued and outstanding shares of voting stock of a bank and participate in the management of a bank in the manner prescribed in the Enforcement Decree of the Bank Act. If non-financial business group companies hold voting stock of a bank in excess of the foregoing limits as a result of unavoidable circumstances, such as sales by other stockholders' of their shareholding, such non-financial business group companies are required to obtain approval from the Financial Services Commission to hold the portion of shares of the bank that exceeds the limit, dispose of such portion or take measures so that they no longer fall under the definition of "non-financial business group companies" under the Bank Act. Non-compliance with such requirement will prohibit non-financial business group companies from exercising their voting rights of the shares that exceed the limit and prompt the issuance of an order by the Financial Services Commission directing such non-financial business group companies to dispose of their shares that exceed the limit.

In addition, if a foreign investor, as defined in the Foreign Investment Promotion Act, owns in excess of 4% of a nationwide bank's outstanding voting shares, non-financial business group companies may acquire beneficial ownership of up to 10% of that bank's outstanding voting shares, and in excess of 10%, 25% or 33% of that bank's outstanding voting shares with the approval of the Financial Services Commission in each instance, up to the number of shares owned by the foreign investor. Any other person (whether a Korean national or a foreign investor), with the exception of non-financial business group companies described above, may acquire no more than 10% of a nationwide bank's total voting shares issued and outstanding, unless they obtain approval from the Financial Services Commission in each instance where the total holding will exceed 10% (or 15% in the case of regional banks), 25% or 33% of the bank's total voting shares issued and outstanding provided that, in addition to the foregoing threshold shareholding ratios, the Financial Services Commission may, at its discretion, designate a separate and additional threshold shareholding ratio.

#### *Deposit Insurance System*

The Depositor Protection Act provides insurance for certain deposits of banks in Korea through a deposit insurance system. Under the Depositor Protection Act, all banks governed by the Bank Act are required to pay an insurance premium to the Korea Deposit Insurance Corporation on a quarterly basis. The rate is determined under the Enforcement Decree to the Depositor Protection Act, and may not exceed 0.5% of the bank's insurable deposits in any given year. The current insurance premium is 0.02% of insurable deposits for each quarter. If the Korea Deposit Insurance Corporation makes a payment on an insured amount, it will acquire the depositors' claims with respect to that payment amount. The Korea Deposit Insurance Corporation insures a maximum of ₩50 million for deposits and interest, regardless of when the deposits were made and the size of the deposits.

#### *Laws and Regulations Governing Other Business Activities*

A bank must register with the Ministry of Strategy and Finance to enter the foreign exchange business, which is governed by the Foreign Exchange Transaction Law. A bank must obtain the permission of the Financial Services Commission to enter the securities business, which is governed by regulations under the Financial Investment Services and Capital Markets Act. Under these laws, a bank may engage in the foreign exchange business, securities repurchase business, governmental/public bond underwriting business and governmental bond dealing business.

#### *Trust Business*

A bank must obtain approval from the Financial Services Commission to engage in trust businesses. The Trust Act and the Financial Investment Services and Capital Markets Act govern the trust activities of banks, and they are subject to various legal and accounting procedures and requirements, including the following:

- under the Trust Act, assets accepted in trust by a bank in Korea must be segregated from other assets in the accounts of that bank; and

- depositors and other general creditors cannot obtain or assert claims against the assets comprising the trust accounts in the event the bank is liquidated or wound-up.

The bank must make a special reserve of 25% or more of fees from each unspecified money trust account for which a bank guarantees the principal amount and a fixed rate of interest until the total reserve for that account equals 5% of the trust amount. Since January 1999, the Korean government has prohibited Korean banks from offering new guaranteed fixed rate trust account products whose principal and interest are guaranteed.

Under the Financial Investment Services and Capital Markets Act, which became effective in February 2009, a bank with a trust business license (such as Kookmin Bank) is permitted to offer both specified money trust account products and unspecified money trust account products. Previously, banks were not permitted to offer unspecified money trust account products pursuant to the Indirect Investment Asset Management Act, which is no longer in effect following the effectiveness of the Financial Investment Services and Capital Markets Act.

### ***Credit Card Business***

#### *General*

In order to enter the credit card business, a company must register with the Financial Services Commission. Credit card businesses are governed by the Specialized Credit Financial Business Act, enacted on August 28, 1997 and last amended on June 1, 2012, which sets forth specific requirements with respect to the credit card business as well as generally prohibiting unsound business practices relating to the credit card business which may infringe on the rights of credit card holders or negatively affect the soundness of the credit card industry. Credit card companies, including our wholly-owned subsidiary, KB Kookmin Card Co., Ltd., are regulated by the Financial Services Commission and the Financial Supervisory Service.

#### *Disclosure and Reports*

Under the Specialized Credit Financial Business Act and the regulations thereunder, a credit card company is required to disclose on a periodic and on-going basis certain material matters and events. In addition, a credit card company must submit its business reports with respect to its results of operations to the Governor of the Financial Supervisory Service within one month from the end of each quarter.

#### *Restrictions on Funding*

Under the Specialized Credit Financial Business Act and the regulations thereunder, a credit card company must ensure that its total assets do not exceed an amount equal to six times its equity capital. However, if a credit card company is unable to comply with such limit upon the occurrence of unavoidable events, such as drastic changes in the domestic and global financial markets, such limit may be adjusted through a resolution of the Financial Services Commission.

#### *Risk of Loss Due to Lost, Stolen, Forged or Altered Credit Cards*

Under the Specialized Credit Financial Business Act, a credit card company is liable for any loss arising from the unauthorized use of credit cards or debit cards after it has received notice from the holder of the loss or theft of the card. A credit card company is also responsible for any losses resulting from the use of forged or altered credit cards, debit cards and pre-paid cards. A credit card company may, however, transfer all or part of this latter risk of loss to holders of credit card in the event of willful misconduct or gross negligence by holders of credit card if the terms and conditions of the agreement entered between the credit card company and members of such cards specifically provide for that transfer.

For these purposes, disclosure of a customer's password that is made intentionally or through gross negligence, or the transfer of or giving as collateral of the credit card or debit card, is considered willful misconduct or gross negligence. However, a disclosure of a cardholder's password that is made under irresistible force or threat to cardholder or his/her relatives' life or health will not be deemed as willful misconduct or negligence of the cardholder.

Each credit card company must institute appropriate measures to fulfill these obligations, such as establishing provisions, purchasing insurance or joining a cooperative association.

Pursuant to the Enforcement Decree to Specialized Credit Financial Business Act, a credit card company will be liable for any losses arising from loss or theft of a credit card (which was not from the holder's willful misconduct or negligence) during the period beginning 60 days before the notice by the holder to the credit card company.

Pursuant to the Specialized Credit Financial Business Act, the Financial Services Commission may either restrict the limit or take other necessary measures against the credit card company with respect to such matters as the maximum limits on the amount per credit card, details of credit card terms and conditions, management of credit card merchants and collection of claims, including the following:

- maximum limits for cash advances on credit cards;
- use restrictions on debit cards with respect to per day or per transaction usage;
- aggregate issuance limits and maximum limits on the amount per card on pre-paid cards; and
- other matters prescribed by the Enforcement Decree to the Specialized Credit Financial Business Act.

#### *Lending Ratio in Ancillary Business*

Pursuant to the Enforcement Decree to the Specialized Credit Financial Business Act issued in December 2003, a credit card company must maintain an aggregate quarterly average outstanding lending balance to credit cardholders (including cash advances and credit card loans, but excluding restructured loans) no greater than the sum of (i) its aggregate quarterly average outstanding credit card balance arising from the purchase of goods and services and (ii) the aggregate quarterly debit card transaction volume.

#### *Issuance of New Cards and Solicitation of New Cardholders*

The Enforcement Decree to the Specialized Credit Financial Business Act establishes the conditions under which a credit card company may issue new cards and solicit new members. New credit cards may be issued only to the following persons:

- persons who are at least 20 years old when they apply for a credit card;
- persons whose capability to pay bills as they come due has been verified using standards established by the credit card company; and
- in the case of minors who are at least 18 years and younger than 20 years, persons who submit documents evidencing employment as of the date of the credit card application, such as an employment certificate, or persons for whom the issuance of a credit card is necessitated by governmental policies, such as financial aid.

In addition, a credit card company may not solicit credit card members by:

- providing economic benefits or promising to provide economic benefits in excess of 10% of the annual credit card fee (in the case of credit cards with annual fees that are less than the average of the annual fees charged by the major credit cards in Korea, the annual fee will be deemed to be equal to such average annual fee) in connection with issuing a credit card;

- soliciting applicants on roads, public places or along corridors used by the general public;
- soliciting applicants through visits, except those visits made upon prior consent and visits to a business area;
- soliciting applicants through the Internet without verifying whether the applicant is who he or she purports to be, by means of a certified digital signature under the Digital Signature Act; and
- soliciting applicants through pyramid sales methods.

#### *Compliance Rules on Collection of Receivable Claims*

Pursuant to Supervisory Regulation on the Specialized Credit Financial Business, a credit card company may not:

- exert violence or threaten violence;
- inform a related party (a guarantor of the debtor, blood relative or fiancée of the debtor, a person living in the same household as the debtor or a person working in the same workplace as the debtor) of the debtor's obligations without just cause;
- provide false information relating to the debtor's obligation to the debtor or his or her related parties;
- threaten to sue or sue the debtor for fraud despite lack of affirmative evidence to establish that the debtor has submitted forged or false documentation with respect to his/her capacity to make payment;
- visit or telephone the debtor during late evening hours (between the hours of 9:00 p.m. and 8:00 a.m.); and
- utilize other uncustomary methods to collect the receivables that interfere with the privacy or the peace in the workplace of the debtor or his or her related parties.

#### *Regulations on Class Actions Regarding Securities*

The Law on Class Actions Regarding Securities was enacted as of January 20, 2004 and last amended on March 31, 2010. The Law on Class Actions Regarding Securities governs class actions suits instituted by one or more representative plaintiff(s) on behalf of 50 or more persons who claim to have been damaged in a capital markets transaction involving securities issued by a listed company in Korea.

Applicable causes of action with respect to such suits include:

- claims for damages caused by misleading information contained in a securities statement;
- claims for damages caused by the filing of a misleading business report, semi-annual report, or quarterly report;
- claims for damages caused by insider trading or market manipulation; and
- claims instituted against auditors for damages caused by accounting irregularities.

Any such class action may be instituted upon approval from the presiding court and the outcome of such class action will have a binding effect on all potential plaintiffs who have not joined the action, with the exception of those who have filed an opt out notice with such court.

#### *Financial Investment Services and Capital Markets Act*

On July 3, 2007, the National Assembly of Korea passed the Financial Investment Services and Capital Markets Act, a new law consolidating six laws regulating capital markets. The Financial Investment Services and Capital Markets Act became effective in February 2009. Prior to the effective date, certain procedural matters were initiated from July 2008, as discussed further below.

The following is a summary of the major changes introduced under the Financial Investment Services and Capital Markets Act.

#### *Consolidation of Capital Markets-Related Laws*

Prior to the effectiveness of the Financial Investment Services and Capital Markets Act, there were separate laws regulating various types of financial institutions depending on the type of financial institution (for example, securities companies, futures companies, trust business companies and asset management companies) and subjecting financial institutions to different licensing and ongoing regulatory requirements (for example, the Securities and Exchange Act, the Futures Business Act and the Indirect Investment Asset Management Business Act). By applying one uniform set of rules to the same financial business having the same economic function, the Financial Investment Services and Capital Markets Act attempts to improve and address issues caused by the current regulatory system under which the same economic function relating to capital markets-related businesses are governed by multiple regulations. To this end, the Financial Investment Services and Capital Markets Act categorizes capital markets-related businesses into six different functions, as follows:

- dealing (trading and underwriting of “financial investment products” (as defined below)),
- brokerage (brokerage of financial investment products),
- collective investment (establishment of collective investment schemes and the management thereof),
- investment advice,
- discretionary investment management, and
- trusts (together with the five businesses set forth above, the “Financial Investment Businesses”).

Therefore, all financial businesses relating to financial investment products have been reclassified as one or more of the Financial Investment Businesses described above, and financial institutions are subject to the regulations applicable to their relevant Financial Investment Business(es), irrespective of the type of the financial institution (for example, in principle, derivative businesses conducted by former securities companies and futures companies are subject to the same regulations under the Financial Investment Services and Capital Markets Act).

The banking business and insurance business are not subject to the Financial Investment Services and Capital Markets Act and continue to be regulated under separate laws. However, they may become subject to the Financial Investment Services and Capital Markets Act if their activities involve any financial investment businesses requiring a license pursuant to the Financial Investment Services and Capital Markets Act.

#### *Comprehensive Definition of Financial Investment Products*

In an effort to encompass the various types of securities and derivative products available in the capital markets, the Financial Investment Services and Capital Markets Act sets forth a comprehensive term “financial investment products,” defined to mean all financial products with a risk of loss in the invested amount (in contrast to “deposits,” which are financial products for which the invested amount is protected or preserved). Financial investment products are classified into two major categories: (i) “securities” (relating to financial investment products where the risk of loss is limited to the invested amount) and (ii) “derivatives” (relating to financial investment products where the risk of loss may exceed the invested amount). As a result of the general and open-ended manner in which financial investment products are defined, any future financial product could potentially come within the scope of the definition of financial investment products, thereby enabling Financial Investment Companies (as defined below) to handle a broader range of financial products. Under the Financial Investment Services and Capital Markets Act, securities companies, asset management companies, futures companies and other entities engaging in any Financial Investment Business are classified as “Financial Investment Companies.”

### *New License System and the Conversion of Existing Licenses*

Under the Financial Investment Services and Capital Markets Act, Financial Investment Companies are able to choose what Financial Investment Business to engage in (via a “check the box” method set forth in the relevant license application), by specifying the desired (i) Financial Investment Business, (ii) financial investment product and (iii) target customers to which financial investment products may be sold or dealt to (i.e., general investors or professional investors). Licenses will be issued under the specific business sub-categories described in the foregoing sentence. For example, it would be possible for a Financial Investment Company to obtain a license to engage in the Financial Investment Business of (i) dealing (ii) over the counter derivatives products (iii) only with sophisticated investors.

Financial institutions that engage in business activities constituting a Financial Investment Business are required to take certain steps, such as renewal of their license or registration, in order to continue engaging in such business activities. Financial institutions that are not licensed Financial Investment Companies are not permitted to engage in any Financial Investment Business, subject to the following exceptions: (i) banks and insurance companies are permitted to engage in certain categories of Financial Investment Business; and (ii) other financial institutions that engaged in any Financial Investment Business prior to the effective date of the Financial Investment Services and Capital Markets Act (whether in the form of a concurrent business or an incidental business) are permitted to continue such Financial Investment Business for a period not exceeding six months commencing on the effective date of the Financial Investment Services and Capital Markets Act.

### *Expanded Business Scope of Financial Investment Companies*

Under the previous regulatory system in Korea, it was difficult for a financial institution to explore a new line of business or expand upon its existing line of business. For example, a financial institution licensed as a securities company generally was not permitted to engage in the asset management business. In contrast, under the Financial Investment Services and Capital Markets Act, pursuant to the integration of its current businesses involving financial investment products into a single Financial Investment Business, a licensed Financial Investment Company is permitted to engage in all types of Financial Investment Businesses, subject to satisfying relevant regulations (for example, maintaining an adequate “Chinese Wall,” to the extent required). As to incidental businesses (i.e., a financial related business which is not a Financial Investment Business), the Financial Investment Services and Capital Markets Act generally allows a Financial Investment Company to freely engage in such incidental businesses by shifting away from the previous positive-list system towards a more comprehensive system. In addition, a Financial Investment Company is permitted to outsource marketing activities by contracting “introducing brokers” that are individuals but not employees of the Financial Investment Company. Financial Investment Companies are permitted (i) to engage in foreign exchange businesses related to their Financial Investment Business and (ii) to participate in the settlement network, pursuant to an agreement among the settlement network participants.

### *Improvement in Investor Protection Mechanism*

While the Financial Investment Services and Capital Markets Act widens the scope of financial businesses in which financial institutions are permitted to engage, a more rigorous investor-protection mechanism is also imposed upon Financial Investment Companies dealing in financial investment products. The Financial Investment Services and Capital Markets Act distinguishes general investors from sophisticated investors and provides new or enhanced protections to general investors. For instance, the Financial Investment Services and Capital Markets Act expressly provides for a strict know-your-customer rule for general investors and imposes an obligation that Financial Investment Companies should market financial investment products suitable to each general investor, using written explanatory materials. Under the Financial Investment Services and Capital Markets Act, a Financial Investment Company could be liable if a general investor proves (i) damage or losses relating to such general investor’s investment in financial investment products solicited by such Financial Investment Company and (ii) the absence of the requisite written explanatory materials, without having to prove fault or causation. With respect to conflicts of interest between Financial Investment Companies and investors,

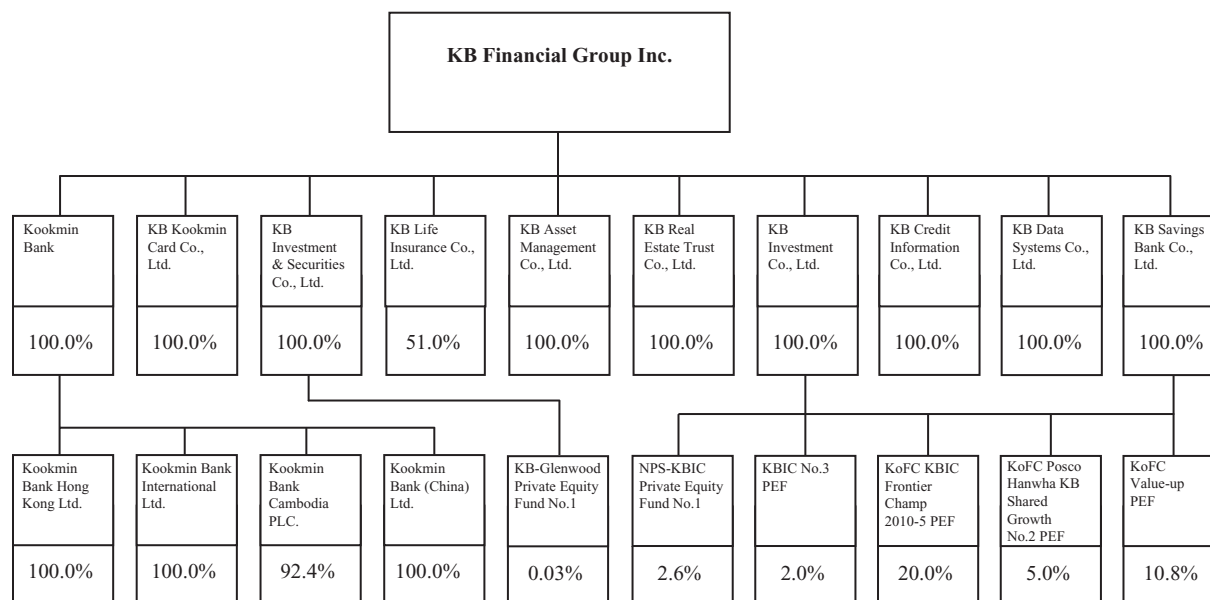
the Financial Investment Services and Capital Markets Act expressly requires (i) disclosure of any conflict of interest to investors and (ii) mitigation of conflicts of interest to a comfortable level or abstention from the relevant transaction.

*Other Changes of Securities/Fund Regulations*

The Financial Investment Services and Capital Markets Act also affected various securities regulations including those relating to public disclosure, insider trading and proxy contests, which were previously governed by the Securities and Exchange Act. For example, the 5% and 10% reporting obligations under the Securities and Exchange Act has become more stringent. The Indirect Investment and Asset Management Business Act strictly limited the kind of vehicles that could be utilized under a collective investment scheme, restricting the range of potential vehicles to trusts and corporations, and the type of funds that can be used for investments. However, under the Financial Investment Services and Capital Markets Act, these restrictions have been significantly liberalized, permitting all vehicles that may be created under Korean law, such as limited liability companies or partnerships, to be used for the purpose of collective investments and allowing investment funds to be much more flexible as to their investments.

**Item 4.C. Organizational Structure**

The following chart provides an overview of our structure, including our significant subsidiaries and our ownership of such subsidiaries as of the date of this annual report:



Our largest subsidiary is Kookmin Bank, the assets of which represented approximately 91.4% of our total assets as of December 31, 2012. The following table provides summary information for our operating subsidiaries that are consolidated in our consolidated financial statements as of and for the year ended December 31, 2012, including their consolidated total assets, operating revenue, profit (loss) and total equity:

<u>Subsidiaries</u>	<u>Total Assets</u>	<u>Operating Revenue</u>	<u>Profit (Loss)</u>	<u>Total Equity</u>
	(in millions of Won)			
Kookmin Bank . . . . .	₩257,748,697	₩19,273,344	₩1,416,142	₩19,957,555
KB Kookmin Card Co., Ltd. . . . .	14,046,174	2,921,167	291,592	3,079,633
KB Investment & Securities Co., Ltd. . . . .	3,357,196	1,083,947	18,741	545,129
KB Life Insurance Co., Ltd. . . . .	5,987,928	1,944,103	16,606	393,201
KB Asset Management Co., Ltd. . . . .	164,595	89,541	35,885	127,040
KB Real Estate Trust Co., Ltd. . . . .	201,572	52,021	21,446	166,209
KB Investment Co., Ltd. . . . .	504,480	39,878	5,474	123,442
KB Credit Information Co., Ltd. . . . .	30,422	58,584	331	22,791
KB Data Systems Co., Ltd. . . . .	25,519	78,021	(1,461)	14,758
KB Savings Bank Co., Ltd. . . . .	646,674	62,237	(34,860)	136,420

Further information regarding our subsidiaries is provided below:

- *Kookmin Bank* was established in Korea in 2001 as a result of the merger of the former Kookmin Bank (established in 1963) and H&CB (established in 1967). Kookmin Bank provides a wide range of banking and other financial services to individuals, small- and medium-sized enterprises and large corporations in Korea. As of December 31, 2012, Kookmin Bank was one of the largest commercial banks in Korea based upon total assets (including loans) and deposits. As of December 31, 2012, Kookmin Bank had approximately 27.1 million customers, with 1,193 branches nationwide.
- *KB Kookmin Card Co., Ltd.* was established in March 2011 as a separate entity upon the completion of a horizontal spin-off of Kookmin Bank's credit card business, to provide credit card services.
- *KB Investment & Securities Co., Ltd.*, was established in Korea in 1995 to provide various investment banking services. KB Investment & Securities was formerly known as Hannuri Investment & Securities Co., Ltd. and was acquired by Kookmin Bank on March 11, 2008. In March 2011, KB Investment & Securities was merged with KB Futures Co., Ltd., with KB Investment & Securities as the surviving entity.
- *KB Life Insurance Co., Ltd.*, was established in Korea in April 2004 to provide life insurance and wealth management products primarily through our branch network.
- *KB Asset Management Co., Ltd.* was established in Korea in April 1988 as a subsidiary of Citizens Investment Trust Company to provide investment advisory services.
- *KB Real Estate Trust Co., Ltd.* was established in Korea in December 1996 to provide real estate development and brokerage services by managing trusts related to the real estate industry.
- *KB Investment Co., Ltd.* was established in Korea in March 1990 to invest in and finance small- and medium-sized enterprises.
- *KB Credit Information Co., Ltd.* was established in Korea in October 1999 to collect delinquent loans and to check credit history.
- *KB Data Systems Co., Ltd.* was established in Korea in September 1991 to provide software services to us and other financial institutions.
- *KB Savings Bank Co., Ltd.* was established in Korea in January 2012 to provide small-loan finance services. KB Savings Bank was established in connection with our purchase of assets and assumption of liabilities of Jeil Savings Bank in January 2012.



#### Item 4.D. *Property, Plants and Equipment*

Our registered office and corporate headquarters are located at 9-1, 2-ga, Namdaemoon-ro, Jung-gu, Seoul 100-703, Korea. The following table presents information regarding certain of our properties in Korea:

<u>Type of facility/building</u>	<u>Location</u>	<u>Area (square meters)</u>
Registered office and corporate headquarters . . . . .	9-1, 2-ga, Namdaemoon-ro, Jung-gu, Seoul 100-703	1,749
Kookmin Bank headquarters building . . . . .	36-3, Yeouido-dong, Yeongdeungpo-gu, Seoul 150-758	5,354
KB Kookmin Card headquarters building . . . . .	Jongro-gu, Seoul	3,797
Kookmin Bank Training institute . . . . .	Ilsan	207,659
Kookmin Bank Training institute . . . . .	Daecheon	4,158
Kookmin Bank Training institute . . . . .	Sokcho	15,584
Kookmin Bank Training institute . . . . .	Cheonan	196,649
Kookmin Bank IT center . . . . .	Gangseo-gu, Seoul	13,116
Kookmin Bank IT center . . . . .	Yeouido, Seoul	5,928
Kookmin Bank IT center . . . . .	Yeouido, Seoul	2,006
Kookmin Bank IT center . . . . .	Seongbuk-gu, Seoul	4,748

As of December 31, 2012, we had a countrywide network of 1,193 banking branches and sub-branches, as well as 83 branches for our other operations including credit information, real estate, investment banking and insurance-related businesses. Approximately one-quarter of these facilities are housed in buildings owned by us, while the remaining branches are leased properties. Lease terms are generally from two to three years and seldom exceed five years. We also have subsidiaries in Cambodia, China, Hong Kong and the United Kingdom and branches of Kookmin Bank in Osaka and Tokyo in Japan, Auckland in New Zealand, New York in the United States and Ho Chi Minh City in Vietnam, as well as branches of Kookmin Bank (China) Ltd. in Beijing, Guangzhou, Harbin and Suzhou in China. We also have representative offices of Kookmin Bank in Mumbai in India and Hanoi in Vietnam. We do not own any material properties outside of Korea.

The net carrying amount of all the properties owned by us at December 31, 2012 was ₩2,895 billion.

#### Item 4A. UNRESOLVED STAFF COMMENTS

We do not have any unresolved comments from the U.S. Securities and Exchange Commission staff regarding our periodic reports under the Securities Exchange Act of 1934, as amended, or the Exchange Act.

#### Item 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS

##### Item 5.A. *Operating Results*

###### Overview

The following discussion is based on our consolidated financial statements, which have been prepared in accordance with IFRS as issued by the IASB. The consolidated financial statements include the accounts of subsidiaries over which substantive control is exercised through majority ownership of voting stock and/or other means. Investments in jointly controlled entities and associates (companies over which we have the ability to exercise significant influence) are accounted for by the equity method of accounting.

###### *Trends in the Korean Economy*

Our financial position and results of operations have been and will continue to be significantly affected by financial and economic conditions in Korea. Substantial growth in lending in Korea to small- and medium-sized

enterprises in recent years, and financial difficulties experienced by such enterprises as a result of, among other things, adverse economic conditions in Korea and globally from the second half of 2008, have generally led to increasing delinquencies and a deterioration in overall asset quality in the credit exposures of Korean banks to small- and medium-sized enterprises. In 2012, we recorded charge-offs of ₩943 billion in respect of our loans to small- and medium-sized enterprises, compared to charge-offs of ₩1,274 billion in 2011. In light of the difficult financial condition and liquidity position of small- and medium-sized enterprises in Korea since the second half of 2008, the Korean government introduced measures intended to encourage Korean banks to provide financial support to small- and medium-sized enterprise borrowers. See “Item 3.D. Risk Factors—Risks relating to our small- and medium-sized enterprise loan portfolio—We have significant exposure to small- and medium-sized enterprises, and any financial difficulties experienced by these customers may result in a deterioration of our asset quality and have an adverse impact on us.”

In recent years, commercial banks, consumer finance companies and other financial institutions in Korea have also made significant investments and engaged in aggressive marketing in retail lending (including mortgage and home equity loans), leading to substantially increased competition in this segment. The rapid growth in retail lending, together with adverse economic conditions since the second half of 2008, have generally led to increasing delinquencies and a deterioration in asset quality. In 2012, we recorded charge-offs of ₩453 billion and provision for loan losses of ₩402 billion in respect of our retail loan portfolio, compared to charge-offs of ₩287 billion and provision for loan losses of ₩296 billion in 2011. In June 2011, the Korean government announced a set of policy objectives to curtail the rapid growth of consumer lending by commercial banks, consumer finance companies and other financial institutions, as well as measures to encourage the increased use of fixed interest rates in consumer lending and to strengthen the protection of retail borrowers. See “Item 3.D. Risk Factors—Risks relating to our retail credit portfolio.”

The Korean economy is closely tied to, and is affected by developments in, the global economy. While the rate of deterioration of the global economy since the commencement of the global financial crisis in 2008 has slowed, with some signs of stabilization and improvement, the overall prospects for the Korean and global economy in 2013 and beyond remain uncertain. Starting in the second half of 2011, the global financial markets have experienced significant volatility as a result of, among other things, the financial difficulties affecting many governments worldwide, in particular in Cyprus, Greece, Spain, Italy and Portugal. In addition, recent political and social instability in various countries in the Middle East and Northern Africa, including in Egypt, Libya, Syria and Yemen, have resulted in volatility and uncertainty in the global energy markets. Any of these or other developments could potentially trigger another financial and economic crisis. In light of the recent slowdown in Korea’s growth and uncertain global economic prospects, the Bank of Korea reduced its policy rate to 3.00% in July 2012 and further reduced such rate to 2.75% in October 2012 to support Korea’s economy. Furthermore, in response to China’s slowing gross domestic product growth rates that began in 2011, the Chinese government implemented stimulus measures, including a decrease in the benchmark interest rate for deposits and loans as announced by the People’s Bank of China in June 2012, but the overall impact of such stimulus measures remains uncertain. Although China’s economy began to show signs of recovery in the fourth quarter of 2012, falling real estate price levels in certain urban areas, excess liquidity and China’s investment-driven growth may lead to an economic correction. In light of the high level of interdependence of the global economy, any of the foregoing developments could have a material adverse effect on the Korean economy and financial markets, and in turn on our business, financial condition and results of operations.

We are also exposed to adverse changes and volatility in global and Korean financial markets as a result of our liabilities and assets denominated in foreign currencies and our holdings of trading and investment securities, including structured products. Since the second half of 2008, the value of the Won relative to major foreign currencies in general and the U.S. dollar in particular has fluctuated widely. See “Item 3.A. Selected Financial Data—Exchange Rates.” A depreciation of the Won will increase our cost in Won of servicing our foreign currency-denominated debt, while continued exchange rate volatility may also result in foreign exchange losses for us. Furthermore, as a result of adverse global and Korean economic conditions, there has been significant volatility in securities prices, including the stock prices of Korean and foreign companies in which we hold an

interest. Such volatility has resulted in and may lead to further trading and valuation losses on our trading and investment securities portfolio as well as impairment losses on our investments accounted for under the equity method, including our noncontrolling equity stake in JSC Bank CenterCredit, a Kazakhstan bank, the initial stake in which we acquired in 2008. See “Item 4.B. Business Overview—Capital Markets Activities and International Banking—International Banking.”

As a result of volatile conditions and weakness in the Korean and global economies, as well as factors such as the uncertainty surrounding the global financial markets, fluctuations in oil and commodity prices, interest and exchange rate fluctuations, higher unemployment, lower consumer confidence, increases in inflation rates, potential tightening of fiscal and monetary policies and continued tensions with North Korea, the economic outlook for the financial services sector in Korea in 2013 and for the foreseeable future remains uncertain.

### Acquisitions

In January 2012, we established KB Savings Bank to provide small-loan finance services to retail customers. KB Savings Bank was established in connection with our purchase of the assets of Jeil Savings Bank and assumption of its liabilities pursuant to a purchase and assumption agreement among Jeil Savings Bank, the Korea Deposit Insurance Corporation and us. In May 2012, pursuant to the purchase and assumption agreement, we transferred to the Korea Deposit Insurance Corporation a portion of the assets we purchased and related liabilities we assumed. In connection with such purchase and assumption (and after giving effect to the transfer to the Korea Deposit Insurance Corporation), we recognized an acquisition of ₩2,546 billion of assets and an assumption of ₩2,654 billion of liabilities and also ₩108 billion of goodwill. See Note 44 of the notes to our consolidated financial statements included elsewhere in this annual report.

### Changes in Securities Values, Exchange Rates and Interest Rates

Fluctuations of exchange rates, interest rates and stock prices affect, among other things, the demand for our products and services, the value of and rate of return on our assets, the availability and cost of funding and the financial condition of our customers. The following table shows, for the dates indicated, the stock price index of all equities listed on the KRX KOSPI Market as published in the KOSPI, the Won to U.S. dollar exchange rates and benchmark Won borrowing interest rates.

	June 30, 2008	Dec. 30, 2008	June 30, 2009	Dec. 30, 2009	June 30, 2010	Dec. 30, 2010	June 30, 2011	Dec. 29, 2011	June 29, 2012	Dec. 31, 2012
KOSPI .....	1,674.92	1,124.47	1,390.07	1,682.77	1,698.29	2,051.00	2,100.69	1,825.74	1,854.01	1,997.05 <sup>(4)</sup>
₩/US\$ exchange rates <sup>(1)</sup> .....	₩ 1,046.8	₩ 1,262.0	₩ 1,273.5	₩ 1,163.7	₩ 1,220.9	₩ 1,130.6	₩ 1,066.3	₩ 1,158.5	₩ 1,141.2	₩ 1,063.2
Corporate bond rates <sup>(2)</sup> .....	6.88%	8.12%	5.61%	5.70%	4.96%	4.30%	4.49%	4.22%	3.94%	3.44%
Treasury bond rates <sup>(3)</sup> .....	5.90%	3.41%	4.16%	4.41%	3.86%	3.38%	3.76%	3.34%	3.30%	2.82%

<sup>(1)</sup> Represents the noon buying rate on the dates indicated.

<sup>(2)</sup> Measured by the yield on three-year Korean corporate bonds rated as A+ by the Korean credit rating agencies.

<sup>(3)</sup> Measured by the yield on three-year treasury bonds issued by the Ministry of Strategy and Finance of Korea.

<sup>(4)</sup> As of December 28, 2012, the last day of trading for the KRX KOSPI Market in 2012.

### Critical Accounting Policies

The notes to our consolidated financial statements contain a summary of our significant accounting policies, including a discussion of recently issued accounting pronouncements. Certain of these policies are critical to the portrayal of our financial condition, since they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. We discuss these critical accounting policies below.

### ***Impairment of Loans and Allowances for Loan Losses***

We evaluate our loan portfolio for impairment on an ongoing basis. We have established allowances for loan losses, which are available to absorb probable losses that have been incurred in our loan portfolio as of the balance sheet date. If we believe that additions or changes to the allowances for loan losses are required, we record a provision for loan losses (as part of our provision for credit losses), which is treated as a charge against current income. Loan exposures that we deem to be uncollectible, including actual loan losses, net of recoveries of previously written-off amounts, are charged directly against the allowances for loan losses.

Our accounting policies for losses arising from the impairment of loans and allowances for loan losses are described in Note 3.6 of the notes to our consolidated financial statements. We base the level of our allowances for loan losses on an evaluation of the risk characteristics of our loan portfolio. The evaluation considers factors such as historical loss experience, the financial condition of our borrowers and current economic conditions.

Allowances represent our management's best estimate of losses incurred in the loan portfolio as of the balance sheet date. Our management is required to exercise judgment in making assumptions and estimates when calculating loan allowances on both individually and collectively assessed loans.

The determination of the allowances required for loans which are deemed to be individually significant often requires the use of considerable management judgment concerning such matters as economic conditions, the financial performance of the counterparty and the value of any collateral held for which there may not be a readily accessible market. Once we have identified loans as impaired, we generally value them either based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at a loan's observable market price or the fair value of the collateral if a loan is collateral dependent. The actual amount of the future cash flows and their timing may differ from the estimates used by our management and consequently may cause actual losses to differ from the reported allowances.

The allowances for portfolios of smaller-balance homogenous loans, such as those to individuals and small business customers, and for those loans which are individually significant but for which no objective evidence of impairment exists, are determined on a collective basis. The collective allowances are calculated on a portfolio basis using statistical models which incorporate numerous estimates and judgments. We perform a regular review of the models and underlying data and assumptions.

Our consolidated financial statements for the year ended December 31, 2012 included total allowances for loan losses of ₩3,268 billion as of that date. Our total loan charge-offs, net of recoveries, amounted to ₩1,748 billion and we recorded a provision for loan losses (which forms a part of the provision for credit losses, together with provisions for unused loan commitments, acceptances and guarantees, financial guarantee contracts and other financial assets) of ₩1,653 billion in 2012.

We believe that the accounting estimates related to our impairment of loans and allowances for loan losses are a "critical accounting policy" because: (1) they are highly susceptible to change from period to period because they require us to make assumptions about future default rates and losses relating to our loan portfolio; and (2) any significant difference between our estimated loan losses (as reflected in our allowances for loan losses) and actual loan losses could require us to take an additional provision which, if significant, could have a material impact on our profit. Our assumptions about estimated losses require significant judgment because actual losses have fluctuated in the past and are expected to continue to do so, based on a variety of factors.

### ***Valuation of Financial Instruments***

Our accounting policy for determining the fair value of financial instruments is described in Notes 3.3 and 6 of the notes to our consolidated financial statements.

The best evidence of fair value is a quoted price in an actively traded market. In the event that the market for a financial instrument is not active, a valuation technique is used. The majority of valuation techniques employ only observable market data and, as such, the reliability of the fair value measurement is high. However, certain financial instruments are valued on the basis of valuation techniques that feature one or more significant market inputs that are unobservable. Valuation techniques that rely to a greater extent on unobservable inputs require a higher level of management judgment to calculate a fair value than those based wholly on observable inputs.

Valuation techniques used to calculate fair values are discussed in Note 6.2 of the notes to our consolidated financial statements. The main assumptions and estimates which our management considers when applying a model with valuation techniques are:

- The likelihood and expected timing of future cash flows on the instrument. These cash flows are usually governed by the terms of the instrument, although judgment may be required when the ability of the counterparty to service the instrument in accordance with the contractual terms is in doubt. Future cash flows may be sensitive to changes in market rates.
- Selecting an appropriate discount rate for the instrument. The determination of this rate is based on an assessment of what a market participant would regard as the appropriate spread of the rate for the instrument over the appropriate risk-free rate.
- Judgment to determine what model to use to calculate fair value in areas where the choice of valuation model is particularly subjective (for example, valuation of complex derivative products).

The financial instruments carried at fair value have been categorized under the three levels of the IFRS fair value hierarchy as follows:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities.
- Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Fair value is a market-based measure considered from the perspective of a market participant. As such, even when market assumptions are not readily available, our own assumptions are intended to reflect those that market participants would use in pricing the asset or liability at the measurement date.

For financial instruments traded in the over-the-counter market, we measure the fair value of such instruments as the arithmetic mean of prices obtained from Korea Asset Pricing (an affiliate of Fitch Ratings), KIS Pricing (an affiliate of Moody's Investors Service) and NICE Pricing Service, all three of which are recognized as major qualified independent pricing services in Korea. There are extremely rare cases where we do not receive price quotes from all three of the pricing services described above. In such cases, we contact the pricing service which did not submit a price quote to discuss the reason why it cannot provide a price and, following such discussion, we use the arithmetic mean of only the prices obtained from the other pricing services so long as there is no reason to believe that the prices that have been submitted are inadequate. We generally do not adjust the prices we obtain from these independent pricing services, as the variance among such prices is insignificant in most cases (primarily because most of the financial instruments we hold consist of government bonds and highly-rated corporate bonds, there is a high volume of transactions in the over-the-counter market and actual transaction prices are monitored and referenced by the pricing services).

Our consolidated financial statements for the year ended December 31, 2012 included financial assets measured at fair value using a valuation technique of ₩18,598 billion, representing 56.4% of total financial

assets measured at fair value, and financial liabilities measured at fair value using a valuation technique of ₩2,535 billion, representing 64.7% of total financial liabilities measured at fair value. As used herein, the fair value using a valuation technique means the fair value at Level 2 and Level 3 in the fair value hierarchy.

We believe that the accounting estimates related to the determination of the fair value of financial instruments are a “critical accounting policy” because: (1) they may be highly susceptible to change from period to period based on factors beyond our control; and (2) any significant difference between our estimate of the fair value of these financial instruments on any particular date and either their estimated fair value on a different date or the actual proceeds that we receive upon sale of these financial instruments could result in valuation losses or losses on disposal which may have a material impact on our profit. Our assumptions about the fair value of financial instruments we hold require significant judgment because actual valuations have fluctuated in the past and are expected to continue to do so, based on a variety of factors.

### ***Deferred Income Tax Assets***

Our accounting policy for the recognition of deferred income tax assets is described in Notes 3.21 and 16 of the notes to our consolidated financial statements. The recognition of deferred income tax assets relies on an assessment of the probability and sufficiency of future taxable profits, future reversals of existing taxable temporary differences and ongoing tax planning strategies.

We recognize deferred income tax assets and liabilities for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, unused tax losses and unused tax credits. Deferred income tax assets are recognized only to the extent it is probable that sufficient taxable profit will be available against which those deductible temporary differences, unused tax losses or unused tax credits can be utilized. This assessment requires significant management judgment and assumptions. In determining the amount of deferred income tax assets, we use historical tax capacity and profitability information and, if relevant, forecasted operating results, based upon approved business plans, including a review of the eligible carry-forward periods, available tax planning opportunities and other relevant considerations.

Our consolidated financial statements for the year ended December 31, 2012 included deferred income tax assets and liabilities of ₩18 billion and ₩130 billion, respectively, as of that date, after offsetting of ₩903 billion of deferred income tax liabilities and assets.

We believe that the estimates related to our recognition and measurement of deferred income tax assets are a “critical accounting policy” because: (1) they may be highly susceptible to change from period to period based on our assumptions regarding our future profitability; and (2) any significant difference between our estimates of future profits on any particular date and estimates of such future profits on a different date could result in an income tax expense or benefit which may have a material impact on our profit from period to period. Our assumptions about our future profitability require significant judgment and are inherently subjective.

## Results of Operations

### Net Interest Income

The following table shows, for the periods indicated, the principal components of our net interest income:

	Year Ended December 31,			Percentage Change	
	2010	2011	2012	2011/2010	2012/2011
	(in billions of Won, except percentages)			(%)	
<b>Interest income</b>					
Cash and interest earning deposits in other banks . . . .	₩ 38	₩ 75	₩ 160	97.4%	113.3%
Loans . . . . .	11,512	12,412	12,568	7.8	1.3
Financial investments (debt securities) <sup>(1)</sup> . . . . .	1,502	1,469	1,428	(2.2)	(2.8)
Total interest income . . . . .	13,052	13,956	14,156	6.9	1.4
<b>Interest expense</b>					
Deposits . . . . .	4,709	4,945	5,319	5.0	7.6
Debts . . . . .	306	399	464	30.4	16.3
Debentures . . . . .	1,863	1,508	1,257	(19.1)	(16.6)
Total interest expense . . . . .	6,878	6,852	7,040	(0.4)	2.7
Net interest income . . . . .	₩ 6,174	₩ 7,104	₩ 7,116	15.1	0.2
Net interest margin <sup>(2)</sup> . . . . .	2.58%	2.88%	2.74%		

<sup>(1)</sup> Consists of debt securities in our available-for-sale and held-to-maturity financial asset portfolios.

<sup>(2)</sup> The ratio of net interest income to average interest earning assets. See “Item 3.A. Selected Financial Data—Profitability ratios and other data.”

### Comparison of 2012 to 2011

**Interest income.** Interest income increased 1.4% from ₩13,956 billion in 2011 to ₩14,156 billion in 2012, primarily as a result of a 1.3% increase in interest on loans. The average balance of our interest earning assets increased 5.2% from ₩246,627 billion in 2011 to ₩259,422 billion in 2012, principally due to the growth in our loan portfolio. The effect of this increase was offset in part by a 20 basis point decrease in average yields on our interest earning assets from 5.66% in 2011 to 5.46% in 2012, which reflected a decrease in the general level of interest rates in Korea in 2012.

The 1.3% increase in interest on loans from ₩12,412 billion in 2011 to ₩12,568 billion in 2012 was primarily the result of an 8.0% increase in the average volume of corporate loans from ₩94,486 billion in 2011 to ₩102,083 billion in 2012, which was partially offset by a 25 basis point decrease in average yields on such loans from 5.43% in 2011 to 5.18% in 2012. The increase in the average volume of corporate loans was principally due to an increase in loans to SOHO customers which reflected our focus on marketing to this segment in 2012, while the average yields for corporate loans decreased mainly as a result of the decrease in the general level of interest rates in Korea applicable to such loans from 2011 to 2012.

Overall, the average volume of our loans increased 4.4%, from ₩211,673 billion in 2011 to ₩221,056 billion in 2012, while the average yields on our loans decreased by 17 basis points, from 5.86% in 2011 to 5.69% in 2012.

Debt securities in our financial investments portfolio consist of available-for-sale debt securities and held-to-maturity debt securities, including debt securities issued by government-owned or -controlled enterprises or financial institutions and debt securities issued by Korean banks and other financial institutions. Interest on debt securities in our financial investments portfolio decreased 2.8% from ₩1,469 billion in 2011 to ₩1,428 billion

in 2012 as a result of a 24 basis point decrease in average yields on such debt securities from 4.50% in 2011 to 4.26% in 2012, which was partially offset by a 2.6% increase in the average volume of such debt securities from ₩32,655 billion in 2011 to ₩33,499 billion in 2012. The decrease in average yields on such debt securities was primarily due to the decrease in the general level of interest rates in Korea for debt securities, while the increase in the average volume of such debt securities mainly reflected our increased purchases of Korean treasury securities and debt securities issued by government agencies and financial institutions.

*Interest expense.* Interest expense increased 2.7% from ₩6,852 billion in 2011 to ₩7,040 billion in 2012 primarily due to a 7.6% increase in interest expense on deposits, which was partially offset by a 16.6% decrease in interest expense on debentures. The average volume of interest bearing liabilities increased 4.8% from ₩227,158 billion in 2011 to ₩238,056 billion in 2012, which mainly reflected an increase in the average volume of deposits. The effect of this increase was partially offset by a decrease of 6 basis points in the average cost of interest bearing liabilities from 3.02% in 2011 to 2.96% in 2012, which was driven mainly by the lower interest rate environment in Korea in 2012.

The 7.6% increase in interest expense on deposits from ₩4,945 billion in 2011 to ₩5,319 billion in 2012 was primarily due to a 7.2% increase in the average volume of time deposits from ₩124,713 billion in 2011 to ₩133,728 billion in 2012, while the average cost of such deposits remained relatively stable at 3.68% in 2012 compared to 3.66% in 2011. The increase in the average volume of time deposits mainly reflected continuing demand for lower-risk financial products from our customers. Overall, the average volume of our deposits increased by 6.3% from ₩180,283 billion in 2011 to ₩191,653 billion in 2012, while the average cost of our deposits increased by 4 basis points from 2.74% in 2011 to 2.78% in 2012 as the relative proportion of higher interest rate deposit products in our total deposit portfolio increased in light of the continuing rate-based competition in the Korean banking industry for deposits.

The 16.6% decrease in interest expense on debentures from ₩1,508 billion in 2011 to ₩1,257 billion in 2012 resulted from a 15.5% decrease in the average volume of long-term debentures from ₩25,352 billion in 2011 to ₩21,432 billion in 2012 as well as a 17 basis point decrease in the average cost of long-term debentures from 5.57% in 2011 to 5.40% in 2012. The decrease in the average volume of long-term debentures mainly reflected our decreased use of long-term debentures to meet our funding needs, while the decrease in the average cost of such debentures was primarily attributable to the general decrease in market interest rates in Korea, including for such debentures, in 2012.

*Net interest margin.* Net interest margin represents the ratio of net interest income to average interest earning assets. Our overall net interest margin decreased from 2.88% in 2011 to 2.74% in 2012, as a 0.2% increase in our net interest income from ₩7,104 billion in 2011 to ₩7,116 billion in 2012 was outpaced by a 5.2% increase in the average volume of our interest earning assets from ₩246,627 billion in 2011 to ₩259,422 billion in 2012. The growth in average interest earning assets outpaced a 4.8% increase in average interest bearing liabilities from ₩227,158 billion in 2011 to ₩238,056 billion in 2012, while the increase in interest income more than offset the increase in interest expense, resulting in an increase in net interest income. However, our net interest spread, which represents the difference between the average yield on our interest earning assets and the average cost of our interest bearing liabilities, declined from 2.64% in 2011 to 2.50% in 2012. The decline in our net interest spread reflected a larger decrease in the average yield of our interest earning assets, relative to the decrease in the average cost of our interest bearing liabilities, primarily due to the earlier adjustment of interest rates on interest earning assets compared to interest rates on interest bearing liabilities in the context of the lower interest rate environment, as well as the continuing rate-based competition in the Korean banking industry for the marketing of both loan and deposit products.

#### *Comparison of 2011 to 2010*

*Interest income.* Interest income increased 6.9% from ₩13,052 billion in 2010 to ₩13,956 billion in 2011, primarily as a result of a 7.8% increase in interest on loans. The average balance of our interest earning assets



increased 3.1% from ₩239,273 billion in 2010 to ₩246,627 billion in 2011, principally due to the growth in our loan portfolio. The effect of this increase was enhanced by a 21 basis point increase in average yields on our interest earning assets from 5.45% in 2010 to 5.66% in 2011, which reflected an increase in the general level of interest rates in Korea in 2011.

The 7.8% increase in interest on loans from ₩11,512 billion in 2010 to ₩12,412 billion in 2011 was primarily the result of:

- a 10.8% increase in the average volume of home equity loans from ₩26,524 billion in 2010 to ₩29,399 billion in 2011, which was enhanced by a 41 basis point increase in average yields on such loans from 4.74% in 2010 to 5.15% in 2011;
- a 54 basis point increase in average yields on mortgage loans from 4.42% in 2010 to 4.96% in 2011, which was partially offset by a 1.2% decrease in the average volume of such loans from ₩44,322 billion in 2010 to ₩43,790 billion in 2011;
- a 2.7% increase in the average volume of corporate loans from ₩92,018 billion in 2010 to ₩94,486 billion in 2011, which was enhanced by a 6 basis point increase in average yields on such loans from 5.37% in 2010 to 5.43% in 2011; and
- a 35 basis point increase in average yields on other consumer loans from 7.11% in 2010 to 7.46% in 2011, which was enhanced by a 3.9% increase in the average volume of such loans from ₩28,075 billion in 2010 to ₩29,179 billion in 2011.

The average yields for home equity loans, mortgage loans, corporate loans and other consumer loans increased mainly as a result of the increase in the general level of interest rates in Korea applicable to such loans from 2010 to 2011. The increase in the average volume of home equity loans mainly reflected higher demand for such loans in Korea. The decrease in the average volume of mortgage loans was primarily a result of initiatives by the Korean government to reduce household debt by tightening rules on mortgage lending in 2011. The increase in the average volume of corporate loans was primarily due to our increased marketing efforts as well as increased demand for such loans in anticipation of higher funding costs due to growing adverse conditions in the global financial markets beginning in the second half of 2011. The increase in the average volume of other consumer loans was principally due to higher demand for such loans in Korea.

Overall, the average volume of our loans increased 3.3%, from ₩204,945 billion in 2010 to ₩211,673 billion in 2011, and the average yields on our loans increased by 24 basis points, from 5.62% in 2010 to 5.86% in 2011.

Interest on debt securities in our financial investments portfolio decreased 2.2% from ₩1,502 billion in 2010 to ₩1,469 billion in 2011 as a result of a 13 basis point decrease in average yields on such debt securities from 4.63% in 2010 to 4.50% in 2011, as the average volume of such debt securities remained relatively steady at ₩32,655 billion in 2011 compared to ₩32,449 billion in 2010. The decrease in average yields on such debt securities was primarily due to an increase in the proportion of monetary stabilization bonds in our financial investments portfolio, which typically feature relatively lower yields compared to other types of debt securities in our financial investments portfolio.

*Interest expense.* Interest expense decreased 0.4% from ₩6,878 billion in 2010 to ₩6,852 billion in 2011, due mainly to a 19.1% decrease in interest expense on debentures. Such decrease was substantially offset by a 5.0% increase in interest expense on deposits and a 30.4% increase in interest expense on debts. The average volume of interest bearing liabilities increased 1.6% from ₩223,504 billion in 2010 to ₩227,158 billion in 2011, principally due to an increase in the average volume of deposits. The effect of this increase was partially offset by a decrease of 6 basis points in the average cost of interest bearing liabilities from 3.08% in 2010 to 3.02% in 2011, which was driven mainly by an increase in the proportion of deposits and debts, which typically feature relatively lower interest rates compared to debentures, in our funding portfolio.

The 19.1% decrease in interest expense on debentures from ₩1,863 billion in 2010 to ₩1,508 billion in 2011 resulted primarily from a 21.5% decrease in the average volume of long-term debentures from ₩32,313 billion in 2010 to ₩25,352 billion in 2011. The effect of such decrease was partially offset by a 7 basis point increase in the average cost of long-term debentures from 5.50% in 2010 to 5.57% in 2011. The decrease in the average volume of long-term debentures mainly reflected decreased use of long-term debentures to meet our funding needs, while the increase in the average cost of such debentures was primarily attributable to the general increase in market interest rates in Korea, including for such debentures.

The 5.0% increase in interest expense on deposits from ₩4,709 billion in 2010 to ₩4,945 billion in 2011 was primarily due to:

- a 10.7% increase in the average volume of time deposits from ₩112,621 billion in 2010 to ₩124,713 billion in 2011, which was enhanced by a 6 basis point increase in the average cost of such deposits from 3.60% in 2010 to 3.66% in 2011; and
- a 15 basis point increase in the average cost of demand deposits from 0.43% in 2010 to 0.58% in 2011, which was enhanced by a 10.0% increase in the average volume of such deposits from ₩48,919 billion in 2010 to ₩53,824 billion in 2011.

The effect of such increases was partially offset by an 84.2% decrease in the average volume of certificates of deposit from ₩11,044 billion in 2010 to ₩1,746 billion in 2011, which was enhanced by an 11 basis point decrease in the average cost of such deposits from 4.00% in 2010 to 3.89% in 2011.

The increase in the average volume of time deposits and demand deposits mainly reflected higher demand in Korea for lower-risk financial products as well as deposit products from larger commercial banks as opposed to smaller and higher-risk savings banks, in light of continued financial market volatility in 2011.

The increase in the average cost of demand deposits and time deposits was principally due to the increase in the general level of interest rates in Korea in 2011. The decrease in the average volume of certificates of deposit resulted primarily from our continuing efforts to convert our certificates of deposit into other deposits in order to comply with new loan-to-deposit ratio requirements set by the Financial Supervisory Service, which exclude certificates of deposit from the calculation of total deposits for purposes of determining compliance with such ratio requirements. The decrease in the average cost of certificates of deposit mainly reflected our decreased emphasis in marketing certificates of deposit, which resulted in lower pricing of such deposits.

Overall, the average volume of our deposits increased by 4.5% from ₩172,584 billion in 2010 to ₩180,283 billion in 2011, while the average cost of our deposits remained relatively steady at 2.74% in 2011 compared to 2.73% in 2010.

*Net interest margin.* Our overall net interest margin increased from 2.58% in 2010 to 2.88% in 2011, as a 15.1% increase in our net interest income from ₩6,174 billion in 2010 to ₩7,104 billion in 2011 outpaced a 3.1% increase in the average volume of our interest earning assets from ₩239,273 billion in 2010 to ₩246,627 billion in 2011. The growth in average interest earning assets outpaced a 1.6% increase in average interest bearing liabilities from ₩223,504 billion in 2010 to ₩227,158 billion in 2011, while the increase in interest income more than offset the increase in interest expense, resulting in an increase in net interest income. The magnitude of this increase was enhanced by an increase in our net interest spread, which represents the difference between the average yield on our interest earning assets and the average cost of our interest bearing liabilities, from 2.37% in 2010 to 2.64% in 2011. The increase in our net interest spread reflected an increase in the average yield of our interest earning assets, which reflected an increase in the general level of interest rates in Korea in 2011, coupled with a decrease in the average cost of our interest bearing liabilities from 2010 to 2011, which was driven mainly by an increase in the proportion of deposits and debts, which typically feature relatively lower interest rates compared to debentures, in our funding portfolio.

### ***Provision for Credit Losses***

Provision for credit losses includes provision for loan losses, provision for unused loan commitments, provision for acceptances and guarantees, provision for financial guarantee contracts and provision for other financial assets, in each case net of reversal of provisions. For a discussion of our loan loss provisioning policy, see “Item 4.B. Business Overview—Assets and Liabilities—Loan Portfolio—Provisioning Policy.”

In accordance with the guidelines of the Financial Supervisory Service, if our provision for loan losses is deemed insufficient for regulatory purposes, we compensate for the difference by recording a regulatory reserve for credit losses, which is segregated within retained earnings. See “Item 4.B. Business Overview—Assets and Liabilities—Loan Portfolio—Regulatory Reserve for Credit Losses” and Note 26 of the notes to our consolidated financial statements included elsewhere in this annual report.

#### *Comparison of 2012 to 2011*

Our provision for credit losses increased 6.3% from ₩1,513 billion in 2011 to ₩1,608 billion in 2012, primarily due to an increase in provision for loan losses in respect of our retail loans in light of higher delinquencies in our retail loan portfolio, reflecting adverse economic conditions in Korea.

Our loan write-offs, net of recoveries, increased 3.4% from ₩1,691 billion in 2011 to ₩1,748 billion in 2012, primarily due to an increase in write-offs of unsecured loans made to retail borrowers.

Our reversal of provision for acceptances and guarantees and unused loan commitments decreased from reversal of provision of ₩130 billion in 2011 to a reversal of provision of ₩91 billion in 2012, due primarily to a decrease in reversal of provision for refund guarantees issued on behalf of shipbuilding companies.

#### *Comparison of 2011 to 2010*

Our provision for credit losses decreased 47.3% from ₩2,871 billion in 2010 to ₩1,513 billion in 2011, primarily due to a decrease in provision for loan losses in respect of our corporate loans. Such decrease resulted mainly from an improvement in the overall asset quality of our corporate loans.

Our loan write-offs, net of recoveries, decreased 4.3% from ₩1,767 billion in 2010 to ₩1,691 billion in 2011, primarily due to a decrease in write-offs of loans to corporate borrowers.

Our provision for acceptances and guarantees and unused loan commitments changed from a provision of ₩318 billion in 2010 to a reversal of provision of ₩130 billion in 2011, due primarily to reversal of provision for refund guarantees issued on behalf of shipbuilding companies.

### ***Allowances for Loan Losses***

Under IFRS, we establish allowances for loan losses with respect to loans to absorb such losses. We assess individually significant loans on a case-by-case basis and other loans on a collective basis. In addition, if we determine that no objective evidence of impairment exists for a loan, we include such loan in a group of loans with similar credit risk characteristics and assess them collectively for impairment regardless of whether such loan is significant. For further information on allowances for loan losses, see “—Critical Accounting Policies—Impairment of Loans and Allowances for Loan Losses” and “Item 4.B. Business Overview—Assets and Liabilities—Loan Portfolio—Allocation and Analysis of Allowances for Loan Losses under IFRS.”

*Corporate Loans.* The following table shows, for the periods indicated, certain information regarding our impaired corporate loans:

	<u>As of December 31,</u>		
	<u>2010</u>	<u>2011</u>	<u>2012</u>
Impaired corporate loans as a percentage of total corporate loans . . . . .	3.0%	2.3%	2.3%
Allowances for loan losses for corporate loans as a percentage of total corporate loans . . . . .	3.2	2.5	2.2
Allowances for loan losses for corporate loans as a percentage of impaired corporate loans . . . . .	106.8	107.3	98.1
Net charge-offs of corporate loans as a percentage of total corporate loans . . . . .	1.6	1.3	1.0

During 2012, impaired corporate loans as a percentage of total corporate loans remained relatively constant. Allowances for loan losses for corporate loans, as a percentage of total corporate loans and as a percentage of impaired corporate loans, respectively, decreased during 2012 primarily as a result of a decrease in our allowances for loan losses for such loans, which mainly reflected an increase in the relative proportion of such loan amounts that are secured by collateral.

During 2011, impaired corporate loans and allowances for loan losses for corporate loans, each as a percentage of total corporate loans, decreased due to decreases in our impaired corporate loans and allowances for loan losses for such loans. However, allowances for loan losses for corporate loans as a percentage of impaired corporate loans increased during 2011 as a result of the deterioration in the asset quality of loans to the construction and shipbuilding sectors, which led to a worse overall mix of impaired corporate loans.

*Retail Loans.* The following table shows, for the periods indicated, certain information regarding our impaired retail loans:

	<u>As of December 31,</u>		
	<u>2010</u>	<u>2011</u>	<u>2012</u>
Impaired retail loans as a percentage of total retail loans . . . . .	1.0%	1.0%	1.1%
Allowances for loan losses for retail loans as a percentage of total retail loans . . . . .	0.5	0.6	0.7
Allowances for loan losses for retail loans as a percentage of impaired retail loans . . . . .	51.4	59.9	58.1
Net charge-offs of retail loans as a percentage of total retail loans . . .	0.1	0.2	0.3

During 2012, impaired retail loans as a percentage of total retail loans increased as the effect of an increase in our impaired retail loans, which reflected a deterioration in the asset quality of our retail loan portfolio due to adverse economic conditions in Korea in 2012, was enhanced by a slight decrease in the amount of our total retail loans. Allowances for loan losses for retail loans as a percentage of total retail loans similarly increased during 2012 as the effect of an increase in allowances for retail loans, reflecting the deterioration in the asset quality of our retail loan portfolio, was enhanced by the decrease in the amount of our total retail loans. However, an improvement in the asset quality of our existing impaired retail loans reflecting our increased charge-offs of such loans in 2012 led to a better overall mix of impaired retail loans, which caused the level of allowances for loan losses for retail loans as a percentage of impaired retail loans to decrease.

During 2011, impaired retail loans as a percentage of total retail loans remained relatively constant. However, a deterioration in the asset quality of our existing impaired retail loans led to a worse overall mix of impaired retail loans, which caused the level of allowances for loan losses as a percentage of both total retail loans and impaired retail loans to increase.

*Credit Card Balances.* The following table shows, for the periods indicated, certain information regarding our impaired credit card balances:

	<u>As of December 31,</u>		
	<u>2010</u>	<u>2011</u>	<u>2012</u>
Impaired credit card balances as a percentage of total credit card balances .....	0.6%	0.9%	1.0%
Allowances for loan losses for credit card balances as a percentage of total credit card balances .....	2.6	2.8	2.8
Allowances for loan losses for credit card balances as a percentage of impaired credit card balances .....	418.3	327.9	272.9
Net charge-offs as a percentage of total credit card balances ....	1.1	1.7	3.0

During 2012, impaired credit card balances as a percentage of total credit card balances increased slightly primarily due to the effect of a decrease in our total credit card balances while the amount of our impaired credit card balances remained relatively steady. Allowances for loan losses for credit card balances, which decreased during 2012 mainly as a result of a decrease in our total credit card balances as well as increased charge-offs (which, in turn, principally reflected increased delinquencies in our credit card portfolio from the second half of 2011 becoming subject to charge off in 2012), remained relatively constant as a percentage of total credit card balances and decreased as a percentage of impaired credit card balances.

During 2011, impaired credit card balances and allowances for loan losses for credit card balances, each as a percentage of total credit card balances, increased due to growth in our impaired credit card balances and allowances for loan losses for credit card balances. However, the increase in our impaired credit card balances outpaced the increase in our allowances for loan losses for credit card balances, resulting in a decrease in the level of allowances for loan losses for credit card balances as a percentage of impaired credit card balances.

#### *Net Fee and Commission Income*

The following table shows, for the periods indicated, the components of our net fee and commission income:

	<u>Year Ended December 31,</u>			<u>Percentage Change</u>	
	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2011/2010</u>	<u>2012/2011</u>
	(in billions of Won)			(%)	
Fee and commission income .....	₩2,482	₩ 2,830	₩ 2,779	14.0%	(1.8)%
Fee and commission expense .....	(777)	(1,035)	(1,186)	33.2	14.6
Net fee and commission income .....	<u>₩1,705</u>	<u>₩ 1,795</u>	<u>₩ 1,593</u>	5.3	(11.3)

#### *Comparison of 2012 to 2011*

Our net fee and commission income decreased 11.3% from ₩1,795 billion in 2011 to ₩1,593 billion in 2012, as a 1.8% decrease in fee and commission income from ₩2,830 billion in 2011 to ₩2,779 billion in 2012 was enhanced by a 14.6% increase in fee and commission expense from ₩1,035 billion in 2011 to ₩1,186 billion in 2012. The 1.8% decrease in fee and commission income was mainly the result of a decrease in other business account commission on consignment from ₩174 billion in 2011 to ₩30 billion in 2012, which principally reflected our receipt in 2011 of ₩137 billion in accrued but unpaid fees from the Ministry of Land, Infrastructure and Transport (relating to our management of the National Housing Fund from January 2007 to June 2010) which was not repeated in 2012.

The 14.6% increase in fee and commission expense was primarily due to an increase in credit card related fees and commissions paid from ₩842 billion in 2011 to ₩997 billion in 2012, which was partially offset by

a 3.2% increase in credit card related fees and commissions received from ₩1,142 billion in 2011 to ₩1,180 billion in 2012, which is recorded as part of fee and commission income. The 18.4% increase in credit card related fees and commissions paid resulted mainly from increases in benefits and rewards provided to our credit card users and marketing expenses.

#### *Comparison of 2011 to 2010*

Our net fee and commission income increased 5.3% from ₩1,705 billion in 2010 to ₩1,795 billion in 2011, as a 14.0% increase in fee and commission income from ₩2,482 billion in 2010 to ₩2,830 billion in 2011 outpaced a 33.2% increase in fee and commission expense from ₩777 billion in 2010 to ₩1,035 billion in 2011. The 14.0% increase in fee and commission income was mainly the result of an increase in other business account commission on consignment from ₩44 billion in 2010 to ₩174 billion in 2011 and an increase in agent activity fees from ₩136 billion in 2010 to ₩238 billion in 2011. The almost three-fold increase in other business account commission on consignment mainly resulted from our receipt of ₩137 billion in accrued but unpaid fees from the Ministry of Land, Infrastructure and Transport relating to our management of the National Housing Fund from January 2007 to June 2010. The 75.0% increase in agent activity fees was principally due to an increase in our commission income from our bancassurance business.

The 33.2% increase in fee and commission expense was primarily due to an increase in credit card related fees and commissions paid from ₩541 billion in 2010 to ₩842 billion in 2011, which was partially offset by a 9.4% increase in credit card related fees and commissions received from ₩1,044 billion in 2010 to ₩1,142 billion in 2011, which is recorded as part of fee and commission income. The 55.7% increase in credit card related fees and commissions paid resulted mainly from increases in benefits and rewards provided to our credit card users and marketing expenses.

For further information regarding our net fee and commission income, see Note 28 of the notes to our consolidated financial statements included elsewhere in this annual report.

#### *Net Gain on Financial Assets and Liabilities at Fair Value through Profit or Loss*

The following table shows, for the periods indicated, the components of our net gain on financial assets and liabilities at fair value through profit or loss:

	<u>Year Ended December 31,</u>			<u>Percentage Change</u>	
	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2011/2010</u>	<u>2012/2011</u>
	<u>(in billions of Won)</u>			<u>(%)</u>	
Net gain on financial assets held-for-trading . . . . .	₩ 361	₩ 181	₩276	(49.9)%	52.5%
Net gain on derivatives held-for-trading . . . . .	570	907	456	59.1	(49.7)
Net loss on financial liabilities held-for-trading . . . . .	(117)	(59)	(44)	(49.6)	(25.4)
Net gain on financial instruments designated at fair value through profit or loss . . . . .	<u>1</u>	<u>7</u>	<u>(37)</u>	600.0	N/M <sup>(1)</sup>
Net gain on financial assets and liabilities at fair value through profit or loss . . . . .	<u>₩ 815</u>	<u>₩1,036</u>	<u>₩651</u>	27.1	(37.2)

<sup>(1)</sup> "N/M" means not meaningful.

#### *Comparison of 2012 to 2011*

Our net gain on financial assets and liabilities at fair value through profit or loss decreased 37.2% from ₩1,036 billion in 2011 to ₩651 billion in 2012, primarily as a result of a 49.7% decrease in net gain on derivatives held-for-trading from ₩907 billion in 2011 to ₩456 billion in 2012, which was offset in part by a 52.5% increase in net gain on financial assets held-for-trading from ₩181 billion in 2011 to ₩276 billion in

2012. The decrease in net gain on derivatives held-for-trading was principally due to a 49.1% decrease in net gain on currency derivatives held-for-trading from ₩886 billion in 2011 to ₩451 billion in 2012. The increase in net gain on financial assets held-for-trading mainly reflected a 14.4% increase in net gain on debt securities held-for-trading from ₩208 billion in 2011 to ₩238 billion in 2012.

#### *Comparison of 2011 to 2010*

Our net gain on financial assets and liabilities at fair value through profit or loss increased 27.1% from ₩815 billion in 2010 to ₩1,036 billion in 2011, primarily as a result of a 59.1% increase in net gain on derivatives held-for-trading from ₩570 billion in 2010 to ₩907 billion in 2011, which was offset in part by a 49.9% decrease in net gain on financial assets held-for-trading from ₩361 billion in 2010 to ₩181 billion in 2011. The increase in net gain on derivatives held-for-trading was principally due to a 25.1% increase in net gain on currency derivatives held-for-trading from ₩708 billion in 2010 to ₩886 billion in 2011. The decrease in net gain on financial assets held-for-trading mainly reflected a 35.0% decrease in net gain on debt securities held-for-trading from ₩320 billion in 2010 to ₩208 billion in 2011.

For further information regarding our net gain on financial assets and liabilities at fair value through profit or loss, see Note 29 of the notes to our consolidated financial statements included elsewhere in this annual report.

#### *General and Administrative Expenses*

The following table shows, for the periods indicated, the components of our general and administrative expenses:

	<u>Year Ended December 31,</u>			<u>Percentage Change</u>	
	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2011/2010</u>	<u>2012/2011</u>
	<u>(in billions of Won)</u>			<u>(%)</u>	
Employee compensation and benefits <sup>(1)</sup> . . . . .	₩2,979	₩2,393	₩2,474	(19.7)%	3.4%
Depreciation and amortization . . . . .	348	342	328	(1.7)	(4.1)
Other general and administrative expenses <sup>(1)</sup> . . . . .	1,040	1,197	1,083	15.1	(9.5)
General and administrative expenses . . . . .	<u>₩4,367</u>	<u>₩3,932</u>	<u>₩3,885</u>	(10.0)	(1.2)

<sup>(1)</sup> In 2012, in line with other major financial institutions in Korea, we reclassified as employee benefits expenses certain employee-related expenses that had previously been classified as other general and administrative expenses. Corresponding amounts for the years ended December 31, 2010 and 2011 have been restated accordingly. For details regarding such reclassification, see Notes 3.20.5 and 31 of the notes to our consolidated financial statements included elsewhere in this annual report.

#### *Comparison of 2012 to 2011*

Our general and administrative expenses decreased 1.2% from ₩3,932 billion in 2011 to ₩3,885 billion in 2012, primarily as a result of a 9.5% decrease in other general and administrative expenses from ₩1,197 billion in 2011 to ₩1,083 billion in 2012, which was partially offset by a 3.4% increase in employee compensation and benefits from ₩2,393 billion in 2011 to ₩2,474 billion in 2012. The decrease in other general and administrative expenses was principally the result of a 50.3% decrease in tax and dues from ₩145 billion in 2011 to ₩72 billion in 2012, which reflected refunds of previously levied education taxes as a result of claims filed by Kookmin Bank. The increase in employee compensation and benefits was principally due to a 25.9% increase in other salaries and short-term employee benefits from ₩522 billion in 2011 to ₩657 billion in 2012, which mainly reflected an increase in contributions to internal funds for employee welfare.

#### *Comparison of 2011 to 2010*

Our general and administrative expenses decreased 10.0% from ₩4,367 billion in 2010 to ₩3,932 billion in 2011, primarily as a result of a 19.7% decrease in employee compensation and benefits from ₩2,979 billion in

2010 to ₩2,393 billion in 2011. Such decrease in employee compensation and benefits was principally due to a 98.2% decrease in termination benefits from ₩654 billion in 2010 to ₩12 billion in 2011, which mainly reflected special termination benefits paid in the fourth quarter of 2010 in connection with our voluntary early retirement program, which was not repeated in 2011.

### *Net Other Operating Expenses*

The following table shows, for the periods indicated, the components of our net other operating expenses:

	Year Ended December 31,			Percentage Change	
	2010	2011	2012	2011/2010	2012/2011
	(in billions of Won)			(%)	
Other operating income . . . . .	₩ 3,773	₩ 3,684	₩ 3,390	(2.4)%	(8.0)%
Other operating expenses . . . . .	(4,841)	(4,776)	(4,845)	(1.3)	1.4
Net other operating expenses . . . . .	<u>₩(1,068)</u>	<u>₩(1,092)</u>	<u>₩(1,455)</u>	2.2	33.2

### *Comparison of 2012 to 2011*

Our net other operating expenses increased 33.2% from ₩1,092 billion in 2011 to ₩1,455 billion in 2012, as an 8.0% decrease in other operating income from ₩3,684 billion in 2011 to ₩3,390 billion in 2012 was enhanced by a 1.4% increase in other operating expenses from ₩4,776 billion in 2011 to ₩4,845 billion in 2012.

Other operating income includes principally gain on foreign exchange transactions, income related to insurance, gain on sale of available-for-sale financial assets and other income. The 8.0% decrease in other operating income was attributable mainly to a 29.9% decrease in gain on foreign exchange transactions from ₩1,563 billion in 2011 to ₩1,096 billion in 2012 and a 72.8% decrease in gain on sale of available-for-sale financial assets from ₩552 billion in 2011 to ₩150 billion in 2012, the effect of which was partially offset by a 71.1% increase in income related to insurance from ₩1,011 billion in 2011 to ₩1,730 billion in 2012. The decrease in gain on foreign exchange transactions, which was mainly the result of reduced exchange rate volatility and a decrease in the relative proportion of foreign currency-denominated assets and liabilities on our balance sheet, was more than offset by a corresponding decrease in loss on foreign exchange transactions, which is recorded as part of other operating expenses. On a net basis, our net loss on foreign exchange transactions decreased 50.9% from ₩645 billion in 2011 to ₩317 billion in 2012. The decrease in gain on sale of available-for-sale financial assets primarily reflected gains from the disposal of our shares of Hyundai Engineering and Construction Co., Ltd. in 2011 not being repeated in 2012. The increase in income related to insurance, which was principally due to premiums and reinsurance income generated in 2012, was more than offset by a corresponding increase in expense related to insurance, which is recorded as part of other operating expenses.

Other operating expenses include principally loss on foreign exchange transactions, expenses related to insurance, loss on sale of available-for-sale financial assets and other expenses. The 1.4% increase in other operating expenses was primarily the result of a 67.5% increase in expense related to insurance from ₩1,088 billion in 2011 to ₩1,822 billion in 2012, and was partially offset by a 36.0% decrease in loss on foreign exchange transactions from ₩2,208 billion in 2011 to ₩1,413 billion in 2012. The increase in expense related to insurance reflected an increase in policy reserves during 2012. The decrease in loss on foreign exchange transactions, which was principally due to reduced exchange rate volatility and a decrease in the relative proportion of foreign currency-denominated assets and liabilities on our balance sheet, was partially offset by a corresponding decrease in gain on foreign exchange transactions, which is recorded as part of other operating income as discussed above.



### *Comparison of 2011 to 2010*

Our net other operating expenses increased 2.2% from ₩1,068 billion in 2010 to ₩1,092 billion in 2011, as a 2.4% decrease in other operating income from ₩3,773 billion in 2010 to ₩3,684 billion in 2011 outpaced a 1.3% decrease in other operating expenses from ₩4,841 billion in 2010 to ₩4,776 billion in 2011.

The 2.4% decrease in other operating income was attributable mainly to a 21.1% decrease in gain on foreign exchange transactions from ₩1,981 billion in 2010 to ₩1,563 billion in 2011, the effect of which was partially offset by a 206.7% increase in gain on sale of available-for-sale financial assets from ₩180 billion in 2010 to ₩552 billion in 2011. The decrease in gain on foreign exchange transactions, which was principally due to reduced exchange rate volatility, was partially offset by a corresponding decrease in loss on foreign exchange transactions, which is recorded as part of other operating expenses. On a net basis, our net loss on foreign exchange transactions increased 61.3% from ₩400 billion in 2010 to ₩645 billion in 2011. The increase in gain on sale of available-for-sale financial assets was principally due to gains from disposal of our shares of Hyundai Engineering and Construction Co., Ltd. in 2011.

The 1.3% decrease in other operating expenses was primarily the result of a 7.3% decrease in loss on foreign exchange transactions from ₩2,381 billion in 2010 to ₩2,208 billion in 2011, the effect of which was partially offset by an 8.4% increase in other expenses from ₩1,300 billion in 2010 to ₩1,409 billion in 2011. The decrease in loss on foreign exchange transactions, which reflected reduced exchange rate volatility, was more than offset by a corresponding decrease in gain on foreign exchange transactions, which is recorded as part of other operating income as discussed above. The increase in other expenses was principally due to an increase in provision for derivatives.

Expenses related to available-for-sale financial assets include impairment loss on such assets, which increased 6.0% from ₩48 billion in 2010 to ₩51 billion in 2011. Unrealized gains and losses (other than impairment losses) on available-for-sale and held-to-maturity financial assets are recorded in our consolidated statements of financial position as part of accumulated other comprehensive income, under total equity. In 2011, we recorded a net decrease in the value of such financial investments of ₩243 billion as part of other accumulated other comprehensive income (loss), principally as a result of a decrease in unrealized gain on our shares of Hyundai Engineering and Construction following our disposal of such shares in 2011 and realization of a gain, which was recorded as part of other operating income as discussed above.

For further information regarding our net other operating expenses, see Note 30 of the notes to our consolidated financial statements included elsewhere in this annual report.

### ***Income Tax Expense (Benefit)***

Our income tax expense is calculated by adding or subtracting changes in deferred income tax liabilities and assets to income tax amounts payable for the period. Deferred income tax assets are recognized for deductible temporary differences, unused tax losses and unused tax credits, while deferred income tax liabilities are recognized for taxable temporary differences. Temporary differences are those between the carrying values of assets and liabilities for financial reporting purposes and their respective tax bases. Deferred income tax assets, including unused tax losses and credits, are recognized only to the extent it is probable that sufficient taxable profit will be available against which such deferred income tax assets can be utilized. See “—Critical Accounting Policies—Deferred Income Tax Assets.”

### *Comparison of 2012 to 2011*

Income tax expense decreased by 34.0% from ₩832 billion in 2011 to ₩549 billion in 2012, primarily due to a decrease in our profit before income tax. The statutory tax rate was 24.2% in 2011 and 2012. Our effective tax rate was 24.3% in 2012 compared to 25.5% in 2011.

### Comparison of 2011 to 2010

Income tax expense changed from an income tax benefit of ₩71 billion in 2010 to an income tax expense of ₩832 billion in 2011, mainly as a result of an increase in our profit before income tax, as well as adjustments recognized in 2010 for current tax of prior years, which reduced our tax payable by ₩172 billion in 2010. The statutory tax rate was 24.2% in 2010 and 2011. Our effective tax rate was 25.5% in 2011 compared to an effective tax benefit rate of 47.2% in 2010.

See Note 33 of the notes to our consolidated financial statements included elsewhere in this annual report.

### Profit for the Year

As a result of the above, our profit for the year was ₩1,712 billion in 2012, compared to ₩2,429 billion in 2011 and ₩220 billion in 2010.

### Results by Principal Business Segment

We compile and analyze financial information for our business segments based upon segment information used by our management for the purposes of resource allocation and performance evaluation. We are organized into six major business segments: retail banking operations, corporate banking operations, other banking operations, credit card operations, investment and securities operations and life insurance operations.

The following table shows, for the periods indicated, our results of operations by segment:

	Profit (Loss) <sup>(1)</sup> for the Year Ended December 31,			Total Operating Revenue <sup>(2)</sup> for the Year Ended December 31,		
	2010	2011	2012	2010	2011	2012
	(in billions of Won)					
Retail banking operations . . . . .	₩ 422	₩ 909	₩ 686	₩2,994	₩3,267	₩3,041
Corporate banking operations . . . . .	(675)	465	238	2,363	2,287	1,953
Other banking operations . . . . .	(360)	553	492	637	1,634	1,315
Credit card operations . . . . .	764	441	292	1,361	1,402	1,287
Investment and securities operations . . . . .	40	26	18	138	163	152
Life insurance operations . . . . .	18	19	17	116	115	131
Other . . . . .	80	(45)	(16)	17	(25)	25
<b>Total <sup>(3)</sup> . . . . .</b>	<b>₩ 289</b>	<b>₩2,368</b>	<b>₩1,727</b>	<b>₩7,626</b>	<b>₩8,843</b>	<b>₩7,904</b>

<sup>(1)</sup> After deduction of income tax allocated to each segment.

<sup>(2)</sup> Represents operating revenue from external customers. See Note 5 of the notes to our consolidated financial statements.

<sup>(3)</sup> Prior to adjustments for consolidation, inter-segment transactions and certain differences in classification under our management reporting system.

### Retail Banking Operations

This segment consists of retail banking services provided by Kookmin Bank. The following table shows, for the periods indicated, our income statement data for this segment:

	Year Ended December 31,			Percentage Change	
	2010	2011	2012	2011/2010	2012/2011
	(in billions of Won)			(% )	
<b>Income statement data</b>					
Interest income	₩ 5,050	₩ 5,723	₩ 5,682	13.3%	(0.7)%
Interest expense	(2,696)	(2,944)	(3,158)	9.2	7.3
Net fee and commission income	647	635	696	(1.9)	9.6
Net gain (loss) from financial assets and liabilities at fair value through profit or loss	(104)	(2)	(15)	(98.1)	650.0
Net other operating income (expense)	98	(200)	(235)	N/M <sup>(1)</sup>	17.5
General and administrative expenses	(2,147)	(1,758)	(1,673)	(18.1)	(4.8)
Provision for credit losses	(264)	(302)	(392)	14.4	29.8
Net other non-operating revenue (expense)	(2)	33	—	N/M <sup>(1)</sup>	N/M <sup>(1)</sup>
<b>Profit (loss) before income tax</b>	<b>582</b>	<b>1,185</b>	<b>905</b>	<b>103.6</b>	<b>(23.6)</b>
Tax income (expense) <sup>(2)</sup>	(160)	(276)	(219)	72.5	(20.7)
<b>Profit for the year</b>	<b>₩ 422</b>	<b>₩ 909</b>	<b>₩ 686</b>	<b>115.4%</b>	<b>(24.5)%</b>

<sup>(1)</sup> “N/M” means not meaningful.

<sup>(2)</sup> Beginning in 2012, segment tax income (expense) is calculated to represent the portion of Kookmin Bank’s income tax allocated to this segment based on Kookmin Bank’s management accounts. Corresponding amounts for prior periods, including profit for the year attributable to this segment, have been restated accordingly.

### Comparison of 2012 to 2011

Our profit before income tax for this segment decreased 23.6% from ₩1,185 billion in 2011 to ₩905 billion in 2012.

Interest income from our retail banking operations decreased 0.7% from ₩5,723 billion in 2011 to ₩5,682 billion in 2012. This decrease was principally due to a decrease in the average yields on mortgage, home equity and other consumer loans, mainly reflecting a decrease in the general level of interest rates in Korea in 2012.

Our largest and most important funding source is deposits from retail customers, which represent more than half of our total deposits. Interest expense for this segment increased 7.3% from ₩2,944 billion in 2011 to ₩3,158 billion in 2012. This increase was primarily due to an increase in the average volume of time deposits held by retail customers, which mainly reflected continuing demand in Korea for lower-risk financial products.

Net fee and commission income attributable to this segment increased 9.6% from ₩635 billion in 2011 to ₩696 billion in 2012, mainly due to an increase in fee and commission income from bancassurance operations.

Net loss from financial assets and liabilities at fair value through profit or loss attributable to this segment increased more than six-fold from ₩2 billion in 2011 to ₩15 billion in 2012, principally as a result of an increase in valuation loss on derivatives.

Net other operating expense attributable to this segment increased 17.5% from ₩200 billion in 2011 to ₩235 billion in 2012, mainly as a result of an increase in expenses related to inter-segment borrowings.

General and administrative expenses attributable to this segment decreased 4.8% from ₩1,758 billion in 2011 to ₩1,673 billion in 2012, principally due to a decrease in employee benefit expenses, which reflected lower performance-based payments.

Provision for credit losses increased 29.8% from ₩302 billion in 2011 to ₩392 billion in 2012, mainly reflecting a deterioration in the asset quality of retail loans in 2012 due to adverse economic conditions in Korea.

Net other non-operating revenue attributable to this segment changed from revenue of ₩33 billion in 2011 to none in 2012, as the recognition of other non-operating revenue in 2011 from the liquidation of certain retail loan-related special purpose vehicles was not repeated in 2012.

#### *Comparison of 2011 to 2010*

Our profit before income tax for this segment increased 103.6% from ₩582 billion in 2010 to ₩1,185 billion in 2011.

Interest income from our retail banking operations increased 13.3% from ₩5,050 billion in 2010 to ₩5,723 billion in 2011. This increase was principally due to an increase in the average yields on mortgage, home equity and other consumer loans, mainly reflecting the increase in the general level of interest rates in Korea applicable to such loans from 2010 to 2011, and an increase in the average volume of home equity and other consumer loans primarily due to an increase in demand for such loans.

Interest expense for this segment increased 9.2% from ₩2,696 billion in 2010 to ₩2,944 billion in 2011. This increase was principally due to an increase in the average volume of time deposits held by retail customers, mainly reflecting higher demand in Korea for lower-risk financial products as well as deposit products from larger commercial banks as opposed to smaller and higher-risk savings banks, in light of continued financial market volatility in 2011. Such increase was enhanced by an increase in the average cost of time deposits and demand deposits held by retail customers, which was principally due to the increase in the general level of interest rates in Korea in 2011.

Net fee and commission income attributable to this segment remained relatively constant at ₩635 billion in 2011 compared to ₩647 billion in 2010.

Net loss from financial assets and liabilities at fair value through profit or loss attributable to this segment decreased 98.1% from ₩104 billion in 2010 to ₩2 billion in 2011, principally as a result of a decrease in valuation loss on derivatives.

Net other operating income attributable to this segment changed from an income of ₩98 billion in 2010 to an expense of ₩200 billion in 2011, mainly as a result of an increase in expenses related to inter-segment borrowings.

General and administrative expenses attributable to this segment decreased 18.1% from ₩2,147 billion in 2010 to ₩1,758 billion in 2011, principally due to special termination benefits paid in the fourth quarter of 2010 in connection with Kookmin Bank's voluntary early retirement program, which was not repeated in 2011.

Provision for credit losses increased 14.4% from ₩264 billion in 2010 to ₩302 billion in 2011, mainly reflecting a deterioration in the asset quality of retail loans and an increase in charge-offs of such loans.

Net other non-operating revenue (expense) attributable to this segment changed from net other non-operating expenses of ₩2 billion in 2010 to net other non-operating revenue of ₩33 billion in 2011, principally due to other non-operating revenue recognized from the liquidation of certain retail loan-related special purpose vehicles in 2011.

### Corporate Banking Operations

This segment consists of corporate banking services provided by Kookmin Bank. The following table shows, for the periods indicated, our income statement data for this segment:

	Year Ended December 31,			Percentage Change	
	2010	2011	2012	2011/2010	2012/2011
	(in billions of Won)			(% )	
<b>Income statement data</b>					
Interest income	₩ 4,906	₩ 5,107	₩ 5,190	4.1%	1.6%
Interest expense	(2,354)	(2,548)	(2,597)	8.2	1.9
Net fee and commission income	280	243	233	(13.2)	(4.1)
Net gain (loss) from financial assets and liabilities at fair value through profit or loss	(4)	(2)	(1)	(50.0)	(50.0)
Net other operating income (expense)	(473)	(555)	(871)	17.3	56.9
General and administrative expenses	(846)	(729)	(792)	(13.8)	8.6
Provision for credit losses	(2,393)	(1,007)	(853)	(57.9)	(15.3)
Net other non-operating revenue (expense)	(4)	114	6	N/M <sup>(1)</sup>	(94.7)
<b>Profit (loss) before income tax</b>	<b>(888)</b>	<b>623</b>	<b>315</b>	<b>N/M<sup>(1)</sup></b>	<b>(49.4)</b>
Tax income (expense) <sup>(2)</sup>	213	(158)	(77)	N/M <sup>(1)</sup>	(51.3)
<b>Profit (loss) for the year</b>	<b>₩ (675)</b>	<b>₩ 465</b>	<b>₩ 238</b>	<b>N/M<sup>(1)</sup></b>	<b>(48.8)%</b>

<sup>(1)</sup> “N/M” means not meaningful.

<sup>(2)</sup> Beginning in 2012, segment tax income (expense) is calculated to represent the portion of Kookmin Bank’s income tax allocated to this segment based on Kookmin Bank’s management accounts. Corresponding amounts for prior periods, including profit for the year attributable to this segment, have been restated accordingly.

### Comparison of 2012 to 2011

Our profit before income tax for this segment decreased 49.4% from ₩623 billion in 2011 to ₩315 billion in 2012.

Interest income from our corporate banking operations increased 1.6% from ₩5,107 billion in 2011 to ₩5,190 billion in 2012. This increase was principally due to an increase in the average volume of corporate loans, mainly reflecting our increased marketing efforts to SOHO customers. The effect of such increase was offset in part by a decrease in the average yield on corporate loans, mainly reflecting the lower interest rate environment in Korea in 2012.

Interest expense for this segment increased 1.9% from ₩2,548 billion in 2011 to ₩2,597 billion in 2012. This increase was principally due to an increase in the average volume of time deposits held by corporate customers, mainly reflecting continuing demand for such deposits in Korea.

Net fee and commission income attributable to this segment decreased 4.1% from ₩243 billion in 2011 to ₩233 billion in 2012, due primarily to a decrease in miscellaneous corporate banking fee income.

Net loss from financial assets and liabilities at fair value through profit or loss attributable to this segment decreased from ₩2 billion in 2011 to ₩1 billion in 2012.

Net other operating expense attributable to this segment increased 56.9% from ₩555 billion in 2011 to ₩871 billion in 2012, mainly as a result of an increase in expenses related to inter-segment borrowings.

General and administrative expenses attributable to this segment increased 8.6% from ₩729 billion in 2011 to ₩792 billion in 2012, principally due to increases in rental expenses and service fees.

Provision for credit losses decreased 15.3% from ₩1,007 billion in 2011 to ₩853 billion in 2012, mainly reflecting an increase in the relative proportion of corporate loan amounts that are secured by collateral.

Net other non-operating revenue attributable to this segment decreased 94.7% from ₩114 billion in 2011 to ₩6 billion in 2012, as the recognition of other non-operating revenue in 2011 from the liquidation of corporate loan-related special purpose vehicles was not repeated in 2012.

#### *Comparison of 2011 to 2010*

Our profit before income tax for this segment changed from a loss of ₩888 billion in 2010 to a profit of ₩623 billion in 2011.

Interest income from our corporate banking operations increased 4.1% from ₩4,906 billion in 2010 to ₩5,107 billion in 2011. This increase was principally due to an increase in the average volume of corporate loans, mainly reflecting our increased marketing efforts as well as increased demand for such loans in anticipation of higher funding costs due to growing adverse conditions in the global financial markets beginning in the second half of 2011. Such increase was enhanced by an increase in the average yield on corporate loans, mainly reflecting the increase in the general level of interest rates in Korea applicable to such loans from 2010 to 2011.

Interest expense for this segment increased 8.2% from ₩2,354 billion in 2010 to ₩2,548 billion in 2011. This increase was principally due to an increase in the average volume of time deposits held by corporate customers, mainly reflecting higher demand in Korea for such deposits. Such increase was enhanced by an increase in the average cost of time deposits held by corporate customers, which was principally due to the increase in the general level of interest rates in Korea in 2011.

Net fee and commission income attributable to this segment decreased 13.2% from ₩280 billion in 2010 to ₩243 billion in 2011, due primarily to a decrease in fee and commission income from project financing operations.

Net gain from financial assets and liabilities at fair value through profit or loss attributable to this segment decreased by ₩2 billion from ₩4 billion in 2010 to ₩2 billion in 2011.

Net other operating expense attributable to this segment increased 17.3% from ₩473 billion in 2010 to ₩555 billion in 2011, mainly as a result of an increase in expenses related to inter-segment borrowings.

General and administrative expenses attributable to this segment decreased 13.8% from ₩846 billion in 2010 to ₩729 billion in 2011, principally due to special termination benefits paid in the fourth quarter of 2010 in connection with Kookmin Bank's voluntary early retirement program, which was not repeated in 2011.

Provision for credit losses decreased 57.9% from ₩2,393 billion in 2010 to ₩1,007 billion in 2011, mainly reflecting an overall improvement in the asset quality of corporate loans.

Net other non-operating revenue (expense) attributable to this segment changed from net other non-operating expenses of ₩4 billion in 2010 to net other non-operating revenue of ₩114 billion in 2011, mainly reflecting other non-operating revenue recognized from the liquidation of corporate loan-related special purpose vehicles in 2011.

### Other Banking Operations

This segment primarily consists of Kookmin Bank's banking operations other than retail and corporate banking operations, including treasury activities and Kookmin Bank's "back office" administrative operations. The following table shows, for the periods indicated, our income statement data for this segment:

	Year Ended December 31,			Percentage Change	
	2010	2011	2012	2011/2010	2012/2011
	(in billions of Won)			(% )	
<b>Income statement data</b>					
Interest income . . . . .	₩ 1,582	₩1,529	₩1,606	(3.4)%	5.0%
Interest expense . . . . .	(1,305)	(854)	(828)	(34.6)	(3.0)
Net fee and commission income . . . . .	73	503	345	589.0	(31.4)
Net gain (loss) from financial assets and liabilities at fair value through profit or loss . . . . .	846	994	612	17.5	(38.4)
Net other operating income (expense) . . . . .	(597)	(318)	(139)	(46.7)	(56.3)
General and administrative expenses . . . . .	(963)	(886)	(840)	(8.0)	(5.2)
Provision (reversal of provision) for credit losses . . . . .	(66)	17	(49)	N/M <sup>(1)</sup>	N/M <sup>(1)</sup>
Share of profit (loss) of associates and joint ventures . . . . .	(209)	1	(6)	N/M <sup>(1)</sup>	N/M <sup>(1)</sup>
Net other non-operating revenue (expense) . . . . .	(16)	(193)	(70)	1,106.3	(63.7)
<b>Profit (loss) before income tax . . . . .</b>	<b>(655)</b>	<b>793</b>	<b>631</b>	<b>N/M<sup>(1)</sup></b>	<b>(20.4)</b>
Tax income (expense) <sup>(2)</sup> . . . . .	295	(240)	(139)	N/M <sup>(1)</sup>	(42.1)
<b>Profit (loss) for the year . . . . .</b>	<b>₩ (360)</b>	<b>₩ 553</b>	<b>₩ 492</b>	<b>N/M<sup>(1)</sup></b>	<b>(11.0)%</b>

<sup>(1)</sup> "N/M" means not meaningful.

<sup>(2)</sup> Beginning in 2012, segment tax income (expense) is calculated to represent the portion of Kookmin Bank's income tax allocated to this segment based on Kookmin Bank's management accounts. Corresponding amounts for prior periods, including profit for the year attributable to this segment, have been restated accordingly.

### Comparison of 2012 to 2011

Our profit before income tax for this segment decreased 20.4% from ₩793 billion in 2011 to ₩631 billion in 2012.

Interest income from our other banking operations increased 5.0% from ₩1,529 billion in 2011 to ₩1,606 billion in 2012. This increase was attributable primarily to an increase in the average volume of debt securities in Kookmin Bank's financial investments portfolio, which mainly reflected increased purchases of low-risk debt securities such as Korean treasury securities and debt securities issued by government agencies and financial institutions.

Interest expense for this segment decreased 3.0% from ₩854 billion in 2011 to ₩828 billion in 2012. This decrease was principally due to a decrease in the average volume of long-term debentures, which mainly reflected decreased use of long-term debentures to meet Kookmin Bank's funding needs.

Net fee and commission income attributable to this segment decreased 31.4% from ₩503 billion in 2011 to ₩345 billion in 2012, mainly because a one-time increase in management fees received from the National Housing Fund in 2011, which was due to the payment of unpaid management fees from prior years claimed by Kookmin Bank, was not repeated in 2012.

Net gain from financial assets and liabilities at fair value through profit or loss attributable to this segment decreased 38.4% from ₩994 billion in 2011 to ₩612 billion in 2012, principally as a result of a decrease in net gain on derivatives held-for-trading.

Net other operating expense attributable to this segment decreased 56.3% from ₩318 billion in 2011 to ₩139 billion in 2012, mainly as a result of an increase in income from inter-segment lending.

General and administrative expenses attributable to this segment decreased 5.2% from ₩886 billion in 2011 to ₩840 billion in 2012, principally due to a decrease in employee benefit expenses, which reflected lower performance-based payments.

Provision for credit losses changed from a reversal of provision of ₩17 billion in 2011 to a provision of ₩49 billion in 2012, mainly reflecting an increase in provisions for receivables from derivatives transactions.

Share of profit of associates and joint ventures changed from a profit of ₩1 billion in 2011 to a loss of ₩6 billion in 2012, principally as a result of recognition of additional impairment losses on Kookmin Bank's investment in JSC Bank CenterCredit in 2012.

Net other non-operating expense attributable to this segment decreased 63.7% from ₩193 billion in 2011 to ₩70 billion in 2012, primarily due to an increase in gains on sales of tangible assets.

#### *Comparison of 2011 to 2010*

Our profit before income tax for this segment changed from a loss of ₩655 billion in 2010 to a profit of ₩793 billion in 2011.

Interest income from our other banking operations decreased 3.4% from ₩1,582 billion in 2010 to ₩1,529 billion in 2011. This decrease was attributable primarily to a decrease in average yields on debt securities in Kookmin Bank's financial investments portfolio, due mainly to an increase in the proportion of monetary stabilization bonds in such portfolio, which typically feature relatively lower yields compared to other types of debt securities in such portfolio.

Interest expense for this segment decreased 34.6% from ₩1,305 billion in 2010 to ₩854 billion in 2011. This decrease was principally due to a decrease in the average volume of long-term debentures, which mainly reflected decreased use of long-term debentures to meet Kookmin Bank's funding needs. Such decrease was partially offset by an increase in the average cost of such debentures, which was primarily attributable to the general increase in market interest rates in Korea, including for such debentures.

Net fee and commission income attributable to this segment increased almost six-fold from ₩73 billion in 2010 to ₩503 billion in 2011, due primarily to increases in commission income received from KB Kookmin Card, which was spun-off from Kookmin Bank in March 2011, and management fees received from the National Housing Fund.

Net gain from financial assets and liabilities at fair value through profit or loss attributable to this segment increased 17.5% from ₩846 billion in 2010 to ₩994 billion in 2011, principally as a result of an increase in net gain on derivatives held-for-trading.

Net other operating expense attributable to this segment decreased 46.7% from ₩597 billion in 2010 to ₩318 billion in 2011, mainly as a result of an increase in income from inter-segment lending.

General and administrative expenses attributable to this segment decreased 8.0% from ₩963 billion in 2010 to ₩886 billion in 2011, principally due to special termination benefits paid in the fourth quarter of 2010 in connection with Kookmin Bank's voluntary early retirement program, which was not repeated in 2011

Provision for credit losses changed from a provision of ₩66 billion in 2010 to a reversal of provision of ₩17 billion in 2011, mainly reflecting a decrease in provision for receivables from derivatives transactions.



Share of profit of associates and joint ventures changed from a loss of ₩209 billion in 2010 to a profit of ₩1 billion in 2011, principally as a result of a decrease in impairment loss on Kookmin Bank's investment in JSC Bank CenterCredit as well as a decrease in loss on investments in other associates.

Net other non-operating expenses attributable to this segment increased more than eleven-fold from ₩16 billion in 2010 to ₩193 billion in 2011, primarily as a result of an increase in charitable donations made by Kookmin Bank.

### **Credit Card Operations**

This segment consists of credit card activities, which were conducted by Kookmin Bank in 2010 and January and February of 2011. In March 2011, Kookmin Bank's credit card business was spun-off to KB Kookmin Card, a newly established company. As such, since March 2011, our credit card activities have been conducted by KB Kookmin Card. The following table shows, for the periods indicated, our income statement data for this segment:

	Year Ended December 31,			Percentage Change	
	2010	2011	2012	2011/2010	2012/2011
	(in billions of Won)			(% )	
<b>Income statement data</b>					
Interest income	₩1,318	₩1,381	₩1,388	4.8%	0.5%
Interest expense	(477)	(480)	(414)	0.6	(13.8)
Net fee and commission income	589	242	158	(58.9)	(34.7)
Net other operating income (expense)	(68)	(18)	(83)	(73.5)	361.1
General and administrative expenses	(224)	(346)	(347)	54.5	0.3
Provision for credit losses	(129)	(207)	(315)	60.5	52.2
Net other non-operating revenue (expense)	1	(1)	(4)	N/M <sup>(1)</sup>	300.0
<b>Profit before income tax</b>	1,010	571	383	(43.5)	(32.9)
Tax income (expense) <sup>(2)</sup>	(246)	(130)	(91)	(47.2)	(30.0)
<b>Profit for the year</b>	<u>₩ 764</u>	<u>₩ 441</u>	<u>₩ 292</u>	(42.3)%	(33.8)%

<sup>(1)</sup> "N/M" means not meaningful.

<sup>(2)</sup> Represents the portion of Kookmin Bank's income tax for 2010 and January and February of 2011 allocated to this segment based on profit before income tax, and income tax attributable to KB Kookmin Card for March to December of 2011 and for 2012.

### **Comparison of 2012 to 2011**

Our profit before income tax for this segment decreased by 32.9% from ₩571 billion in 2011 to ₩383 billion in 2012.

Interest income from our credit card operations remained relatively constant at ₩1,388 billion in 2012 compared to ₩1,381 billion in 2011.

Interest expense for this segment decreased 13.8% from ₩480 billion in 2011 to ₩414 billion in 2012. This decrease was primarily due to decreased funding costs for this segment in light of the lower interest rate environment in Korea in 2012.

Net fee and commission income attributable to this segment decreased 34.7% from ₩242 billion in 2011 to ₩158 billion in 2012, which resulted mainly from an increase in credit card-related fee and commission expenses, principally reflecting increased marketing activities in 2012.

Net other operating expense attributable to this segment increased 361.1% from ₩18 billion in 2011 to ₩83 billion in 2012, primarily as a result of a decrease in income from sales of written-off credit card loans and receivables.

General and administrative expenses attributable to this segment remained relatively constant at ₩347 billion in 2012 compared to ₩346 billion in 2011.

Provision for credit losses increased 52.2% from ₩207 billion in 2011 to ₩315 billion in 2012, mainly reflecting increased delinquencies as well as decreased recoveries on charged-off credit card loans and receivables.

Net other non-operating expense attributable to this segment increased 300.0% from ₩1 billion in 2011 to ₩4 billion in 2012, primarily due to an increase in charitable donations by KB Kookmin Card.

#### *Comparison of 2011 to 2010*

Our profit before income tax for this segment decreased by 43.5% from ₩1,010 billion in 2010 to ₩571 billion in 2011.

Interest income from our credit card operations increased 4.8% from ₩1,318 billion in 2010 to ₩1,381 billion in 2011. This increase was primarily due to an increase in the average volume of credit card loans, which mainly reflected an increase in demand for such loans.

Interest expense for this segment remained relatively constant at ₩480 billion in 2011 compared to ₩477 billion in 2010.

Net fee and commission income attributable to this segment decreased 58.9% from ₩589 billion in 2010 to ₩242 billion in 2011, due primarily to an increase in fee and commission expense paid to Kookmin Bank by KB Kookmin Card for, among other things, assisting with certain credit card operations and recruiting new credit card members through Kookmin Bank's branch network after the spin-off of Kookmin Bank's credit card business and the establishment of KB Kookmin Card in March 2011.

Net other operating expense attributable to this segment decreased 73.5% from ₩68 billion in 2010 to ₩18 billion in 2011, mainly as a result of an increase in income from sale of written-off credit card loans and receivables.

General and administrative expenses attributable to this segment increased 54.5% from ₩224 billion in 2010 to ₩346 billion in 2011, principally due to increases in employee benefits and other administrative expenses.

Provision for credit losses increased 60.5% from ₩129 billion in 2010 to ₩207 billion in 2011, mainly reflecting decreases in the asset quality of certain corporate purchasing card accounts and in recoveries on charged-off credit card loans and receivables.

Net other non-operating revenue (expense) attributable to this segment changed from net other non-operating revenue of ₩1 billion in 2010 to net other non-operating expenses of ₩1 billion in 2011.

#### ***Investment and Securities Operations***

This segment consists primarily of securities brokerage, investment banking, securities investment and trading and other capital markets services conducted by KB Investment & Securities. In March 2011, KB Investment & Securities was merged with KB Futures, with KB Investment & Securities as the surviving entity.

Accordingly, the income statement data for this segment for 2011 reflect the results of operations of KB Futures for the period in 2011 following the merger. The following table shows, for the periods indicated, our income statement data for this segment:

	<u>Year Ended December 31,</u>			<u>Percentage Change</u>	
	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2011/2010</u>	<u>2012/2011</u>
	(in billions of Won)			(%)	
<b>Income statement data</b>					
Interest income . . . . .	₩ 33	₩ 42	₩ 38	27.3%	(9.5)%
Interest expense . . . . .	(29)	(29)	(19)	0.0	(34.5)
Net fee and commission income . . . . .	52	83	86	59.6	3.6
Net gain (loss) from financial assets and liabilities at fair value through profit or loss . . . . .	72	50	39	(30.6)	(22.0)
Net other operating income (expense) . . . . .	7	14	15	100.0	7.1
General and administrative expenses . . . . .	(90)	(118)	(128)	31.1	8.5
Provision (reversal of provision) for credit losses . . . . .	2	(6)	(4)	N/M <sup>(1)</sup>	(33.3)
Net other non-operating revenue (expense) . . . . .	6	(2)	(3)	N/M <sup>(1)</sup>	50.0
<b>Profit before income tax</b> . . . . .	<u>53</u>	<u>34</u>	<u>24</u>	(35.8)	(29.4)
Tax income (expense) <sup>(2)</sup> . . . . .	<u>(13)</u>	<u>(8)</u>	<u>(6)</u>	(38.5)	(25.0)
<b>Profit for the year</b> . . . . .	<u>₩ 40</u>	<u>₩ 26</u>	<u>₩ 18</u>	(35.0)%	(30.8)%

<sup>(1)</sup> “N/M” means not meaningful.

<sup>(2)</sup> Represents income tax attributable to KB Investment & Securities.

#### *Comparison of 2012 to 2011*

Our profit before income tax for this segment decreased 29.4% from ₩34 billion in 2011 to ₩24 billion in 2012.

Interest income from this segment decreased 9.5% from ₩42 billion in 2011 to ₩38 billion in 2012. This decrease was primarily due to a decrease in the average volume of bonds purchased under repurchase agreements.

Interest expense for this segment decreased 34.5% from ₩29 billion in 2011 to ₩19 billion in 2012, which mainly reflected a general decrease in the average cost of our debts in light of the lower interest rate environment in Korea, which was enhanced by a decrease in the average volume of call money and bonds sold under repurchase agreements.

Net fee and commission income attributable to this segment increased 3.6% from ₩83 billion in 2011 to ₩86 billion in 2012, principally as a result of an increase in commissions relating to securities repurchase agreement activities.

Net gain from financial assets and liabilities at fair value through profit or loss attributable to this segment decreased 22.0% from ₩50 billion in 2011 to ₩39 billion in 2012, principally as a result of a decrease in net gains on securities and derivatives held-for-trading.

Net other operating income attributable to this segment remained relatively constant at ₩15 billion in 2012 compared to ₩14 billion in 2011.

General and administrative expenses attributable to this segment increased 8.5% from ₩118 billion in 2011 to ₩128 billion in 2012, primarily due to an increase in service fees paid in connection with securities brokerage operations.

Provision for credit losses decreased 33.3% from ₩6 billion in 2011 to ₩4 billion in 2012, mainly reflecting an increase in reversal of provisions relating to loans purchased.

Net other non-operating expense attributable to this segment increased from ₩2 billion in 2011 to ₩3 billion in 2012.

#### *Comparison of 2011 to 2010*

Our profit before income tax for this segment decreased 35.8% from ₩53 billion in 2010 to ₩34 billion in 2011.

Interest income from this segment increased 27.3% from ₩33 billion in 2010 to ₩42 billion in 2011. This increase was primarily due to an increase in the average volume of reserves for claims of customers' deposits and deposits for exchange-traded derivatives, principally as a result of KB Investment & Securities' merger with KB Futures in March 2011, which was enhanced by an increase in the average interest rates in respect of such reserves and deposits.

Interest expense for this segment remained relatively constant at ₩29 billion in 2010 and 2011.

Net fee and commission income attributable to this segment increased 59.6% from ₩52 billion in 2010 to ₩83 billion in 2011, principally as a result of an increase in brokerage commissions, which mainly resulted from KB Investment & Securities' merger with KB Futures in March 2011.

Net gain from financial assets and liabilities at fair value through profit or loss attributable to this segment decreased 30.6% from ₩72 billion in 2010 to ₩50 billion in 2011, principally as a result of an increase in net loss on derivatives held-for-trading.

Net other operating income attributable to this segment increased 100.0% from ₩7 billion in 2010 to ₩14 billion in 2011.

General and administrative expenses attributable to this segment increased 31.1% from ₩90 billion in 2010 to ₩118 billion in 2011, principally due to increases in bonus payments to employees and advertising expenses.

Provision for credit losses decreased from a reversal of provision of ₩2 billion in 2010 to a provision of ₩6 billion in 2011.

Net other non-operating revenue (expense) attributable to this segment changed from net other non-operating revenue of ₩6 billion in 2010 to net other non-operating expenses of ₩2 billion in 2011, primarily due to the recognition in 2011 of impairment losses on membership interests held by KB Investment & Securities.

### Life Insurance Operations

This segment consists of life insurance and wealth management services provided by KB Life Insurance. We currently hold a 51.0% voting interest in KB Life Insurance, which is accounted for as a consolidated subsidiary under IFRS as issued by the IASB. The following table shows, for the periods indicated, our income statement data for this segment:

	Year Ended December 31,			Percentage Change	
	2010	2011	2012	2011/2010	2012/2011
	(in billions of Won)			(%)	
<b>Income statement data</b>					
Interest income .....	₩128	₩162	₩ 192	26.6%	18.5%
Interest expense .....	—	—	—	—	—
Net gain (loss) from financial assets and liabilities at fair value through profit or loss .....	3	—	8	N/M <sup>(1)</sup>	N/M <sup>(1)</sup>
Net other operating income (expense) .....	(71)	(95)	(132)	33.8	38.9
General and administrative expenses .....	(36)	(42)	(45)	16.7	7.1
Provision for credit losses .....	—	(1)	—	N/M <sup>(1)</sup>	(100.0)
Net other non-operating revenue (expense) .....	(1)	—	(1)	N/M <sup>(1)</sup>	N/M <sup>(1)</sup>
<b>Profit before income tax</b> .....	<u>23</u>	<u>24</u>	<u>22</u>	4.3	(8.3)
Tax income (expense) <sup>(2)</sup> .....	<u>(5)</u>	<u>(5)</u>	<u>(5)</u>	—	—
<b>Profit for the year</b> .....	<u>₩ 18</u>	<u>₩ 19</u>	<u>₩ 17</u>	5.6%	(10.5)%

<sup>(1)</sup> “N/M” means not meaningful.

<sup>(2)</sup> Represents income tax attributable to KB Life Insurance.

#### Comparison of 2012 to 2011

Our profit before income tax for this segment decreased 8.3% from ₩24 billion in 2011 to ₩22 billion in 2012.

Interest income for this segment increased 18.5% from ₩162 billion in 2011 to ₩192 billion in 2012, primarily due to an increase in the average volume of available-for-sale debt securities held by KB Life Insurance, particularly corporate debt securities and Korean treasury securities and government agency debt securities.

Net gain from financial assets and liabilities at fair value through profit or loss attributable to this segment changed from a gain of less than ₩1 billion in 2011 to a gain of ₩8 billion in 2012, which mainly reflected an increase in gains on sales of beneficiary certificates.

Net other operating expense attributable to this segment increased 38.9% from ₩95 billion in 2011 to ₩132 billion in 2012, principally due to increases in policy reserves relating to single premium life insurance products sold in 2012.

General and administrative expenses attributable to this segment increased 7.1% from ₩42 billion in 2011 to ₩45 billion in 2012, primarily due to increased salaries and overhead expenses resulting from the opening of new branch offices in 2012.

Provision for credit losses changed from provisions of ₩1 billion in 2011 to less than ₩1 billion in 2012.

Net other non-operating expense attributable to this segment increased from less than ₩1 billion in 2011 to ₩1 billion in 2012.

### Comparison of 2011 to 2010

Our profit before income tax for this segment remained relatively steady at ₩24 billion in 2011 compared to ₩23 billion in 2010.

Interest income for this segment increased 26.6% from ₩128 billion in 2010 to ₩162 billion in 2011, primarily due to an increase in the average volume of available-for-sale debt securities held by KB Life Insurance, which was partially offset by a decrease in the average yield on such debt securities.

Net gain from financial assets and liabilities at fair value through profit or loss attributable to this segment decreased by ₩3 billion from 2010 to 2011.

Net other operating expense attributable to this segment increased 33.8% from ₩71 billion in 2010 to ₩95 billion in 2011, principally due to a decrease in premium income from individual life insurance products.

General and administrative expenses attributable to this segment increased 16.7% from ₩36 billion in 2010 to ₩42 billion in 2011, reflecting increased marketing activities by KB Life Insurance.

Provision for credit losses increased by ₩1 billion from 2010 to 2011.

Net other non-operating revenue (expense) attributable to this segment decreased from net other non-operating expenses of ₩1 billion in 2010 to less than ₩1 billion in 2011.

### Other

“Other” includes the operations of our holding company and all of our subsidiaries that were consolidated under IFRS as issued by the IASB as of December 31, 2012 except Kookmin Bank, KB Kookmin Card, KB Investment & Securities and KB Life Insurance, including principally KB Asset Management, KB Real Estate Trust, KB Investment, KB Credit Information, KB Data System and, commencing in 2012, KB Savings Bank. See “—Overview—Acquisitions.” The following table shows, for the periods indicated, our income statement data for this segment:

	Year Ended December 31,			Percentage Change	
	2010	2011	2012	2011/2010	2012/2011
	(in billions of Won)			(%)	
<b>Income statement data</b>					
Interest income	₩ 80	₩ 66	₩ 85	(17.5)%	28.8%
Interest expense	(61)	(49)	(47)	(19.7)	(4.1)
Net fee and commission income	92	96	102	4.3	6.3
Net gain (loss) from financial assets and liabilities					
at fair value through profit or loss	2	(4)	8	N/M <sup>(1)</sup>	N/M <sup>(1)</sup>
Net other operating income	30	54	40	80.0	(25.9)
General and administrative expenses	(114)	(115)	(135)	0.9	17.4
Provision (reversal of provision) for credit losses	(21)	(8)	6	(61.9)	N/M <sup>(1)</sup>
Share of profit of associates and joint ventures	—	2	1	N/M <sup>(1)</sup>	(50.0)
Net non-operating revenue (expense)	84	(85)	(62)	N/M <sup>(1)</sup>	(27.1)
<b>Profit (loss) before income tax</b>	92	(43)	(2)	N/M <sup>(1)</sup>	(95.3)
Tax income (expense) <sup>(2)</sup>	(12)	(2)	(14)	(83.3)	600.0
<b>Profit (loss) for the year</b>	<b>₩ 80</b>	<b>₩ (45)</b>	<b>₩ (16)</b>	<b>N/M<sup>(1)</sup></b>	<b>(64.4)%</b>

<sup>(1)</sup> “N/M” means not meaningful.

<sup>(2)</sup> Represents income tax attributable to our holding company and all of our subsidiaries that were consolidated under IFRS as issued by the IASB except Kookmin Bank, KB Kookmin Card, KB Investment & Securities and KB Life Insurance.

#### *Comparison of 2012 to 2011*

Our loss before income tax for this segment decreased 95.3% from ₩43 billion in 2011 to ₩2 billion in 2012.

Interest income attributable to this segment increased 28.8% from ₩66 billion in 2011 to ₩85 billion in 2012. This increase was primarily due to the inclusion of KB Savings Bank in this segment from 2012.

Interest expense attributable to this segment decreased 4.1% from ₩49 billion in 2011 to ₩47 billion in 2012, principally reflecting a decrease in interest expense at our holding company level resulting from the repayment of outstanding debentures and borrowings by our holding company in 2012, the effect of which was offset in part by the inclusion of KB Savings Bank in this segment from 2012.

Net fee and commission income attributable to this segment increased 6.3% from ₩96 billion in 2011 to ₩102 billion in 2012, mainly as the result of an increase in investment trust-related fees received by KB Asset Management.

Net gain from financial assets and liabilities at fair value through profit or loss attributable to this segment changed from a net loss of ₩4 billion in 2011 to a net gain of ₩8 billion in 2012, principally due to an increase in gains on currency forwards of KB Investment.

Net other operating income attributable to this segment decreased 25.9% from ₩54 billion in 2011 to ₩40 billion in 2012, primarily as a result of a decrease in gain on disposal of available-for-sale equity securities held by KB Investment.

General and administrative expenses attributable to this segment increased 17.4% from ₩115 billion in 2011 to ₩135 billion in 2012, which mainly reflected the inclusion of KB Savings Bank in this segment from 2012.

Provision for credit losses attributable to this segment changed from a provision of ₩8 billion in 2011 to a reversal of provision of ₩6 billion in 2012, principally due to an increase in reversal of KB Real Estate Trust's provision for credit losses resulting from continuing improvements in the asset quality of trust accounts held by KB Real Estate Trust, as well as reversal of provision for credit losses relating to KB Savings Bank which reflected collections made on KB Savings Bank's non-performing loans in 2012.

Share of profit of associates and joint ventures attributable to this segment decreased by ₩1 billion from 2011 to 2012.

Net other non-operating expense attributable to this segment decreased 27.1% from ₩85 billion in 2011 to ₩62 billion in 2012, primarily due to the recognition of significant impairment losses in 2011 on membership interests held by our holding company which was not repeated in 2012.

#### *Comparison of 2011 to 2010*

Our profit before income tax for this segment changed from a profit of ₩92 billion in 2010 to a loss of ₩43 billion in 2011.

Interest income attributable to this segment decreased 17.5% from ₩80 billion in 2010 to ₩66 billion in 2011. This decrease was primarily due to a decrease in the average volume of due from banks held by our holding company, which mainly resulted from a decrease in deposits held by the holding company at Kookmin Bank, which the holding company used in 2011 to repay ₩750 billion of its outstanding debentures.

Interest expense attributable to this segment decreased 19.7% from ₩61 billion in 2010 to ₩49 billion in 2011, due mainly to a decrease in the average volume of debentures issued by our holding company, which reflected its repayment of ₩750 billion of its outstanding debentures in 2011.

Net fee and commission income attributable to this segment increased 4.3% from ₩92 billion in 2010 to ₩96 billion in 2011.

Net gain from financial assets and liabilities at fair value through profit or loss attributable to this segment changed from a net gain of ₩2 billion in 2010 to a net loss of ₩4 billion in 2011.

Net other operating income attributable to this segment increased 80.0% from ₩30 billion in 2010 to ₩54 billion in 2011, primarily as a result of an increase in gain on disposal of available-for-sale equity securities held by KB Investment.

General and administrative expenses attributable to this segment remained relatively constant at ₩115 billion in 2011 compared to ₩114 billion 2010.

Provision for credit losses attributable to this segment decreased 61.9% from ₩21 billion in 2010 to ₩8 billion in 2011, mainly reflecting a decrease in KB Real Estate Trust's provision for credit losses resulting from both an improvement in the asset quality of trust accounts held by KB Real Estate Trust and a decrease in the average volume of such trust accounts.

Share of profit of associates and joint ventures attributable to this segment increased by ₩2 billion from 2010 to 2011.

Net other non-operating revenue (expense) attributable to this segment changed from net other non-operating revenue of ₩84 billion in 2010 to net other non-operating expenses of ₩85 billion in 2011 as a result of a variety of factors, including the recognition of impairment losses in 2011 on membership interests held by our holding company.



## Item 5.B. Liquidity and Capital Resources

### Financial Condition

#### Assets

The following table sets forth, as of the dates indicated, the principal components of our assets:

	As of December 31,			Percentage Change	
	2010	2011	2012	2011/2010	2012/2011
	(in billions of Won)			(%)	
Cash and due from financial institutions . . . . .	₩ 6,830	₩ 9,178	₩ 10,568	34.4%	15.1%
Financial assets at fair value through profit or loss . . . . .	4,014	6,326	6,299	57.6	(0.4)
Derivative financial assets . . . . .	2,595	2,449	2,025	(5.6)	(17.3)
Financial investments . . . . .	36,190	35,432	36,897	(2.1)	4.1
Loans:					
Loans to banks . . . . .	2,819	3,988	4,398	41.5	10.3
Loans to customers other than banks:					
Loans in Won . . . . .	173,245	184,211	184,959	6.3	0.4
Loans in foreign currencies . . . . .	4,381	4,141	3,538	(5.5)	(14.6)
Domestic import usance bills . . . . .	2,611	4,278	3,595	63.8	(16.0)
Off-shore funding loans . . . . .	962	893	754	(7.2)	(15.6)
Call loans . . . . .	143	1,093	1,193	664.3	9.1
Bills bought in Won . . . . .	22	104	30	372.7	(71.2)
Bills bought in foreign currencies . . . . .	2,227	2,723	2,522	22.3	(7.4)
Guarantee payments under payment guarantee . . . . .	191	57	45	(70.2)	(21.1)
Credit card receivables in Won . . . . .	12,410	12,420	11,871	0.1	(4.4)
Credit card receivables in foreign currencies . . . . .	1	1	3	0.0	200.0
Bonds purchased under repurchase agreements . . . . .	230	830	1,251	260.9	50.7
Privately placed bonds . . . . .	2,135	816	604	(61.8)	(26.0)
Factored receivables . . . . .	—	—	1,221	—	—
Total loans to customers other than banks . . . . .	198,558	211,567	211,586	6.6	0.0
Less:					
Allowances for loan losses . . . . .	(3,756)	(3,448)	(3,268)	(8.2)	(5.2)
Total loans, net . . . . .	197,621	212,107	212,716	7.3	0.3
Property and equipment . . . . .	3,150	3,186	3,104	1.1	(2.6)
Other assets <sup>(1)</sup> . . . . .	8,371	8,923	10,398	6.6	16.5
Total assets . . . . .	₩258,771	₩277,601	₩282,007	7.3%	1.6%

<sup>(1)</sup> Includes investments in associates and joint ventures, investment properties, intangible assets, deferred income tax assets, assets held for sale and other assets.

For further information on our assets, see “Item 4.B. Business Overview—Assets and Liabilities.”

#### Comparison of 2012 to 2011

Our total assets increased 1.6% from ₩277,601 billion as of December 31, 2011 to ₩282,007 billion as of December 31, 2012, principally due to a 4.1% increase in financial investments from ₩35,432 billion as of December 31, 2011 to ₩36,897 billion as of December 31, 2012, a 15.1% increase in cash and due from financial institutions from ₩9,178 billion as of December 31, 2011 to ₩10,568 billion as of December 31, 2012

and a 16.5% increase in other assets from ₩8,923 billion as of December 31, 2011 to ₩10,397 billion as of December 31, 2012. The effect of these increases was partially offset by a 17.3% decrease in derivative financial assets from ₩2,449 billion as of December 31, 2011 to ₩2,025 billion as of December 31, 2012.

#### Comparison of 2011 to 2010

Our total assets increased 7.3% from ₩258,771 billion as of December 31, 2010 to ₩277,601 billion as of December 31, 2011, principally due to a 6.3% increase in loans in Won from ₩173,245 billion as of December 31, 2010 to ₩184,211 billion as of December 31, 2011, a 34.4% increase in cash and due from financial institutions from ₩6,830 billion as of December 31, 2010 to ₩9,178 billion as of December 31, 2011 and a 57.6% increase in financial assets at fair value through profit or loss from ₩4,014 billion as of December 31, 2010 to ₩6,326 billion as of December 31, 2011. The effect of these increases was partially offset by a 61.8% decrease in privately placed bonds from ₩2,135 billion as of December 31, 2010 to ₩816 billion as of December 31, 2011 and a 2.1% decrease in financial investments from ₩36,190 billion as of December 31, 2010 to ₩35,432 billion as of December 31, 2011.

#### Liabilities and Equity

The following table sets forth, as of the dates indicated, the principal components of our liabilities and our equity:

	As of December 31,			Percentage Change	
	2010	2011	2012	2011/2010	2012/2011
	(in billions of Won)			(%)	
<b>Liabilities:</b>					
Financial liabilities at fair value through profit or loss	₩ 1,295	₩ 1,388	₩ 1,851	7.2%	33.4%
Deposits	179,862	190,337	194,403	5.8	2.1
Debts	11,745	16,824	15,970	43.2	(5.1)
Debentures	29,107	27,070	24,132	(7.0)	(10.9)
Provisions	1,020	798	670	(21.8)	(16.0)
Other liabilities <sup>(1)</sup>	16,076	18,084	20,277	12.5	12.1
Total liabilities	239,105	254,501	257,303	6.4	1.1
<b>Equity:</b>					
Capital stock	1,932	1,932	1,932	—	—
Capital surplus	15,990	15,842	15,840	(0.9)	(0.0)
Accumulated other comprehensive income	431	191	360	(55.7)	88.5
Retained earnings	2,621	4,953	6,377	89.0	28.8
Treasury shares	(2,477)	—	—	N/M <sup>(2)</sup>	—
Equity attributable to stockholders	18,497	22,918	24,509	23.9	6.9
Non-controlling interests	1,169	182	195	(84.4)	7.1
Total equity	19,666	23,100	24,704	17.5	6.9
Total liabilities and equity	₩258,771	₩277,601	₩282,007	7.3%	1.6%

<sup>(1)</sup> Includes derivative financial liabilities, current income tax liabilities, deferred income tax liabilities, defined benefit liabilities and other liabilities.

<sup>(2)</sup> N/M = not meaningful.

#### Comparison of 2012 to 2011

Our total liabilities increased 1.1% from ₩254,501 billion as of December 31, 2011 to ₩257,303 billion as of December 31, 2012. The increase was primarily due to increases in deposits and other liabilities. Our deposits

increased 2.1% from ₩190,337 billion as of December 31, 2011 to ₩194,403 billion as of December 31, 2012, mainly as a result of an increase in demand deposits. Our other liabilities increased 12.1% from ₩18,084 billion as of December 31, 2011 to ₩20,277 billion as of December 31, 2012, principally due to an increase in liabilities related to our life insurance business (mainly policy reserves).

Our total equity increased by 6.9% from ₩23,100 billion as of December 31, 2011 to ₩24,704 billion as of December 31, 2012. This increase resulted principally from an increase in our retained earnings, which was attributable to the profit we generated in 2012.

#### *Comparison of 2011 to 2010*

Our total liabilities increased 6.4% from ₩239,105 billion as of December 31, 2010 to ₩254,501 billion as of December 31, 2011. The increase was primarily due to increases in deposits and debts. Our deposits increased 5.8% from ₩179,862 billion as of December 31, 2010 to ₩190,337 billion as of December 31, 2011, mainly as a result of an increase in time deposits in Won. Our debts increased 43.2% from ₩11,745 billion as of December 31, 2010 to ₩16,824 billion as of December 31, 2011, principally due to an increase in borrowings.

Our total equity increased by 17.5% from ₩19,666 billion as of December 31, 2010 to ₩23,100 billion as of December 31, 2011. This increase resulted principally from our sale of approximately 43.3 million treasury shares (with a carrying value of ₩2,477 billion) in 2011, as well as an increase in our retained earnings, which was attributable to the profit we generated in 2011.

#### *Liquidity*

Our primary source of funding has historically been and continues to be deposits. Deposits amounted to ₩179,862 billion, ₩190,337 billion and ₩194,403 billion as of December 31, 2010, 2011 and 2012, which represented approximately 81.5%, 81.3% and 82.9% of our total funding, respectively. We have been able to use customer deposits to finance our operations generally, including meeting a portion of our liquidity requirements. Although the majority of deposits are short-term, it has been our experience that the majority of our depositors generally roll over their deposits at maturity, thus providing us with a stable source of funding. However, in the event that a substantial number of our depositors do not roll over their deposits or otherwise decide to withdraw their deposited funds, we would need to place increased reliance on alternative sources of funding, some of which may be more expensive than customer deposits, in order to finance our operations. See “Item 3.D. Risk Factors—Risks relating to liquidity and capital management—Our funding is highly dependent on short-term deposits, which dependence may adversely affect our operations.” In particular, we may increase our utilization of alternative funding sources such as short-term borrowings and cash and cash equivalents (including funds from maturing loans), as well as liquidating our positions in financial assets and using the proceeds to fund parts of our operations, as necessary.

We also obtain funding through debentures and debts to meet our liquidity needs. Debentures represented 13.2%, 11.6% and 10.3% of our total funding as of December 31, 2010, 2011 and 2012, respectively. Debts represented 5.3%, 7.2% and 6.8% of our total funding as of December 31, 2010, 2011 and 2012, respectively. For further information on our sources of funding, see “Item 4.B. Business Overview—Assets and Liabilities—Funding.”

The Financial Services Commission of Korea requires each financial holding company and bank in Korea to maintain specific Won and foreign currency liquidity ratios. These ratios require us and Kookmin Bank to keep the ratio of liquid assets to liquid liabilities above certain minimum levels. For a description of these requirements, see “Item 4.B. Business Overview—Supervision and Regulation—Principal Regulations Applicable to Financial Holding Companies—Liquidity” and “Item 4.B. Business Overview—Supervision and Regulation—Principal Regulations Applicable to Banks—Liquidity.”

We are exposed to liquidity risk arising from withdrawals of deposits and maturities of our debentures and debts, as well as the need to fund our lending, trading and investment activities and the management of our trading positions. The goal of liquidity management is for us to be able, even under adverse conditions, to meet all of our liability repayments on time and fund all investment opportunities. For an explanation of how we manage our liquidity risk, see “Item 11. Quantitative and Qualitative Disclosures about Market Risk—Liquidity Risk Management.”

We are a financial holding company, and substantially all of our operations are in our subsidiaries. Accordingly, we rely on distributions from our subsidiaries, direct borrowings and issuances of debt and equity securities to fund our liquidity obligations. We received aggregate dividends of ₩95 billion, ₩0 billion and ₩688 billion from our subsidiaries in 2010, 2011 and 2012, respectively. See “Item 3.D. Risk Factors—Risks relating to our financial holding company structure and strategy.”

### **Contractual Cash Obligations**

The following table sets forth our contractual cash obligations (excluding short-term borrowings) as of December 31, 2012.

	Payments Due by Period				
	Total	1 Year or Less	1-3 Years	3-5 Years	More Than 5 Years
	(in billions of Won)				
Long-term borrowing obligations <sup>(1) (2)</sup> . . . . .	₩ 33,718	₩ 8,071	₩14,798	₩6,166	₩4,683
Operating lease obligations <sup>(3)</sup> . . . . .	264	118	86	17	43
Capital lease obligations . . . . .	3	2	1	—	—
Pension obligations . . . . .	86	86	—	—	—
Deposits <sup>(2) (4)</sup> . . . . .	137,570	129,239	6,657	977	697
<b>Total</b> . . . . .	<b>₩171,641</b>	<b>₩137,516</b>	<b>₩21,542</b>	<b>₩7,160</b>	<b>₩5,423</b>

<sup>(1)</sup> Includes debt and debentures with original maturities of one year or more.

<sup>(2)</sup> Includes estimated future interest payments, which have been estimated using contractual interest rates and scheduled contractual maturities of the outstanding debt obligations and borrowings as of December 31, 2012. In order to calculate future interest payments on debt with floating rates, we used contractual interest rates as of December 31, 2012.

<sup>(3)</sup> This line item is not included within our consolidated statements of financial position.

<sup>(4)</sup> Excluding demand deposits.

### **Commitments and Guarantees**

The following table sets forth our commitments and guarantees as of December 31, 2012. These commitments and guarantees are not included within our consolidated statements of financial position.

	Payments Due by Period				
	Total	1 Year or Less	1-3 Years	3-5 Years	More Than 5 Years
	(in billions of Won)				
Financial guarantees <sup>(1)</sup> . . . . .	₩ 1,610	₩ 265	₩1,237	₩108	₩ —
Confirmed acceptances and guarantees . . . . .	5,174	3,811	1,230	113	20
Commitments . . . . .	93,193	92,329	555	306	3
Trust fund guarantees . . . . .	2,919	608	443	322	1,546
<b>Total</b> . . . . .	<b>₩102,896</b>	<b>₩97,013</b>	<b>₩3,465</b>	<b>₩849</b>	<b>₩1,569</b>

<sup>(1)</sup> Includes ₩1,305 billion of irrevocable commitments to provide contingent liquidity credit lines to special purpose entities for which we serve as the administrator. See Note 39 of the notes to our consolidated financial statements.

## Capital Adequacy

Kookmin Bank is subject to Financial Services Commission capital adequacy requirements applicable to Korean banks, which have been formulated based on, and are consistent in all material respects with, the “International Convergence of Capital Measurement and Capital Standards, a Revised Framework,” also known as Basel II, first published by the Basel Committee of Banking Supervision, Bank for International Settlements in 2004 and implemented in Korea beginning in 2008. Kookmin Bank is required to maintain a minimum ratio of total capital to risk-weighted assets, as determined by a specified formula, of 8.0%. See “Item 4.B. Business Overview—Supervision and Regulation—Principal Regulations Applicable to Banks—Capital Adequacy and Allowances.”

As of December 31, 2012, Kookmin Bank’s capital adequacy ratio was 14.40%.

The following table sets forth a summary of Kookmin Bank’s capital and capital adequacy ratios as of December 31, 2011 and 2012.

	As of December 31,	
	2011 <sup>(1)</sup>	2012 <sup>(1)</sup>
	(in billions of Won, except percentages)	
Tier I capital: . . . . .	₩ 14,954	₩ 16,141
Paid-in capital . . . . .	2,022	2,022
Capital reserves . . . . .	5,043	5,042
Retained earnings . . . . .	8,542	9,622
Non-controlling interests in consolidated subsidiaries . . . . .	8	1
Others . . . . .	(661)	(546)
Tier II capital: . . . . .	4,714	5,250
Revaluation reserves . . . . .	177	177
Allowances for credit losses <sup>(1)</sup> . . . . .	490	402
Hybrid debt . . . . .	136	73
Subordinated debt <sup>(2)</sup> . . . . .	2,943	3,611
Valuation gain on investment securities . . . . .	66	83
Others . . . . .	902	904
Total core and supplementary capital . . . . .	19,668	21,391
Risk-weighted assets . . . . .	145,185	148,544
Credit risk: . . . . .		
On-balance sheet . . . . .	127,489	127,462
Off-balance sheet . . . . .	5,340	6,622
Market risk . . . . .	2,193	4,693
Operational risk . . . . .	10,163	9,767
Capital adequacy ratio . . . . .	13.55%	14.40%
Tier I capital . . . . .	10.30	10.87
Tier II capital . . . . .	3.25	3.53

<sup>(1)</sup> Allowance for credit losses in respect of credits classified as normal or precautionary are used to calculate Tier II capital only to the extent they represent up to 1.25% of risk-weighted assets.

<sup>(2)</sup> Subordinated debt up to an amount equal to 50% of Tier I capital may be used in the calculation of Tier II capital.

In December 2009, the Basel Committee on Banking Supervision introduced a new set of measures to supplement Basel II which include, among others, a requirement for higher minimum capital, introduction of a leverage ratio as a supplementary measure to the capital adequacy ratio and flexible capital requirements for different phases of the economic cycle. Additional details regarding such new measures, including an additional capital conservation buffer and countercyclical capital buffer, liquidity coverage ratio and other supplemental measures, were announced by the Group of Governors and Heads of Supervision of the Basel Committee on

Banking Supervision in September 2010. After further impact assessment and observation periods, the Basel Committee on Banking Supervision will begin phasing in the new set of measures, referred to as Basel III, starting from 2013. In September 2012, the Financial Services Commission announced its plans to implement a new set of regulations that will, among other things, require Korean banks to comply with stricter minimum capital ratio requirements beginning in 2013 and additional minimum capital conservation buffer requirements starting in 2016. Under the proposed regulations, Korean banks will be required to maintain a minimum ratio of Tier I common capital (which principally includes equity capital, capital surplus and retained earnings less reserve for credit losses) to risk-weighted assets of 3.5% and Tier I capital to risk-weighted assets of 4.5% in 2013, which minimum ratios are to increase to 4.0% and 5.5%, respectively, in 2014 and 4.5% and 6.0%, respectively, in 2015. Such requirements would be in addition to the existing requirement for a minimum ratio of Tier I and Tier II capital (less any capital deductions) to risk-weighted assets of 8.0%, which will remain unchanged. The proposed regulations also contemplate an additional capital conservation buffer of 0.625% starting in 2016, with such buffer to increase to 2.5% by 2019. In December 2012, however, the Financial Services Commission announced that the implementation of the proposed Basel III measures in Korea will be delayed pending the implementation of Basel III in the European Union, the United States and other countries. Accordingly, the timing and scope of implementation in Korea of Basel III measures remain uncertain. The implementation of Basel III in Korea may have a significant effect on the capital requirements of Korean financial institutions, including us.

In addition, we, as a bank holding company, are required under the capital adequacy requirements of the Financial Services Commission to maintain a minimum consolidated capital adequacy ratio of 8.0%. “Consolidated capital adequacy ratio” is defined as the ratio of equity capital as a percentage of risk-weighted assets on a consolidated basis, determined in accordance with the Financial Services Commission requirements that have been formulated based on Bank of International Settlements standards. “Equity capital,” as applicable to bank holding companies, is defined as the sum of Tier I capital, Tier II capital and Tier III capital less any deductible items (each as defined under the Regulation on the Supervision of Financial Holding Companies). “Risk-weighted assets” is defined as the sum of credit risk-weighted assets and market risk-weighted assets.

The following table sets forth a summary of our consolidated capital adequacy ratio as of December 31, 2011 and 2012, based on applicable IFRS and regulatory reporting standards:

	<u>As of December 31,</u>	
	<u>2011</u>	<u>2012</u>
	(in billions of Won)	
Risk-weighted assets . . . . .	₩192,813	₩193,510
Equity capital . . . . .	25,063	26,907
Consolidated capital adequacy ratio . . . . .	13.00%	13.90%

**Recent Accounting Pronouncements**

See Note 2 of the notes to our consolidated financial statements included elsewhere in this annual report for a description of recent accounting pronouncements under IFRS as issued by the IASB that have been issued but are not yet effective.

**Item 5.C. Research and Development, Patents and Licenses, etc.**

Not applicable.

**Item 5.D. Trend Information**

These matters are discussed under Item 5.A. and Item 5.B. above where relevant.

**Item 5.E. Off-Balance Sheet Arrangements**

See “Item 5B. Liquidity and Capital Resources—Financial Condition—Contractual Cash Obligations” and “Item 5B. Liquidity and Capital Resources—Financial Condition—Commitments and Guarantees.”

**Item 5.F. Tabular Disclosure of Contractual Obligations**

See “Item 5B. Liquidity and Capital Resources—Financial Condition—Contractual Cash Obligations.”

**Item 5.G. Safe Harbor**

See “Forward-Looking Statements.”

**Item 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES**

**Item 6.A. Directors and Senior Management**

**Board of Directors**

Our board of directors, currently consisting of two executive directors, one non-standing director and nine non-executive directors, has the ultimate responsibility for the management of our affairs.

Our articles of incorporation provide that:

- we may have no more than 30 directors;
- the number of executive directors must be less than 50% of the total number of directors; and
- we have five or more non-executive directors.

The term of office for each director is renewable and is subject to the Korean Commercial Code, the Financial Holding Company Act and related regulations.

Our board of directors meets on a regular basis to discuss and resolve material corporate matters. Additional extraordinary meetings may also be convened at the request of any director or any committee that serves under the board of directors.

The names and positions of our directors are set forth below. The business address of all of the directors is our registered office at 9-1, 2-ga, Namdaemoon-ro, Jung-gu, Seoul 100-703, Korea.

**Executive Directors**

The table below identifies our executive directors as of the date of this annual report:

<u>Name</u>	<u>Date of Birth</u>	<u>Position</u>	<u>Director Since</u>	<u>End of Term</u>
Yoon-Dae Euh . . . .	May 22, 1945	Chairman and Chief Executive Officer	July 13, 2010	July 12, 2013
Young Rok Lim . . .	March 30, 1955	President	March 25, 2011	July 12, 2013

Our executive directors do not have any significant activities outside KB Financial Group.

*Yoon-Dae Euh* is our chairman and chief executive officer. Previously, he was the chairman of the Presidential Council on Nation Branding, the chairman of the steering committee of Korea Investment Corporation, president of Korea University, a member of the Public Fund Oversight Commission and a monetary board member of the Bank of Korea. Dr. Euh received a B.A. in business administration from Korea University, an M.B.A. from Korea University, an M.B.A. from the Asian Institute of Management and a Ph.D. in international finance from the University of Michigan at Ann Arbor.

*Young Rok Lim* is our president. He previously served as the vice minister and deputy minister of the former Ministry of Finance and Economy and the director-general of the Financial Policy Bureau at the former Ministry of Finance and Economy. He received a B.A. in literature and an M.A. in public administration from Seoul National University, an M.A. in economics from Vanderbilt University and a Ph.D. in economics from Hanyang University.

### Non-standing Director

The table below identifies our non-standing director as of the date of this annual report:

Name	Date of Birth	Position	Director Since	End of Term
Byong Deok Min . . . .	May 8, 1954	Non-standing director; President and Chief Executive Officer of Kookmin Bank	March 25, 2011	July 12, 2013

*Byong Deok Min* has been a non-standing director since March 2011. He has also served as the president and chief executive officer of Kookmin Bank since 2010. He previously served as a senior executive vice president of the Consumer Banking Group at Kookmin Bank. He received a B.A. in business administration from Dongguk University.

### Non-executive Directors

Our non-executive directors are selected based on the candidates' talents and skills in diverse areas, such as law, finance, economy, management and accounting. All nine non-executive directors below were nominated by our Non-executive Director Nominating Committee and approved by our shareholders.

The table below identifies our non-executive directors as of the date of this annual report:

Name	Date of Birth	Position	Director Since	Year Term Ends <sup>(1)</sup>
Kyung Jae Lee . . . . .	January 30, 1939	Non-executive Director	March 26, 2010	2014
Jae Wook Bae . . . . .	March 30, 1945	Non-executive Director	March 25, 2011	2014
Young Jin Kim . . . . .	December 11, 1949	Non-executive Director	March 25, 2011	2014
Kun Ho Hwang . . . . .	January 23, 1951	Non-executive Director	March 23, 2012	2014
Jong Cheon Lee . . . . .	February 3, 1951	Non-executive Director	March 25, 2011	2014
Seung Hee Koh . . . . .	June 26, 1955	Non-executive Director	March 26, 2010	2014
Young Kwa Kim . . . . .	December 13, 1955	Non-executive Director	March 22, 2013	2015
Young Nam Lee . . . . .	September 3, 1957	Non-executive Director	March 26, 2010	2014
Jae Mok Cho . . . . .	January 5, 1961	Non-executive Director	March 27, 2009	2014

<sup>(1)</sup> The date on which each term will end will be the date of the general stockholders' meeting in the relevant year unless otherwise specified.

*Kyung Jae Lee* has been a non-executive director and the chairman of our board of directors since March 2010. He previously served as the chief executive officer of the Industrial Bank of Korea, the chief executive officer of the Korea Financial Telecommunications & Clearings Institute and director and statutory auditor of the Bank of Korea. He received a B.A. in economics from Seoul National University, an M.A. in economics from New York University and a Ph.D. in economics from Kookmin University.



*Jae Wook Bae* has been a non-executive director since March 2011. He is currently a lawyer at Baejaewook Legal Office. He previously served as the presidential secretary for the Board of Audit and Inspection, a director of the Central Investigation Division of the Supreme Prosecutors' Office and a chief prosecutor at the Geochang Branch of the Changwon District Prosecutors' Office. He received a B.A. in law from Seoul National University and an M.A. in comparative law from the University of Michigan.

*Young Jin Kim* has been a non-executive director since March 2011. He is currently a professor at Seoul National University. He previously served as an outside director of Samsung Asset Management, director of the Korea Exchange and the president of the Korea Finance Association. He received a B.A. in business administration from Seoul National University, an M.B.A. from Columbia University and a D.B.A. in finance from Indiana Graduate School of Business.

*Kun Ho Hwang* has been a non-executive director since March 2012. He was previously the chairman of the Korea Financial Investment Association, the chief executive officer of Meritz Securities Co., Ltd. and the deputy president of Daewoo Securities Co., Ltd. He received a B.A. in business administration from Seoul National University and an M.A. in economics from Rutgers University.

*Jong Cheon Lee* has been a non-executive director since March 2011. He is currently a professor at Soongsil University. He was previously the chairman of the Korea Accounting Association, a non-standing director of Korea Gas Corporation and an advisory member at the former Ministry of Finance and Economy. He received a B.A. and an M.A. in business administration from Seoul National University and a Ph.D. in accounting from the University of Illinois.

*Seung Hee Koh* has been a non-executive director since March 2010. He is currently a professor at Sookmyung Women's University. He was previously an advisor at the Fair Trade Commission of Korea and the chairman of the Finance Accounting Department at the Korea Accounting Association. He received a B.A. in business administration from Seoul National University, an M.B.A. from Indiana University and a Ph.D. in business administration from University of Oklahoma.

*Young Kwa Kim* has been a non-executive director since March 2013. He is currently a senior advisor of the Korea Securities Finance Corporation, where he previously served as the president and chief executive officer. He also served as the commissioner in the Financial Intelligence Unit at the Financial Services Commission and as the director general of the Economic Cooperation Bureau at the Ministry of Finance and Economy. He received a B.A. in economics from Seoul National University and a Ph.D. in economics from University of Hawaii.

*Young Nam Lee* has been a non-executive director since March 2010. She is currently the chief executive officer of Novas EZ Co., Ltd. She previously served as the chairman of Korea Venture Business Women's Association, a member of the Financial Development Deliberation Committee and director of the Korea Small Business Institute. She received a diploma in management from Dong Pusan College and completed courses in business administration at Ajou University and the Korea Advanced Institute of Science and Technology.

*Jae Mok Cho* has been a non-executive director since March 2009. He is currently the Chief Executive Office of Ace Research Co., Ltd. He was a member of the Seoul Advisory Committee and an adjunct professor of Hanyang University. He received a B.A., M.A. and Ph.D. in psychology from Keimyung University.

Any director having an interest in a transaction that is subject to approval by the board of directors may not vote at the meeting during which the board approves the transaction.

## Executive Officers

The table below identifies our senior executive officers who are not executive directors as of the date of this annual report:

Name	Date of Birth	Position
Jong Kyoo Yoon . . . .	October 13, 1955	Deputy President; Chief Financial Officer
Wang Ky Kim . . . . .	March 19, 1955	Deputy President; Chief Public Relations Officer
Seok Heung Ryu . . . .	January 26, 1957	Deputy President; Chief Information Officer
Min Ho Lee . . . . .	April 3, 1965	Deputy President; Chief Compliance Officer
Won Keun Yang . . . .	September 17, 1956	Deputy President; Head of KB Research
Dong Chang Park . . .	February 23, 1952	Deputy President
Yong Jin Cho . . . . .	February 1, 1961	Managing Director; Chief Human Resources Officer
Kyung Sub Han . . . .	December 20, 1958	Managing Director; Chief Risk Officer
Dong Cheol Lee . . . .	October 4, 1961	Managing Director; Head of Strategic Planning Department
Kyu Sul Choi . . . . .	August 16, 1960	Managing Director; Head of Investor Relations Department

None of the executive officers has any significant activities outside KB Financial Group.

*Jong Kyoo Yoon* is a deputy president and the chief financial officer. He also serves as a non-standing director of Kookmin Bank. He previously served as a senior advisor at Kim & Chang law firm, a senior executive vice president, chief financial officer, chief strategy officer and retail banking head officer of Kookmin Bank and a senior partner and financial service leader of Samil PricewaterhouseCoopers. He received a B.A. and a Ph.D. in business administration from Sungkyunkwan University and an M.A. in business administration from Seoul National University.

*Wang Ky Kim* is a deputy president and the chief public relations officer. He previously served as an assistant minister and spokesman for the Prime Minister of Korea, a member of the Deliberation Committee for National Audit Request at the Board of Audit and Inspection of Korea, an executive director of International Herald Tribune—Joongang Daily and a reporter at Joongang Ilbo. He received a B.A. in journalism from Korea University and an M.B.A. in strategic management of information and telecommunications from Ajou University.

*Seok Heung Ryu* is a deputy president and the chief information officer. He also serves as a senior executive vice president of Kookmin Bank and head of its Information Technology Group. He previously served as a general manager of Kookmin Bank's IT Development Department and the head of Kookmin Bank's Development Management Department and Infra-development Department. He received a B.A. in electronic engineering from Hongik University.

*Min Ho Lee* is a deputy president and the chief compliance officer. He previously served as a standing senior legal advisor and the general manager of the legal department of Kookmin Bank and a senior attorney at Kim & Chang law firm. He received a B.A. in economics and an M.B.A. from Seoul National University and an LL.M. from Columbia Law School.

*Won Keun Yang* is a deputy president and the head of KB Research. He previously served as a management advisor at Daewoo Securities, a standing audit committee member at Woori Bank, an executive director of the Korea Deposit Insurance Corporation and the head of research and a research fellow at Korea Institute of Finance. He received a B.A. in economics from Korea University and a Ph.D. in finance from Georgia State University.

*Dong Chang Park* is a deputy president. He previously served as the president of Korea Global Banking Research Institute, a global strategy advisor at Hana Financial Group, a visiting fellow at Korea Institute of Finance, an executive vice president of LG Investment & Securities and the president and chief executive officer

of LG Petro Bank in Poland. He received a B.A. in law from Seoul National University, an M.B.A. from Korea University and a Ph.D. in economics from Hankuk University of Foreign Studies.

*Yong Jin Cho* is a managing director and the chief human resources officer. He previously served as a general manager of the Management Support Office and the Human Resources Department and the head of Kookmin Bank's Seojamsil and Nakseongdae branches. He received a B.A. in public administration from Korea University and an M.A. in human resources management from Sungshin Woman's University Graduate School.

*Kyung Sub Han* is a managing director and the chief risk officer. He previously served as the head of Kookmin Bank's Risk Management Department. He received a B.A. in mechanics from Inha University and an M.B.A. in financial engineering from Korea Advanced Institute of Science and Technology (KAIST).

*Dong Cheol Lee* is a managing director and the head of the Strategic Planning Department. He previously served as the head of the Financial Planning and Management Department, the head of Kookmin Bank's Taepyoungro branch and the general manager of Kookmin Bank's Strategic Planning Department. He received a B.A. in law from Korea University and an LL.M. from Tulane University Law School.

*Kyu Sul Choi* is a managing director and the head of the Investor Relations Department. He previously served as the head of Kookmin Bank's Investor Relations Department and Asset and Liability Management Department and the head of Korea First Bank's treasury department. He received a B.A. in business administration from Yonsei University.

#### **Item 6.B. Compensation**

The aggregate remuneration paid and benefits-in-kind granted by us to our chairman and chief executive officer, our other executive and non-standing directors, our non-executive directors and our executive officers for the year ended December 31, 2012 was ₩6,158 million. In addition, for the year ended December 31, 2012, we set aside ₩329 million for allowances for severance and retirement benefits for our chairman and chief executive officer, the other executive directors and our executive officers.

We do not have service contracts with any of our directors or officers providing for benefits upon termination of their employment with us.

Kookmin Bank granted stock options to its president and chief executive officer, other directors and executive officers, as well as employees. In connection with the comprehensive stock transfer in September 2008 pursuant to which we were established, such stock options were converted into stock options with respect to our common stock. See "Item 6.E. Share Ownership—Stock Options." For all of the options granted, upon their exercise, we are required to pay in cash the difference between the exercise price and the market price of our common stock at the date of exercise. Generally, upon vesting, options may be exercised from after three years from the grant date up to eight years after such date, once restrictions on the exercise of options, including continued employment for at least two years from the grant date, lapse.

In 2012, we recognized a reversal of compensation expense of ₩2,204 million for the stock options granted under our stock option plan. For additional information regarding our compensation expense in connection with our stock option plan, see Note 31 to our consolidated financial statements included elsewhere in this annual report.

In 2008, we also established a stock grant plan. Pursuant to this plan, we have entered into performance share agreements with certain of our directors, executive officers and other senior management, whereby we may grant shares of our common stock (or the equivalent monetary amount based on the market value of such shares at the time of the grant) within specified periods as long-term incentive performance shares in accordance with pre-determined performance targets. See "Item 6.E. Share Ownership—Performance Share Agreements." In 2012, we recognized ₩16,075 million as compensation expense for the disbursements made under such agreements.

### **Item 6.C. Board Practices**

See “Item 6.A. Directors and Senior Management” above for information concerning the terms of office and contractual employment arrangements with our directors and executive officers.

#### **Committees of the Board of Directors**

We currently have the following committees that serve under the board:

- the Audit Committee;
- the Board Steering Committee;
- the Management Strategy Committee;
- the Group Risk Management Committee;
- the Evaluation and Compensation Committee;
- the Non-executive Director Nominating Committee; and
- the Audit Committee Member Nominating Committee.

Each committee member is appointed by the board of directors, except for members of the Audit Committee, who are elected at the general meeting of stockholders.

#### ***Audit Committee***

The committee currently consists of five non-executive directors, Kyung Jae Lee, Jae Wook Bae, Young Jin Kim, Jong Cheon Lee and Seung Hee Koh. The chairperson of the Audit Committee is Jong Cheon Lee. The committee oversees our financial reporting and approves the appointment of our independent registered public accounting firm. The committee also reviews our financial information, auditor’s examinations, key financial statement issues, the plans and evaluation of internal control and the administration of our financial affairs by the board of directors. In connection with the general meetings of stockholders, the committee examines the agenda for, and financial statements and other reports to be submitted by, the board of directors to each general meeting of stockholders. The committee holds regular meetings every quarter.

#### ***Board Steering Committee***

The committee currently consists of six non-executive directors, Kyung Jae Lee, Jae Wook Bae, Kun Ho Hwang, Jong Cheon Lee and Young Nam Lee, together with our chairman and chief executive officer, Yoon-Dae Euh. The chairperson of the Board Steering Committee is Kyung Jae Lee. The committee is responsible for ensuring the efficient operation of the board and the facilitation of the board’s functions. The committee is also responsible for discussion and review of overall matters with respect to the governance of us and our subsidiaries, promoting the efficiency and active function of the board and each committee. The committee holds regular meetings every quarter.

#### ***Management Strategy Committee***

The committee currently consists of one non-standing director, Byong Deok Min, three non-executive directors, Young Kwa Kim, Young Nam Lee and Jae Mok Cho, and our chairman and chief executive officer, Yoon-Dae Euh. The chairperson of the committee is Young Nam Lee. The committee reviews vision and mid-long term management strategy, the annual business plan, the annual budget plan, new strategic businesses, major financial strategy and major issues with respect to our management. The committee holds regular meetings every quarter.

### ***Group Risk Management Committee***

The committee currently consists of one executive director, Young Rok Lim, and four non-executive directors, Jae Wook Bae, Young Jin Kim, Kun Ho Hwang and Jong Cheon Lee. The chairperson of the Group Risk Management Committee is Jae Wook Bae. The Group Risk Management Committee oversees and makes determinations on all issues relating to our comprehensive risk management function. In order to ensure our stable financial condition and to maximize our profits, the committee monitors our overall risk exposure and reviews our compliance with risk policies and risk limits. In addition, the committee reviews risk and control strategies and policies, evaluates whether each risk is at an adequate level, establishes or abolishes risk management divisions and reviews risk-based capital allocations. The committee holds regular meetings every quarter.

### ***Evaluation and Compensation Committee***

The committee currently consists of five non-executive directors, Kun Ho Hwang, Seung Hee Ko, Young Kwa Kim, Young Nam Lee and Jae Mok Cho. The chairperson of the committee is Kun Ho Hwang. The Evaluation and Compensation Committee reviews compensation schemes and compensation levels of us and our subsidiaries. The committee is also responsible for deliberating and deciding the compensation of directors, evaluating management's performance and implementing management training programs, as well as deciding and supervising the performance-based annual salary of the president and the executive officers of us and our subsidiaries. The committee holds regular meetings every quarter.

### ***Non-executive Director Nominating Committee***

The committee currently has no members. The last meeting of the committee was on March 22, 2013 to nominate Young Kwa Kim as a new non-executive director and Kyung Jae Lee, Jae Wook Bae, Young Jin Kim, Jong Cheon Lee, Seung Hee Koh, Young Nam Lee and Jae Mok Cho for re-appointment as non-executive directors. The committee oversees the selection of non-executive director candidates and recommends them annually sometime prior to the general stockholders meeting. The term of office of its members is from the first meeting of the committee held to nominate the non-executive directors until the nominated non-executive directors are appointed.

### ***Audit Committee Member Nominating Committee***

The committee currently has no members. The last meeting of the committee was on March 22, 2013 to nominate Kyung Jae Lee, Jae Wook Bae, Young Jin Kim, Jong Cheon Lee and Seung Hee Koh as new Audit Committee members. The committee oversees the selection of Audit Committee member candidates and recommends them annually sometime prior to the general stockholders meeting. The term of office of its members is from the first meeting of the committee held to nominate the Audit Committee members until the Audit Committee members are appointed.

#### Item 6.D. Employees

As of December 31, 2012, we had a total of 157 full-time employees, excluding 12 executive officers, at our financial holding company. The following table sets forth information regarding our employees at both our financial holding company and our subsidiaries as of the dates indicated:

		As of December 31,		
		2010	2011	2012
KB Financial Group	Full-time employees <sup>(1)</sup> .....	155	148	157
	Contractual employees .....	—	—	—
	Managerial employees .....	124	121	127
	Members of Korea Financial Industry Union .....	—	—	—
Kookmin Bank	Full-time employees <sup>(1)</sup> .....	16,615	16,080	16,358
	Contractual employees .....	6,017	5,769	5,438
	Managerial employees .....	11,647	11,278	11,382
	Members of Korea Financial Industry Union .....	18,728	17,389	17,149
Other subsidiaries	Full-time employees <sup>(1)</sup> .....	1,113	2,508	2,724
	Contractual employees .....	190	542	541
	Managerial employees .....	662	1,450	1,554
	Members of Korea Financial Industry Union .....	97	1,334	1,370

<sup>(1)</sup> Excluding executive officers.

We consider our relations with our employees to be satisfactory. We and our subsidiaries each have a joint labor-management council which serves as a forum for ongoing discussions between our management and employees. At three of our subsidiaries, Kookmin Bank, KB Kookmin Card and KB Real Estate Trust, our employees have a labor union. Every year, the unions at Kookmin Bank, KB Kookmin Card and KB Real Estate Trust and their respective managements negotiate and enter into new collective bargaining agreements and negotiate annual wage adjustments.

Our compensation packages consist of base salary and base bonuses. We also provide performance-based compensation to employees and management officers, including those of our subsidiaries, depending on level of responsibility of the employee or officer and business of the relevant subsidiary. Typically, executive officers, heads of regional headquarters and employees in positions that require professional skills, such as fund managers and dealers, are compensated depending on their individual annual performance evaluation. Also, Kookmin Bank has implemented a profit-sharing system in order to enhance the performance of Kookmin Bank's employees. Under this system, Kookmin Bank pays bonuses to its employees, in addition to the base salary and depending on Kookmin Bank's annual performance.

We provide a wide range of benefits to our employees, including our executive directors. Specific benefits provided may vary for each of our subsidiaries but generally include medical insurance, employment insurance, workers compensation, employee and spouse life insurance, free medical examinations, child tuition and fee reimbursement, disabled child financial assistance and reimbursement for medical expenses, and other benefits may be provided depending on the subsidiary.

In accordance with the National Pension Act, we contribute an amount equal to 4.5% of employee wages, and each employee contributes 4.5% of his or her wages, into each employee's personal pension account. In addition, in accordance with the Guarantee of Worker's Retirement Benefits Act, we have adopted a retirement pension plan for our employees. Contributions under the retirement pension plan are deposited annually into a financial institution, and an employee may elect to receive a monthly pension or a lump-sum amount upon retirement. Our retirement pension plan is in the form of a defined benefit plan, which guarantees a certain payout at retirement, according to a fixed formula based on the employee's average salary and the number of years for which the employee has been a plan member. Under Korean law, we may not terminate the employment of full-time employees except under certain limited circumstances.

In June 2009, we established an employee stock ownership plan. All of our employees are eligible to participate in this plan. We are not required to, and do not, make cash contributions to this plan. Members of our employee stock ownership association have pre-emptive rights to acquire up to 20% of our shares issued in public offerings by us pursuant to the Financial Investment Services and Capital Markets Act. In August 2009, we offered to members of our employee stock ownership association 6,000,000 of the 30,000,000 new shares of common stock to be issued in our rights offering to our existing shareholders, and the entire amount was subscribed by members of our employee stock ownership association. The employee stock ownership association held 3,179,794 shares of our common stock as of December 31, 2012.

Employees of Kookmin Bank have been eligible to participate in its employee stock ownership plan, which will be terminated once all of our common stock held by the plan (which the plan received following the transfer of Kookmin Bank shares held by it as a result of the comprehensive stock transfer pursuant to which we were established) have been distributed to the relevant Kookmin Bank employees at the requests of such employees following the expiration of the required holding periods. As of December 31, 2012, Kookmin Bank's employee stock ownership association held 957,111 shares of our common stock.

In order to develop our next generation of leaders and enhance the operational capability of our employees at each of our subsidiaries, we operate various employee training programs. These programs, which are aimed at cultivating financial specialists with higher levels of management and business skills, developing regional experts for increased global capabilities and enhancing employee loyalty, comprise a number of customized programs such as training courses for employees of different positions, domestic and foreign MBA courses and intensive human resources development programs for high performers to cultivate future leaders. For example, Kookmin Bank offers training programs at its employees' worksites to facilitate access to training, as well as a foreign regional expert training program and a global language training course. We also provide financial and other support for our employees to develop their finance-related knowledge and skills by enrolling in training courses or engaging in self-study programs. The broad spectrum of training programs, combined with the state-of-the-art technologies such as cyber training, satellite broadcasting and mobile-learning, maximizes the level of exposure of the trainees to the contents of the programs. We also believe that our training scheme based on classified training courses and a development evaluation system has facilitated systemic development of employee skills and a spontaneous learning environment.

## Item 6.E. Share Ownership

### Common Stock

As of March 31, 2013, the persons who are currently our directors or executive officers, as a group, held an aggregate of 49,124 shares of our common stock, representing approximately 0.013% of the issued shares of our common stock as of such date. None of these persons individually held more than 1% of the outstanding shares of our common stock as of such date. The following table presents information regarding our directors and executive officers who beneficially owned our shares as of March 31, 2013.

<u>Name of Executive Officer or Director</u>	<u>Number of Shares of Common Stock</u>
Yoon-Dae Euh .....	30,770
Young Rok Lim .....	3,648
Byong Deok Min .....	3,475
Kun Ho Hwang .....	500
Dong Chang Park .....	200
Jong Kyoo Yoon .....	5,300
Wang Ky Kim .....	1,000
Seok Heung Ryu .....	127
Min Ho Lee .....	1,700
Won Keun Yang .....	260
Yong Jin Cho .....	473
Kyung Sup Han .....	632
Dong Cheol Lee .....	203
Kyu Sul Choi .....	836
Total .....	<u>49,124</u>

### Stock Options

We have not, following our establishment pursuant to a comprehensive stock transfer in September 2008, granted any stock options with respect to our capital stock to our directors, executive officers and employees. Prior to our establishment, Kookmin Bank granted stock options with respect to its common stock to its directors, executive officers and employees. In connection with the comprehensive stock transfer, in September 2008, such stock options with respect to Kookmin Bank common stock were converted into stock options with respect to our common stock. For all of the options granted, upon their exercise, we are required to pay in cash the difference between the exercise price and the market price of our common stock at the date of exercise. The following table is the breakdown of such stock options granted to Kookmin Bank's directors, executive officers and employees. It describes the grant date, position, exercise period and price and the number of options as of March 31, 2013, not including previously issued options which are no longer exercisable as of such date.



Grant Date	Position When Granted	Exercise Period		Exercise Price	Number of Granted Options <sup>(1)</sup>	Number of Exercised Options	Number of Exercisable Options
		From	To				
22-Jul-05	Senior Executive Vice President . . . . .	23-Jul-08	22-Jul-13	49,200	29,441	0	29,441
23-Aug-05	Employee . . . . .	24-Aug-08	23-Aug-13	53,000	7,212	0	7,212
24-Mar-06	Chief Audit Executive . . . . .	25-Mar-09	24-Mar-14	77,900	19,917	0	19,917
24-Mar-06	8 Non-executive Directors . . . . .	25-Mar-09	24-Mar-14	77,779 <sup>(2)</sup>	126,710	0	126,710
24-Mar-06	5 Senior Executive Vice Presidents . . . . .	25-Mar-09	24-Mar-14	76,623 <sup>(2)</sup>	260,448	0	260,448
24-Mar-06	15 Employees . . . . .	25-Mar-09	24-Mar-14	77,083 <sup>(2)</sup>	344,576	0	344,576
28-Apr-06	Employee . . . . .	29-Apr-09	28-Apr-14	81,900	25,613	0	25,613
27-Oct-06	Employee . . . . .	28-Oct-09	27-Oct-14	76,600	18,987	0	18,987
8-Feb-07	4 Senior Executive Vice Presidents . . . . .	9-Feb-10	8-Feb-15	77,100	55,594	0	55,594
8-Feb-07	26 Employees . . . . .	9-Feb-10	8-Feb-15	77,100	601,904	0	601,904
23-Mar-07	Non-executive Director . . . . .	24-Mar-10	23-Mar-15	84,500	15,246	0	15,246
					<u>1,505,648</u>	0	<u>1,505,648</u>

(1) Some numbers of the granted options have been adjusted due to the merger and the early retirement of the grantees.

(2) Weighted average of the exercise price of all granted options.

### Performance Share Agreements

In March 2009, our shareholders approved at the annual general meeting of shareholders the disbursement of a maximum of 250,000 shares of our common stock (or the equivalent monetary amount based on the market value of such shares at the time of disbursement), between September 29, 2008 and September 28, 2011, to our directors as long-term incentive performance shares over the term of their office in accordance with the performance targets set forth in the performance share agreements between us and such directors. In June 2009, we paid ₩24 million, the equivalent monetary amount for 733 shares of our common stock, to our former non-executive director, Kee Young Chung. In March 2010, our shareholders approved at the annual general meeting of shareholders the disbursement of a maximum of 250,000 shares of our common stock (or the equivalent monetary amount based on the market value of such shares at the time of disbursement), between September 29, 2009 and September 28, 2012, to our directors as long-term incentive performance shares over the term of their office in accordance with the performance targets set forth in the performance share agreements between us and such directors. In April 2010, we paid an aggregate of ₩184 million, the equivalent monetary amount for 3,563 shares of our common stock, to our former non-executive directors, Dam Cho and Bo Kyung Byun. In November 2010, we paid ₩110 million, the equivalent monetary amount for 2,149 shares of our common stock, to our former non-executive director, Chee Joong Kim. In January 2011, we paid ₩133 million, the equivalent monetary amount for 2,323 shares of our common stock, to our former non-executive director, Chan Soo Kang. In April 2011, we paid an aggregate of ₩229 million, the equivalent monetary amount for 4,056 shares of our common stock, to our former non-executive directors, Suk Sig Lim and Jacques Kemp. Future disbursements of shares or equivalent monetary amount will be made to such directors upon the completion of their terms based on their performance. In accordance with the best practice guidelines for outside directors of banking institutions announced by the Korea Federation of Banks in January 2010, we have since not entered into any performance share agreements with our non-executive directors.

We have also entered into performance share agreements with certain of our executive officers and senior management who are not directors, pursuant to which we may grant shares of our common stock (or the equivalent monetary amount based on the market value of such shares at the time of the grant) within specified periods as long-term incentive performance shares in accordance with pre-determined performance targets.

We expect that further actual disbursements under the performance share agreements with our senior management and directors other than non-executive directors will generally be in the form of cash disbursements of equivalent monetary amounts based on the market value of our shares at such time.

## Item 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS

### Item 7.A. Major Shareholders

The following table presents information regarding the beneficial ownership of our shares at December 31, 2012 by each person or entity known to us to own beneficially more than 5% of our issued and outstanding shares.

Except as otherwise indicated, each stockholder identified by name has:

- sole voting and investment power with respect to its shares; and
- record and beneficial ownership with respect to its shares.

<u>Beneficial Owner</u>	<u>Number of Shares of Common Stock</u>	<u>Percentage of Total Outstanding Shares of Common Stock (%) <sup>(1)</sup></u>
Bank of New York Mellon <sup>(2)</sup> . . . . .	35,026,464	9.07%
Korean National Pension Service . . . . .	33,158,257	8.58%
ING Bank N.V. <sup>(3)</sup> . . . . .	19,401,044	5.02%

<sup>(1)</sup> Calculated based on 386,351,693 shares of our common stock outstanding as of December 31, 2012.

<sup>(2)</sup> As depositary bank.

<sup>(3)</sup> On February 15, 2013, ING Bank N.V. sold all of its stake in our company.

Other than as set forth above, no other person or entity known by us to be acting in concert, directly or indirectly, jointly or separately, owned 5.0% or more of the issued shares of our common stock or exercised control or could exercise control over us as of December 31, 2012. None of our major stockholders has different voting rights from our other stockholders.

### Item 7.B. Related Party Transactions

As of December 31, 2012, we had an aggregate of ₩5,747 million in loans outstanding to our executive officers and directors and Kookmin Bank's executive officers and directors. In addition, as of such date, we had loans outstanding to various companies whose directors or executive officers were serving concurrently as our directors or executive officers. See Note 43 of the notes to our consolidated financial statements included elsewhere in this annual report. All of these loans were made in the ordinary course of business, on substantially the same terms, including interest rate and collateral, as those prevailing at the time for comparable transactions with other persons and did not involve more than the normal risk of collectibility or present other unfavorable features.

None of our directors or officers have or had any interest in any transactions effected by us that are or were unusual in their nature or conditions or significant to our business which were effected during the current or immediately preceding year or were effected during an earlier year and remain in any respect outstanding or unperformed.

In December 2002, we formally extended our strategic alliance agreement with ING Bank N.V., replacing its prior investment agreement with H&CB. In August 2003, our board approved and ratified an amended and restated strategic alliance agreement with ING Bank N.V. As a result, subject to the conditions set forth in such strategic alliance agreement, we were required to cause one nominee of ING Bank N.V. to be appointed as a non-executive director and to cause another nominee of ING Bank N.V. to be appointed as an executive director, and ING Groep N.V. was required to maintain certain minimum beneficial ownership levels in our common stock, among other things.

In August 2003, we amended and restated our joint venture agreement with ING Insurance International B.V. and ING Life Insurance Company, Korea, Ltd. This agreement established the terms of the joint venture between us and ING Insurance International with respect to ING Life Insurance Company, Korea. In December 2008, we sold all of our remaining stake in ING Life Insurance Company, Korea and our joint venture agreement with ING Insurance International and ING Life Insurance Company, Korea was terminated.

In August 2003, we also amended certain provisions in our joint venture agreement with ING Insurance International B.V. and KB Asset Management Co., Ltd. This agreement expanded and established the terms of the joint venture between us and ING Insurance International with respect to KB Asset Management.

In April 2004, we established a new wholly-owned insurance subsidiary, KB Life Insurance Co., Ltd., to which we contributed the acquired assets and liabilities of Hanil Life Insurance. KB Life focuses on bancassurance, and offers life insurance and wealth management products primarily through our branch network. ING Insurance International B.V. purchased a 49% interest in KB Life in January 2005 and subsequently assigned such interest to its affiliate, ING Insurance International II B.V., in December 2011. In February 2013, ING Bank N.V. sold its entire stake in our company and the joint venture agreement between ING Insurance International II B.V. and us was terminated.

In April 2008, Kookmin Bank and KB Asset Management Co., Ltd. entered into an agreement with ING Bank N.V. and ING Insurance International B.V. related to the planned establishment of KB Financial Group through a comprehensive stock transfer. Pursuant to this agreement and subject to certain conditions, ING Bank N.V. and ING Insurance International approved and agreed to support the stock transfer. The parties also agreed, among others, that the stock transfer shall not constitute a change of control or termination event for purposes of various agreements in effect between the parties and that Kookmin Bank and ING Bank N.V. agree to effect an assignment of Kookmin Bank's rights and obligations under the amended and restated strategic alliance agreement to KB Financial Group. Such assignment was effected in September 2008 pursuant to an assignment and assumption agreement among Kookmin Bank, ING Bank N.V. and KB Financial Group.

In connection with the "comprehensive stock transfer" under Korean law pursuant to which we were established, ING Insurance International B.V., which previously held a 20% equity interest in KB Asset Management Co., Ltd. transferred all of its shares of KB Asset Management common stock to us in September 2008 and in return received 1,290,815 shares of our common stock in accordance with a specified stock transfer ratio.

In March 2013, our amended and restated strategic alliance agreement with ING Bank N.V. was terminated following the sale by ING Bank N.V. of its entire stake in our company in February 2013.

**Item 7.C. *Interests of Experts and Counsel***

Not applicable.

**Item 8. FINANCIAL INFORMATION**

**Item 8.A. *Consolidated Statements and Other Financial Information***

See "Item 18. Financial Statements" and pages F-1 through F-163.

**Legal Proceedings**

Excluding the legal proceedings discussed below, we and our subsidiaries are not a party to any legal or administrative proceedings and no proceedings are known by any of us or our subsidiaries to be contemplated by governmental authorities or third parties, which, if adversely determined, may have a material adverse effect on our consolidated financial condition or results of operations.

In August 2006, the Korean government filed a lawsuit seeking ₩321 billion in damages for excessive fees paid for lottery operations against Kookmin Bank, Ernst & Young Han Young, Korea Lottery Service Inc. and Kookmin Bank's and their relevant employees. In April 2009, the Seoul Central District Court dismissed the government's claim. In May 2009, the government appealed the case to the Seoul High Court, which dismissed the appeal in September 2010. In October 2010, the government appealed the case to the Supreme Court of Korea, which dismissed the appeal in November 2012.

During the first half of 2007, the National Tax Service of Korea completed a tax audit in respect of Kookmin Bank for the fiscal years 2002, 2003, 2004 and 2005, as a result of which Kookmin Bank was assessed ₩190 billion (including residence tax) for tax deficiencies. In addition, during the second half of 2007, the National Tax Service of Korea assessed additional income taxes for prior years amounting to ₩292 billion (including residence tax) for tax deficiencies. Kookmin Bank paid the entire amount of such additional assessments in 2007, but filed an appeal with the National Tax Tribunal with respect to tax assessments made in 2007 amounting to ₩482 billion (including residence tax), which dismissed the appeal in March 2010. In June 2010, Kookmin Bank filed an appeal with the Seoul Administrative Court, which ruled in favor of Kookmin Bank on April 1, 2011. On April 19, 2011, the National Tax Service of Korea appealed this case to the Seoul High Court, which ruled in favor of Kookmin Bank on January 12, 2012. On January 30, 2012, the National Tax Service of Korea appealed this case to the Supreme Court, where it is currently pending.

Since November 2008, certain of Kookmin Bank's customers have filed lawsuits against it in connection with its sales of foreign currency derivatives products known as "KIKO" (which stands for "knock-in knock-out"), which are intended to operate as hedging instruments against fluctuations in the exchange rate between the Won and the U.S. dollar. Due to the significant depreciation of the Won against the U.S. dollar in 2008 and 2009, customers who have purchased KIKO products from Kookmin Bank are required to make large payments to it. Seven companies filed six lawsuits against Kookmin Bank alleging that the contracts under which the relevant KIKO products were sold should be invalidated and that Kookmin Bank should return payments received thereunder. Four of the lawsuits were dismissed and not appealed. Of the two remaining cases, one was ruled in favor of Kookmin Bank by the Seoul High Court in February 2013. The amount of the other remaining claim, as of March 31, 2013, was approximately ₩4.7 billion and may increase in the event of future depreciation of the Won against the U.S. dollar. Additional lawsuits, as well as motions for preliminary injunctions, may be filed against Kookmin Bank with respect to KIKO products, and the final outcome of such litigation remains uncertain.

In January 2008, the Korea Fair Trade Commission instituted certain amendments to standard loan policy conditions for mortgage loan agreements to require banks to be responsible for the payment of mortgage registration expenses when issuing mortgage loans. Subsequently, the Korea Federation of Banks and 16 banks, including Kookmin Bank, filed a lawsuit against the Korea Fair Trade Commission to prevent the implementation of such amendments. In August 2010, the Supreme Court ruled in favor of the Korea Fair Trade Commission. Since such ruling in August 2010, certain of Kookmin Bank's customers have filed 118 lawsuits against Kookmin Bank, as of March 31, 2013, alleging that it should return the mortgage registration expenses paid by such customers under mortgage loan agreements that did not reflect the amendments instituted by the Korea Fair Trade Commission in January 2008. As of March 31, 2013, five such lawsuits had been ruled in favor of Kookmin Bank by the trial court, all of which were appealed and were pending in the appellate court, and the remaining 113 lawsuits were pending in the relevant trial courts. The aggregate amount of claimed damages in the 118 lawsuits, as of March 31, 2013, was approximately ₩7 billion. Additional lawsuits may be filed against Kookmin Bank with respect to its mortgage loans, and the final outcome of such litigation remains uncertain.

In July 2010, Fairfield Sentry Limited, or Fairfield, which is currently in liquidation and whose assets were directly or indirectly invested with Bernard L. Madoff Investment Securities LLC, or BLMIS, filed a lawsuit in the Supreme Court of the State of New York against Kookmin Bank, which acted as a nominee for its clients who invested in Fairfield. Fairfield seeks restitution of approximately US\$42 million paid to Kookmin Bank in connection with share redemptions on the ground that such payments were made by mistake, based on inflated

values resulting from BLMIS' fraud. The case is currently pending at such court. Fairfield has filed similar actions against numerous other fund investors to seek recovery of redemption payments.

In May 2012, the trustee appointed for the liquidation of BLMIS filed a lawsuit against Kookmin Bank in the United States Bankruptcy Court for the Southern District of New York. The trustee seeks recovery of approximately US\$42 million, which amount is alleged to be equal to the amount of funds that were redeemed from Fairfield between June 2004 and January 2006 by Kookmin Bank. The trustee alleges that Fairfield was a "feeder fund" that invested in BLMIS and redemptions from such BLMIS feeder fund are avoidable and recoverable under the U.S. Bankruptcy Code and New York law. The case is currently pending at such court. The trustee has filed similar clawback actions against numerous other institutions.

In November 2012, Kookmin Bank filed a lawsuit against the Export-Import Bank of Korea and other creditor financial institutions comprising the creditors' committee of a Korean shipbuilding company which is a borrower of Kookmin Bank and is currently in workout. Kookmin Bank voted against extending new credit to such borrower and exercised its right to dissent and appraisal. Kookmin Bank disagreed with the creditors' committee on the liquidation value of the debt securities of the borrower held by Kookmin Bank and seeks ₩111 billion in damages. In November 2012, the Export-Import Bank of Korea and other creditor financial institutions of the borrower filed a counter lawsuit against Kookmin Bank seeking ₩46 billion in damages in connection with the borrower's debt restructuring plan. The case is currently pending at the Seoul Central District Court.

## Dividends

Dividends must be approved by the stockholders at the annual general meeting of stockholders. Cash dividends may be paid out of retained earnings that have not been appropriated to statutory reserves. See "Item 10.B. Memorandum and Articles of Association—Description of Capital Stock—Dividends and Other Distributions."

The table below sets forth, for the periods indicated, the dividend per share of common stock and the total amount of dividends declared and paid by us in respect of the years ended December 31, 2010, 2011 and 2012. The dividends set out for each of the years below were paid within 30 days after our annual stockholders meeting, which is held no later than March of the following year.

Fiscal Year	Dividends per Common Share <sup>(1)</sup>		Dividends per Preferred Share		Total Amount of Cash Dividends Paid
	₩	US\$			(in millions of Won)
2010 <sup>(2)</sup>	₩120	US\$0.11	—	—	₩ 41,163
2011 <sup>(3)</sup>	720	0.62	—	—	278,173
2012 <sup>(4)</sup>	600	0.56	—	—	231,811

<sup>(1)</sup> Won amounts are expressed in U.S. dollars at the noon buying rate in effect at the end of the relevant periods as quoted by the Federal Reserve Bank of New York in the United States.

<sup>(2)</sup> On February 10, 2011, our board of directors passed a board resolution recommending a cash dividend of ₩120 per common share (before dividend tax), representing 2.4% of the par value of each share, for the fiscal year ended December 31, 2010. This resolution was approved and ratified by our stockholders on March 25, 2011.

<sup>(3)</sup> On February 9, 2012, our board of directors passed a board resolution recommending a cash dividend of ₩720 per common share (before dividend tax), representing 14.4% of the par value of each share, for the fiscal year ended December 31, 2011. This resolution was approved and ratified by our stockholders on March 23, 2012.

<sup>(4)</sup> On February 7, 2013, our board of directors passed a board resolution recommending a cash dividend of ₩600 per common share (before dividend tax), representing 12.0% of the par value of each share, for the fiscal year ended December 31, 2012. This resolution was approved and ratified by our stockholders on March 22, 2013.

Future dividends will depend upon our revenues, cash flow, financial condition and other factors. As an owner of ADSs, you will be entitled to receive dividends payable in respect of the shares of common stock represented by such ADSs.

For a description of the tax consequences of dividends paid to our stockholders, see "Item 10.E. Taxation—United States Taxation" and "—Korean Taxation—Taxation of Dividends."

**Item 8.B. Significant Changes**

Not applicable.

**Item 9. THE OFFER AND LISTING****Item 9.A. Offering and Listing Details****Market Price Information**

The principal trading market for our common stock is the KRX KOSPI Market. Our common stock has been listed on the KRX KOSPI Market since October 10, 2008, and the ADSs have been listed on the New York Stock Exchange under the symbol “KB” since September 29, 2008. The ADSs are identified by the CUSIP number 48241A105.

Kookmin Bank’s common stock was listed on the KRX KOSPI Market on November 9, 2001, and was suspended from trading from September 25, 2008 and de-listed on October 10, 2008 in connection with the comprehensive stock transfer pursuant to which we were established. Kookmin Bank ADSs were listed on the New York Stock Exchange from November 1, 2001 to September 26, 2008. The Kookmin Bank ADSs were identified by the CUSIP number 50049M109.

The table below sets forth, for the periods indicated, the high and low closing prices and the average daily volume of trading activity on the KRX KOSPI Market for Kookmin Bank common stock with respect to the periods up to and including the third quarter of 2008 and for our common stock with respect to the subsequent periods, and the high and low closing prices and the average daily volume of trading activity on the New York Stock Exchange for Kookmin Bank ADSs with respect to the periods up to and including the third quarter of 2008 and for our ADSs with respect to the subsequent periods.

	KRX KOSPI Market <sup>(1)</sup>			New York Stock Exchange <sup>(2)</sup>		
	Closing Price Per Common Stock		Average Daily Trading Volume (in thousands of shares)	Closing Price Per ADS		Average Daily Trading Volume (in thousands of shares)
	High	Low		High	Low	
2008 .....	₩71,500	₩22,800	2,902.4	US\$71.26	US\$14.70	780.0
2009 .....	63,200	26,850	2,390.1	55.07	16.82	533.3
2010 .....	60,400	45,900	1,921.9	52.89	37.81	326.8
2011 .....	62,100	34,600	2,385.3	55.00	29.64	202.3
First Quarter .....	62,100	54,000	2,055.1	55.00	48.02	212.5
Second Quarter .....	58,500	48,400	2,093.5	53.72	44.92	151.3
Third Quarter .....	54,600	34,600	3,459.7	51.87	29.98	246.9
Fourth Quarter .....	45,000	35,650	1,912.8	41.28	29.64	197.9
2012 .....	45,000	33,000	1,342.3	40.63	28.84	150.1
First Quarter .....	45,000	35,750	1,734.4	40.63	30.98	179.9
Second Quarter .....	43,500	35,300	1,296.3	38.21	29.90	143.6
Third Quarter .....	41,650	33,000	1,284.2	37.07	28.84	131.0
Fourth Quarter .....	39,250	34,350	1,050.8	36.09	31.87	145.5
October .....	39,250	37,000	886.6	35.62	33.46	128.7
November .....	37,250	34,350	1,000.3	34.40	31.87	111.9
December .....	38,250	35,250	1,304.1	36.09	32.53	198.4
2013 (through April 26) .....	40,750	34,850	1,489.3	37.45	30.73	181.7
First Quarter .....	40,750	36,150	1,629.3	37.45	32.16	188.4
January .....	40,750	37,850	1,172.4	36.12	32.16	175.8
February .....	39,500	37,200	2,473.2	35.84	34.24	188.8
March .....	39,250	36,150	1,330.1	37.45	35.32	199.9
April (through April 26) .....	37,400	34,850	1,062.1	33.19	30.73	161.6

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Source: *Global Stock Information Financial Network and KRX KOSPI Market*

- (1) Trading of Kookmin Bank common shares on the KRX KOSPI Market commenced on November 9, 2001 and ended on September 24, 2008. Trading of our common shares on the KRX KOSPI Market commenced on October 10, 2008.
- (2) Trading of Kookmin Bank ADSs on the New York Stock Exchange commenced on November 1, 2001 and ended on September 26, 2008. Trading of our ADSs on the New York Stock Exchange commenced on September 29, 2008. Each ADS represents the right to receive one share.

### **Item 9.B. Plan of Distribution**

Not applicable.

### **Item 9.C. Markets**

#### **The KRX KOSPI Market**

The KRX KOSPI Market (formerly known as the Stock Market Division of the Korea Exchange) began its operations in 1956. It has a single trading floor located in Seoul. The KRX KOSPI Market is a membership organization consisting of most of the Korean financial investment companies with a dealing and/or brokerage license and some Korean branches of foreign financial investment companies with such license.

As of December 31, 2012, the aggregate market value of equity securities listed on the KRX KOSPI Market was approximately ₩1,154.3 trillion. The average daily trading volume of equity securities for 2012 was approximately 486.5 million shares with an average transaction value of ₩4,823.6 billion.

The KRX KOSPI Market has the power in some circumstances to suspend trading in the shares of a given company or to de-list a security pursuant to the Listing Regulation of the KRX KOSPI Market. The KRX KOSPI Market also restricts share price movements. All listed companies are required to file accounting reports annually, semiannually and quarterly and to release immediately all information that may affect trading in a security.

The KRX KOSPI Market publishes the KOSPI, which is an index of all equity securities listed on the KRX KOSPI Market, every ten seconds. On January 1, 1983, the method of computing KOSPI was changed from the Dow Jones method to the aggregate value method. In the new method, the market capitalizations of all listed companies are aggregated, subject to certain adjustments, and this aggregate is expressed as a percentage of the aggregate market capitalization of all listed companies as of the base date, January 4, 1980.

The following table sets out movements in KOSPI:

	<u>Opening</u>	<u>High</u>	<u>Low</u>	<u>Closing</u>
1983	122.52	134.46	115.59	121.21
1984	115.25	142.46	115.25	142.46
1985	139.53	163.37	131.40	163.37
1986	161.40	279.67	153.85	272.61
1987	264.82	525.11	264.82	525.11
1988	532.04	922.56	527.89	907.20
1989	919.61	1,007.77	844.75	909.72
1990	908.59	928.82	566.27	696.11
1991	679.75	763.10	586.51	610.92
1992	624.23	691.48	459.07	678.44
1993	697.41	874.10	605.93	866.18
1994	879.32	1,138.75	855.37	1,027.37
1995	1,013.57	1,016.77	847.09	882.94
1996	888.85	986.84	651.22	651.22
1997	653.79	792.29	350.68	376.31
1998	385.49	579.86	280.00	562.46
1999	587.57	1,028.07	498.42	1,028.07
2000	1,059.04	1,059.04	500.60	504.62
2001	520.95	704.50	468.76	693.70
2002	724.95	937.61	584.04	627.55
2003	635.17	822.16	515.24	810.71
2004	821.26	936.06	719.59	895.92
2005	893.71	1,379.37	870.84	1,379.37
2006	1,389.27	1,464.70	1,203.86	1,434.46
2007	1,435.26	2,064.85	1,355.79	1,897.13
2008	1,853.45	1,888.88	938.75	1,124.47
2009	1,157.40	1,723.17	992.69	1,682.77
2010	1,696.14	2,052.97	1,548.78	2,051.00
2011	2,070.08	2,228.96	1,652.71	1,825.74
2012	1,826.37	2,049.28	1,769.31	1,997.05
2013 (through April 26)	2,011.94	2,026.49	1,900.06	1,944.56

Source: *The KRX KOSPI Market*

Shares are quoted “ex-dividend” on the first trading day of the relevant company’s accounting period. Since the calendar year is the accounting period for the majority of listed companies, this may account for the drop in KOSPI between its closing level at the end of one calendar year and its opening level at the beginning of the following calendar year.

With certain exceptions, principally to take account of a share being quoted “ex-dividend” and “ex-rights,” permitted upward and downward movements in share prices of any category of shares on any day are limited under the rules of the KRX KOSPI Market to 15% of the previous day’s closing price of the shares, rounded down as set out below:

<u>Previous day’s closing price ₩</u>	<u>Rounded Down to ₩</u>
Less than 5,000	5
5,000 to less than 10,000	10
10,000 to less than 50,000	50
50,000 to less than 100,000	100
100,000 to less than 500,000	500
500,000 or more	1,000



As a consequence, if a particular closing price is the same as the price set by the fluctuation limit, the closing price may not reflect the price at which persons would have been prepared, or would be prepared to continue, if so permitted, to buy and sell shares. Orders are executed on an auction system with priority rules to deal with competing bids and offers.

Due to the deregulation of restrictions on brokerage commission rates, the brokerage commission rate on equity securities transactions may be determined by the parties, subject to commission schedules being filed with the KRX KOSPI Market by the financial investment companies with a brokerage license. In addition, a securities transaction tax will generally be imposed on the transfer of shares or certain securities representing rights to subscribe for shares. An agriculture and fishery special surtax of 0.15% of the sales prices will also be imposed on transfer of these shares and securities on the KRX KOSPI Market. See “Item 10.E. Taxation—Korean Taxation.”

The following table sets forth the number of companies listed on the KRX KOSPI Market, the corresponding total market capitalization at the end of the periods indicated and the average daily trading volume for those periods:

Year	Market Capitalization on the Last Day of Each Period			Average Daily Trading Volume, Value		
	Number of Listed Companies	(Billions of Won)	(Millions of US\$) <sup>(1)</sup>	Thousands of shares	(Millions of Won)	(Thousands of US\$) <sup>(1)</sup>
1983	328	₩ 3,490	US\$ 4,666	9,325	₩ 5,941	US\$ 7,944
1984	336	5,149	6,434	14,847	10,642	13,301
1985	342	6,570	7,921	18,925	12,315	14,846
1986	355	11,994	13,439	31,755	32,870	36,830
1987	389	26,172	30,250	20,353	70,185	81,120
1988	502	64,544	81,177	10,367	198,364	249,483
1989	626	95,477	138,997	11,757	280,967	409,037
1990	669	79,020	115,610	10,866	183,692	268,753
1991	686	73,118	101,623	14,022	214,263	297,795
1992	688	84,712	110,691	24,028	308,246	402,779
1993	693	112,665	142,668	35,130	574,048	726,919
1994	699	151,217	185,657	36,862	776,257	953,047
1995	721	141,151	178,266	26,130	487,762	616,016
1996	760	117,370	151,289	26,571	486,834	627,525
1997	776	70,989	82,786	41,525	555,759	648,115
1998	748	137,799	81,297	97,716	660,429	389,634
1999	725	349,504	294,319	278,551	3,481,620	2,931,891
2000	704	188,042	166,703	306,163	2,602,211	2,306,925
2001	689	255,850	200,039	473,241	1,997,420	1,561,705
2002	683	258,681	217,379	857,245	3,041,598	2,308,789
2003	684	355,363	298,123	542,010	2,216,636	1,859,594
2004	683	412,588	398,597	372,895	2,232,108	2,156,418
2005	702	655,075	648,589	467,629	3,157,662	3,126,398
2006	731	704,588	757,621	279,096	3,435,180	3,693,742
2007	745	951,900	1,017,205	363,732	5,539,588	5,919,628
2008	763	592,635	469,600	355,205	5,189,643	4,112,238
2009	770	887,935	763,027	485,657	5,795,426	4,980,172
2010	777	1,141,885	1,009,981	380,859	5,619,768	4,970,607
2011	791	1,041,999	899,438	353,759	6,863,146	5,924,166
2012	784	1,154,294	1,085,679	486,480	4,823,643	4,536,910
2013 (through April 26)	774	1,125,823	1,013,251	395,427	4,059,560	3,653,641

Source: The KRX KOSPI Market

<sup>(1)</sup> Converted at the noon buying rate of the Federal Reserve Bank of New York in effect on the last business day of the period indicated.

The Korean securities markets are principally regulated by the Financial Services Commission and the Financial Investment Services and Capital Markets Act, which replaced the Korean Securities and Exchange Act in February 2009. The Financial Investment Services and Capital Markets Act imposes restrictions on insider trading, price manipulation and deceptive action (including unfair trading), requires specified information to be made available by listed companies to investors and establishes rules regarding margin trading, proxy solicitation, takeover bids, acquisition of treasury shares and reporting requirements for stockholders holding substantial interests.

### **Protection of Customer's Interest in Case of Insolvency of Financial Investment Companies with a Brokerage License**

Under Korean law, the relationship between a customer and a financial investment company with a brokerage license in connection with a securities sell or buy order is deemed to be consignment and the securities acquired by a consignment agent (i.e., the financial investment company with a brokerage license) through such sell or buy order are regarded as belonging to the customer in so far as the customer and the consignment agent's creditors are concerned. Therefore, in the event of a bankruptcy or reorganization procedure involving a financial investment company with a brokerage license, the customer of such financial investment company is entitled to the proceeds of the securities sold by such financial investment company.

When a customer places a sell order with a financial investment company with a brokerage license which is not a member of the KRX KOSPI Market, and that financial investment company places a sell order with another financial investment company with a brokerage license, which is a member of the KRX KOSPI Market, the customer is still entitled to the proceeds of the securities sold and received by the non-member company from the member company regardless of the bankruptcy or reorganization of the non-member company.

Under the Financial Investment Services and Capital Markets Act, the KRX KOSPI Market is obliged to indemnify any loss or damage incurred by a counterparty as a result of a breach by its members. If a financial investment company with a brokerage license which is a member of the KRX KOSPI Market breaches its obligation in connection with a buy order, the KRX KOSPI Market is obliged to pay the purchase price on behalf of the breaching member. Therefore, the customer can acquire the securities that have been ordered to be purchased by the breaching member.

When a customer places a buy order with a non-member company and the non-member company places a buy order with a member company, the customer has the legal right to the securities received by the non-member company from the member company because the purchased securities are regarded as belonging to the customer in so far as the customer and the non-member company's creditors are concerned.

As the cash deposited with a financial investment company with a brokerage license is regarded as belonging to such financial investment company, which is liable to return the same at the request of its customer, the customer cannot take back deposited cash from such financial investment company if a bankruptcy or reorganization procedure is instituted against such financial investment company and, therefore, can suffer from loss or damage as a result. However, the Depositor Protection Act provides that the Korea Deposit Insurance Corporation will, upon the request of the investors, pay investors an amount equal to the full amount of cash deposited with a financial investment company with a brokerage license prior to August 1, 1998 in case of such financial investment company's bankruptcy, liquidation, cancellation of securities business license or other insolvency events. However, this indemnification was available only until the end of 2000. From 2001, the maximum amount to be paid to each customer is limited to ₩50 million. Pursuant to the Financial Investment Services and Capital Markets Act, financial investment companies with a dealing and/or brokerage license are required to deposit the cash received from its customers to the extent the amount is not covered by the insurance with the Korea Securities Finance Corporation, a special entity established pursuant to the Financial Investment Services and Capital Markets Act. Set-off or attachment of cash deposits by such financial investment companies is prohibited. The premiums related to this insurance are paid by such financial investment companies.

## **Reporting Requirements for Holders of Substantial Interests**

Any person whose direct or beneficial ownership of our common stock with voting rights, whether in the form of shares of common stock or ADSs, certificates representing the rights to subscribe for shares or equity-related debt securities including convertible bonds and bonds with warrants (which we refer to collectively as “Equity Securities”), together with the Equity Securities beneficially owned by certain related persons or by any person acting in concert with the person, accounts for 5% or more of the total issued and outstanding shares (plus Equity Securities of us held by such persons) is required to report the status and purpose (in terms of whether the purpose of the shareholding is to exercise control over our management) of the holdings to the Financial Services Commission and the KRX KOSPI Market within five business days after reaching the 5% ownership interest. In addition, any change in (i) the ownership interest subsequent to the report that equals or exceeds 1% of the total issued and outstanding Equity Securities of us or (ii) the purpose of the shareholding is required to be reported to the Financial Services Commission and the KRX KOSPI Market within five business days from the date of the change.

Violation of these reporting requirements may subject a person to criminal sanctions such as fines or imprisonment and/or a loss of voting rights with respect to the ownership of Equity Securities exceeding 5% of the total issued and outstanding Equity Securities with respect to which the reporting requirements were violated. Furthermore, the Financial Services Commission may order the disposal of the unreported Equity Securities.

In addition to the reporting requirements described above, any person whose direct or beneficial ownership of our stock accounts for 10% or more of the total issued and outstanding stock (which we refer to as a “major stockholder”) must report the status of his/her shareholding to the Korea Securities and Futures Commission and the KRX KOSPI Market within five days after he/she becomes a major stockholder. In addition, any change in the ownership interest subsequent to the report must be reported to the Korea Securities and Futures Commission and the KRX KOSPI Market within the 5th day of the occurrence of the change. Violation of these reporting requirements may subject a person to criminal sanctions such as fines or imprisonment.

Any single stockholder and persons who stand in a special relationship with that stockholder that acquire more than 4% of the voting stock of a nationwide Korean bank pursuant to the Bank Act will be subject to reporting requirements. In addition, any single stockholder and persons who stand in a special relationship with that stockholder that acquire in excess of 10% of a nationwide bank’s total issued and outstanding shares with voting rights must receive approval from the Financial Services Commission to acquire shares in each instance where the total shareholding would exceed 10%, 25% or 33%, respectively, of the bank’s total issued and outstanding shares with voting rights. See “Item 4.B. Business Overview—Supervision and Regulation—Principal Regulations Applicable to Banks—Restrictions on Bank Ownership.”

## **Restrictions Applicable to ADSs**

No Korean governmental approval is necessary for the sale and purchase of our ADSs in the secondary market outside Korea or for the withdrawal of shares of our common stock underlying the ADSs and the delivery inside Korea of shares in connection with the withdrawal, provided that a foreigner who intends to acquire the shares must obtain an investment registration card from the Financial Supervisory Service as described below. The acquisition of the shares by a foreigner must be immediately reported to the governor of the Financial Supervisory Service, either by the foreigner or by his standing proxy in Korea.

Persons who have acquired shares of our common stock as a result of the withdrawal of shares underlying our ADSs may exercise their preemptive rights for new shares, participate in free distributions and receive dividends on shares without any further Korean governmental approval.

Under current Korean laws and regulations, the depository is required to obtain the prior consent of us for the number of shares of our common stock to be deposited in any given proposed deposit that exceeds the difference between:

- (1) the aggregate number of shares of our common stock deposited by us for the issuance of our ADSs (including deposits in connection with the initial issuance and all subsequent offerings of our ADSs and stock dividends or other distributions related to these ADSs); and
- (2) the number of shares of our common stock on deposit with the depository at the time of such proposed deposit.

We have agreed to grant such consent to the extent that the total number of shares on deposit with the depository would not exceed 116,583,985 at any time.

### **Restrictions Applicable to Shares**

As a result of amendments to the Foreign Exchange Transaction Laws and Financial Services Commission regulations (which we refer to collectively as the “Investment Rules”) adopted in connection with the stock market opening from January 1992 and after that date, foreigners may invest, with limited exceptions and subject to procedural requirements, in all shares of Korean companies, whether listed on the KRX KOSPI Market or on the KRX KOSDAQ Market, unless prohibited by specific laws. Foreign investors may trade shares listed on the KRX KOSPI Market or on the KRX KOSDAQ Market only through the KRX KOSPI Market or the KRX KOSDAQ Market, except in limited circumstances, including:

- odd-lot trading of shares;
- acquisition of shares (which we refer to as “Converted Shares”) by exercise of warrants, conversion rights or exchange rights under bonds with warrants, convertible bonds or exchangeable bonds or withdrawal rights under depository receipts issued outside of Korea by a Korean company;
- acquisition of shares as a result of inheritance, donation, bequest or exercise of stockholders’ rights, including preemptive rights or rights to participate in free distributions and receive dividends;
- over-the-counter transactions between foreigners of a class of shares for which the ceiling on aggregate acquisition by foreigners, as explained below, has been reached or exceeded subject to certain exceptions; and
- sale and purchase of shares at fair value between foreigners who are part of an investor group comprised of foreign companies investing under the control of a common investment manager pursuant to applicable laws or contract.

For over-the-counter transactions of shares between foreigners outside the KRX KOSPI Market or the KRX KOSDAQ Market for shares with respect to which the limit on aggregate foreign ownership has been reached or exceeded, a financial investment company with a brokerage license in Korea must act as an intermediary. Odd-lot trading of shares outside the KRX KOSPI Market or the KRX KOSDAQ Market must involve a financial investment company with a dealing license as the other party. Foreign investors are prohibited from engaging in margin transactions by borrowing shares from a financial investment company with a dealing and/or brokerage license with respect to shares that are subject to a foreign ownership limit.

The Investment Rules require a foreign investor who wishes to invest in shares on the KRX KOSPI Market or the KRX KOSDAQ Market (including Converted Shares and shares being issued for initial listing on the KRX KOSPI Market or on KRX KOSDAQ Market) to register its identity with the Financial Supervisory Service prior to making any such investment. The registration requirement does not, however, apply to foreign investors who acquire Converted Shares with the intention of selling such Converted Shares within three months from the date of acquisition. Upon registration, the Financial Supervisory Service will issue to the foreign investor an investment registration card, which must be presented each time the foreign investor opens a brokerage account

with a financial investment company with a brokerage license. Foreigners eligible to obtain an investment registration card include foreign nationals who have not been residing in Korea for a consecutive period of six months or more, foreign governments, foreign municipal authorities, foreign public institutions, international financial institutions or similar international organizations, corporations incorporated under foreign laws and any person in any additional category designated by decree of the Ministry of Strategy and Finance under the Financial Investment Services and Capital Markets Act. All Korean offices of a foreign corporation as a group are treated as a separate foreigner from the offices of the corporation outside Korea for the purpose of investment registration. However, a foreign corporation or depository issuing depository receipts may obtain one or more investment registration cards in its name in certain circumstances as described in the relevant regulations.

Upon a foreign investor's purchase of shares through the KRX KOSPI Market or the KRX KOSDAQ Market, no separate report by the investor is required because the investment registration card system is designed to control and oversee foreign investment through a computer system. However, a foreign investor's acquisition or sale of shares outside the KRX KOSPI Market or the KRX KOSDAQ Market (as discussed above) must be reported by the foreign investor or his standing proxy to the governor of the Financial Supervisory Service at the time of each such acquisition or sale. In addition, if a foreign investor acquires or sells his shares in connection with a tender offer, odd-lot trading of shares or trades of a class of shares for which the aggregate foreign ownership limit has been reached or exceeded, such foreign investor or his standing proxy must ensure that the financial investment company that was engaged to facilitate the transaction reports such transaction to the governor of the Financial Supervisory Service. A foreign investor may appoint a standing proxy from among the Korea Securities Depository, foreign exchange banks (including domestic branches of foreign banks), financial investment companies with a dealing and/or brokerage license (including domestic branches of foreign financial investment companies with such license), financial investment companies with a collective investment license (including domestic branches of foreign financial investment companies with such license) and internationally recognized custodians which will act as a standing proxy to exercise stockholders' rights or perform any matters related to the foregoing activities if the foreign investor does not perform these activities himself. Generally, a foreign investor may not permit any person, other than its standing proxy, to exercise rights relating to his shares or perform any tasks related thereto on his behalf. However, a foreign investor may be exempted from complying with these standing proxy rules with the approval of the governor of the Financial Supervisory Service in cases deemed inevitable by reason of conflict between laws of Korea and the home country of the foreign investor.

Certificates evidencing shares of Korean companies must be kept in the custody of an eligible custodian in Korea. The same entities eligible to act as a standing proxy are eligible to act as a custodian of shares for a non-resident or foreign investor. A foreign investor must ensure that its custodian deposits its shares with the Korea Securities Depository. A foreign investor may be exempted from complying with this deposit requirement with the approval of the governor of the Financial Supervisory Service in circumstances where compliance with that requirement is made impracticable, including cases where compliance would contravene the laws of the foreign investors' home country.

Under the Investment Rules, with certain exceptions, foreign investors may acquire shares of a Korean company without being subject to any foreign investment ceiling. As one such exception, designated public corporations are subject to a 40% ceiling on the acquisition of shares by foreigners in the aggregate. Designated public corporations may set a ceiling on the acquisition of shares by a single person in their articles of incorporation. Currently, Korea Electric Power Corporation is the only designated public corporation that has set such a ceiling. Furthermore, an investment by a foreign investor in 10% or more of the issued and outstanding shares with voting rights of a Korean company is defined as a foreign direct investment under the Foreign Investment Promotion Act of Korea. Generally, a foreign direct investment must be reported to the Ministry of Knowledge Economy of Korea. The acquisition of shares of a Korean company by a foreign investor may also be subject to certain foreign or other shareholding restrictions in the event that the restrictions are prescribed in a specific law that regulates the business of the Korean company. For a description of such restrictions applicable to Korean banks, see "Item 4.B. Business Overview—Supervision and Regulation—Principal Regulations Applicable to Banks—Restrictions on Bank Ownership."

**Item 9.D. *Selling Shareholders***

Not applicable.

**Item 9.E. *Dilution***

Not applicable.

**Item 9.F. *Expenses of the Issue***

Not applicable.

**Item 10. ADDITIONAL INFORMATION**

**Item 10.A. *Share Capital***

Not applicable.

**Item 10.B. *Memorandum and Articles of Association***

**Description of Capital Stock**

Set forth below is information relating to our capital stock, including brief summaries of certain provisions of our articles of incorporation, the Korean Commercial Code, Financial Investment Services and Capital Markets Act and certain related laws of Korea, all as currently in effect. The following summaries do not purport to be complete and are subject to the articles of incorporation and the applicable provisions of the Financial Investment Services and Capital Markets Act, the Korean Commercial Code, and certain other related laws of Korea.

As of December 31, 2012, our authorized share capital is 1,000,000,000 shares. Pursuant to our articles of incorporation, we are authorized to issue shares with preferred dividend, non-voting shares, class shares with conversion rights, class shares with redemption rights and shares with a combination of all or any of the foregoing characteristics (collectively, “Class Shares”), as well as common shares. Subject to applicable laws and regulations, we are authorized to issue Class Shares up to one-half of all of our issued and outstanding shares.

Under our articles of incorporation, dividends on non-voting shares with preferred dividend are required to be at least 1% per annum of the par value and the board of directors must determine at the time of issuance of such shares the dividend rate, type of distributable properties, method of determining the value of distributable properties and conditions on payment of dividends. Also, we may, pursuant to a resolution of the board of directors, issue such non-voting shares with preferred dividend as redeemable shares that may be redeemed with profits at the relevant shareholder’s or our discretion, up to one-half of all of our issued and outstanding shares.

In addition, pursuant to a resolution of the board of directors, we may issue shares that are convertible into common shares or Class Shares at the request of the relevant shareholders, up to 20% of all of our issued and outstanding shares. The period during which a relevant shareholder may make a request for conversion may be determined by a resolution of the board of directors and must be a period between one and ten years from the issue date.

Furthermore, through an amendment of the articles of incorporation, we may create new classes of shares, which may be common shares or Class Shares having additional features as prescribed under the Korean Commercial Code. See “—Voting Rights.”

As of the date of this annual report, 386,351,693 shares of common stock were issued and 386,351,693 shares of common stock were outstanding. No Class Shares are currently outstanding. All of the issued and outstanding shares are fully-paid and non-assessable, and are in registered form. Our authorized but unissued share capital consists of 613,648,307 shares. We may issue the unissued shares without further stockholder approval, subject to a board resolution as provided in the articles of incorporation. See “—Preemptive Rights and Issuances of Additional Shares” and “—Dividends and Other Distributions—Distribution of Free Shares.”

Our articles of incorporation provide that our stockholders may, by special resolution, grant to our and our subsidiaries’ officers, directors and employees stock options exercisable for up to 15% of the total number of our issued and outstanding shares. Our board of directors may also grant stock options to non-director officers and employees exercisable for up to 1% of our issued and outstanding shares, provided that such grant must be approved by a resolution of the subsequent general meeting of stockholders. As of March 31, 2013, our officers, directors and employees held options to purchase 1,505,648 shares of our common stock. Upon their exercise of such stock options, we are required to pay in cash the difference between the exercise price and the market price of our common stock at the date of exercise. See “Item 6.E. Share Ownership—Stock Options.”

Share certificates are issued in denominations of one, five, ten, 50, 100, 500, 1,000 and 10,000 shares.

### ***Organization and Register***

We are a financial holding company established under the Financial Holding Company Act. We are registered with the commercial registry office of Seoul Central District Court.

### ***Dividends and Other Distributions***

#### *Dividends*

Dividends are distributed to stockholders in proportion to the number of shares of the relevant class of capital stock owned by each stockholder following approval by the stockholders at an annual general meeting of stockholders. Subject to the requirements of the Korean Commercial Code and other applicable laws and regulations, we expect to pay full annual dividends on newly issued shares for the year in which the new shares are issued.

We declare our dividend annually at the annual general meeting of stockholders, which are held within three months after the end of each fiscal year. Once declared, the annual dividend must be paid to the stockholders of record as of the end of the preceding fiscal year within one month after the annual general meeting unless otherwise resolved thereby. Annual dividends may be distributed either in cash or in shares provided that shares must be distributed at par value and, if the market price of the shares is less than their par value, dividends in shares may not exceed one-half of the total annual dividend (including dividends in shares).

Under the Korean Commercial Code and our articles of incorporation, we do not have an obligation to pay any annual dividend unclaimed for five years from the payment date.

The Financial Holding Company Act and related regulations require that each time a Korean financial holding company pays an annual dividend, it must set aside in its legal reserve to stated capital an amount equal to at least one-tenth of its net income after tax until the amount set aside reaches at least the aggregate amount of its stated capital. Unless it sets aside this amount, a Korean financial holding company may not pay an annual dividend. We intend to set aside allowances for loan losses and reserves for severance pay in addition to this legal reserve.

For information regarding Korean taxes on dividends, see “Item 10.E. Taxation—Korean Taxation.”

### *Distribution of Free Shares*

In addition to permitting dividends in the form of shares to be paid out of retained or current earnings, the Korean Commercial Code permits a company to distribute to its stockholders, in the form of free shares, an amount transferred from the capital surplus or legal reserve to stated capital. These free shares must be distributed pro rata to all stockholders. Our articles of incorporation provide that the types of shares to be distributed to the holders of non-voting shares with preferred dividend will be the same type of non-voting shares with preferred dividend held by such holders.

### *Preemptive Rights and Issuances of Additional Shares*

Unless otherwise provided in the Korean Commercial Code, a company may issue authorized but unissued shares at such times and upon such terms as the board of directors of the company may determine. The company must offer the new shares on uniform terms to all stockholders who have preemptive rights and who are listed on the stockholders' register as of the applicable record date. Our stockholders will be entitled to subscribe for any newly issued shares in proportion to their existing shareholdings. However, as provided in our articles of incorporation, new shares may be issued to persons other than existing stockholders if such shares are:

(1) publicly offered pursuant to the Financial Investment Services and Capital Markets Act, (2) issued to an employee stock ownership association, (3) issued upon exercise of stock options pursuant to the Financial Investment Services and Capital Markets Act, (4) issued for the issuance of our depositary receipts, (5) issued to certain foreign or domestic financial institutions or institutional investors to raise funds to meet urgent needs for our management or operations or (6) issued primarily to a third party who has contributed to the management of our business, including by providing financing, credit, advanced financing technique, know-how or entering into close business alliances, except that, in the case of issuances of new shares under (1), (4), (5) and (6) above, the number of new shares issued to persons other than existing stockholders may not exceed 50% of our total issued and outstanding capital stock.

Public notice of the preemptive rights to new shares and the transferability thereof must be given not less than two weeks (excluding the period during which the stockholders' register is closed) prior to the record date. We will notify the stockholders or persons other than existing stockholders, who are entitled to subscribe for newly issued shares of the deadline for subscription at least two weeks prior to the deadline. If such stockholders or persons fail to subscribe on or before such deadline, their preemptive rights will lapse. Our board of directors may determine how to distribute shares in respect of which preemptive rights have not been exercised or where fractions of shares occur.

Under the Financial Investment Services and Capital Markets Act, members of a company's employee stock ownership association, whether or not they are stockholders, will have a preemptive right, subject to certain exceptions, to subscribe for up to 20% of the shares publicly offered pursuant to the Financial Investment Services and Capital Markets Act. This right is exercisable only to the extent that the total number of shares so acquired and held by such members does not exceed 20% of the total number of shares then issued and outstanding.

### *Voting Rights*

Each outstanding share of our common stock is entitled to one vote per share. However, voting rights with respect to shares of common stock that we or any of our subsidiaries holds may not be exercised. Unless stated otherwise in a company's articles of incorporation, the Korean Commercial Code permits holders of an aggregate of 1% or more of the issued and outstanding shares with voting rights to request cumulative voting when electing two or more directors. Our articles of incorporation do not prohibit cumulative voting. The Korean Commercial Code and our articles of incorporation provide that an ordinary resolution may be adopted if approval is obtained from the holders of at least a majority of those shares of common stock present or represented at such meeting and such majority also represents at least one-fourth of the total of our issued and outstanding voting shares.



Holders of non-voting shares (other than enfranchised non-voting shares) will not be entitled to vote on any resolution or to receive notice of any general meeting of stockholders unless the agenda of the meeting includes consideration of a resolution on which such holders are entitled to vote. If our annual general stockholders' meeting resolves not to pay to holders of non-voting shares with preferred dividend the annual dividend as determined by the board of directors at the time of issuance of such shares, the holders of non-voting shares with preferred dividend will be entitled to exercise voting rights from the general stockholders' meeting following the meeting adopting such resolution to the end of a meeting to declare to pay such dividend with respect to the non-voting shares with preferred dividend. Holders of such enfranchised non-voting shares with preferred dividend will have the same rights as holders of common stock to request, receive notice of, attend and vote at a general meeting of stockholders.

The Korean Commercial Code provides that to amend the articles of incorporation, which is also required for any change to the authorized share capital of the company, and in certain other instances, including removal of a director of a company, dissolution, merger or consolidation of a company, transfer of the whole or a significant part of the business of a company, acquisition of all of the business of any other company, acquisition of a part of the business of any other company having a material effect on the business of the company or issuance of new shares at a price lower than their par value, a special resolution must be adopted by the approval of the holders of at least two-thirds of those shares present or represented at such meeting and such special majority also represents at least one-third of the total issued and outstanding shares with voting rights of the company.

In addition, in the case of amendments to the articles of incorporation or any merger or consolidation of a company or in certain other cases, where the rights or interest of the holders of Class Shares are adversely affected, a resolution must be adopted by a separate meeting of holders of Class Shares. Such a resolution may be adopted if the approval is obtained from stockholders of at least two-thirds of the Class Shares present or represented at such meeting and such shares also represent at least one-third of the total issued and outstanding Class Shares of the company.

A stockholder may exercise his voting rights by proxy given to another stockholder. The proxy must present the power of attorney prior to the start of a meeting of stockholders.

#### *Liquidation Rights*

In the event we are liquidated, the assets remaining after the payment of all debts, liquidation expenses and taxes will first be distributed to holders of Class Shares which have a preference right in respect of the distribution of residual properties as determined by our board of directors at the time of their issuance, and the residue thereafter will be distributed to the other stockholders in proportion to the number of shares held by them.

#### **General Meetings of Stockholders**

There are two types of general meetings of stockholders: annual general meetings and extraordinary general meetings. We will be required to convene our annual general meeting within three months after the end of each fiscal year. Subject to a board resolution or court approval, an extraordinary general meeting of stockholders may be held when necessary or at the request of the holders of an aggregate of 3% or more of our issued and outstanding shares, or the holders of an aggregate of 1.5% or more of our issued and outstanding stock with voting rights, who have held those shares at least for six months. Under the Korean Commercial Code, an extraordinary general meeting of stockholders may also be convened at the request of our Audit Committee, subject to a board resolution or court approval. Holders of non-voting shares may be entitled to request a general meeting of stockholders only to the extent the non-voting shares have become enfranchised as described under the section entitled “—Voting Rights” above, hereinafter referred to as “enfranchised non-voting shares.” Meeting agendas will be determined by the board of directors or proposed by holders of an aggregate of 3% or more of the issued and outstanding shares with voting rights, or by holders of an aggregate of 0.5% or more of

our issued and outstanding shares with voting rights, who have held those shares for at least six months, by way of a written proposal to the board of directors at least six weeks prior to the meeting. Written notices or e-mail notices stating the date, place and agenda of the meeting must be given to the stockholders at least two weeks prior to the date of the general meeting of stockholders. Notice may, however, be given to holders of 1% or less of the total number of issued and outstanding shares which are entitled to vote, either by placing at least two public notices at least two weeks in advance of the meeting in at least two daily newspapers or by placing a notice through the electronic disclosure system operated by the Financial Supervisory Service or the Korea Exchange. Stockholders who are not on the stockholders' register as of the record date will not be entitled to receive notice of the general meeting of stockholders, and they will not be entitled to attend or vote at such meeting. Holders of enfranchised non-voting shares who are on the stockholders' register as of the record date will be entitled to receive notice of the general meeting of stockholders and they will be entitled to attend and vote at such meeting. Otherwise, holders of non-voting shares will not be entitled to receive notice of or vote at general meetings of stockholders.

The general meeting of stockholders will be held at our head office, which is our registered head office, or, if necessary, may be held anywhere in the vicinity of our head office.

### ***Rights of Dissenting Stockholders***

Pursuant to the Financial Investment Services and Capital Markets Act and the Law on the Improvement of the Structure of the Financial Industry, in certain limited circumstances (including, without limitation, if we transfer all or any significant part of our business, if we acquire a part of the business of any other company and such acquisition has a material effect on our business or if we merge or consolidate with another company), dissenting holders of shares of our common stock and our preferred stock who acquired such shares prior to the announcement of the relevant resolution of the board of directors (or up to one day after such announcement in the event that such resolution is made by the board of directors pursuant to a presidential decree) will have the right to require us to purchase their shares by providing written notice to us. To exercise such a right, stockholders must submit to us a written notice of their intention to dissent prior to the general meeting of stockholders. Within 20 days (10 days in the case of a merger or consolidation under the Law on Improvement of the Structure of the Financial Industry) after the date on which the relevant resolution is passed at such meeting, such dissenting stockholders must request in writing that we purchase their shares. We are obligated to purchase the shares from dissenting stockholders within one month after the end of such request period (within two months after the receipt of such request in the case of a merger or consolidation under the Law on Improvement of the Structure of Financial Industry) at a price to be determined by negotiation between the stockholder and us. If we cannot agree on a price with the stockholder through such negotiations, the purchase price will be the arithmetic mean of:

- the weighted average of the daily stock prices on the KRX KOSPI Market for the two-month period prior to the date of the adoption of the relevant board of directors' resolution;
- the weighted average of the daily stock prices on the KRX KOSPI Market for the one-month period prior to the date of the adoption of the relevant board of directors' resolution; and
- the weighted average of the daily stock prices on the KRX KOSPI Market for the one-week period prior to the date of the adoption of the relevant board of directors' resolution.

However, any dissenting stockholder who wishes to contest the purchase price may bring a claim in court.

### ***Required Disclosure of Ownership***

Under Korean law, stockholders who beneficially hold more than a certain percentage of our common stock, or who are related to or are acting in concert with other holders of certain percentages of our common stock or our other equity securities, must report the status of their holdings to the Financial Services Commission and other relevant governmental authorities. For a description of such required disclosure of ownership, see "Item

4.B. Business Overview—Supervision and Regulation—Principal Regulations Applicable to Financial Holding Companies—Restrictions on Ownership of a Financial Holding Company” and “Item 9.C. Markets—Reporting Requirements for Holders of Substantial Interests.”

### ***Other Provisions***

#### *Register of Stockholders and Record Dates*

We maintain the register of our stockholders at our principal office in Seoul, Korea. We register transfers of shares on the register of stockholders upon presentation of the share certificates.

The record date for annual dividends is December 31. For the purpose of determining the holders of shares entitled to annual dividends, the register of stockholders may be closed for the period beginning from January 1 and ending on January 31. Further, the Korean Commercial Code and our articles of incorporation permit us upon at least two weeks’ public notice to set a record date and/or close the register of stockholders for not more than three months for the purpose of determining the stockholders entitled to certain rights pertaining to the shares. However, in the event that the register of stockholders is closed for the period beginning from January 1 and ending on January 31 for the purpose of determining the holders of shares entitled to attend the annual general meeting of stockholders, the Korean Commercial Code and our articles of incorporation waive the requirement to provide at least two weeks’ public notice. The trading of shares and the delivery of certificates in respect thereof may continue while the register of stockholders is closed. Also, we may distribute dividends to stockholders on a quarterly basis, and the record dates for these quarterly dividends are the end of March, June and September of each year.

#### *Annual Reports*

At least one week before the annual general meeting of stockholders, we must make our management report to shareholders and audited financial statements available for inspection at our head office and at all of our branch offices. Copies of this report, the audited financial statements and any resolutions adopted at the general meeting of stockholders are available to our stockholders.

Under the Financial Investment Services and Capital Markets Act, we must file with the Korean Financial Services Commission and the KRX KOSPI Market an annual business report within 90 days after the end of each fiscal year, a half-year business report within 45 days after the end of the first six months of each fiscal year and quarterly business reports within 45 days after the end of the first three months and nine months of each fiscal year, respectively. Copies of such business reports will be available for public inspection at the Korean Financial Services Commission and the KRX KOSPI Market.

#### *Transfer of Shares*

Under the Korean Commercial Code, the transfer of shares is effected by the delivery of share certificates. The Financial Investment Services and Capital Markets Act provides, however, that in case of a company listed on the KRX KOSPI Market such as us, share transfers can be effected by the book-entry method. In order to assert stockholders’ rights against us, the transferee must have his name and address registered on the register of stockholders. For this purpose, stockholders are required to file with us their name, address and seal. Non-resident stockholders must notify us of the name of their proxy in Korea to which our notice can be sent.

Under current Korean regulations, the following entities may act as agents and provide related services for foreign stockholders:

- the Korea Securities Depository;
- internationally recognized foreign custodians;

- financial investment companies with a dealing license (including domestic branches of foreign financial investment companies with such license);
- financial investment companies with a brokerage license (including domestic branches of foreign financial investment companies with such license);
- foreign exchange banks (including domestic branches of foreign banks); and
- financial investment companies with a collective investment license (including domestic branches of foreign financial investment companies with such license).

In addition, foreign stockholders may appoint a standing proxy among the foregoing and generally may not allow any person other than the standing proxy to exercise rights to the acquired shares or perform any tasks related thereto on their behalf. Certain foreign exchange controls and securities regulations apply to the transfer of shares by non-residents or non-Koreans. See “Item 9.C. Markets” and “Item 10.D. Exchange Controls.” Except as provided in the Financial Holding Company, the ceiling on the aggregate shareholdings of a single stockholder and persons who stand in a special relationship with such stockholder is 10% of our issued and outstanding voting shares. See “Item 4.B. Business Overview—Supervision and Regulation—Principal Regulations Applicable to Financial Holding Companies—Restrictions on Ownership of a Financial Holding Company.”

#### *Acquisition of Our Shares*

Under the Korean Commercial Code, we may acquire our own shares upon a resolution of a general meeting of shareholders by either (i) purchasing them on a stock exchange or (ii) purchasing a number of shares, other than the redeemable shares as set forth in Article 345, Paragraph (1) of the Korean Commercial Code, from each shareholder in proportion to their existing shareholding ratio through the methods set forth in the Presidential Decree, provided that the total purchase price does not exceed the amount of our profit that may be distributed as dividends in respect of the immediately preceding fiscal year.

Additionally, pursuant to the Financial Investment Services and Capital Markets Act and regulations under the Financial Holding Company Act and after submission of certain reports to the Korean Financial Services Commission, we may purchase our own shares on the KRX KOSPI Market or through a tender offer, subject to the restrictions that:

- the aggregate purchase price of such shares may not exceed the total amount available for distribution of dividends at the end of the preceding fiscal year; and
- the purchase of such shares shall meet the risk-adjusted capital ratio requirements prescribed in the regulations under the Financial Holding Company Act based on Bank for International Settlements standards.

Subject to certain limited exceptions, our subsidiaries will not be permitted to acquire our shares pursuant to the Financial Holding Company Act.

#### **Item 10.C. Material Contracts**

In December 2002, we formally extended our strategic alliance agreement with ING Bank N.V., pursuant to which we agreed to replace the prior investment agreement entered into with the affiliates of ING Bank N.V. and H&CB with this agreement and to enter into joint venture agreements with its affiliates relating to the bancassurance business and KB Asset Management. In August 2003, our board approved and ratified an amended and restated strategic alliance agreement with ING Bank N.V. As a result, subject to the conditions set forth in such strategic alliance agreement, we were required to cause one nominee of ING Bank N.V. to be appointed as a non-executive director and to cause another nominee of ING Bank N.V. to be appointed as an executive director, and ING Groep N.V. was required to maintain certain minimum beneficial ownership levels in our common stock, among other things.

In April 2008, Kookmin Bank and KB Asset Management Co., Ltd. entered into an agreement with ING Bank N.V. and ING Insurance International B.V. related to the planned establishment of KB Financial Group through a comprehensive stock transfer. Pursuant to this agreement and subject to certain conditions, ING Bank N.V. and ING Insurance International approved and agreed to support the stock transfer. The parties also agreed, among others, that the stock transfer shall not constitute a change of control or termination event for purposes of various agreements in effect between the parties and that Kookmin Bank and ING Bank N.V. agree to effect an assignment of Kookmin Bank's rights and obligations under the amended and restated strategic alliance agreement to KB Financial Group.

In connection with the "comprehensive stock transfer" under Korean law pursuant to which we were established, ING Insurance International B.V., which previously held a 20% equity interest in KB Asset Management Co., Ltd. transferred all of its shares of KB Asset Management common stock to us in September 2008 and in return received 1,290,815 shares of our common stock in accordance with a specified stock transfer ratio.

In March 2013, our amended and restated strategic alliance agreement with ING Bank N.V. was terminated following the sale by ING Bank N.V. of its entire stake in our company in February 2013.

For more details regarding our relationship with ING Groep N.V., see "Item 4.A. History and Development of the Company—History of H&CB" and "Item 7B. Related Party Transactions."

#### **Item 10.D. Exchange Controls**

##### **General**

The Foreign Exchange Transaction Act of Korea and the Presidential Decree and regulations under that Act and Decree, which we refer to collectively as the "Foreign Exchange Transaction Laws," regulate investment in Korean securities by non-residents and issuance of securities outside Korea by Korean companies. Non-residents may invest in Korean securities pursuant to the Foreign Exchange Transaction Laws. The Financial Services Commission has also adopted, pursuant to its authority under the Financial Investment Services and Capital Markets Act, regulations that restrict investment by foreigners in Korean securities and regulate issuance of securities outside Korea by Korean companies.

Under the Foreign Exchange Transaction Laws, (1) if the Korean government deems that it is inevitable due to the outbreak of natural calamities, wars, conflict of arms or grave and sudden changes in domestic or foreign economic circumstances or other situations equivalent thereto, the Ministry of Strategy and Finance may temporarily suspend payment, receipt or the whole or part of transactions to which the Foreign Exchange Transaction Laws apply, or impose an obligation to safe-keep, deposit or sell means of payment in or to certain Korean governmental agencies or financial institutions; and (2) if the Korean government deems that international balance of payments and international finance are confronted or are likely to be confronted with serious difficulty or the movement of capital between Korea and abroad brings or is likely to bring about serious obstacles in carrying out its currency policies, exchange rate policies and other macroeconomic policies, the Ministry of Strategy and Finance may take measures to require any person who intends to perform capital transactions to obtain permission or to require any person who performs capital transactions to deposit part of the payments received in such transactions at certain Korean governmental agencies or financial institutions, in each case subject to certain limitations.

##### **Restrictions Applicable to Shares**

Under the Foreign Exchange Transaction Laws, a foreign investor who intends to acquire shares must designate a foreign exchange bank at which he must open a foreign currency account and a Won account exclusively for stock investments. No approval is required for remittance into Korea and deposit of foreign

currency funds in the foreign currency account. Foreign currency funds may be transferred from the foreign currency account at the time required to place a deposit for, or settle the purchase price of, a stock purchase transaction to a Won account opened at a financial investment company with a dealing and/or brokerage license. Funds in the foreign currency account may be remitted abroad without any Korean governmental approval.

Dividends on shares of Korean companies are paid in Won. No Korean governmental approval is required for foreign investors to receive dividends on, or the Won proceeds of the sale of, any shares to be paid, received and retained in Korea. Dividends paid on, and the Won proceeds of the sale of, any shares held by a non-resident of Korea must be deposited either in a Won account with the investor's financial investment company with a dealing and/or brokerage license or in his Won account. Funds in the investor's Won account may be transferred to his foreign currency account or withdrawn for local living expenses up to certain limitations. Funds in the Won account may also be used for future investment in shares or for payment of the subscription price of new shares obtained through the exercise of preemptive rights.

Financial investment companies with dealing and/or brokerage licenses are allowed to open foreign currency accounts with foreign exchange banks exclusively for accommodating foreign investors' stock investments in Korea. Through these accounts, such financial investment companies may enter into foreign exchange transactions on a limited basis, such as conversion of foreign currency funds and Won funds, either as a counterparty to or on behalf of foreign investors, without the investors having to open their own accounts with foreign exchange banks.

#### **Item 10.E. Taxation**

##### **United States Taxation**

This summary describes certain material U.S. federal income tax consequences for a U.S. holder (as defined below) of acquiring, owning, and disposing of common shares or ADSs. This summary applies to you only if you hold the common shares or ADSs as capital assets for tax purposes. This summary does not apply to you if you are a member of a class of holders subject to special rules, such as:

- a dealer in securities or currencies;
- a trader in securities that elects to use a mark-to-market method of accounting for securities holdings;
- a bank;
- a life insurance company;
- a tax-exempt organization;
- a person that holds common shares or ADSs that are a hedge or that are hedged against interest rate or currency risks;
- a person that holds common shares or ADSs as part of a straddle or conversion transaction for tax purposes;
- a person whose functional currency for tax purposes is not the U.S. dollar; or
- a person that owns or is deemed to own 5% or more of any class of our stock.

This summary is based on the Internal Revenue Code of 1986, as amended, its legislative history, existing and proposed regulations promulgated thereunder, and published rulings and court decisions, all as currently in effect. These laws are subject to change, possibly on a retroactive basis.

Please consult your own tax advisers concerning the U.S. federal, state, local, and other tax consequences of purchasing, owning, and disposing of common shares or ADSs in your particular circumstances.

For purposes of this summary, you are a “U.S. holder” if you are the beneficial owner of a common share or an ADS and are:

- a citizen or resident of the United States;
- a U.S. domestic corporation; or
- otherwise subject to U.S. federal income tax on a net income basis with respect to income from the common share or ADS.

In general, if you are the beneficial owner of ADSs, you will be treated as the beneficial owner of the common shares represented by those ADSs for U.S. federal income tax purposes, and no gain or loss will be recognized if you exchange an ADS for the common share represented by that ADS.

### ***Dividends***

The gross amount of cash dividends that you receive (prior to deduction of Korean taxes) generally will be subject to U.S. federal income taxation as foreign source dividend income and will not be eligible for the dividends received deduction. Dividends paid in Won will be included in your income in a U.S. dollar amount calculated by reference to the exchange rate in effect on the date of your receipt of the dividend, in the case of common shares, or the depository’s receipt, in the case of ADSs, regardless of whether the payment is in fact converted into U.S. dollars. If such a dividend is converted into U.S. dollars on the date of receipt, you generally should not be required to recognize foreign currency gain or loss in respect of the dividend income.

Subject to certain exceptions for short-term and hedged positions, the U.S. dollar amount of dividends received by an individual with respect to the ADSs will be subject to taxation at reduced rates if the dividends are “qualified dividends.” Dividends paid on the ADSs will be treated as qualified dividends if (i) the ADSs are readily tradable on an established securities market in the United States and (ii) we were not, in the year prior to the year in which the dividend was paid, and are not, in the year in which the dividend is paid, a passive foreign investment company as defined for U.S. federal income tax purposes (“PFIC”). The ADSs are listed on the New York Stock Exchange, and will qualify as readily tradable on an established securities market in the United States so long as they are so listed. Based on our audited financial statements, we believe that we were not a PFIC in our 2011 or 2012 taxable year. In addition, based on our audited financial statements and current expectations regarding our income, assets and activities, we do not anticipate becoming a PFIC for our 2013 taxable year.

Distributions of additional shares in respect of common shares or ADSs that are made as part of a pro-rata distribution to all of our stockholders generally will not be subject to U.S. federal income tax.

### ***Sale or Other Disposition***

For U.S. federal income tax purposes, gain or loss you realize on a sale or other disposition of common shares or ADSs generally will be treated as U.S. source capital gain or loss, and will be long-term capital gain or loss if the common shares or ADSs were held for more than one year. Your ability to offset capital losses against ordinary income is limited. Long-term capital gain recognized by an individual U.S. holder generally is subject to taxation at reduced rates.

### ***Foreign Tax Credit Considerations***

You should consult your own tax advisers to determine whether you are subject to any special rules that limit your ability to make effective use of foreign tax credits, including the possible adverse impact of failing to take advantage of benefits under the income tax treaty between the United States and Korea. If no such rules apply, you may claim a credit against your U.S. federal income tax liability for Korean taxes withheld from dividends on the common shares or ADSs, so long as you have owned the common shares or ADSs (and not entered into specified kinds of hedging transactions) for at least a 16-day period that includes the ex-dividend

date. Instead of claiming a credit, you may, if you so elect, deduct such Korean taxes in computing your taxable income, subject to generally applicable limitations under U.S. tax law. Korean taxes withheld from a distribution of additional shares that is not subject to U.S. tax may be treated for U.S. federal income tax purposes as imposed on “general category” income. Such treatment could affect your ability to utilize any available foreign tax credit in respect of such taxes.

Any Korean securities transaction tax or agriculture and fishery special surtax that you pay will not be creditable for foreign tax credit purposes.

Foreign tax credits will not be allowed for withholding taxes imposed in respect of certain short-term or hedged positions in securities and may not be allowed in respect of arrangements in which a U.S. holder’s expected economic profit is insubstantial.

The calculation of foreign tax credits and, in the case of a U.S. holder that elects to deduct foreign taxes, the availability of deductions involve the application of complex rules that depend on a U.S. holder’s particular circumstances. You should consult your own tax advisers regarding the creditability or deductibility of such taxes.

### ***U.S. Information Reporting and Backup Withholding Rules***

Payments of dividends and sales proceeds that are made within the United States or through certain U.S.-related financial intermediaries are subject to information reporting and may be subject to backup withholding unless the holder (i) is a corporation or other exempt recipient and demonstrates this when required or (ii) provides a taxpayer identification number and certifies that no loss of exemption from backup withholding has occurred. Holders that are not U.S. persons generally are not subject to information reporting or backup withholding. However, such a holder may be required to provide a certification of its non-U.S. status in connection with payments received within the United States or through a U.S.-related financial intermediary.

### **Korean Taxation**

The following summary of Korean tax considerations applies to you so long as you are not:

- a resident of Korea;
- a corporation with its head office, principal place of business or place of effective management in Korea; or
- engaged in a trade or business in Korea through a permanent establishment or a fixed base to which the relevant income is attributable or with which the relevant income is effectively connected.

### ***Taxation of Dividends on Common Shares or ADSs***

We will deduct Korean withholding tax from dividends paid to you (whether payable in cash or in shares) at a rate of 22.0% (inclusive of local income surtax). If you are a beneficial owner of the dividends in a country that has entered into a tax treaty with Korea, you may qualify for a reduced rate of Korean withholding tax. See “—Tax Treaties” below for a discussion on treaty benefits. If we distribute to you shares representing a transfer of earning surplus or certain capital reserves into paid-in capital, that distribution may be subject to Korean withholding tax.

### ***Taxation of Capital Gains From Transfer of Common Shares or ADSs***

As a general rule, capital gains earned by non-residents upon transfer of our common shares or ADSs are subject to Korean withholding tax at the lower of (1) 11% (inclusive of local income surtax) of the gross proceeds realized or (2) subject to the production of satisfactory evidence of acquisition costs and certain direct



transaction costs of the common shares or ADSs, 22.0% (inclusive of local income surtax) of the net realized gain, unless exempt from Korean income taxation under the applicable Korean tax treaty with the non-resident's country of tax residence. See “—Tax Treaties” below for a discussion on treaty benefits. Even if you do not qualify for an exemption under a tax treaty, you will not be subject to the foregoing withholding tax on capital gains if you qualify under the relevant Korean domestic tax law exemptions discussed in the following paragraphs.

In regards to the transfer of our common shares through the Korea Exchange, you will not be subject to the withholding tax on capital gains (as described in the preceding paragraph) if you (1) have no permanent establishment in Korea and (2) did not own or have not owned (together with any shares owned by any person with which you have a certain special relationship) 25% or more of the total issued and outstanding shares, which may include the common shares represented by the ADSs, at any time during the calendar year in which the sale occurs and during the five calendar years prior to the calendar year in which the sale occurs.

Under Korean tax law, ADSs are viewed as shares of common stock for capital gains tax purposes. Accordingly, capital gains from the sale or disposition of ADSs are taxed (if such sale or disposition constitutes a taxable event) as if such gains are from the sale or disposition of the underlying common shares. Capital gains that you earn (regardless of whether you have a permanent establishment in Korea) from a transfer of ADSs outside of Korea will generally be exempt from Korean income taxation by virtue of the Special Tax Treatment Control Law of Korea, or the STTCL, provided that the issuance of the ADSs is deemed to be an overseas issuance under the STTCL. However, if you transfer ADSs after having converted the underlying common shares, such exemption under the STTCL will not apply and you will be required to file a corporate income tax return and pay tax in Korea with respect to any capital gains derived from such transfer unless the purchaser or a financial investment company with a brokerage license, as applicable, withholds and pays such tax.

If you are subject to tax on capital gains with respect to the sale of ADSs, or of our common shares you acquired as a result of a withdrawal, the purchaser or, in the case of the sale of the common shares on the Korea Exchange or through a financial investment company with a brokerage license in Korea, such financial investment company is required to withhold Korean tax from the sales price in an amount equal to the lower of (1) 11% (inclusive of local income surtax) of the gross realization proceeds or (2) subject to the production of satisfactory evidence of acquisition costs and certain direct transaction costs of the common shares or ADSs, 22.0% (inclusive of local income surtax) of the net realized gain, and to make payment of these amounts to the Korean tax authority, unless you establish your entitlement to an exemption under an applicable tax treaty or domestic tax law. To obtain the benefit of an exemption from tax pursuant to an applicable tax treaty, you must submit to the purchaser or the financial investment company, or through the ADS depository, as the case may be, prior to or at the time of payment, such evidence of your tax residence as the Korean tax authorities may require in support of your claim for treaty benefits. See the discussion under “—Tax Treaties” below for an additional explanation on claiming treaty benefits.

### ***Tax Treaties***

Korea has entered into a number of income tax treaties with other countries (including the United States), which would reduce or exempt Korean withholding tax on dividends on, and capital gains on transfer of, the common shares or ADSs. For example, under the Korea-United States income tax treaty, reduced rates of Korean withholding tax of 16.5% or 11.0% (depending on your shareholding ratio and inclusive of resident surtax) on dividends and an exemption from Korean withholding tax on capital gains are available to residents of the United States that are beneficial owners of the relevant dividend income or capital gains, subject to certain exceptions. However, under Article 17 (Investment or Holding Companies) of the Korea-United States income tax treaty, such reduced rates and exemption do not apply if (i) you are a United States corporation, (ii) by reason of any special measures, the tax imposed on you by the United States with respect to such dividend income or capital gains is substantially less than the tax generally imposed by the United States on corporate profits and (iii) 25% or more of your capital is held of record or is otherwise determined, after consultation between competent

authorities of the United States and Korea, to be owned directly or indirectly by one or more persons who are not individual residents of the United States. Also, under Article 16 (Capital Gains) of the Korea-United States income tax treaty, the exemption on capital gains does not apply if you are an individual and (a) you maintain a fixed base in Korea for an aggregate of 183 days or more during a given taxable year and your ADSs or common shares giving rise to capital gains are effectively connected with such fixed base or (b) you are present in Korea for an aggregate of 183 days or more during a given taxable year.

You should inquire for yourself whether you are entitled to the benefit of a tax treaty between Korea and the country where you are a resident. It is the responsibility of the party claiming the benefits of an income tax treaty in respect of dividend payments or capital gains to submit to us, the purchaser or the financial investment company, as applicable, a certificate as to his tax residence. In the absence of sufficient proof, we, the purchaser or the financial investment company, as applicable, must withhold tax at the normal rates. Furthermore, in order for you to obtain the benefit of a tax exemption on certain Korean source income (such as dividends or capital gains) under an applicable tax treaty, Korean tax law requires you (or your agent) to submit an application for tax exemption along with a certificate of your tax residency issued by a competent authority of your country of tax residence, subject to certain exceptions. Such application should be submitted to the relevant district tax office by the ninth day of the month following the date of the first payment of such income. In addition, in order to obtain a reduced rate of withholding tax on dividends, you, as a beneficial owner of the dividends, must submit an application for entitlement to a reduced tax rate to the withholding agent prior to the dividend payment date. Subject to certain exceptions, an overseas investment vehicle must submit a report of overseas investment vehicle and a schedule of beneficial owners to the withholding agent prior to the dividend payment date.

### ***Inheritance Tax and Gift Tax***

If you die while holding an ADS or donate an ADS, it is unclear whether, for Korean inheritance and gift tax purposes, you will be treated as the owner of the common shares underlying the ADSs. If the tax authority interprets depositary receipts as the underlying share certificates, you may be treated as the owner of the common shares and your heir or the donee (or in certain circumstances, you as the donor) will be subject to Korean inheritance or gift tax presently at the rate of 10% to 50%, provided that the value of the ADSs or the common shares is greater than a specified amount.

If you die while holding a common share or donate a common share, your heir or donee (or in certain circumstances, you as the donor) will be subject to Korean inheritance or gift tax at the same rate as indicated above.

At present, Korea has not entered into any tax treaty relating to inheritance or gift taxes.

### ***Securities Transaction Tax***

If you transfer our common shares on the Korea Exchange, you will be subject to securities transaction tax at the rate of 0.15% and an agriculture and fishery special surtax at the rate of 0.15% of the sale price of the common shares. If your transfer of the common shares is not made on the Korea Exchange, subject to certain exceptions, you will be subject to securities transaction tax at the rate of 0.5% and will not be subject to an agriculture and fishery special surtax.

Under the Securities Transaction Tax Law, depositary receipts (such as American depositary receipts) constitute share certificates subject to the securities transaction tax. However, the transfer of depositary receipts listed on the New York Stock Exchange, the Nasdaq Global Market, or other qualified foreign exchanges is exempt from the securities transaction tax.

In principle, the securities transaction tax, if applicable, must be paid by the transferor of the common shares or ADSs. When the transfer is effected through a securities settlement company, such settlement company is

generally required to withhold and pay the tax to the tax authorities. When such transfer is made through a financial investment company only, such financial investment company is required to withhold and pay the tax. Where the transfer is effected by a non-resident without a permanent establishment in Korea, other than through a securities settlement company or a financial investment company, the transferee is required to withhold the securities transaction tax.

Non-reporting or under-reporting of securities transaction tax will generally result in penalties equal to 20% to 40% of the non-reported tax amount or 10% to 40% of under-reported tax amount. Also, a failure to timely pay securities transaction tax will result in a penalty equal to 10.95% per annum of the due but unpaid tax amount. The penalties are imposed on the party responsible for paying the securities transaction tax or, if such tax is required to be withheld, on the party that has the obligation to withhold.

**Item 10.F. *Dividends and Paying Agents***

Not applicable.

**Item 10.G. *Statements by Experts***

Not applicable.

**Item 10.H. *Documents on Display***

We are subject to the information requirements of the U.S. Securities Exchange Act of 1934, as amended, and, in accordance therewith, are required to file reports, including annual reports on Form 20-F, and other information with the U.S. Securities and Exchange Commission. These materials, including this annual report and the exhibits thereto, may be inspected and copied at the Commission's public reference rooms in Washington, D.C., New York, New York and Chicago, Illinois. Please call the Commission at 1-800-SEC-0330 for further information on the public reference rooms. As a foreign private issuer, we are also required to make filings with the Commission by electronic means. Any filings we make electronically will be available to the public over the Internet at the Commission's web site at <http://www.sec.gov>.

**Item 10.I. *Subsidiary Information***

Not applicable.

**Item 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

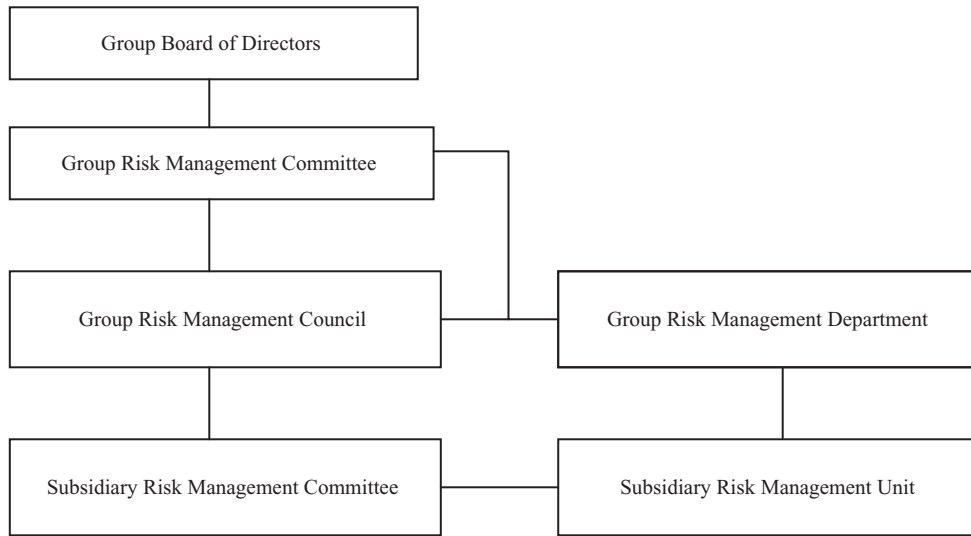
**Overview**

As a financial services provider, we are exposed to various risks related to our lending and trading businesses, our funding activities and our operating environment, principally through Kookmin Bank, our banking subsidiary. Our goal in risk management is to ensure that we identify, measure, monitor and control the various risks that arise, and that our organization adheres strictly to the policies and procedures which we establish to address these risks. Under our internal regulations pertaining to our consolidated capital adequacy ratio and internal standards for risk appetite and economic capital under Basel II, we identify the following eight separate categories of risk inherent in our business activities: credit risk, market risk, operational risk, interest rate risk, liquidity risk, credit concentration risk, reputation risk and strategic risk. Of these, the principal risks to which we are exposed are credit risk, market risk, liquidity risk and operational risk, and we strive to manage these and other risks within acceptable limits.

## Organization

We have a multi-tiered risk management governance structure. Our Group Risk Management Committee is ultimately responsible for group-wide risk management, and directs our various subordinate risk management entities. The Group Risk Management Council reports directly to the Group Risk Management Committee and coordinates the implementation of directives set forth by the Group Risk Management Committee with the relevant risk management units of our subsidiaries. The Subsidiary Risk Management Committee of each of our subsidiaries, based on the Group Risk Management Committee's directives, determines risk management strategies and implements risk management policies and guidelines for such subsidiary and directs the activities of the subsidiary's risk management units within the risk guidelines set at the group level. Each Subsidiary Risk Management Committees generally receive inputs from the respective risk management units of such subsidiary, who also report directly to the Group Risk Management Committee.

The following chart sets out our risk management governance structure as of the date of this annual report:



### *Group Risk Management Committee*

Our Group Risk Management Committee is a board-level committee that is responsible for overseeing all risks and advising the board of directors with respect to risk management-related issues. The committee consists of one executive director and four non-executive directors (one of whom serves as the chairman of the committee), and its major roles include:

- establishing risk management strategies in accordance with the directives of the board of directors;
- determining our target risk appetite;
- reviewing the level of risks we are exposed to and the appropriateness of our risk management policies, systems and operations; and
- allocating risk capital to each subsidiary and approving our subsidiaries' risk limits.

### *Group Risk Management Council*

Our Group Risk Management Council is responsible for coordinating with the risk management units of our subsidiaries to ensure that they implement the policies, guidelines and limits established by the Group Risk Management Committee. Its responsibilities include:

- analyzing our risk status by using information provided by our subsidiary-level risk management units;

- adjusting the integrated risk capital allocation plan and risk limits for each of our subsidiaries; and
- coordinating issues relating to the group-wide integration of our risk management functions.

The Group Risk Management Council is comprised of our chief risk management officer and the chief risk management officers of all of our subsidiaries. It operates independently from all business units, and reports directly to the Group Risk Management Committee. Our Group Risk Management Council convenes on a quarterly basis.

### ***Subsidiary Risk Management Committees***

Each of our subsidiaries has delegated risk management authority to its Subsidiary Risk Management Committee. Each Subsidiary Risk Management Committee measures and monitors the various risks faced by the relevant subsidiary and reports to that subsidiary's board of directors regarding decisions that it makes on risk management issues. It also makes certain strategic risk-related decisions regarding the operations of the relevant subsidiary, such as allocating credit risk limits, setting total exposure limits and market risk-related limits and determining which market risk derivatives instruments the subsidiary can trade. The major activities of each Subsidiary Risk Management Committee include:

- determining and monitoring risk policies, guidelines, limits and tolerance levels and the level of subsidiary risk in accordance with group policy;
- reviewing and analyzing the subsidiary's risk profile;
- setting limits for and adjusting the risk capital allocation plan and risk levels for each business unit within the subsidiary; and
- monitoring compliance with our group-wide risk management policies and practices at the business unit and subsidiary level.

Each Subsidiary Risk Management Committee is comprised of the subsidiary's chief executive officer, the non-executive directors on its board of directors and the director of its risk management unit.

### **Credit Risk Management**

Credit risk is the risk of expected and unexpected losses in the event of borrower or counterparty defaults. Credit risk management aims to improve asset quality and generate stable profits while reducing risk through diversified and balanced loan portfolios. We determine the creditworthiness of each type of borrower or counterparty through reviews conducted by our credit experts and through our credit rating systems, and we set a credit limit for each borrower or counterparty.

We assess and manage all credit exposures. We measure expected losses and economic capital on assets (whether on- or off-balance sheet) that are subject to credit risk management and use expected losses and economic capital as management indicators. We manage credit risk by allocating credit risk economic capital limits. In addition, we control credit concentration risk exposure by applying and managing total exposure limits to prevent excessive risk concentration to particular industries or borrowers. Credit exposures that we assess and manage include loans to borrowers and counterparties, investments in securities, letters of credit, bankers' acceptances, derivatives and commitments. Our risk appetite, which is the ratio of our required economic capital to our estimated available book capital, is approved by the Group Risk Management Committee once a year. Thereafter, Kookmin Bank calculates economic capital every month for its business groups and bank-wide based on attributed economic capital in accordance with the risk appetite as approved by the Group Risk Management Committee, and measures and reports profiles of credit risk on a bank-wide level and by business group regularly to its relevant business groups and senior management.

We use expected default rates and recovery rates to determine the expected loss rate of a borrower or counterparty. We use the expected loss rate to make credit related decisions, including pricing, loan approval and establishment of standards to be followed at each level of decision making. These rates are calculated using information gathered from our internal database. With respect to large corporate borrowers, we also use information provided by external credit rating services to calculate default rates and recovery rates.

Our credit risk management processes include:

- establishing credit policy;
- credit evaluation and approval;
- industry assessment;
- total exposure management;
- collateral evaluation and monitoring;
- credit risk assessment;
- early warning and credit review; and
- post-credit extension monitoring.

### ***Credit Evaluation***

Kookmin Bank evaluates the ability of all loan applicants to repay their debts before it approves any loans, except for loans fully guaranteed by letters of guarantee issued by the Credit Guarantee Fund and the Korea Technology Credit Guarantee Fund, for loans fully secured by deposits and for other loans similarly guaranteed or secured. Kookmin Bank assigns each borrower or guarantor a credit rating based on the judgment of its experts or scores calculated using the appropriate credit rating system. Factors that Kookmin Bank considers in assigning credit ratings include both financial factors and non-financial factors, such as its perception of a borrower's reliability, management and operational risk and risk relating to the borrower's industry. The credit rating process differs according to the type, size and characteristics of a borrower.

Kookmin Bank uses its internally developed credit rating systems to rate potential borrowers. As the characteristics of each customer segment differ, Kookmin Bank uses several credit rating systems for its customers. The nature of the credit rating system used for a particular borrower depends on whether the borrower is an individual, a "small office/home office" customer, a small- and medium-sized enterprise or a large company. For large companies, Kookmin Bank has 17 credit ratings, ranging from AAA to D. For small- and medium-sized enterprises, it has 15 credit ratings ranging from AA to D. For retail customers, it has 13 credit ratings ranging from grade 1 to grade 13.

Based on the credit rating of a borrower, Kookmin Bank applies different credit policies, which affect factors such as credit limit, loan period, loan pricing, loan classification and provisioning. Kookmin Bank also uses these credit ratings in evaluating its bank-wide risk management strategy. Factors Kookmin Bank considers in making this evaluation include the profitability of each company or transaction, performance of each business unit and portfolio management. Kookmin Bank monitors the credit status of borrowers and collect information to adjust its ratings appropriately. If Kookmin Bank changes a borrower's credit rating, it will also change the credit policies relating to that borrower and may also change the policies underlying its loan portfolio.

### ***Retail Loan Approval Process***

***Mortgage Loans and Secured Retail Loans.*** Kookmin Bank's processing center staff reviews mortgage loans and retail loans secured by real estate or guarantees. Branch staff employees of Kookmin Bank forward loan applications to processing centers. However, in the case of loans secured by deposits with Kookmin Bank,

its branch staff approves such loans. Kookmin Bank makes lending decisions based on its assessment of the value of the collateral, debt service capability and the borrower's score generated from its credit scoring systems.

For mortgage loans and loans secured by real estate, Kookmin Bank evaluates the value of the real estate offered as collateral using a database it has developed that contains information about real estate values throughout Korea. Kookmin Bank also uses information from a third party provider about the real estate market in Korea, which gives it up-to-date market value information for Korean real estate. In addition, Kookmin Bank's processing center staff employees review the value of real estate provided by the evaluation system to ensure there are no significant discrepancies. Kookmin Bank bases decisions regarding the approval of such loans primarily on the results of its credit scoring systems.

For loans secured by deposits, Kookmin Bank will generally grant loans up to 95% of the deposit amount if it holds the deposit.

With respect to mortgage loans and secured retail loans, Kookmin Bank screens customers based on various items on its checklist that indicate whether the customer may have deteriorating credit using internal information and rating information from credit bureaus. Kookmin Bank also evaluates debt service capability for eligible customers pursuant to certain checklist items, such as type of residence, profession, family information, annual income, age, credit card overdue information, transaction history (with both it and other financial institutions) and other relevant credit information.

Kookmin Bank generally decides whether to evaluate a loan application within three to five days after recording the relevant information in its credit scoring systems.

*Unsecured Retail Loans.* Kookmin Bank reviews applications for unsecured retail loans in accordance with its credit scoring systems. These automated systems evaluate loan applications and determine an appropriate pricing for the loan. The major benefits of using a credit scoring system are that it yields uniform results regardless of the user, that it can be used effectively by employees who do not necessarily have extensive experience in credit evaluation and that it can be updated easily to reflect changing market conditions by adjusting how each factor is weighted. The staff of Kookmin Bank's processing centers reviews the results of the credit scoring system based on information input by its branch staff and, if approved, issues the loan.

Kookmin Bank's credit scoring systems take into account factors including borrower's income, assets, profession, age, transaction history (with both it and other financial institutions) and other relevant credit information. The systems rank each borrower in an appropriate grade, and that grade is used as a factor in deciding whether to approve loans as well as to determine loan amounts.

Kookmin Bank generally bases its decisions on the results of its credit scoring systems to evaluate applications. However, a credit officer may overturn the results of the credit scoring systems, in certain circumstances.

### ***Corporate Loan Approval Process***

We approve corporate loans at different levels of our organization depending on the size and type of the loan, the credit risk level assessed by the credit rating system, whether the loan is secured by collateral and, if secured, the value of the collateral. The lowest level of authority is the branch staff employee of Kookmin Bank, who can approve small loans and loans that have the lowest range of credit risk. Larger loans and loans with higher credit risk are approved by higher levels of authority depending on where they fall in a matrix of loan size and credit risk. Depending on the size and terms of any particular loan or the credit risk relating to a particular borrower, more than one entity may review the application, although generally loan applications are reviewed only by the entity having corresponding authority to approve the loan.

Kookmin Bank evaluates all of its corporate borrowers by using credit rating systems, except for applicants whose borrowings are fully secured by deposits or applicants who have obtained third-party guarantees from the government or certain other very highly rated guarantors. See “—Credit Evaluation.”

For owner-operated enterprises (which we refer to as SOHOs) with total outstanding loans of less than ₩1 billion, Kookmin Bank has put in place a SOHO credit rating system, which adopts simplified credit evaluation modeling procedures. This system consists of a scoring model, a qualitative credit assessment (or QCA) model and a preliminary examination checklist. The scoring model analyzes information with respect to the customer’s personal information and bank transaction history. The QCA model analyzes information about business capability, operating capability, management capability, transaction reliability, documentary reliability and financial stability. The preliminary examination checklist is based on information regarding the customer’s credit delinquencies, loans and outstanding credit card debt. This system classifies customers into 13 possible credit ratings.

For SOHOs with total outstanding loans of ₩1 billion or more, Kookmin Bank has put in place a separate credit rating system known as “SOHO CRS.” For other small- and medium-sized enterprises, Kookmin Bank has put in place a similar credit rating system known as CRS. For large corporations, Kookmin Bank has put in place a similar credit rating system known as LCRS. For financial institutions, certain non-profit organizations and public institutions, Kookmin Bank has put in place a similar credit rating system known as FNP CRS. The SOHO CRS, the CRS, the LCRS and the FNP CRS models consist of the following three parts:

- *Financial Model.* The financial model uses the borrower’s current status and trend of financial ratios calculated using its financial statements. The financial model classifies potential borrowers into one of three size categories and one of five types of industry. This model incorporates logistic regression and statistical methods, which use financial ratios such as stability ratio, cash flow ratio, profitability ratio and turnover ratio to make credit determinations.
- *QCA Model.* The QCA model uses various qualitative factors, such as future repayment capability, market prospects, management capability and business capability, to evaluate borrowers. The factors that are evaluated and the weighting given to each factor vary by type of industry and size of company.
- *Default Signal Check Model.* The default signal check model checks the consistency of the preliminary rating. This model checks various factors, including financial ratios with low scores, any non-quantitative factors that may cause a corporate default and any information arising from past experience, to determine the likelihood of a future default. The results of the default signal check model may be used to cap a borrower’s credit grade.

In addition to the three parts outlined above, the SOHO CRS also includes a “CEO Evaluation Model,” which analyzes information with respect to personal information and bank transaction history of the individual owner of such SOHO.

We often refer to corporate information gathered or ratings assigned by external credit rating agencies, such as Korea Information Service, National Information & Credit Evaluation Inc. and Korea Management Consulting & Credit Rating Corporation, in order to improve the accuracy of our credit ratings.

### ***Credit Card Approval Process***

We make decisions on all credit card approvals based on the Financial Supervisory Service standard of review for payment ability (such as the occupation and income of the applicant), as well as a combination of KB Kookmin Card’s internal application scoring system and a credit scoring system developed by independent credit bureaus.

KB Kookmin Card’s application scoring system reflects various credit information, including basic customer information (such as credit history), transaction history with it, if any, delinquency and transaction



history with other card companies and financial institutions and credit information provided by the Korea Federation of Banks and other credit bureaus. KB Kookmin Card also considers repayment ability, total assets, total outstanding debts and the length of the applicant's relationship, if any, and past contribution to our profitability, if any.

The credit scoring system developed by credit bureaus, reflects various sources of information regarding the credit risk of customers, including delinquency and transaction history with other credit card companies and financial institutions.

On the basis of the standard of review for payment ability and the combination of the scores from our application scoring system and the credit scoring system developed by independent credit bureaus, KB Kookmin Card establishes, among other things, the term of any new approvals, initial limits and differentiation of fee rates with respect to its credit cards. KB Kookmin Card's systems allow it to differentiate applicants into groups that receive immediate credit card approval or rejection, or that may require it to further investigate that applicant's credit qualifications. The initial limits of new applicants are based on their estimated disposable income, which is based on their occupation and the value of their personal assets. KB Kookmin Card applies its fee rates to applicants differently according to risk premium and profitability.

### ***Total Exposure Management***

We establish and manage total exposure limits for corporations, *chaebols* and industries, as well as certain small- and medium-sized enterprises, in order to optimize the use of credit availability and avoid excessive risk concentration. We establish total exposure limits for large corporations to which we have exposures (in the form of securities or loans) of over ₩30 billion, small- and medium-sized enterprises to which we have exposures (in the form of securities or loans) of over ₩20 billion and *chaebols* designated by the Financial Supervisory Service or by Kookmin Bank, by reviewing factors such as their industry, size, cash flows, financial ratios and credit ratings, while establishing exposure limits for industries by peer group, as defined by us, by reviewing the sales growth rate and risk concentration for each industry. The guidelines used to set these total exposure limits are approved by Kookmin Bank's Risk Management Council after review by the Credit Risk Management Subcommittee.

Kookmin Bank's maximum exposure limit is within 25% of its Tier I and Tier II capital for a single *chaebol*, and within 10% of its Tier I and Tier II capital for an individual large corporation.

We manage and control exposure limits on a daily basis. The principal system that we use for this purpose is the Total Exposure Management System. This system allows us to monitor and control our total exposure to large corporations, *chaebols* and industries. We monitor our exposure to large corporations to which we have an exposure of ₩30 billion or more, individual corporations to which we have an exposure of more than ₩20 billion, and also our exposure to the 53 *chaebols*, which are comprised of the 34 largest *chaebols* in Korea designated as such by the Financial Supervisory Service based on their outstanding exposures as well as 19 *chaebols* selected for monitoring by the Senior Executive Vice President of Kookmin Bank's Risk Management Division. We also monitor our exposure to industries by peer groups. Our Total Exposure Management System integrates all of our credit-related risk including credit extended by our overseas branches and affiliates. The assets subject to the system include all Won-denominated and foreign currency-denominated loans, all assets in trust accounts except specified money trusts, guarantees, trade-related credits, commercial paper, corporate bonds and other securities and derivatives.

### ***Collateral Evaluation and Monitoring System***

Kookmin Bank uses the Collateral Evaluation and Monitoring System to manage the liquidation value of collateral it holds. The Collateral Evaluation and Monitoring System is a computerized collateral management system that can be accessed from Kookmin Bank's headquarters and its branches. Using this system, Kookmin Bank can more accurately assess the actual liquidation value of collateral, determine the recovery rate on its

loans and use this information in setting its credit risk management and loan policies. Kookmin Bank can monitor the value of all the collateral a borrower provides and the value of that collateral based on its liquidation value. When appraising the value of real estate collateral, which makes up the largest part of Kookmin Bank's collateral, Kookmin Bank consults a regularly updated database provided by a third party that tracks the prices at which various types of real estate in various regions of Korea are sold. Kookmin Bank appraises the value of collateral when it makes a loan, when the loan is due for renewal and when events occur that may change the value of the collateral.

### ***Credit Risk Management and Monitoring***

Kookmin Bank's Credit Risk Department manages and regulates our loan portfolio policies. It also analyzes and monitors our loan portfolios and monitors our compliance with the applicable limits for credit risk. Moreover, it separately manages high-risk products, such as real estate project financing loans and cross-market derivative products, by setting appropriate limits.

### ***Credit Review***

Kookmin Bank's credit review function is independent of the business groups which manage our assets. Its Credit Review Department:

- reviews internal credit regulations, policies and systems;
- analyzes the credit status of selected loan assets and verifies the appropriateness of the credit evaluations/approvals made by branches and headquarters; and
- evaluates the corporate credit risk of potentially insolvent companies.

More specifically, Kookmin Bank's Credit Review Department continuously reviews the financial condition of selected borrowers with respect to their current debt, collateral, business, transactions with related parties and debt service capability. Based on such review, Kookmin Bank may adjust the borrower's credit rating, lending policy or asset quality classification of the loan provided to the borrower, depending on the applicable circumstances. Kookmin Bank also regularly reviews other aspects of the lending process, including industries and regions in which its borrowers operate and the quality of its domestic and overseas assets. Kookmin Bank's industry reviews focus on growth, stability, competition and ability to adapt to a changing environment. Based on the results of a particular industry review, Kookmin Bank may revise the total exposure limit assigned to that industry and lending policy for each company within that industry. When a review takes place, Kookmin Bank may adjust not only credit ratings of its borrowers based on a variety of factors, but also asset quality classification, credit limits and applied interest rates or its credit policies. Credit review results are reported to Kookmin Bank's chief risk officer and its Risk Management Committee on a quarterly basis.

Kookmin Bank's Credit Review Department also conducts on-site reviews of selected branches and related credit analysis centers which are experiencing increasing delinquency ratios and bad debts. During these visits Kookmin Bank examines the loan processes and recommend improvement plans and appropriate follow-up measures.

Also, based on guidelines provided by the Financial Supervisory Service to all Korean banks, Kookmin Bank operates a corporate credit risk assessment program to facilitate the identification of weak companies and possible commencement of corporate restructuring. Through this program, Kookmin Bank, together with other banks, is able to detect symptoms of financially troubled companies at an early stage, assess related credit risk and support the normalization of companies that are likely to turnaround through a workout process, or seek to liquidate those companies that are not likely to recover.

Kookmin Bank's Credit Review Department also analyzes issues related to credit risk and provides information necessary for the formulation of effective credit policies and strategies and for effective credit risk management.

## **Market Risk Management**

The major risk to which we are exposed is interest rate risk on debt instruments and interest bearing securities and, to a lesser extent, stock price risk and foreign exchange risk. The financial instruments that expose us to these risks are securities and financial derivatives. We are not exposed to commodity risk, the other recognized form of market risk, as we currently do not engage in commodities trading. We are also exposed to interest rate risk and liquidity risk in Kookmin Bank's banking book. We divide market risk into risks arising from trading activities and risks arising from non-trading activities.

Kookmin Bank's Risk Management Council establishes overall market risk management principles. It has delegated the responsibility for the market risk management for trading activities to the Market Risk Management Subcommittee of Kookmin Bank, which is chaired by Kookmin Bank's chief risk officer. This subcommittee meets on a regular basis each month and as required to respond to developments in the market and the economy. Based on the policies approved by Kookmin Bank's Risk Management Council, the Market Risk Management Subcommittee reviews and approves reports as required that include trading profits and losses, position reports, limit utilization, sensitivity analysis and VaR results for our trading activities.

Kookmin Bank's Asset Liability Management Committee is responsible for day-to-day interest rate and liquidity risk management for its non-trading activities. The committee meets on a regular basis and as required to respond to developments in the market and the economy. Members of the Asset Liability Management Committee, acting through Kookmin Bank's Financial Planning Department, review Kookmin Bank's interest rate and liquidity gap position monthly, formulate a view on interest rates, establishing strategies with respect to deposit and lending rates and review the business profile and its impact on asset and liability management.

To ensure adequate interest rate and liquidity risk management, we have assigned the responsibilities for our asset and liability management risk control to Kookmin Bank's Risk Management Department in Kookmin Bank's Risk Management Group, which monitors and reviews the asset and liability management risk procedures and activities of Kookmin Bank's Financial Planning Department, and independently reports to the management on the related issues.

### ***Market Risk Management for Trading Activities***

Our trading activities consist of:

- trading activities for our own account to realize short-term trading profits in Won-denominated debt and equities markets and foreign exchange markets based on our short-term forecast of changes in the market situation; and
- trading activities involving derivatives, such as swaps, forwards, futures and option transactions, to realize profits primarily from arbitrage transactions and, to a lesser extent, from selling derivative products to our customers and to hedge market risk incurred from those activities. In addition, certain derivative products that we use to hedge our own market risk are classified as trading activities as they do not qualify for hedge accounting treatment under IFRS. We believe, however, that certain of these products are effective as economic hedges.

We use derivative instruments to hedge our market risk and, to a limited extent, to make profits by trading derivative products within acceptable risk limits. The principal objective of our hedging strategy is to manage our market risk within established limits. We use the following hedging instruments to manage relevant risks:

- to hedge interest rate risk arising from its trading activities, the Trading Department of Kookmin Bank occasionally uses interest rate futures (Korea Treasury Bond Futures) and interest rate swaps;
- to hedge stock price risk arising from its trading activities, the Trading Department of Kookmin Bank selectively uses stock index futures;

- to hedge interest rate risk and foreign exchange risk arising from our foreign currency-denominated asset and liability positions as well as our trading activities, the Trading Department and the Fund Management Department of Kookmin Bank use interest rate swaps, cross-currency interest rate swaps, foreign exchange forwards and futures, Euro-dollar futures and currency options; and
- to change the interest rate characteristics of certain assets and liabilities after the original investment or funding, we use swaps. For example, depending on the market situation, we may choose to obtain fixed rate funding instead of floating rate funding if we believe that the terms are more favorable, which we can achieve by entering into interest rate swaps.

We generally manage our market risk at the portfolio level. To control our exposure to market risk, we use EC limits set by Kookmin Bank's Risk Management Council for Kookmin Bank and at the group level within Kookmin Bank, VaR, position and stop loss limits set by Kookmin Bank's Risk Management Council for Kookmin Bank and at the group level within Kookmin Bank, and VaR, position, stop loss and sensitivity limits (PVBP, Delta, Gamma, Vega) set by Kookmin Bank's Market Risk Management Subcommittee at the department level within Kookmin Bank. We prepared our risk control and management guidelines for derivative trading based on the regulations and guidelines promulgated by the Financial Supervisory Service.

In addition, we have implemented internal processes which include a number of key controls designed to ensure that fair value is measured appropriately, particularly where a fair value model is internally developed and used to price a significant product. See "Item 5.A. Operating Results—Critical Accounting Policies—Valuation of Financial Instruments" and Notes 3.3 and 6 of the notes to our consolidated financial statements. For example, each year, Kookmin Bank's Risk Management Department reviews the existing pricing and valuation models, with a focus on their underlying modeling assumptions and restrictions, to assess the appropriateness of their continued use. In consultation with Kookmin Bank's Trading Department, the Risk Management Department recommends potential valuation models to Kookmin Bank's Fair Value Evaluation Committee. Upon approval by Kookmin Bank's Fair Value Evaluation Committee, the selected valuation models are reported to its Market Risk Management Subcommittee.

We monitor market risk arising from trading activities of our business groups and departments. The market risk measurement model we use for both our Won-denominated trading operations and foreign currency-denominated trading operations is implemented through our integrated market risk management system called *Adaptiv*, which enables us to generate consistent VaR numbers for all trading activities.

*Value at Risk analysis.* We use VaR to measure market risk. VaR is a statistically estimated maximum amount of loss that could occur over a given period of time at a given level of confidence. VaR is a commonly used market risk management technique. However, this approach does have some shortcomings. VaR estimates possible losses over a certain period at a particular confidence level using past market movement data. Past market movement, however, is not necessarily a good indicator of future events, as there may be conditions and circumstances in the future that the model does not anticipate. As a result, the timing and magnitude of the actual losses can be different depending on the assumptions made at the time of calculation. In addition, the time periods used for the model, generally one or ten days, are assumed to be a sufficient holding period before liquidating the relevant underlying positions. If these holding periods are not sufficient, or too long, the VaR results may understate or overstate the potential loss. Different VaR methodologies and distributional assumptions could produce a materially different VaR. VaR is most appropriate as a risk measure for trading positions in liquid capital markets and will understate the risk associated with severe events, such as a period of extreme illiquidity.

We use a 99% single tail confidence level to measure VaR, which means the actual amount of loss may exceed the VaR, on average, once out of 100 business days. Until 2011, we used the "variance-covariance method" or parametric VaR ("PVaR") methodology to measure our daily VaR, which took into account the diversification effects among different risk categories as well as within the same risk category. In 2012, we received authorization from the Financial Services Commission to use a historical simulation VaR ("HSVaR")

methodology, which we believe to be more accurate and responsive in reflecting market volatilities, to measure market risk. Our ten-day HSVaR method, which is computed using a full valuation and is computationally intensive, uses an archive of historic price data and the VaR for a portfolio is estimated by creating a hypothetical time series of returns on that portfolio, obtained by running the portfolio through actual ten-day historical data and computing the changes that would have occurred in each ten-day period.

The following table shows Kookmin Bank's ten-day HSVaRs (at a 99% confidence level for a ten-day holding period) as of December 31, 2011 and 2012 for interest risk, stock price risk and foreign exchange risk relating to its trading activities. The following figures were calculated on a non-consolidated basis.

	<u>As of December 31,</u>	
	<u>2011</u>	<u>2012</u>
	(in billions of Won)	
<b>Risk categories:</b>		
Interest risk .....	₩ 18.8	₩ 4.7
Stock price risk .....	25.3	4.3
Foreign exchange risk .....	36.2	11.2
Less: diversification .....	(62.6)	(12.2)
Diversified VaR for overall trading activities .....	<u>₩ 17.7</u>	<u>₩ 8.0</u>

In 2012, the average, high, low and ending amounts of ten-day HSVaR (at a 99% confidence level for a ten-day holding period) for Kookmin Bank relating to its trading activities were as follows.

	<u>Trading activities VaR for 2012</u>			<u>As of December 31,</u> <u>2012</u>
	<u>Average</u>	<u>Minimum</u>	<u>Maximum</u>	
	(in billions of Won)			
Interest risk .....	₩12.1	₩4.7	₩18.6	₩ 4.7
Stock price risk .....	2.8	0.3	5.6	4.3
Foreign exchange risk .....	26.6	9.6	39.2	11.2
Less: diversification .....				(12.2)
Diversified VaR for overall trading activities .....	18.3	6.9	27.5	<u>₩ 8.0</u>

In 2011, the average, high and low amounts of ten-day HSVaR (at a 99% confidence level for a ten-day holding period) measured as of the end of each quarter, as well as the year-end amounts of ten-day HSVaR, for Kookmin Bank relating to its trading activities were as follows.

	<u>Trading activities VaR for 2011</u>			<u>As of December 31,</u> <u>2011</u>
	<u>Average</u> <sup>(1)</sup>	<u>Minimum</u> <sup>(2)</sup>	<u>Maximum</u> <sup>(3)</sup>	
	(in billions of Won)			
Interest risk .....	₩17.6	₩13.7	₩23.2	₩ 18.8
Stock price risk .....	22.0	1.6	57.2	25.3
Foreign exchange risk .....	21.7	12.8	36.2	36.2
Less: diversification .....				(62.6)
Diversified VaR for overall trading activities .....	19.7	8.2	39.5	<u>₩ 17.7</u>

<sup>(1)</sup> The average of the amounts measured as of the end of each quarter in 2011.

<sup>(2)</sup> The lowest of the amounts measured as of the end of each quarter in 2011.

<sup>(3)</sup> The highest of the amounts measured as of the end of each quarter in 2011.

*Standardized Method.* Market risk for positions not measured by VaR are measured using the standardized method for measuring market risk-based required equity capital specified by the Financial Supervisory Service, which takes into account certain risk factors. Under the standardized method, the required equity capital is measured using the risk-weighted values for each risk factor. The method used to measure the market risk-based required equity capital for each risk factor is as follows:

- Interest rate risk:
  - General market risk: General market risk relates to the risk of losses from macroscopic events which could have an impact on interest rates, stock prices, exchange rates, and market prices of general commodities. General market interest rate risk of a debt security is calculated on its net position, taking into consideration the remaining maturity and coupon rate.
  - Specific risk: Specific risk relates to the risk of loss from changes in credit risk of issuers of debt securities or equities, excluding changes in general market prices. Specific interest rate risk of a debt security is measured by multiplying the interest rate position appraised based on the market price of such security by the risk-weighted value applicable to the type of debt security, credit rating and the remaining maturity.
- Equity risk: General and specific equity risk are calculated by multiplying the bought or sold position by the relevant risk-weighted values.
- Foreign exchange risk: Foreign exchange risk is measured by multiplying the larger of the absolute values among the net bought or sold positions of each currency by the relevant risk-weighted values.
- Option risk: Option risk is measured using the delta, gamma and vega of the option.

The standardized method is used to measure the market risk of the positions for which the Financial Supervisory Service has not approved the use of the VaR method. In addition, we use the standardized method for positions which are held by subsidiaries or for which measuring VaR is difficult due to the lack of daily position data. See Note 4.4.2 of the notes to our consolidated financial statements included elsewhere in this annual report.

Starting from January 1, 2012, the market risks of trading positions held by bond-type private equity funds that are consolidated in our financial statements are measured using VaR, whereas the standardized method was used to measure such market risks up to December 31, 2011. Accordingly, the required equity capital measured using the standardized method included the market risks of trading positions held by bond-type private equity funds prior to 2012 but no longer includes such market risks of bond-type private equity funds from 2012 onwards. The following table shows Kookmin Bank's required equity capital measured using the standardized method as of December 31, 2011 and 2012, in each case excluding the market risks of trading positions held by bond-type private equity funds in accordance with the new methodology adopted in 2012.

	<u>As of December 31,</u>	
	<u>2011</u>	<u>2012</u>
	(in millions of Won)	
<b>Risk categories:</b>		
Interest risk . . . . .	₩ 886	₩ 578
Stock price risk . . . . .	3,781	4,567
Foreign exchange risk . . . . .	9,561	9,081
Total . . . . .	<u>₩14,228</u>	<u>₩14,226</u>

*Back-Testing.* We conduct back testing on a daily basis to validate the adequacy of our market risk model. In back testing, we compare both the actual and hypothetical profit and loss with the VaR calculations and analyze any results that fall outside our predetermined confidence interval of 99%.

*Stress testing.* In addition to VaR, which assumes normal market situations, we use stress testing to assess our market risk exposure to abnormal market fluctuations. Abnormal market fluctuations include significant declines in the stock market and significant increases in the general level of interest rates. This is an important way to supplement VaR, as VaR is a statistical expression of possible loss under a given confidence level and holding period. It does not cover potential loss if the market moves in a manner that is outside our normal expectations. Stress testing projects the anticipated change in value of holding positions under certain scenarios assuming that no action is taken during a stress event to change the risk profile of a portfolio. According to Kookmin Bank's stress testing, we estimate that as of December 31, 2012, Kookmin Bank's trading portfolio could have lost ₩188 billion for an assumed short-term extreme decline of approximately 25% in the equity market and an approximate 86 basis point increase in interest rates under an abnormal stress environment.

We monitor the impact of market turmoil or any abnormality by conducting stress tests and confirming that the results are within our market risk limits. If the impact is large, Kookmin Bank's chief risk officer may request that our portfolio be restructured or other appropriate action be taken.

#### *Interest Risk*

Interest risk from trading activities arises mainly from our trading of Won-denominated debt securities. Our trading strategy is to benefit from short-term movements in the prices of debt securities arising from changes in interest rates. As our trading accounts are marked-to-market daily, we manage the interest risk related to our trading accounts using market value-based tools such as VaR and sensitivity analysis. As of December 31, 2012, the VaR of Kookmin Bank's interest risk from trading was ₩4.7 billion and the weighted average duration, or weighted average maturity, of its Won-denominated debt securities at fair value through profit or loss was approximately 1.56 years.

#### *Foreign Exchange Risk*

Foreign exchange risk arises because we have assets and liabilities that are denominated in currencies other than Won, as well as off-balance sheet items such as foreign exchange forwards and currency swaps.

Prior to August 2010, assets and liabilities denominated in U.S. dollars, Japanese yen, and Euro typically accounted for the majority of our foreign currency assets and liabilities. Beginning in August 2010, the Kazakhstan tenge has accounted for the majority of our foreign currency assets and liabilities. Until August 2010, our investment in JSC Bank CenterCredit, a Kazakhstan Bank, was fully hedged against currency risk. See "Item 4.B. Business Overview—Capital Markets Activities and International Banking—International Banking." However, in August 2010, we decided to discontinue such currency hedge as the value of the Won had remained relatively stable against the Kazakhstan tenge for a prolonged period of time.

The difference between our foreign currency assets and liabilities is offset against forward foreign exchange positions, currency options and currency swaps to obtain our net foreign currency open position. Kookmin Bank's Risk Management Council and Market Risk Management Subcommittee oversee Kookmin Bank's foreign exchange exposure for both trading and non-trading purposes by establishing a limit for this net foreign currency open position, together with stop loss limits. VaR limits are established on a combined basis for our domestic operations and foreign branches.

The following table shows Kookmin Bank's non-consolidated net open positions at the end of 2010, 2011 and 2012. Positive amounts represent long positions and negative amounts represent short positions. The net open positions held by subsidiaries other than Kookmin Bank are not significant.

	As of December 31, <sup>(1)</sup>		
	2010	2011	2012
	(in millions of US\$)		
<b>Currency:</b>			
U.S. dollars . . . . .	US\$ (30.3)	US\$ (83.7)	US\$ (72.0)
Japanese yen . . . . .	(6.9)	(15.1)	(8.3)
Euro . . . . .	1.8	(3.3)	(4.8)
Kazakhstan tenge . . . . .	296.5	338.3	314.5
Others . . . . .	12.9	(20.2)	25.4
<b>Total . . . . .</b>	<b>US\$ 274.0</b>	<b>US\$ 216.0</b>	<b>US\$ 254.8</b>

<sup>(1)</sup> Amounts prepared on a non-consolidated basis.

#### *Equity Price Risk*

Equity price risk results from our equity trading portfolio in Won since we do not have any trading exposure to shares denominated in foreign currencies other than foreign equity index futures.

The equity trading portfolio in Won consists of exchange-traded stocks and nearest month or second nearest month futures contracts under strict limits on diversification as well as position limits and stop loss limits.

Kookmin Bank's Risk Management Council and Market Risk Management Subcommittee set annual and monthly stop loss limits that are monitored by Kookmin Bank's Risk Management Department. In order to ensure timely action, the stop loss limit of individual securities is monitored by the relevant middle office.

As of December 31, 2012, Kookmin Bank's equity trading position was ₩153 billion.

#### *Derivative Market Risk*

Our derivative trading includes interest rate and cross-currency swaps, foreign exchange forwards, stock index and interest rate futures and currency options. These activities consist primarily of the following:

- arbitrage transactions to make profit from short-term discrepancies between the spot and forward derivative markets or within the derivative markets;
- sales of tailor-made derivative products that meet various needs of our corporate customers and related transactions to reduce our exposure resulting from those sales;
- taking positions in limited cases when we expect short-swing profits based on our market forecasts; and
- trading to hedge our interest rate and foreign currency risk exposure as described above.

Market risk from trading derivatives is not significant since our derivative trading activities are primarily driven by arbitrage and customer deals with very limited open trading positions.

#### *Market Risk Management for Non-Trading Activities*

##### *Interest Rate Risk*

Our principal market risk from non-trading activities is interest rate risk. Interest rate risk arises due to mismatches in the maturities or re-pricing periods of these rate-sensitive assets and liabilities. We measure



interest rate risk for Won and foreign currency assets and liabilities in our bank accounts (including derivatives) and our principal guaranteed trust accounts. Most of our interest earning assets and interest bearing liabilities are denominated in Won and our foreign currency-denominated assets and liabilities are mostly denominated in U.S. dollars.

Our principal interest rate risk management objectives are to generate stable net interest revenues and to protect our asset value against interest rate fluctuations. We principally manage this risk for our non-trading activities by analyzing and managing maturity and duration gaps between our interest earning assets and interest bearing liabilities. Although we have used hedging instruments only on a limited basis for interest rate risk management for our non-trading assets and liabilities, to date the Korean financial market has not been sufficiently developed for this purpose. We expect to increase our use of derivatives to hedge this risk in the near future as the Korean financial market becomes more sophisticated.

Interest rate gap analysis measures expected changes in net interest revenues by calculating the difference in the amounts of interest earning assets and interest bearing liabilities at each maturity and interest resetting date. We perform interest rate gap analysis for Won-denominated and foreign currency-denominated assets and trust assets on a monthly basis or more frequently when deemed necessary.

*Interest Rate Gap Analysis.* We perform interest rate gap analysis based on interest rate repricing maturities of assets and liabilities. However, for some of our assets and liabilities with either no maturities or unique characteristics, we use or assume certain maturities, including the following examples:

- With respect to asset maturities, we assume remaining maturities of prime rate-linked loans with remaining maturities of over one year to be one year and use the actual maturities for prime rate-linked loans with remaining maturities of less than one year.
- With respect to liability maturities, adapting the regression analysis using last 36 months' average balance, we assume "non-core" and "rate sensitive core" demand deposits to have remaining maturities of three months or less; and we assume "rate insensitive core" demand deposits to have remaining maturities between one year and four years.

The following table shows Kookmin Bank's interest rate gap for Won-denominated accounts and foreign currency-denominated accounts as of December 31, 2012.

	As of December 31, 2012					
	0-3 Months	3-6 Months	6-12 Months	1-3 Years	Over 3 Years	Total
	(in billions of Won, except percentages)					
<b>Won-denominated Interest earning assets:</b>						
Loans	₩80,015	₩49,019	₩ 32,545	₩ 8,697	₩11,016	₩181,292
Securities	3,860	1,625	4,358	14,443	5,521	29,807
Others	8,001	134	82	294	15	8,526
Total	₩91,876	₩50,778	₩ 36,985	₩23,434	₩16,552	₩219,625
<b>Interest bearing liabilities:</b>						
Deposits	₩77,010	₩35,257	₩ 48,977	₩16,661	₩12,104	₩190,009
Borrowings	4,431	—	—	—	—	4,431
Others	8,113	104	710	5,524	3,858	18,309
Total	₩89,554	₩35,361	₩ 49,687	₩22,185	₩15,962	₩212,749
Sensitivity gap	2,322	15,417	(12,702)	1,249	590	6,876
Cumulative gap	2,322	17,739	5,037	6,286	6,876	
% of total assets	1.1%	8.1%	2.3%	2.9%	3.1%	
<b>Foreign currency-denominated Interest earning assets:</b>						
Due from banks	₩ 704	₩ 9	₩ 10	₩ —	₩ —	₩ 723
Loans	4,703	646	454	380	9	6,192
Securities	276	63	—	214	113	666
Others	4,421	1,373	255	47	—	6,096
Total	₩10,104	₩ 2,091	₩ 719	₩ 641	₩ 122	₩ 13,677
<b>Interest bearing liabilities:</b>						
Deposits	₩ 1,676	₩ 2,042	₩ 1,046	₩ 127	₩ —	₩ 4,891
Borrowings	4,794	1,229	589	48	118	6,778
Others	1,748	262	329	339	—	2,678
Total	₩ 8,218	₩ 3,533	₩ 1,964	₩ 514	₩ 118	₩ 14,347
Sensitivity gap	1,886	(1,442)	(1,245)	127	4	(670)
Cumulative gap	1,886	444	(801)	(674)	(670)	
% of total assets	13.8%	3.2%	(5.9)%	(4.9)%	(4.9)%	

*Duration Gap Analysis.* We also perform duration gap analysis to measure and manage interest rate risk. Duration gap analysis is a more long-term risk indicator than interest rate gap analysis, as interest rate gap analysis focuses more on accounting income as opposed to the market value of the assets and liabilities. We emphasize duration gap analysis because, in the long run, our principal concern with respect to interest rate fluctuations is the net asset value rather than net interest revenue changes. In 2012, our asset and liability duration gap was negative and it moved between (-)0.007 years and (+)0.046 years. Accordingly, our net asset value would have declined between ₩16 billion and ₩103 billion if interest rates had decreased by one percentage point.

For duration gap analysis we use or assume the same maturities for different assets and liabilities that we use or assume for our interest rate gap analysis.

The following table shows duration gaps and net asset value changes when interest rates decrease by one percentage point as of the specified dates on a non-consolidated basis.

<b>Won denominated</b>		<u>Asset Duration</u>	<u>Liability Duration</u>	<u>Duration Gap</u>	<u>Net Asset Value Change</u>
<u>Date</u>		(in years)	(in years)	(in years)	(in billions of Won)
June 30, 2012		0.707	0.727	(0.007)	(16)
December 31, 2012		0.806	0.772	0.046	(103)
<b>Foreign-currency denominated</b>		<u>Asset Duration</u>	<u>Liability Duration</u>	<u>Duration Gap</u>	<u>Net Asset Value Change</u>
<u>Date</u>		(in years)	(in years)	(in years)	(in billions of Won)
June 30, 2012		0.301	0.334	(0.050)	(7)
December 31, 2012		0.343	0.329	0.003	—

We set interest rate risk limits using historical interest rate volatility of financial bonds and duration gaps with respect to expected asset and liability positions based on our annual business plans. The Financial Planning Department in Kookmin Bank's Financial Management Group submits interest rate gap analysis reports, duration gap analysis reports, sensitivity reports and interest rate risk limit compliance reports monthly to Kookmin Bank's Asset Liability Management Committee and quarterly to Kookmin Bank's Risk Management Committee.

The following table summarizes Kookmin Bank's interest rate risk, taking into account asset and liability durations as of December 31, 2012.

	As of December 31, 2012					
	<u>3 Months or Less</u>	<u>3-6 Months</u>	<u>6-12 Months</u>	<u>1-3 Years</u>	<u>Over 3 Years</u>	<u>Total</u>
	(in billions of Won, except percentages and maturities in years)					
<b>Won-denominated:</b>						
Asset position	₩91,876	₩50,778	₩ 36,985	₩23,434	₩16,552	₩219,625
Liability position	89,554	35,361	49,687	22,185	15,962	212,749
Gap	2,322	15,417	(12,702)	1,249	590	6,876
Average maturity	0.241	0.476	0.934	2.576	4.529	
Interest rate volatility	0.51%	0.91%	1.24%	1.69%	1.88%	
Amount at risk	12	53	(111)	73	149	176
<b>Foreign currency-denominated:</b>						
Asset position	₩10,104	₩ 2,091	₩ 719	₩ 641	₩ 122	₩ 13,677
Liability position	8,218	3,533	1,964	514	118	14,347
Gap	1,886	(1,442)	(1,245)	127	4	(670)
Average maturity	0.249	0.495	0.965	2.749	4.993	
Interest rate volatility	0.06%	0.02%	0.20%	0.67%	0.09%	
Amount at risk	—	—	—	3	1	4

*Interest Rate VaR Analysis.* Interest rate VaR is the estimated maximum possible loss on net non-trading assets due to unfavorable changes in interest rates. We calculate interest rate VaR based on interest earning assets and interest bearing liabilities, excluding trading positions, at a 99.94% confidence level. In 2012, we changed our method of calculating the interest rate impact from the previous internal simulation method of applying probable interest rate scenarios to a historical simulation method which uses actual historical price, volatility and yield changes in comparison with the current position to generate hypothetical portfolios and calculate a distribution of position and portfolio market value changes. The previous internal simulation method used extreme values in applying hypothetical interest rates to each maturity period, which we believe may result in

exaggerated interest rate VaR values. Accordingly, we believe that the change in our interest rate VaR methodology to a historical simulation method will allow us to benefit from more sophisticated risk measurements using practical scenarios. Using the historical simulation method, Kookmin Bank's interest rate VaR was ₩424 billion as of December 31, 2011 and ₩179 billion as of December 31, 2012, respectively. See Note 4.4.3 of the notes to our consolidated financial statements included elsewhere in this annual report.

#### *Foreign Exchange Risk*

We manage foreign exchange rate risk arising from our non-trading operations together with such risks arising from our trading operations. See “—Market Risk Management for Trading Activities—Foreign Exchange Risk” above.

### **Liquidity Risk Management**

Liquidity risk is the risk of insolvency or loss due to a disparity between the inflow and outflow of funds resulting from, for example, maturity mismatches, obtaining funds at a high price or disposing of securities at an unfavorable price due to lack of available funds. We manage our liquidity in order to meet our financial liabilities from withdrawals of deposits, redemption of matured debentures and repayments at maturity of borrowed funds. We also require sufficient liquidity to fund loans, to extend other credits and to invest in securities. Our liquidity management goal is to meet all our liability repayments on time and fund all investment opportunities even under adverse conditions. To date, we have not experienced significant liquidity risk.

We maintain liquidity by holding sufficient quantities of assets that can be liquidated to meet actual or potential demands for funds from depositors and others. We also manage liquidity by ensuring that the excess of maturing liabilities over maturing assets in any period is kept to manageable levels relative to the amount of funds we believe we could raise by issuing securities. We seek to minimize our liquidity costs by managing our liquidity position on a daily basis and by limiting the amount of cash at any time that is not invested in interest earning assets or securities.

We maintain diverse sources of liquidity to facilitate flexibility in meeting our funding requirements. We fund our operations principally by accepting deposits from retail and corporate depositors, accessing the call loan market (a short-term market for loans with maturities of less than 90 days), issuing debentures and borrowing from the Bank of Korea. We use the majority of funds we raise to extend loans or purchase securities. Generally, deposits are of shorter average maturity than loans or investments.

For Won-denominated assets and liabilities, we manage liquidity using a cash flow structure based on holding short-term liabilities and long-term assets. Generally, the average initial contract maturity of our new Won-denominated time deposits was about 11 months, while during the same period most of our new loans and securities had maturities over one year.

We manage liquidity risk within the limits set on Won and foreign currency accounts in accordance with the regulations of the Financial Services Commission. The Financial Services Commission requires Korean banks, including Kookmin Bank, to maintain a Won liquidity ratio of at least 100.0% and a foreign liquidity ratio of at least 85.0%. The Financial Services Commission defines the Won liquidity ratio as Won liquid assets due within one month divided by Won liabilities due within one month. The Won liquid assets and Won liabilities included in the calculation of Won liquidity ratio are determined in accordance with the “Standards for Calculation of Liquidity Ratio of Korean Won Currency” under the “Detailed Regulations on Supervision of Banking Business.”

Kookmin Bank's Fund Management Department is responsible for daily liquidity risk management of its Won and foreign currency exposure. It reports monthly plans for funding and operations to the Asset Liability Management Committee of Kookmin Bank, which discusses factors such as interest rate movements and maturity structures of its deposits, loans and securities.

The following table shows Kookmin Bank's liquidity status and limits for Won and foreign currency accounts as of December 31, 2012 in accordance with Financial Services Commission regulations:

<u>Won accounts:</u>	<u>1 Month or Less</u>		
	(in billions of Won, except percentages)		
Assets (A) .....	₩51,730		
Liabilities (B) .....	39,174		
Liquidity gap .....	12,556		
Liquidity ratio (A/B) .....	132.05%		
Limit .....	100%		
	<u>7 Days or Less</u>	<u>1 Month or Less</u>	<u>3 Months or Less</u>
	(in millions of US\$, except percentages)		
Foreign currency assets .....	US\$ 3,895	US\$ 8,117	US\$ 14,391
Foreign currency liabilities .....	3,271	6,529	11,991
Maturity gap .....	624	1,588	2,400
Cumulative gap (A) .....	624	1,588	2,400
Total assets (B) .....	31,202	31,202	31,202
Liquidity gap ratio (A/B) .....	2.00%	5.09%	120.01% <sup>(1)</sup>
Limits .....	(3.00)%	(10.00)%	85.00%

<sup>(1)</sup> Liquidity ratio.

The Financial Planning Department in Kookmin Bank's Financial Management Group reports whether we are complying with these limits monthly to Kookmin Bank's Asset Liability Management Committee and quarterly to Kookmin Bank's Risk Management Committee.

## Operational Risk Management

### Overall Status

Basel II currently defines operational risk as the "risk of loss resulting from inadequate or failed internal processes, people and systems or from external events." However, there is still no complete consensus on the definition of operational risk in the banking industry. We define operational risk broadly to include all financial and non-financial risks, other than credit risk, market risk, interest rate risk and liquidity risk, that may arise from our operations that could negatively impact our capital, including the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events as defined under Basel II. Our operational risk management objectives include not only satisfying regulatory requirements, but also providing internal support through the growth of a strong risk management culture, reinforcement of internal controls, improvement of work processes and provision of timely feedback to management members and staff throughout the bank.

We manage our operational risk primarily through Kookmin Bank, our banking subsidiary. Kookmin Bank uses an operational risk management framework meeting the Basel II Advanced Measurement Approach, or AMA, under which Kookmin Bank:

- calculates its operational risk VaR on a quarterly basis using the "loss distribution approach VaR" and "scenario based VaR" methodology, and monitors operational risk in terms of Key Risk Indicators, or KRI, using tolerance levels for each indicator;
- executes integrated compliance and operational risk Control Self Assessments, or CSAs, that enhance the effect on internal controls, which Kookmin Bank employees are able to access and use for process improvement;
- collects and analyzes internal and external loss data;

- conducts scenario analyses to evaluate exposure to high-severity events;
- manages certain insurance-related activities relating to insurance strategies established to mitigate operational risk;
- examines operational risks arising in connection with the development of, changes in or discontinuance of products, policies or systems;
- uses a detailed business continuity plan covering all of its operations and locations to prepare against unexpected events, including an alternate back-up site for use in disaster events as well as annual full-scale testing of such site.
- refines bank-wide operational risk policies and procedures;
- provides appropriate training and support to business line operational risk managers; and
- reports overall operational risk status to our senior management.

Each of Kookmin Bank's relevant business units has primary responsibility for the management of its own operational risk. In addition, the Operational Risk Unit, which is part of Kookmin Bank's Risk Management Department, monitors bank-wide operational risk. Kookmin Bank also has internal control managers in all of its subsidiaries, departments and branches who periodically conduct CSAs and monitor KRIs. Through this method, Kookmin Bank is able to ensure proper monitoring and measurement of operational risk in each of its business groups.

### ***Internal Control***

To monitor and control operational risks, we maintain a system of comprehensive policies and have put in place a control framework designed to provide a stable and well-managed operational environment throughout our organization. Each of our subsidiaries establishes its own internal control system in accordance with the group-level internal control principles. Our Compliance Supporting Department is responsible for monitoring and advising our subsidiaries regarding their internal control systems. Our Audit Committee, which consists of five non-executive directors, is an independent authority that evaluates the effectiveness and efficiency of our group-wide internal control systems and business processes and monitors our subsidiaries' compliance with such systems and processes, as well as reviews the reliability of our financial statements to secure the transparency and stability of our management (including through the activities of our independent auditors). In particular, we have established group-wide internal guidelines with respect to our subsidiaries' reporting requirements. Our subsidiaries review their operations and their level of compliance with internal control systems and business processes on a periodic basis and, as part of this process, they are required to report any problems discovered and any remedial actions taken to our chief compliance officer, who is responsible for reporting to our Audit Committee. Based on the results of these reports, or on an ad hoc basis in response to any problem or potential problem that it identifies, the Audit Committee may direct a subsidiary to conduct an audit of its operations or, if it chooses to do so, conduct its own audit of those operations. The Audit Committee interacts on a regular basis with our Audit Department, Compliance Supporting Department and our independent auditors. In carrying out these duties, the Audit Committee ultimately protects our property for the benefit of our shareholders, investors and customers by independently monitoring our management.

Our Audit Department supports our Audit Committee in monitoring our accounting and business operations and overseeing the management of our subsidiaries' internal control systems by performing the following activities:

- general audits, which include full-scale audits of the overall operations performed according to an annual audit plan, and sectional audits of selected operations; and
- special audits of troubled or weak operations, which are performed when our Audit Committee or executive officer responsible for audits deems it necessary or pursuant to requests by our board, executive officers or supervisory authorities, such as the Financial Supervisory Service.

The Financial Supervisory Service periodically conducts a general examination of our operations. It also performs specific audits on particular aspects of our operations, such as risk management, credit monitoring and liquidity, as the need arises.

Kookmin Bank's audit division consists of two departments, the Channel Audit Department and the Management Audit Department, and they are the execution bodies for its audit committee and support Kookmin Bank's management objectives by auditing the operations of its branches using a risk analysis system and reviewing the operations of its headquarters and subsidiaries through the use of "risk-based audit" in accordance with the "business measurement process" audit methodology, which requires that its Management Audit Department evaluate the risk and process of its business units and concentrate their audit capacity with respect to high risk areas.

As a result of recent regulatory trends, Kookmin Bank's audit division is continuing its efforts to establish an advanced audit system and value-added internal audit by introducing risk-based audit techniques.

Our Compliance Supporting Department operates a compliance system to ensure that all of our employees comply with the relevant laws and regulations. This system's main function is to establish and manage our compliance program, educate employees and management and improve our internal control process.

### ***Legal Risk***

We consider legal risk as a part of our operational risk. The uncertainty of the enforceability of the obligations of our customers and counterparties creates legal risk. Changes in laws and regulations could also adversely affect us. Legal risk is higher in new areas of business where the law is often untested in the courts, although legal risk can also increase in our traditional business to the extent that the legal and regulatory landscape in Korea is changing and many new laws and regulations governing the financial industry remain untested. Our Compliance Supporting Department seeks to minimize legal risk by using stringent legal documentation, employing procedures designed to ensure that transactions are properly authorized and consulting legal advisers.

### ***IT System Operational Risk***

The integrity of our IT systems, and their ability to withstand potential catastrophic events, are crucial to our continuing operations. Accordingly, we are continuing to strengthen our disaster recovery capabilities. In order to minimize operational risks relating to our IT systems, we have implemented a multi-CPU system that runs multiple CPUs simultaneously on-site and ensures system continuity in case any of the CPUs fails. This system backs up our data systems at an off-site location on a real-time basis to ensure that our operations can be carried out normally and without material interruption in the event of CPU failure. Also, in order to protect our Internet banking services from system failures and cyber attacks, we process our Internet transactions through three separate data processing centers.

We currently test our disaster recovery systems on a quarterly basis, with the comprehensive testing including our branches and the main IT center's disaster recovery system. Our disaster recovery capabilities involve a number of operations other than our core banking operations, including credit card and call center transactions. Internally, our IT Security Management Department monitors all of our computerized network processes and IT systems. This department monitors and reports on any unusual delays or irregularities reported by our branches. In addition, our IT Planning Department is responsible for the daily monitoring of our entire information security system. Our business operations, other than our core banking and credit card operations, regularly conduct joint IT security assessments with respect to such operations and have implemented measures to identify and respond collectively to security breach attempts, such as hacking attempts.

In 2009, Kookmin Bank obtained ISO 27001 certification, which relates to information security. In 2011, Kookmin Bank also obtained ISO 20000 certification, which relates to IT service management, and BS 25999 certification, which relates to business continuity management. Kookmin Bank is the first Korean bank to have obtained all three such international certifications.

## Item 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES

### Fees and Charges

Under the terms of the deposit agreement, as a holder of our ADSs, you are required to pay the following service fees to the depository:

Services	Fees
Issuance of ADSs	Up to \$5.00 per 100 ADSs (or portion thereof) issued
Delivery of deposited shares against surrender of ADSs	Up to \$5.00 per 100 ADSs (or portion thereof) surrendered
Distribution of cash dividends or other cash distributions	Up to \$0.02 per ADS (or portion thereof) held
Distribution of ADSs pursuant to stock dividends, free stock distributions or exercise of rights.	Up to \$5.00 per 100 ADSs (or portion thereof) held
Distribution of securities other than ADSs or rights to purchase additional ADSs	A fee equivalent to the fee that would be payable if securities distributed had been shares and such shares had been deposited for issuance of ADSs.
Depository Services	Up to \$0.02 per ADS (or portion thereof) held on the applicable record date(s) established by the depository

As a holder of our ADSs, you are also responsible for paying certain fees and expenses incurred by the depository and certain taxes and governmental charges such as:

- Fees for the transfer and registration of shares charged by the registrar and transfer agent for the shares in Korea (*i.e.*, upon deposit and withdrawal of shares).
- Expenses incurred for converting foreign currency into U.S. dollars.
- Expenses for cable, telex and fax transmissions and for delivery of securities.
- Taxes and duties upon the transfer of securities (*i.e.*, when shares are deposited or withdrawn from deposit).
- Fees and expenses incurred in connection with the delivery or servicing of shares on deposit or other deposited securities.

Depository fees payable upon the issuance and surrender of ADSs are typically paid to the depository by the brokers (on behalf of their clients) receiving the newly issued ADSs from the depository and by the brokers (on behalf of their clients) delivering the ADSs to the depository for surrender. The brokers in turn charge these fees to their clients. Depository fees payable in connection with distributions of cash or securities to ADS holders and the depository services fee are charged by the depository to the holders of record of ADSs as of the applicable ADS record date.

The depository fees payable for cash distributions are generally deducted from the cash being distributed. In the case of distributions other than cash (*i.e.*, stock dividend, rights), the depository charges the applicable fee to the ADS record date holders concurrent with the distribution. In the case of ADSs registered in the name of the investor (whether certificated or uncertificated in direct registration), the depository sends invoices to the applicable record date ADS holders. In the case of ADSs held in brokerage and custodian accounts (via the Depository Trust Company, or DTC), the depository generally collects its fees through the systems provided by DTC (whose nominee is the registered holder of the ADSs held in DTC) from the brokers and custodians holding ADSs in their DTC accounts. The brokers and custodians who hold their clients' ADSs in DTC accounts in turn charge their clients' accounts the amount of the fees paid to the depository.



In the event of refusal to pay the depositary fees, the depositary may, under the terms of the deposit agreement, refuse the requested service until payment is received or may set off the amount of the depositary fees from any distribution to be made to such holder of ADSs.

Note that the fees and charges you may be required to pay may vary over time and may be changed by us and by the depositary. You will receive prior notice of such changes.

**Fees and Payments from the Depositary to Us**

In 2012, we received the following payments from the depositary:

Reimbursement of listing fees: . . . . .	\$ 38,000
Reimbursement of settlement infrastructure fees (including DTC fees): . . . . .	\$ 49,529
Reimbursement of expenses related to proxy process (printing, postage and distribution) and ADS holders identification: . . . . .	\$ 45,982
Reimbursement of legal fees: . . . . .	\$ 315,207
Reimbursement of expenses related to our investor relations activities (investor conferences and investor relations agency fees, etc.): . . . . .	\$1,017,041

In addition, as part of its service to us, the depositary waives its fees for the standard costs and operating expenses associated with the administration of the ADS facility.

**Item 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES**

Not applicable.

**Item 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS**

Not applicable.

**Item 15. CONTROLS AND PROCEDURES**

*Disclosure Controls and Procedures*

We have evaluated, with the participation of our chief executive officer and chief financial officer, the effectiveness of our disclosure controls and procedures as of December 31, 2012. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based upon our evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures as of December 31, 2012 were effective to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported, within the time periods specified in the applicable rules and forms, and that it is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

*Management’s Annual Report on Internal Control Over Financial Reporting*

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. Under the supervision and with the participation of our management, including our chief executive officer and chief

financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS as issued by the IASB. Our internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with IFRS as issued by the IASB, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements. Because of its inherent limitations, internal control over financial reporting is not intended to provide absolute assurance that a misstatement of our financial statements would be prevented or detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. Based on our evaluation, our management concluded that our internal control over financial reporting was effective as of December 31, 2012. The effectiveness of our internal control over financial reporting as of December 31, 2012 has been audited by Samil PricewaterhouseCoopers, an independent registered public accounting firm, as stated in its report included herein which expressed an unqualified opinion on the effectiveness of our internal control over financial reporting as of December 31, 2012.

***Attestation Report of the Registered Public Accounting Firm***

The attestation report of our independent registered public accounting firm is furnished in Item 18 of this Form 20-F.

***Changes in Internal Control Over Financial Reporting***

There has been no change in our internal control over financial reporting during 2012 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Item 16. [RESERVED]**

**Item 16A. AUDIT COMMITTEE FINANCIAL EXPERT**

Our board of directors has determined that each of Young Jin Kim, Jong Cheon Lee and Seung Hee Koh, our non-executive directors and members of our Audit Committee, qualifies as an “audit committee financial expert” and is independent within the meaning of this Item 16A.

**Item 16B. CODE OF ETHICS**

We have adopted a code of ethics, as defined in Item 16B of Form 20-F under the Exchange Act. Our code of ethics applies to our chief executive officer and chief financial officer, as well as to our non-executive directors, non-standing directors and other officers and employees. Our code of ethics is available on our website at <http://www.kbfg.com>. If we amend the provisions of our code of ethics that apply to our chief executive officer and chief financial officer and persons performing similar functions, or if we grant any waiver of such provisions, we will disclose such amendment or waiver on our website at the same address.

## Item 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES

### Audit and Non-audit Fees

The following table sets forth the fees billed to us by independent registered public accounting firm Samil PricewaterhouseCoopers during the fiscal years ended December 31, 2011 and 2012:

	Year Ended December 31,	
	2011	2012
	(in millions of Won)	
Audit fees . . . . .	₩5,018	₩5,186
Audit-related fees . . . . .	93	121
Tax fees . . . . .	—	7
All other fees . . . . .	—	—
Total fees . . . . .	<u>₩5,111</u>	<u>₩5,314</u>

Audit fees in the above table are the aggregate fees billed by Samil PricewaterhouseCoopers in connection with the audits of:

- our annual financial statements and the review of our interim financial statements; and
- our special purpose entities in connection with the Korean Securities and Exchange Act or the Financial Investment Services and Capital Markets Act.

Audit-related fees in the above table are fees billed by Samil PricewaterhouseCoopers in connection with attestation of our financial statements under IFRS and our financial debenture offering services. Tax fees in the above table are fees billed by Samil PricewaterhouseCoopers in connection with tax filing services for our subsidiaries.

### Audit Committee Pre-Approval Policies and Procedures

Our Audit Committee pre-approves the engagement of our independent auditors for audit services with respect to our financial statements. Our Audit Committee has implemented a policy regarding pre-approval of certain other services provided by our independent auditors to our subsidiaries that the Audit Committee has deemed as not affecting their independence. Under this policy, pre-approvals for the following services to our subsidiaries have been granted by our Audit Committee to each of our subsidiaries' audit committees: (i) services related to the audit of financial statements prepared in accordance with IFRS as adopted by Korea and internal controls under Korean laws and regulations; (ii) general tax advisory services; (iii) due diligence services; (iv) issuance of comfort letters in connection with offering of securities; and (v) educational services provided to employees.

Any other audit or permitted non-audit service must be pre-approved by the Audit Committee on a case-by-case basis. Our Audit Committee did not pre-approve any non-audit services under the *de minimis* exception of Rule 2.01(c)(7)(i)(C) of Regulation S-X as promulgated by the Securities and Exchange Commission.

## Item 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES

Not applicable.

## Item 16E. PURCHASE OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS

Neither we nor any "affiliated purchaser," as defined in Rule 10b-18(a)(3) of the Exchange Act, purchased any of our equity securities during the period covered by this annual report.

## Item 16F. CHANGE IN REGISTRANT'S CERTIFYING ACCOUNTANT

Not applicable.

## Item 16G. CORPORATE GOVERNANCE

### Differences in Corporate Governance Practices

Pursuant to the rules of the New York Stock Exchange applicable to foreign private issuers like us that are listed on the New York Stock Exchange, we are required to disclose significant differences between the New York Stock Exchange's corporate governance standards and those that we follow under Korean law and in accordance with our own internal procedures. The following is a summary of such significant differences:

#### NYSE Corporate Governance Standards

#### KB Financial Group

##### **Director independence**

Listed companies must have a majority of independent directors.

The majority of our board of directors is independent (as defined in accordance with the New York Stock Exchange's standards), as nine out of twelve directors are non-executive directors.

##### **Executive Session**

Listed companies must hold meetings solely attended by non-management directors to more effectively check and balance management directors.

Our non-executive directors hold monthly executive sessions in accordance with the Regulation of the Board of Directors.

##### **Nomination/Corporate Governance Committee**

Listed companies must have a nomination/corporate governance committee composed entirely of independent directors.

Our Non-executive Director Nominating Committee is generally composed of four non-executive directors and our chief executive officer.

##### **Compensation Committee**

Listed companies must have a compensation committee composed entirely of independent directors.

We maintain an Evaluation and Compensation Committee composed of five non-executive directors.

##### **Audit Committee**

Listed companies must have an audit committee that satisfies the requirements of Rule 10A-3 under the Exchange Act.

We maintain an Audit Committee composed of five non-executive directors. Accordingly, we are in compliance with Rule 10A-3 under the Exchange Act.

##### **Audit Committee Additional Requirements**

Listed companies must have an audit committee that is composed of more than three directors.

Our Audit Committee has five members, as described above.

##### **Shareholder Approval of Equity Compensation Plan**

Listed companies must allow its shareholders to exercise their voting rights with respect to any material revision to the company's equity compensation plan.

We currently have three equity compensation plans: one providing for the grant of stock options to officers and directors; performance share agreements with certain of our directors; and an employee stock ownership plan, or ESOP.

All material matters related to our stock option plan are provided in our Articles of Incorporation, and any amendments to the Articles of Incorporation are subject to shareholders' approval.

Matters related to the performance share agreements or ESOP are not subject to shareholders' approval under Korean law.

##### **Corporate Governance Guidelines**

Listed companies must adopt and disclose corporate governance guidelines.

We have adopted, but have not disclosed, corporate governance guidelines.

**Item 16H. MINE SAFETY DISCLOSURE**

Not applicable.

**Item 17. FINANCIAL STATEMENTS**

Not Applicable.

**Item 18. FINANCIAL STATEMENTS**

Reference is made to Item 19(a) for a list of all financial statements filed as part of this annual report.

**Item 19. EXHIBITS**

(a) List of Financial Statements:

	<u>Page</u>
<b>Audited consolidated financial statements of KB Financial Group Inc. and subsidiaries, prepared in accordance with IFRS as issued by the IASB</b>	
Report of Samil PricewaterhouseCoopers, independent registered public accounting firm . . . . .	F-1
Consolidated statements of financial position as of December 31, 2011 and 2012 . . . . .	F-2
Consolidated statements of comprehensive income for the years ended December 31, 2010, 2011 and 2012 . . . . .	F-3
Consolidated statements of changes in equity for the years ended December 31, 2010, 2011 and 2012 . . . .	F-5
Consolidated statements of cash flows for the years ended December 31, 2010, 2011 and 2012 . . . . .	F-9
Notes to consolidated financial statements . . . . .	F-11

(b) Exhibits

Pursuant to the rules and regulations of the U.S. Securities and Exchange Commission, KB Financial Group has filed certain agreements as exhibits to this Annual Report on Form 20-F. These agreements may contain representations and warranties made by the parties. These representations and warranties have been made solely for the benefit of the other party or parties to such agreements and (i) may be intended not as statements of fact, but rather as a way of allocating the risk to one of the parties to such agreements if those statements turn out to be inaccurate, (ii) may have been qualified by disclosures that were made to such other party or parties and that either have been reflected in the company’s filings or are not required to be disclosed in those filings, (iii) may apply materiality standards different from what may be viewed as material to investors and (iv) were made only as of the date of such agreements or such other date(s) as may be specified in such agreements and are subject to more recent developments. Accordingly, these representations and warranties may not describe KB Financial Group’s actual state of affairs at the date of this annual report.

<u>Number</u>	<u>Description</u>
1.1*	Articles of Incorporation of KB Financial Group (translation in English).
2.1***	Form of Share Certificate of KB Financial Group’s common stock, par value ₩5,000 per share (translation in English).
2.2*****	Form of Amended and Restated Deposit Agreement among KB Financial Group, The Bank of New York Mellon, as depositary, and all owners and holders from time to time of American depositary shares evidenced by American depositary receipts issued thereunder, including the form of American depositary receipt.
8.1*****	List of subsidiaries of KB Financial Group.

<u>Number</u>	<u>Description</u>
11.1**	Code of Ethics.
12.1	Section 302 certifications.
13.1	Section 906 certifications.
*	Incorporated by reference to the registrant's filing on Form 20-F (No. 000-53445), filed on April 30, 2012.
**	Incorporated by reference to the registrant's filing on Form 20-F (No. 000-53445), filed on June 23, 2010.
***	Incorporated by reference to the registrant's filing on Form 20-F (No. 000-53445), filed on June 15, 2009.
****	Incorporated by reference to the registrant's filing on Form F-6 (No. 333-184696), filed on November 1, 2012.
*****	Incorporated by reference to Note 41 of the consolidated financial statements of the registrant included in this annual report.

**SIGNATURES**

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

KB FINANCIAL GROUP INC.  
(Registrant)

/s/ Yoon-Dae Euh

\_\_\_\_\_  
(Signature)

Yoon-Dae Euh  
Chairman and Chief Executive Officer

\_\_\_\_\_  
(Name and Title)

Date: April 30, 2013

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

### To the Board of Directors and Shareholders of KB Financial Group Inc.:

In our opinion, the accompanying consolidated statements of financial position and the related consolidated statements of comprehensive income, of changes in equity and of cash flows present fairly, in all material respects, the financial position of KB Financial Group Inc. (the “Company”) and subsidiaries as of December 31, 2012 and 2011 and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2012 in conformity with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company’s management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the “Management’s Annual Report on Internal Control over Financial Reporting” appearing on page 206 of the 2012 Annual Report on Form 20-F. Our responsibility is to express opinions on these financial statements and on the Company’s internal control over financial reporting based on our integrated audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provides a reasonable basis for our opinions.

A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Samil PricewaterhouseCoopers  
Seoul, Korea  
April 30, 2013



**KB FINANCIAL GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**AS OF DECEMBER 31, 2011 AND 2012**

	<u>2011</u>	<u>2012</u>	<u>2012</u>
	(In millions of Korean won)		Translation into U.S. dollars (Note 3) (In thousands)
<b>ASSETS</b>			
Cash and due from financial institutions . . . . .	₩ 9,178,125	₩ 10,568,350	US\$ 9,939,760
Financial assets at fair value through profit or loss . . . . .	6,326,104	6,299,194	5,924,527
Derivative financial assets . . . . .	2,448,455	2,024,784	1,904,352
Loans . . . . .	212,107,027	212,716,251	200,064,191
Financial investments . . . . .	35,432,182	36,897,139	34,702,550
Investments in associates . . . . .	892,132	1,035,205	973,633
Property and equipment . . . . .	3,186,020	3,103,597	2,918,999
Investment property . . . . .	51,552	52,974	49,823
Intangible assets . . . . .	468,441	500,023	470,282
Deferred income tax assets . . . . .	22,329	18,432	17,336
Assets held for sale . . . . .	9,931	35,412	33,306
Other assets . . . . .	7,478,519	8,755,217	8,234,470
Total assets . . . . .	<u>₩277,600,817</u>	<u>₩282,006,578</u>	<u>US\$265,233,229</u>
<b>LIABILITIES</b>			
Financial liabilities at fair value through profit or loss . . . . .	₩ 1,388,079	₩ 1,851,135	US\$ 1,741,032
Derivative financial liabilities . . . . .	2,059,573	2,068,813	1,945,763
Deposits . . . . .	190,337,590	194,403,279	182,840,449
Debts . . . . .	16,823,838	15,969,522	15,019,677
Debentures . . . . .	27,069,879	24,131,770	22,696,447
Provisions . . . . .	797,739	669,729	629,895
Defined benefit liabilities . . . . .	128,488	75,157	70,687
Current income tax liabilities . . . . .	588,825	264,666	248,924
Deferred income tax liabilities . . . . .	220,842	129,969	122,239
Other liabilities . . . . .	15,086,169	17,738,498	16,683,437
Total liabilities . . . . .	<u>₩254,501,022</u>	<u>₩257,302,538</u>	<u>US\$241,998,550</u>
<b>TOTAL EQUITY</b>			
Share capital . . . . .	₩ 1,931,758	₩ 1,931,758	US\$ 1,816,860
Capital surplus . . . . .	15,841,824	15,840,300	14,898,142
Accumulated other comprehensive income . . . . .	191,642	359,969	338,558
Retained earnings . . . . .	4,952,751	6,377,491	5,998,167
Equity attributable to shareholders of the parent company . . . . .	22,917,975	24,509,518	23,051,727
Non-controlling interests . . . . .	181,820	194,522	182,952
Total equity . . . . .	<u>23,099,795</u>	<u>24,704,040</u>	<u>23,234,679</u>
Total liabilities and equity . . . . .	<u>₩277,600,817</u>	<u>₩282,006,578</u>	<u>US\$265,233,229</u>

The accompanying notes are an integral part of these consolidated financial statements.

**KB FINANCIAL GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**FOR THE YEARS ENDED DECEMBER 31, 2010, 2011 and 2012**

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2012</u>
	(In millions of Korean won, except per share amounts)			Translation into U.S. dollars (Note 3) (In thousands, except per share amounts)
Interest income .....	₩13,051,936	₩13,956,257	₩14,155,825	US\$ 13,313,857
Interest expense .....	(6,878,132)	(6,851,745)	(7,039,912)	(6,621,188)
Net interest income .....	<u>6,173,804</u>	<u>7,104,512</u>	<u>7,115,913</u>	<u>6,692,669</u>
Fee and commission income .....	2,481,451	2,829,754	2,778,668	2,613,397
Fee and commission expense .....	(776,737)	(1,035,004)	(1,186,027)	(1,115,484)
Net fee and commission income .....	<u>1,704,714</u>	<u>1,794,750</u>	<u>1,592,641</u>	<u>1,497,913</u>
Net gains (losses) on financial assets/ liabilities at fair value through profit or loss .....	<u>814,808</u>	<u>1,035,867</u>	<u>651,203</u>	<u>612,470</u>
Net other operating income (loss) .....	<u>(1,067,343)</u>	<u>(1,092,009)</u>	<u>(1,455,270)</u>	<u>(1,368,713)</u>
General and administrative expenses .....	<u>(4,366,629)</u>	<u>(3,931,808)</u>	<u>(3,885,285)</u>	<u>(3,654,194)</u>
<b>Operating profit before provision for credit losses .....</b>	<u>3,259,354</u>	<u>4,911,312</u>	<u>4,019,202</u>	<u>3,780,145</u>
Provision for credit losses .....	<u>(2,871,417)</u>	<u>(1,512,978)</u>	<u>(1,607,804)</u>	<u>(1,512,173)</u>
<b>Net operating profit .....</b>	<u>387,937</u>	<u>3,398,334</u>	<u>2,411,398</u>	<u>2,267,972</u>
Share of profit (loss) of associates and joint ventures .....	(210,594)	4,963	(13,536)	(12,731)
Net other non-operating income (expense) ...	<u>(27,975)</u>	<u>(142,491)</u>	<u>(136,534)</u>	<u>(128,413)</u>
<b>Net non-operating profit (loss) .....</b>	<u>(238,569)</u>	<u>(137,528)</u>	<u>(150,070)</u>	<u>(141,144)</u>
<b>Profit before income tax .....</b>	<u>149,368</u>	<u>3,260,806</u>	<u>2,261,328</u>	<u>2,126,828</u>
Tax income (expense) .....	<u>70,541</u>	<u>(832,234)</u>	<u>(549,340)</u>	<u>(516,667)</u>
<b>Profit for the year .....</b>	<u>₩ 219,909</u>	<u>₩ 2,428,572</u>	<u>₩ 1,711,988</u>	<u>US\$ 1,610,161</u>

(Continued)

**KB FINANCIAL GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (CONTINUED)**  
**FOR THE YEARS ENDED DECEMBER 31, 2010, 2011 and 2012**

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2012</u>
	(In millions of Korean won, except per share amounts)			Translation into U.S. dollars (Note 3) (In thousands, except per share amounts)
Exchange differences on translating foreign operations . . . . .	₩ (7,127)	₩ 5,602	₩ (25,690)	US\$ (24,162)
Change in value of financial investments . . . . .	108,461	(239,596)	249,647	234,799
Shares of other comprehensive loss of associates and joint ventures . . . . .	(2,005)	(433)	(44,177)	(41,549)
Cash flow hedges . . . . .	—	(1,321)	(813)	(764)
<b>Other comprehensive income(loss) for the year, net of tax . . . . .</b>	<u>99,329</u>	<u>(235,748)</u>	<u>178,967</u>	<u>168,324</u>
<b>Total comprehensive income for the year . . . . .</b>	<u>₩ 319,238</u>	<u>₩ 2,192,824</u>	<u>₩ 1,890,955</u>	<u>US\$ 1,778,485</u>
<b>Profit attributable to:</b>				
Shareholders of the parent company . . . . .	₩ 146,600	₩ 2,373,026	₩ 1,702,913	US\$ 1,601,627
Non-controlling interests . . . . .	73,309	55,546	9,075	8,534
	<u>₩ 219,909</u>	<u>₩ 2,428,572</u>	<u>₩ 1,711,988</u>	<u>US\$ 1,610,161</u>
<b>Total comprehensive income for the year attributable to:</b>				
Shareholders of the parent company . . . . .	₩ 226,231	₩ 2,134,096	₩ 1,871,240	US\$ 1,759,943
Non-controlling interests . . . . .	93,007	58,728	19,715	18,542
	<u>₩ 319,238</u>	<u>₩ 2,192,824</u>	<u>₩ 1,890,955</u>	<u>US\$ 1,778,485</u>
<b>Earnings per share</b>				
Basic earnings per share . . . . .	₩ 427	₩ 6,461	₩ 4,408	US\$ 4.15
Diluted earnings per share . . . . .	427	6,445	4,394	4.13

The accompanying notes are an integral part of these consolidated financial statements.

**KB FINANCIAL GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2010, 2011 and 2012**

	<u>Equity attributable to shareholders of the parent company</u>							
	<u>Share capital</u>	<u>Capital surplus</u>	<u>Accumulated other comprehensive income</u>		<u>Retained earnings</u>	<u>Treasury share</u>	<u>Non-controlling interest</u>	<u>Total equity</u>
			<u>₩</u>	<u>₩</u>				
(In millions of Korean won)								
<b>Balance at January 1, 2010</b> .....	₩1,931,758	₩15,990,618	₩ 350,941	₩2,553,185	₩ (2,476,809)	₩ 1,080,995	₩19,430,688	
<b>Comprehensive income</b>								
Profit for the year .....	—	—	—	146,600	—	73,309	219,909	
Exchange differences on translating foreign operations .....	—	—	(6,957)	—	—	(170)	(7,127)	
Change in value of financial investments .....	—	—	88,593	—	—	19,868	108,461	
Shares of other comprehensive income of associates and joint ventures .....	—	—	(2,005)	—	—	—	(2,005)	
<b>Total comprehensive income(loss)</b> .....	—	—	79,631	146,600	—	93,007	319,238	
<b>Transactions with shareholders</b>								
Dividends paid to shareholders of the parent company .....	—	—	—	(78,897)	—	—	(78,897)	
Dividends paid to holders of hybrid capital instruments .....	—	—	—	—	—	(64,600)	(64,600)	
Others .....	—	(340)	—	—	—	59,841	59,501	
<b>Total transactions with shareholders</b> .....	—	(340)	—	(78,897)	—	(4,759)	(83,996)	
<b>Balance at December 31, 2010</b> .....	<u>₩1,931,758</u>	<u>₩15,990,278</u>	<u>₩ 430,572</u>	<u>₩2,620,888</u>	<u>₩(2,476,809)</u>	<u>₩ 1,169,243</u>	<u>₩19,665,930</u>	

(Continued)

**KB FINANCIAL GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**  
**FOR THE YEARS ENDED DECEMBER 31, 2010, 2011 and 2012**

	<u>Equity attributable to shareholders of the parent company</u>							
	<u>Share capital</u>	<u>Capital surplus</u>	<u>Accumulated other comprehensive income</u>		<u>Retained earnings</u>	<u>Treasury share</u>	<u>Non-controlling interest</u>	<u>Total equity</u>
			<u>₩</u>	<u>₩</u>				
(In millions of Korean won)								
<b>Balance at January 1, 2011</b> .....	₩1,931,758	₩15,990,278	₩ 430,572	₩2,620,888	₩ (2,476,809)	₩ 1,169,243	₩19,665,930	
<b>Comprehensive income</b>								
Profit for the year .....	—	—	—	2,373,026	—	55,546	2,428,572	
Exchange differences on translating foreign operations .....	—	—	5,492	—	—	110	5,602	
Change in value of financial investments .....	—	—	(242,668)	—	—	3,072	(239,596)	
Shares of other comprehensive income of associates .....	—	—	(433)	—	—	—	(433)	
Cash flow hedges .....	—	—	(1,321)	—	—	—	(1,321)	
<b>Total comprehensive income (loss)</b> .....	—	—	(238,930)	2,373,026	—	58,728	2,192,824	
<b>Transactions with shareholders</b>								
Dividends paid to shareholders of the parent company .....	—	—	—	(41,163)	—	—	(41,163)	
Dividends paid to holders of hybrid capital instruments .....	—	—	—	—	—	(46,151)	(46,151)	
Redemption of hybrid capital instruments .....	—	—	—	—	—	(1,000,000)	(1,000,000)	
Disposal of treasury share .....	—	(148,060)	—	—	2,476,809	—	2,328,749	
Others .....	—	(394)	—	—	—	—	(394)	
<b>Total transactions with shareholders</b> .....	—	(148,454)	—	(41,163)	2,476,809	(1,046,151)	1,241,041	
<b>Balance at December 31, 2011</b> .....	<u>₩1,931,758</u>	<u>₩15,841,824</u>	<u>₩ 191,642</u>	<u>₩4,952,751</u>	<u>₩ —</u>	<u>₩ 181,820</u>	<u>₩23,099,795</u>	

(Continued)

**KB FINANCIAL GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**  
**FOR THE YEARS ENDED DECEMBER 31, 2010, 2011 and 2012**

	<u>Equity attributable to shareholders of the parent company</u>							
	<u>Share capital</u>	<u>Capital surplus</u>	<u>Accumulated other comprehensive income</u>		<u>Retained earnings</u>	<u>Treasury share</u>	<u>Non-controlling interest</u>	<u>Total equity</u>
			<u>₩</u>	<u>₩</u>				
(In millions of Korean won)								
<b>Balance at January 1, 2012</b> .....	₩1,931,758	₩15,841,824	₩ 191,642	₩4,952,751	₩ —	₩ 181,820	₩23,099,795	
<b>Comprehensive income</b>								
Profit for the year .....	—	—	—	1,702,913	—	9,075	1,711,988	
Exchange differences on translating foreign operations .....	—	—	(25,596)	—	—	(94)	(25,690)	
Change in value of financial investments .....	—	—	238,913	—	—	10,734	249,647	
Shares of other comprehensive income of associates .....	—	—	(44,177)	—	—	—	(44,177)	
Cash flow hedges .....	—	—	(813)	—	—	—	(813)	
<b>Total comprehensive income</b> .....	—	—	168,327	1,702,913	—	19,715	1,890,955	
<b>Transactions with shareholders</b>								
Dividends paid to shareholders of the parent company .....	—	—	—	(278,173)	—	—	(278,173)	
Others .....	—	(1,524)	—	—	—	(7,013)	(8,537)	
<b>Total transactions with shareholders</b> .....	—	(1,524)	—	(278,173)	—	(7,013)	(286,710)	
<b>Balance at December 31, 2012</b> .....	<u>₩1,931,758</u>	<u>₩15,840,300</u>	<u>₩ 359,969</u>	<u>₩6,377,491</u>	<u>₩ —</u>	<u>₩ 194,522</u>	<u>₩24,704,040</u>	

(Continued)

**KB FINANCIAL GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**  
**FOR THE YEARS ENDED DECEMBER 31, 2010, 2011 and 2012**

	<u>Equity attributable to shareholders of the parent company</u>						<u>Total equity</u>	
	<u>Share capital</u>	<u>Capital Surplus</u>	<u>Accumulated other comprehensive income</u>		<u>Retained earnings</u>	<u>Treasury share</u>		<u>Non-controlling Interest</u>
			<u>US\$</u>	<u>US\$</u>				
	(Translation into U.S. dollars (Note 3) (In thousands))							
<b>Balance at January 1, 2012</b> .....	US\$1,816,860	US\$14,899,575	US\$ 180,242	US\$4,658,168	US\$ —	US\$ 171,007	US\$21,725,852	
<b>Comprehensive income</b>								
Profit for the year .....	—	—	—	1,601,627	—	8,534	1,610,161	
Exchange differences on translating foreign operations .....	—	—	(24,074)	—	—	(88)	(24,162)	
Change in value of financial investments .....	—	—	224,703	—	—	10,096	234,799	
Shares of other comprehensive income of associates .....	—	—	(41,549)	—	—	—	(41,549)	
Cash flow hedges .....	—	—	(764)	—	—	—	(764)	
<b>Total comprehensive income</b> .....	—	—	158,316	1,601,627	—	18,542	1,778,485	
<b>Transactions with shareholders</b>								
Dividends paid to shareholders of the parent company .....	—	—	—	(261,628)	—	—	(261,628)	
Others .....	—	(1,433)	—	—	—	(6,597)	(8,030)	
<b>Total transactions with shareholders</b> .....	—	(1,433)	—	(261,628)	—	(6,597)	(269,658)	
<b>Balance at December 31, 2012</b> ..	<u>US\$1,816,860</u>	<u>US\$14,898,142</u>	<u>US\$ 338,558</u>	<u>US\$5,998,167</u>	<u>US\$ —</u>	<u>US\$ 182,952</u>	<u>US\$23,234,679</u>	

The accompanying notes are an integral part of these consolidated financial statements.

**KB FINANCIAL GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2010, 2011 and 2012**

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2012</u>
	(In millions of Korean won)			Translation into U.S. dollars (Note 3) (In thousands)
<b>Cash flows from operating activities:</b>				
Profit for the year	₩ 219,909	₩ 2,428,572	₩ 1,711,988	US\$ 1,610,161
Adjustment for non-cash items				
Net loss(gain) on financial assets/ liabilities at fair value through profit or loss	(409,245)	(391,197)	(222,022)	(208,816)
Net loss(gain) on derivative financial instruments for hedging purposes	(102,692)	(107,371)	15,165	14,263
Adjustment of fair value of derivative financial instruments	32,466	207,522	42	40
Provision for credit loss	2,871,417	1,512,978	1,607,804	1,512,173
Net loss(gain) on financial investments	(112,551)	(481,459)	148,211	139,396
Share of loss (profit) of associates and joint ventures	210,594	(4,963)	13,536	12,731
Depreciation and amortization expense	347,834	342,656	328,642	309,095
Other net losses on property and equipment/intangible assets	426	18,533	40,881	38,449
Share-based payments(reversal)	(4,850)	(7,609)	13,871	13,046
Policy reserve appropriation	811,483	673,259	1,305,730	1,228,067
Post-employment benefits	151,343	204,337	202,864	190,798
Net interest expense	17,943	84,470	229,691	216,029
Loss(gains) on foreign currency translation	666,451	273,971	(148,877)	(140,022)
Net other expense	129,629	130,206	2,783	2,618
	<u>4,610,248</u>	<u>2,455,333</u>	<u>3,538,321</u>	<u>3,327,867</u>
Changes in operating assets and liabilities				
Financial asset at fair value through profit or loss	606,154	(2,370,999)	132,205	124,342
Derivative financial instruments	421,458	481,502	252,166	237,167
Loans	(3,774,205)	(17,023,252)	(2,226,547)	(2,094,115)
Deferred income tax assets	19,145	—	3,211	3,020
Other assets	2,706,174	(877,081)	2,202,544	2,071,540
Financial liabilities at fair value through profit or loss	(126,847)	146,638	357,825	336,542
Deposits	11,075,939	10,716,619	1,552,950	1,460,583
Deferred income tax liabilities	(143,006)	(13,150)	(166,772)	(156,853)
Other liabilities	(954,691)	48,628	630,144	592,663
	<u>9,830,121</u>	<u>(8,891,095)</u>	<u>2,737,726</u>	<u>2,574,986</u>
<b>Net cash generated from (used in) operating activities</b>	<u>14,660,278</u>	<u>(4,007,190)</u>	<u>7,988,035</u>	<u>7,512,917</u>

(Continued)



**KB FINANCIAL GROUP INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)**  
**FOR THE YEARS ENDED DECEMBER 31, 2010, 2011 and 2012**

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2012</u>
	(In millions of Korean won)			Translation into U.S. dollars (Note 3) (In thousands)
<b>Cash flows from investing activities:</b>				
Disposal of financial investments . . . . .	₩ 33,678,653	₩ 22,875,143	₩ 24,848,249	US\$ 23,370,311
Acquisition of financial investments . . . . .	(34,569,523)	(21,918,460)	(26,141,095)	(24,586,260)
Decrease in investments in associates and joint ventures . . . . .	7,885	12,120	11,543	10,856
Acquisition of investments in associates and joint ventures . . . . .	(329,177)	(176,105)	(212,556)	(199,914)
Disposal of property and equipment . . . . .	2,148	859	8,740	8,219
Acquisition of property and equipment . . . . .	(120,779)	(261,905)	(143,327)	(134,801)
Disposal of intangible assets . . . . .	—	10,353	3,785	3,562
Acquisition of intangible assets . . . . .	(193,123)	(105,341)	(82,400)	(77,501)
Business combination, net of cash acquired . . . . .	65,913	—	40,575	38,162
Others . . . . .	(1,071,933)	251,888	(838,816)	(788,923)
<b>Net cash provided by (used in) investing activities . . . . .</b>	<b>(2,529,936)</b>	<b>688,552</b>	<b>(2,505,302)</b>	<b>(2,356,289)</b>
<b>Cash flows from financing activities:</b>				
Net cash flows from derivative financial instrument for hedging purposes . . . . .	(27,658)	20,733	75,761	71,255
Net increase(decrease) in debts . . . . .	(1,979,461)	5,453,721	(792,778)	(745,625)
Increase in debentures . . . . .	8,340,121	9,665,174	10,282,920	9,671,306
Decrease in debentures . . . . .	(18,047,460)	(11,607,211)	(13,084,093)	(12,305,869)
Disposal of treasury shares . . . . .	—	2,281,524	—	—
Redemption of hybrid capital instruments . . . . .	—	(1,000,000)	—	—
Dividends paid to holders of hybrid capital instruments . . . . .	(64,600)	(46,331)	—	—
Dividends paid to shareholders of the parent company . . . . .	(78,897)	(41,163)	(278,173)	(261,628)
Others . . . . .	73,627	48,434	150,109	141,182
<b>Net cash provided by (used in) financing activities . . . . .</b>	<b>(11,784,328)</b>	<b>4,774,881</b>	<b>(3,646,254)</b>	<b>(3,429,379)</b>
<b>Effect of exchange rate changes on cash and cash equivalents . . . . .</b>	<b>36,931</b>	<b>32,982</b>	<b>(13,560)</b>	<b>(12,753)</b>
<b>Net increase in cash and cash equivalents . . . . .</b>	<b>382,945</b>	<b>1,489,225</b>	<b>1,822,919</b>	<b>1,714,496</b>
<b>Cash and cash equivalents at the beginning of the year . . . . .</b>	<b>2,868,634</b>	<b>3,251,579</b>	<b>4,740,804</b>	<b>4,458,827</b>
<b>Cash and cash equivalents at the end of the year . . . . .</b>	<b>₩ 3,251,579</b>	<b>₩ 4,740,804</b>	<b>₩ 6,563,723</b>	<b>US\$ 6,173,323</b>

The accompanying notes are an integral part of these consolidated financial statements.

**KB FINANCIAL GROUP INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. The Parent Company**

KB Financial Group Inc. (the “Parent Company”) was incorporated on September 29, 2008, under the Financial Holding Companies Act of Korea. KB Financial Group Inc. and its subsidiaries (the “Group”) derive substantially all of their revenue and income from providing a broad range of banking and related financial services to consumers and corporations primarily in Korea and in selected international markets. The Parent Company’s principal business includes ownership and management of subsidiaries and associated companies that are engaged in financial services or activities. In 2011, Kookmin Bank spun off its credit card business segment and established a new separate credit card company, KB Kookmin Card Co., Ltd., and KB Investment & Securities Co., Ltd. merged with KB Futures Co., Ltd. The Group established KB Savings Bank Co., Ltd. in January 2012.

The Parent Company’s share capital as of December 31, 2012, is ₩1,931,758 million. The Parent Company is authorized to issue up to 1 billion shares. The Parent Company has been listed on the Korea Exchange (“KRX”) since October 10, 2008, and listed on the New York Stock Exchange (“NYSE”) for its American Depository Shares (“ADS”) since September 29, 2008.

**2. Basis of Preparation**

**2.1 Application of IFRS**

The Group’s consolidated financial statements for the annual period beginning on January 1, 2011, have been prepared in accordance with IFRS (“IFRS”). These are the standards, subsequent amendments and related interpretations issued by the International Accounting Standards Board (“IASB”). The transition date, according to IFRS 1, from the previous accounting principles generally accepted in the Republic of Korea (“Previous K-GAAP”) to IFRS is January 1, 2010.

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise judgment in the process of applying the Group’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 2.4.

The Group has prepared the consolidated financial statements in accordance with IAS 27, *Consolidated and Separate Financial Statements*.

New standards, amendments and interpretations issued but not effective for the year beginning January 1, 2012, and not early adopted by the Group are as follows:

*Amendments to IAS 19, Employee Benefits*

According to the amendments to IAS 19, the corridor approach for actuarial gains and losses is not allowed anymore, accordingly, the actuarial gains and losses are recognized in other comprehensive income immediately. Past service costs incurred under changes of plans are recognized immediately, and the amendment replaces the interest cost on the defined benefit obligation, and the expected return on plan assets with a net interest cost based on the net defined benefit asset or liability. This amendment is effective for the Group as of January 1, 2013. The Group is assessing the impact of application of the amended IAS 19 on its consolidated financial statements.

#### Enactment of IFRS 13, *Fair value measurement*

IFRS 13 aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRS. IFRS 13 does not extend the use of fair value accounting but provides guidance on how it should be applied where its use is already required or permitted by other standards within IFRS. IFRS 13 is effective for the Group as of January 1, 2013, and the Group expects that the enactment would not have a material impact on the consolidated financial statements of the Group.

#### Amendments to IAS 1, *Presentation of Financial Statements*

IAS 1, *Presentation of Financial Statements*, was amended to require other comprehensive income items to be presented into two groups on the basis of whether they are potentially reclassifiable to profit or loss subsequently. This is effective for annual periods beginning on or after July 1, 2012, with early adoption permitted. The Group expects that the application of this amendment would not have a material impact on its consolidated financial statements.

#### Enactment of IFRS 10, *Consolidated Financial Statements*

IFRS 10, *Consolidated Financial Statements*, builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included in the consolidated financial statements of the Parent Company. An investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The standard provides additional guidance to assist in the determination of control where this is difficult to assess. IFRS 10 will be effective for annual periods beginning on or after January 1, 2013, and the Group is reviewing the impact of the IFRS 10.

#### Enactment of IFRS 11, *Joint Arrangements*

IFRS 11, *Joint Arrangements*, aims to reflect the substance of joint arrangements by focusing on the contractual rights and obligations that each party to the arrangement has rather than its legal form. Joint arrangements are classified as either joint operations or joint ventures. A joint operation is when joint operators have rights to the assets and obligations for the liabilities, and account for the assets, liabilities, revenues and expenses, while parties to the joint venture have rights to the net assets of the arrangement and account for their interest in the joint venture using the equity method. IFRS 11 will be effective for annual periods beginning on or after January 1, 2013, and the Group is reviewing the impact of the IFRS 11.

#### Enactment of IFRS 12, *Disclosures of Interests in Other Entities*

IFRS 12, *Disclosures of Interests in Other Entities*, provides the disclosure requirements for all forms of interests in other entities, including a subsidiary, a joint arrangement, an associate, a consolidated structured entity and an unconsolidated structured entity. IFRS 12 will be effective for annual periods beginning on or after January 1, 2013, and the Group is reviewing the impact of the IFRS 12.

## **2.2 Measurement Basis**

The consolidated financial statements have been prepared under the historical cost convention unless otherwise specified.

## **2.3 Functional and Presentation Currency**

Items included in the financial statements of each entity of the Group are measured using the currency of the primary economic environment in which the entity operates (“the functional currency”). The consolidated financial statements are presented in Korean won, which is the Parent Company’s functional and presentation currency. Refer to Notes 3.2.1 and 3.2.2.

## **2.4 Significant Estimates**

The preparation of consolidated financial statements requires the application of accounting policies, certain critical accounting estimates and assumptions that may have a significant impact on the assets (liabilities) and income (expenses). Management's estimates of outcomes may differ from actual outcomes if management's estimates and assumptions based on management's best judgment at the reporting date are different from the actual environment.

Estimates and assumptions are continually evaluated and any change in an accounting estimate is recognized prospectively by including it in profit or loss in the period of the change, if the change affects that period only. Alternatively if the change in accounting estimate affects both the period of change and future periods, that change is recognized in the profit or loss of all those periods.

Uncertainty in estimates and assumptions with significant risk that may result in material adjustment to the consolidated financial statements are as follows:

### **2.4.1 Deferred income taxes**

The recognition of a deferred tax asset relies on an assessment of the probability and sufficiency of future taxable profits, future reversals of existing taxable temporary differences and ongoing tax planning strategies.

### **2.4.2 Fair value of financial instruments**

The fair value of financial instruments where no active market exists or where quoted prices are not otherwise available is determined by using valuation techniques. Financial instruments, which are not actively traded in the market and those with less transparent market prices, will have less objective fair values and require broad judgment on liquidity, concentration, uncertainty in market factors and assumptions in price determination and other risks.

As described in the significant accounting policies in Note 3.3, 'Recognition and Measurement of Financial Instruments', diverse valuation techniques are used to determine the fair value of financial instruments, from generally accepted market valuation models to internally developed valuation models that incorporate various types of assumptions and variables.

### **2.4.3 Provisions for credit losses (allowances for loan losses, provisions for acceptances and guarantees, and unused loan commitments)**

The Group determines and recognizes allowances for losses on loans through impairment testing and recognizes provisions for guarantees, and unused loan commitments. The accuracy of provisions for credit losses is determined by the methodology and assumptions used for estimating expected cash flows of the borrower for allowances on individual loans and collectively assessing allowances for groups of loans, guarantees and unused loan commitments.

### **2.4.4 Defined benefit obligation**

The present value of defined benefit obligations is measured by independent actuaries using the Projected Unit Credit Method. It incorporates actuarial assumptions and variables such as future increases in salaries, rate of retirement, and discount rate, amongst others.

## **3. Significant Accounting Policies**

The significant accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all periods presented, unless otherwise stated.

## 3.1 Consolidation

### 3.1.1 Subsidiaries

Subsidiaries are companies that are controlled by the Group. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. The existence and effects of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date when control is transferred to the Group and de-consolidated from the date when control is lost.

The Group has established various special purpose entities (“SPE”s). Such SPEs are consolidated when the risks and rewards and substance of the relationship between the Group and the SPE indicates that the SPE is controlled by the Group. These SPEs controlled by the Group are established with predetermined activities, so that the Group has the rights to obtain the majority of the benefits of the activities of the SPEs and may be exposed to risks incident to the activities of the SPEs. The Group retains the majority of the residual or ownership risks related to such SPE or its assets in order to obtain the benefits from its activities.

If a subsidiary uses accounting policies other than those adopted in the consolidated financial statements for like transactions and events in similar circumstances, appropriate adjustments are made to its financial statements in preparing the consolidated financial statements.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent and to the non-controlling interests, if any. Total comprehensive income is attributed to the owners of the parent and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions; that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

### 3.1.2 Associates and joint ventures

Associates are entities over which the Group has significant influence in the financial and operating policy decisions. If the Group holds 20% or more of the voting power of the investee, it is presumed that the Group has significant influence.

A joint venture is a contractual arrangement whereby the Group and other venturers undertake an economic activity that is subject to joint control.

Under the equity method, investments in associates and joint ventures are initially recognized at cost and the carrying amount is increased or decreased to recognize the Group’s share of the profit or loss of the investee and changes in the investee’s equity after the date of acquisition. The Group’s share of the profit or loss of the investee is recognized in the Group’s profit or loss. Distributions received from an investee reduce the carrying amount of the investment. Profit and losses resulting from ‘upstream’ and ‘downstream’ transactions between the Group and associates are eliminated to the extent of the Group’s interest in associates.

If associates and joint ventures use accounting policies other than those adopted in the consolidated financial statements for like transactions and events in similar circumstances, appropriate adjustments are made to its financial statements in preparing the consolidated financial statements.

After the carrying amount of the investment is reduced to zero, additional losses are provided for, and a liability is recognized, only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee.

The Group determines at each reporting date whether there is any objective evidence that the investments in the associates and joint ventures are impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associates and joint ventures and its carrying value and recognizes the amount as 'Share of profit or loss of associates and joint ventures' in the statements of comprehensive income.

### 3.1.3 Trusts and funds

The Group provides management services for trust assets, collective investment and other funds. These trusts and funds are not consolidated in the Group's consolidated financial statements, except for trusts and funds over which the Group has control.

### 3.1.4 Intra-group transactions

All intra-group balances and transactions, and any unrealized gains arising on intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealized losses are eliminated in the same way as unrealized gains except that they are only eliminated to the extent that there is no evidence of impairment.

## 3.2 Foreign Currency

### 3.2.1 Foreign currency transactions and balances

A foreign currency transaction is recorded, on initial recognition in the functional currency, by applying the spot exchange rate between the functional currency and the foreign currency at the date of the transaction. At the end of each reporting period foreign currency monetary items are translated using the closing rate which is the spot exchange rate at the end of the reporting period. Non-monetary items that are measured at fair value in a foreign currency are translated using the spot exchange rates at the date when the fair value was determined and non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the spot exchange rate at the date of the transaction.

Exchange differences arising on the settlement of monetary items or on translating monetary items at rates different from those at which they were translated on initial recognition during the period or in previous financial statements are recognized in profit or loss in the year in which they arise. When gains or losses on a non-monetary item are recognized in other comprehensive income, any exchange component of those gains or losses are also recognized in other comprehensive income. Conversely, when gains or losses on a non-monetary item are recognized in profit or loss, any exchange component of those gains or losses are also recognized in profit or loss.

### 3.2.2 Foreign Operations

The financial performance and financial position of all foreign operations, whose functional currencies differ from the Group's presentation currency, are translated into the Group's presentation currency using the following procedures:

Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position. Income and expenses in the statement of comprehensive income presented are translated at average exchange rates for the period. All resulting exchange differences are recognized in other comprehensive income.

Any goodwill arising from the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising from the acquisition of that foreign operation are treated as assets and liabilities of the foreign operation. Thus they are expressed in the functional currency of the foreign operation and are translated into the presentation currency at the closing rate.

On the disposal of a foreign operation, the cumulative amount of the exchange differences relating to that foreign operation, recognized in other comprehensive income and accumulated in the separate component of equity, are reclassified from equity to profit or loss (as a reclassification adjustment) when the gains or losses on disposal are recognized. On the partial disposal of a subsidiary that includes a foreign operation, the Group re-attributes the proportionate share of the cumulative amount of the exchange differences recognized in other comprehensive income to the non-controlling interests in that foreign operation. In any other partial disposal of a foreign operation, the Group reclassifies to profit or loss only the proportionate share of the cumulative amount of the exchange differences recognized in other comprehensive income.

### **3.3 Recognition and Measurement of Financial Instruments**

#### **3.3.1 Initial recognition**

The Group recognizes a financial asset or a financial liability in its statement of financial position when, the Group becomes a party to the contractual provisions of the instrument. A regular way purchase or sale of financial assets (a purchase or sale of a financial asset under a contract whose terms require delivery of the asset within the time frame established generally by market regulation or practice) is recognized and derecognized using trade date accounting.

The Group classifies financial assets as financial assets at fair value through profit or loss, held-to-maturity investments, available-for-sale financial assets, or loans and receivables. The Group classifies financial liabilities as financial liabilities at fair value through profit or loss or other financial liabilities. The classification depends on the nature and holding purpose of the financial instrument at initial recognition in the financial statements.

At initial recognition, a financial asset or financial liability is measured at its fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability. The fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The fair value of a financial instrument on initial recognition is normally the transaction price (that is, the fair value of the consideration given or received).

#### **3.3.2 Subsequent measurement**

After initial recognition, financial instruments are measured at amortized cost or fair value based on classification at initial recognition.

##### *Amortized cost*

The amortized cost of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured at initial recognition and adjusted to reflect principal repayments, cumulative amortization using the effective interest method and any reduction (directly or through the use of an allowance account) for impairment or uncollectibility.

##### *Fair value*

Fair values, which the Group primarily uses for the measurement of financial instruments, are the published price quotations based on market prices or dealer price quotations of financial instruments traded in an active market where available. These are the best evidence of fair value. A financial instrument is regarded as quoted in

an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, an entity in the same industry, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

If the market for a financial instrument is not active, fair value is determined either by using a valuation technique or independent third-party valuation service. Valuation techniques include using recent arm's length market transactions between knowledgeable, willing parties, if available, referencing to the current fair value of another instrument that is substantially the same, discounted cash flow analysis and option pricing models.

The Group uses valuation models that are commonly used by market participants and customized for the Group to determine fair values of common over-the-counter (OTC) derivatives such as options, interest rate swaps and currency swaps which are based on the inputs observable in markets. For more complex instruments, the Group uses internally developed models, which are usually based on valuation methods and techniques generally recognized as standard within the industry, or a value measured by an independent external valuation institution as the fair values if all or some of the inputs to the valuation models are not market observable and therefore it is necessary to estimate fair value based on certain assumptions.

The Group's Fair Value Evaluation Committee, which consists of the risk management department, trading department and accounting department, reviews the appropriateness of internally developed valuation models, and approves the selection and changing of the external valuation institution and other considerations related to fair value measurement. The review results on the fair valuation models are reported to the Market Risk Management subcommittee by the Fair Value Evaluation Committee on a regular basis.

If the valuation technique does not reflect all factors which market participants would consider in setting a price, the fair value is adjusted to reflect those factors. These factors include counterparty credit risk, bid-ask spread, liquidity risk and others.

The chosen valuation technique makes maximum use of market inputs and relies as little as possible on entity-specific inputs. It incorporates all factors that market participants would consider in setting a price and is consistent with accepted economic methodologies for pricing financial instruments. Periodically, the Group calibrates the valuation technique and tests it for validity using prices from observable current market transactions of the same instrument or based on other relevant observable market data.

### 3.3.3 Derecognition

Derecognition is the removal of a previously recognized financial asset or financial liability from the statement of financial position. The Group derecognizes a financial asset or a financial liability when, and only when:

#### *Derecognition of financial assets*

Financial assets are derecognized when the contractual rights to the cash flows from the financial assets expire or the financial assets have been transferred and substantially all the risks and rewards of ownership of the financial assets are also transferred. If the Group neither transfers nor disposes of substantially all the risks and rewards of ownership of the financial assets, the Group continues to recognize the financial asset to the extent of its continuing involvement in the financial asset.

#### *Derecognition of financial liabilities*

Financial liabilities are derecognized from the statement of financial position when the obligation specified in the contract is discharged, cancelled or expires.



### 3.3.4 Offsetting

A financial asset and a financial liability are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the recognized amounts and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

### 3.4 Cash and cash equivalents

Cash and cash equivalents include cash on hand, foreign currency, and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

### 3.5 Non-derivative financial assets

#### 3.5.1 Financial assets at fair value through profit or loss

This category comprises two sub-categories: financial assets classified as held for trading, and financial assets designated by the Group as at fair value through profit or loss upon initial recognition.

A non-derivative financial asset is classified as held for trading if either:

- It is acquired for the purpose of selling in the near term, or
- It is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking.

The Group may designate certain financial assets, other than held for trading, upon initial recognition as at fair value through profit or loss when one of the following conditions is met:

- It eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as ‘an accounting mismatch’) that would otherwise arise from measuring assets or liabilities or recognizing the gains and losses on them on different bases.
- A group of financial assets is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and information about the group is provided internally on that basis to the Group’s key management personnel.
- A contract contains one or more embedded derivatives; the Group may designate the entire hybrid (combined) contract as a financial asset at fair value through profit or loss if allowed by IAS 39, Financial Instruments: Recognition and measurement.

After initial recognition, a financial asset at fair value through profit or loss is measured at fair value and gains or losses arising from a change in the fair value are recognized in profit or loss. Interest income, dividend income, and gains or losses from sale and repayment from financial assets at fair value through profit or loss are recognized in the statement of comprehensive income as net gains on financial instruments at fair value through profit or loss.

#### 3.5.2 Financial Investments

Available-for-sale and held-to-maturity financial assets are presented as financial investments.

##### *Available-for-sale financial assets*

Profit or loss of financial assets classified as available for sale, except for impairment loss and foreign exchange gains and losses resulting from changes in amortized cost of debt securities, is recognized as other

comprehensive income, and cumulative profit or loss is reclassified from equity to current profit or loss at the derecognition of the financial asset, and it is recognized as part of other operating profit or loss in the statement of comprehensive income.

However, interest revenue measured using the effective interest method is recognized in current profit or loss, and dividends of financial assets classified as available-for-sale are recognized when the right to receive payment is established.

Available-for-sale financial assets denominated in foreign currencies are translated at the closing rate. For available-for-sale debt securities denominated in foreign currency, exchange differences resulting from changes in amortized cost are recognized in profit or loss as part of other operating income and expenses. For available-for-sale equity securities denominated in foreign currency, the entire change in fair value including any exchange component is recognized in other comprehensive income.

#### *Held-to-maturity financial assets*

Held-to-maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Group's management has the positive intention and ability to hold to maturity. Held-to-maturity financial assets are subsequently measured at amortized cost using the effective interest method after initial recognition and interest income is recognized using the effective interest method.

#### 3.5.3 Loans and receivables

Non-derivative financial assets which meet the following conditions are classified as loans and receivables:

- Those with fixed or determinable payments.
- Those that are not quoted in an active market.
- Those that the Group does not intend to sell immediately or in the near term.
- Those that the Group, upon initial recognition, does not designate as available-for-sale or as at fair value through profit or loss.

After initial recognition, these are subsequently measured at amortized cost using the effective interest method.

If the financial asset is purchased under an agreement to resale the asset at a fixed price or at a price that provides a lender's return on the purchase price, the consideration paid is recognized as loans and receivables.

### **3.6 Impairment of financial assets**

The Group assesses at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets except for financial assets at fair value through profit or loss is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred, if and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. However, losses expected as a result of future events, no matter how likely, are not recognized.

Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the holder of the asset about the following loss events:

- Significant financial difficulty of the issuer or obligor.
- A breach of contract, such as a default or delinquency in interest or principal payments.

- The lender, for economic or legal reasons relating to the borrower’s financial difficulty, granting to the borrower a concession that the lender would not otherwise consider.
- It becomes probable that the borrower will declare bankruptcy or undergo financial reorganization.
- The disappearance of an active market for that financial asset because of financial difficulties.
- Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the portfolio.

In addition to the types of events in the preceding paragraphs, objective evidence of impairment for an investment in an equity instrument classified as an available-for-sale financial asset includes a significant or prolonged decline in the fair value below its cost. Accordingly, the Group considers the decline in the fair value of over 30% against the original cost as a “significant decline” and a six-month decline in the fair value below its cost for an equity instrument as a “prolonged decline”.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured and recognized in profit or loss as either provisions for credit loss or other operating income and expenses.

### 3.6.1 Loans and receivables

If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset’s carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset’s original effective interest rate.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant (individual assessment of impairment), and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment (collective assessment of impairment).

#### *Individual assessment of impairment*

Individual assessment of impairment losses are calculated by discounting the expected future cash flows of a loan at its original effective interest rate and comparing the resultant present value with the loan’s current carrying amount. This process normally encompasses management’s best estimate, such as operating cash flow of the borrower and net realizable value of any collateral held.

#### *Collective assessment of impairment*

A methodology based on historical loss experience is used to estimate inherent incurred loss on groups of assets for collective assessment of impairment. Such methodology incorporates factors such as type of collateral, product and borrowers, credit rating, loss emergence period, recovery period and applies probability of default on a group of assets and loss given default by type of recovery method. Also, consistent assumptions are applied to form a formula-based model in estimating inherent loss and to determine factors on the basis of historical loss experience and current condition. The methodology and assumptions used for collective assessment of impairment are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Impairment loss on loans reduces the carrying amount of the asset through use of an allowance account, and when a loan becomes uncollectable, it is written off against the related allowance account. If, in a subsequent

period, the amount of the impairment loss decreases and is objectively related to the subsequent event after recognition of impairment, the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in profit or loss.

### 3.6.2 Available-for-sale financial assets

When a decline in the fair value of an available-for-sale financial asset has been recognized in other comprehensive income and there is objective evidence that the asset is impaired, the cumulative loss (the difference between the acquisition cost and current fair value, less any impairment loss on that financial asset previously recognized in profit or loss) that had been recognized in other comprehensive income is reclassified from equity to profit or loss as part of other operating income and expenses.

If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, a portion of the impairment loss is reversed up to but not exceeding the previously recorded impairment loss, with the amount of the reversal recognized in profit or loss as part of other operating income and expenses in the statement of comprehensive income. However, impairment losses recognized in profit or loss for an available-for-sale equity instrument classified as available for sale are not reversed through profit or loss.

### 3.6.3 Held-to-maturity financial assets

If there is objective evidence that an impairment loss on held-to-maturity financial assets carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The amount of the loss is recognized in profit or loss as part of other operating income and expenses. The impairment loss on held-to-maturity financial assets is directly deducted from the carrying amount.

In the case of a financial asset classified as held to maturity, if, in a subsequent period, the amount of the impairment loss decreases and it is objectively related to an event occurring after the impairment is recognized, a portion of the previously recognized impairment loss is reversed up to but not exceeding the amortized cost at the date of recovery. The amount of reversal is recognized in profit or loss as part of other operating income and expenses in the statement of comprehensive income.

## 3.7 Derivative Financial Instruments

The Group enters into numerous derivative financial instrument contracts such as currency forwards, interest rate swaps, currency swaps and others for trading purposes or to manage its exposures to fluctuations in interest rates and currency exchange, amongst others. These derivative financial instruments are presented as derivative financial instruments within the financial statements irrespective of transaction purpose and subsequent measurement requirement.

The Group designates certain derivatives as hedging instruments to hedge the risk of changes in fair value of a recognized asset or liability or of an unrecognized firm commitment (fair value hedge) and the risk of changes in cash flow (cash flow hedge).

At the inception of the hedge there is formal designation and documentation of the hedging relationship and the Group's risk management objective and strategy for undertaking the hedge. That documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the entity will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value attributable to the hedged risk.

### 3.7.1 Derivative financial instruments held for trading

All derivative financial instruments, except for derivatives that are designated and qualify for hedge accounting, are classified as financial instruments held for trading and are measured at fair value. Gains or losses arising from a change in fair value are recognized in profit or loss as part of net gains or losses on financial instruments at fair value through profit or loss.

### 3.7.2 Fair value hedges

If derivatives qualify for a fair value hedge, the change in fair value of the hedging instrument and the change in fair value of the hedged item attributable to the hedged risk are recognized in profit or loss as part of other operating income and expenses. Fair value hedge accounting is discontinued prospectively if the hedging instrument expires or is sold, terminated or exercised, or the hedge no longer meets the criteria for hedge accounting or the Group revokes the designation. Once fair value hedge accounting is discontinued, the adjustment to the carrying amount of a hedged item is fully amortized to profit or loss by the maturity of the financial instrument using the effective interest method.

### 3.7.3 Cash flow hedges

The portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognized directly in other comprehensive income and the ineffective portion of the gain or loss on the hedging instrument is recognized in profit or loss.

The associated gains or losses that were previously recognized in other comprehensive income are reclassified from equity to profit or loss as a reclassification adjustment in the same period or periods during which the hedged forecast cash flows affects profit or loss. Cash flow hedge accounting is discontinued prospectively if the hedging instrument expires or is sold, terminated or exercised, or the hedge no longer meets the criteria for hedge accounting or the Group revokes the designation. When the cash flow hedge accounting is discontinued, the cumulative gains or losses on the hedging instrument that have been recognized in other comprehensive income are reclassified to profit or loss over the year in which the forecast transaction occurs. If the forecast transaction is no longer expected to occur, the cumulative gains or losses that had been recognized in other comprehensive income are immediately reclassified to profit or loss.

### 3.7.4 Embedded derivatives

An embedded derivative is separated from the host contract and accounted for as a derivative if, and only if the economic characteristics and risks of the embedded derivative are not closely related to those of the host contract and a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative and the hybrid (combined) instrument is not measured at fair value with changes in fair value recognized in profit or loss. Gains or losses arising from a change in the fair value of an embedded derivative separated from the host contract are recognized in profit or loss as part of net gains or losses on financial instruments at fair value through profit or loss.

### 3.7.5 Day one gain and loss

If the Group uses a valuation technique that incorporates data not obtained from observable markets for the fair value at initial recognition of the financial instrument, there may be a difference between the transaction price and the amount determined using that valuation technique. In these circumstances, the fair value of the financial instrument is recognized as the transaction price and the difference is amortized by using the straight-line method over the life of the financial instrument. If the fair value of the financial instrument is subsequently determined using observable market inputs, the remaining deferred amount is recognized in profit or loss as part of net gains or losses on financial instruments at fair value through profit or loss or other operating income and expenses.

### 3.8 Property and equipment

#### 3.8.1 Recognition and Measurement

All property and equipment that qualify for recognition as an asset are measured at cost and subsequently carried at cost less any accumulated depreciation and any accumulated impairment losses.

The cost of property and equipment includes any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management and the initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located.

Subsequent expenditures are capitalized only when they prolong the useful life or enhance values of the assets but the costs of the day-to-day servicing of the assets such as repair and maintenance costs are recognized in profit or loss as incurred. When part of an item of an asset has a useful life different from that of the entire asset, it is recognized as a separate asset.

#### 3.8.2 Depreciation

Land is not depreciated, whereas other property and equipment are depreciated using the method that reflects the pattern in which the asset's future economic benefits are expected to be consumed by the Group. The depreciable amount of an asset is determined after deducting its residual value. As for leased assets, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is fully depreciated over the shorter of the lease term and its useful life.

Each part of an item of property and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately.

The depreciation method and estimated useful lives of the assets are as follows:

<u>Property and equipment</u>	<u>Depreciation method</u>	<u>Estimated useful lives</u>
Buildings and structures	Straight-line	40 years
Leasehold improvements	Declining-balance	4 years
Equipment and vehicles	Declining-balance	4~5 years

The residual value, the useful life and the depreciation method applied to an asset are reviewed at least at each financial year end and, if expectations differ from previous estimates or if there has been a significant change in the expected pattern of consumption of the future economic benefits embodied in the asset, the changes are accounted for as a change in an accounting estimate.

### 3.9 Investment properties

#### 3.9.1 Recognition and Measurement

Properties held to earn rentals or for capital appreciation or both are classified as investment properties. Investment properties are measured initially at their cost and subsequently the cost model is used.

#### 3.9.2 Depreciation

Land is not depreciated, whereas other investment properties are depreciated using the method that reflects the pattern in which the asset's future economic benefits are expected to be consumed by the Group. The depreciable amount of an asset is determined after deducting its residual value.

The depreciation method and estimated useful lives of the assets are as follows:

<u>Property and equipment</u>	<u>Depreciation method</u>	<u>Estimated useful lives</u>
Buildings	Straight-line	40 years

The residual value, the useful life and the depreciation method applied to an asset are reviewed at least at each financial year end and, if expectations differ from previous estimates or if there has been a significant change in the expected pattern of consumption of the future economic benefits embodied in the asset, the changes are accounted for as a change in an accounting estimate.

### 3.10 Intangible assets

Intangible assets are measured initially at cost and subsequently carried at their cost less any accumulated amortization and any accumulated impairment losses.

Intangible assets, except for goodwill and membership rights, are amortized using the straight-line method with no residual value over their estimated useful economic life since the asset is available for use.

<u>Intangible assets</u>	<u>Amortization method</u>	<u>Estimated useful lives</u>
Industrial property rights	Straight-line	3~10 years
Software	Straight-line	3~5 years
Others	Straight-line	4~30 years

The amortization period and the amortization method for intangible assets with a finite useful life are reviewed at least at each financial year end. Where an intangible asset is not being amortized because its useful life is considered to be indefinite, the Group carries out a review in each accounting period to confirm whether or not events and circumstances still support the assumption of an indefinite useful life. If they do not, the change from the indefinite to finite useful life is accounted for as a change in an accounting estimate.

#### 3.10.1 Goodwill

##### *Recognition and measurement*

Goodwill in the Group's opening IFRS statement of financial position is stated at its carrying amount prior to the date of transition under the previous K-GAAP.

Goodwill acquired in business combinations after the transition date is initially measured as the excess of the aggregate of the consideration transferred, fair value of non-controlling interest and the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the business acquired, the difference is recognized in profit or loss.

For each business combination, the Group decides whether the non-controlling interest in the acquiree is initially measured at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets at the acquisition date.

Acquisition-related costs incurred to effect a business combination are charged to expenses in the periods in which the costs are incurred and the services are received, except for the costs to issue debt or equity securities.

##### *Additional acquisitions of non-controlling interest*

Additional acquisitions of non-controlling interests are accounted for as equity transactions. Therefore, no additional goodwill is recognized.

### *Subsequent measurement*

Goodwill is not amortized and is stated at cost less accumulated impairment losses. However, goodwill that forms part of the carrying amount of an investment in associates and joint ventures is not separately recognized and an impairment loss recognized is not allocated to any asset, including goodwill, which forms part of the carrying amount of the investment in the associates and joint ventures.

#### 3.10.2 Subsequent expenditure

Subsequent expenditure is capitalized only when it enhances values of the assets. Internally generated intangible assets, such as goodwill and trade name, are not recognized as assets but expensed as incurred.

### **3.11 Leases (the Group as lessee)**

#### 3.11.1 Finance lease

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership. At the commencement of the lease term, the Group recognizes finance leases as assets and liabilities in its statements of financial position at amounts equal to the fair value of the leased property or, if lower, the present value of the minimum lease payments, each determined at the inception of the lease. Any initial direct costs of the lessee are added to the amount recognized as an asset.

Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability. Contingent rents are charged as expenses in the periods in which they are incurred.

The depreciable amount of a leased asset is allocated to each accounting period during the period of expected use on a systematic basis consistent with the depreciation policy the Group adopts for depreciable assets that are owned. If there is reasonable certainty that the lessee will obtain ownership by the end of the lease term, the period of expected use is the useful life of the asset; otherwise, the asset is fully depreciated over the shorter of the lease term and its useful life.

#### 3.11.2 Operating lease

A lease is classified as an operating lease if it does not transfer substantially all the risks and rewards incidental to ownership.

#### *Leases in the financial statements of lessors*

Lease income from operating leases are recognized in income on a straight-line basis over the lease term, unless another systematic basis is more representative of the time pattern in which use benefit derived from the leased asset is diminished. Initial direct costs incurred by lessors in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized as an expense over the lease term on the same basis as the lease income.

#### *Leases in the financial statements of lessees*

Lease payments under an operating lease (net of any incentives received from the lessor) are recognized as an expense on a straight-line basis over the lease term unless another systematic basis is more representative of the time pattern of the asset's benefit.



### **3.12 Impairment of non-financial assets**

The Group assesses at the end of each reporting period whether there is any indication that a non-financial asset, except for (i) deferred income tax assets, (ii) assets arising from employee benefits and (iii) non-current assets (or group of assets to be sold) classified as held for sale, may be impaired. If any such indication exists, the Group estimates the recoverable amount of the asset. However, irrespective of whether there is any indication of impairment, the Group tests (i) goodwill acquired in a business combination, (ii) intangible assets with an indefinite useful life and (iii) intangible assets not yet available for use for impairment annually by comparing their carrying amount with their recoverable amount.

The recoverable amount is estimated for the individual asset. If it is not possible to estimate the recoverable amount of the individual asset, the Group determines the recoverable amount of the cash-generating unit to which the asset belongs (the asset's cash-generating unit). A cash-generating unit is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. Value in use is the present value of the future cash flows expected to be derived from an asset or cash-generating unit that are discounted by a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the future cash flow estimates have not been adjusted.

If, and only if, the recoverable amount of an asset is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. That reduction is an impairment loss and recognized immediately in profit or loss. For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units that are expected to benefit from the synergies of the combination. The impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit and then to the other assets of the unit pro rata on the basis of the carrying amount of each asset in the unit.

An impairment loss recognized for goodwill is not reversed in a subsequent period. The Group assesses at the end of each reporting period whether there is any indication that an impairment loss recognized in prior periods for an asset, other than goodwill, may no longer exist or may have decreased, and an impairment loss recognized in prior periods for an asset other than goodwill shall be reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. The increased carrying amount of an asset other than goodwill attributable to a reversal of an impairment loss cannot exceed the carrying amount that would have been determined (net of amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

### **3.13 Non-current assets held for sale**

A non-current asset or disposal group is classified as held for sale if its carrying amount will be recovered principally through a sale transaction rather than through continuing use. For this to be the case, the asset (or disposal group) must be available for immediate sale in its present condition and its sale must be highly probable. A non-current asset (or disposal group) classified as held for sale is measured at the lower of its carrying amount and fair value less costs to sell which is measured in accordance with the applicable IFRS, immediately before the initial classification of the asset (or disposal group) as held for sale.

A non-current asset while it is classified as held for sale or while it is part of a disposal group classified as held for sale is not depreciated (or amortized).

Impairment loss is recognized for any initial or subsequent write-down of the asset (or disposal group) to fair value less costs to sell. Gains are recognized for any subsequent increase in fair value less costs to sell of an asset, but not in excess of the cumulative impairment loss that has been recognized.

### 3.14 Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss are financial liabilities held for trading. After initial recognition, financial liabilities at fair value through profit or loss are measured at fair value and gains or losses arising from changes in the fair value, and gains or losses from sale and repayment of financial liabilities at fair value through profit or loss are recognized as net gains on financial instruments at fair value through profit or loss in the statement of comprehensive income.

### 3.15 Insurance Contracts

KB Life Insurance Co., Ltd., one of the subsidiaries of the Group, issues insurance contracts.

Insurance contracts are defined as “a contract under which one party (the insurer) accepts significant insurance risk from another party by agreeing to compensate the policyholder if a specified uncertain future event adversely affects the policyholder”. A contract that qualifies as an insurance contract remains an insurance contract until all rights and obligations are extinguished or expire. Such a contract that does not contain significant insurance risk is classified as an investment contract and is within the scope of IAS 39, *Financial Instruments: Recognition and measurement* to the extent that it gives rise to a financial asset or financial liability, except if the investment contract contains a Discretionary Participation Features (DPF). If the contract has a DPF, the contract is subject to IFRS 4, *Insurance Contracts*. The Group recognizes assets (liabilities) and gains (losses) relating to insurance contracts as other assets (liabilities) in the statements of financial position, and as other operating income (expenses) in the statements of comprehensive income, respectively.

The following table lists numbers of currently available and discontinued insurance products as of December 31, 2012:

<u>Type</u>	<u>Available</u>	<u>Discontinued</u>	<u>Total</u>
Individual annuity . . . . .	—	9	9
General annuity . . . . .	7	21	28
Other pure endowment . . . . .	—	3	3
Pure protection insurance . . . . .	13	25	38
Other protection insurance . . . . .	—	28	28
Joint insurance . . . . .	7	33	40
Group protection insurance . . . . .	2	5	7
Group savings insurance . . . . .	—	1	1
Total . . . . .	<u>29</u>	<u>125</u>	<u>154</u>

#### 3.15.1 Insurance premiums

The Group recognizes collected premiums as revenue when a due date of collection of premiums from insurance contracts comes and the collected premium which is unmaturing at the end of the reporting period is recognized as unearned premium.

#### 3.15.2 Insurance liabilities

The Group recognizes a liability for future claims, refunds, policyholders’ dividends and related expenses as follows:

##### *Premium reserve*

A premium reserve refers to an amount based on the net premium method for payment of future claims with respect to events covered by insurance policies which have not yet occurred as of the reporting date.

### *Reserve for outstanding claims*

A reserve for outstanding claims refers to the amount not yet paid, out of an amount to be paid or expected to be paid with respect to the insured events which have arisen as of the end of each fiscal year.

### *Unearned premium reserve*

Unearned premium refers to the portion of the premium that has been paid in advance for insurance that has not yet been provided. An unearned premium reserve refers to the amount maintained by the insurer to refund in the event of either party cancelling the contract.

### *Policyholders' dividends reserve*

Policyholders' dividends reserve including an interest rate guarantee reserve, a mortality dividend reserve and an interest rate difference dividend reserve is recognized for the purpose of provisioning for policyholders' dividends in the future in accordance with statutes or insurance terms and conditions.

### 3.15.3 Liability adequacy test

The Group assesses at each reporting date whether its insurance liabilities are adequate, using current estimates of all future contractual cash flows and related cash flow such as claims handling cost, as well as cash flows resulting from embedded options and guarantees under its insurance contracts in accordance with IFRS 4. If the assessment shows that the carrying amount of its insurance liabilities is inadequate in light of the estimated future cash flows, the entire deficiency is recognized in profit or loss and reserved as insurance liabilities. Future cash flows from long-term insurance are discounted at a future rate of return on operating assets, whereas future cash flows from general insurance are not discounted to present value. For liability adequacy tests of premium and unearned premium reserves, the Group considers all cash flow factors such as future insurance premium, deferred acquisition costs, operating expenses and operating premiums. In relation to the reserve for outstanding claims, the Group elects a model that best reflects the trend of paid claims among several statistical methods to perform the adequacy test.

### 3.15.4 Deferred acquisition costs

Acquisition cost is deferred in an amount actually spent for an insurance contract and equally amortized over the premium payment period or the period in which acquisition costs are charged for the relevant insurance contract. Acquisition costs are amortized over the shorter of seven years and premium payment period; if there is any unamortized acquisition costs remaining as of the date of surrender or lapse, such remainder shall be amortized in the period in which the contract is surrendered or lapsed.

## **3.16 Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The risks and uncertainties that inevitably surround many events and circumstances are taken into account in reaching the best estimate of provisions, and where the effect of the time value of money is material, the amount of provisions are the present value of the expenditures expected to be required to settle the obligation.

Provisions on confirmed and unconfirmed acceptances and guarantees, unfunded commitments of credit cards and unused credit lines of consumer and corporate loans are recognized using a valuation model that applies the credit conversion factor, probability of default, and loss given default.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provisions are reversed.

If the Group has a contract that is onerous, the present obligation under the contract is recognized and measured as provisions. An onerous contract is a contract in which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it. The unavoidable costs under a contract reflect the minimum net cost to exit from the contract, which is the lower of the cost of fulfilling it and any compensation or penalties arising from failure to fulfill it.

### **3.17 Financial guarantee contracts**

A financial guarantee contract is a contract that requires the issuer (the Group) to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the original or modified terms of a debt instrument.

Financial guarantee contracts are initially recognized at fair value. After initial recognition, financial guarantee contracts are measured at the higher of:

- The amount determined in accordance with IAS 37, *Provisions, Contingent Liabilities and Contingent Assets* and
- The initial amount recognized, less, when appropriate, cumulative amortization recognized in accordance with IAS 18, *Revenue*

### **3.18 Equity instruments issued by the Group**

An equity instrument is any contract or agreement that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

#### **3.18.1 Ordinary shares**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are deducted, net of tax, from the equity.

#### **3.18.2 Hybrid capital instruments**

The Group classifies an issued financial instrument, or its component parts, on initial recognition as a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial liability and an equity instrument. Hybrid capital instruments where the Group has an unconditional right to avoid delivering cash or another financial asset to settle a contractual obligation are classified as equity instruments and presented in equity.

#### **3.18.3 Treasury shares**

If entities of the Group reacquire the Parent Company's equity instruments, those instruments ('treasury shares') are deducted from equity. No gains or losses are recognized in profit or loss on the purchase, sale, issue or cancellation of own equity instruments.

### **3.19 Revenue recognition**

#### **3.19.1 Interest income and expense**

Interest income and expense are recognized using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability (or groups of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash receipts or payments through the expected life of the financial instrument or, where appropriate, a shorter period, to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs, and all other premiums or discounts. In those rare cases when it is not possible to estimate reliably the cash flows or the expected life of a financial instrument (or group of financial instruments), the Group uses the contractual cash flows over the full contractual term of the financial instrument (or group of financial instruments).

Interest on impaired financial assets is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

### 3.19.2 Fee and commission income

The Group recognizes financial service fees in accordance with the accounting standard of the financial instrument related to the fees earned.

#### *Fees that are an integral part of the effective interest of a financial instrument*

Such fees are generally treated as adjustments of effective interest. Such fees may include compensation for activities such as evaluating the borrower's financial condition, evaluating and recording guarantees, collateral and other security arrangements, negotiating the terms of the instrument, preparing and processing documents and closing the transaction and origination fees received on issuing financial liabilities measured at amortized cost. However, fees relating to the creation or acquisition of a financial instrument at fair value through profit or loss are recognized as revenue immediately.

#### *Fees earned as services are provided*

Such fees are recognized as revenue as the services are provided. The fees include fees charged for servicing a financial instrument and charged for managing investments.

#### *Fees that are earned on the execution of a significant act*

Such fees are recognized as revenue when the significant act has been completed.

Commission on the allotment of shares to a client is recognized as revenue when the shares have been allotted and placement fees for arranging a loan between a borrower and an investor is recognized as revenue when the loan has been arranged.

A syndication fee received by the Group that arranges a loan and retains no part of the loan package for itself (or retains a part at the same effective interest rate for comparable risk as other participants) is compensation for the service of syndication. Such a fee is recognized as revenue when the syndication has been completed.

### 3.19.3 Dividend income

Dividend income is recognized in profit or loss when the right to receive payment is established. Dividend income from financial assets at fair value through profit or loss and financial investment is recognized in profit or loss as part of net gains on financial assets at fair value through profit or loss and other operating income and expenses, respectively.

## **3.20 Employee compensation and benefits**

### **3.20.1 Post-employment benefits:**

#### *Defined benefit plans*

All post-employment benefits, other than defined contribution plans, are classified as defined benefit plans. The amount recognized as a defined benefit liability is the present value of the defined benefit obligation less the fair value of plan assets at the end of the reporting period.

The present value of the defined benefit obligation is calculated annually by independent actuaries using the Projected Unit Credit method. The rate used to discount post-employment benefit obligations is determined by reference to market yields at the end of the reporting period on high quality corporate bonds. The currency and term of the corporate bonds are consistent with the currency and estimated term of the post-employment benefit obligations. Actuarial gains and losses including experience adjustments and the effects of changes in actuarial assumptions are recognized in profit or loss.

When the total of the present value of the defined benefit obligation minus the fair value of plan assets results in an asset, it is recognized to the extent of any cumulative unrecognized past service cost and the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Past service cost arises when the Group introduces a defined benefit plan that attributes to past service or changes the benefits payable for past service under an existing defined benefit plan. Such past service cost is recognized as an expense on a straight-line basis over the average period until the benefits become vested. To the extent that the benefits are already vested immediately following the introduction of, or changes to, a defined benefit plan, past service cost is recognized immediately.

#### *Defined contribution plans*

The contributions are recognized as employee benefit expense when they are due.

### **3.20.2 Short-term employee benefits**

Short-term employee benefits are employee benefits (other than termination benefits) that are due to be settled within 12 months after the end of the period in which the employees render the related service. The undiscounted amount of short-term employee benefits expected to be paid in exchange for that service is recognized as a liability (accrued expense), after deducting any amount already paid.

The expected cost of profit-sharing and bonus payments are recognized as liabilities when the Group has a present legal or constructive obligation to make such payments as a result of past events rendered by employees and a reliable estimate of the obligation can be made.

### **3.20.3 Share-based payment**

The Group operates share-based payment arrangements granting awards to directors and employees of the Group. The Group has a choice of whether to settle the awards in cash or by issuing equity instruments for a share-based payment transaction at the date of settlement.

For a share-based payment transaction in which the terms of the arrangement provide the Group with the choice of whether to settle in cash or by issuing equity instruments, the Group determined that it has a present obligation to settle in cash because the Group has a past practice and a stated policy of settling in cash. Therefore, the Group accounts for the transaction in accordance with the requirements of cash-settled share-based payment transactions.

The Group measures the services acquired and the liability incurred at fair value. Until the liability is settled, the Group remeasures the fair value of the liability at the end of each reporting period and at the date of settlement, with any changes in fair value recognized in profit or loss for the year.

#### 3.20.4 Termination benefits

Termination benefits are employee benefits payable as a result of either the Group's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept voluntary redundancy in exchange for those benefits. The Group recognizes termination benefits as a liability and an expense when, and only when, the Group is demonstrably committed to either terminate the employment of an employee or group of employees before the normal retirement date or provide termination benefits as a result of an offer made in order to encourage voluntary redundancy. The Group is demonstrably committed to a termination when, and only when, the Group has a detailed formal plan for the termination and is without realistic possibility of withdrawal. Where termination benefits fall due more than 12 months after the end of the reporting period, they are discounted using the appropriate discount rate.

#### 3.20.5 Reclassification

As discussed in Note 31, employee benefits for the year ended December 31, 2010 and 2011, were reclassified to conform with the December 31, 2012 financial statement presentation. These reclassifications have no impact on the previously reported profit for the year or equity.

### **3.21 Income tax expenses**

Income tax expense (tax income) comprises current tax expense (current tax income) and deferred income tax expense (deferred income tax income). Current and deferred income tax are recognized as income or expense and included in profit or loss for the year, except to the extent that the tax arises from (a) a transaction or an event which is recognized, in the same or a different period outside profit or loss, either in other comprehensive income or directly in equity and (b) a business combination.

#### 3.21.1 Current income tax

Current income tax is the amount of income taxes payable (recoverable) in respect of the taxable profit (tax loss) for a period. A difference between the taxable profit and accounting profit may arise when income or expense is included in accounting profit in one period, but is included in taxable profit in a different period. Differences may also arise if there is revenue that is exempt from taxation, or expense that is not deductible in determining taxable profit (tax loss). Current income tax liabilities (assets) for the current and prior periods are measured at the amount expected to be paid to (recovered from) the taxation authorities, using the tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The Group offsets current income tax assets and current income tax liabilities if, and only if, the Group (a) has a legally enforceable right to set off the recognized amounts and (b) intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### 3.21.2 Deferred income tax

Deferred income tax is recognized, using the asset-liability method, on temporary differences arising between the tax based amount of assets and liabilities and their carrying amount in the financial statements. Deferred income tax liabilities are recognized for all taxable temporary differences and deferred income tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilized. However, deferred income tax liabilities are not recognized if they arise from the initial recognition of goodwill; deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, associates and joint ventures, except for deferred income tax liabilities for which the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of a deferred income tax asset is reviewed at the end of each reporting period. The Group reduces the carrying amount of a deferred income tax asset to the extent that it is no longer probable that sufficient taxable profit will be available to allow the benefit of part or all of that deferred income tax asset to be utilized.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred income tax liabilities and deferred income tax assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

The Group offsets deferred income tax assets and deferred income tax liabilities when the Group has a legally enforceable right to set off current income tax assets against current income tax liabilities; and the deferred income tax assets and the deferred income tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity; or different taxable entities which intend either to settle current income tax liabilities and assets on a net basis, or to realize the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred income tax liabilities or assets are expected to be settled or recovered.

### 3.21.3 Uncertain tax positions

Uncertain tax positions arise from tax treatments applied by the Group which may be challenged by the tax authorities due to the complexity of the transaction or different interpretation of the tax laws, a claim for rectification brought by the Group, or an appeal for a refund claimed from the tax authorities related to additional assessments. The Group recognizes its uncertain tax positions in the financial statements based on the guidance in IAS 37. A liability related to an uncertain tax position is recognized as the best estimate of expenditure if the uncertain tax position is probable of resulting in additional payment to the tax authorities. Meanwhile assets related to uncertain tax positions, caused by a claim for rectification or an appeal for refund claimed from the tax authorities related to additional assessments, are treated as contingent assets under IAS 37. Therefore, tax expenses are recognized in the financial statements when the uncertain tax position is probable of resulting in additional payment to the tax authorities, while tax benefits are recognized only when the tax refund is virtually certain.

The Group classifies interest and penalties related to uncertain tax positions as a component of income tax expense.

### 3.22 Earnings per share

The Group calculates basic earnings per share amounts and diluted earnings per share amounts for profit or loss attributable to ordinary equity holders of the parent entity and presents them in the statement of comprehensive income. Basic earnings per share is calculated by dividing profit or loss attributable to ordinary equity holders of the Parent Company by the weighted average number of ordinary shares outstanding during the period. For the purpose of calculating diluted earnings per share, the Group adjusts profit or loss attributable to ordinary equity holders of the Parent Company and the weighted average number of shares outstanding for the effects of all dilutive potential ordinary shares including convertible bonds and share options.



### **3.23 Operating Segments**

Operating segments are components of the Group about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance.

Segment information includes the items which are directly attributable and reasonably allocated to the segment.

### **3.24 United States dollar amounts**

The Group operates primarily in Korea and its official accounting records are maintained in Korean won. The U.S. dollar amounts are provided herein as supplementary information solely for the convenience of the reader. Korean won amounts are expressed in U.S. dollars at the rate of ₩1,063.2 to U.S. \$1.00, the U.S. Federal Reserve Bank of New York buying exchange rate in effect at noon, December 31, 2012. Such convenience translation into US dollars should not be construed as representations that the Korean won amounts have been, could have been, or could in the future be, converted at this or any other rate of exchange.

## **4. Financial risk management**

### **4.1 Summary**

#### **4.1.1 Overview of Financial Risk Management Policy**

The financial risks that the Group is exposed to are credit risk, market risk, liquidity risk, operational risk and others.

The note regarding financial risk management provides information about the risks that the Group is exposed to, including the objectives, policies and processes for managing the risks, the methods used to measure the risks, and capital adequacy. Additional quantitative information is disclosed throughout the consolidated financial statements.

The Group's risk management system focuses on increasing transparency, developing the risk management environment, preventing transmission of risk to other related subsidiaries, and the preemptive response to risk due to rapid changes in the financial environment to support the Group's long-term strategy and business decisions efficiently. Credit risk, market risk, liquidity risk, and operational risk have been recognized as the Group's key risks. These risks are measured in Economic Capital or VaR (Value at Risk) and are managed using a statistical method.

#### **4.1.2 Risk Management Organization**

##### *Risk Management Committee*

The Risk Management Committee establishes risk management strategies in accordance with the directives of the Board of Directors and determines the Group's target risk appetite, approves significant risk matters and reviews the level of risks that the Group is exposed to and the appropriateness of the Group's risk management operations as an ultimate decision-making authority.

##### *Risk Management Council*

The Risk Management Council is a consultative group which reviews and makes decisions on matters delegated by the Risk Management Committee and discusses the detailed issues relating to the Group's risk management.

### *Risk Management Department*

The Risk Management Department is responsible for monitoring and managing the Group's economic capital limit and managing specific policies, procedures and work processes relating to the Group's risk management.

## **4.2 Credit Risk**

### 4.2.1 Overview of Credit Risk

Credit risk is the risk of possible losses in an asset portfolio in the event of a counterparty's default, breach of contract and deterioration in the credit quality of the counterparty. For risk management reporting purposes, the individual borrower's default risk, country risk, specific risks and other credit risk exposure components are considered as a whole.

### 4.2.2 Credit Risk Management

The Group measures expected losses and economic capital on assets that are subject to credit risk management whether on- or off- balance items and uses expected losses and economic capital as a management indicator. The Group manages credit risk by allocating credit risk economic capital limits. In addition, the Group controls the credit concentration risk exposure by applying and managing total exposure limits to prevent an excessive risk concentration to each industry and borrower.

The Group has organized a credit risk management team that focuses on credit risk management in accordance with the Group's credit risk management policy.

For Kookmin Bank which is the main subsidiary, its loan analysis department which is independent from the sales department is responsible for loan policy, loan limit, loan review, credit evaluation, restructuring and subsequent events. Kookmin Bank's risk management group is also responsible for planning risk management policy, applying limits of credit lines, measuring the credit risk economic capital, adjusting credit limits, reviewing credit and verifying credit evaluation models.

#### 4.2.3 Maximum exposure to credit risk

The Group's maximum exposures of financial instruments, excluding equity securities, to credit risk without consideration of collateral values as of December 31, 2011 and 2012, are as follows:

	As of December 31,	
	2011	2012
(In millions of Korean won)		
<b>Financial assets</b>		
Due from financial institutions	₩ 6,556,027	₩ 7,718,240
Financial assets at fair value through profit or loss		
Financial assets held for trading <sup>(1)</sup>	5,205,149	5,091,697
Financial assets designated at fair value through profit or loss	574,687	192,607
Derivatives	2,448,455	2,024,784
Loans	212,107,027	212,716,251
Financial investments		
Available-for-sale financial assets	19,734,531	21,834,542
Held-to-maturity financial assets	13,055,158	12,255,806
Other financial assets	6,409,905	7,554,156
Total financial assets	<u>266,090,939</u>	<u>269,388,083</u>
<b>Off-balance items</b>		
Acceptances and guarantees contracts	11,542,684	9,418,281
Financial guarantee contracts	945,167	1,610,269
Commitments	91,743,942	93,193,481
Total off-balance items	<u>104,231,793</u>	<u>104,222,031</u>
<b>Total</b>	<u><u>₩370,322,732</u></u>	<u><u>₩373,610,114</u></u>

<sup>(1)</sup> Financial instruments indexed to the price of gold amounting to ₩28,625 million and ₩39,839 million as of December 31, 2011 and 2012, respectively, are included.

#### 4.2.4 Credit risk of loans

The Group maintains an allowance for loan losses associated with credit risk on loans to manage its credit risk.

The Group recognizes an impairment loss on loans carried at amortized cost when there is any objective indication of impairment. Under IFRS, an impairment loss is based on losses incurred at the end of the reporting period. Therefore, the Group does not recognize losses expected as a result of future events. The Group measures inherent incurred losses on loans and presents them in the financial statements through the use of an allowance account which is offset against the related loans.

Loans are classified as follows:

	2011							
	Retail		Corporate		Credit card		Total	
	Amount	%	Amount	%	Amount	%	Amount	%
	(In millions of Korean won)							
Neither past due nor impaired	₩101,217,550	97.40	₩ 96,553,423	97.33	₩11,945,631	96.17	₩209,716,604	97.29
Past due but not impaired	1,646,070	1.58	359,554	0.36	368,791	2.97	2,374,415	1.10
Impaired	1,061,585	1.02	2,295,483	2.31	106,845	0.86	3,463,913	1.61
Sub-total	103,925,205	100.00	99,208,460	100.00	12,421,267	100.00	215,554,932	100.00
Allowances <sup>(1)</sup>	(635,476)	0.61	(2,462,047)	2.48	(350,382)	2.82	(3,447,905)	1.60
<b>Carrying amount</b>	<b>₩103,289,729</b>		<b>₩ 96,746,413</b>		<b>₩12,070,885</b>		<b>₩212,107,027</b>	

	2012							
	Retail		Corporate		Credit card		Total	
	Amount	%	Amount	%	Amount	%	Amount	%
	(In millions of Korean won)							
Neither past due nor impaired	₩100,498,254	97.25	₩ 98,002,139	97.25	₩11,353,316	95.62	₩209,853,709	97.16
Past due but not impaired	1,654,029	1.60	478,031	0.47	399,778	3.37	2,531,838	1.17
Impaired	1,184,586	1.15	2,293,797	2.28	120,757	1.01	3,599,140	1.67
Sub-total	103,336,869	100.00	100,773,967	100.00	11,873,851	100.00	215,984,687	100.00
Allowances <sup>(1)</sup>	(687,833)	0.67	(2,251,113)	2.23	(329,490)	2.77	(3,268,436)	1.51
<b>Carrying amount</b>	<b>₩102,649,036</b>		<b>₩ 98,522,854</b>		<b>₩11,544,361</b>		<b>₩212,716,251</b>	

(1) Collectively assessing allowances for loans are included because they are not impaired individually.

Credit quality of loans that are neither past due nor impaired are as follows:

	2011			
	Retail	Corporate	Credit card	Total
	(In millions of Korean won)			
Grade1	₩ 83,790,049	₩35,746,858	₩ 5,403,273	₩124,940,180
Grade2	14,532,234	39,312,628	4,378,523	58,223,385
Grade3	2,086,575	17,058,606	1,812,524	20,957,705
Grade4	451,004	4,060,283	254,467	4,765,754
Grade5	357,688	375,048	96,844	829,580
Total	₩101,217,550	₩96,553,423	₩11,945,631	₩209,716,604

	2012			
	Retail	Corporate	Credit card	Total
	(In millions of Korean won)			
Grade1	₩ 82,882,712	₩38,052,477	₩ 5,674,508	₩126,609,697
Grade2	13,874,487	40,862,148	3,871,593	58,608,228
Grade3	2,574,309	15,394,849	1,568,939	19,538,097
Grade4	766,957	3,429,806	153,906	4,350,669
Grade5	399,789	262,859	84,370	747,018
Total	₩100,498,254	₩98,002,139	₩11,353,316	₩209,853,709

Credit quality of loans is classified as follows, according to the internal credit rating:

	Range of PD (%) (Probability of Default)	Retail	Corporate
Grade1	0.0 ~ 1.0	1 ~ 5 grade	AAA ~ BBB+
Grade2	1.0 ~ 5.0	6 ~ 8 grade	BBB ~ BB
Grade3	5.0 ~ 15.0	9 ~ 10 grade	BB- ~ B
Grade4	15.0 ~ 30.0	11 grade	B- ~ CCC
Grade5	30.0 ~	12 grade or under	CC or under

Loans that are past due but not impaired are as follows:

	2011				
	1 ~ 29 days	30 ~ 59 days	60 ~ 89 days	over 90 days	Total
	(In millions of Korean won)				
Retail	₩1,361,218	₩181,343	₩103,340	₩ 169	₩1,646,070
Corporate	196,591	138,817	24,146	—	359,554
Credit card	242,975	71,518	53,667	631	368,791
Total	₩1,800,784	₩391,678	₩181,153	₩ 800	₩2,374,415

	2012				
	1 ~ 29 days	30 ~ 59 days	60 ~ 89 days	over 90 days	Total
	(In millions of Korean won)				
Retail	₩1,342,841	₩223,653	₩ 87,453	₩ 82	₩1,654,029
Corporate	322,512	125,503	28,153	1,863	478,031
Credit card	293,864	57,324	47,698	892	399,778
Total	₩1,959,217	₩406,480	₩163,304	₩ 2,837	₩2,531,838

Impaired loans are as follows:

	2011			
	Retail	Corporate	Credit card	Total
	(In millions of Korean won)			
Loans	₩1,061,585	₩ 2,295,483	₩106,845	₩ 3,463,913
Allowances				
Individual assessment	—	(999,787)	—	(999,787)
Collective assessment	(397,623)	(251,790)	(68,513)	(717,926)
Total allowances	(397,623)	(1,251,577)	(68,513)	(1,717,713)
Carrying amount	₩ 663,962	₩ 1,043,906	₩ 38,332	₩ 1,746,200

	2012			
	Retail	Corporate	Credit card	Total
	(In millions of Korean won)			
Loans	₩1,184,586	₩2,293,797	₩120,757	₩ 3,599,140
Allowances				
Individual assessment	—	(761,563)	—	(761,563)
Collective assessment	(451,885)	(236,062)	(72,373)	(760,320)
Total allowances	(451,885)	(997,625)	(72,373)	(1,521,883)
Carrying amount	₩ 732,701	₩1,296,172	₩ 48,384	₩ 2,077,257

A quantification of the extent to which collateral and other credit enhancements mitigate credit risk as of December 31, 2011 and 2012, follows:

	2011				
	Impaired Loans		Non-impaired Loans		Total
	Individual	Collective	Past due	Not past due	
	(In millions of Korean won)				
Guarantees . . . . .	₩ 21,210	₩124,641	₩ 173,708	₩ 18,345,603	₩ 18,665,162
Deposits and savings . . . . .	—	31,037	69,880	2,654,151	2,755,068
Property and equipment . . . . .	12,648	4,717	1,671	1,067,929	1,086,965
Real estate . . . . .	176,022	398,292	1,158,298	105,470,158	107,202,770
Total . . . . .	<u>₩209,880</u>	<u>₩558,687</u>	<u>₩1,403,557</u>	<u>₩127,537,841</u>	<u>₩129,709,965</u>

	2012				
	Impaired Loans		Non-impaired Loans		Total
	Individual	Collective	Past due	Not past due	
	(In millions of Korean won)				
Guarantees . . . . .	₩ 18,512	₩181,979	₩ 326,676	₩ 25,175,205	₩ 25,702,372
Deposits and savings . . . . .	200	19,502	60,831	2,526,512	2,607,045
Property and equipment . . . . .	18,776	4,816	883	1,427,940	1,452,415
Real estate . . . . .	329,743	478,728	1,200,988	109,195,555	111,205,014
Total . . . . .	<u>₩367,231</u>	<u>₩685,025</u>	<u>₩1,589,378</u>	<u>₩138,325,212</u>	<u>₩140,966,846</u>

#### 4.2.5 Credit quality of securities

The financial assets at fair value through profit or loss and financial investments excluding equity securities that are exposed to credit risk are as follows:

	2011	2012
	(In millions of Korean won)	
Securities that are neither past due nor impaired . . . . .	₩38,531,825	₩39,322,368
Impaired securities . . . . .	9,075	12,445
Total . . . . .	<u>₩38,540,900</u>	<u>₩39,334,813</u>

The credit quality of securities (excluding equity securities) that are neither past due nor impaired as of December 31, 2011 and 2012, are as follows:

	2011					
	Grade 1	Grade 2	Grade 3	Grade 4	Grade 5	Total
	(In millions of Korean won)					
Financial assets held for trading . . . . .	₩ 5,079,469	₩ 88,144	₩ 8,911	₩ —	₩ —	₩ 5,176,524
Financial assets designated at fair value through profit or loss . . . . .	238,085	336,602	—	—	—	574,687
Available-for-sale financial assets . . . . .	18,458,778	1,224,835	41,911	90	—	19,725,614
Held-to-maturity financial assets . . . . .	13,055,000	—	—	—	—	13,055,000
Total . . . . .	<u>₩36,831,332</u>	<u>₩1,649,581</u>	<u>₩50,822</u>	<u>₩ 90</u>	<u>₩ —</u>	<u>₩38,531,825</u>

	2012					
	Grade 1	Grade 2	Grade 3	Grade 4	Grade 5	Total
	(In millions of Korean won)					
Financial assets held for trading	₩ 4,816,844	₩ 205,577	₩ 29,437	₩ —	₩ —	₩ 5,051,858
Financial assets designated at fair value through profit or loss	84,428	108,179	—	—	—	192,607
Available-for-sale financial assets	20,616,413	1,128,960	76,669	56	—	21,822,098
Held-to-maturity financial assets	12,255,805	—	—	—	—	12,255,805
Total	<u>₩37,773,490</u>	<u>₩1,442,716</u>	<u>₩106,106</u>	<u>₩ 56</u>	<u>₩ —</u>	<u>₩39,322,368</u>

The credit qualities of securities (excluding equity securities) according to the credit ratings by external rating agencies are as follows:

Credit quality	Domestic			Foreign		
	KIS	KAP	NICE	S&P	Fitch-IBCA	Moody's
Grade 1	AA0 to AAA	AA0 to AAA	AA0 to AAA	A- to AAA	A- to AAA	A3 to Aaa
Grade 2	A- to AA-	A- to AA-	A- to AA-	BBB- to BBB+	BBB- to BBB+	Baa3 to Baa1
Grade 3	BBB0 to BBB+	BBB0 to BBB+	BBB0 to BBB+	BB to BB+	BB to BB+	Ba2 to Ba1
Grade 4	BB0 to BBB-	BB0 to BBB-	BB0 to BBB-	B+ to BB-	B+ to BB-	B1 to Ba3
Grade 5	BB- or under	BB- or under	BB- or under	B or under	B or under	B2 or under

Debt securities' credit qualities denominated in Korean won are based on the lowest credit rating by three domestic credit rating agencies above, and those denominated in foreign currencies are based on the lowest credit rating by three foreign credit rating agencies above.

#### 4.2.6 Credit risk mitigation of derivative financial instruments

A quantification of the extent to which collateral and other credit enhancements mitigate credit risk of derivative financial instruments as of December 31, 2011 and 2012, is as follows:

	2011	2012
	(In millions of Korean won)	
Deposits and savings, Securities and others	₩68,731	₩216,906
Total	<u>₩68,731</u>	<u>₩216,906</u>

#### 4.2.7 Credit risk concentration analysis

The details of the Group's loans by country as of December 31, 2011 and 2012, are as follows:

	2011						
	Retail	Corporate	Credit card	Total	%	Allowances	Carrying amount
	(In millions of Korean won)						
Korea	₩103,855,183	₩97,298,342	₩12,420,318	₩213,573,843	99.08	₩(3,428,520)	₩210,145,323
Europe	11	69,004	110	69,125	0.03	(555)	68,570
China	434	315,375	37	315,846	0.15	(1,961)	313,885
Japan	11,914	1,014,607	301	1,026,822	0.48	(14,976)	1,011,846
U.S.	—	412,669	272	412,941	0.19	(432)	412,509
Others	57,663	98,463	229	156,355	0.07	(1,461)	154,894
Total	<u>₩103,925,205</u>	<u>₩99,208,460</u>	<u>₩12,421,267</u>	<u>₩215,554,932</u>	<u>100.00</u>	<u>₩(3,447,905)</u>	<u>₩212,107,027</u>

**2012**

	<u>Retail</u>	<u>Corporate</u>	<u>Credit card</u>	<u>Total</u>	<u>%</u>	<u>Allowances</u>	<u>Carrying amount</u>
	(In millions of Korean won)						
Korea . . . . .	₩103,264,896	₩ 98,921,443	₩11,871,321	₩214,057,660	99.11	₩(3,249,627)	₩210,808,033
Europe . . . . .	3	80,454	378	80,835	0.04	(288)	80,547
China . . . . .	319	429,781	287	430,387	0.20	(2,372)	428,015
Japan . . . . .	7,944	885,607	437	893,988	0.41	(14,273)	879,715
U.S. . . . .	—	308,846	454	309,300	0.14	(478)	308,822
Others . . . . .	63,707	147,836	974	212,517	0.10	(1,398)	211,119
Total . . . . .	<u>₩103,336,869</u>	<u>₩100,773,967</u>	<u>₩11,873,851</u>	<u>₩215,984,687</u>	<u>100.00</u>	<u>₩(3,268,436)</u>	<u>₩212,716,251</u>

The details of the Group's corporate loans by industry as of December 31, 2011 and 2012, are as follows:

	<b>2011</b>			
	<u>Loans</u>	<u>%</u>	<u>Allowances</u>	<u>Carrying amount</u>
	(In millions of Korean won)			
Financial institutions . . . . .	₩ 5,839,148	5.89	₩ (57,335)	₩ 5,781,813
Manufacturing . . . . .	31,762,908	32.01	(852,707)	30,910,201
Service . . . . .	36,305,778	36.60	(547,148)	35,758,630
Wholesale & Retail . . . . .	15,639,010	15.76	(232,482)	15,406,528
Construction . . . . .	5,674,858	5.72	(729,055)	4,945,803
Public sector . . . . .	310,978	0.31	(5,190)	305,788
Others . . . . .	3,675,780	3.71	(38,130)	3,637,650
Total . . . . .	<u>₩99,208,460</u>	<u>100.00</u>	<u>₩(2,462,047)</u>	<u>₩96,746,413</u>

	<b>2012</b>			
	<u>Loans</u>	<u>%</u>	<u>Allowances</u>	<u>Carrying amount</u>
	(In millions of Korean won)			
Financial institutions . . . . .	₩ 7,221,302	7.17	₩ (10,936)	₩ 7,210,366
Manufacturing . . . . .	31,319,370	31.08	(931,441)	30,387,929
Service . . . . .	38,649,493	38.35	(477,559)	38,171,934
Wholesale & Retail . . . . .	15,124,389	15.01	(230,865)	14,893,524
Construction . . . . .	4,688,691	4.65	(528,284)	4,160,407
Public sector . . . . .	520,422	0.52	(7,076)	513,346
Others . . . . .	3,250,300	3.22	(64,952)	3,185,348
Total . . . . .	<u>₩100,773,967</u>	<u>100.00</u>	<u>₩(2,251,113)</u>	<u>₩98,522,854</u>

The details of the Group's retail and credit card loans by type as of December 31, 2011 and 2012, are as follows:

	<b>2011</b>			
	<u>Loans</u>	<u>%</u>	<u>Allowances</u>	<u>Carrying amount</u>
	(In millions of Korean won)			
Housing purpose . . . . .	₩ 45,519,956	39.12	₩ (96,963)	₩ 45,422,993
General purpose . . . . .	58,405,249	50.20	(538,513)	57,866,736
Credit card . . . . .	12,421,267	10.68	(350,382)	12,070,885
Total . . . . .	<u>₩116,346,472</u>	<u>100.00</u>	<u>₩(985,858)</u>	<u>₩115,360,614</u>



	2012			
	Loans	%	Allowances	Carrying amount
	(In millions of Korean won)			
Housing purpose .....	₩ 44,874,081	38.95	₩ (109,489)	₩ 44,764,592
General purpose .....	58,462,788	50.74	(578,344)	57,884,444
Credit card .....	11,873,851	10.31	(329,490)	11,544,361
Total .....	<u>₩115,210,720</u>	<u>100.00</u>	<u>₩(1,017,323)</u>	<u>₩114,193,397</u>

The details of the Group's securities (excluding equity securities) and derivative financial instruments by industry as of December 31, 2011 and 2012, are as follows:

	2011	
	Amount	%
	(In millions of Korean won)	
<b>Financial assets held for trading</b>		
Government and government funded institutions .....	₩ 1,785,624	34.49
Banking and Insurance .....	2,972,087	57.41
Others .....	418,813	8.10
Total financial assets held for trading .....	<u>5,176,524</u>	<u>100.00</u>
<b>Financial assets designated at fair value through profit or loss</b>		
Banking and Insurance .....	574,687	100.00
Total financial assets designated at fair value through profit or loss .....	<u>574,687</u>	<u>100.00</u>
<b>Derivative financial assets</b>		
Government and government funded institutions .....	40,068	1.64
Banking and Insurance .....	1,428,140	58.33
Others .....	980,247	40.03
Total derivative financial assets .....	<u>2,448,455</u>	<u>100.00</u>
<b>Available-for-sale financial assets</b>		
Government and government funded institutions .....	8,483,273	42.99
Banking and Insurance .....	8,189,563	41.50
Others .....	3,061,695	15.51
Total available-for-sale financial assets .....	<u>19,734,531</u>	<u>100.00</u>
<b>Held-to-maturity financial assets</b>		
Government and government funded institutions .....	10,732,519	82.21
Banking and Insurance .....	1,463,937	11.21
Others .....	858,702	6.58
Total held-to-maturity financial assets .....	<u>13,055,158</u>	<u>100.00</u>
<b>Total</b> .....	<u>₩40,989,355</u>	

	2012	
	Amount	%
	(In millions of Korean won)	
<b>Financial assets held for trading</b>		
Government and government funded institutions .....	₩ 1,913,601	37.88
Banking and Insurance .....	2,518,715	49.86
Others .....	619,542	12.26
Total financial assets held for trading .....	<u>5,051,858</u>	<u>100.00</u>
<b>Financial assets designated at fair value through profit or loss</b>		
Banking and Insurance .....	192,607	100.00
Total financial assets designated at fair value through profit or loss .....	<u>192,607</u>	<u>100.00</u>
<b>Derivative financial assets</b>		
Government and government funded institutions .....	29,236	1.44
Banking and Insurance .....	1,858,862	91.81
Others .....	136,686	6.75
Total derivative financial assets .....	<u>2,024,784</u>	<u>100.00</u>
<b>Available-for-sale financial assets</b>		
Government and government funded institutions .....	10,355,155	47.43
Banking and Insurance .....	8,875,248	40.65
Others .....	2,604,139	11.92
Total available-for-sale financial assets .....	<u>21,834,542</u>	<u>100.00</u>
<b>Held-to-maturity financial assets</b>		
Government and government funded institutions .....	9,854,991	80.42
Banking and Insurance .....	1,593,713	13.00
Others .....	807,102	6.58
Total held-to-maturity financial assets .....	<u>12,255,806</u>	<u>100.00</u>
<b>Total</b> .....	<u><u>₩41,359,597</u></u>	

The details of the Group's securities (excluding equity securities) and derivative financial instruments by country, as of December 31, 2011 and 2012, are as follows:

	2011	
	Amount	%
<b>Financial assets held for trading</b>		
Korea	₩ 5,176,524	100.00
Total financial assets held for trading	5,176,524	100.00
<b>Financial assets designated at fair value through profit or loss</b>		
Korea	574,687	100.00
Total financial assets designated at fair value through profit or loss	574,687	100.00
<b>Derivative financial assets</b>		
Korea	1,436,182	58.66
United States	275,429	11.25
Others	736,844	30.09
Total derivative financial assets	2,448,455	100.00
<b>Available-for-sale financial assets</b>		
Korea	19,552,797	99.08
United States	180,832	0.92
Others	902	0.00
Total available-for-sale financial assets	19,734,531	100.00
<b>Held-to-maturity financial assets</b>		
Korea	13,055,000	100.00
United States	158	0.00
Total held-to-maturity financial assets	13,055,158	100.00
<b>Total</b>	<b>₩40,989,355</b>	

	2012	
	Amount	%
<b>Financial assets held for trading</b>		
Korea	₩ 5,051,858	100.00
Total financial assets held for trading	<u>5,051,858</u>	<u>100.00</u>
<b>Financial assets designated at fair value through profit or loss</b>		
Korea	192,607	100.00
Total financial assets designated at fair value through profit or loss	<u>192,607</u>	<u>100.00</u>
<b>Derivative financial assets</b>		
Korea	638,817	31.55
United States	366,827	18.12
Others	1,019,140	50.33
Total derivative financial assets	<u>2,024,784</u>	<u>100.00</u>
<b>Available-for-sale financial assets</b>		
Korea	21,657,311	99.19
United States	176,394	0.81
Others	837	0.00
Total available-for-sale financial assets	<u>21,834,542</u>	<u>100.00</u>
<b>Held-to-maturity financial assets</b>		
Korea	12,255,805	100.00
United States	1	0.00
Total held-to-maturity financial assets	<u>12,255,806</u>	<u>100.00</u>
<b>Total</b>	<u><u>₩41,359,597</u></u>	

The counterparties to the financial assets under due from financial institutions and financial instruments indexed to the price of gold within financial assets held for trading are in the banking and insurance industries and have high credit ratings.

## 4.3 Liquidity risk

### 4.3.1 Overview of liquidity risk

Liquidity risk is the risk of insolvency or loss due to a disparity between the inflow and outflow of funds, unexpected outflow of funds, and obtaining funds at a high price or disposing of securities at an unfavorable price due to lack of available funds. The Group manages its liquidity risk through analysis of the contractual maturity of all financial assets, liabilities and off-balance items such as commitments and financial guarantee contracts. The Group discloses them by maturity groups: On demand, up to one month, between over one month and three months, between over three months and 12 months, between over one year and five years, and over five years.

Cash flows disclosed for the maturity analysis are undiscounted contractual principal and interest to be received (paid) and, thus, differ from the amount in the financial statements which are based on the present value of expected cash flows in some cases. The amount of interest to be received or paid on floating rate assets and liabilities is measured on the assumption that the current interest rate would be the same through maturity.

#### 4.3.2. Liquidity risk management and indicator

The liquidity risk is managed by ALM ('Asset Liability Management') and related guidelines which are applied to the risk management policies and procedures that address all the possible risks that arise from the overall business of the Group.

For the purpose of liquidity management, the liquidity ratio and accumulated liquidity gap ratio on all transactions affecting the in and outflows of funds and transactions of off- balance items are measured, managed and reported to the Risk Management Council and Risk Management Committee on a regular basis.

As the main subsidiary, Kookmin Bank regularly reports the liquidity gap ratio, liquidity ratio, maturity gap ratio and the results of the stress testing related to liquidity risk to the Asset-Liability Management Committee ('ALCO') which establishes and monitors the liquidity risk management strategy.

4.3.3. Analysis of remaining contractual maturity of financial assets and liabilities

The remaining contractual maturity of financial assets and liabilities, excluding derivatives held for cash flow hedging, as of December 31, 2011 and 2012, are as follows:

	2011						Total
	On demand	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	
	(In millions of Korean won)						
<b>Financial assets</b>							
Cash and due from financial institutions <sup>(1)</sup>	₩ 4,453,019	₩ 303,624	₩ 76,508	₩ 89,831	₩ 4	₩ 119,097	₩ 5,042,083
Financial assets held for trading <sup>(2)</sup>	5,617,257	—	—	—	—	—	5,617,257
Financial assets designated at fair value through profit or loss <sup>(2)</sup>	708,847	—	—	—	—	—	708,847
Derivatives held for trading <sup>(2)</sup>	2,220,314	—	—	—	—	—	2,220,314
Derivatives held for fair value hedging <sup>(3)</sup>	—	9,502	(4,709)	28,399	148,990	346,779	528,961
Loans	97,595	22,337,365	27,042,768	76,893,033	56,899,525	79,060,029	262,330,315
Available-for-sale financial assets <sup>(4)</sup>	2,240,727	1,408,252	2,604,981	4,785,474	10,153,262	4,012,911	25,205,607
Held-to-maturity financial assets	—	198,914	611,115	2,227,089	9,397,778	2,854,547	15,289,443
Other financial assets	16,079	3,933,496	2,253	1,569,281	14,548	11,487	5,547,144
Total	₩15,353,838	₩28,191,153	₩30,332,916	₩85,593,107	₩76,614,107	₩86,404,850	₩322,489,971
<b>Financial liabilities</b>							
Financial liabilities held for trading <sup>(2)</sup>	₩ 550,873	₩ —	₩ —	₩ —	₩ —	₩ —	₩ 550,873
Financial liabilities designated at fair value through profit or loss <sup>(2)</sup>	837,206	—	—	—	—	—	837,206
Derivatives held for trading <sup>(2)</sup>	1,905,343	—	—	—	—	—	1,905,343
Derivatives held for fair value hedging <sup>(3)</sup>	—	(378)	28,613	(1,427)	129,600	6,744	163,152
Deposits <sup>(5)</sup>	62,496,734	19,301,815	27,509,188	77,736,839	8,954,242	509,831	196,508,649
Debts	365,944	2,433,558	3,377,097	7,222,927	3,278,067	605,826	17,283,419
Debentures	24,260	4,098,529	1,516,938	6,220,672	15,047,649	4,737,050	31,645,098
Other financial liabilities	—	5,488,548	20,474	24,245	187,882	122,718	5,843,867
Total	₩66,180,360	₩31,322,072	₩32,452,310	₩91,203,256	₩27,597,440	₩ 5,982,169	₩254,737,607
<b>Off-balance items</b>							
Commitments <sup>(6)</sup>	₩91,743,942	₩ —	₩ —	₩ —	₩ —	₩ —	₩ 91,743,942
Financial guarantee contracts <sup>(7)</sup>	945,167	—	—	—	—	—	945,167
Total	₩92,689,109	₩ —	₩ —	₩ —	₩ —	₩ —	₩ 92,689,109

	On demand	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
	(In millions of Korean won)						
<b>Financial assets</b>							
Cash and due from financial institutions <sup>(1)</sup> . . . . .	₩ 5,926,911	₩ 586,856	₩ 75,523	₩ 189,026	₩ —	₩ 136,584	₩ 6,914,900
Financial assets held for trading <sup>(2)</sup> . . . . .	5,947,104	—	—	—	—	—	5,947,104
Financial assets designated at fair value through profit or loss <sup>(2)</sup> . . . . .	352,090	—	—	—	—	—	352,090
Derivatives held for trading <sup>(2)</sup> . . . . .	1,841,273	—	—	—	—	—	1,841,273
Derivatives held for fair value hedging <sup>(3)</sup> . . . . .	—	6,645	929	18,600	125,511	163,808	315,493
Loans . . . . .	180,872	22,270,266	24,804,731	76,117,318	57,614,670	78,036,743	259,024,600
Available-for-sale financial assets <sup>(4)</sup> . . . . .	1,399,487	1,144,817	1,657,583	4,867,026	13,522,904	3,246,902	25,838,719
Held-to-maturity financial assets . . . . .	—	142,902	362,905	2,525,112	8,753,186	2,192,044	13,976,149
Other financial assets . . . . .	34,472	5,522,930	14,050	1,561,002	5,843	1,853	7,140,150
Total . . . . .	₩15,682,209	₩29,674,416	₩26,915,721	₩85,278,084	₩80,022,114	₩83,777,934	₩321,350,478
<b>Financial liabilities</b>							
Financial liabilities held for trading <sup>(2)</sup> . . . . .	₩ 1,381,997	₩ —	₩ —	₩ —	₩ —	₩ —	₩ 1,381,997
Financial liabilities designated at fair value through profit or loss <sup>(2)</sup> . . . . .	469,138	—	—	—	—	—	469,138
Derivatives held for trading <sup>(2)</sup> . . . . .	1,868,287	—	—	—	—	—	1,868,287
Derivatives held for fair value hedging <sup>(3)</sup> . . . . .	—	26,041	3	(1,456)	189,613	2,396	216,597
Deposits <sup>(5)</sup> . . . . .	66,973,382	16,388,693	29,403,451	79,020,220	7,634,188	697,398	200,117,332
Debts . . . . .	273,586	3,854,683	2,854,083	5,675,606	2,879,533	662,557	16,200,048
Debentures . . . . .	24,659	1,283,340	1,028,400	3,576,694	18,202,836	4,020,164	28,136,093
Other financial liabilities . . . . .	12,878	7,069,299	8,624	75,325	272,830	22,041	7,460,997
Total . . . . .	₩71,003,927	₩28,622,056	₩33,294,561	₩88,346,389	₩29,179,000	₩ 5,404,556	₩255,850,489
<b>Off-balance items</b>							
Commitments <sup>(6)</sup> . . . . .	₩93,193,481	₩ —	₩ —	₩ —	₩ —	₩ —	₩ 93,193,481
Financial guarantee contracts <sup>(7)</sup> . . . . .	1,610,269	—	—	—	—	—	1,610,269
Total . . . . .	₩94,803,750	₩ —	₩ —	₩ —	₩ —	₩ —	₩ 94,803,750

(1) The amounts of ₩4,177,347 million and ₩3,646,611 million which are restricted amounts due from the financial institutions as of December 31, 2011 and 2012, respectively, are excluded.

(2) Financial instruments held for trading, financial instruments designated at fair value through profit or loss and derivatives held for trading are not managed by contractual maturity because they are expected to be traded or redeemed before maturity. Therefore, the carrying amounts of those financial instruments are classified as 'On demand' category.

(3) Cash flows of derivative instruments held for fair value hedging are shown at net amounts of cash inflows and outflows by remaining contractual maturity.

(4) Equity investments in financial assets classified as available-for-sale are generally included in the 'On demand' category because most of them are available for sale at anytime. However, in the case of equity investments restricted for sale, they are shown in the period in which the restriction is expected to be lifted.

(5) Deposits that are contractually repayable on demand or on short notice are classified as 'On demand' category.

(6) Commitments are included in the 'On demand' category because payments can be required upon request.

(7) The financial guarantee contracts are included in the 'On demand' category because payments can be required upon request.

The contractual cash flows of derivatives held for cash flow hedging as of December 31, 2011 and 2012, are as follows:

	2011					
	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
	(In millions of Korean won)					
To be received . . . . .	₩ 1,139	₩ 2,864	₩ 11,690	₩ 371,807	₩ —	₩ 387,500
To be paid . . . . .	(1,446)	(3,380)	(14,160)	(354,042)	—	(373,028)

	2012					
	Up to 1 month	1-3 months	3-12 months	1-5 years	Over 5 years	Total
	(In millions of Korean won)					
To be received . . . . .	₩ 3,321	₩ 4,931	₩ 23,486	₩ 357,927	₩ —	₩ 389,665
To be paid . . . . .	(3,864)	(6,277)	(29,702)	(366,291)	—	(406,134)

#### 4.4 Market risk

##### 4.4.1 Overview of market risk

###### *Definition of market risk*

Market risk is the risk of possible losses which arise from changes in market factors, such as interest rate, stock price, foreign exchange rate and other market factors that affect the fair value or future cash flows of financial instruments, such as securities and derivatives amongst others. The most significant risks associated with trading positions are interest rate risks, and other risks are stock price risks and currency risks. In addition, the Group is exposed to interest rate risks associated with non-trading positions. The Group classifies exposures to market risk into either trading or non-trading positions. The Group measures and manages market risk separately for each subsidiary in the Group.

###### *Market risk management group*

The Group sets economic capital limits for market risk and interest rate risk and monitors the risks to manage the risk of trading and non-trading positions. The Group maintains risk management systems and procedures, such as trading policies and procedures, and market risk management guidelines for trading positions, and interest rate risk management guidelines for non-trading positions in order to manage market risk efficiently. The procedures mentioned are implemented with approval from the Risk Management Committee and Risk Management Council.

As the main subsidiary, Kookmin Bank establishes market risk management policy, sets position limits, loss limits and VAR limits of each business group and approves newly developed derivative instruments, through its Risk Management Council. The Risk Management Council has delegated the responsibility for market risk management of individual business departments to the Market Risk Management Committee which is chaired by a Chief Risk Officer (CRO). The Market Risk Management Committee sets VaR limits, position limits, loss limits, scenario loss limits and sensitivity limits for each division, at the level of each individual business department.

The ALCO of Kookmin Bank determines operational standards of interest and commission, revises Asset Liability Management (ALM) risk management guidelines, interest rate and commission guidelines and monitors establishment and enforcement of ALM risk management policies. The interest rate risk limit is set based on the future assets/liabilities position and interest rate volatility estimated reflecting the annual work plan. The financial management department and risk management department measure and monitor the interest risk status



and limits on a regular basis. The status and limits of interest rate risks such as interest rate gap, duration gap and sensitivity are reported to the ALCO on a monthly basis and to the Risk Management Council on a quarterly basis. The responsibility for ALM control is delegated to the Risk Management Department to ensure adequacy of interest rate and liquidity risk management. The Risk Management Department monitors and reviews risk management procedures and tasks conducted by the Financial Management Department, and reports related information to management independently.

#### 4.4.2 Trading Position

##### *Definition of a trading position*

Trading positions subject to market risk management are defined under the Trading Policy and Guideline, and basic requirements are as follows:

- The trading position is not restricted for sale, is measured daily at fair value, and its significant inherent risks are able to be hedged in the market.
- The criteria for classification as a trading position are clearly defined in the Trading Policy and Guideline, and separately managed by the trading department.
- The trading position is operated in accordance with the documented trading strategy and managed through position limits.
- The operating department or professional dealers have an authority to enforce a deal on the trading position within predetermined limits without pre-approval.
- The trading position is reported periodically to management for the purpose of the Group's risk management.

##### *Observation method on market risk arising from trading positions*

The Group calculates VaR to measure the market risk by using market risk management systems on the entire trading portfolio. Generally, the Group manages market risk on the trading portfolio. In addition, the Group controls and manages the risk of derivative trading based on the regulations and guidelines formulated by the Financial Supervisory Service.

#### VaR (Value at Risk)

##### i. VaR (Value at Risk)

The Group uses the value-at-risk methodology to measure the market risk of trading positions. There have been changes in market risk measurement technique during the year ended December 31, 2012, and the detailed descriptions are below.

##### Previous method:

The Group used a daily VaR measure, which is a statistically estimated maximum amount of loss that could occur in one day under normal distribution of financial variables. The Group calculated VaR using the equal-weighted average method based on historical changes in market rates, prices and volatilities over the previous 550 business days and measured VaR at a 99% single tail confidence level.

##### Current method:

The Group now uses the 10-day VaR, which estimates the maximum amount of loss that could occur in ten days under an historical simulation model which is considered as a full valuation method. The distributions of

portfolio's value changes are estimated based on the data over the previous 250 business days, and ten-day VaR is calculated by subtracting net present market value from the value measured at a 99% confident level of portfolio's value distribution results. However, the KB Investment & Securities Co., Ltd. calculates ten-day VaR using the equal-weighted average method based on historical changes in market rates, prices and volatilities over the previous 250 business days and measures VaR at a 99% single tail confidence level.

These changes in market risk measurement technique are intended to reflect the volatilities of the market more accurately. The current method immediately reflects the scenario of a day when the financial market shows dramatic moves, and the market risk of financial instruments with complex risk attributes can be measured more appropriately than under the previous methodology.

VaR is a commonly used market risk measurement technique. However, the method has some shortcomings. VaR estimates possible losses over a certain period at a particular confidence level using past market movement data. Past market movements are, however, not necessarily a good indicator of future events, as there may be conditions and circumstances in the future that the model does not anticipate. As a result, the timing and magnitude of the actual losses can be different depending on the assumptions made at the time of the calculation. In addition, the time periods used for the model, generally one or ten days, are assumed to be a sufficient holding period before liquidating the relevant underlying positions. If these holding periods are not sufficient, or too long, the VaR results may understate or overstate the potential loss.

The Group uses an internal model (VaR) to measure general risk, and a standard method to measure each individual risk. Also, general and individual risks in some positions included in the consolidated financial statements in adoption of IFRS, are measured using a standard method. Therefore, the market risk VaR may not reflect the market risk of each individual risk and some specific positions.

#### ii. Back-Testing

Back-testing is conducted on a daily basis to validate the adequacy of the market risk model. In back-testing, the Group compares both the actual and hypothetical profit and loss with the VaR calculations.

#### iii. Stress Testing

Stress testing is carried out to analyze the impact of abnormal market situations on the trading and available-for-sale portfolio. It reflects changes in interest rates, stock prices, foreign exchange rates, implied volatilities of derivatives and other risk factors that have significant influence on the value of the portfolio. The Group mainly uses an historical scenario tool and also uses a hypothetical scenario tool for the analysis of abnormal market situations. Stress testing is performed at least once every quarter.

VaR at a 99% confidence level of interest rate, stock price and foreign exchange rate risk for trading positions with one-day holding period by subsidiary as of December 31, 2011, and a ten-day holding period by subsidiary as of December 31, 2012, are as follows:

#### Kookmin Bank

	2011			
	Average	Minimum	Maximum	Ending
	(In millions of Korean won)			
Interest rate risk	₩2,537	₩ 1,430	₩ 4,019	₩ 1,866
Stock price risk	725	86	2,569	1,161
Foreign exchange rate risk	6,464	4,187	12,610	4,882
Deduction of diversification effect	—	—	—	(3,141)
Total VaR	<u>₩6,206</u>	<u>₩4,000</u>	<u>₩11,992</u>	<u>₩ 4,768</u>

	2012			
	Average <sup>(1)</sup>	Minimum <sup>(1)</sup>	Maximum <sup>(1)</sup>	Ending
	(In millions of Korean won)			
Interest rate risk	₩12,052	₩ 4,742	₩ 18,589	₩ 4,747
Stock price risk	2,847	331	5,585	4,309
Foreign exchange rate risk	26,565	9,590	39,185	11,201
Deduction of diversification effect	—	—	—	(12,217)
Total VaR	₩18,337	₩ 6,902	₩ 27,542	₩ 8,040

(1) The average, minimum and maximum amounts are based on the data from the beginning of May to the end of December.

KB Investment & Securities Co., Ltd.

	2011			
	Average	Minimum	Maximum	Ending
	(In millions of Korean won)			
Interest rate risk	₩ 410	₩ 131	₩ 1,046	₩ 413
Stock price risk	659	350	1,643	444
Foreign exchange rate risk	161	15	586	57
Deduction of diversification effect	—	—	—	(329)
Total VaR	₩ 819	₩ 381	₩ 1,885	₩ 585

	2012			
	Average <sup>(1)</sup>	Minimum <sup>(1)</sup>	Maximum <sup>(1)</sup>	Ending
	(In millions of Korean won)			
Interest rate risk	₩ 1,805	₩ 572	₩ 5,054	₩ 3,532
Stock price risk	2,350	486	8,683	658
Foreign exchange rate risk	309	18	1,329	224
Deduction of diversification effect	—	—	—	(763)
Total VaR	₩ 3,119	₩ 724	₩ 8,752	₩ 3,651

(1) The average, minimum and maximum amounts are based on the ten day VaR data from the beginning of April to the end of December.

KB Life Insurance Co., Ltd.

	2011			
	Average	Minimum	Maximum	Ending
	(In millions of Korean won)			
Interest rate risk	₩ 23	₩ 10	₩ 53	₩ 12
Deduction of diversification effect	—	—	—	—
Total VaR	₩ 23	₩ 10	₩ 53	₩ 12

	2012			
	Average <sup>(1)</sup>	Minimum <sup>(1)</sup>	Maximum <sup>(1)</sup>	Ending
	(In millions of Korean won)			
Interest rate risk	₩ 111	₩ 58	₩ 152	₩ 127
Deduction of diversification effect	—	—	—	—
Total VaR	₩ 111	₩ 58	₩ 152	₩ 127

(1) The average, minimum and maximum amounts are based on the data from the beginning of April to the end of December.

KB Investment Co., Ltd.

	2011			
	Average	Minimum	Maximum	Ending
	(In millions of Korean won)			
Foreign exchange rate risk .....	₩ 31	₩ 26	₩ 52	₩ 28
Deduction of diversification effect .....	—	—	—	—
Total VaR .....	₩ 31	₩ 26	₩ 52	₩ 28

	2012			
	Average <sup>(1)</sup>	Minimum <sup>(1)</sup>	Maximum <sup>(1)</sup>	Ending
	(In millions of Korean won)			
Foreign exchange rate risk .....	₩ 63	₩ 39	₩ 92	₩ 41
Deduction of diversification effect .....	—	—	—	—
Total VaR .....	₩ 63	₩ 39	₩ 92	₩ 41

(1) The average, minimum and maximum amounts are based on the data from the beginning of April to the end of December.

Meanwhile, the required equity capital using the standardized method related to the positions which are not measured by VaR as of December 31, 2011 and 2012, is as follows:

Kookmin Bank

	2011	2012
	(In millions of Korean won)	
Interest rate risk .....	₩ 23,602	₩ 578
Stock price risk .....	21,279	4,567
Foreign exchange rate risk .....	9,561	9,081
Total .....	₩ 54,442	₩ 14,226

KB Investment & Securities Co., Ltd.

	2011	2012
	(In millions of Korean won)	
Interest rate risk .....	₩ 3,911	₩ 4,607
Stock price risk .....	10,212	3,224
Total .....	₩ 14,123	₩ 7,831

KB Life Insurance Co., Ltd.

	2011	2012
	(In millions of Korean won)	
Stock price risk .....	₩ —	₩ 13
Total .....	₩ —	₩ 13

KB Investment Co., Ltd.

	2011	2012
	(In millions of Korean won)	
Stock price risk .....	₩ —	₩ 1,385
Total .....	₩ —	₩ 1,385

As of December 31, 2011, the standardized method was used to measure trading positions' interest rate, stock price and foreign exchange rate risk of private equity funds which are in the scope of subsidiaries. Those positions' market risks have been included in VaR during the year ended December 31, 2012.

#### *Details of risk factors*

##### i. Interest rate risk

Trading position interest rate risk usually arises from debt securities in Korean won. The Group's trading strategy is to benefit from short-term movements in the prices of debt securities arising from changes in interest rates. The Group manages interest rate risk on trading positions using market value-based tools such as VaR and sensitivity analysis (Price Value of a Basis Point: PVBP).

##### ii. Stock price risk

Stock price risk only arises from trading securities denominated in Korean won as the Group does not have any trading exposure to shares denominated in foreign currencies. The trading securities portfolio in Korean won are composed of exchange-traded stocks and derivative instruments linked to stock with strict limits on diversification.

##### iii. Foreign exchange rate risk

Foreign exchange rate risk arises from holding assets and liabilities denominated in foreign currency. Net foreign currency exposure mostly occurs from the foreign assets and liabilities which are denominated in US dollars and Kazakhstan Tenge, and the remainder in Japanese Yen or Euro. The Group sets both loss limits and net foreign currency exposure limits and manages comprehensive net foreign exchange exposures which consider both trading and non-trading portfolios.

#### 4.4.3 Non-trading position

##### *Definition of non-trading position*

The most critical market risk that arises in non-trading portfolios is interest rate risk. Interest rate risk occurs due to mismatches on maturities and interest rate change periods between interest sensitive assets and liabilities. The Group measures interest rate risk arising from assets and liabilities denominated in Korean won and foreign currencies including derivative financial instruments held for hedging. Most interest-bearing assets and interest-bearing liabilities are denominated in Korean won. Most foreign currency assets and liabilities are denominated in US Dollars and the remainder in Japanese Yen or Euro.

##### *Observation method on market risk arising from non-trading position*

The main objective of interest rate risk management is to generate stable net interest income and to protect asset values against interest rate fluctuations. The Group manages the risk through interest rate gap analysis on interest rate maturities between interest-bearing assets and interest-bearing liabilities and measuring interest rate VaR.

##### *Disclosure of results from each observation method*

##### i. Interest rate gap analysis

Interest rate gap analysis is based on the interest rates repricing dates for interest-bearing assets and interest-bearing liabilities. It measures expected changes in net interest income by calculating the difference in the amounts of interest-bearing assets and interest-bearing liabilities in each maturity bucket. The Group conducts interest gap analysis on assets denominated in Korean won and foreign currencies on a monthly basis. However, where there is no contractual maturity for a particular instrument, then a maturity date is set according to internal liquidity risk management guidelines.

The results of the interest rate gap analysis by subsidiary as of December 31, 2011 and 2012, are as follows:

Kookmin Bank

	2011					
	Up to 3 months	3~6 months	6~12 months	1~3 years	Over 3 years	Total
	(In millions of Korean won)					
Interest-bearing assets in Korean won .....	₩109,769,309	₩53,264,820	₩ 26,293,288	₩16,619,523	₩ 9,309,082	₩215,256,022
Interest-bearing liabilities in Korean won .....	91,469,293	30,487,095	54,100,542	20,867,820	13,169,891	210,094,641
Gap .....	₩ 18,300,016	₩22,777,725	₩(27,807,254)	₩(4,248,297)	₩(3,860,809)	₩ 5,161,381
Accumulated gap .....	18,300,016	41,077,741	13,270,487	9,022,190	5,161,381	
Percentage (%) .....	8.50	19.08	6.16	4.19	2.40	
Interest-bearing assets in foreign currencies .....	₩ 13,009,331	₩ 2,081,836	₩ 1,015,797	₩ 899,201	₩ 139,646	₩ 17,145,811
Interest-bearing liabilities in foreign currencies .....	11,246,216	3,871,630	2,151,126	205,522	46,132	17,520,626
Gap .....	₩ 1,763,115	₩(1,789,794)	₩(1,135,329)	₩ 693,679	₩ 93,514	₩ (374,815)
Accumulated gap .....	1,763,115	(26,679)	(1,162,008)	(468,329)	(374,815)	
Percentage (%) .....	10.28	(0.16)	(6.78)	(2.73)	(2.19)	
	2012					
	Up to 3 months	3~6 months	6~12 months	1~3 years	Over 3 years	Total
	(In millions of Korean won)					
Interest-bearing assets in Korean won .....	₩91,875,926	₩50,777,686	₩ 36,985,241	₩23,433,532	₩16,552,365	₩219,624,750
Interest-bearing liabilities in Korean won .....	89,554,290	35,360,899	49,687,125	22,185,102	15,961,551	212,748,967
Gap .....	₩ 2,321,636	₩15,416,787	₩(12,701,884)	₩ 1,248,430	₩ 590,814	₩ 6,875,783
Accumulated gap .....	2,321,636	17,738,423	5,036,539	6,284,969	6,875,783	
Percentage (%) .....	1.06	8.08	2.29	2.86	3.13	
Interest-bearing assets in foreign currencies .....	₩10,105,090	₩ 2,090,551	₩ 718,802	₩ 641,281	₩ 121,700	₩ 13,677,424
Interest-bearing liabilities in foreign currencies .....	8,218,370	3,533,356	1,964,078	513,647	117,821	14,347,272
Gap .....	₩ 1,886,720	₩(1,442,805)	₩(1,245,276)	₩ 127,634	₩ 3,879	₩ (669,848)
Accumulated gap .....	1,886,720	443,915	(801,361)	(673,727)	(669,848)	
Percentage (%) .....	13.79	3.25	(5.86)	(4.93)	(4.90)	

KB Kookmin Card Co., Ltd.

	2011					
	Up to 3 months	3~6 months	6~12 months	1~3 years	Over 3 years	Total
	(In millions of Korean won)					
Interest-bearing assets in Korean won .....	₩3,057,388	₩ 683,327	₩ 884,063	₩8,288,959	₩ 7,125	₩12,920,862
Interest-bearing liabilities in Korean won .....	1,811,500	860,000	2,530,000	3,052,800	1,170,000	9,424,300
Gap .....	₩1,245,888	₩ (176,673)	₩(1,645,937)	₩5,236,159	₩(1,162,875)	₩ 3,496,562
Accumulated gap .....	1,245,888	1,069,215	(576,722)	4,659,437	3,496,562	
Percentage (%) .....	9.64	8.28	(4.46)	36.06	27.06	

	2012					
	Up to 3 months	3~6 months	6~12 months	1~3 years	Over 3 years	Total
	(In millions of Korean won)					
Interest-bearing assets in Korean won .....	₩2,743,651	₩ 802,981	₩ 1,100,429	₩8,453,580	₩ 9,765	₩13,110,406
Interest-bearing liabilities in Korean won .....	1,370,000	260,000	1,310,000	3,921,800	2,221,000	9,082,800
Gap .....	₩1,373,651	₩ 542,981	₩ (209,571)	₩4,531,780	₩(2,211,235)	₩ 4,027,606
Accumulated gap .....	1,373,651	1,916,632	1,707,061	6,238,841	4,027,606	
Percentage (%) .....	10.48	14.62	13.02	47.59	30.72	

KB Investment & Securities Co., Ltd.

	2011					
	Up to 3 months	3~6 months	6~12 months	1~3 years	Over 3 years	Total
	(In millions of Korean won)					
Interest-bearing assets in Korean won .....	₩ 599,877	₩ 103,522	₩ 108,031	₩ 10,002	₩ 2,517	₩ 823,949
Interest-bearing liabilities in Korean won .....	482,001	70,000	—	49,470	—	601,471
Gap .....	₩ 117,876	₩ 33,522	₩ 108,031	₩ (39,468)	₩ 2,517	₩ 222,478
Accumulated gap .....	117,876	151,398	259,429	219,961	222,478	
Percentage (%) .....	14.31	18.37	31.49	26.70	27.00	
Interest-bearing assets in foreign currencies .....	₩ 2,068	₩ —	₩ —	₩ —	₩ —	₩ 2,068
Interest-bearing liabilities in foreign currencies .....	—	—	—	—	—	—
Gap .....	₩ 2,068	₩ —	₩ —	₩ —	₩ —	₩ 2,068
Accumulated gap .....	2,068	2,068	2,068	2,068	2,068	
Percentage (%) .....	100.00	100.00	100.00	100.00	100.00	

	2012					
	Up to 3 months	3~6 months	6~12 months	1~3 years	Over 3 years	Total
	(In millions of Korean won)					
Interest-bearing assets in Korean won . . .	₩342,543	₩ 75,000	₩ 66,032	₩ 100,000	₩ 2,291	₩ 585,866
Interest-bearing liabilities in Korean won . . . . .	339,444	30,000	100,000	—	—	469,444
Gap . . . . .	₩ 3,099	₩ 45,000	₩ (33,968)	₩ 100,000	₩ 2,291	₩ 116,422
Accumulated gap . . . . .	3,099	48,099	14,131	114,131	116,422	
Percentage (%) . . . . .	0.53	8.21	2.41	19.48	19.87	
Interest-bearing assets in foreign currencies . . . . .	₩ 2,263	₩ —	₩ —	₩ —	₩ —	₩ 2,263
Interest-bearing liabilities in foreign currencies . . . . .	—	—	—	—	—	—
Gap . . . . .	₩ 2,263	₩ —	₩ —	₩ —	₩ —	₩ 2,263
Accumulated gap . . . . .	2,263	2,263	2,263	2,263	2,263	
Percentage (%) . . . . .	100.00	100.00	100.00	100.00	100.00	

KB Life Insurance Co., Ltd.

	2011					
	Up to 3 months	3~6 months	6~12 months	1~3 years	Over 3 years	Total
	(In millions of Korean won)					
Interest-bearing assets in Korean won . . .	₩228,597	₩ 137,620	₩ 386,143	₩ 820,641	₩1,917,627	₩3,490,628
Interest-bearing liabilities in Korean won . . . . .	60,048	45,817	2,853,620	29,087	541,782	3,530,354
Gap . . . . .	₩168,549	₩ 91,803	₩(2,467,477)	₩ 791,554	₩1,375,845	₩ (39,726)
Accumulated gap . . . . .	168,549	260,352	(2,207,125)	(1,415,571)	(39,726)	
Percentage (%) . . . . .	4.83	7.46	(63.23)	(40.55)	(1.14)	

	2012					
	Up to 3 months	3~6 months	6~12 months	1~3 years	Over 3 years	Total
	(In millions of Korean won)					
Interest-bearing assets in Korean won . . .	₩133,084	₩ 100,088	₩ 640,829	₩ 1,106,126	₩2,482,444	₩4,462,571
Interest-bearing liabilities in Korean won . . . . .	24,616	67,092	4,131,620	20,525	531,472	4,775,325
Gap . . . . .	₩108,468	₩ 32,996	₩(3,490,791)	₩ 1,085,601	₩1,950,972	₩ (312,754)
Accumulated gap . . . . .	108,468	141,464	(3,349,327)	(2,263,726)	(312,754)	
Percentage (%) . . . . .	2.43	3.17	(75.05)	(50.73)	(7.01)	

KB Savings Bank Co., Ltd.

	2012					
	Up to 3 months	3~6 months	6~12 months	1~3 years	Over 3 years	Total
	(In millions of Korean won)					
Interest-bearing assets in Korean won . . .	₩251,570	₩ 81,607	₩ 90,543	₩ 42,725	₩ 180,729	₩ 647,174
Interest-bearing liabilities in Korean won . . . . .	90,061	96,665	280,717	26,750	2,788	496,981
Gap . . . . .	₩161,509	₩(15,058)	₩ (190,174)	₩ 15,975	₩ 177,941	₩ 150,193
Accumulated gap . . . . .	161,509	146,451	(43,723)	(27,748)	150,193	
Percentage (%) . . . . .	24.96	22.63	(6.76)	(4.29)	23.21	



ii. Interest Rate VaR

Interest rate VaR is the maximum possible loss due to interest rate risk at a 99.94% confidence level. The measurement results of risk as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Kookmin Bank . . . . .	₩847,865	₩179,310
KB Kookmin Card Co., Ltd. . . . .	124,681	41,867
KB Investment & Securities Co., Ltd. . . . .	8,213	5,525
KB Life Insurance Co., Ltd. . . . .	127,328	156,474
KB Savings Bank Co., Ltd. . . . .	—	2,224

During the year ended December 31, 2012, the Group changed its method of calculating the interest rate impact from a simulation method which applied probable interest rate scenarios to an historical simulation method which uses historical interest rate data. These changes are for a more sophisticated interest rate risk measurement, considering the practical scenarios, the model appropriateness, practical application as well as easy comprehension.

4.4.4 Financial instruments in foreign currencies

Financial instruments in foreign currencies as of December 31, 2011 and 2012, are as follows:

	2011						
	USD	JPY	EUR	GBP	CNY	Others	Total
	(In millions of Korean won)						
<b>Financial Assets</b>							
Cash and due from financial institutions . . . . .	₩ 600,886	₩ 112,395	₩ 73,159	₩12,571	₩25,088	₩ 72,379	₩ 896,478
Derivatives held for trading . . . . .	89,851	—	1,027	—	—	—	90,878
Derivatives held for hedging . . . . .	37,669	—	—	—	—	—	37,669
Loans . . . . .	11,129,173	2,589,314	753,075	46,149	215	220,212	14,738,138
Available-for-sale financial assets . . . . .	1,101,434	59,900	18,546	782	—	1,595	1,182,257
Held-to-maturity financial assets . . . . .	158	—	—	—	—	—	158
Other financial assets . . . . .	1,178,711	227,508	147,019	3,732	—	105,358	1,662,328
Total financial assets . . . . .	₩14,137,882	₩2,989,117	₩ 992,826	₩63,234	₩25,303	₩399,544	₩18,607,906
<b>Financial liabilities</b>							
Derivatives held for trading . . . . .	₩ 221,135	₩ —	₩ 1,695	₩ —	₩ —	₩ —	₩ 222,830
Derivatives held for hedging . . . . .	34	—	—	—	—	—	34
Deposits . . . . .	3,318,285	598,055	164,087	11,959	231	256,987	4,349,604
Debts . . . . .	6,554,932	1,987,560	839,649	4,261	217	236,713	9,623,332
Debentures . . . . .	2,728,700	816,320	335,169	—	—	68,843	3,949,032
Other financial liabilities . . . . .	866,202	132,752	22,765	50,604	18	27,360	1,099,701
Total financial liabilities . . . . .	₩13,689,288	₩3,534,687	₩1,363,365	₩66,824	₩ 466	₩589,903	₩19,244,533
<b>Off-balance items . . . . .</b>	<b>₩17,462,188</b>	<b>₩ 123,039</b>	<b>₩ 195,591</b>	<b>₩ 5,438</b>	<b>₩ 62</b>	<b>₩ 69,450</b>	<b>₩17,855,768</b>

	2012						
	USD	JPY	EUR	GBP	CNY	Others	Total
	(In millions of Korean won)						
<b>Financial Assets</b>							
Cash and due from financial institutions . . . . .	₩ 868,238	₩ 162,793	₩ 89,429	₩ 13,544	₩20,625	₩ 82,967	₩ 1,237,596
Derivatives held for trading . .	106,215	150	1,267	—	—	—	107,632
Derivatives held for hedging . . . . .	21,794	—	—	—	—	—	21,794
Loans . . . . .	9,185,177	2,185,242	528,812	139,134	883	169,483	12,208,731
Available-for-sale financial assets . . . . .	805,335	21,313	17,315	1,109	—	1,504	846,576
Held-to-maturity financial assets . . . . .	1	—	—	—	—	—	1
Other financial assets . . . . .	542,200	51,020	100,883	1,388	—	109,452	804,943
Total financial assets . . . . .	₩11,528,960	₩2,420,518	₩ 737,706	₩155,175	₩21,508	₩363,406	₩15,227,273
<b>Financial liabilities</b>							
Derivatives held for trading . .	₩ 180,324	₩ 177	₩ 1,753	₩ —	₩ —	₩ —	₩ 182,254
Deposits . . . . .	3,767,148	611,386	210,837	17,243	2,793	290,124	4,899,531
Debts . . . . .	5,034,710	1,765,338	513,294	32,745	48	189,897	7,536,032
Debentures . . . . .	2,006,660	550,037	249,668	—	—	355,382	3,161,747
Other financial liabilities . . . .	1,195,579	59,932	26,234	109,670	39	30,135	1,421,589
Total financial liabilities . . .	₩12,184,421	₩2,986,870	₩1,001,786	₩159,658	₩ 2,880	₩865,538	₩17,201,153
<b>Off-balance items</b> . . . . .	₩15,948,842	₩ 4,537	₩ 5,566	₩ 4,760	₩ —	₩ 7,980	₩15,971,685

## 4.5 Operational Risk

### 4.5.1 Concept

The Group defines operational risk broadly to include all financial and non-financial risks that may arise from operating activities and could cause a negative effect on capital.

### 4.5.2 Risk management

The purpose of operational risk management is not only to comply with supervisory and regulatory requirements but also to promote a risk management culture, strengthen internal controls, innovate processes and provide timely feedback to management and employees. In addition, Kookmin Bank established Business Continuity Plans (BCP) to ensure critical business functions can be maintained, or restored, in the event of material disruptions arising from internal or external events. It has constructed replacement facilities as well as has carried out exercise drills for head office and IT departments to test its BCPs.

## 4.6. Capital Adequacy

The Group assesses its adequacy of capital by using the Internal Rating Based Approach (the 'IRBA'). The assessment is conducted by comparing available capital (actual amount of available capital) and economic capital (amount of capital enough to cover all significant risks under the target credit rate set by the Group). The Group monitors the soundness of finance and provides a risk adjusted basis for performance review.

Economic Capital is the necessary capital to prevent the inability of payment due to unexpected loss in the future. The Group measures, allocates and monitors economic capital by risk type and subsidiaries.

The Risk Management Council of the Group determines the Group's risk appetite and allocates economic capital by risk type and subsidiary. Each subsidiary efficiently operates its capital within a range of allocated economic capital. The Risk Management Department of the Group monitors the limit on economic capital and reports the results to management and the Risk Management Council. The Group maintains the adequacy of capital through proactive review and approval of the Risk Management Committee when the economic capital is expected to exceed the limits due to new business or business expansion.

The Group is a financial holding company under the Financial Holding Companies Act. It must maintain a consolidated BIS ratio above 8% based on Basel I in accordance with the Supervisory Regulations and Detailed Supervisory Regulations on Financial Holding Companies.

The details of the Group's consolidated BIS ratio as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Equity Capital	₩ 25,062,681	₩ 26,907,004
Tier I Capital	19,495,671	20,595,885
Tier II Capital	5,567,010	6,311,119
Risk-weighted assets	192,812,547	193,510,143
Credit risk	187,851,397	187,465,230
Market risk	4,961,150	6,044,913
Capital adequacy ratio (%)	13.00	13.90
Tier I Capital (%)	10.11	10.64
Tier II Capital (%)	2.89	3.26

## 5. Segment Information

### 5.1 Overall Segment Information and Business Segments

The Group is organized into the following business segments. These business divisions are based on the nature of the products and services provided, the type or class of customer, and the Group's management organization.

<b>Banking business</b>	<b>Corporate Banking</b>	The activities within this segment include providing credit, deposit products and other related financial services to large, small-and medium-sized enterprises and SOHOs.
	<b>Retail Banking</b>	The activities within this segment include providing credit, deposit products and other related financial services to individuals and households.
	<b>Other Banking services</b>	The activities within this segment include trading activities in securities and derivatives, funding and other supporting activities.
<b>Credit Card business</b>		The activities within this segment include credit sale, cash service, card loan and other supporting activities.
<b>Investment &amp; Securities business</b>		The activities within this segment include investment banking and brokerage services and other supporting activities.
<b>Life Insurance business</b>		The activities within this segment include life insurance and other supporting activities.

Financial information by business segment for the year ended December 31, 2010, follows:

	Banking business							Total		
	Corporate Banking	Retail Banking	Other Banking Services	Sub-total	Credit Card	Investment & Securities	Life Insurance		Others	Intra-group Adjustments
Operating revenues from external customers	₩ 2,362,913	₩ 2,994,303	₩ 637,061	₩ 5,994,277	₩ 1,361,255	₩ 138,042	₩ 116,110	₩ 16,299	₩ —	₩ 7,625,983
Segment operating revenues(expenses)	(8,539)	—	(36,645)	(45,184)	—	(2,459)	(56,219)	126,250	(22,388)	—
<b>Sub-total</b>	₩ 2,354,374	₩ 2,994,303	₩ 600,416	₩ 5,949,093	₩ 1,361,255	₩ 135,583	₩ 59,891	₩ 142,549	₩ (22,388)	₩ 7,625,983
Net interest income	2,551,563	2,353,548	277,809	5,182,920	840,583	4,376	127,535	19,393	(1,003)	6,173,804
Interest income	4,905,806	5,050,298	1,581,780	11,537,884	1,317,774	33,418	127,576	79,894	(44,610)	13,051,936
Interest expense	(2,354,243)	(2,696,750)	(1,303,971)	(6,354,964)	(477,191)	(29,042)	(41)	(60,501)	43,607	(6,878,132)
Net fee and commission income	279,589	646,906	73,931	1,000,426	588,731	52,168	80	91,822	(28,513)	1,704,714
Fee and commission income	310,050	765,955	92,277	1,168,282	1,209,238	65,889	80	110,322	(72,360)	2,481,451
Fee and commission expense	(30,461)	(119,049)	(18,346)	(167,856)	(620,507)	(13,721)	—	(18,500)	43,847	(776,737)
Net gains(losses) on financial assets/liabilities at fair value through profit or loss	(3,678)	(104,017)	845,477	737,782	—	72,442	2,987	1,597	—	814,808
Net other operating income(loss)	(473,100)	97,866	(596,801)	(972,035)	(68,059)	6,597	(70,711)	29,737	7,128	(1,067,343)
General and administrative expenses	(845,975)	(2,147,386)	(962,152)	(3,955,513)	(224,392)	(89,793)	(35,772)	(114,075)	52,916	(4,366,629)
Operating profit before provision for credit losses	1,508,399	846,917	(361,736)	1,993,580	1,136,863	45,790	24,119	28,474	30,528	3,259,354
Provision(reversal) for credit losses	(2,393,092)	(263,592)	(66,357)	(2,723,041)	(129,267)	2,183	(308)	(20,960)	(24)	(2,871,417)
Net operating profit	(884,693)	583,325	(428,093)	(729,461)	1,007,596	47,973	23,811	7,514	30,504	387,937
Share of profit of associates and joint ventures	—	—	(208,503)	(208,503)	—	—	—	(260)	(1,831)	(210,594)
Net other non-operating revenue (expense)	(3,430)	(1,135)	(18,361)	(22,926)	2,606	4,585	(301)	85,265	(97,204)	(27,975)
Segment profits(loss) before income tax	(888,123)	582,190	(654,957)	(960,890)	1,010,202	52,558	23,510	92,519	(68,531)	149,368
Income tax expense	212,750	(159,755)	294,607	347,602	(245,853)	(13,023)	(5,148)	(12,403)	(634)	70,541
Profit(loss) for the year	(675,373)	422,435	(360,350)	(613,288)	764,349	39,535	18,362	80,116	(69,165)	219,909
Profit(loss) attributable to Shareholders of the parent company	(675,373)	422,435	(360,056)	(612,994)	764,349	39,535	18,362	80,116	(142,768)	146,600
Profit attributable to Non-controlling interests	—	—	(294)	(294)	—	—	—	—	73,603	73,309
Total assets <sup>(1)</sup>	86,326,555	98,118,111	57,265,678	241,710,344	12,818,703	2,423,995	3,673,209	19,983,182	(21,838,811)	258,770,622
Total liabilities <sup>(1)</sup>	84,968,051	103,550,321	34,799,444	223,317,816	10,254,962	2,071,770	3,343,362	1,719,836	(1,603,054)	239,104,692

<sup>(1)</sup> Amount before intra-group transaction adjustment.

Financial information by business segment for the year ended December 31, 2011, follows:

	Banking business						Total			
	Corporate Banking	Retail Banking	Other Banking Services	Sub-total	Credit Card	Investment & Securities		Life Insurance	Others	Intra-group Adjustments
Operating revenues from external customers	₩ 2,287,249	₩ 3,266,610	₩ 1,634,596	₩ 7,188,455	₩ 1,401,669	₩ 162,835	₩ 114,616	₩ (24,455)	₩ —	₩ 8,843,120
Segment operating revenues (expenses)	(42,943)	(54,409)	219,044	121,692	(276,340)	(2,323)	(47,350)	187,416	16,905	—
<b>Sub-total</b>	₩ 2,244,306	₩ 3,212,201	₩ 1,853,640	₩ 7,310,147	₩ 1,125,329	₩ 160,512	₩ 67,266	₩ 162,961	₩ 16,905	₩ 8,843,120
Net interest income	2,559,260	2,779,467	674,268	6,012,995	901,487	13,256	161,717	17,220	(2,163)	7,104,512
Interest income	5,107,821	5,723,486	1,528,099	12,359,406	1,381,384	42,221	161,793	65,679	(54,226)	13,956,257
Interest expense	(2,548,561)	(2,944,019)	(853,831)	(6,346,411)	(479,897)	(28,965)	(76)	(48,459)	52,063	(6,851,745)
Net fee and commission income	242,581	634,916	503,186	1,380,683	241,571	83,130	45	96,071	(6,750)	1,794,750
Fee and commission income	277,579	736,098	545,509	1,559,186	1,351,103	99,803	45	109,296	(289,679)	2,829,754
Fee and commission expense	(34,998)	(101,182)	(42,323)	(178,503)	(1,109,532)	(16,673)	—	(13,225)	282,929	(1,035,004)
Net gains (losses) on financial assets/liabilities at fair value through profit or loss	(2,205)	(1,832)	993,680	989,643	—	50,209	68	(4,050)	(3)	1,035,867
Net other operating income (loss)	(555,330)	(200,350)	(317,494)	(1,073,174)	(17,729)	13,917	(94,564)	53,720	25,821	(1,092,009)
General and administrative expenses	(728,735)	(1,757,907)	(886,055)	(3,372,697)	(345,765)	(117,925)	(41,556)	(114,568)	60,703	(3,931,808)
Operating profit before provision for credit losses	1,515,571	1,454,294	967,585	3,937,450	779,564	42,587	25,710	48,393	77,608	4,911,312
Provision (reversal) for credit losses	(1,006,656)	(302,261)	17,384	(1,291,533)	(206,566)	(5,919)	(1,241)	(7,765)	46	(1,512,978)
Net operating profit	508,915	1,152,033	984,969	2,645,917	572,998	36,668	24,469	40,628	77,654	3,398,334
Share of profit of associates	—	—	1,352	1,352	—	242	—	2,436	933	4,963
Net other non-operating revenue (expense)	114,011	32,782	(192,701)	(45,908)	(1,748)	(2,579)	(614)	(85,139)	(6,503)	(142,491)
Segment profits (loss) before income tax	622,926	1,184,815	793,620	2,601,361	571,250	34,331	23,855	(42,075)	72,084	3,260,806
Income tax expense	(158,322)	(275,747)	(240,690)	(674,759)	(130,177)	(8,367)	(5,283)	(2,248)	(11,400)	(832,234)
Profit (loss) for the year	464,604	909,068	552,930	1,926,602	441,073	25,964	18,572	(44,323)	60,684	2,428,572
Profit (loss) attributable to Shareholders of the parent company	464,604	909,068	551,588	1,925,260	441,073	25,964	18,572	(44,323)	6,480	2,373,026
Profit attributable to Non-controlling interests	—	—	1,342	1,342	—	—	—	—	54,204	55,546
Total assets <sup>(1)</sup>	92,399,053	102,545,488	61,567,719	256,512,260	13,349,351	3,336,353	4,515,809	19,499,234	(19,612,190)	277,600,817
Total liabilities <sup>(1)</sup>	87,160,301	112,167,430	38,116,124	237,443,855	10,567,141	2,812,128	4,161,121	1,363,489	(1,846,712)	254,501,022

<sup>(1)</sup> Amount before intra-group transaction adjustment.

Financial information by business segment for the year ended December 31, 2012, follows:

	Banking business						Total			
	Corporate Banking	Retail Banking	Other Banking Services	Sub-total	Credit Card	Investment & Securities		Life Insurance	Others	Intra-group Adjustments
Operating revenues from external customers	₩ 1,952,464	₩ 3,041,135	₩ 1,315,417	₩ 6,309,016	₩ 1,286,719	₩ 152,461	₩ 131,299	₩ 24,992	₩ —	₩ 7,904,487
Segment operating revenues (expenses)	2,289	(70,422)	280,343	212,210	(238,094)	5,968	(62,886)	163,555	(80,753)	—
<b>Sub-total</b>	₩ 1,954,753	₩ 2,970,713	₩ 1,595,760	₩ 6,521,226	₩ 1,048,625	₩ 158,429	₩ 68,413	₩ 188,547	₩ (80,753)	₩ 7,904,487
Net interest income	2,593,646	2,524,163	777,589	5,895,398	974,419	18,950	192,011	38,282	(3,147)	7,115,913
Interest income	5,190,403	5,681,723	1,606,306	12,478,432	1,387,987	38,222	191,907	85,407	(26,130)	14,155,825
Interest expense	(2,596,757)	(3,157,560)	(828,717)	(6,583,034)	(413,568)	(19,272)	104	(47,125)	22,983	(7,039,912)
Net fee and commission income	232,981	696,311	344,704	1,273,996	157,788	85,454	211	102,407	(27,215)	1,592,641
Fee and commission income	274,794	760,802	422,104	1,457,700	1,427,271	96,247	211	115,905	(318,666)	2,778,668
Fee and commission expense	(41,813)	(64,491)	(77,400)	(183,704)	(1,269,483)	(10,793)	—	(13,498)	291,451	(1,186,027)
Net gains (losses) on financial assets/liabilities at fair value through profit or loss	(501)	(15,102)	612,349	596,746	—	39,137	7,703	7,610	7	651,203
Net other operating income (loss)	(871,373)	(234,659)	(138,882)	(1,244,914)	(83,582)	14,888	(131,512)	40,248	(50,398)	(1,455,270)
General and administrative expenses	(792,533)	(1,672,741)	(840,440)	(3,305,714)	(347,119)	(128,091)	(45,214)	(134,865)	75,718	(3,885,285)
Operating profit before provision for credit losses	1,162,220	1,297,972	755,320	3,215,512	701,506	30,338	23,199	53,682	(5,035)	4,019,202
Provision (reversal) for credit losses	(852,964)	(392,354)	(49,396)	(1,294,714)	(314,844)	(3,624)	(479)	5,841	16	(1,607,804)
Net operating profit	309,256	905,618	705,924	1,920,798	386,662	26,714	22,720	59,523	(5,019)	2,411,398
Share of profit (loss) of associates	—	—	(5,712)	(5,712)	—	176	—	1,386	(9,386)	(13,536)
Net other non-operating revenue (expense)	5,522	—	(69,768)	(64,246)	(4,334)	(2,889)	(856)	(62,307)	(1,902)	(136,534)
Segment profits (loss) before income tax	314,778	905,618	630,444	1,850,840	382,328	24,001	21,864	(1,398)	(16,307)	2,261,328
Income tax expense	(76,854)	(219,173)	(138,671)	(434,698)	(90,736)	(6,349)	(5,258)	(14,384)	2,085	(549,340)
Profit (loss) for the year	237,924	686,445	491,773	1,416,142	291,592	17,652	16,606	(15,782)	(14,222)	1,711,988
Profit (loss) attributable to Shareholders of the parent company	237,924	686,445	491,404	1,415,773	291,592	17,652	16,606	(15,782)	(22,928)	1,702,913
Profit attributable to Non-controlling interests	—	—	369	369	—	—	—	—	8,706	9,075
Total assets <sup>(1)</sup>	93,143,686	100,591,642	64,013,369	257,748,697	14,046,174	3,353,745	5,987,928	19,987,537	(19,117,503)	282,006,578
Total liabilities <sup>(1)</sup>	84,489,905	115,521,270	37,779,967	237,791,142	10,966,541	2,808,001	5,594,727	1,288,348	(1,146,221)	257,302,538

<sup>(1)</sup> Amount before intra-group transaction adjustment.

## 5.2 Services and Geographical Segments

### 5.2.1 Services information

Operating revenues from external customers by services for the years ended December 31, 2010, 2011 and 2012, are as follows:

	<u>2010</u>	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)		
Banking service .....	₩5,994,277	₩7,188,455	₩6,309,016
Credit card service .....	1,361,255	1,401,669	1,286,719
Investment & securities service .....	138,042	162,835	152,461
Life insurance service .....	116,110	114,616	131,299
Other service .....	16,299	(24,455)	24,992
Total .....	<u>₩7,625,983</u>	<u>₩8,843,120</u>	<u>₩7,904,487</u>

### 5.2.2 Geographical information

Geographical operating revenues from external customers for the years ended December 31, 2010, 2011 and 2012, and major non-current assets as of December 31, 2010, 2011 and 2012, are as follows:

	<u>2010</u>		<u>2011</u>		<u>2012</u>	
	Revenues from external customers	Major non-current assets	Revenues from external customers	Major non-current assets	Revenues from external customers	Major non-current assets
	(In millions of Korean won)					
Domestic .....	₩7,540,673	₩3,660,755	₩8,751,005	₩3,643,750	₩7,805,562	₩3,640,701
United States .....	15,648	358	12,849	145	11,438	35
New Zealand .....	9,072	130	7,591	60	8,268	35
China .....	26,525	1,453	25,528	861	30,800	11,349
Japan .....	22,600	2,000	31,499	2,103	30,810	2,653
Argentina .....	(2)	—	7	—	10	—
Vietnam .....	—	—	65	481	1,172	429
Cambodia .....	2,082	952	2,929	557	4,151	546
England .....	9,385	83	11,647	42	12,276	16
Intra-group adjustment .....	—	42,370	—	58,014	—	57,230
Total .....	<u>₩7,625,983</u>	<u>₩3,708,101</u>	<u>₩8,843,120</u>	<u>₩3,706,013</u>	<u>₩7,904,487</u>	<u>₩3,712,994</u>

## 6. Financial Assets and Financial Liabilities

### 6.1 Carrying amounts of financial instruments by category

Financial assets and liabilities are measured at fair value or amortized cost.

Measurement policies for each class of financial assets and liabilities are disclosed in Note 3, 'Significant accounting policies'.

The carrying amounts of financial assets and liabilities by category as of December 31, 2011 and 2012, are as follows:

2011									
Financial assets at fair value through profit or loss									
	Held for trading	Designated at fair value through profit or loss	Loans and receivables	Available-for-sale financial assets	Held-to-Maturity financial assets	Derivatives held for hedging	Total		
(In millions of Korean won)									
<b>Financial assets</b>									
Cash and due from financial institutions	₩ —	₩ —	₩ 9,178,125	₩ —	₩ —	₩ —	₩ 9,178,125		
Financial assets at fair value through profit or loss	5,617,257	708,847	—	—	—	—	6,326,104		
Derivatives	2,220,314	—	—	—	—	228,141	2,448,455		
Loans	—	—	212,107,027	—	—	—	212,107,027		
Financial investments	—	—	—	22,377,024	13,055,158	—	35,432,182		
Other financial assets	—	—	6,409,905	—	—	—	6,409,905		
Total	₩ 7,837,571	₩ 708,847	₩ 227,695,057	₩ 22,377,024	₩ 13,055,158	₩ 228,141	₩ 271,901,798		

2011						
Financial liabilities at fair value through profit or loss						
	Held for trading	Designated at fair value through profit or loss	Financial liabilities at amortized cost	Derivatives held for hedging	Total	
(In millions of Korean won)						
<b>Financial liabilities</b>						
Financial liabilities at fair value through profit or loss	₩ 550,873	₩ 837,206	₩ —	₩ —	₩ 1,388,079	
Derivatives	1,905,343	—	—	154,230	2,059,573	
Deposits	—	—	190,337,590	—	190,337,590	
Debts	—	—	16,823,838	—	16,823,838	
Debentures	—	—	27,069,879	—	27,069,879	
Other financial liabilities	—	—	9,962,105	—	9,962,105	
Total	₩ 2,456,216	₩ 837,206	₩ 244,193,412	₩ 154,230	₩ 247,641,064	

2012									
Financial assets at fair value through profit or loss									
	Held for trading	Designated at fair value through profit or loss	Loans and receivables	Available-for-sale financial assets	Held-to-Maturity financial assets	Derivatives held for hedging	Total		
(In millions of Korean won)									
<b>Financial assets</b>									
Cash and due from financial institutions	₩ —	₩ —	₩ 10,568,350	₩ —	₩ —	₩ —	₩ 10,568,350		
Financial assets at fair value through profit or loss	5,947,104	352,090	—	—	—	—	6,299,194		
Derivatives	1,841,273	—	—	—	—	183,511	2,024,784		
Loans	—	—	212,716,251	—	—	—	212,716,251		
Financial investments	—	—	—	24,641,333	12,255,806	—	36,897,139		
Other financial assets	—	—	7,554,156	—	—	—	7,554,156		
Total	₩ 7,788,377	₩ 352,090	₩ 230,838,757	₩ 24,641,333	₩ 12,255,806	₩ 183,511	₩ 276,059,874		



<b>Financial liabilities at fair value through profit or loss</b>					
	<b>Held for trading</b>	<b>Designated at fair value through profit or loss</b>	<b>Financial liabilities at amortized cost</b>	<b>Derivatives held for hedging</b>	<b>Total</b>
(In millions of Korean won)					
<b>Financial liabilities</b>					
Financial liabilities at fair value through profit or loss . . . . .	₩ 1,381,997	₩ 469,138	₩ —	₩ —	₩ 1,851,135
Derivatives . . . . .	1,868,287	—	—	200,526	2,068,813
Deposits . . . . .	—	—	194,403,279	—	194,403,279
Debts . . . . .	—	—	15,969,522	—	15,969,522
Debentures . . . . .	—	—	24,131,770	—	24,131,770
Other financial liabilities . . . . .	—	—	11,591,868	—	11,591,868
Total . . . . .	<u>₩ 3,250,284</u>	<u>₩ 469,138</u>	<u>₩ 246,096,439</u>	<u>₩ 200,526</u>	<u>₩250,016,387</u>

## 6.2 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability could be settled, between knowledgeable, willing parties in an arm's length transaction. For each class of financial assets and financial liabilities, the Group discloses the fair value of that class of assets and liabilities in a way that permits it to be compared with its carrying amount at the end of each reporting period. The best evidence of fair value of financial instruments is a quoted price in an active market.

Methods of determining fair value for financial instruments are as follows:

**Investment securities** The fair value of financial instruments that are quoted in active markets is determined using the quoted prices. Fair value is determined through the use of independent third-party pricing services where quoted prices are not available. Pricing services use one or more of the following valuation techniques including Discounted Cash Flow (DCF) Model, Imputed Market Value Model, Free Cash Flow to Equity Model, Dividend Discount Model, Risk Adjusted Discount Rate Method, and Net Asset Value Method.

**Loans** Discounted Cash Flow Model is used to determine the fair value of loans. Fair value is determined by discounting the expected cash flows, which are contractual cash flows adjusted by the expected prepayment rate, at an appropriate discount rate. For those loans with residual maturities of less than three months as of the reporting date and the ones with an interest rate reset period of less than three months, the carrying amount is regarded as representative of fair value.

**Derivatives** For exchange traded derivatives, quoted price in an active market is used to determine fair value and for OTC derivatives, fair value is determined using valuation techniques. The Group uses internally developed valuation models that are widely used by market participants to determine fair values of plain vanilla OTC derivatives including options, interest rate swaps, and currency swaps, based on observable market parameters. However, some complex financial instruments are valued using appropriate models developed from generally accepted market valuation models including the Finite Difference Method and the Monte Carlo Simulation or independent third-party valuation service.

**Deposits** Carrying amount of demand deposits is regarded as representative of fair value because they do not have a fixed maturity and are payable on demand. Fair value of time deposits is determined using a DCF model. Fair value is determined by discounting the expected cash flows, which are contractual cash flows adjusted by the expected prepayment rate, at an appropriate discount rate. For those deposits with residual maturities of less than three months as of the reporting date and ones with interest rate reset period of less than three months, carrying amount is regarded as representative of fair value.

**Debts** Fair value is determined using a DCF model discounting contractual future cash flows at an appropriate discount rate. However, for those debts with residual maturities of less than three months as of the reporting date and ones with an interest rate reset period of less than three months, the carrying amount is regarded as representative of fair value.

**Debentures** Fair value is determined by using the valuations of independent third-party pricing services, which are calculated using market inputs.

The Group believes that valuation methods used for measuring the fair values of financial instruments are reasonable and that the fair values recognized in the statements of financial position are appropriate. However, the fair values of the financial instruments recognized in the statements of financial position may be different if other valuation methods or assumptions are used. Additionally, as there is a variety of valuation techniques and assumptions used in measuring fair value, it may be difficult to reasonably compare the fair value with that of other financial institutions.

Fair values of financial assets and liabilities measured at amortized cost as of December 31, 2011 and 2012, are as follows:

	2011		2012	
	Carrying amount	Fair value	Carrying amount	Fair value
	(In millions of Korean won)			
<b>Financial assets</b>				
Cash and due from financial institutions	₩ 9,178,125	₩ 9,185,763	₩ 10,568,350	₩ 10,521,612
Loans	212,107,027	212,858,247	212,716,251	213,730,235
Held-to-maturity financial assets	13,055,158	13,562,430	12,255,806	12,837,009
Other financial assets	6,409,905	6,409,905	7,554,156	7,554,157
Total financial assets	<u>₩240,750,215</u>	<u>₩242,016,345</u>	<u>₩243,094,563</u>	<u>₩244,643,013</u>
<b>Financial liabilities</b>				
Deposits	₩190,337,590	₩190,560,759	₩194,403,279	₩194,850,278
Debts	16,823,838	16,826,152	15,969,522	15,988,246
Debentures	27,069,879	28,636,722	24,131,770	25,623,606
Other financial liabilities	9,962,105	9,983,449	11,591,868	11,591,962
Total financial liabilities	<u>₩244,193,412</u>	<u>₩246,007,082</u>	<u>₩246,096,439</u>	<u>₩248,054,092</u>

## Fair value hierarchy

The Group classifies and discloses fair value of the financial instruments into the following three-level hierarchy:

Level 1: Financial instruments measured at quoted prices from active markets are classified as level 1. This level includes debt securities, equity instruments and derivatives that have a quoted market price in an active market.

Level 2: Financial instruments measured using valuation techniques where all significant inputs are observable market data are classified as level 2. This level includes debt securities, certain private equity funds and general over-the-counter derivatives such as swaps, futures and options.

Level 3: Financial instruments measured using valuation techniques where one or more significant inputs are not based on observable market data are classified as level 3. This level includes unlisted equity securities and unlisted private equity funds, complex structured bonds and complex over-the-counter derivatives.

The level in the fair value hierarchy within which the fair value measurement is categorized in its entirety shall be determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a Level 3 measurement.

The fair value hierarchy of financial assets and liabilities measured at fair value as of December 31, 2011 and 2012, is as follows:

	2011			
	Fair value hierarchy			Total
	Level 1	Level 2	Level 3	
	(In millions of Korean won)			
<b>Financial assets</b>				
Financial assets held for trading				
Debt securities	₩ 2,829,456	₩ 2,347,068	₩ —	₩ 5,176,524
Equity securities	265,706	135,576	10,826	412,108
Others	28,625	—	—	28,625
Financial assets designated at fair value through profit or loss				
Equity securities	—	134,160	—	134,160
Derivative linked securities	—	—	574,687	574,687
Derivatives held for trading	158,649	2,020,623	41,042	2,220,314
Derivatives held for hedging	—	215,656	12,485	228,141
Available-for-sale financial assets <sup>(1)</sup>				
Debt securities	9,209,662	10,344,037	180,832	19,734,531
Equity securities	1,045,235	446,624	1,150,634	2,642,493
Total financial assets	<u>₩13,537,333</u>	<u>₩15,643,744</u>	<u>₩1,970,506</u>	<u>₩31,151,583</u>
<b>Financial liabilities</b>				
Financial liabilities held for trading	₩ 550,873	₩ —	₩ —	₩ 550,873
Financial liabilities designated at fair value through profit or loss				
Derivatives held for trading	158,261	1,695,235	51,847	1,905,343
Derivatives held for hedging	—	132,135	22,095	154,230
Total financial liabilities	<u>₩ 709,134</u>	<u>₩ 1,827,370</u>	<u>₩ 911,148</u>	<u>₩ 3,447,652</u>

	2012			
	Fair value hierarchy			Total
	Level 1	Level 2	Level 3	
	(In millions of Korean won)			
<b>Financial assets</b>				
Financial assets held for trading				
Debt securities	₩ 2,621,732	₩ 2,430,126	₩ —	₩ 5,051,858
Equity securities	428,500	426,907	—	855,407
Others	39,839	—	—	39,839
Financial assets designated at fair value through profit or loss				
Equity securities	—	159,483	—	159,483
Derivative linked securities	—	14,983	177,624	192,607
Derivatives held for trading	2,839	1,791,649	46,785	1,841,273
Derivatives held for hedging	—	180,746	2,765	183,511
Available-for-sale financial assets <sup>(1)</sup>				
Debt securities	10,351,980	11,300,578	181,984	21,834,542
Equity securities	922,206	78,432	1,806,153	2,806,791
Total financial assets	<u>₩14,367,096</u>	<u>₩16,382,904</u>	<u>₩2,215,311</u>	<u>₩32,965,311</u>
<b>Financial liabilities</b>				
Financial liabilities held for trading	₩ 1,381,997	₩ —	₩ —	₩ 1,381,997
Financial liabilities designated at fair value through profit or loss				
Derivatives held for trading	2,560	1,817,784	47,943	1,868,287
Derivatives held for hedging	—	191,226	9,300	200,526
Total financial liabilities	<u>₩ 1,384,557</u>	<u>₩ 2,009,010</u>	<u>₩ 526,381</u>	<u>₩ 3,919,948</u>

- <sup>(1)</sup> The amounts of equity securities carried at cost in “level 3” which do not have a quoted market price in an active market and cannot be measured reliably at fair value are ₩186,564 million and ₩150,637 million as of December 31, 2011 and 2012, respectively. These equity securities are carried at cost because it is practically difficult to quantify the intrinsic values of the equity securities issued by unlisted public and non-profit entities. In addition, probabilities and range of estimated cash flows of the unlisted equity securities which are issued by project financing companies cannot be reasonably assessed. Therefore, these equity securities are carried at cost. The Group has no plan to sell these instruments in the near future.

### 6.3 Level 3 of the fair value hierarchy disclosure

#### 6.3.1 Changes in Level 3 of the fair value hierarchy

Changes in level 3 of the fair value hierarchy for the year ended December 31, 2011 and 2012, are as follows:

		2011										
		Financial assets at fair value through profit or loss		Financial investments	Financial liabilities at fair value through profit or loss	Net derivatives						
		Financial assets held for trading	Designated at fair value through profit or loss	Available-for-sale financial assets	Designated at fair value through profit or loss	Derivatives held for trading	Derivatives held for hedging					
		(In millions of Korean won)										
Beginning balance	₩	9,807	₩	139	₩	1,523,742	₩	—	₩	(71,453)	₩	(29,410)
Total gains or losses												
—Profit or loss		1,019	(51,229)		373,980		57,963		52,463			32,420
—Other comprehensive income		—	—	(140,112)	—	—	—	5,749	—	—	—	—
Purchases		—	636,126		136,582		—	14,733	—	—	—	—
Sales		—	(10,349)		(554,022)		—	(46)	—	—	—	—
Issues		—	—	—	—	(919,411)	—	(36,214)	—	—	—	—
Settlements		—	—	—	—	24,242	—	23,963	—	—	—	(12,620)
Transfers into level 3		—	—	—	—	—	—	—	—	—	—	—
Transfers out of level 3		—	—	(8,704)	—	—	—	—	—	—	—	—
Ending balance	₩	10,826	₩	574,687	₩	1,331,466	₩	(837,206)	₩	(10,805)	₩	(9,610)

		2012										
		Financial assets at fair value through profit or loss		Financial investments	Financial liabilities at fair value through profit or loss	Net derivatives						
		Financial assets held for trading	Designated at fair value through profit or loss	Available-for-sale financial assets	Designated at fair value through profit or loss	Derivatives held for trading	Derivatives held for hedging					
		(In millions of Korean won)										
Beginning balance	₩	10,826	₩	574,687	₩	1,331,466	₩	(837,206)	₩	(10,805)	₩	(9,610)
Total gains or losses												
—Profit or loss		—	120,779		(96,637)		(159,685)		(8,246)			15,935
—Other comprehensive income		—	—	152,877	—	—	—	—	—	—	—	—
Purchases		—	129,612		120,547		—	28,163	—	—	—	—
Sales		(10,826)	(647,454)		(70,370)		—	(10,211)	—	—	—	—
Issues		—	—	—	—	(673,006)	—	(6,903)	—	—	—	—
Settlements		—	—	—	—	1,200,759	—	6,844	—	—	—	(12,860)
Transfers into level 3		—	—	551,755	—	—	—	—	—	—	—	—
Transfers out of level 3		—	—	(1,501)	—	—	—	—	—	—	—	—
Ending balance	₩	—	₩	177,624	₩	1,988,137	₩	(469,138)	₩	(1,158)	₩	(6,535)

In relation to changes in Level 3 of the fair value hierarchy, total gains or losses recognized in profit or loss for the year, and total gains or losses for the year included in profit or loss for financial instruments held at the end of the reporting period in the statements of comprehensive income for the years ended December 31, 2010, 2011 and 2012, are as follows:

	<b>2010</b>	
	<b>Net income from financial investments at fair value through profit or loss</b>	<b>Other operating income</b>
	<b>(In millions of Korean won)</b>	
Total gains or losses included in profit or loss for the year . . . . .	₩ (30,135)	₩ 47,221
Total gains or losses for the year included in profit or loss for financial instruments held at the end of the reporting period . . . . .	(5,066)	(3,464)
	<b>2011</b>	
	<b>Net income from financial investments at fair value through profit or loss</b>	<b>Other operating income</b>
	<b>(In millions of Korean won)</b>	
Total gains or losses included in profit or loss for the year . . . . .	₩ 60,227	₩ 406,389
Total gains or losses for the year included in profit or loss for financial instruments held at the end of the reporting period . . . . .	18,295	(30,100)
	<b>2012</b>	
	<b>Net income from financial investments at fair value through profit or loss</b>	<b>Other operating income</b>
	<b>(In millions of Korean won)</b>	
Total gains or losses included in profit or loss for the year . . . . .	₩ (47,152)	₩ (80,702)
Total gains or losses for the year included in profit or loss for financial instruments held at the end of the reporting period . . . . .	(18,063)	(83,976)

*Sensitivity analysis of fair value of financial instruments classified as level 3*

Sensitivity analysis of financial instruments is performed, to measure favorable and unfavorable changes in the fair value of financial instruments which are affected by the unobservable parameters, using a statistical technique. When the fair value is affected by more than two input parameters, the amounts represent the most favorable or most unfavorable. Amongst level 3 financial instruments subject to sensitivity analysis are interest rate-related derivatives and equity-related derivatives whose fair value changes are recognized in profit and loss as well as unlisted equity securities and private equity funds whose fair value changes are recognized in profit and loss or other comprehensive income and loss.

Sensitivity analyses by type of instrument as a result of varying input parameters at December 31, 2012, are as follows:

	2012	
	Recognition in profit and loss	
	Favorable changes	Unfavorable changes
	(In millions of Korean won)	
<b>Financial assets</b>		
Financial assets designated at fair value through profit or loss . . . . .	₩ 953	₩ (1,888)
Derivative linked securities <sup>(1)</sup> . . . . .	953	(1,888)
Derivatives held for trading <sup>(2)</sup> . . . . .	8,047	(9,451)
Derivatives held for hedging <sup>(2)</sup> . . . . .	197	(202)
Available-for-sale financial assets . . . . .	405,057	(175,785)
Debt securities <sup>(3)</sup> . . . . .	2,773	(2,731)
Equity securities <sup>(4)</sup> . . . . .	402,284	(173,054)
Total financial assets . . . . .	<u>₩ 414,254</u>	<u>₩ (187,326)</u>
<b>Financial liabilities</b>		
Financial liabilities designated at fair value through profit or loss <sup>(1)</sup> . .	₩ 13,843	₩ (7,752)
Derivatives held for trading <sup>(2)</sup> . . . . .	3,934	(4,321)
Derivatives held for hedging <sup>(2)</sup> . . . . .	176	(169)
Total financial liabilities . . . . .	<u>₩ 17,953</u>	<u>₩ (12,242)</u>

- (1) For financial assets designated at fair value through profit or loss, the changes in fair-value are calculated by shifting principal unobservable input parameters such as stock price fluctuation range of underlying assets by +/- 10%.
- (2) For equity-related derivatives, the changes in fair-value are calculated by shifting principal unobservable input parameters such as correlation between the stock price and volatility by +/- 10%. For interest rate-related derivatives, coefficient of correlation between long-term and short-term interest rates or the volatilities of the underlying assets are shifted by +/- 10% to calculate the fair value changes.
- (3) For debt securities, the changes in fair-value are calculated by shifting principal unobservable input parameters such as discount rate by +/- 1%.
- (4) For equity securities, the changes in fair-value are calculated by shifting principal unobservable input parameters such as correlation between growth rate (0~0.5%) and discount rate, or liquidation value (-1~1%) and discount rate. Sensitivity of fair values to unobservable parameters of private equity fund is practically impossible, but in the case of equity fund composed of real-estates, the changes in fair-value are calculated by shifting correlation between discount rate of cash flows from rent (-1%~1%) and volatilities of real estate selling price (-10%~+10%).

### 6.3.2 Day one gain or loss

If the Group uses a valuation technique that incorporates data not obtained from observable markets for the fair value at initial recognition of financial instruments, there could be a difference between the transaction price and the amount determined using that valuation technique. In these circumstances, the fair value of financial instruments is recognized as the transaction price and the difference is amortized by using the straight-line method over the life of the financial instruments. If the fair value of the financial instruments is subsequently determined using observable market inputs, the remaining deferred amount is recognized in profit or loss.

The aggregate difference yet to be recognized in profit or loss at the beginning and end of the period and a reconciliation of changes in the balance of this difference, are as follows:

	2011	2012
	(In millions of Korean won)	
Balance at the beginning of the year (A) .....	₩ 2,168	₩ 4,082
New transactions (B) .....	5,878	23,677
Amounts recognized in profit or loss during the year (C= a+b) .....	(3,964)	(19,107)
a. Amortization .....	(1,314)	(7,091)
b. Settlement .....	(2,650)	(12,016)
Balance at the end of the year (A+B+C) .....	<u>₩ 4,082</u>	<u>₩ 8,652</u>

#### 6.4 Transfer of financial assets

The Group transferred loans and other financial assets to SPEs which were derecognized in their entirety. The maximum exposure to loss (carrying amount) from its continuing involvement in the derecognized financial assets is as follows:

	Type of continuing involvement	Carrying amount of continuing involvement in statement of financial position
	(In millions of Korean won)	
KR ABS Ltd. <sup>(1)</sup>	Senior debt .....	₩ 21,288
	Mezzanine/subordinate debt .....	43,143
	Total .....	<u>₩ 64,431</u>

<sup>(1)</sup> Recognized net loss from transferring loans to the SPEs amounts to ₩22,734 million.

#### 7. Due from financial institutions

The details of due from financial institutions as of December 31, 2011 and 2012, are as follows:

		Financial Institutions	Interest rate(%)	2011	2012
		(In millions of Korean won)			
Due from financial institutions in Korean won	Due from Bank of Korea	Bank of Korea .....	0.00~2.77	₩ 3,757,108	₩ 3,095,038
	Due from banking institutions	Busan Bank and others .....	0.00~7.15	371,225	552,672
		Due from others	Samsung Securities Co., Ltd. and others .....	0.00~3.62	1,888,260
				<u>6,016,593</u>	<u>6,824,763</u>
Due from financial institutions in foreign currencies	Due from banks in foreign currencies	Bank of Korea and others .....	0.00~0.15	321,689	385,798
		Time deposits in foreign currencies	China Guangfa Bank Panjiayuan Branch and others .....	0.15~5.69	187,294
	Due from others	Sumitomo Mitsui Banking Corporation and others .....	—	30,451	59,330
				<u>539,434</u>	<u>893,477</u>
			<u>₩ 6,556,027</u>	<u>₩ 7,718,240</u>	



Due from financial institutions, classified by type of financial institution as of December 31, 2011 and 2012, are as follows:

	<b>2011</b>		
	<u>In Korean won</u>	<u>In foreign currencies</u>	<u>Total</u>
	(In millions of Korean won)		
Bank of Korea .....	₩ 3,757,108	₩ 185,050	₩3,942,158
Other banking institutions .....	371,225	337,784	709,009
Other financial institutions .....	1,888,260	16,600	1,904,860
Total .....	<u>₩ 6,016,593</u>	<u>₩ 539,434</u>	<u>₩6,556,027</u>

	<b>2012</b>		
	<u>In Korean won</u>	<u>In foreign currencies</u>	<u>Total</u>
	(In millions of Korean won)		
Bank of Korea .....	₩ 3,095,038	₩ 120,143	₩3,215,181
Other banking institutions .....	552,672	739,100	1,291,772
Other financial institutions .....	3,177,053	34,234	3,211,287
Total .....	<u>₩ 6,824,763</u>	<u>₩ 893,477</u>	<u>₩7,718,240</u>

Restricted due from financial institutions as of December 31, 2011 and 2012, are as follows:

		<u>Financial Institutions</u>	<u>2011</u>	<u>2012</u>	<u>Reason for restriction</u>
			(In millions of Korean won)		
Due from financial institutions in Korean won	Due from Bank of Korea	Bank of Korea .....	₩ 3,757,108	₩ 3,095,038	Bank of Korea Act Agreement for allocation of deposit Market entry deposit and others
	Due from Banking institution	Hana Bank and others .....	88,827	248,603	
	Due from others	The Korea Exchange and others .....	69,437	152,235	
			<u>₩ 3,915,372</u>	<u>₩ 3,495,876</u>	
Due from financial institutions in foreign currencies	Due from banks in foreign currencies	Bank of Korea and others .....	₩ 189,859	₩ 128,812	Bank of Korea Act and others Bank Act of the State of New York Derivatives margin account and others
	Time deposit in foreign currencies	Sumitomo Mitsui BKG CO New York and others .....	48,810	6,962	
	Due from others	Ong First Tradition PTE and others .....	17,172	11,063	
			<u>₩ 255,841</u>	<u>₩ 146,837</u>	
			<u>₩ 4,171,213</u>	<u>₩ 3,642,713</u>	

## 8. Assets pledged as collaterals

The details of assets pledged as collaterals as of December 31, 2011 and 2012, are as follows:

Assets pledged	Pledgee	2011		Reason of pledge
		Carrying amount	Collateralized amount	
(In millions of Korean won)				
Due from financial institutions	Woori Bank and others . . . .	₩ 57,500	₩ 57,500	Borrowings from Bank and others
Financial assets held for trading	Korea Securities Depository and others . . . . .	183,280	178,171	Bonds sold under repurchase agreements
	Korea Securities Depository and others . . . . .	647,363	602,299	Securities lending transactions
	Samsung Futures Inc. and others . . . . .	105,457	95,956	Derivatives transactions
	Others . . . . .	8,803	8,395	Others
	Sub-total . . . . .	944,903	884,821	
Available-for-sale financial assets	Korea Securities Depository and others . . . . .	29,393	29,986	Bonds sold under repurchase agreements
	Samsung Futures Inc. and others . . . . .	5,976	5,766	Derivatives transactions
	Sub-total . . . . .	35,369	35,752	
Held-to-maturity financial assets	Korea Securities Depository and others . . . . .	1,678,218	1,678,000	Bonds sold under repurchase agreements
	Bank of Korea . . . . .	1,063,228	1,070,000	Borrowings from Bank of Korea
	Bank of Korea . . . . .	938,200	934,800	Settlement risk of Bank of Korea
	Samsung Futures Inc. and others . . . . .	661,666	666,807	Derivatives transactions
	Others . . . . .	1,224,998	1,200,300	Others
	Sub-total . . . . .	5,566,310	5,549,907	
Mortgage loans	Others . . . . .	1,287,527	1,282,791	Covered Bond
Total . . . . .		₩7,891,609	₩ 7,810,771	

		2012		
Assets pledged	Pledgee	Carrying amount	Collateralized amount	Reason of pledge
(In millions of Korean won)				
Due from financial institutions	Woori Bank and others . . . .	₩ 89,000	₩ 89,000	Borrowings from Bank and others
Financial assets held for trading	Korea Securities Depository and others . . . . .	321,454	306,194	Bonds sold under repurchase agreements
	Korea Securities Depository and others . . . . .	1,440,316	1,338,186	Securities lending transactions
	Samsung Futures Inc. and others . . . . .	80,583	72,801	Derivatives transactions
	Others . . . . .	18,917	17,945	Others
	Sub-total . . . . .	1,861,270	1,735,126	
Available-for-sale financial assets	Samsung Futures Inc. and others . . . . .	3,447	3,213	Derivatives transactions
	Others . . . . .	400	400	Others
	Sub-total . . . . .	3,847	3,613	
Held-to-maturity financial assets	Korea Securities Depository and others . . . . .	3,602,681	3,602,000	Bonds sold under repurchase agreements
	Bank of Korea . . . . .	965,072	960,000	Borrowings from Bank of Korea
	Bank of Korea . . . . .	781,389	776,800	Settlement risk of Bank of Korea
	Samsung Futures Inc. and others . . . . .	266,113	266,000	Derivatives transactions
	Others . . . . .	1,249,441	1,220,500	Others
	Sub-total . . . . .	6,864,696	6,825,300	
Mortgage loans	Others . . . . .	1,058,470	1,054,834	Covered Bond
Total . . . . .		₩9,877,283	₩9,707,873	

The fair value of collateral available to sell or repledge, and collateral sold or repledged, regardless of debtor's default, as of December 31, 2011 and 2012, are as follows:

		2011		
		Fair value of collateral held	Fair value of collateral sold or repledged	Total
(In millions of Korean won)				
Securities . . . . .		₩ 1,881,523	₩ —	₩1,881,523
Total . . . . .		₩ 1,881,523	₩ —	₩1,881,523

		2012		
		Fair value of collateral held	Fair value of collateral sold or repledged	Total
(In millions of Korean won)				
Securities . . . . .		₩ 3,609,354	₩ —	₩3,609,354
Total . . . . .		₩ 3,609,354	₩ —	₩3,609,354

Loaned securities as of December 31, 2011 and 2012, are as follows:

	<u>2011</u>	<u>2012</u>	<u>Borrower</u>
	(In millions of Korean won)		
Government and public bonds . . . . .	₩170,279	₩228,912	Korea Securities Finance Corp., Korea Securities Depository and others
Stocks . . . . .	26,766	43,543	Korea Securities Depository and others
Total . . . . .	<u>₩197,045</u>	<u>₩272,455</u>	

Securities borrowed as of December 31, 2011 and 2012, are as follows:

	<u>2011</u>	<u>2012</u>	<u>Borrower</u>
	(In millions of Korean won)		
Government and public bonds . . . . .	₩ 18,422	₩ 31,088	Korea Securities Finance Corp., Korea Securities Depository and others
Stocks . . . . .	52,075	47,996	Korea Securities Finance Corp., Korea Securities Depository and others
Total . . . . .	<u>₩ 70,497</u>	<u>₩ 79,084</u>	

### 9. Derivative financial instruments and hedge accounting

The Group's derivative operations focus on addressing the needs of the Group's corporate clients to hedge their risk exposure and to hedge the Group's risk exposure that results from such client contracts. The Group also engages in derivative trading activities to hedge the interest rate and foreign currency risk exposures that arise from the Group's own assets and liabilities. In addition, the Group engages in proprietary trading of derivatives within the Group's regulated open position limits.

The Group provides and trades a range of derivatives products, including:

- Interest rate swaps, relating to interest rate risks in Korean won;
- Cross-currency swaps, forwards and options relating to foreign exchange rate risks,
- Stock price index options linked with the KOSPI index.

In particular, the Group uses cross currency swaps, interest rate swaps and others to hedge the risk of changes in fair values and in cash flows due to changes in interest rates and foreign exchange rates of subordinated debts in Korean won, structured debts and financial debentures in foreign currencies.

The details of derivative financial instruments for trading as of December 31, 2011 and 2012, are as follows:

	2011		
	Notional amount	Assets	Liabilities
	(In millions of Korean won)		
<b>Interest rate</b>			
Futures <sup>(1)</sup> .....	₩ 1,924,542	₩ —	₩ —
Swaps .....	110,920,785	519,217	653,983
Options .....	11,997,483	69,952	69,979
Sub-total .....	124,842,810	589,169	723,962
<b>Currency</b>			
Forwards .....	31,316,223	916,479	405,570
Futures <sup>(1)</sup> .....	212,052	—	125
Swaps .....	16,341,586	509,085	551,918
Options .....	348,643	3,151	1,401
Sub-total .....	48,218,504	1,428,715	959,014
<b>Stock and index</b>			
Futures <sup>(1)</sup> .....	85,419	—	—
Swaps .....	97,942	1,416	6,385
Options .....	1,049,752	198,295	213,668
Sub-total .....	1,233,113	199,711	220,053
<b>Commodity</b>			
Futures <sup>(1)</sup> .....	3,351	279	—
Sub-total .....	3,351	279	—
<b>Other</b> .....	60,000	2,440	2,314
Total .....	₩174,357,778	₩2,220,314	₩1,905,343

	2012		
	Notional amount	Assets	Liabilities
	(In millions of Korean won)		
<b>Interest rate</b>			
Futures <sup>(1)</sup> .....	₩ 1,593,818	₩ —	₩ —
Swaps .....	145,046,846	839,948	948,697
Options .....	10,715,347	79,942	78,149
Sub-total .....	<u>157,356,011</u>	<u>919,890</u>	<u>1,026,846</u>
<b>Currency</b>			
Forwards .....	17,280,288	264,579	342,576
Futures <sup>(1)</sup> .....	602,051	974	7
Swaps .....	13,487,378	576,857	427,227
Options .....	334,912	3,215	2,638
Sub-total .....	<u>31,704,629</u>	<u>845,625</u>	<u>772,448</u>
<b>Stock and index</b>			
Futures <sup>(1)</sup> .....	174,997	—	—
Swaps .....	355,995	18,056	6,879
Options .....	1,938,069	56,376	60,952
Sub-total .....	<u>2,469,061</u>	<u>74,432</u>	<u>67,831</u>
<b>Commodity</b>			
Futures <sup>(1)</sup> .....	3,856	88	2
Sub-total .....	<u>3,856</u>	<u>88</u>	<u>2</u>
<b>Other</b> .....	60,000	1,238	1,160
Total .....	<u>₩191,593,557</u>	<u>₩1,841,273</u>	<u>₩1,868,287</u>

<sup>(1)</sup> A gain or loss from daily marking to market futures is reflected in the margin accounts.

#### *Fair value hedge*

The details of derivatives designated as fair value hedging instruments as of December 31, 2011 and 2012, are as follows:

	2011		
	Notional amount	Assets	Liabilities
	(In millions of Korean won)		
<b>Interest rate</b>			
Swaps .....	₩ 4,343,294	₩ 206,560	₩ 12,564
<b>Currency</b>			
Swaps .....	1,153,300	—	127,780
<b>Other</b> .....	190,000	—	12,800
Total .....	<u>₩ 5,686,594</u>	<u>₩ 206,560</u>	<u>₩ 153,144</u>

	2012		
	Notional amount	Assets	Liabilities
	(In millions of Korean won)		
<b>Interest rate</b>			
Swaps .....	₩ 1,921,251	₩180,719	₩ 6,642
<b>Currency</b>			
Swaps .....	1,071,100	—	183,929
<b>Other</b> .....	140,000	2,348	2,658
<b>Total</b> .....	<u>₩ 3,132,351</u>	<u>₩183,067</u>	<u>₩193,229</u>

Gains and losses from fair value hedging instruments and hedged items attributable to the hedged risk for the years ended December 31, 2010, 2011 and 2012, are as follows:

	2010	2011	2012
	(In millions of Korean won)		
Gains(losses) on hedging instruments .....	₩102,691	₩108,507	₩(14,654)
Gains(losses) on the hedged item attributable to the hedged risk .....	(87,292)	(84,914)	37,641
<b>Total</b> .....	<u>₩ 15,399</u>	<u>₩ 23,593</u>	<u>₩ 22,987</u>

#### *Cash flow hedge*

The details of derivatives designated as cash flow hedging instruments as of December 31, 2011 and 2012, are as follows:

	2011		
	Notional amount	Assets	Liabilities
	(In millions of Korean won)		
<b>Interest rate</b>			
Swaps .....	₩ 350,000	₩ —	₩ 1,086
<b>Currency</b>			
Swaps .....	345,990	21,581	—
<b>Total</b> .....	<u>₩ 695,990</u>	<u>₩21,581</u>	<u>₩ 1,086</u>

	2012		
	Notional amount	Assets	Liabilities
	(In millions of Korean won)		
<b>Interest rate</b>			
Swaps .....	₩ 1,065,000	₩ 444	₩ 7,013
<b>Currency</b>			
Swaps .....	321,330	—	284
<b>Total</b> .....	<u>₩ 1,386,330</u>	<u>₩ 444</u>	<u>₩ 7,297</u>

Gains and losses from cash flow hedging instruments and hedged items attributable to the hedged risk for the years ended December 31, 2010, 2011 and 2012, are as follows:

	2010	2011	2012
	(In millions of Korean won)		
Gains(losses) on hedging instruments .....	₩—	₩21,631	₩(27,006)
Gains(losses) on the hedged item attributable to the hedged risk .....	—	21,631	(26,838)
Ineffectiveness recognized in profit or loss .....	<u>₩—</u>	<u>₩ —</u>	<u>₩ (168)</u>

Amounts recognized in other comprehensive income and reclassified from equity to profit or loss for the years ended December 31, 2010, 2011 and 2012, are as follows:

	<u>2010</u>	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)		
Amount recognized in other comprehensive income .....	₩—	₩ 21,631	₩(26,838)
Amount reclassified from equity to profit or loss .....	—	(23,193)	25,000
Tax effect .....	—	241	1,025
Total .....	<u>₩—</u>	<u>₩ (1,321)</u>	<u>₩ (813)</u>

## 10. Loans

Loans as of December 31, 2011 and 2012, are as follows:

	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)	
Loans .....	₩215,155,061	₩215,558,351
Deferred loan origination fees and costs .....	399,871	426,336
Less: Allowances for loan losses .....	(3,447,905)	(3,268,436)
Carrying amount .....	<u>₩212,107,027</u>	<u>₩212,716,251</u>

Loans to banks as of December 31, 2011 and 2012, are as follows:

	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)	
Loans .....	₩ 3,987,658	₩ 4,397,742
Less: Allowances for loan losses .....	(334)	(9)
Carrying amount .....	<u>₩ 3,987,324</u>	<u>₩ 4,397,733</u>





The changes in deferred loan origination fees and costs for the years ended December 31, 2011 and 2012, are as follows:

	2011				Ending
	Beginning	Increase	Decrease	Others	
	(In millions of Korean won)				
<b>Deferred loan origination costs</b>					
Loans in Korean won . . . . .	₩365,774	₩254,099	₩171,751	₩—	₩448,122
Other origination costs . . . . .	—	263	62	—	201
Sub-total . . . . .	365,774	254,362	171,813	—	448,323
<b>Deferred loan origination fees</b>					
Loans in Korean won . . . . .	46,245	17,723	20,726	—	43,242
Credit card . . . . .	2,438	—	2,332	—	106
Other origination fees . . . . .	5,379	2,211	2,487	1	5,104
Sub-total . . . . .	54,062	19,934	25,545	1	48,452
Total . . . . .	₩311,712	₩234,428	₩146,268	₩ (1)	₩399,871
	2012				
	Beginning	Increase	Decrease	Others	Ending
	(In millions of Korean won)				
<b>Deferred loan origination costs</b>					
Loans in Korean won . . . . .	₩448,122	₩321,090	₩266,700	₩—	₩502,512
Other origination costs . . . . .	201	430	287	—	344
Sub-total . . . . .	448,323	321,520	266,987	—	502,856
<b>Deferred loan origination fees</b>					
Loans in Korean won . . . . .	43,242	53,166	26,414	—	69,994
Credit card . . . . .	106	—	106	—	—
Other origination fees . . . . .	5,104	3,245	1,803	(20)	6,526
Sub-total . . . . .	48,452	56,411	28,323	(20)	76,520
Total . . . . .	₩399,871	₩265,109	₩238,664	₩ 20	₩426,336

## 11. Allowances for Loan Losses

The changes in the allowances for loan losses for the years ended December 31, 2011 and 2012, are as follows:

	2011			Total
	Retail	Corporate	Credit card	
	(In millions of Korean won)			
Beginning . . . . .	₩ 520,842	₩ 2,907,747	₩ 327,587	₩ 3,756,176
Written-off . . . . .	(286,895)	(1,481,877)	(412,642)	(2,181,414)
Recoveries from written-off loans . . . . .	119,925	166,696	203,658	490,279
Sale . . . . .	(17,947)	(221,809)	(94)	(239,850)
Provision <sup>(1)</sup> . . . . .	295,871	1,115,831	232,932	1,644,634
Other changes . . . . .	3,680	(24,541)	(1,059)	(21,920)
Ending . . . . .	₩ 635,476	₩ 2,462,047	₩ 350,382	₩ 3,447,905

	2012			Total
	Retail	Corporate	Credit card	
	(In millions of Korean won)			
Beginning	₩ 635,476	₩ 2,462,047	₩ 350,382	₩ 3,447,905
Written-off	(452,639)	(1,203,832)	(540,664)	(2,197,135)
Recoveries from written-off loans	102,698	161,333	185,027	449,058
Sale	(6,082)	(98,865)	—	(104,947)
Provision <sup>(1)</sup>	402,373	914,551	336,356	1,653,280
Other changes	6,007	15,879	(1,611)	20,275
Ending	₩ 687,833	₩ 2,251,113	₩ 329,490	₩ 3,268,436

(1) Provision for credit losses in statements of comprehensive income also include reversal for unused commitments and guarantees(Note 23), reversal for financial guarantees contracts(Note 23), and provision for other financial assets(Note 18).

The amounts of written-off loans, over which the Group still has a right to claim against the borrowers and guarantors, are ₩14,118,853 million and ₩15,018,335 million, as of December 31, 2011 and 2012, respectively.

The coverage ratio of allowances for loan losses as of December 31, 2011 and 2012, is as follows:

	2011	2012
	(In millions of Korean won)	
Loans	₩215,554,932	₩215,984,687
Allowances for loan losses	3,447,905	3,268,436
Ratio (%)	1.60	1.51

## 12. Financial assets at fair value through profit or loss and Financial investments

The details of financial assets at fair value through profit or loss and financial investments as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
<b>Financial assets held for trading</b>		
Debt securities:		
Government and public bonds	₩ 1,507,503	₩ 1,671,956
Financial bonds	2,837,144	2,498,711
Corporate bonds	586,416	748,706
Asset-backed securities	134,943	20,004
Others	110,518	112,481
Equity securities:		
Stocks	187,181	197,458
Beneficiary certificates	224,927	657,949
Others	28,625	39,839
Total financial assets held for trading	<u>5,617,257</u>	<u>5,947,104</u>
<b>Financial assets designated at fair value through profit or loss</b>		
Equity securities:		
Beneficiary certificates	134,160	159,483
Derivative linked securities	574,687	192,607
Total financial assets designated at fair value through profit or loss	<u>708,847</u>	<u>352,090</u>
<b>Total financial assets at fair value through profit or loss</b>	<u>₩ 6,326,104</u>	<u>₩ 6,299,194</u>
<b>Available-for-sale financial assets</b>		
Debt securities:		
Government and public bonds	₩ 5,988,659	₩ 6,256,380
Financial bonds	6,432,081	7,476,233
Corporate bonds	5,375,387	6,526,465
Asset-backed securities	1,757,482	1,399,015
Others	180,922	176,449
Equity securities:		
Stocks	1,911,108	1,927,841
Equity investments and others	87,917	109,833
Beneficiary certificates	643,468	769,117
Total available-for-sale financial assets	<u>22,377,024</u>	<u>24,641,333</u>
<b>Held-to-maturity financial assets</b>		
Debt securities:		
Government and public bonds	5,435,754	4,449,243
Financial bonds	1,125,326	1,315,417
Corporate bonds	6,155,467	6,212,850
Asset-backed securities	338,611	278,296
Total held-to-maturity financial assets	<u>13,055,158</u>	<u>12,255,806</u>
<b>Total financial investments</b>	<u>₩35,432,182</u>	<u>₩36,897,139</u>

The impairment losses and the reversal of impairment losses in financial investments for the years ended December 31, 2010, 2011 and 2012, are as follows:

	<b>2010</b>		
	<b>Impairment</b>	<b>Reversal</b>	<b>Net</b>
	(In millions of Korean won)		
Available-for-sale financial assets .....	₩ (48,184)	₩ —	₩ (48,184)
Held-to-maturity financial assets .....	(523)	4	(519)
<b>Total .....</b>	<b>₩ (48,707)</b>	<b>₩ 4</b>	<b>₩ (48,703)</b>
	<b>2011</b>		
	<b>Impairment</b>	<b>Reversal</b>	<b>Net</b>
	(In millions of Korean won)		
Available-for-sale financial assets .....	₩ (51,072)	₩ —	₩ (51,072)
Held-to-maturity financial assets .....	(150)	117	(33)
<b>Total .....</b>	<b>₩ (51,222)</b>	<b>₩ 117</b>	<b>₩ (51,105)</b>
	<b>2012</b>		
	<b>Impairment</b>	<b>Reversal</b>	<b>Net</b>
	(In millions of Korean won)		
Available-for-sale financial assets .....	₩ (281,053)	₩ —	₩(281,053)
Held-to-maturity financial assets .....	(154)	—	(154)
<b>Total .....</b>	<b>₩ (281,207)</b>	<b>₩ —</b>	<b>₩(281,207)</b>

### 13. Investments in associates

Investments in associates as of December 31, 2011 and 2012, are as follows:

	2011				Industry	Location
	Ownership (%)	Acquisition cost	Share of net asset amount	Carrying amount		
	(%)	(In millions of Korean won)				
<b>Associates</b>						
Balhae Infrastructure Fund <sup>(1)</sup> . . .	12.61	₩ 125,597	₩ 128,778	₩128,778	Investment finance	Korea
Korea Credit Bureau Co., Ltd. <sup>(1)</sup> . . . . .	9.00	4,500	3,766	3,766	Credit Information	Korea
UAMCO., Ltd. <sup>(1)</sup> . . . . .	17.50	85,050	103,617	109,531	Other finance	Korea
JSC Bank CenterCredit Ordinary share <sup>(2),(4)</sup> . . . . .	29.56	954,104	271,941	365,059	Banking	Kazakhstan
Preference share <sup>(2)</sup> . . . . .	93.15					
KoFC KBIC Frontier Champ 2010-5(PEF) . . . . .	50.00	28,850	28,840	28,831	Investment finance	Korea
KB Global Star Game & Apps SPAC <sup>(1),(4)</sup> . . . . .	0.23	20	48	48	SPAC	Korea
Semiland Co., Ltd. . . . .	21.32	1,470	2,247	2,247	Manufacture	Korea
Serit Platform Co., Ltd. . . . .	21.72	1,500	1,451	1,451	Manufacture of communication equipment	Korea
Sehwa Electronics Co., Ltd. . . . .	20.95	3,508	3,454	3,454	Manufacture of electronic components	Korea
Testian Co., Ltd. <sup>(3)</sup> . . . . .	19.90	820	789	789	Manufacture of semiconductor equipment	Korea
DS Plant Co., Ltd. <sup>(3)</sup> . . . . .	—	—	—	—	Manufacture of machine	Korea
KT Wibro infrastructure . . . . .	40.34	100,000	104,049	104,049	Manufacture of electronic components	Korea
Joam Housing Development Co., Ltd. <sup>(1)</sup> . . . . .	15.00	8	(566)	—	Housing	Korea
United PF 1 <sup>st</sup> Recovery Private Equity Fund <sup>(1)</sup> . . . . .	18.50	148,000	149,099	143,437	Other finance	Korea
Ilssan Elecom(Shenyang) Co., Ltd. . . . .	100.00	2,140	(1,270)	—	Manufacture of electronic components	China
Qingdao Danam Electronics Co., Ltd. . . . .	100.00	692	692	692	Manufacture of electronic components	China
<b>Total</b> . . . . .		<u>₩1,456,259</u>	<u>₩ 796,935</u>	<u>₩892,132</u>		

2012						
Ownership	Acquisition	Share of net	Carrying	Industry		Location
(%)	cost	asset amount	amount			
(%)	(In millions of Korean won)					
<b>Associates</b>						
Balhae Infrastructure Fund <sup>(1)</sup> . . . . .	12.61	121,817	125,004	125,004	Investment finance	Korea
Korea Credit Bureau Co., Ltd. <sup>(1)</sup> . . . . .	9.00	4,500	3,790	3,790	Credit Information	Korea
UAMCO., Ltd. <sup>(1)</sup> . . . . .	17.50	85,050	120,916	139,760	Other finance	Korea
JSC Bank CenterCredit Ordinary share <sup>(2),(4)</sup> . . . . .	29.56	954,104	250,692	281,889	Banking	Kazakhstan
Preference share <sup>(2)</sup> . . . . .	93.15					
KoFC KBIC Frontier Champ 2010-5(PEF) . . . . .	50.00	32,150	28,761	25,539	Investment finance	Korea
KB Global Star Game & Apps SPAC <sup>(1),(4)</sup> . . . . .	0.23	20	48	48	SPAC	Korea
Semiland Co., Ltd. . . . .	21.32	1,470	2,513	2,513	Manufacture	Korea
Serit Platform Co., Ltd. . . . .	21.72	1,500	1,517	1,517	Manufacture of communication equipment	Korea
Sehwa Electronics Co., Ltd. . . . .	20.95	3,508	2,955	2,955	Manufacture of electronic components	Korea
Testian Co., Ltd. <sup>(3)</sup> . . . . .	47.09	1,018	1,041	1,041	Manufacture of semiconductor equipment	Korea
DS Plant Co., Ltd. <sup>(3)</sup> . . . . .	—	—	—	—	Manufacture of machine	Korea
KT Wibro infrastructure . . . . .	40.34	100,000	105,955	105,955	Manufacture of electronic components	Korea
Joam Housing Development Co., Ltd. <sup>(1)</sup> . . . . .	15.00	8	(371)	—	Housing	Korea
United PF 1 <sup>st</sup> Recovery Private Equity Fund <sup>(1)</sup> . . . . .	17.72	191,617	201,182	195,425	Other finance	Korea
CH Engineering Co., Ltd. <sup>(5)</sup> . . . . .	41.73	—	107	—	Architectural design and Service	Korea
Evalley Co., Ltd. <sup>(5)</sup> . . . . .	46.24	—	—	—	Software advisory, development, and supply	Korea
Shinla Construction Co., Ltd. <sup>(5)</sup> . . . . .	20.24	—	—	—	Specialty construction	Korea
PyungJeon Industries Co.,LTD. <sup>(5)</sup> . . . . .	15.65	—	—	—	Specialty construction	Korea
Kores Co., Ltd. <sup>(6)</sup> . . . . .	16.01	634	1,384	1,384	Manufacture of automobile parts	Korea
KB GwS Private Securities Investment Trust . . . . .	26.74	113,880	124,410	120,939	Security investment trust management	Korea
Incheon Bridge Co., Ltd. <sup>(1)</sup> . . . . .	14.99	24,677	1,630	1,630	Operation of Highways and Related facilities	Korea
KB Star office Private real estate Investment Trust No.1 . . . . .	21.05	20,000	20,311	19,898	Security investment trust management	Korea
KoFC POSCO HANHWA KB shared growth Private Equity Fund . . . . .	25.00	6,250	5,606	4,983	Investment finance	Korea
Ilssan Elecom(Shenyang) Co., Ltd. . . . .	100.00	2,140	(1,212)	—	Manufacture of electronic components	China
Qingdao Danam Electronics Co., Ltd. . . . .	100.00	692	935	935	Manufacture of electronic components	China
<b>Total</b> . . . . .		<u>₩1,665,035</u>	<u>₩ 997,174</u>	<u>₩1,035,205</u>		

<sup>(1)</sup> As of December 31, 2011 and 2012, the Group is represented in the governing body of Balhae Infrastructure Fund, Korea Credit Bureau Co., Ltd., UAMCO., Ltd., KB Global Star Game & Apps SPAC, Joam Housing Development Co., Ltd., United PF 1<sup>st</sup> Recovery Private Equity Fund and Incheon Bridge Co., Ltd., and has business relationships with those associates. Therefore, the Group has significant influence over the decision-making process relating to their financial and business policies.

- (2) The Group determined that ordinary shares and convertible preference shares issued by JSC Bank CenterCredit are the same in economic substance except for the voting rights, and therefore, the equity method of accounting is applied on the basis of single ownership ratio of 41.93%, calculated based on ordinary and convertible preference shares held by the Group against the total outstanding ordinary and convertible preference shares issued by JSC Bank CenterCredit.
- (3) The Group's ownership in Testian Co., Ltd. is 27.39% and 48.41% as of December 31, 2011 and 2012, respectively, when the potential voting rights from redeemable convertible preference shares and convertible bond held by the Group are taken into account. Also, The Group's ownership in DS Plant Co., Ltd. is 21.05% and 21.05%, when the potential voting rights from convertible bond held by the Group are taken into account as of December 31, 2011 and 2012, respectively.
- (4) Fair value of ordinary shares of JSC Bank CenterCredit, reflecting the published market price, as of December 31, 2011 and 2012, are ₩89,669 million and ₩65,821 million, respectively, and fair value of shares of KB Global Star Game & Apps SPAC, reflecting the published market price, as of December 31, 2011 and 2012, are ₩47 million and ₩49 million, respectively.
- (5) Shares of CH Engineering Co., Ltd., Evalley Co., Ltd., Shinla Construction Co., Ltd. and PyungJeon Industries Co., Ltd. acquired through debt-equity swap, are reclassified as investments in associates due to termination of rehabilitation procedures.
- (6) As corporate restructuring is in progress, the Group has significant influence through participation in creditors' consultative council.

*Summarized financial information on associates:*

	2011					
	Total assets	Total liabilities	Share capital	Equity	Operating income	Profit (loss)
	(In millions of Korean won)					
<b>Associates</b>						
Balhae Infrastructure Fund . . . . .	₩1,023,825	₩ 2,187	₩ 971,835	₩1,021,638	₩ 63,530	₩ 55,069
Korea Credit Bureau Co., Ltd. . . . .	51,484	9,651	10,000	41,833	40,535	6,357
UAMCO., Ltd. . . . .	3,738,326	3,146,227	2,430	592,099	468,220	106,274
JSC Bank CenterCredit . . . . .	8,392,599	7,744,111	546,794	648,488	352,383	10,627
KoFC KBIC Frontier Champ 2010-5(PEF) . . . . .	58,015	334	57,700	57,681	2,210	1,065
KB Global Star Game & Apps SPAC . . . . .	21,755	1,260	862	20,495	—	173
Semiland Co., Ltd. . . . .	11,074	6,080	985	4,994	5,996	387
Serit Platform Co., Ltd. . . . .	5,985	3,590	1,000	2,395	4,617	(203)
Sehwa Electronics Co., Ltd. . . . .	27,378	11,487	1,050	15,891	13,812	43
Testian Co., Ltd. . . . .	2,442	1,651	1,030	791	426	62
DS Plant Co., Ltd. . . . .	10,286	7,590	600	2,696	12,518	32
KT Wibro infrastructure . . . . .	277,933	25,963	24,792	251,970	1,719	2,310
Joam Housing Development Co., Ltd. . . . .	85,714	89,485	50	(3,771)	18,451	(828)
United PF 1st Recovery Private Equity Fund . . . . .	836,104	30,162	800,000	805,942	58,529	5,942
IlssanElecom (Shenyang) Co., Ltd. . . . .	1,094	2,364	1,698	(1,270)	4,360	(205)
Qingdao Danam Electronics Co., Ltd. . . . .	1,394	702	4,733	692	—	—



2012

	<u>Total assets</u>	<u>Total liabilities</u>	<u>Share capital</u>	<u>Equity</u>	<u>Operating income</u>	<u>Profit (loss)</u>
	(In millions of Korean won)					
<b>Associates</b>						
Balhae Infrastructure Fund . . . . .	₩ 993,838	₩ 2,138	₩ 993,030	₩ 991,700	₩ 67,825	₩ 61,514
Korea Credit Bureau Co., Ltd. . .	55,944	13,834	10,000	42,110	47,660	5,019
UAMCO., Ltd. . . . .	4,906,010	4,215,061	2,430	690,949	599,570	95,828
JSC Bank CenterCredit . . . . .	7,722,114	7,124,299	546,794	597,815	269,586	3,795
KoFC KBIC Frontier Champ 2010-5(PEF) . . . . .	57,779	257	64,300	57,522	1,870	(6,635)
KB Global Star Game & Apps SPAC . . . . .	22,108	1,310	862	20,798	—	303
Semiland Co., Ltd. . . . .	12,472	6,901	985	5,571	10,552	774
Serit Platform Co., Ltd. . . . .	8,134	5,585	1,000	2,549	9,998	304
Sehwa Electronics Co., Ltd. . . . .	23,255	9,744	1,050	13,511	14,059	2,674
Testian Co., Ltd. . . . .	2,771	1,899	1,030	872	707	80
DS Plant Co., Ltd. . . . .	10,253	7,530	600	2,723	10,190	(194)
KT Wibro infrastructure . . . . .	253,906	30	24,792	253,876	2,138	1,906
Joam Housing Development Co., Ltd. . . . .	117,159	119,632	50	(2,473)	36,074	1,345
United PF 1st Recovery Private Equity Fund . . . . .	1,153,268	17,886	1,081,400	1,135,382	98,873	48,040
CH Engineering Co., Ltd. . . . .	1,088	833	158	255	714	(42)
Kores Co., Ltd. . . . .	75,750	67,105	11,099	8,645	72,622	190
KB GwS Private Securities Investment Trust . . . . .	465,690	503	425,814	465,187	39,881	39,373
Incheon Bridge Co., Ltd. . . . .	765,522	754,646	164,621	10,876	68,711	(29,451)
KB Star office Private real estate Investment Trust No.1 . . . . .	217,732	121,256	95,000	96,476	2,865	1,476
KoFC POSCO HANHWA KB shared growth Private Equity Fund . . . . .	23,337	913	25,000	22,424	106	(1,900)
IlssanElecom (Shenyang) Co., Ltd. . . . .	1,122	2,334	1,698	(1,212)	4,177	(34)
Qingdao Danam Electronics Co., Ltd. . . . .	1,676	740	4,733	936	3,388	(269)

As Evalley Co., Ltd., Shinla Construction Co., Ltd. and PyungJeon Industries Co., Ltd. are capital deficient as of December 31, 2012, reliable financial information is not available. Therefore, financial information of these associates is not included in the summarized financial information.

The changes in investments in associates for the years ended December 31, 2011 and 2012, are as follows:

	2011								
	Beginning	Acquisition	Disposal	Dividends	Gains (losses)	Other compre- hensive income	Impairment losses	Others	Ending
	(In millions of Korean won)								
<b>Associates</b>									
Balhae Infrastructure Fund .....	₩120,274	₩ 9,063	₩ —	₩(7,501)	₩ 6,942	₩ —	₩ —	₩—	₩128,778
Korea Credit Bureau Co., Ltd. ....	3,194	—	—	—	572	—	—	—	3,766
UAMCO., Ltd. ....	85,622	—	—	—	23,909	—	—	—	109,531
JSC Bank CenterCredit <sup>(1)</sup> .....	390,157	—	—	(3)	(4,652)	45	(20,488)	—	365,059
KoFC KBIC Frontier Champ 2010-5(PEF) .....	10,438	18,350	—	—	554	(511)	—	—	28,831
KB Global Star Game & Apps SPAC .....	1,034	—	(1,011)	—	17	(6)	—	14	48
Powerrex Corporation Co., Ltd. ....	1,951	—	—	—	(1,951)	—	—	—	—
Semiland Co., Ltd. ....	2,095	—	—	(11)	163	—	—	—	2,247
Seho Robo Ind. Co., Ltd. ....	820	—	(1,358)	—	538	—	—	—	—
Serit Platform Co., Ltd. ....	1,438	—	—	—	13	—	—	—	1,451
Sehwa Electronics Co., Ltd. ....	3,385	—	—	—	53	16	—	—	3,454
Testian Co., Ltd. ....	857	—	—	—	(68)	—	—	—	789
Solice Co., Ltd. ....	2,007	—	(2,007)	—	—	—	—	—	—
KT Wibro infrastructure .....	100,139	—	—	—	3,910	—	—	—	104,049
Joam Housing Development Co., Ltd. ....	—	—	—	—	—	—	—	—	—
United PF 1st Recovery Private Equity Fund .....	—	148,000	—	—	(4,563)	—	—	—	143,437
IlssanElecom(Shenyang) Co., Ltd. ....	—	—	—	—	—	—	—	—	—
Qingdao Danam Electronics Co., Ltd. ....	—	692	—	—	—	—	—	—	692
<b>Total .....</b>	<b>₩723,411</b>	<b>₩176,105</b>	<b>₩(4,376)</b>	<b>₩(7,515)</b>	<b>₩25,437</b>	<b>₩(456)</b>	<b>₩(20,488)</b>	<b>₩ 14</b>	<b>₩892,132</b>

	<u>Beginning</u>	<u>Acquisition and others</u>	<u>Disposal</u>	<u>Dividends</u>	<u>Gains (losses)</u>	<u>Other compre- hensive income</u>	<u>Impairment losses</u>	<u>Ending</u>
	(In millions of Korean won)							
<b>Associates</b>								
Balhae Infrastructure Fund .....	₩128,778	₩ 2,660	₩(6,440)	₩ (7,747)	₩ 7,753	₩ —	₩ —	₩ 125,004
Korea Credit Bureau Co., Ltd. ....	3,766	—	—	—	354	(330)	—	3,790
UAMCO., Ltd. ....	109,531	—	—	—	30,229	—	—	139,760
JSC Bank CenterCredit <sup>(1)</sup> .....	365,059	—	—	(3)	(6,257)	(43,097)	(33,813)	281,889
KoFC KBIC Frontier Champ 2010-5(PEF) .....	28,831	3,300	—	—	(5,477)	(1,115)	—	25,539
KB Global Star Game & Apps SPAC .....	48	—	—	—	—	—	—	48
Semiland Co., Ltd. ....	2,247	—	—	(10)	276	—	—	2,513
Serit Platform Co., Ltd. ....	1,451	—	—	—	66	—	—	1,517
Sehwa Electronics Co., Ltd. ....	3,454	—	—	—	(553)	54	—	2,955
Testian Co., Ltd. ....	789	198	—	—	54	—	—	1,041
KT Wibro infrastructure .....	104,049	—	—	—	1,906	—	—	105,955
Joam Housing Development Co., Ltd. ....	—	—	—	—	—	—	—	—
United PF 1st Recovery Private Equity Fund .....	143,437	43,617	(402)	—	8,773	—	—	195,425
CH Engineering Co., Ltd. <sup>(2)</sup> .....	—	—	—	—	—	—	—	—
Evalley Co., Ltd. <sup>(2)</sup> .....	—	—	—	—	—	—	—	—
Shinla Construction Co., Ltd. <sup>(2)</sup> .....	—	—	—	—	—	—	—	—
PyungJeon Industries Co., LTD <sup>(2)</sup> .....	—	—	—	—	—	—	—	—
Kores Co., Ltd. ....	—	634	—	—	273	477	—	1,384
KB GwS Private Securities Investment Trust .....	—	115,745	(1,865)	—	7,059	—	—	120,939
Incheon Bridge Co., Ltd. ....	—	24,677	—	—	(22,916)	(131)	—	1,630
KB Star office Private real estate Investment Trust No.1 .....	—	20,000	—	—	(102)	—	—	19,898
KoFC POSCO HANHWA KB shared growth Private Equity Fund .....	—	6,250	—	—	(934)	(333)	—	4,983
IlssanElecom(Shenyang) Co., Ltd. ....	—	—	—	—	—	—	—	—
Qingdao Danam Electronics Co., Ltd. ....	692	—	—	—	175	68	—	935
<b>Total</b> .....	<b>₩892,132</b>	<b>₩217,081</b>	<b>₩(8,707)</b>	<b>₩ (7,760)</b>	<b>₩ 20,679</b>	<b>₩(44,407)</b>	<b>₩ (33,813)</b>	<b>₩1,035,205</b>

<sup>(1)</sup> Kazakhstan has been experiencing liquidity problems and roll-over of borrowings in the financial sector due to depression of its domestic economy mainly driven by delays of recovery in the local real estate market and global credit

crunch. The Group determined that the decrease in the investment value of its BCC shares were not expected to recover in the near future due to an adverse economic condition in Kazakhstan, particularly the real estate market and the fact that loan portfolio of BCC consisted mainly of loans collateralized by real estates. The recoverable amount of shares of JSC Bank CenterCredit, obtained from an independent third-party valuation service as of December 31, 2011 and 2012, amounts to ₩365,059 million and ₩281,889 million, respectively. Carrying value of shares of JSC Bank CenterCredit before recognizing impairment losses, amounts to ₩385,547 million and ₩315,702 million, respectively.

- (2) Shares of CH Engineering Co., Ltd., Evalley Co., Ltd., Shinla Construction Co., Ltd. and PyungJeon Industries Co., Ltd. acquired through debt-equity swap, are reclassified as investments in associates due to termination of rehabilitation procedures.

Accumulated unrecognized share of losses of an associate due to discontinuing the use of the equity method as of December 31, 2011 and 2012, follows:

	2011	
	Unrecognized loss	Unrecognized change in equity
	(In millions of Korean won)	
Joam Housing Development Co., Ltd. ....	₩ (566)	₩ —
IlsanElecom(Shenyang) Co., Ltd. ....	(1,165)	(105)
	2012	
	Unrecognized loss	Unrecognized change in equity
	(In millions of Korean won)	
Joam Housing Development Co., Ltd. ....	₩ (371)	₩ —
IlsanElecom(Shenyang) Co., Ltd. ....	(1,199)	(13)
CH Engineering Co., Ltd. ....	(18)	—

#### 14. Property and Equipment, and Investment Property

The details of property and equipment as of December 31, 2011 and 2012, are as follows:

	2011			
	Acquisition cost	Accumulated depreciation	Accumulated impairment losses	Carrying amount
	(In millions of Korean won)			
Land .....	₩2,022,943	₩ —	₩ (581)	₩2,022,362
Buildings .....	1,200,813	(301,947)	(2,661)	896,205
Leasehold improvements .....	484,328	(424,742)	—	59,586
Equipment and vehicles .....	1,710,477	(1,513,746)	—	196,731
Construction in-progress .....	1,075	—	—	1,075
Financial lease assets .....	43,756	(33,695)	—	10,061
Total .....	<u>₩5,463,392</u>	<u>₩(2,274,130)</u>	<u>₩ (3,242)</u>	<u>₩3,186,020</u>
	2012			
	Acquisition cost	Accumulated depreciation	Accumulated impairment losses	Carrying amount
	(In millions of Korean won)			
Land .....	₩2,014,527	₩ —	₩ (581)	₩2,013,946
Buildings .....	1,211,056	(327,801)	(2,661)	880,594
Leasehold improvements .....	523,039	(467,381)	—	55,658
Equipment and vehicles .....	1,635,134	(1,492,395)	—	142,739
Construction in-progress .....	893	—	—	893
Financial lease assets .....	55,908	(46,141)	—	9,767
Total .....	<u>₩5,440,557</u>	<u>₩(2,333,718)</u>	<u>₩ (3,242)</u>	<u>₩3,103,597</u>

The changes in property and equipment for the years ended December 31, 2011 and 2012, are as follows:

2011							
Beginning	Acquisition	Transfers <sup>(1)</sup>	Disposal	Depreciation <sup>(2)</sup>	Others	Ending	
(In millions of Korean won)							
Land	₩2,022,864	₩ 195	₩ (706)	₩ (18)	₩ —	₩ 27	₩2,022,362
Buildings	891,220	3,019	30,207	(26)	(28,307)	92	896,205
Leasehold Improvements	50,634	11,414	39,195	(423)	(47,447)	6,213	59,586
Equipment and vehicles	174,818	160,319	—	(847)	(137,559)	—	196,731
Construction in-progress	119	76,258	(75,302)	—	—	—	1,075
Financial lease assets	10,605	10,700	—	—	(11,244)	—	10,061
<b>Total</b>	<b>₩3,150,260</b>	<b>₩261,905</b>	<b>₩ (6,606)</b>	<b>₩(1,314)</b>	<b>₩ (224,557)</b>	<b>₩6,332</b>	<b>₩3,186,020</b>

2012							
Beginning	Acquisition	Transfers <sup>(1)</sup>	Disposal	Depreciation <sup>(2)</sup>	Others	Ending	
(In millions of Korean won)							
Land	₩2,022,362	₩ 40	₩ (6,505)	₩(1,878)	₩ —	₩ (73)	₩2,013,946
Buildings	896,205	1,806	14,344	(2,667)	(28,849)	(244)	880,595
Leasehold Improvements	59,586	4,574	32,591	(272)	(44,007)	3,186	55,658
Equipment and vehicles	196,731	75,109	—	(365)	(128,641)	(96)	142,738
Construction in-progress	1,075	49,646	(49,828)	—	—	—	893
Financial lease assets	10,061	12,152	—	—	(12,446)	—	9,767
<b>Total</b>	<b>₩3,186,020</b>	<b>₩143,327</b>	<b>₩ (9,398)</b>	<b>₩(5,182)</b>	<b>₩ (213,943)</b>	<b>₩2,773</b>	<b>₩3,103,597</b>

(1) Including transfers with investment property and assets held for sale.

(2) Including ₩122 million and ₩232 million recorded in other operating expenses in the statements of comprehensive income for the years ended December 31, 2011 and 2012, respectively.

The changes in accumulated impairment losses of property and equipment for the years ended December 31, 2011 and 2012, are as follows:

2011				
Beginning	Impairment	Reversal	Others	Ending
(In millions of Korean won)				
₩ (3,251)	₩ —	₩ —	₩ 9	₩ (3,242)

2012				
Beginning	Impairment	Reversal	Others	Ending
(In millions of Korean won)				
₩ (3,242)	₩ —	₩ —	₩ —	₩ (3,242)

The details of investment property as of December 31, 2011 and 2012, are as follows:

	2011		
	Acquisition cost	Accumulated depreciation	Carrying amount
	(In millions of Korean won)		
Land .....	₩ 37,451	₩ —	₩37,451
Buildings .....	18,961	(4,860)	14,101
Total .....	<u>₩ 56,412</u>	<u>₩ (4,860)</u>	<u>₩51,552</u>
	2012		
	Acquisition cost	Accumulated depreciation	Carrying amount
	(In millions of Korean won)		
Land .....	₩ 38,653	₩ —	₩38,653
Buildings .....	19,723	(5,402)	14,321
Total .....	<u>₩ 58,376</u>	<u>₩ (5,402)</u>	<u>₩52,974</u>

As of December 31, 2011 and 2012, fair values of the investment properties amount to ₩48,996 million and ₩51,142 million, respectively. The investment properties were valued by qualified independent appraisers with experience in valuing similar properties in the same location.

Rental income from the above investment properties for the years ended December 31, 2010, 2011 and 2012, amounts to ₩1,122 million, ₩683 million and ₩675 million, respectively.

The changes in investment property for the years ended December 31, 2011 and 2012, are as follows:

	2011			
	Beginning	Transfers	Depreciation	Ending
	(In millions of Korean won)			
Land .....	₩38,633	₩(1,182)	₩ —	₩37,451
Buildings .....	14,288	264	(451)	14,101
Total .....	<u>₩52,921</u>	<u>₩ (918)</u>	<u>₩ (451)</u>	<u>₩51,552</u>
	2012			
	Beginning	Transfers	Depreciation	Ending
	(In millions of Korean won)			
Land .....	₩37,451	₩ 1,202	₩ —	₩38,653
Buildings .....	14,101	685	(465)	14,321
Total .....	<u>₩51,552</u>	<u>₩ 1,887</u>	<u>₩ (465)</u>	<u>₩52,974</u>

Property and equipment insured as of December 31, 2011 and 2012, are as follows:

Type	Assets insured	Insurance coverage		Insurance company
		2011	2012	
		(In millions of Korean won)		
General property insurance	Buildings <sup>(1)</sup> .....	₩1,061,097	₩1,138,216	Samsung Fire & Marine Insurance Co., Ltd. and others
	Leasehold improvements .....	134,595	117,600	
	Equipment and vehicles and others .....	179,804	142,828	
	Total .....	<u>₩1,375,496</u>	<u>₩1,398,644</u>	

<sup>(1)</sup> Buildings include office buildings, investment properties and assets held for sale.

## 15. Intangible Assets

The details of intangible assets as of December 31, 2011 and 2012, are as follows:

	2011			
	Acquisition cost	Accumulated amortization	Accumulated impairment losses	Carrying Amount
	(In millions of Korean won)			
Goodwill	₩143,209	₩ —	₩ —	₩143,209
Other intangible assets	760,538	(421,380)	(13,926)	325,232
Total	₩903,747	₩(421,380)	₩ (13,926)	₩468,441

	2012			
	Acquisition cost	Accumulated amortization	Accumulated impairment losses	Carrying Amount
	(In millions of Korean won)			
Goodwill	₩ 251,209	₩ —	₩ (35,157)	₩216,052
Other intangible assets	786,565	(484,749)	(17,845)	283,971
Total	₩1,037,774	₩(484,749)	₩ (53,002)	₩500,023

The details of goodwill as of December 31, 2011 and 2012, are as follows:

	2011		2012	
	Acquisition cost	Carrying amount	Acquisition cost	Carrying amount
	(In millions of Korean won)			
Housing & Commercial Bank	₩ 65,288	₩ 65,288	₩ 65,288	₩ 65,288
KB Cambodia Bank	1,202	1,202	1,202	1,202
KB Investment Securities	70,265	70,265	70,265	70,265
Powernet Technologies Co., Ltd.	6,454	6,454	6,454	6,454
KB Savings Bank Co., Ltd.	—	—	108,000	72,843
Total	₩143,209	₩143,209	₩251,209	₩216,052

The changes in accumulated impairment losses of goodwill for the years ended December 31, 2011 and 2012, are as follows:

	2011			
	Beginning	Impairment	Others	Ending
	(In millions of Korean won)			
₩	—	₩ —	₩ —	₩ —

	2012			
	Beginning	Impairment <sup>(1)</sup>	Others	Ending
	(In millions of Korean won)			
₩	—	₩ 35,157	₩ —	₩ 35,157

- (1) Industry environment of savings banks has deteriorated continuously since the recognition of goodwill and KB Savings Bank's performance fell short of expectations primarily due to a decline of benchmark interest rate during 2012. Considering the aforementioned recent downturns, the Group recognized the impairment of goodwill on KB Savings Bank.

The details of allocating goodwill to cash-generating units and related information for impairment testing as of December 31, 2012, are as follows:

	Housing & Commercial Bank		KB Cambodia Bank	KB Investment Securities	Powernet Technologies Co., Ltd.	KB Savings Bank Co., Ltd.	Total
	Retail Banking	Corporate Banking					
	(In millions of Korean won)						
Carrying amounts	₩49,315	₩ 15,973	₩ 1,202	₩70,265	₩ 6,454	₩72,843	₩216,052
Recoverable amount exceeded							
carrying amount	86,263	106,736	2,441	52,137	5,811	—	253,388
Discount rate (%)	14.20	14.40	17.80	17.40	14.80	14.60	
Permanent growth rate(%)	2.90	2.90	4.90	2.90	2.90	2.00	

Goodwill is allocated to cash-generating units that are expected to benefit from the synergies of the combination for impairment testing, and cash-generating units consist of an operating segment or units which are not larger than an operating segment. The Group recognized the amount of ₩65,288 million related to goodwill acquired in the merger of Housing & Commercial Bank. Of those respective amounts, the amounts of ₩49,315 million and ₩15,973 million were allocated to the Retail Banking and Corporate Banking, respectively. Cash-generating units to which goodwill has been allocated is tested for impairment annually, and whenever there is an indication that the unit may be impaired, by comparing the carrying amount of the unit, including the goodwill, with the recoverable amount of the unit.

The recoverable amount of a cash-generating unit is measured at the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell is the amount obtainable from the sale in an arm's length transaction between knowledgeable, willing parties, less the costs of disposal. If it is difficult to measure the amount obtainable from the sale, the Group measures the fair value less costs to sell by reflecting the characteristics of the measured cash-generating unit. If it is not possible to obtain reliable information to measure the fair value less costs to sell, the Group uses the asset's value in use as its recoverable amount. Value in use is the present value of the future cash flows expected to be derived from an asset or cash-generating unit. The projections of the future cash flows are based on the most recent financial budget approved by management and generally cover a period of five years. However, KB Savings Bank Co., Ltd. used a period of seven years for projection considering the special characteristics of the business in the early stages. The future cash flows after projection period are estimated on the assumption that the future cash flows will increase by 2.9% for Retail Banking, Corporate Banking, KB Investment Securities, and Powernet Technologies Co., Ltd., and 4.9% for KB Cambodia Bank and 2.0% KB Savings Bank Co., Ltd. for every year. The key assumptions used for the estimation of the future cash flows are the market size and the Group's market share. The discount rate is a pre-tax rate that reflects assumptions regarding risk-free interest rate, market risk premium and the risks specific to the asset for which the future cash flow estimates have not been adjusted.

The details of intangible assets, excluding goodwill, as of December 31, 2011 and 2012, are as follows:

	2011			
	Acquisition cost	Accumulated amortization	Accumulated impairment losses	Carrying amount
	(In millions of Korean won)			
Industrial property rights	₩ 1,025	₩ (919)	₩ —	₩ 106
Software	556,739	(340,421)	—	216,318
Other intangible assets	183,714	(69,396)	(13,926)	100,392
Finance leases assets	19,060	(10,644)	—	8,416
Total	₩760,538	₩(421,380)	₩ (13,926)	₩325,232



	2012			
	Acquisition cost	Accumulated amortization	Accumulated impairment losses	Carrying amount
	(In millions of Korean won)			
Industrial property rights	₩ 1,436	₩ (1,018)	₩ —	₩ 418
Software	576,056	(408,024)	—	168,032
Other intangible assets	185,660	(59,383)	(17,845)	108,432
Finance leases assets	23,413	(16,324)	—	7,089
Total	<u>₩786,565</u>	<u>₩(484,749)</u>	<u>₩ (17,845)</u>	<u>₩283,971</u>

The changes in intangible assets, excluding goodwill, for the years ended December 31, 2011 and 2012, are as follows:

	2011						
	Beginning	Acquisition	Disposal	Transfer	Amortization <sup>(1)</sup>	Others	Ending
	(In millions of Korean won)						
Industrial property rights	₩ 85	₩ 28	₩ —	₩ —	₩ (42)	₩ 35	₩ 106
Software	257,537	64,826	—	435	(106,480)	—	216,318
Other intangible assets <sup>(2)</sup>	96,312	34,142	(9,310)	(435)	(6,361)	(13,956)	100,392
Finance leases assets	7,777	5,404	—	—	(4,765)	—	8,416
Total	<u>₩361,711</u>	<u>₩104,400</u>	<u>₩(9,310)</u>	<u>₩ —</u>	<u>₩ (117,648)</u>	<u>₩(13,921)</u>	<u>₩325,232</u>

	2012						
	Beginning	Acquisition	Disposal	Transfer	Amortization <sup>(1)</sup>	Others	Ending
	(In millions of Korean won)						
Industrial property rights	₩ 106	₩ 429	₩ —	₩ —	₩ (102)	₩ (15)	₩ 418
Software	216,318	52,576	(280)	—	(100,578)	(4)	168,032
Other intangible assets <sup>(2)</sup>	100,392	25,042	(3,946)	—	(7,874)	(5,182)	108,432
Finance leases assets	8,416	4,353	—	—	(5,680)	—	7,089
Total	<u>₩325,232</u>	<u>₩ 82,400</u>	<u>₩(4,226)</u>	<u>₩ —</u>	<u>₩ (114,234)</u>	<u>₩ (5,201)</u>	<u>₩283,971</u>

<sup>(1)</sup> Including ₩41 million and ₩45 million recorded in other operating expenses in the statements of comprehensive income for the years ended December 31, 2011 and 2012.

<sup>(2)</sup> Membership rights classified as other intangible assets with indefinite useful lives recognized impairment losses because their recoverable amount is lower than their carrying amount.

The changes in accumulated impairment losses on intangible assets, excluding goodwill, for the years ended December 31, 2011 and 2012, are as follows:

	2011				
	Beginning	Impairment	Reversal	Disposal and others	Ending
	(In millions of Korean won)				
Accumulated impairment losses on intangible assets	₩ —	₩(13,926)	₩ —	₩ —	₩(13,926)

2012

	<u>Beginning</u>	<u>Impairment</u>	<u>Reversal</u>	<u>Disposal and others</u>	<u>Ending</u>
	(In millions of Korean won)				
Accumulated impairment losses on intangible assets .....	₩(13,926)	₩ (5,166)	₩ 72	₩ 1,175	₩(17,845)

## 16. Deferred income tax assets and liabilities

The details of deferred income tax assets and liabilities as of December 31, 2011 and 2012, are as follows:

	2011		
	Assets	Liabilities	Net amount
	(In millions of Korean won)		
Other provisions .....	₩ 113,752	₩ (115)	₩ 113,637
Allowances for loan losses .....	200	(2,574)	(2,374)
Impairment losses on property and equipment .....	3,065	—	3,065
Interest on equity index-linked deposits .....	1,785	—	1,785
Share-based payments .....	4,069	—	4,069
Provisions for guarantees .....	75,326	—	75,326
Losses(gains) from valuation on derivatives .....	1,584	(109,427)	(107,843)
Present value discount .....	3,770	(12,603)	(8,833)
Losses(gains) from fair value hedged item .....	26,522	—	26,522
Accrued interest .....	—	(91,147)	(91,147)
Deferred loan origination fees and costs .....	49	(96,848)	(96,799)
Gains from revaluation .....	—	(276,505)	(276,505)
Investments in subsidiaries and others .....	24,943	(41,541)	(16,598)
Derivative linked securities .....	444,766	(446,837)	(2,071)
Others .....	433,962	(254,709)	179,253
Sub-total .....	1,133,793	(1,332,306)	(198,513)
Off-setting of deferred income tax assets and liabilities .....	(1,111,464)	1,111,464	—
Total .....	₩ 22,329	₩ (220,842)	₩(198,513)
	2012		
	Assets	Liabilities	Net amount
	(In millions of Korean won)		
Other provisions .....	₩ 139,412	₩ (57)	₩ 139,355
Allowances for loan losses .....	1,144	(2,578)	(1,434)
Impairment losses on property and equipment .....	2,111	—	2,111
Interest on equity index-linked deposits .....	722	—	722
Share-based payments .....	6,191	—	6,191
Provisions for guarantees .....	50,398	—	50,398
Losses(gains) from valuation on derivatives .....	1,593	(39,501)	(37,908)
Present value discount .....	2,337	(7,081)	(4,744)
Losses(gains) from fair value hedged item .....	30,802	—	30,802
Accrued interest .....	—	(80,459)	(80,459)
Deferred loan origination fees and costs .....	8,745	(94,142)	(85,397)
Gains from revaluation .....	—	(276,421)	(276,421)
Investments in subsidiaries and others .....	49,128	(57,388)	(8,260)
Derivative linked securities .....	161,642	(160,131)	1,511
Others .....	467,144	(315,148)	151,996
Sub-total .....	921,369	(1,032,906)	(111,537)
Off-setting of deferred income tax assets and liabilities .....	(902,937)	902,937	—
Total .....	₩ 18,432	₩ (129,969)	₩(111,537)

*Unrecognized deferred income tax liabilities*

No deferred income tax liabilities have been recognized for the taxable temporary difference of ₩83,745 million associated with investment in subsidiaries and associates as of December 31, 2012, due to the following reasons:

- The Group is able to control the timing of the reversal of the temporary difference.
- It is probable that the temporary difference will not reverse in the foreseeable future.

No deferred income tax liabilities have been recognized for the taxable temporary difference of ₩65,288 million arising from the initial recognition of goodwill from the merger of Housing and Commercial Bank as of December 31, 2012.

*Unrecognized deferred income tax assets*

No deferred income tax assets have been recognized for the deductible temporary difference of ₩2,492,775 million associated with investments in subsidiaries and others as of December 31, 2012, because it is not probable that the temporary differences will reverse in the foreseeable future.

No deferred income tax assets have been recognized for deductible temporary differences of ₩10 million, ₩817 million, ₩80,204 million and ₩87,342 million associated with share-based payments, other provisions, loss on SPE repurchase and others, respectively, as of December 31, 2012, due to the uncertainty that these will be realized in the future.

The changes in cumulative temporary differences for the years ended December 31, 2011 and 2012, are as follows:

	2011			Ending
	Beginning	Decrease	Increase	
	(In millions of Korean won)			
<b>Deductible temporary differences</b>				
Losses(gains) from fair value hedged item . . . . .	₩ 129,178	₩ 129,178	₩ 109,596	₩ 109,596
Other provisions . . . . .	584,999	894,311	779,819	470,507
Allowances for loan losses . . . . .	20,269	35,642	16,200	827
Impairment losses on property and equipment . . . . .	6,904	6,904	12,666	12,666
Deferred loan origination fees and costs . . . . .	171	486	519	204
Interest on equity index-linked deposits . . . . .	10,388	10,388	7,378	7,378
Share-based payments . . . . .	30,271	30,271	19,359	19,359
Provisions for guarantees . . . . .	414,048	428,288	325,503	311,263
Gains(losses) from valuation on derivatives . . . . .	4,468	4,451	6,531	6,548
Present value discount . . . . .	—	—	15,579	15,579
Dividends from SPEs . . . . .	2,563	2,563	—	—
Loss on SPE repurchase . . . . .	80,204	—	—	80,204
Investments in subsidiaries and others . . . . .	3,484,474	83,055	—	3,401,419
Derivative securities . . . . .	—	—	1,837,877	1,837,877
Others . . . . .	1,394,001	1,352,107	1,805,161	1,847,055
Sub-total . . . . .	<u>6,161,938</u>	<u>2,977,644</u>	<u>4,936,188</u>	<u>8,120,482</u>
Unrecognized deferred income tax assets:				
Share-based payments . . . . .	15,834			2,546
Other provisions . . . . .	1,477			365
Loss on SPE repurchase . . . . .	80,204			80,204
Investments in subsidiaries and others . . . . .	3,272,930			3,299,083
Others . . . . .	92,307			88,939
Total . . . . .	<u>2,699,186</u>			<u>4,649,345</u>
Tax rate (%) . . . . .	<u>24.2, 22.0</u>			<u>24.2</u>
Total deferred income tax assets from deductible temporary differences . . . . .	<u>₩ 641,672</u>			<u>₩1,133,793</u>

2011

	Beginning	Decrease	Increase	Ending
	(In millions of Korean won)			
<b>Taxable temporary differences</b>				
Accrued interest . . . . .	₩ (405,417)	₩ (309,036)	₩ (284,895)	₩ (381,276)
Allowances for loans losses . . . . .	(57,578)	(40,796)	6,146	(10,636)
Deferred loan origination fees and costs . . . . .	(312,168)	(311,853)	(399,884)	(400,199)
Advanced depreciation provisions . . . . .	(460,918)	(460,918)	—	—
Gains(losses) from valuation on derivatives . . . . .	(502,897)	(502,836)	(452,139)	(452,200)
Present value discount . . . . .	(70,994)	(52,423)	(38,716)	(57,287)
Goodwill . . . . .	(65,288)	—	—	(65,288)
Gains on revaluation . . . . .	(1,142,809)	(9,529)	(9,301)	(1,142,581)
Investments in subsidiaries and others . . . . .	(3,258,119)	(7,791)	(2,095,375)	(5,345,703)
Derivative securities . . . . .	—	—	(1,846,433)	(1,846,433)
Others . . . . .	(882,777)	(217,222)	(393,051)	(1,058,606)
Sub-total . . . . .	<u>(7,158,965)</u>	<u>(1,912,404)</u>	<u>(5,513,648)</u>	<u>(10,760,209)</u>
Unrecognized deferred income tax assets:				
Goodwill . . . . .	(65,288)			(65,288)
Investments in subsidiaries and others . . . . .	(26,894)			(53,293)
Total . . . . .	<u>(7,066,783)</u>			<u>(10,641,628)</u>
Tax rate (%) . . . . .	<u>24.2, 22.0</u>			<u>24.2</u>
Total deferred income tax assets from deductible temporary differences . . . . .	<u>₩ (921,202)</u>			<u>₩ (1,332,306)</u>

2012

	Beginning	Decrease	Increase	Ending
	(In millions of Korean won)			
<b>Deductible temporary differences</b>				
Losses(gains) from fair value hedged item . . . . .	₩ 109,596	₩ 109,596	₩ 127,281	₩ 127,281
Other provisions . . . . .	470,507	430,917	537,409	576,999
Allowances for loan losses . . . . .	827	149	4,049	4,727
Impairment losses on property and equipment . . . . .	12,666	12,666	8,723	8,723
Deferred loan origination fees and costs . . . . .	204	204	36,136	36,136
Interest on equity index-linked deposits . . . . .	7,378	7,378	2,985	2,985
Share-based payments . . . . .	19,359	19,359	25,591	25,591
Provisions for guarantees . . . . .	311,263	311,263	208,255	208,255
Gains(losses) from valuation on derivatives . . . . .	6,548	6,548	6,581	6,581
Present value discount . . . . .	15,579	15,579	9,655	9,655
Loss on SPE repurchase . . . . .	80,204	—	—	80,204
Investments in subsidiaries and others . . . . .	3,401,419	917,955	203,794	2,687,258
Derivative linked securities . . . . .	1,837,877	1,837,877	667,942	667,942
Others . . . . .	1,847,055	1,141,225	1,308,709	2,014,539
Sub-total . . . . .	<u>8,120,482</u>	<u>4,810,716</u>	<u>3,147,110</u>	<u>6,456,876</u>
Unrecognized deferred income tax assets:				
Share-based payments . . . . .	2,546			10
Other provisions . . . . .	365			817
Loss on SPE repurchase . . . . .	80,204			80,204
Investments in subsidiaries and others . . . . .	3,299,083			2,492,775
Others . . . . .	88,939			87,342
Total . . . . .	<u>4,649,345</u>			<u>3,795,728</u>
Tax rate (%) . . . . .	<u>24.2</u>			<u>24.2</u>
Total deferred income tax assets from deductible temporary differences . . . . .	<u>₩1,133,793</u>			<u>₩ 921,369</u>

	2012			
	Beginning	Decrease	Increase	Ending
	(In millions of Korean won)			
<b>Taxable temporary differences</b>				
Accrued interest	₩ (381,276)	₩ (287,013)	₩ (244,863)	₩ (339,126)
Allowances for loans losses	(10,636)	—	(18)	(10,654)
Deferred loan origination fees and costs	(400,199)	(400,199)	(389,017)	(389,017)
Gains(losses) from valuation on derivatives	(452,200)	(452,200)	(163,225)	(163,225)
Present value discount	(57,287)	(25,102)	—	(32,185)
Goodwill	(65,288)	—	—	(65,288)
Gains on revaluation	(1,142,581)	(347)	—	(1,142,234)
Investments in subsidiaries and others	(5,345,703)	(562)	(525,003)	(5,870,144)
Derivative linked securities	(1,846,433)	(1,846,433)	(661,700)	(661,700)
Others	(1,058,606)	(190,495)	(440,703)	(1,308,814)
Sub-total	<u>(10,760,209)</u>	<u>(3,202,351)</u>	<u>(2,424,529)</u>	<u>(9,982,387)</u>
Unrecognized deferred income tax assets:				
Goodwill	(65,288)			(65,288)
Investments in subsidiaries and others	(53,293)			(83,745)
Total	<u>(10,641,628)</u>			<u>(9,833,354)</u>
Tax rate (%)	<u>24.2</u>			<u>24.2</u>
Total deferred income tax assets from deductible temporary differences	<u>₩ (1,332,306)</u>			<u>₩(1,032,906)</u>

## 17. Assets held for sale

The details of assets held for sale as of December 31, 2011 and 2012, are as follows:

	2011			
	Acquisition cost <sup>(1)</sup>	Accumulated impairment	Carrying amount	Fair value less costs to sell
	(In millions of Korean won)			
Land	₩ 7,807	₩ (2,501)	₩5,306	₩ 5,306
Buildings	8,371	(3,746)	4,625	4,625
Total	<u>₩ 16,178</u>	<u>₩ (6,247)</u>	<u>₩9,931</u>	<u>₩ 9,931</u>
	2012			
	Acquisition cost <sup>(1)</sup>	Accumulated impairment	Carrying amount	Fair value less costs to sell
	(In millions of Korean won)			
Land	₩ 5,288	₩ (2,613)	₩ 2,675	₩ 2,675
Buildings	35,883	(3,146)	32,737	32,737
Total	<u>₩ 41,171</u>	<u>₩ (5,759)</u>	<u>₩35,412</u>	<u>₩ 35,412</u>

<sup>(1)</sup> Acquisition cost of buildings held for sale is net of accumulated depreciation.

The changes in accumulated impairment losses of assets held for sale for the years ended December 31, 2011 and 2012, are as follows:

		2011				
Beginning	Provision	Reversal	Others	Ending		
(In millions of Korean won)						
₩ (3,653)	₩ (3,931)	₩ 312	₩ 1,025	₩ (6,247)		

		2012				
Beginning	Provision	Reversal	Others	Ending		
(In millions of Korean won)						
₩ (6,247)	₩ (5,708)	₩ —	₩ 6,196	₩ (5,759)		

As of December 31, 2012, assets held for sale consist of six real estate of closed offices and one real estate acquired through execution of security right, which the management of the Group was committed to a plan to sell, but not yet sold by December 31, 2012. As of reporting date, two assets out of the above assets held for sale are under negotiation for sale and the remaining five assets are also being actively marketed.

## 18. Other Assets

The details of other assets as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
<b>Other financial assets</b>		
Other receivables . . . . .	₩2,470,405	₩3,236,027
Receivables in gold . . . . .	107	—
Accrued income . . . . .	1,253,034	1,053,687
Guarantee deposits . . . . .	1,333,370	1,369,716
Domestic exchange settlement debits . . . . .	1,403,284	2,239,607
Others . . . . .	304,694	247,044
Allowances for loan losses . . . . .	(353,905)	(590,974)
Present value discount . . . . .	(1,084)	(951)
Sub-total . . . . .	<u>6,409,905</u>	<u>7,554,156</u>
<b>Other non-financial assets</b>		
Other receivables . . . . .	7,300	32,206
Prepaid expenses . . . . .	307,742	266,282
Guarantee deposits . . . . .	3,149	4,219
Insurance assets . . . . .	128,450	155,676
Separate account assets . . . . .	538,179	655,040
Others . . . . .	92,133	95,626
Allowances on other asset . . . . .	(8,339)	(7,988)
Sub-total . . . . .	<u>1,068,614</u>	<u>1,201,061</u>
Total . . . . .	<u>₩7,478,519</u>	<u>₩8,755,217</u>



The changes in allowances for loan losses on other assets for the years ended December 31, 2011 and 2012, are as follows:

	2011		
	Other financial assets	Other non-financial assets	Total
	(In millions of Korean won)		
Beginning	₩ 364,530	₩ 24,210	₩388,740
Written-off	(19,859)	(19,800)	(39,659)
Provision	9,505	3,678	13,183
Others	(271)	251	(20)
Ending	<u>₩ 353,905</u>	<u>₩ 8,339</u>	<u>₩362,244</u>

	2012		
	Other financial assets	Other non-financial assets	Total
	(In millions of Korean won)		
Beginning	₩ 353,905	₩ 8,339	₩362,244
Written-off	(30,602)	(4,439)	(35,041)
Provision	46,508	4,088	50,596
Others	221,163	—	221,163
Ending	<u>₩ 590,974</u>	<u>₩ 7,988</u>	<u>₩598,962</u>

#### 19. Financial liabilities at fair value through profit or loss

The details of financial liabilities at fair value through profit or loss as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
<b>Financial liabilities held for trading</b>		
Securities sold	₩ 522,112	₩1,342,119
Other	28,761	39,878
Sub-total	<u>550,873</u>	<u>1,381,997</u>
<b>Financial liabilities designated at fair value through profit or loss</b>		
Derivative linked securities	<u>837,206</u>	<u>469,138</u>
Sub-total	<u>837,206</u>	<u>469,138</u>
<b>Total financial liabilities at fair value through profit or loss</b>	<u>₩1,388,079</u>	<u>₩1,851,135</u>

The details of credit risk of financial liabilities designated at fair value through profit or loss as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
<b>Financial liabilities designated at fair value through profit or loss</b>	₩837,206	₩469,138
Changes in fair value resulting from changes in the credit risk	(9,442)	3,812
Accumulated changes in fair value resulting from changes in the credit risk	(9,442)	(5,630)

## 20. Deposits

Deposits as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Deposits .....	₩190,337,890	₩194,403,282
Deferred financing costs .....	(300)	(3)
Total .....	<u>₩190,337,590</u>	<u>₩194,403,279</u>

The details of deposits as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
<b>Demand deposits in Korean won</b>		
Checking deposits .....	₩ 146,658	₩ 116,423
Household checking deposits .....	434,134	434,814
Special deposits .....	2,691,674	3,093,868
Ordinary deposits .....	20,581,481	21,469,971
Public fund deposits .....	85,895	68,600
Treasury deposits .....	7,539	5,256
General savings deposits .....	23,471,543	24,668,545
Corporate savings deposits .....	10,209,575	10,504,790
Nonresident's deposit in Korean won .....	128,630	61,255
Nonresident's free deposit in Korean won .....	15,672	17,994
Others .....	308,181	186,192
Sub-total .....	<u>58,080,982</u>	<u>60,627,708</u>
<b>Demand deposits in foreign currencies</b>		
Checking deposits .....	71,838	98,478
Ordinary deposits .....	1,661,358	1,809,712
Special deposits .....	1,145	1,316
Others .....	9,436	9,852
Sub-total .....	<u>1,743,777</u>	<u>1,919,358</u>
Total demand deposits .....	<u>59,824,759</u>	<u>62,547,066</u>
<b>Time deposits in Korean won</b>		
Time deposits .....	114,868,739	114,496,449
Installment savings deposits .....	5,454,573	7,088,988
Good-sum formation savings .....	338	33,586
Workers' savings for housing .....	2	—
Nonresident's deposit in Korean won .....	193,765	192,945
Long-term savings deposits for workers .....	1,862	1,692
Nonresident's free deposit in Korean won .....	85,875	76,835
Long-term housing savings deposits .....	3,309,833	3,083,602
Long-term savings for households .....	247	206
Preferential savings deposits for workers .....	489	323
Mutual installment deposits .....	1,273,806	1,143,415
Mutual installment for housing .....	1,173,404	1,005,752
Others .....	196	183
Sub-total .....	<u>126,363,129</u>	<u>127,123,976</u>

	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)	
<b>Time deposits in foreign currencies</b>		
Time deposits .....	2,604,603	2,954,348
Installment savings deposits .....	1,201	2,131
Others .....	23	23,694
Sub-total .....	<u>2,605,827</u>	<u>2,980,173</u>
Total time deposits .....	<u>128,968,956</u>	<u>130,104,149</u>
<b>Certificates of deposits</b> .....	<u>1,544,175</u>	<u>1,752,067</u>
<b>Total deposits</b> .....	<u><u>₩190,337,890</u></u>	<u><u>₩194,403,282</u></u>

## 21. Debts

The details of debts as of December 31, 2011 and 2012, consist of:

	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)	
Borrowings .....	<u>₩14,091,973</u>	<u>₩12,278,565</u>
Bonds sold under repurchase agreements and others .....	1,590,400	1,094,031
Call money .....	<u>1,141,465</u>	<u>2,596,926</u>
Total .....	<u><u>₩16,823,838</u></u>	<u><u>₩15,969,522</u></u>

The details of borrowings as of December 31, 2011 and 2012, are as follows:

	Lender	Annual interest rate (%)	(In millions of Korean won)	
			2011	2012
<b>Borrowings in Korean won</b>				
Borrowings from the Bank of Korea	Bank of Korea	1.25	₩ 650,616	₩ 781,787
Borrowings from the government	KEMCO and others	0.00~5.00	690,750	626,059
Borrowings from banking institutions	Industrial Bank of Korea and others	2.01~5.67	405,033	106,448
Borrowings from non-banking financial institutions	The Korea Development Bank and others	0.99~3.76	91,254	268,491
Other borrowings	The Korea Finance Corporation and others	0.04~5.74	3,538,983	3,716,879
Sub Total			5,376,636	5,499,664
<b>Borrowings in foreign currencies</b>				
Due to banks	Citibank N.A. and others	0.00~1.00	28,194	52,186
Borrowings from banking institutions	Sumitomo Mitsui Banking Corp. and others	0.24~2.50	4,694,199	3,382,672
Off-shore borrowings in foreign currencies	Central bank Uzbekistan and others	0.25~1.81	1,019,279	930,956
Other borrowings	The Korea Finance Corporation	1.32	—	5,195
Other borrowings	JP Morgan Chase Bank N.A. and others	—	2,973,665	2,407,892
Sub Total			8,715,337	6,778,901
Total			₩14,091,973	₩12,278,565

The details of bonds sold under repurchase agreements and others as of December 31, 2011 and 2012, are as follows:

	<u>Lenders</u>	<u>Annual interest rate (%)</u>	<u>2011</u>	<u>2012</u>
(In millions of Korean won)				
Bonds sold under repurchase agreements	Individuals, Groups, Corporations .....	0.78~4.00	₩1,511,875	₩1,003,348
Bills sold	Counter sale .....	1.80~3.53	78,525	90,683
Total .....			<u>₩1,590,400</u>	<u>₩1,094,031</u>

The details of call money as of December 31, 2011 and 2012, are as follows:

	<u>Lenders</u>	<u>Annual interest rate (%)</u>	<u>2011</u>	<u>2012</u>
(In millions of Korean won)				
Call money in Korean won	The Korea Development Bank and others .....	2.57~2.72	₩ 314,200	₩2,018,100
Call money in foreign currencies	Centralbank Uzbekistan and others .....	0.15~0.47	827,265	578,826
Total .....			<u>₩1,141,465</u>	<u>₩2,596,926</u>

Call money and borrowings from financial institutions as of December 31, 2011 and 2012, are as follows:

	<b>2011</b>			
	<u>Bank of Korea</u>	<u>Other Banks</u>	<u>Others</u>	<u>Total</u>
	(In millions of Korean won)			
Call money .....	₩ —	₩ 932,410	₩ 209,055	₩ 1,141,465
Borrowings .....	650,616	9,064,282	1,216,359	10,931,257
Total .....	<u>₩ 650,616</u>	<u>₩9,996,692</u>	<u>₩1,425,414</u>	<u>₩12,072,722</u>
	<b>2012</b>			
	<u>Bank of Korea</u>	<u>Other Banks</u>	<u>Others</u>	<u>Total</u>
	(In millions of Korean won)			
Call money .....	₩ —	₩1,431,826	₩1,165,100	₩ 2,596,926
Borrowings .....	781,787	6,550,903	1,438,969	8,771,659
Total .....	<u>₩ 781,787</u>	<u>₩7,982,729</u>	<u>₩2,604,069</u>	<u>₩11,368,585</u>

## 22. Debentures

The details of debentures as of December 31, 2011 and 2012, are as follows:

	<u>Annual interest rate (%)</u>	<u>2011</u>	<u>2012</u>
		(In millions of Korean won)	
<b>Debentures in Korean won</b>			
Hybrid capital instrument .....	8.50	₩ 100,000	₩ 100,000
Structured debentures .....	2.00~8.62	3,424,238	1,699,238
Subordinated fixed rate debentures in Korean won .....	3.40~7.70	7,995,571	7,896,760
Fixed rate debentures in Korean won .....	2.77~7.95	10,791,612	10,132,425
Floating rate debentures in Korean won .....	2.96~10.74	803,258	1,068,258
Sub Total .....		<u>23,114,679</u>	<u>20,896,681</u>
<b>Fair value adjustments on fair value hedged financial debentures in Korean won</b>			
Fair value adjustments on valuation of fair value hedged items (current period portion) .....		15,964	36,417
Fair value adjustments on valuation of fair value hedged items (prior year portion) .....		42,494	52,572
Sub Total .....		<u>58,458</u>	<u>88,989</u>
<b>Discount or premium on debentures in Korean won</b>			
Discount on debentures .....		(52,290)	(15,647)
Sub Total .....		<u>23,120,847</u>	<u>20,970,023</u>
<b>Debentures in foreign currencies</b>			
Floating rate debentures .....	1.18~4.54	1,309,606	759,783
Fixed rate debentures .....	0.60~7.25	2,705,167	2,553,814
Sub Total .....		<u>4,014,773</u>	<u>3,313,597</u>
<b>Fair value adjustments on fair value hedged debentures in foreign currencies</b>			
Fair value adjustments on valuation of fair value hedged items (current period portion) .....		47,986	(68,212)
Fair value adjustments on valuation of fair value hedged items (prior year portion) .....		(90,778)	(69,060)
Sub Total .....		<u>(42,792)</u>	<u>(137,272)</u>
<b>Discount or premium on debentures in foreign currencies</b>			
Discount on debentures .....		(22,949)	(14,578)
Sub Total .....		<u>3,949,032</u>	<u>3,161,747</u>
Total .....		<u>₩27,069,879</u>	<u>₩24,131,770</u>

The changes in debentures based on face value for the year ended December 31, 2011 and 2012, are as follows:

	2011				
	Beginning	Issues	Repayments	Others	Ending
	(In millions of Korean won)				
<b>Debentures in Korean won</b>					
Hybrid capital instrument . . . . .	₩ 100,000	₩ —	₩ —	₩ —	₩ 100,000
Structured debentures . . . . .	3,684,341	500,000	(760,103)	—	3,424,238
Subordinated fixed rate debentures in Korean won . . . . .	7,323,268	800,000	(127,697)	—	7,995,571
Fixed rate debentures in Korean won . . . . .	13,273,928	6,940,000	(9,422,316)	—	10,791,612
Floating rate debentures in Korean won . . . . .	833,258	690,000	(720,000)	—	803,258
Sub Total . . . . .	<u>25,214,795</u>	<u>8,930,000</u>	<u>(11,030,116)</u>	<u>—</u>	<u>23,114,679</u>
<b>Debentures in foreign currencies</b>					
Floating rate debentures . . . . .	1,686,459	322,800	(789,143)	89,490	1,309,606
Fixed rate debentures . . . . .	2,337,759	412,374	(33,217)	(11,749)	2,705,167
Sub Total . . . . .	<u>4,024,218</u>	<u>735,174</u>	<u>(822,360)</u>	<u>77,741</u>	<u>4,014,773</u>
Total . . . . .	<u>₩29,239,013</u>	<u>₩ 9,665,174</u>	<u>₩(11,852,476)</u>	<u>₩ 77,741</u>	<u>₩27,129,452</u>
	2012				
	Beginning	Issues	Repayments	Others	Ending
	(In millions of Korean won)				
<b>Debentures in Korean won</b>					
Hybrid capital instrument . . . . .	₩ 100,000	₩ —	₩ —	₩ —	₩ 100,000
Structured debentures . . . . .	3,424,238	310,000	(2,035,000)	—	1,699,238
Subordinated fixed rate debentures in Korean won . . . . .	7,995,571	1,799,980	(1,898,791)	—	7,896,760
Fixed rate debentures in Korean won . . . . .	10,791,612	6,175,300	(6,834,487)	—	10,132,425
Floating rate debentures in Korean won . . . . .	803,258	765,000	(500,000)	—	1,068,258
Sub Total . . . . .	<u>23,114,679</u>	<u>9,050,280</u>	<u>(11,268,278)</u>	<u>—</u>	<u>20,896,681</u>
<b>Debentures in foreign currencies</b>					
Floating rate debentures . . . . .	1,309,606	198,478	(682,622)	(65,679)	759,783
Fixed rate debentures . . . . .	2,705,167	1,034,162	(1,042,992)	(142,523)	2,553,814
Sub Total . . . . .	<u>4,014,773</u>	<u>1,232,640</u>	<u>(1,725,614)</u>	<u>(208,202)</u>	<u>3,313,597</u>
Total . . . . .	<u>₩27,129,452</u>	<u>₩10,282,920</u>	<u>₩(12,993,892)</u>	<u>₩(208,202)</u>	<u>₩24,210,278</u>

## 23. Provisions

The details of provisions as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Provisions for unused loan commitments .....	₩ 259,427	₩ 236,026
Provisions for acceptances and guarantees .....	311,502	208,753
Provisions for financial guarantee contracts .....	7,959	7,383
Provisions for asset retirement obligation .....	60,059	65,226
Other .....	158,792	152,341
<b>Total .....</b>	<b>₩ 797,739</b>	<b>₩ 669,729</b>

Provisions for unused loan commitments as of December 31, 2011 and 2012, are as follows:

	2011		
	Commitments outstanding	Provision	Ratio (%)
	(In millions of Korean won)		
Corporate loan commitments .....	₩36,365,468	₩102,301	0.28
Retail loan commitments .....	14,632,998	44,499	0.30
Credit line on credit cards .....	39,070,550	112,627	0.29
<b>Total .....</b>	<b>₩90,069,016</b>	<b>₩259,427</b>	<b>0.29</b>

	2012		
	Commitments outstanding	Provision	Ratio (%)
	(In millions of Korean won)		
Corporate loan commitments .....	₩40,770,994	₩106,025	0.26
Retail loan commitments .....	14,348,821	41,273	0.29
Credit line on credit cards .....	36,214,899	88,728	0.25
<b>Total .....</b>	<b>₩91,334,714</b>	<b>₩236,026</b>	<b>0.26</b>

Provisions for acceptances and guarantees as of December 31, 2011 and 2012, are as follows:

	2011		
	Acceptances and guarantees	Provision	Ratio (%)
	(In millions of Korean won)		
Confirmed acceptances and guarantees in Korean won .....	₩ 1,605,167	₩ 39,318	2.45
Confirmed acceptances and guarantees in foreign currencies .....	4,242,061	119,548	2.82
Unconfirmed acceptances and guarantees .....	5,695,456	152,636	2.68
<b>Total .....</b>	<b>₩11,542,684</b>	<b>₩311,502</b>	<b>2.70</b>

	2012		
	Acceptances and guarantees	Provision	Ratio (%)
	(In millions of Korean won)		
Confirmed acceptances and guarantees in Korean won .....	₩ 1,564,128	₩ 33,554	2.15
Confirmed acceptances and guarantees in foreign currencies .....	3,609,636	75,859	2.10
Unconfirmed acceptances and guarantees .....	4,244,517	99,340	2.34
<b>Total .....</b>	<b>₩ 9,418,281</b>	<b>₩208,753</b>	<b>2.22</b>



The changes in provisions for unused loan commitments, acceptances and guarantees for the years ended December 31, 2011 and 2012, are as follows:

	2011		
	Provisions for unused loan commitments	Provisions for acceptances and guarantees	Total
	(In millions of Korean won)		
Beginning .....	₩ 284,667	₩ 414,254	₩ 698,921
Effects of changes in foreign exchange rate .....	132	2,130	2,262
Reversal .....	(25,372)	(104,882)	(130,254)
Ending .....	<u>₩ 259,427</u>	<u>₩ 311,502</u>	<u>₩ 570,929</u>

	2012		
	Provisions for unused loan commitments	Provisions for acceptances and guarantees	Total
	(In millions of Korean won)		
Beginning .....	₩ 259,427	₩ 311,502	₩ 570,929
Effects of changes in foreign exchange rate .....	(770)	(10,219)	(10,989)
Reversal .....	(22,631)	(68,777)	(91,408)
Others .....	—	(23,753)	(23,753)
Ending .....	<u>₩ 236,026</u>	<u>₩ 208,753</u>	<u>₩ 444,779</u>

The changes in provisions for financial guarantee contracts for the years ended December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Beginning .....	₩ 18,866	₩ 7,959
Reversal .....	(10,907)	(576)
Ending .....	<u>₩ 7,959</u>	<u>₩ 7,383</u>

The changes in provisions for asset retirement obligation for the years ended December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Beginning .....	₩ 49,461	₩ 60,059
Provision .....	5,893	4,115
Reversal .....	(94)	—
Used .....	(1,845)	(1,296)
Unwinding of discount .....	2,719	2,483
Effects of changes in discount rate .....	3,925	(135)
Ending .....	<u>₩ 60,059</u>	<u>₩ 65,226</u>

Provisions for asset retirement obligations are present value of estimated costs to be incurred for restoration of the leased properties. Actual expenses are expected to be incurred at the end of each lease contract. Three-year historical data of expired leases were used to estimate the average lease period. Also, the average restoration expense based on actual three-year historical data and the three-year historical average inflation rate were used to estimate the present value of estimated costs.

The details of other provisions as of December 31, 2011 and 2012, are as follows:

	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)	
Membership rewards program .....	₩ 13,495	₩ 11,108
Dormant accounts .....	11,292	16,028
Litigations .....	49,286	21,215
Others .....	84,719	103,990
Total .....	<u>₩ 158,792</u>	<u>₩ 152,341</u>

The changes in other provisions for the years ended December 31, 2011 and 2012, are as follows:

	<u>2011</u>				
	<u>Membership rewards program</u>	<u>Dormant accounts</u>	<u>Litigations</u>	<u>Others</u>	<u>Total</u>
	(In millions of Korean won)				
Beginning .....	₩ 12,437	₩ 9,773	₩ 6,200	₩ 224,412	₩ 252,822
Increase .....	16,759	10,377	69,479	5,081	101,696
Decrease .....	(15,701)	(8,858)	(26,393)	(144,774)	(195,726)
Ending .....	<u>₩ 13,495</u>	<u>₩11,292</u>	<u>₩ 49,286</u>	<u>₩ 84,719</u>	<u>₩ 158,792</u>

	<u>2012</u>				
	<u>Membership rewards program</u>	<u>Dormant accounts</u>	<u>Litigations</u>	<u>Others</u>	<u>Total</u>
	(In millions of Korean won)				
Beginning .....	₩ 13,495	₩11,292	₩ 49,286	₩ 84,719	₩ 158,792
Increase .....	15,958	13,998	18,073	51,799	99,828
Decrease .....	(18,345)	(9,262)	(46,144)	(32,528)	(106,279)
Ending .....	<u>₩ 11,108</u>	<u>₩16,028</u>	<u>₩ 21,215</u>	<u>₩ 103,990</u>	<u>₩ 152,341</u>

## 24. Defined benefit liabilities

### *Defined benefit plan*

The Group operates defined benefit plans which have the following characteristics:

- The Group has the obligation to pay the agreed benefits to all its current and former employees.
- Actuarial risk (that benefits will cost more than expected) and investment risk fall, in substance, on the Group.

The defined benefit liability recognized in the statements of financial position is calculated annually by independent actuaries in accordance with actuarial valuation methods.

The defined benefit obligation is calculated using the Projected Unit Credit method (the 'PUC'). Data used in the PUC such as interest rates, future salary increase rate, mortality rate, consumer price index and expected return on plan asset are based on observable market data and historical data are updated annually.

Actuarial assumptions may differ from actual results, due to changes in the market, economic trends and mortality trends which may impact defined benefit liabilities and future payments. Actuarial gains and losses arising from changes in actuarial assumptions are recognized in the period incurred through profit or loss.

The changes in the defined benefit obligation for the years ended December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Present value of defined benefit obligation (beginning)	₩ 491,989	₩ 728,884
Current service cost	145,397	154,905
Interest cost	24,883	31,158
Actuarial gains(losses)	40,685	41,183
Exchange difference on foreign plans	29	(85)
Benefits paid	(17,885)	(24,308)
Past service cost <sup>(1)</sup>	45,538	12,855
Curtailements	(827)	(389)
Settlements	(925)	(541)
Present value of defined benefit obligation (ending)	<u>₩ 728,884</u>	<u>₩ 943,662</u>

<sup>(1)</sup> Past service cost for the year ended December 31, 2011, included ₩34,427 million transferred from other provisions.

The changes in the fair value of plan assets for the years ended December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Fair value of plan assets (beginning)	₩ 366,526	₩ 600,396
Expected return on plan assets	15,382	25,009
Actuarial gains(losses)	982	2,019
Contributions	235,736	255,078
Benefits paid	(17,658)	(23,596)
Settlements	(572)	(221)
Fair value of plan assets (ending)	<u>₩ 600,396</u>	<u>₩ 858,685</u>

The details of defined benefit liabilities as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Present value of defined benefit obligation	₩ 728,884	₩ 943,662
Fair value of plan assets	(600,396)	(858,685)
Unrecognized past service cost	—	(9,820)
Defined benefit liability	<u>₩ 128,488</u>	<u>₩ 75,157</u>

The details of post-employment benefits recognized in profit and loss as employee compensation and benefits for the years ended December 31, 2010, 2011 and 2012, are as follows:

	2010	2011	2012
	(In millions of Korean won)		
Current service cost	₩142,930	₩145,397	₩154,905
Interest cost	28,383	24,883	31,158
Expected return on plan assets	(19,181)	(15,382)	(25,009)
Actuarial losses(gains)	(17,940)	39,703	39,164
Past service cost	—	11,111	3,035
Curtailements	18,362	(827)	(389)
Post-employment benefits <sup>(1)</sup>	<u>₩152,554</u>	<u>₩204,885</u>	<u>₩202,864</u>

<sup>(1)</sup> Post-employment benefits amounting to ₩1,211 million, ₩548 million and ₩1,179 million for the years ended December 31, 2010, 2011 and 2012, respectively, are recognized as other operating expense in the statements of comprehensive income.

The actual return on plan assets is ₩12,215 million, ₩16,364 million and ₩27,028 million for the years ended December 31, 2010, 2011 and 2012, respectively.

The details of plan assets as of December 31, 2011 and 2012, are as follows:

	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)	
Time deposits .....	₩600,396	₩858,685

Key actuarial assumptions used as of December 31, 2011 and 2012, are as follows:

	<u>Ratio (%)</u>	
	<u>2011</u>	<u>2012</u>
Discount rate .....	3.76 ~ 4.40	3.00 ~ 3.64
Expected return on plan assets .....	3.71 ~ 3.91	3.20 ~ 4.19
Future salary increase rate .....	0.00 ~ 10.00	0.00 ~ 8.90

Mortality assumptions are based on the 2012 Korea standard mortality rates table.

The present value of defined benefits obligation, fair value of plan assets and actuarial adjustments to each items as of January 1, 2010 and December 31, 2010, 2011 and 2012, are as follows:

	<u>Jan. 1, 2010</u>	<u>Dec. 31, 2010</u>	<u>Dec. 31, 2011</u>	<u>Dec. 31, 2012</u>
	(In millions of Korean won)			
Present value of defined benefits obligation .....	₩ 584,404	₩ 491,989	₩ 728,884	₩ 943,662
Fair value of plan assets .....	(417,017)	(366,526)	(600,396)	(858,685)
Unrecognized Past service cost. ....	—	—	—	(9,820)
Deficit in the funded plans .....	167,387	125,463	128,488	75,157
Experience adjustments on defined benefits obligation ...	—	(75,924)	24,075	20,741
Changes in assumptions to defined benefits obligation ...	—	51,018	16,610	20,442
Experience adjustments to plan assets .....	—	6,966	(982)	(2,019)

Expected contributions to plan assets for the year ending December 31, 2013, are ₩85,915 million.

## 25. Other liabilities

The details of other liabilities, excluding defined benefits liabilities, as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
<b>Other financial liabilities</b>		
Other payables . . . . .	₩ 3,000,703	₩ 3,866,824
Prepaid card and debit card . . . . .	20,151	18,165
Accrued expenses . . . . .	4,219,075	4,191,789
Financial guarantee liabilities . . . . .	7,217	8,174
Deposits for letter of guarantees and others . . . . .	154,542	114,171
Domestic exchange settlement credits . . . . .	133,568	167,842
Foreign exchanges settlement credits . . . . .	88,480	52,456
Borrowings from other business account . . . . .	11,827	34,367
Other payables from trust accounts . . . . .	1,918,766	2,115,603
Liability Incurred by agency relationship . . . . .	197,537	499,249
Account for agency businesses . . . . .	134,256	402,290
Dividend payables . . . . .	—	489
Other payables from factored receivables . . . . .	—	78,025
Others . . . . .	75,983	42,424
Sub Total . . . . .	<u>9,962,105</u>	<u>11,591,868</u>
<b>Other non-financial liabilities</b>		
Other payables . . . . .	126,666	29,027
Unearned revenue . . . . .	125,190	117,009
Accrued expenses . . . . .	184,412	229,441
Deferred revenue on credit card points . . . . .	106,132	111,838
Withholding taxes . . . . .	154,478	121,700
Insurance liabilities . . . . .	3,531,436	4,837,166
Separate account liabilities . . . . .	543,819	661,782
Others . . . . .	351,931	38,667
Sub Total . . . . .	<u>5,124,064</u>	<u>6,146,630</u>
Total . . . . .	<u>₩15,086,169</u>	<u>₩17,738,498</u>

## 26. Equity

### 26.1 Share capital

The details of outstanding shares of the Parent Company as of December 31, 2011 and 2012, are as follows:

	Ordinary shares	
	2011	2012
Number of shares authorized . . . . .	1,000,000,000	1,000,000,000
Number of shares . . . . .	386,351,693	386,351,693
Par value per share . . . . .	₩ 5,000	₩ 5,000
Share capital stock <sup>(1)</sup> . . . . .	₩ 1,931,758	₩ 1,931,758

(1) In millions of Korean won.

## 26.2 Capital surplus

The details of capital surplus as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Share premium	₩12,226,596	₩12,226,596
Loss on sale of treasury shares	(568,544)	(568,544)
Other capital surplus	4,183,772	4,182,248
Total	<u>₩15,841,824</u>	<u>₩15,840,300</u>

The changes in the loss on sale of treasury shares for the years ended December 31, 2011 and 2012, are as follows:

		2011				
		Beginning	Changes	Tax effect	Ending	
		(In millions of Korean won)				
₩	(420,484)	(195,285)	47,225	₩	(568,544)	
		2012				
		Beginning	Changes	Tax effect	Ending	
		(In millions of Korean won)				
₩	(568,544)	—	—	₩	(568,544)	

## 26.3 Accumulated other comprehensive income

The details of accumulated other comprehensive income as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Exchange differences on translating foreign operations	₩ (1,465)	₩ (27,061)
Change in value of available-for-sale financial assets	200,275	438,760
Change in value of held-to-maturity financial assets	(1,652)	(1,225)
Shares of other comprehensive income of associates	(4,195)	(48,372)
Cash flow hedges	(1,321)	(2,133)
Total	<u>₩191,642</u>	<u>₩359,969</u>

## 26.4 Retained earnings

The details of retained earnings as of December 31, 2011 and 2012, consist of:

	2011	2012
	(In millions of Korean won)	
Legal reserves <sup>(1)</sup>	₩ 124,014	₩ 124,014
Voluntary reserves	982,000	982,000
Unappropriated retained earnings	3,846,737	5,271,477
Total	<u>₩4,952,751</u>	<u>₩6,377,491</u>

<sup>(1)</sup> With respect to the allocation of net profit earned in a fiscal term, the Parent Company must set aside in its legal reserve an amount equal to at least 10% of its net income after tax as reported in the separate statement of comprehensive income each time it pays dividends on its net profits earned until its legal reserve reaches at least the aggregate amount of its share capital in accordance with Article 53 of the Financial Holding Company Act. The reserve is not available for the payment of cash dividends, but may be transferred to share capital, or used to reduce accumulated deficit.

## 27. Net Interest Income

The details of interest income and interest expense for the years ended December 31, 2010, 2011 and 2012, are as follows:

	2010	2011	2012
	(In millions of Korean won)		
<b>Interest income</b>			
Due from financial institutions	₩ 38,029	₩ 74,663	₩ 160,030
Loans	11,512,207	12,412,206	12,567,467
Financial investments			
Available-for-sale financial assets	766,252	775,783	801,565
Held-to-maturity financial assets	735,448	693,605	626,763
Sub Total	<u>13,051,936</u>	<u>13,956,257</u>	<u>14,155,825</u>
<b>Interest expenses</b>			
Deposits	4,708,531	4,944,615	5,318,726
Debts	306,490	398,802	463,870
Debentures	1,863,111	1,508,328	1,257,316
Sub Total	<u>6,878,132</u>	<u>6,851,745</u>	<u>7,039,912</u>
<b>Net interest income</b>	<u>₩ 6,173,804</u>	<u>₩ 7,104,512</u>	<u>₩ 7,115,913</u>

Interest income recognized on impaired loans and financial investments amounts to ₩124,183 million (2011: ₩121,221 million, 2010: ₩100,942 million) and ₩200 million (2011: ₩200 million, 2010: ₩200 million), respectively, for the years ended December 31, 2010, 2011 and 2012.

## 28. Net Fee and Commission income

The details of fee and commission income, and fee and commission expense for the years ended December 31, 2010, 2011 and 2012, are as follows:

	2010	2011	2012
	(In millions of Korean won)		
<b>Fee and commission income</b>			
Banking activity fees . . . . .	₩ 183,862	₩ 188,652	₩ 169,244
Lending activity fees . . . . .	79,734	88,521	89,964
Credit card related fees and commissions . . . . .	1,043,768	1,142,306	1,179,618
Debit card related fees and commissions . . . . .	166,680	192,686	217,870
Agent activity fees . . . . .	136,034	238,216	286,600
Trust and other fiduciary fees . . . . .	149,450	165,772	171,746
Fund management related fees . . . . .	64,116	75,699	81,477
Guarantee fees . . . . .	38,752	34,181	33,594
Foreign currency related fees . . . . .	109,646	114,722	108,611
Commissions from transfer agent services . . . . .	279,081	211,776	174,829
Other business account commission on consignment . . . . .	43,979	173,893	30,354
Securities brokerage fees . . . . .	42,964	57,435	67,858
Other . . . . .	143,385	145,895	166,903
Sub Total . . . . .	<u>2,481,451</u>	<u>2,829,754</u>	<u>2,778,668</u>
<b>Fee and commission expense</b>			
Trading activity related fees <sup>(1)</sup> . . . . .	6,310	3,498	14,962
Lending activity fees . . . . .	4,110	2,743	6,605
Credit card related fees and commissions . . . . .	541,134	842,294	997,368
Outsourcing related fees . . . . .	56,027	61,551	62,153
Foreign currency related fees . . . . .	17,670	18,003	11,638
Management fees of written-off loans . . . . .	8,680	6,331	3,169
Other . . . . .	142,806	100,584	90,132
Sub Total . . . . .	<u>776,737</u>	<u>1,035,004</u>	<u>1,186,027</u>
<b>Net fee and commission income</b> . . . . .	<u>₩1,704,714</u>	<u>₩1,794,750</u>	<u>₩1,592,641</u>

(1) The fees from financial assets/liabilities at fair value through profit or loss.



## 29. Net gains or losses on financial assets/liabilities at fair value through profit or loss

### 29.1 Net gains or losses on financial instruments held for trading

Net gain or loss from financial instruments held for trading includes interest income, dividend income and gains or losses arising from changes in the fair values, sales and redemptions. The details for the years ended December 31, 2010, 2011 and 2012, are as follows:

	2010	2011	2012
	(In millions of Korean won)		
<b>Gains related to financial instruments held for trading</b>			
Financial assets held for trading			
Debt securities	₩ 420,884	₩ 284,225	₩ 301,432
Equity securities	79,461	70,345	107,732
Sub Total	<u>500,345</u>	<u>354,570</u>	<u>409,164</u>
<b>Derivatives held for trading</b>			
Interest rate	1,185,651	970,825	946,936
Currency	4,363,440	4,194,484	2,726,277
Stock or stock index	199,712	365,123	685,454
Credit	2,214	1,107	—
Commodity	1,971	2,421	486
Other	5,433	3,775	10,482
Sub Total	<u>5,758,421</u>	<u>5,537,735</u>	<u>4,369,635</u>
<b>Financial liabilities held for trading</b>	43,216	48,483	69,866
<b>Other financial instruments</b>	360	1,046	48
<b>Total</b>	<u>₩6,302,342</u>	<u>₩5,941,834</u>	<u>₩4,848,713</u>
<b>Losses related to financial instruments held for trading</b>			
Financial assets held for trading			
Debt securities	₩ 101,236	₩ 76,661	₩ 63,291
Equity securities	37,957	96,571	69,814
Sub Total	<u>139,193</u>	<u>173,232</u>	<u>133,105</u>
<b>Derivatives held for trading</b>			
Interest rate	1,301,859	1,011,068	961,535
Currency	3,655,580	3,308,219	2,275,295
Stock or stock index	223,961	305,610	665,037
Credit	170	848	—
Commodity	2,032	2,238	506
Other	4,457	3,260	11,582
Sub Total	<u>5,188,059</u>	<u>4,631,243</u>	<u>3,913,955</u>
<b>Financial liabilities held for trading</b>	160,335	107,786	113,929
<b>Other financial instruments</b>	434	816	35
<b>Total</b>	<u>5,488,021</u>	<u>4,913,077</u>	<u>4,161,024</u>
<b>Net gains or losses on financial instruments held for trading</b>	<u>₩ 814,321</u>	<u>₩1,028,757</u>	<u>₩ 687,689</u>

## 29.2 Net gains or losses on financial instruments designated at fair value through profit or loss

Net gain or loss from financial instruments designated at fair value through profit or loss includes interest income, dividend income and gains or losses arising from changes in the fair values, sales and redemptions. The details for the years ended December 31, 2010, 2011 and 2012, are as follows:

	<u>2010</u>	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)		
<b>Gains related to financial instruments designated at fair value through profit or loss</b>			
Financial assets designated at fair value through profit or loss . . . . .	₩864	₩ 6,231	₩117,213
Financial liabilities designated at fair value through profit or loss . . . . .	—	66,126	5,230
Total . . . . .	<u>864</u>	<u>72,357</u>	<u>122,443</u>
<b>Losses related to financial instruments designated at fair value through profit or loss</b>			
Financial assets designated at fair value through profit or loss . . . . .	377	57,084	6,753
Financial liabilities designated at fair value through profit or loss . . . . .	—	8,163	152,176
Total . . . . .	<u>377</u>	<u>65,247</u>	<u>158,929</u>
<b>Net gains or losses on financial instruments designated at fair value through profit or loss . . . . .</b>	<u>₩487</u>	<u>₩ 7,110</u>	<u>₩(36,486)</u>

### 30. Other operating income and expenses

The details of other operating income and expenses for the years ended December 31, 2010, 2011 and 2012, are as follows:

	2010	2011	2012
	(In millions of Korean won)		
<b>Other operating income</b>			
Revenue related to available-for-sale financial assets			
Gains on redemption of available-for-sale financial assets . . .	₩ 592	₩ 118	₩ 480
Gains on sale of available-for-sale financial assets . . . . .	178,941	551,506	149,833
Sub Total . . . . .	<u>179,533</u>	<u>551,624</u>	<u>150,313</u>
Revenue related to held-to-maturity financial assets			
Reversal of impairment losses on held-to-maturity financial assets . . . . .	4	117	—
Sub Total . . . . .	<u>4</u>	<u>117</u>	<u>—</u>
Gains on foreign exchange transactions . . . . .	1,980,593	1,562,633	1,095,999
Income related to insurance . . . . .	1,064,042	1,011,089	1,730,466
Dividend income . . . . .	101,795	94,391	91,882
Others . . . . .	446,937	464,340	321,442
Sub Total . . . . .	<u>3,772,904</u>	<u>3,684,194</u>	<u>3,390,102</u>
<b>Other operating expenses</b>			
Expense related to available-for-sale financial assets			
Loss on redemption of available-for-sale financial assets . . .	46	22	11
Loss on sale of available-for-sale financial assets . . . . .	18,233	19,038	16,877
Impairment on available-for-sale financial assets . . . . .	48,184	51,072	281,053
Sub Total . . . . .	<u>66,463</u>	<u>70,132</u>	<u>297,941</u>
Expense related to held-to-maturity financial assets			
Impairment on held-to-maturity financial assets . . . . .	523	150	154
Sub Total . . . . .	<u>523</u>	<u>150</u>	<u>154</u>
Loss on foreign exchanges transactions . . . . .	2,381,297	2,208,390	1,412,769
Expense related to insurance . . . . .	1,091,665	1,088,357	1,822,178
Others . . . . .	1,300,299	1,409,174	1,312,330
Sub Total . . . . .	<u>4,840,247</u>	<u>4,776,203</u>	<u>4,845,372</u>
<b>Net other operating income (expenses) . . . . .</b>	<b><u>₩(1,067,343)</u></b>	<b><u>₩(1,092,009)</u></b>	<b><u>₩(1,455,270)</u></b>

### 31. General and administrative expenses

#### 31.1 General and administrative expenses

The details of general and administrative expenses for the years ended December 31, 2010, 2011 and 2012, are as follows:

	2010 <sup>(1)</sup>	2011 <sup>(1)</sup>	2012
	(In millions of Korean won)		
<b>Employee Benefits</b>			
Salaries and short-term employee benefits—salaries . . . . .	₩1,603,553	₩1,657,823	₩1,600,144
Salaries and short-term employee benefits—others . . . . .	571,957	521,894	656,772
Post employment benefits—defined benefit plans . . . . .	151,343	204,337	201,685
Post employment benefits—defined contribution plans . . . . .	2,767	4,005	5,463
Termination benefits . . . . .	654,039	12,308	(3,960)
Share-based payments(reversal) <sup>(2)</sup> . . . . .	(4,850)	(7,609)	13,871
Sub-total . . . . .	<u>2,978,809</u>	<u>2,392,758</u>	<u>2,473,975</u>
<b>Depreciation and amortization . . . . .</b>	<u>347,692</u>	<u>342,493</u>	<u>328,365</u>
<b>Other general and administrative expenses</b>			
Rental expense . . . . .	248,618	255,760	276,813
Tax and dues . . . . .	140,484	144,716	72,228
Communication . . . . .	49,442	73,531	53,583
Electricity and utilities . . . . .	23,169	23,535	24,946
Publication . . . . .	22,326	23,308	20,764
Repairs and maintenance . . . . .	16,070	15,576	13,447
Vehicle . . . . .	9,504	11,392	12,330
Travel . . . . .	5,000	5,405	5,701
Training . . . . .	20,296	25,300	22,443
Service fees . . . . .	105,280	99,706	106,272
Others . . . . .	399,939	518,328	474,418
Sub-total . . . . .	<u>1,040,128</u>	<u>1,196,557</u>	<u>1,082,945</u>
Total . . . . .	<u>₩4,366,629</u>	<u>₩3,931,808</u>	<u>₩3,885,285</u>

(1) Other general and administrative expenses for the year ended December 31, 2010 and 2011, reclassified as employee benefits, amount to ₩571,957 million and ₩521,894 million.

(2) Reversal of share-based payments was due to the decrease in share price.

## 31.2 Share-based payments

### 31.2.1 Share options

The details of the share options as of December 31, 2012, are as follows:

	Grant date	Exercise period (Years)	Granted shares <sup>(1)</sup> (In number of shares)	Vesting conditions
Series 15-1	2005.03.18	8	165,000	Service period: 3 years <sup>(3)</sup>
Series 15-2	2005.03.18	8	690,000	Service period: 3 years <sup>(4)</sup>
Series 17	2005.07.22	8	30,000	Service period: 3 years <sup>(4)</sup>
Series 18	2005.08.23	8	15,000	Service period: 3 years <sup>(4)</sup>
Series 19	2006.03.24	8	930,000	Service period: 1, 2, 3 year <sup>(2)</sup>
Series 20	2006.04.28	8	30,000	Service period: 3 years <sup>(2)</sup>
Series 21	2006.10.27	8	20,000	Service period: 2 years <sup>(2)</sup>
Series 22	2007.02.08	8	855,000	Service period: 1, 3 years <sup>(2)</sup>
Series 23	2007.03.23	8	30,000	Service period: 3 years <sup>(2)</sup>
Total			2,765,000	

- (1) Granted shares represent the total number of shares initially granted to directors and employees whose options have not been exercised at the end of the reporting period.
- (2) The exercise price is indexed to the sum of the major competitors' total market capitalization.
- (3) The exercise price is indexed to the banking industry index.
- (4) The exercisability and number of shares are linked to certain performance conditions for the service period.

The changes in the number of granted share options and the weighted average exercise price for the years ended December 31, 2011 and 2012, are as follows:

	2011				Number of exercisable shares	Exercise price per share	Remaining contractual life (Years)
	Number of granted shares						
	Beginning	Exercised	Expired	Ending			
	(In Korean won, except shares)						
Series 10-1	40,063	23,385	16,678	—	—	₩ —	—
Series 10-2	51,303	51,303	—	—	—	—	—
Series 11	5,091	5,091	—	—	—	—	—
Series 12	54,250	—	—	54,250	54,250	46,100	0.11
Series 13-1	20,000	—	—	20,000	20,000	48,650	0.23
Series 15-1	125,362	—	—	125,362	125,362	54,656	1.21
Series 15-2	450,928	10,000	—	440,928	440,928	46,800	1.21
Series 16	8,827	8,827	—	—	—	—	—
Series 17	29,441	—	—	29,441	29,441	49,200	1.56
Series 18	7,212	—	—	7,212	7,212	53,000	1.65
Series 19	751,651	—	—	751,651	751,651	77,063	2.23
Series 20	25,613	—	—	25,613	25,613	81,900	2.33
Series 21	18,987	—	—	18,987	18,987	76,600	2.82
Series 22	657,498	—	—	657,498	657,498	77,100	3.11
Series 23	15,246	—	—	15,246	15,246	84,500	3.23
Series Kookmin Credit Card -1	22,146	—	22,146	—	—	—	—
Series Kookmin Credit Card -2	9,990	—	9,990	—	—	—	—
Total	2,293,608	98,606	48,814	2,146,188	2,146,188		
Weighted average exercise price	₩ 67,108	₩40,630	₩75,058	₩ 68,144	₩ 68,144		

The weighted-average share price for share options exercised during the year ended December 31, 2011, was ₩57,960.

	2012						
	Number of granted shares				Number of exercisable shares	Exercise price per share	Remaining contractual life (Years)
	Beginning	Exercised	Expired	Ending			
	(In Korean won, except shares)						
Series 12 .....	54,250	—	54,250	—	—	₩ —	—
Series 13-1 .....	20,000	—	20,000	—	—	—	—
Series 15-1 .....	125,362	—	—	125,362	125,362	54,656	0.21
Series 15-2 .....	440,928	—	—	440,928	440,928	46,800	0.21
Series 17 .....	29,441	—	—	29,441	29,441	49,200	0.56
Series 18 .....	7,212	—	—	7,212	7,212	53,000	0.64
Series 19 .....	751,651	—	—	751,651	751,651	77,063	1.23
Series 20 .....	25,613	—	—	25,613	25,613	81,900	1.32
Series 21 .....	18,987	—	—	18,987	18,987	76,600	1.82
Series 22 .....	657,498	—	—	657,498	657,498	77,100	2.11
Series 23 .....	15,246	—	—	15,246	15,246	84,500	2.22
Total .....	<u>2,146,188</u>	<u>—</u>	<u>74,250</u>	<u>2,071,938</u>	<u>2,071,938</u>		
Weighted average exercise price .....	₩ 68,144	₩ —	₩46,787	₩ 68,909	₩ 68,909		

The fair value of each option granted is estimated using a Black-Scholes option pricing model based on the assumptions in the table below:

	Share price	Weighted average exercise price	Expected volatility (%)	Option's expected life (Years)	Expected dividends	Risk free interest rate (%)	Fair value
(In Korean won)							
Series 15-1 (Directors) . . . . .	₩37,200	₩54,656	12.63	0.11	₩ 33	2.78	₩—
Series 15-2 (Directors) . . . . .	37,200	46,800	12.63	0.11	33	2.78	—
Series 15-2 (Employees) . . . . .	37,200	46,800	12.63	0.11	33	2.78	—
Series 17 (Directors) . . . . .	37,200	49,200	20.97	0.28	86	2.78	11
Series 18 (Employees) . . . . .	37,200	53,000	23.46	0.32	100	2.78	6
Series 19 (Directors) . . . . .	37,200	76,726	22.99	0.61	189	2.78	—
Series 19 (Employees) . . . . .	37,200	77,390	18.90	0.15	47	2.78	—
Series 20 (Employees) . . . . .	37,200	81,900	21.49	0.25	77	2.78	—
Series 21 (Employees) . . . . .	37,200	76,600	24.73	0.75	230	2.78	3
Series 22 (Directors) . . . . .	37,200	77,100	25.85	1.05	323	2.78	12
Series 22 (Employees) . . . . .	37,200	77,100	26.04	1.03	316	2.78	14
Series 23 (Non-executive directors) . . . . .	37,200	84,500	27.27	1.11	340	2.78	9

The option's expected life is separately estimated for employees and directors using actual historical behavior and projected future behavior to reflect the effects of expected early exercise. Expected volatility is based on the historical volatility of the share price over the most recent period that is generally commensurate with the expected term of the option. To reflect the changes in exercise price which is indexed to the sum of the major competitors' total market capitalization, cross volatility is used in calculating the expected volatility.

### 31.2.2 Share Grants

The Group changed the scheme of share-based payment from share options to share grants in November 2007. The share grant award program is an incentive plan that sets, on grant date, the maximum amount of shares that can be awarded. Actual shares granted at the end of the vesting period is determined in accordance with achievement of pre-specified targets over the vesting period.

The details of the share grants as of December 31, 2012, are as follows:

Share grants	Grant date	Number of granted shares <sup>(1)</sup> (In number of shares)	Vesting conditions
<b>(KB Financial Group Inc.)</b>			
Series 1	2008.09.29	2,543	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(2)</sup>
Series 2	2009.03.27	3,090	Service fulfillment <sup>(3)</sup>
Series 3	2010.01.01	32,256	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(4),(10)</sup>
Series 4	2010.07.13	218,944	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(5),(10)</sup>
Series 5	2010.12.23	13,260	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(6),(10)</sup>
Series 6	2011.08.10	8,183	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(6),(10)</sup>
Series 7	2012.01.01	42,568	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(4),(10)</sup>
		320,844	
<b>(Kookmin Bank)</b>			
Series 23	2010.07.29	73,650	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(7),(10)</sup>
Series 24	2010.08.03	25,707	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10),(11)</sup>
Series 25	2010.08.12	18,472	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(7),(10)</sup>
Series 27	2010.09.20	6,222	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 28	2010.12.21	50,310	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 29	2010.12.23	5,559	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 31	2011.01.03	16,479	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 32	2011.03.24	7,986	Services fulfillment, Achievement of targets on the basis of non-market performance <sup>(9),(10)</sup>



Share grants	Grant date	Number of granted shares <sup>(1)</sup> (In number of shares)	Vesting conditions
Series 33	2011.07.07	6,025	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 34	2011.08.10	10,242	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 35	2011.10.12	8,846	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 36	2011.10.18	8,596	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(10),(12)</sup>
Series 37	2011.12.23	68,310	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 38	2012.01.01	171,100	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 39	2012.01.08	120,176	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 40	2012.08.01	8,978	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 41	2012.08.02	36,938	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 42	2012.09.20	8,244	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Series 43	2012.11.26	13,918	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(8),(10)</sup>
Grant deferred in 2010	—	10,392	Satisfied
Grant deferred in 2011	—	26,884	Satisfied
Grant deferred in 2012	—	13,547	Satisfied
Sub Total		716,581	
<b>(Other subsidiaries)</b>			
Share granted in 2010		33,822	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(13)</sup>
Share granted in 2011		38,931	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(13)</sup>
Share granted in 2012		63,976	Services fulfillment, Achievement of targets on the basis of market and non-market performance <sup>(13)</sup>
Sub Total		136,729	
Total		1,174,154	

- (1) Granted shares represent the total number of shares initially granted to directors and employees at the end of reporting period.
- (2) The vesting condition is to fulfill the remaining contracted service period. The number of certain granted shares to be compensated is determined based on the fulfillment of service requirements. The 30%, 30% and 40% of the number of certain granted shares to be compensated are determined upon the accomplishment of the targeted KPIs, the targeted financial results of the Group and the targeted relative TSR, respectively.
- (3) The number of granted shares to be compensated is determined based on fulfillment of service requirements.
- (4) The 30%, 30% and 40% of the number of granted shares to be compensated are determined upon the accomplishment of targeted KPIs, targeted financial results of the Group and targeted relative TSR, respectively. However, 50% of certain granted shares will be compensated based on the accomplishment of targeted relative TSR.
- (5) The 37.5%, 37.5% and 25% of the number of certain granted shares to be compensated are determined based on the accomplishment of targeted relative TSR, targeted EPS ratio and qualitative indicators, respectively. The 30%, 30% and 40% of the number of other granted shares to be compensated are determined based on the accomplishment of targeted KPIs, targeted financial results of the Group and targeted relative TSR, respectively. The 40%, 40% and 20% of the number of the remaining granted shares to be compensated are determined based on the accomplishment of the targeted relative EPS ratio, the targeted relative TSR and qualitative indicators, respectively.
- (6) The 40%, 30% and 30% of the number of granted shares to be compensated are determined based on the accomplishment of the targeted relative TSR, the targeted KPIs and the targeted financial results of the Group, respectively.
- (7) The 40%, 40% and 20% of the number of granted shares to be compensated are determined based on the accomplishment of the targeted relative TSR, the targeted relative EPS ratio and qualitative indicators, such as a trend of ROA of last two years, respectively.
- (8) The 30%, 30% and 40% of the number of granted shares to be compensated are determined based on the accomplishment of the targeted KPIs, the targeted financial results of the Kookmin Bank and the targeted relative TSR, respectively.
- (9) The number of granted shares to be compensated is not linked to performance, but fixed.
- (10) Certain portion of the granted shares is compensated over a maximum period of three-years.
- (11) Fair value of compensation per granted share is confirmed.
- (12) Half of the number of granted shares to be compensated is determined based on the accomplishment of the targeted relative TSR, while the other is determined by the targeted KPIs.
- (13) The 30%, 30% and 40% of the number of granted shares to be compensated are determined based on the accomplishment of the targeted KPIs, subsidiary's MOU with the Group and the targeted relative TSR, respectively. The 60% and 40% of the number of certain granted shares to be compensated are determined based on subsidiary's MOU with the Group and the targeted relative TSR, respectively.

The details of share grants linked to short-term performance as of December 31, 2012, are as follows:

	Grant date	Number of vested shares <sup>(1)</sup>	Vesting conditions
<b>(KB Financial Group Inc.)</b>			
Share granted in 2010	2010.01.01	6,149	Satisfied
Share granted in 2011	2011.01.01	19,279	Satisfied
Share granted in 2012	2012.01.01	24,257	Proportion to service period
<b>(Kookmin Bank)</b>			
Share granted in 2010	2010.01.01	54,858	Satisfied
Share granted in 2011	2011.01.01	142,778	Satisfied
Share granted in 2012	2012.01.01	179,905	Proportion to service period

- (1) The number of shares, which are exercisable, is determined by the results of performance. The share grants are settled over three years.

Share grants are measured at fair value using the Monte Carlo Simulation Model and assumptions used in determining the fair value are as follows:

	Expected exercise period (Years)	Risk free rate (%)	Fair value (Market performance condition) (In Korean won)	Fair value (Non-market performance condition)
<b>Linked to long term performance</b>				
<b>(KB Financial Group Inc.)</b>				
Series 1-4	0.22	2.78	—	37,800
Series 2-3	0.22	2.78	—	37,800
Series 3-1	0.25~1.00	2.78	—	37,117~38,564
Series 3-2	0.25~2.00	2.78	—	37,117~39,366
Series 3-3	0.25~1.00	2.78	—	37,117~38,564
Series 4-1	0.53~3.53	2.78	5,401	38,961~40,501
Series 4-2	0.53~3.53	2.78	5,874	38,961~40,501
Series 4-3	0.25~3.00	2.78	37,117	37,117~40,159
Series 4-4	0.25~3.00	2.78	37,117	37,117~40,159
Series 4-5	0.25~3.00	2.78	37,117	37,117~40,159
Series 5-1	0.25~2.00	2.78	—	37,117~39,366
Series 6-1	1.00~4.00	2.78	8,321	37,616~40,925
Series 7-1	1.00~4.00	2.78	17,835	37,616~40,925
<b>(Kookmin Bank)</b>				
Series 23	0.53~3.53	2.78	5,713	37,635~40,501
Series 24	0.25~3.00	2.78	—	37,117~40,159
Series 25	0.53~3.53	2.78	5,673	37,635~40,501
Series 27	0.25~3.00	2.78	—	37,117~40,159
Series 28	0.25~3.00	2.78	—	37,117~40,159
Series 29	0.25~3.00	2.78	—	37,117~40,159
Series 31	0.25~3.00	2.78	—	37,117~40,159
Series 32	1.22~4.23	2.78	—	37,451~40,894
Series 33	0.50~4.00	2.78	5,117	37,743~40,925
Series 34	0.61~4.00	2.78	8,454	37,666~40,925
Series 35	1.00~4.00	2.78	10,764	37,616~40,925
Series 36	1.00~4.00	2.78	11,559	37,616~40,925
Series 37	1.00~4.00	2.78	17,351	37,616~40,925
Series 38	1.00~4.00	2.78	17,835	37,616~40,925
Series 39	1.00~4.00	2.78	17,591	37,616~40,925
Series 40	1.58~5.00	2.79	23,052	37,283~41,706
Series 41	1.58~5.00	2.79	23,100	37,396~41,706
Series 42	1.72~5.00	2.79	17,946	37,471~41,706
Series 43	1.90~5.00	2.80	17,739	37,363~41,706
Grant deferred in 2010	0.25~1.00	2.78	—	38,529~39,366
Grant deferred in 2011	0.25~2.00	2.78	—	38,056~39,366
Grant deferred in 2012	0.25~2.00	2.78	—	38,564~39,366
<b>(Other subsidiaries)</b>				
Share granted in 2010	0.25~0.65	2.78	0~37,117	37,117~37,801
Share granted in 2011	1.00~1.35	2.78~2.79	4,482~11,720	37,450~37,616
Share granted in 2012	2.00~2.54	2.80~2.82	19,787~25,616	36,989~37,291

	Expected exercise period (Years)	Risk free rate (%)	Fair value (Market performance condition) (In Korean won)	Fair value (Non-market performance condition)
<b>Linked to short term performance</b>				
<b>(KB Financial Group Inc.)</b>				
Share granted in 2010 .....	0.25~1.00	2.78	—	37,117~38,564
Share granted in 2011 .....	0.25~2.00	2.78	—	37,117~39,366
Share granted in 2012 .....	1.00~3.00	2.78	—	38,564~40,159
<b>(Kookmin Bank)</b>				
Share granted in 2010 .....	0.25~1.00	2.78	—	37,117~38,564
Share granted in 2011 .....	0.25~2.00	2.78	—	37,117~39,366
Share granted in 2012 .....	1.00~3.00	2.78	—	38,564~40,159

Expected volatility is based on the historical volatility of the share price over the most recent period that is generally commensurate with the expected term of the grant. And the current stock price as of December 31, 2012, was used for the underlying asset price. Additionally, the average three-year historical dividend rate was used as the expected dividend rate. The Group used the historical data of Kookmin Bank for the period before the Parent Company was incorporated.

As of December 31, 2011 and 2012, the accrued expenses related to share-based payments including share options and share grants amounted to ₩27,236 million and ₩63,315 million, respectively. The compensation costs from share options and share grants amounts to ₩4,850 million and ₩7,609 million were reversed for the years ended December 31, 2010 and 2011, and the compensation costs amounting to ₩13,871 million were recognized for the year ended December 31, 2012. There is no intrinsic value of the vested share options as of December 31, 2011 and 2012, respectively (December 31, 2010: ₩8,615 million).

### 32. Other non-operating income and expenses

The details of non-operating income and expenses for the years ended December 31, 2010, 2011 and 2012, are as follows:

	2010	2011	2012
	(In millions of Korean won)		
<b>Other non-operating income</b>			
Gains of disposal in property and equipment .....	₩ 596	₩ 313	₩ 5,840
Rent received .....	3,784	3,678	4,349
Others .....	51,202	56,580	51,328
Sub Total .....	55,582	60,571	61,517
<b>Other non-operating expenses</b>			
Losses of disposal in property and equipment .....	1,455	768	426
Donation .....	42,984	77,889	80,448
Restoration cost .....	473	1,981	945
Others .....	38,645	122,424	116,232
Sub Total .....	83,557	203,062	198,051
<b>Net other non-operating income(expense) .....</b>	<b>₩ (27,975)</b>	<b>₩ (142,491)</b>	<b>₩ (136,534)</b>

### 33. Tax expense

Income tax expense for the years ended December 31, 2010, 2011 and 2012, consists of:

	2010	2011	2012
	(In millions of Korean won)		
<b>Tax payable</b>			
Current tax expense .....	₩ 233,867	₩816,051	₩695,135
Adjustments recognized in the period for current tax of prior years .....	(172,291)	3,639	18,017
Sub Total .....	<u>61,576</u>	<u>819,690</u>	<u>713,152</u>
<b>Changes in deferred income tax assets (liabilities) .....</b>	<u>(97,827)</u>	<u>(80,996)</u>	<u>(86,976)</u>
<b>Income tax recognized directly in equity</b>			
Exchange differences on translating foreign operations .....	(384)	(11)	—
Change in value of available-for-sale financial assets .....	(33,618)	46,303	(78,003)
Change in value of held-to-maturity financial assets .....	(287)	(249)	(240)
Share of other comprehensive income of associates and joint ventures .....	(1)	31	362
Cash flow hedges .....	—	241	1,025
Losses on Sale of Treasury Stock .....	—	47,225	—
Others .....	—	—	20
Sub Total .....	<u>(34,290)</u>	<u>93,540</u>	<u>(76,836)</u>
<b>Tax expense .....</b>	<u>₩ (70,541)</u>	<u>₩832,234</u>	<u>₩549,340</u>

An analysis of the net profit before income tax and income tax expense for the years ended December 31, 2010, 2011 and 2012, follows:

	Proportion (%)	2010	2011	2012
		(In millions of Korean won)		
<b>Net profit before income tax .....</b>		₩ 149,368	₩3,260,806	₩2,261,328
Tax at the applicable tax rate <sup>(1)</sup> .....	24.18	₩ 36,121	₩ 789,089	₩ 546,779
Non-taxable income .....	(0.28)	(3,681)	(14,325)	(6,291)
Non-deductible expense .....	0.59	9,371	16,220	13,268
Tax credit and tax exemption .....	(0.01)	(5,959)	(2,198)	(187)
Temporary difference for which no deferred tax is recognized .....	0.07	61,417	(2,567)	1,633
Deferred tax relating to changes in recognition and measurement .....	(0.32)	(9,703)	(8,459)	(7,289)
Income tax refund for tax of prior years .....	(0.88)	(172,291)	23,479	(19,870)
Income tax expense of overseas branch .....	0.75	13,888	18,308	16,929
Effects from change in tax rate .....	0.04	(1,235)	16,436	941
Others .....	0.15	1,531	(3,749)	3,427
<b>Tax expense .....</b>	24.29	<u>₩ (70,541)</u>	<u>₩ 832,234</u>	<u>₩ 549,340</u>

<sup>(1)</sup> Applicable income tax rate for ₩200 million and below is 11%, for over ₩200 million is 24.2% as of December 31, 2010 and 2011, which is composed of corporate tax and local income tax. In addition, for ₩200 million and below is 11%, for ₩200 million to ₩20 billion is 22% and for over ₩20 billion is 24.2% as of December 31, 2012, which is composed of corporate tax and local income tax.

The details of current tax assets (income tax refund receivables) and current tax liabilities (income tax payables), as of December 31, 2011 and 2012, are as follows:

	2011		
	Tax payables (receivables) before offsetting	Offsetting	Tax payables (receivables) after offsetting
	(In millions of Korean won)		
Income tax refund receivables	₩(228,579)	₩ 216,981	₩ (11,598)
Income tax payables	805,806	(216,981)	588,825
	2012		
	Tax payables (receivables) before offsetting	Offsetting	Tax payables (receivables) after offsetting
	(In millions of Korean won)		
Income tax refund receivables	₩(429,676)	₩ 415,156	₩ (14,520)
Income tax payables	679,822	(415,156)	264,666

### 34. Dividends

The dividends paid to the shareholders of the Parent Company in 2010, 2011 and 2012 were ₩78,897 million (₩230 per share), ₩41,163 million (₩120 per share) and ₩278,173 million (₩720 per share), respectively. The dividends to the shareholders of the Parent Company in respect of the year ended December 31, 2012, of ₩600 per share, amounting to total dividends of ₩231,811 million, is to be proposed at the annual general meeting on March 22, 2013. The Group's consolidated financial statements as of December 31, 2012, do not reflect this dividend payable.

### 35. Accumulated other comprehensive income

The details of accumulated other comprehensive income for the years ended December 31, 2011 and 2012, are as follows:

	2011				
	Beginning	Changes except for reclassification	Reclassification to profit or loss	Tax effect	Ending
	(In millions of Korean won)				
Exchange differences on translating foreign operations	₩ (6,957)	₩ 5,503	₩ —	₩ (11)	₩ (1,465)
Change in value of available-for-sale financial assets	443,389	(37,308)	(252,109)	46,303	200,275
Change in value of held-to-maturity financial assets	(2,098)	699	(4)	(249)	(1,652)
Shares of other comprehensive income of associates	(3,762)	(464)	—	31	(4,195)
Cash flow hedges	—	21,631	(23,193)	241	(1,321)
Total	<u>₩430,572</u>	<u>₩ (9,939)</u>	<u>₩ (275,306)</u>	<u>₩46,315</u>	<u>₩191,642</u>

	2012				
	Beginning	Changes except for reclassification	Reclassification to profit or loss	Tax effect	Ending
	(In millions of Korean won)				
Exchange differences on translating foreign operations	₩ (1,465)	₩ (25,596)	₩ —	₩ —	₩ (27,061)
Change in value of available-for-sale financial assets	200,275	386,966	(70,478)	(78,003)	438,760
Change in value of held-to-maturity financial assets	(1,652)	671	(4)	(240)	(1,225)
Shares of other comprehensive income of associates	(4,195)	(44,491)	(48)	362	(48,372)
Cash flow hedges	(1,321)	(26,837)	25,000	1,025	(2,133)
Total	<u>₩191,642</u>	<u>₩ 290,713</u>	<u>₩ (45,530)</u>	<u>₩(76,856)</u>	<u>₩359,969</u>

### 36. Earnings per share

#### 36.1 Basic earnings per share

Basic earnings per share is calculated by dividing profit and loss attributable to ordinary equity holders of the Parent Company by the weighted average number of ordinary shares outstanding, excluding the treasury shares, during the years ended December 31, 2010, 2011 and 2012.

Weighted average number of ordinary shares outstanding:

	2010		
	Number of shares (a)	Days outstanding (b)	Total outstanding shares [(a) x (b)]
	(In number of shares)		
Beginning(A)	386,351,693	365	141,018,367,945
Treasury shares (B)	43,322,704	365	15,812,786,960
Total outstanding shares [(C)=(A)-(B)]			<u>125,205,580,985</u>
Weighted average number of ordinary shares outstanding [(D) =(C)/365]			343,028,989
	2011		
	Number of shares (a)	Days outstanding (b)	Total outstanding shares [(a) x (b)]
	(In number of shares)		
Beginning (A)	386,351,693	365	141,018,367,945
Treasury shares (B)	43,322,704	13	563,195,152
	40,984,474	28	1,147,565,272
	37,463,510	42	1,573,467,420
	34,966,962	105	3,671,531,010
			<u>6,955,758,854</u>
Total outstanding shares [(C)=(A)-(B)]			<u>134,062,609,091</u>
Weighted average number of ordinary shares outstanding [(D) =(C)/365]			367,294,819

	2012		
	Number of shares (a)	Days outstanding (b)	Total outstanding shares [(a) x (b)]
Beginning (A) . . . . .	386,351,693	366	141,404,719,638
Weighted average number of ordinary shares outstanding [(B) =(A)/366] . . . . .			386,351,693

Basic earnings per share:

	2010	2011	2012
	(in Korean won and in number of shares)		
Profit attributable to ordinary shares (E) . . .	₩146,600,053,919	₩2,373,026,068,477	₩1,702,913,550,877
Weighted average number of ordinary shares outstanding (F) . . . . .	343,028,989	367,294,819	386,351,693
Basic earnings per share [(G)=(E)/(F)] . . . . .	₩ 427	₩ 6,461	₩ 4,408

### 36.2 Diluted earnings per share

Diluted earnings per share is calculated using the weighted average number of ordinary shares outstanding which is adjusted by the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares. The Group's dilutive potential ordinary shares include share grants.

A calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average market share price of the Group's outstanding shares for the period) based on the monetary value of the subscription rights attached to the share options. The number of shares calculated above is compared with the number of shares that would have been issued assuming the exercise of share grants.

Adjusted profit for diluted earnings per share:

	2010	2011	2012
	(In Korean won)		
Profit attributable to ordinary shares . . . . .	₩146,600,053,919	₩2,373,026,068,477	₩1,702,913,550,877
Adjustment . . . . .	—	—	—
Adjusted profit for diluted earnings per share . . . . .	₩146,600,053,919	₩2,373,026,068,477	₩1,702,913,550,877

Adjusted weighted average number of ordinary shares outstanding to calculate diluted earnings per share:

	2010	2011	2012
	(in number of shares)		
Weighted average number of ordinary shares outstanding . . . . .	343,028,989	367,294,819	386,351,693
Adjustment			
Share grants . . . . .	415,726	884,974	1,193,606
Adjusted weighted average number of ordinary shares outstanding for diluted earnings per share . . . . .	343,444,715	368,179,793	387,545,299



Diluted earnings per share:

	2010	2011	2012
	(In Korean won)		
Adjusted profit for diluted earnings per share .....	₩146,600,053,919	₩2,373,026,068,477	₩1,702,913,550,877
Adjusted weighted average number of ordinary shares outstanding for diluted earnings per share .....	343,444,715	368,179,793	387,545,299
Diluted earnings per share .....	₩ 427	₩ 6,445	₩ 4,394

### 37. Insurance Contracts

#### 37.1 Insurance liabilities

The details of insurance liabilities presented within other liabilities as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Individual insurance		
Pure Endowment insurance .....	₩2,159,534	₩3,281,701
Death insurance .....	54,008	63,821
Joint insurance .....	1,301,139	1,470,755
Group insurance .....	266	1,285
Other .....	16,489	19,604
Total .....	<u>₩3,531,436</u>	<u>₩4,837,166</u>

The changes in insurance liabilities for the years ended December 31, 2011 and 2012, are as follows:

	2011					
	Individual insurance					
	Pure Endowment insurance	Death insurance	Joint insurance	Group insurance	Other <sup>(1)</sup>	Total
	(In millions of Korean won)					
Beginning .....	₩1,640,681	₩51,166	₩1,152,599	₩ 234	₩13,496	₩2,858,176
Provision .....	518,853	2,842	148,540	32	2,993	673,260
Ending .....	<u>₩2,159,534</u>	<u>₩54,008</u>	<u>₩1,301,139</u>	<u>₩ 266</u>	<u>₩16,489</u>	<u>₩3,531,436</u>
	2012					
	Individual insurance					
	Pure Endowment insurance	Death insurance	Joint insurance	Group insurance	Other <sup>(1)</sup>	Total
	(In millions of Korean won)					
Beginning .....	₩2,159,534	₩54,008	₩1,301,139	₩ 266	₩16,489	₩3,531,436
Provision .....	1,122,167	9,813	169,616	1,019	3,115	1,305,730
Ending .....	<u>₩3,281,701</u>	<u>₩63,821</u>	<u>₩1,470,755</u>	<u>₩1,285</u>	<u>₩19,604</u>	<u>₩4,837,166</u>

<sup>(1)</sup> Consists of policyholders' profit dividend reserve, reserve for compensation for losses on dividend-paying insurance contracts and others.

### 37.2 Insurance assets

The details of insurance assets presented within other assets as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Reinsurance assets	₩ 2,146	₩ 3,751
Deferred acquisition costs	126,304	151,925
Total	<u>₩ 128,450</u>	<u>₩ 155,676</u>

The changes in reinsurance assets for the years ended December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Beginning	₩ 690	₩ 2,146
Increase (decrease)	1,456	1,605
Ending	<u>₩ 2,146</u>	<u>₩ 3,751</u>

The changes in deferred acquisition costs for the years ended December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Beginning	₩ 71,407	₩ 126,304
Increase	102,476	106,959
Amortization	(47,579)	(81,338)
Ending	<u>₩ 126,304</u>	<u>₩ 151,925</u>

### 37.3 Insurance premiums and reinsurance

The details of insurance premiums for the years ended December 31, 2010, 2011 and 2012, are as follows:

	2010				
	Pure endowment insurance	Death insurance	Joint insurance	Group insurance	Total
	(In millions of Korean won)				
Insurance premiums earned	₩691,158	₩4,100	₩365,980	₩1,489	₩1,062,727
Reinsurance premiums paid	(328)	(738)	(144)	(322)	(1,532)
Net premiums earned	<u>₩690,830</u>	<u>₩3,362</u>	<u>₩365,836</u>	<u>₩1,167</u>	<u>₩1,061,195</u>

	2011					
	Pure endowment insurance	Death insurance	Joint insurance	Group insurance	Others	Total
	(In millions of Korean won)					
Insurance premiums earned	₩651,281	₩7,073	₩339,204	₩1,640	₩ 8,173	₩1,007,371
Reinsurance premiums paid	(333)	(773)	(161)	(1,373)	(2,056)	(4,696)
Net premiums earned	<u>₩650,948</u>	<u>₩6,300</u>	<u>₩339,043</u>	<u>₩ 267</u>	<u>₩ 6,117</u>	<u>₩1,002,675</u>

2012

	Pure endowment insurance	Death insurance	Joint insurance	Group insurance	Others	Total
	(In millions of Korean won)					
Insurance premiums earned . . . . .	₩1,307,974	₩19,547	₩352,482	₩3,967	₩39,081	₩1,723,051
Reinsurance premiums paid . . . . .	(196)	(2,637)	(133)	(892)	(8,354)	(12,212)
Net premiums earned . . . . .	<u>₩1,307,778</u>	<u>₩16,910</u>	<u>₩352,349</u>	<u>₩3,075</u>	<u>₩30,727</u>	<u>₩1,710,839</u>

The details of reinsurance transactions for the years ended December 31, 2010, 2011 and 2012, are as follows:

	2010			
	Reinsurance expense	Reinsurance revenue		
	Reinsurance premium paid	Reinsurance claims	Reinsurance commission	Total
	(In millions of Korean won)			
Individual . . . . .	₩ 1,210	₩ 661	₩ 294	₩ 955
Group . . . . .	322	360	—	360
Total . . . . .	<u>₩ 1,532</u>	<u>₩ 1,021</u>	<u>₩ 294</u>	<u>₩1,315</u>

	2011			
	Reinsurance expense	Reinsurance revenue		
	Reinsurance premium paid	Reinsurance claims	Reinsurance commission	Total
	(In millions of Korean won)			
Individual . . . . .	₩ 1,268	₩ 623	₩ 674	₩1,297
Group . . . . .	1,372	1,133	—	1,133
Others . . . . .	2,056	1,288	—	1,288
Total . . . . .	<u>₩ 4,696</u>	<u>₩ 3,044</u>	<u>₩ 674</u>	<u>₩3,718</u>

	2012			
	Reinsurance expense	Reinsurance revenue		
	Reinsurance premium paid	Reinsurance claims	Reinsurance commission	Total
	(In millions of Korean won)			
Individual . . . . .	₩ 2,966	₩ 1,150	₩ 1,000	₩2,150
Group . . . . .	892	1,138	—	1,138
Others . . . . .	8,354	4,127	—	4,127
Total . . . . .	<u>₩ 12,212</u>	<u>₩ 6,415</u>	<u>₩ 1,000</u>	<u>₩7,415</u>

Insurance expenses for the years ended December 31, 2010, 2011 and 2012, are as follows:

2010					
	Pure endowment insurance	Death insurance	Joint insurance	Group insurance	Total
(In millions of Korean won)					
Insurance expense	₩ 1,440	₩ 883	₩ 36,807	₩ 990	₩ 40,120
Dividend expense	21	10	—	—	31
Refund expense	107,470	4,105	116,767	182	228,524
Provision	594,632	(2,714)	220,008	(443)	811,483
Sub-total	703,563	2,284	373,582	729	1,080,158
Reinsurance claims	157	443	61	360	1,021
Net insurance expense	<u>₩703,406</u>	<u>₩1,841</u>	<u>₩ 373,521</u>	<u>₩ 369</u>	<u>₩1,079,137</u>

2011						
	Pure endowment insurance	Death insurance	Joint insurance	Group insurance	Others	Total
(In millions of Korean won)						
Insurance expense	₩ 2,010	₩ 670	₩ 25,201	₩1,663	₩ 206	₩ 29,750
Dividend expense	73	11	1	—	—	85
Refund expense	150,627	3,565	171,090	276	—	325,558
Provision	518,853	2,842	148,540	32	2,993	673,260
Sub-total	671,563	7,088	344,832	1,971	3,199	1,028,653
Reinsurance claims	(106)	(433)	(84)	(1,133)	(1,288)	(3,044)
Net insurance expense	<u>₩671,457</u>	<u>₩6,655</u>	<u>₩344,748</u>	<u>₩ 838</u>	<u>₩ 1,911</u>	<u>₩1,025,609</u>

2012						
	Pure endowment insurance	Death insurance	Joint insurance	Group insurance	Others	Total
(In millions of Korean won)						
Insurance expense	₩ 2,659	₩ 1,637	₩ 6,232	₩2,775	₩ 2,423	₩ 15,726
Dividend expense	154	12	—	—	—	166
Refund expense	202,965	4,043	183,061	215	—	390,284
Provision	1,122,167	9,813	169,616	1,019	3,115	1,305,730
Sub-total	1,327,945	15,505	358,909	4,009	5,538	1,711,906
Reinsurance claims	(184)	(898)	(68)	(1,138)	(4,127)	(6,415)
Net insurance expense	<u>₩1,327,761</u>	<u>₩14,607</u>	<u>₩358,841</u>	<u>₩2,871</u>	<u>₩ 1,411</u>	<u>₩1,705,491</u>

### 37.4 Insurance risk

#### *Summary of insurance risk*

Insurance risk is the risk of loss arising from the actual risk at the time of claims exceeding the estimated risk at the time of underwriting. Insurance risk is classified by insurance price risk and policy reserve risk.

Insurance price risk is the risk of loss arising from differences between premiums from policyholders and actual claims paid.

Policy reserve risk is the risk of loss arising from differences between policy reserves the Group holds and actual claims to be paid.

*Concentration of insurance risk and reinsurance policy*

The Group uses reinsurance with the intent to expand the ability of underwriting insurance contracts through mitigating the exposure to insurance risk, and generates synergy by joint development of products, management discipline and collecting information on foreign markets.

The Group cedes reinsurance for mortality, illness and other risks arising from insurance contracts where the Group has little experience for a necessary period of time required to accumulate experience.

The Group's Reinsurance is ceded through the following process:

- i. In the decision-making process of launching a new product, the Group makes a decision on ceding reinsurance. Subsequently, a reinsurer is selected through bidding, agreements with the relevant departments and final approval by the executive management.
- ii. The reinsurance department analyzes the object of reinsurance, the maximum limit of reinsurance and the loss ratio with the relevant departments.

*The characteristic and exposure of insurance price risk*

The insurance risk of a life insurance company is measured by insurance price risk. As the life insurance coverage is in form of a fixed payment, the fluctuation of policy reserve is small and the period from insured event to claims payment is not long, the policy reserve risk is managed by assessments of adequacy of the policy reserve.

The Group measures the exposure of insurance price risk as the shortfall of the risk premiums received compared to the claims paid on all insurance contracts for the last 12 months preceding the reporting date.

The maximum exposure of premium risk as of December 31, 2011 and 2012, follows:

	<b>2011</b>	
	<b>Before reinsurance mitigation</b>	<b>After reinsurance mitigation</b>
	(In millions of Korean won)	
Mortality	₩ 5,091	₩ 3,068
Disability	633	485
Hospitalization	676	509
Operation and diagnosis	1,162	908
Actual losses for medical expense	60	32
Other	84	65
<b>Total</b>	<b>₩ 7,706</b>	<b>₩ 5,067</b>
	<b>2012</b>	
	<b>Before reinsurance mitigation</b>	<b>After reinsurance mitigation</b>
	(In millions of Korean won)	
Mortality	₩ 8,016	₩ 5,905
Disability	509	176
Hospitalization	821	507
Operation and diagnosis	1,914	911
Actual losses for medical expense	121	43
Other	86	66
<b>Total</b>	<b>₩ 11,467</b>	<b>₩ 7,608</b>

Average ratios of claims paid per risk premium received on the basis of exposure before mitigation for the past three years as of December 31, 2011 and 2012, were 68% and 68%, respectively.

The exposure of market risk arising from embedded derivatives included in host insurance contracts as of December 31, 2011 and 2012, are as follows:

	2011		2012	
	Policyholders reserve	Guarantee reserve	Policyholders reserve	Guarantee reserve
	(In millions of Korean won)			
Variable annuity	₩ 459,174	₩ 3,444	₩ 524,903	₩ 3,937
Variable universal	70,533	35	117,397	59
Total	₩ 529,707	₩ 3,479	₩ 642,300	₩ 3,996

Premium reserves and unearned premium reserves classified based on each residual maturity as of December 31, 2011 and 2012, are as follows:

	2011						Total
	Lower than 3 years	3-5 years	5-10 years	10-15 years	15-20 years	20 Years or more	
	(In millions of Korean won)						
Premium reserves	₩ 67,027	₩213,331	₩1,198,711	₩294,585	₩319,018	₩1,389,754	₩3,482,426
Unearned premium reserves	35	—	2	—	2	4	43

	2012						Total
	Lower than 3 years	3-5 years	5-10 years	10-15 years	15-20 years	20 Years or more	
	(In millions of Korean won)						
Premium reserves	₩156,070	₩276,101	₩1,615,643	₩270,973	₩345,853	₩2,109,936	₩4,774,576
Unearned premium reserves	741	—	2	—	2	4	749

### 38. Supplemental Cash Flow Information

Cash and cash equivalents as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
Cash	₩ 1,840,829	₩ 2,041,649
Checks with other banks	781,269	808,461
Due from Bank of Korea	3,942,158	3,215,181
Due from other financial institutions	2,613,869	4,503,059
Sub-total	9,178,125	10,568,350
Restricted due from financial institutions	(4,171,213)	(3,642,713)
Due from financial institutions with original maturities over three-months	(266,108)	(361,914)
Sub-total	(4,437,321)	(4,004,627)
Total	₩ 4,740,804	₩ 6,563,723

Significant non-cash transactions for the years ended December 31, 2010, 2011 and 2012, are as follows:

	<u>2010</u>	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)		
Decrease in loans due to the write-offs . . . . .	₩2,278,930	₩2,181,414	₩2,197,135
Changes in other comprehensive income due to valuation of investment securities . . . . .	88,593	(242,668)	249,647
Increase in available-for-sale financial assets from debt-equity swap . . . . .	132,938	1,914	1,388

Cash inflow and outflow from income tax, interest and dividends for the years ended December 31, 2010, 2011 and 2012, are as follows:

	<u>Activity</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
		(In millions of Korean won)		
Income tax paid (refund) . . . . .	Operating	₩ (130,096)	₩ (121,533)	₩ 838,073
Interest received . . . . .	Operating	14,046,425	14,384,913	14,434,239
Interest paid . . . . .	Operating	6,945,482	6,830,541	7,158,510
Dividends received . . . . .	Operating	103,055	98,212	91,587
Dividends paid . . . . .	Financing	78,897	41,163	278,173
Dividends paid on hybrid capital instrument . . . . .	Financing	64,600	46,331	—

*Cash flows generated by business combination*

During 2012, the Group acquired cash and cash equivalents amounting to ₩40,575 million through the purchase & assumption(P&A) deal for selected assets and liabilities of Jeil Savings Bank Co., Ltd., and no consideration was transferred.

### 39. Contingent liabilities and commitments

Acceptances and guarantees as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
<b>Confirmed acceptances and guarantees</b>		
Confirmed acceptances and guarantees in Korean won		
Acceptances and guarantees for corporate purchasing card	₩ 70,134	₩ 17
Acceptances and guarantees for KB purchasing loan	684,445	546,480
Bid bond	402	—
Performance bond	649	—
Other acceptances and guarantees	849,537	1,017,631
Sub-total	<u>1,605,167</u>	<u>1,564,128</u>
Confirmed acceptances and guarantees in foreign currency		
Acceptances of letter of credit	411,145	204,764
Letter of guarantees	57,903	66,535
Bid bond	41,721	85,228
Performance bond	437,046	529,088
Refund guarantees	3,025,855	2,172,006
Other acceptances and guarantees	268,391	552,015
Sub-total	<u>4,242,061</u>	<u>3,609,636</u>
Financial guarantees		
Acceptances and guarantees for debentures	208	—
Acceptances and guarantees for mortgage	57,079	45,123
Financial guarantees	20,000	—
Overseas debt guarantees	244,929	238,670
International financing guarantees in foreign currencies	—	21,422
Sub-total	<u>322,216</u>	<u>305,215</u>
<b>Total confirmed acceptances and guarantees</b>	<u>6,169,444</u>	<u>5,478,979</u>
<b>Unconfirmed acceptances and guarantees</b>		
Guarantees of letter of credit	4,023,393	3,326,326
Refund guarantees	1,672,063	918,191
<b>Total unconfirmed acceptances and guarantees</b>	<u>5,695,456</u>	<u>4,244,517</u>
<b>Total</b>	<u>₩11,864,900</u>	<u>₩9,723,496</u>



Acceptances and guarantees by counter party as of December 31, 2011 and 2012, are as follows:

	2011			
	Confirmed guarantees	Unconfirmed guarantees	Total	Proportion (%)
	(In millions of Korean won)			
Corporations	₩4,571,010	₩2,954,567	₩ 7,525,577	63.43
Small companies	1,505,137	1,005,318	2,510,455	21.16
Public and others	93,297	1,735,571	1,828,868	15.41
Total	₩6,169,444	₩5,695,456	₩11,864,900	100.00

	2012			
	Confirmed guarantees	Unconfirmed guarantees	Total	Proportion (%)
	(In millions of Korean won)			
Corporations	₩4,237,305	₩2,450,719	₩ 6,688,024	68.78
Small companies	1,185,994	763,254	1,949,248	20.05
Public and others	55,680	1,030,544	1,086,224	11.17
Total	₩5,478,979	₩4,244,517	₩ 9,723,496	100.00

Acceptances and guarantees by industry as of December 31, 2011 and 2012, are as follows:

	2011			
	Confirmed guarantees	Unconfirmed guarantees	Total	Proportion (%)
	(In millions of Korean won)			
Financial institutions	₩ 75,048	₩ 5,176	₩ 80,224	0.68
Manufacturing	4,196,612	2,884,922	7,081,534	59.68
Service	162,960	49,197	212,157	1.79
Whole sale & Retail	991,023	858,189	1,849,212	15.59
Construction	639,406	177,030	816,436	6.88
Public sector	58,129	1,663,052	1,721,181	14.51
Others	46,266	57,890	104,156	0.87
Total	₩6,169,444	₩5,695,456	₩11,864,900	100.00

	2012			
	Confirmed guarantees	Unconfirmed guarantees	Total	Proportion (%)
	(In millions of Korean won)			
Financial institutions	₩ 92,037	₩ 8,610	₩ 100,647	1.04
Manufacturing	3,262,542	2,198,617	5,461,159	56.16
Service	389,831	33,815	423,646	4.36
Whole sale & Retail	924,602	725,224	1,649,826	16.97
Construction	754,876	284,448	1,039,324	10.69
Public sector	20,650	972,777	993,427	10.22
Others	34,441	21,026	55,467	0.56
Total	₩5,478,979	₩4,244,517	₩ 9,723,496	100.00

Commitments as of December 31, 2011 and 2012, are as follows:

	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)	
<b>Commitments</b>		
Corporate loan commitments	₩36,365,468	₩40,770,994
Retail loan commitments	14,632,998	14,348,821
Credit line on credit cards	39,070,550	36,214,899
Private placement commitments	—	80,000
Purchase of other security investment	1,674,926	1,778,767
Total commitments	<u>91,743,942</u>	<u>93,193,481</u>
<b>Financial Guarantees</b>		
Credit line	471,951	1,141,554
Purchase of security investment	151,000	163,500
Total financial guarantees	<u>622,951</u>	<u>1,305,054</u>
<b>Total</b>	<u>₩92,366,893</u>	<u>₩94,498,535</u>

Other Matters (including litigation)

i) The Group has filed 93 lawsuits (excluding minor lawsuits in relation to the collection or management of loans), involving aggregate claims of ₩898,300 million, and faces 322 lawsuits (as the defendant) (excluding minor lawsuits in relation to the collection or management of loans) involving aggregate damages of ₩439,568 million, which arose in the normal course of the business and are still pending as of December 31, 2012.

Meanwhile, several customers of Kookmin Bank filed lawsuits against Kookmin Bank claiming a refund of fees for putting up fixed collateral as of December 31, 2012. One lawsuit is on its second trial, while the court ruled in favor of Kookmin Bank during the first trial. The others are on their first trial. A relatively low probability of an outflow of resources is expected in relation to the outcome of the lawsuits.

ii) According to the shareholders' agreement on September 25, 2009, among Kookmin Bank, the International Finance Corporation ("IFC") and the remaining shareholders, Kookmin Bank granted a put option to IFC with the right to sell shares of JSC Bank Center Credit to itself or its designee. The exercise price is determined at its fair value by mutual agreement between Kookmin Bank and IFC. If the price is not agreed by the designated date, it is determined by the value measured by the selected independent external valuation institution. The put option may be exercised by IFC at any time from February 24, 2013, to February 24, 2017. However, if the put trigger event defined in the shareholders' agreement occurs, and consequently, if a put notice is delivered to Kookmin Bank within 60 days from the date when IFC recognizes such event, IFC may also exercise its put option at any time after February 24, 2010.

iii) The face value of the securities sold to general customers through tellers' sale amounts to ₩142,145 million and ₩116,633 million as of December 31, 2011 and 2012, respectively.

iv) Kookmin Bank underwent a tax investigation by the Seoul Regional Tax Office and in early 2007 was assessed additional corporate tax including local income tax of ₩482,755 million. Kookmin Bank paid this amount to the Tax authorities. Subsequently, Kookmin Bank filed a claim for adjudication in August 2007 for repayment of the amount of ₩482,643 million. Of this amount, ₩117,135 million has been refunded to Kookmin Bank following a successful appeal to the National Tax Tribunal and administrative litigations. Further, a portion of the claim amounting to ₩970 million has been extinguished following litigation. Meanwhile, the claim for a refund of ₩364,538 million, specifically related to the merger of Kookmin Card Co., Ltd. was ruled

in favor of Kookmin Bank in an original case on April 1, 2011, and in a second trial at the Seoul High Court on January 12, 2012. The ruling has been appealed by the Tax authorities to the Supreme Court, where it is currently pending third trial as of December 31, 2012.

#### 40. Asset-backed securitization

The Group issued debentures secured by certain transferred assets.

The details of debentures which are secured by loans and other financial assets as of December 31, 2011 and 2012, are as follows:

	2011				
	Interest rates (%)	Expiration date	Senior debentures	Underlying assets	
				Loans	Securities
(In millions of Korean won)					
KB Mortgage Loan 1st Securitization Specialty Co., Ltd. <sup>(1)</sup> . . . . .	2.57	2039-12-08	₩335,169	₩ 434,376	₩ —
KAMCO Value Recreation 3th Securitization Specialty Co., Ltd. <sup>(2)</sup> . . . . .	5.16	2012-10-09	3,258	19,000	—
New Star 1st Co., Ltd. <sup>(3)</sup> . . . . .	5.05	2012-01-18	50,000	—	50,218
KB Kookmin Card First Securitization Co., Ltd. <sup>(1)</sup> . . . . .	LIBOR+0.48	2014-11-26	345,990	616,089	—
Total . . . . .			734,417	1,069,465	50,218
Premiums(discounts) on debentures . . . . .			(2,566)	—	—
Net Senior debentures . . . . .			₩731,851	₩1,069,465	₩50,218
2012					
	Interest rates (%)	Expiration date	Senior debentures	Underlying assets	
(In millions of Korean won)					
KB Mortgage Loan 1st Securitization Specialty Co., Ltd. <sup>(1)</sup> . . . . .	1.29	2039-12-08	₩ 249,668	₩ 361,702	₩ —
KAMCO Value Recreation 3th Securitization Specialty Co., Ltd. <sup>(2)</sup> . . . . .	10.73	2014-06-30	3,258	19,000	—
KB Kookmin Card First Securitization Co., Ltd. <sup>(1)</sup> . . . . .	LIBOR+0.48	2014-11-26	321,330	601,924	—
Wise Mobile First Securitization Specialty . . . . .	2.90~3.17	2015-09-07	570,000	533,936	—
Total . . . . .			1,144,256	1,516,562	—
Premiums(discounts) on debentures . . . . .			(2,495)	—	—
Net Senior debentures . . . . .			₩1,141,761	₩1,516,562	₩ —

(1) Included in the floating rate debentures in foreign currencies (Note 22).

(2) Included in the floating rate debentures in Korean won (Note 22).

(3) Included in the fixed rate debentures in Korean won (Note 22).

#### 41. The Subsidiaries

The details of subsidiaries as of December 31, 2012, are as follows:

Investor	Investee	Ownership interests(%)	Location	Date of financial information	Industry
<b>KB Financial Group Inc.</b>	Kookmin Bank	100.00	Korea	Dec. 31	Banking and domestic, foreign exchange transaction
	KB Kookmin Card Co., Ltd.	100.00	Korea	Dec. 31	Credit card
	KB Investment & Securities Co., Ltd.	100.00	Korea	Dec. 31	Financial investment
	KB Life Insurance Co., Ltd.	51.00	Korea	Dec. 31	Life insurance
	KB Asset Management Co., Ltd.	100.00	Korea	Dec. 31	Security investment trust management and advisory
	KB Real Estate Trust Co., Ltd.	100.00	Korea	Dec. 31	Real estate trust management
	KB Investment Co., Ltd.	100.00	Korea	Dec. 31	Investment in small company
	KB Credit Information Co., Ltd.	100.00	Korea	Dec. 31	Collection of receivables or credit investigation
	KB Data System Co., Ltd.	100.00	Korea	Dec. 31	Software advisory, development, and supply
	KB Savings Bank Co., Ltd.	100.00	Korea	Dec. 31	Savings banking
<b>Kookmin Bank</b>	Kookmin Bank Int'l Ltd.(London)	100.00	United Kingdom	Dec. 31	Banking and foreign exchange transaction
	Kookmin Bank Hong Kong Ltd.	100.00	Hong Kong	Dec. 31	Banking and foreign exchange transaction
	Kookmin Bank Cambodia PLC.	92.44	Cambodia	Dec. 31	Banking and foreign exchange transaction
	Kookmin Bank (China) Ltd.	100.00	China	Dec. 31	Banking and foreign exchange transaction
	Principal & interest guaranteed trust <sup>(1)</sup>	—	Korea	Dec. 31	Trust
	KB Mortgage Loan First Securitization Specialty Co., Ltd. and 6 others <sup>(1)</sup>	—	Korea and others	Dec. 31	Asset-backed securitization
	KB Evergreen Private Securities 26 and 25 others <sup>(1)</sup>	100.00	Korea	Dec. 31	Private equity fund
<b>Kookmin Bank, KB Investment Co., Ltd.</b>	KB06-1 Venture Investment	75.00	Korea	Dec. 31	Capital investment
	KB08-1 Venture Investment	100.00	Korea	Dec. 31	Capital investment
	KB12-1 Venture Investment	100.00	Korea	Dec. 31	Capital investment

Investor	Investee	Ownership interests(%)	Location	Date of financial information	Industry
<b>KB Asset Management Co., Ltd.</b>	KB Wellyan Private Equity Real Estate Fund No. 6	95.67	Korea	Dec. 31	Investment fund
	KB Wellyan Private Equity Real Estate Fund No. 7	47.97	Korea	Dec. 31	Investment fund
<b>KB Investment Co., Ltd.</b>	Boyoung construction NPS 07-5 KB Venture Fund <sup>(2)</sup>	—	Korea	Dec. 31	Construction
	09-5 KB Venture Fund <sup>(2)</sup>	20.00	Korea	Dec. 31	Capital investment
	NPS KBIC Private Equity Fund No. 1 <sup>(3)</sup>	33.33	Korea	Dec. 31	Capital investment
	KoFC-KB Pioneer Champ No.2010-8 Investment Partnership <sup>(2)</sup>	2.56	Korea	Dec. 31	Capital investment
	KBIC Private Equity Fund No. 3 <sup>(3)</sup>	50.00	Korea	Dec. 31	Capital investment
	2011 KIF-KB IT Venture Fund <sup>(2)</sup>	33.33	Korea	Dec. 31	Capital investment
	KoFC-KB Young Pioneer 1st Fund <sup>(2)</sup>	33.33	Korea	Dec. 31	Capital investment
	KB-Glenwood Private Equity Fund 1 <sup>(3)</sup>	0.03	Korea	Dec. 31	Capital investment
<b>KB Investment &amp; Securities</b>	New Star 1st. Ltd. <sup>(1)</sup>	—	Korea	Dec. 31	Asset-backed securitization
	Chungkang Co., Ltd. <sup>(1)</sup>	100.00	Korea	Dec. 31	Capital investment
<b>KB-Glenwood Private Equity Fund 1 Chungkang Co., Ltd.</b>	Powernet Technologies Co., Ltd.	92.64	Korea	Dec. 31	Electronic product manufacturing
<b>KB Kookmin Card Co., Ltd</b>	KB Kookmin Card First Securitization Co., Ltd. <sup>(1)</sup>	—	Korea	Dec. 31	Asset-backed securitization
	Wise Mobile First Securitization Specialty <sup>(1)</sup>	—	Korea	Dec. 31	Asset-backed securitization
<b>KB Life Insurance Co., Ltd.</b>	GS Focus and Concentrate Private Equity Fund No.3 and 6 others <sup>(1)</sup>	100.00	Korea	Dec. 31	Private equity fund
<b>KB Investment &amp; Securities, KB Asset Management Co., Ltd.</b>	KB K-Alpha private equity trust <sup>(1)</sup>	80.00	Korea	Dec. 31	Investment trust
<b>Kookmin Bank, KB Investment &amp; Securities, KB life Insurance, KB Real Estate Trust Co., Ltd</b>	KB Wise Star Private Real Estate Feeder Fund 1st. <sup>(1)</sup>	100.00	Korea	Dec. 31	Investment trust

(1) The activities of entities, decision-making powers and benefits and risks are considered when special purpose entities are consolidated.

(2) Consolidated because the Group controls the entities as an executive member.

(3) Consolidated because the Group controls the entities as a general partner.

The condensed financial information of major subsidiaries as of December 31, 2011 and 2012, and for the years ended December 31, 2011 and 2012, follows:

	2011					
	Assets	Liabilities	Equity	Operating income (revenue)	Profit(loss) for the year	Total comprehensive income(loss) for the year
	(In millions of Korean won)					
Kookmin Bank <sup>(1)</sup> . . . . .	₩256,512,260	₩237,443,855	₩19,068,405	₩22,274,350	₩2,047,881	₩1,601,009
KB Kookmin Card Co., Ltd. <sup>(1)</sup> . . . . .	13,349,351	10,567,141	2,782,210	2,426,030	319,794	328,188
KB Investment & Securities Co., Ltd. <sup>(1)</sup> . . . . .	3,314,875	2,792,356	522,519	787,354	28,169	37,732
KB Life Insurance Co., Ltd. <sup>(1)</sup> . . . . .	4,515,809	4,161,121	354,688	1,220,799	18,572	24,842
KB Asset Management Co., Ltd. . . . .	177,691	57,612	120,079	83,855	(5,655)	(5,603)
KB Real Estate Trust Co., Ltd. . . . .	251,228	106,584	144,644	51,564	15,405	15,512
KB Investment Co., Ltd. <sup>(1)</sup> . . . . .	498,506	382,444	116,062	61,574	9,322	10,360
KB Credit Information Co., Ltd. . . . .	30,529	8,069	22,460	54,874	(2,391)	(2,391)
KB Data System Co., Ltd. . . . .	30,590	14,370	16,220	117,467	2,148	2,148
	2012					
	Assets	Liabilities	Equity	Operating income (revenue)	Profit(loss) for the year	Total comprehensive income(loss) for the year
	(In millions of Korean won)					
Kookmin Bank <sup>(1)</sup> . . . . .	₩257,748,697	₩237,791,142	₩19,957,555	₩19,273,344	₩1,416,142	₩1,555,163
KB Kookmin Card Co., Ltd. <sup>(1)</sup> . . . . .	14,046,174	10,966,541	3,079,633	2,921,167	291,592	297,423
KB Investment & Securities Co., Ltd. <sup>(1)</sup> . . . . .	3,357,196	2,812,067	545,129	1,083,947	18,741	22,610
KB Life Insurance Co., Ltd. <sup>(1)</sup> . . . . .	5,987,928	5,594,727	393,201	1,944,103	16,606	38,514
KB Asset Management Co., Ltd. . . . .	164,595	37,555	127,040	89,541	35,885	36,933
KB Real Estate Trust Co., Ltd. . . . .	201,572	35,363	166,209	52,021	21,446	21,565
KB Investment Co., Ltd. <sup>(1)</sup> . . . . .	504,480	381,038	123,442	39,878	5,474	7,379
KB Credit Information Co., Ltd. . . . .	30,422	7,631	22,791	58,584	331	331
KB Data System Co., Ltd. . . . .	25,519	10,761	14,758	78,021	(1,461)	(1,461)
KB Savings Bank Co., Ltd. . . . .	646,674	510,254	136,420	62,237	(34,860)	(34,616)

<sup>(1)</sup> Financial information is based on its consolidated financial statements.

**Kookmin Bank**

Kookmin Bank engages in the banking business in accordance with Banking Act, trust business in accordance with Capital Market and Financial Investment Business Act and other relevant businesses. As of December 31, 2012, Kookmin Bank has 1,193 domestic branches and offices and five overseas branches (excluding four subsidiaries and three offices). Kookmin Bank's share capital as of December 31, 2012, is ₩2,021,896 million.

**KB Kookmin Card Co., Ltd.**

KB Kookmin Card Co., Ltd. (the "KB Kookmin Card") was established upon spin off of Kookmin Bank's credit card business segment in March 2011, to engage in the credit card business under the Act on Registration of Credit Business and Protection of Finance Users and other related business. Its headquarters are located in Seoul. KB Kookmin Card's share capital as of December 31, 2012, is ₩460,000 million.

**KB Investment & Securities Co., Ltd.**

KB Investment & Securities Co., Ltd. (the "KB Investment & Securities") was established on August 16, 1995, to engage in financial investment business services including investment trading services and brokerage services and in other related services in accordance with the Capital Market and Financial Investment Business Act. On March 11, 2008, the former Hannuri Investment & Securities changed its name to KB Investment & Securities. KB Investment & Securities Co., Ltd. merged with KB Futures Co., Ltd. on March 12, 2011. Its headquarters are located in Seoul. KB Investment & Securities' share capital as of December 31, 2012, is ₩157,942 million.

**KB Life Insurance Co., Ltd.**

KB Life Insurance Co., Ltd. (the "KB Life Insurance") was established on April 29, 2004, to engage in financial insurance operations. On May 31, 2004, the company merged with Hanil Life Insurance Co., Ltd., undertaking all the insurance contracts and related assets and liabilities. The life insurance business under the Insurance Business Act is one of the company's major business operations. Its headquarters are located in Seoul. KB Life Insurance's share capital as of December 31, 2012, is ₩276,000 million.

**KB Asset Management Co., Ltd.**

KB Asset Management Co., Ltd. (the "KB Asset Management") was established on April 1988 to engage in investment advisory services including consulting and providing information on investments in securities. On July 1997, it started to engage in collective investment businesses (previously known as security investment trust operations) under the Capital Market and Financial Investment Business Act (previously called the Security Investment Trust Business Act). Its headquarters are located in Seoul. KB Asset Management's share capital as of December 31, 2012, is ₩38,338 million.

**KB Real Estate Trust Co., Ltd.**

KB Real Estate Trust Co., Ltd. (the "KB Real Estate Trust") was established on December 3, 1996, to provide real estate trust services including land trust. Under the Capital Market and Financial Investment Business Act (previously called the Trust Business Act), the Financial Services Commission authorized the company to engage in real estate trust service. On September 16, 2002, the name of the company changed to KB Real Estate Trust Co., Ltd. from Joeun Real Estate Trust Inc. Its headquarters are located in Seoul. KB Real Estate Trust's share capital as of December 31, 2012, is ₩80,000 million.

**KB Investment Co., Ltd.**

KB Investment Co., Ltd. (the "KB Investment") was established on March 27, 1990, to provide services to small startup companies. Its main business is to invest in venture companies and small startup companies, and to

organize startup investment cooperatives and private equity funds. On April 3, 1990, the company, under Section 7 of the Support for Small and Medium Enterprise Establishment Act, was listed on the Small Business Administration as a small startup business investment organization. KB Investment purchases impaired loans, invests in companies under debt restructuring process, and sells reorganized companies after normalization. In March 2001, the company, under the Industrial Development Act, registered as a Corporate Restructuring Company in the Ministry of Knowledge Economy. As approved by its shareholders on June 25, 2009, its name was changed to KB Investment Co., Ltd. Its headquarters are located in Seoul. KB Investment's share capital as of December 31, 2012, is ₩44,759 million.

#### **KB Credit Information Co., Ltd.**

KB Credit Information Co., Ltd. (the "KB Credit Information") was established on October 9, 1999, under the Credit Information Protection Act to engage in loan collection services and credit research services. On May 2, 2002, the company merged with KM Credit Information Inc. to improve management of subsidiaries. As approved by its shareholders on October 28, 2002, its name was changed from Kookeun Credit Information Co., Ltd. to KB Credit Information Co., Ltd. Its headquarters are located in Seoul. KB Credit Information's share capital as of December 31, 2012, is ₩6,262 million.

#### **KB Data Systems Co., Ltd.**

KB Data Systems, Co., Ltd. (the "KB Data Systems") was established on September 1991 to engage in computer system development and its sales, system maintenance, and information technology outsourcing services. Its headquarters are located in Seoul. KB Data Systems' share capital as of December 31, 2012, is ₩8,000 million.

#### **KB Savings Bank Co., Ltd.**

KB Savings Bank Co., Ltd. (the "KB Savings Bank") was established on January 2012, signed a purchase & assumption(P&A) deal for selected assets and liabilities of Jeil Savings Bank Co., Ltd. and acquired the assets and liabilities on January 13, 2012. KB Savings Bank operates its business mainly in loan, bill discounting and depository business under the Mutual Savings Banks Act. Its headquarters are located in Seoul. KB Savings Bank' share capital as of December 31, 2012, is ₩34,000 million.

#### **Kookmin Bank Int'l Ltd.(London)**

Kookmin Bank Int'l Ltd.(London) was established in November 1991 and operates its businesses mainly in general banking, trading finance, foreign currency exchange, and derivatives. Its name was changed from Korea Long Term Credit Bank Int'l Ltd. to Kookmin Bank Int'l Ltd.(London) when the Bank merged with Korea Long Term Credit Bank in January 1999. The headquarters are located in London, England. Kookmin Bank Int'l Ltd.(London)'s share capital as of December 31, 2012, is USD 30,392,000.

#### **Kookmin Bank Hong Kong Ltd.**

Kookmin Bank Hong Kong Ltd. was established in July 1995 and operates its businesses in general banking and trading finance. The headquarters are located in Hong Kong. Kookmin Bank Hong Kong Ltd.'s share capital as of December 31, 2012, is USD 20,000,000.

#### **Kookmin Bank Cambodia PLC.**

Kookmin Bank acquired 51% of ownership in Kookmin Bank Cambodia PLC. in May 2009. As of December 31, 2012, Kookmin Bank owns 92.44% through its participation in paid-in capital increase in December 2010 and the additional acquisition of equity interests for a purchase consideration of ₩8,048 million



in July 2012. In particular, Kookmin Bank Cambodia PLC. mainly operates lending, borrowing, foreign currency exchange services, and other ordinary banking business. The carrying amount of the non-controlling interests in Kookmin Bank Cambodia PLC on the date of acquisition was ₩8,364 million. Kookmin Bank derecognized non-controlling interests of ₩7,013 million and recorded a decrease in equity attributable to owners of the parent of ₩1,035 million. The headquarters are located in Phnom Penh, Cambodia. Kookmin Bank Cambodia PLC.'s paid-in capital as of December 31, 2012, is USD 16,000,000.

### **Kookmin Bank (China) Ltd.**

Kookmin Bank (China) Ltd. was established in November 19, 2012, and operates its businesses in general banking and trading finance. The Group established Corporation Limited by integrating local branches in China, Beijing, Harbin, Suzhou, Guangzhou. The Group owns 100% of ownership. The headquarters are located in Beijing, China. Kookmin Bank (China) Ltd.'s share capital as of December 31, 2012, is USD 383,874,937.

### **Special Purpose Entities(SPEs)**

Subsidiaries are all entities (including SPEs) over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. However, there are some cases where the Group may still control some entities, mostly SPEs, with less than one half of the voting rights for a single, well-defined, and narrow purpose. SPEs may take the form of a corporation, trust, partnership or unincorporated entity. SPEs often are created with legal arrangements that impose strict and sometimes permanent limits on the decision-making powers of their governing board, trustee or management over the operations of the SPE. Frequently, these provisions specify that the policy guiding the ongoing activities of the SPE cannot be modified, other than perhaps by its creator or sponsor.

The Group consolidates an SPE when, in substance, the Group controls the SPE as follows:

- In substance, the activities of the SPE are being conducted on behalf of the entity according to its specific business needs so that the Group obtains benefits from the SPE's operations;
- In substance, the Group has the decision-making powers to obtain the majority of the benefits of the activities of the SPE or, by setting up an 'autopilot' mechanism, the Group has delegated these decision-making powers;
- In substance, the Group has rights to obtain the majority of the benefits of the SPE and therefore may be exposed to risks incident to the activities of the SPE; or
- In substance, the Group retains the majority of the residual or ownership risks related to the SPE or its assets in order to obtain benefits from its activities.

The types of SPEs include asset-backed securitization specialty companies, project financing companies, private equity funds, and partnerships. The business activities of SPEs are the asset-backed securitization, providing lines of credit and loans, investing in equity shares and managing assets.

### **Changes in subsidiaries**

GS Focus and Concentrate Private Equity Fund No.3 and 27 other private equity funds, KB Wise Star Private Real Estate Feeder Fund No.1 and 1 other investment trust, KB12-1 Venture Investment, KB Wellyan Private Equity Real Estate Fund No. 6 and 2 other investment fund, Wise Mobile First Securitization Specialty are newly included in the consolidation. Hanwha Private Securities Investment Trust 25 and 24 other private equity funds, NPS 05-6 KB Venture Fund and 1 other Venture fund have been excluded from consolidation because these were liquidated. In January 2012, the Group established KB Savings Bank Co., Ltd. and Kookmin Bank(China) Ltd.

## 42. Finance/Operating Lease

### 42.1 Finance lease

The future minimum lease payments arising as of December 31, 2011 and 2012, are as follows:

	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)	
<b>Net Carrying amount of finance lease assets</b> .....	₩ 18,477	₩ 16,856
<b>Minimum lease payment</b>		
Within 1 year .....	754	2,310
1-5 years .....	<u>637</u>	<u>1,427</u>
<b>Total</b> .....	<u>1,391</u>	<u>3,737</u>
<b>Present value of minimum lease payment</b>		
Within 1 year .....	697	2,163
1-5 years .....	<u>601</u>	<u>1,386</u>
<b>Total</b> .....	<u>1,298</u>	<u>3,549</u>
<b>Contingent rent</b> .....	—	—
<b>Minimum sublease payment</b> .....	—	—

### 42.2 Operating lease

#### 42.2.1 Operating lessee

The future minimum lease payments arising from the non-cancellable lease contracts as of December 31, 2011 and 2012, are as follows:

	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)	
<b>Minimum lease payment</b>		
Within 1 year .....	₩ 104,327	₩ 118,287
1-5 years .....	79,970	102,855
Over 5 years .....	<u>1,287</u>	<u>42,816</u>
<b>Total</b> .....	<u>185,584</u>	<u>263,958</u>
<b>Minimum sublease payment</b> .....	(15)	(154)

The lease payment reflected in profit or loss for the years ended December 31, 2010, 2011 and 2012, are as follows:

	<u>2010</u>	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)		
<b>Lease payment reflected in profit or loss</b>			
Minimum lease payment .....	₩183,118	₩188,854	₩201,450
Contingent rent .....	—	4	—
Sublease payment .....	<u>(13)</u>	<u>(53)</u>	<u>(165)</u>
<b>Total</b> .....	<u>₩183,105</u>	<u>₩188,805</u>	<u>₩201,285</u>

#### 42.2.2 Operating lessor

The future minimum lease payments arising from the non-cancellable lease contracts as of December 31, 2011 and 2012, are as follows:

	2011	2012
	(In millions of Korean won)	
<b>Minimum lease payment</b>		
Within 1 year .....	₩ 2,081	₩ 2,028
1-5 years .....	826	443
Over 5 years .....	—	—
<b>Total</b> .....	<u>2,907</u>	<u>2,471</u>
<b>Minimum sublease payment</b> .....	—	—

#### 43. Related Party Transactions

Significant transactions with related parties for the years ended December 31, 2010, 2011 and 2012, are as follows:

		2010		
		Interest income and others	Provision (reversal)	Interest expense and others
		(In millions of Korean won)		
Associates	Korea Credit Bureau Co., Ltd. ....	₩ 3	₩ —	₩ 186
	UAMCO., Ltd. ....	1,950	71	95
	KB Global Star Game & Apps SPAC ...	321	—	76
	Testian Co., Ltd. ....	46	21	—
	Semiland Co., Ltd. ....	25	7	—
	Powerrex Corporation Co., Ltd. ....	32	(5)	1
	Sehwa Electronics Co., Ltd. ....	37	(3)	17
	Serit Platform Co., Ltd. ....	60	(24)	5
	KT Wibro infrastructure Co., Ltd. ....	3	—	55
Joint venture	Burrill-KB Life Science Fund .....	1,205	—	785
Key management	.....	10,403	30	534
Other	Retirement pension .....	107	—	453
<b>Total</b> .....		<u>₩ 14,192</u>	<u>₩ 97</u>	<u>₩ 2,207</u>

		2011				
		Gain on sale of loans	Interest income and others	Provision (reversal)	Loss on sale of loans	Interest expense and others
		(In millions of Korean won)				
Associates	Korea Credit Bureau Co., Ltd. ....	₩ —	₩ —	₩ —	₩ —	₩ 168
	UAMCO., Ltd. ....	13,455	1,196	(3)	40,879	3
	KB Global Star Game & Apps SPAC .....	—	1,443	—	—	36
	Testian Co., Ltd. ....	—	24	8	—	—
	United PF 1 <sup>st</sup> Recovery Private Equity Fund .....	30,722	—	—	—	—
	JSC Bank CenterCredit .....	—	—	—	—	218
	Semiland Co., Ltd. ....	—	17	(3)	—	1
	Powerrex Corporation Co., Ltd. ....	—	74	(104)	—	1
	Sehwa Electronics Co., Ltd. ....	—	21	—	—	19
	Serit Platform Co., Ltd. ....	—	85	26	—	—
	DS Plant Co., Ltd. ....	—	376	39	—	—
Joint venture	Burrill-KB Life Science Fund .....	—	—	—	—	17
Key management .....		—	397	(1)	—	193
Other	Retirement pension .....	—	199	—	—	898
Total .....		<u>₩ 44,177</u>	<u>₩ 3,832</u>	<u>₩ (38)</u>	<u>₩ 40,879</u>	<u>₩ 1,554</u>

		2012				
		Gain on sale of loans	Interest income and others	Provision (reversal)	Loss on sale of loans	Interest expense and others
		(In millions of Korean won)				
Associates	Korea Credit Bureau Co., Ltd. . . .	₩ —	₩ 3	₩ —	₩ —	₩ 143
	UAMCO., Ltd. . . . .	—	297	(68)	93,266	—
	KB Global Star Game & Apps SPAC . . . . .	—	139	—	—	430
	United PF 1 <sup>st</sup> Recovery Private Equity Fund . . . . .	1,900	500	(7)	—	28
	Testian Co., Ltd. . . . .	—	104	(15)	—	—
	Semiland Co., Ltd. . . . .	—	17	(4)	—	—
	Powerrex Corporation Co., Ltd. . .	—	—	—	—	—
	Sehwa Electronics Co., Ltd. . . . .	—	35	—	—	153
	Serit Platform Co., Ltd. . . . .	—	105	4	—	—
	DS Plant Co., Ltd. . . . .	—	315	(16)	—	3
	CH Engineering Co., Ltd. . . . .	—	—	(106)	—	—
	Evalley Co., Ltd. . . . .	—	—	(77)	—	—
	PyungJeon Industries Co., LTD. . . . .	—	—	343	—	—
	Kores Co., Ltd. . . . .	—	326	325	—	—
	Joam Housing Development Co., Ltd. . . . .	—	—	—	—	1
	IlssanElecom(Shenyang) Co., Ltd. . . . .	—	—	330	—	—
	Qingdao Danam Electronics Co., Ltd. . . . .	—	—	159	—	—
	KB GwS Private Equity Fund . . . .	—	12,978	—	—	—
Joint venture	Burrill-KB Life Science Fund . . . .	—	—	—	—	—
Key management . . . . .		—	276	(1)	—	167
Other	Retirement pension . . . . .	—	415	—	—	1,699
	<b>Total . . . . .</b>	<b>₩ 1,900</b>	<b>₩15,510</b>	<b>₩ 867</b>	<b>₩ 93,266</b>	<b>₩ 2,624</b>

The details of receivables and payables, and related allowances for loans losses arising from the related party transactions as of December 31, 2011 and 2012, are as follows:

		2011		
		Allowances for		
		Receivables	loan losses	Payables
		(In millions of Korean won)		
Associates	Korea Credit Bureau Co., Ltd. ....	₩ —	₩ —	₩ 12,575
	UAMCO., Ltd. ....	38,745	68	146
	JSC Bank CenterCredit .....	—	—	23,066
	KB Global Star Game & Apps SPAC .....	2,488	—	21,766
	Testian Co., Ltd. ....	632	29	—
	United PF 1 <sup>st</sup> Recovery Private Equity			
	Fund .....	6,761	12	154
	Semiland Co., Ltd. ....	151	4	114
	Joam Housing Development Co., Ltd. ....	—	—	58
	Powerrex Corporation Co., Ltd. ....	—	—	10
	Sehwa Electronics Co., Ltd. ....	38	—	649
	Serit Platform Co., Ltd. ....	768	76	17
	DS Plant Co., Ltd. ....	3,167	54	97
	IlssanElecom(Shenyang) Co., Ltd. ....	130	130	—
	Qingdao Danam Electronics Co., Ltd. ....	50	50	—
Key management	.....	7,359	33	5,492
Other	Retirement pension .....	225	—	37,226
Total	.....	<u>₩ 60,514</u>	<u>₩ 456</u>	<u>₩101,370</u>
		2012		
		Allowances for		
		Receivables	loan losses	Payables
		(In millions of Korean won)		
Associates	Korea Credit Bureau Co., Ltd. ....	₩ —	₩ —	₩18,049
	UAMCO., Ltd. ....	—	—	198
	KB Global Star Game & Apps SPAC .....	2,627	—	899
	Testian Co., Ltd. ....	413	14	—
	United PF 1 <sup>st</sup> Recovery Private Equity			
	Fund .....	2,809	5	161
	Semiland Co., Ltd. ....	—	—	4
	Joam Housing Development Co., Ltd. ....	—	—	236
	Sehwa Electronics Co., Ltd. ....	—	—	165
	Serit Platform Co., Ltd. ....	769	80	48
	DS Plant Co., Ltd. ....	4,232	44	50
	PyungJeon Industries Co.,Ltd. ....	2,125	1,055	1
	Kores Co., Ltd. ....	7,854	3,872	3
	IlssanElecom(Shenyang) Co., Ltd. ....	460	460	228
	Qingdao Danam Electronics Co., Ltd. ....	550	209	338
Key management	.....	5,747	21	9,013
Other	Retirement pension .....	195	—	51,417
Total	.....	<u>₩ 27,781</u>	<u>₩ 5,760</u>	<u>₩80,810</u>

According to IAS 24, the Group includes subsidiaries, associates, key management (including family members), and post-employment benefit plans of the Group in the scope of related parties. Additionally, the Group discloses balances (receivables and payables) and other amounts arising from the related party transactions in the notes to the consolidated financial statements. Refer to Note 13 for details on investments in associates.

Key management includes the directors of the Parent Company and the directors of Kookmin Bank and companies where the directors and their close family members have the power to influence the decision-making process. The Group recognized receivables amounting to ₩7,359 million and related allowances for loan losses amounting to ₩33 million as of December 31, 2011, from the transactions with key management. Of those respective amounts, receivables amounting to ₩1,423 million and related allowance for loan loss amounting to ₩21 million, are from companies where key management has a power to influence the decision-making process.

Commitments to related parties as of December 31, 2011 and 2012, are as follows:

		2011	2012
		(In millions of Korean won)	
UAMCO., Ltd.	Loan commitments in Korean won . . . .	₩ 89,077	₩ 127,800
	Purchase of security investment . . . . .	89,950	89,950
United PF 1 <sup>st</sup> Recovery Private Equity Fund	Loan commitments in Korean won . . . .	102,443	106,395
	Purchase of security investment . . . . .	—	49,383
Sehwa Electronics Co., Ltd. and others	Loan commitments . . . . .	2,891	2,899
	Others . . . . .	17,245	88,151

Compensation to key management for the years ended December 31, 2010, 2011 and 2012, consists of:

	2010				
	Short-term employee benefits	Post- employment benefit	Termination benefits	Share-based payments	Total
	(In millions of Korean won)				
Registered directors (executive) . . . . .	₩ 2,996	₩ 205	₩ —	₩ (5,695)	₩ (2,494)
Registered directors (non-executive) . . . . .	559	—	—	(254)	305
Non-registered directors . . . . .	8,212	301	243	4,632	13,388
Total . . . . .	<u>₩11,767</u>	<u>₩ 506</u>	<u>₩ 243</u>	<u>₩ (1,317)</u>	<u>₩11,199</u>
	2011				
	Short-term employee benefits	Post- employment benefit	Termination benefits	Share-based payments	Total
	(In millions of Korean won)				
Registered directors (executive) . . . . .	₩ 4,614	₩ 284	₩ —	₩ 2,654	₩ 7,552
Registered directors (non-executive) . . . . .	1,011	—	—	(48)	963
Non-registered directors . . . . .	5,769	505	135	840	7,249
Total . . . . .	<u>₩11,394</u>	<u>₩ 789</u>	<u>₩ 135</u>	<u>₩ 3,446</u>	<u>₩15,764</u>
	2012				
	Short-term employee benefits	Post- employment benefit	Termination benefits	Share-based payments	Total
	(In millions of Korean won)				
Registered directors (executive) . . . . .	₩ 4,074	₩ 230	₩ —	₩ 3,481	₩ 7,785
Registered directors (non-executive) . . . . .	1,107	—	—	18	1,125
Non-registered directors . . . . .	3,122	435	—	1,984	5,541
Total . . . . .	<u>₩ 8,303</u>	<u>₩ 665</u>	<u>₩ —</u>	<u>₩ 5,483</u>	<u>₩14,451</u>

#### 44. Business combination

The Group established KB Savings Bank Co., Ltd. with a capital investment of ₩171,526 million in January 2012. KB Savings Bank Co., Ltd. signed a purchase & assumption(P&A) deal for selected assets and liabilities of Jeil Savings Bank Co., Ltd. with Korea Deposit Insurance Corporation on January 11, 2012. KB Savings Bank Co., Ltd. obtained an approval to operate from the Financial Services Commission and acquired the assets and liabilities of Jeil Savings Bank Co., Ltd. on January 13, 2012. The Group expects synergies from diversification of customers through the P&A deal and has recognized the goodwill attributable to the synergies in 2012.

The consideration transferred and the assets and liabilities arising from the P&A deal are as follows:

	Amounts	
	(In millions of Korean won)	
<b>Total consideration</b> .....	₩	—
<b>Recognized amounts of identifiable assets acquired and liabilities assumed</b>		
Cash and due from financial institutions .....		40,575
Loans .....		280,106
Financial investments .....		17,671
Other assets .....		2,207,663
<b>Total assets</b> .....		2,546,015
Deposits .....		2,558,119
Other liabilities .....		95,896
<b>Total liabilities</b> .....		2,654,015
<b>Total identifiable net assets</b> .....	₩	(108,000)
Goodwill .....	₩	108,000
Acquisition-related costs <sup>(1)</sup> .....		1,527

(1) Recorded in fee and commission expense in the statement of comprehensive income.

The receivables including loans from the P&A deal at the acquisition date are as follows:

	Amounts	
	(In millions of Korean won)	
<b>Fair value</b>		
Cash and due from financial institutions .....	₩	40,575
Loans .....		280,106
Others .....		2,207,663
Total .....	₩	2,528,344
<b>Contractual cash flow</b>		
Cash and due from financial institutions .....	₩	41,127
Loans .....		416,116
Others .....		2,207,663
Total .....	₩	2,664,906
<b>Estimate of the contractual cash flows not expected to be collected</b>		
Cash and due from financial institutions .....	₩	—
Loans .....		119,164
Others .....		—
Total .....	₩	119,164



Through the business combination, the net operating loss and loss for the period from January 13, 2012 to December 31, 2012, included in the consolidated statement of comprehensive income were ₩3,237 million and ₩34,860 million, respectively.

#### 45. Approval of Issuance of the Financial Statements

The issuance of the December 31, 2012 consolidated financial statements was approved by the Board of Directors on February 28, 2013.

#### 46. Parent Company Information

The following tables present the Parent Company Only financial information:

##### Condensed Statements of Financial Position

	2011	2012
	(In millions of Korean won)	
Assets		
Cash held at bank subsidiaries . . . . .	₩ 32,031	₩ 96,234
Receivables from nonbanking subsidiaries . . . . .	60,000	25,000
Investments in subsidiaries <sup>(1)</sup> . . . . .		
Banking subsidiaries . . . . .	14,821,721	14,821,721
Nonbanking subsidiaries . . . . .	2,951,601	3,123,127
Other assets . . . . .	645,337	323,946
Total assets . . . . .	<u>₩18,510,690</u>	<u>₩18,390,028</u>
Liabilities and shareholders' equity		
Debts . . . . .	₩ 130,000	₩ —
Debentures . . . . .	49,988	—
Other liabilities . . . . .	614,422	305,686
Shareholders' equity . . . . .	17,716,280	18,084,342
Total liabilities and shareholders' equity . . . . .	<u>₩18,510,690</u>	<u>₩18,390,028</u>

<sup>(1)</sup> Investments in subsidiaries were accounted at cost method in accordance with IAS 27.

##### Condensed Statements of Income

	2010	2011	2012
	(In millions of Korean won)		
Income			
Dividends from subsidiaries:			
Dividends from banking subsidiaries . . . . .	₩ 95,305	₩ —	₩687,925
Interest from subsidiaries . . . . .	36,150	26,999	6,018
Other income . . . . .	831	884	—
Total income . . . . .	<u>132,286</u>	<u>27,883</u>	<u>693,943</u>
Expense			
Interest expense . . . . .	53,431	41,571	3,025
Noninterest expense . . . . .	38,177	51,537	46,039
Total expense . . . . .	<u>91,608</u>	<u>93,108</u>	<u>49,064</u>
Profit(loss) before tax expense . . . . .	40,678	(65,225)	644,879
Tax income(expense) . . . . .	897	1,547	1,356
Profit(loss) for the year . . . . .	<u>₩ 41,575</u>	<u>₩(63,678)</u>	<u>₩646,235</u>

Condensed Statements of Cash Flows

	<u>2010</u>	<u>2011</u>	<u>2012</u>
	(In millions of Korean won)		
<b>Operating activities</b>			
Net income (loss) . . . . .	₩ 41,575	₩ (63,678)	₩ 646,235
Reconciliation of net income (loss) to net cash provided by operating activities:			
Other operating activities, net . . . . .	<u>11,442</u>	<u>(4,383)</u>	<u>16,669</u>
<b>Net cash provided by (used in) operating activities</b> . . . . .	<u>53,017</u>	<u>(68,061)</u>	<u>662,904</u>
<b>Investing activities</b>			
Net payments from (to) subsidiaries . . . . .	(51,200)	—	(136,526)
Other investing activities, net . . . . .	<u>(8,288)</u>	<u>(10,743)</u>	<u>7,998</u>
<b>Net cash used in investing activities</b> . . . . .	<u>(59,488)</u>	<u>(10,743)</u>	<u>(128,528)</u>
<b>Financing activities</b>			
Increase in debts . . . . .	—	130,000	170,000
Decreases in debts . . . . .	—	—	(300,000)
Decreases in debentures . . . . .	—	(750,000)	(50,000)
Cash dividends paid . . . . .	<u>(78,897)</u>	<u>(41,163)</u>	<u>(278,173)</u>
<b>Net cash provided by (used in) financing activities</b> . . . . .	<u>(78,897)</u>	<u>(661,163)</u>	<u>(458,173)</u>
<b>Net increase in cash held at bank subsidiaries</b> . . . . .	(85,368)	(739,967)	76,203
<b>Cash held at bank subsidiaries at January 1</b> . . . . .	<u>845,363</u>	<u>759,995</u>	<u>20,028</u>
<b>Cash held at bank subsidiaries at December 31</b> . . . . .	<u>₩759,995</u>	<u>₩ 20,028</u>	<u>₩ 96,231</u>

I, Yoon-Dae Euh, certify that:

1. I have reviewed this annual report on Form 20-F of KB Financial Group Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
4. The company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
5. The company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: April 30, 2013

/s/ Yoon-Dae Euh

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**Yoon-Dae Euh**  
**Chairman and**  
**Chief Executive Officer**

I, Jong Kyoo Yoon, certify that:

1. I have reviewed this annual report on Form 20-F of KB Financial Group Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
4. The company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
5. The company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: April 30, 2013

/s/ Jong Kyoo Yoon

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**Jong Kyoo Yoon**  
**Deputy President and Chief Financial**  
**Officer**

**Certification**

**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  
(Subsection (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)**

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsection (a) and (b) of section 1350, chapter 63 of title 18, United States Code), the undersigned officer of KB Financial Group Inc., a corporation organized under the laws of the Republic of Korea (the “Company”), does hereby certify, to such officer’s knowledge, that:

The annual report on Form 20-F for the year ended December 31, 2012 (the “Form 20-F”) fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in the Form 20-F fairly presents, in all material respects, the financial condition and results of operation of the Company.

Dated: April 30, 2013

/s/ Yoon-Dae Euh

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**Yoon-Dae Euh**  
**Chairman and Chief Executive Officer**

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to KB Financial Group Inc. and will be retained by KB Financial Group Inc. and furnished to the U.S. Securities and Exchange Commission or its staff upon request.

**Certification**

**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  
(Subsection (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)**

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsection (a) and (b) of section 1350, chapter 63 of title 18, United States Code), the undersigned officer of KB Financial Group Inc., a corporation organized under the laws of the Republic of Korea (the “Company”), does hereby certify, to such officer’s knowledge, that:

The annual report on Form 20-F for the year ended December 31, 2012 (the “Form 20-F”) fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in the Form 20-F fairly presents, in all material respects, the financial condition and results of operation of the Company.

Dated: April 30, 2013

\_\_\_\_\_  
/s/ Jong Kyoo Yoon

**Jong Kyoo Yoon  
Deputy President and  
Chief Financial Officer**

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to KB Financial Group Inc. and will be retained by KB Financial Group Inc. and furnished to the U.S. Securities and Exchange Commission or its staff upon request.